

Sydney

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11 September 2017

Ms Stephanie Yong Principal Adviser, Listings Compliance **Exchange Centre** Level 6, 20 Bridge Street Sydney, NSW 2000

Dear Stephanie,

Appendix 3Y - Change of Director's Interest

Attached is an Appendix 3Y for Mr Brian Benari, Challenger's Chief Executive Officer, for:

- the transfer of 746,991 Challenger shares to him upon vesting and allocation of:
 - Deferred Performance Rights (i.e. deferred STI bonus) awarded in 2014, 2015 and 2016;
 - a portion of Hurdled Performance Rights awarded in 2013 and 2014, having exceeded the 12% per annum Total Shareholder Return hurdle and satisfied other vesting conditions; and
- the sale of 434,265 of those shares.

Mr Benari continues to maintain a Challenger shareholding in excess of the Company's minimum shareholding requirements.

Yours sincerely,

Michael Vardanega **Company Secretary**

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Challenger Limited ABN 85 106 842 371 Challenger Group Services Pty Limited ABN 91 085 657 307

Challenger Life Company Limited ABN 44 072 486 938 AFSL 234670 Howard Commercial Lending Limited ABN 65 000 033 143 Challenger Investment Partners Limited ABN 29 092 382 842 AFSL 234 678

Challenger Retirement and Investment Services Limited ABN 80 115 534 453 AFSL295642 RSE Licence No. L0001304

Challenger Mortgage Management Pty Ltd ABN 72 087 271 109 Challenger Securitisation Management Pty Ltd ABN 56 100 346 898 AFSL 244593

Challenger Investment Solutions Management Pty Ltd ABN 63 130 035 353 AFSL 487354

7Rule 3.19A.2

Appendix 3Y

Change of Director's Interest Notice

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 30/09/01 Amended 01/01/11

Name of entity	Challenger Limited
ABN	85 106 842 371

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

Name of Director	Brian Benari
Date of last notice	8 November 2016

Part 1 - Change of director's relevant interests in securities

In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust

Note: In the case of a company, interests which come within paragraph (i) of the definition of "notifiable interest of a director" should be disclosed in this part.

Direct or indirect interest	Direct and Indirect	
Nature of indirect interest (including registered holder) Note: Provide details of the circumstances giving rise to the relevant interest.	Indirect held via Benari Superannuation Fund	
Date of change	4 September 2017 (vesting and allocation of shares) 7-11 September 2017 (sales of shares)	
No. of securities held prior to change	1,000,000 shares (including 350,000 shares held by Benari Superannuation Fund)	
Class	Ordinary shares	
Number acquired	746,991	
Number disposed	434,265	
Value/Consideration Note: If consideration is non-cash, provide details and estimated valuation	\$12.35 per share (value on vesting) \$12.31 per share (proceeds of sale)	

+ See chapter 19 for defined terms.

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No. of securities held after change	1,312,726 shares (including 350,000 shares held by Benari Superannuation Fund).
Nature of change Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buy-back	Vesting and sale of shares to Mr Benari of 2014, 2015 and 2016 Deferred Performance Rights and a portion of the 2013 and 2014 Hurdled Performance Rights.

Part 2 – Change of director's interests in contracts

Note: In the case of a company, interests which come within paragraph (ii) of the definition of "notifiable interest of a director" should be disclosed in this part.

Detail of contract	As previously disclosed, Mr Benari held 2,039,036 Performance Rights under the Challenger Performance Plan comprising: • 371,530 Deferred Performance Rights; and	
Nature of interest	1,667,506 Hurdled Performance Rights. N/A	
Name of registered holder (if issued securities)	N/A	
Date of change	4 September 2017	
No. and class of securities to which interest related prior to change Note: Details are only required for a contract in relation to which the interest has changed	N/A	
Interest acquired	N/A	
Interest disposed	184,265 Deferred Performance Rights 562,726 Hurdled Performance Rights	
Value/Consideration Note: If consideration is non-cash, provide details and an estimated valuation	N/A	
Interest after change	1,292,045 Performance Rights comprising:	
	 187,265 Deferred Performance Rights; and 1,104,780 Hurdled Performance Rights. 	

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⁺ See chapter 19 for defined terms.

Part 3 – *Closed period

Were the interests in the securities or contracts	No
detailed above traded during a ⁺ closed period where prior written clearance was required?	
If so, was prior written clearance provided to allow the trade to proceed during this period?	N/A
If prior written clearance was provided, on what date was this provided?	N/A

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