

Sydney

Level 2, 5 Martin Place Sydney NSW 2000 Australia GPO Box 3698 Sydney NSW 2001 www.challenger.com.au

> Telephone 02 9994 7000 Facsimile 02 9994 7777

19 September 2017

Ms Stephanie Yong Principal Adviser, Listings Compliance ASX Exchange Centre Level 6, 20 Bridge Street Sydney, NSW 2000

Dear Stephanie,

#### Appendix 3Y - Change of Director's Interest

Attached is an Appendix 3Y for Mr Brian Benari, Challenger's Chief Executive Officer, for:

- the new award of the following Performance Rights as part of his awarded remuneration in 2017:
  - o 139,213 Deferred Performance Rights;
  - 322,455 Hurdled Performance Rights which are subject to deferral and other vesting conditions;
- the sale of 312,726 shares that were recently allocated to Mr Benari following the vesting of:
  - o Deferred Performance Rights awarded in 2014, 2015 and 2016; and
  - Hurdled Performance Rights awarded in 2013 and 2014, having exceeded the 12% per annum Total Shareholder Return and other vesting conditions.

Mr Benari continues to maintain a Challenger shareholding in excess of the Company's minimum shareholding requirements.

Yours sincerely,

Michael Vardanega Company Secretary

Welbourne Level 19, 31 Queen Street PO Box 297, Flinders Lane, Melbourne VIC 3000 Telephone 02 9994 7000 Facsimile 02 9994 7777

Brisbane Level 9, 241 Adelaide Street GPO Box 3234, Brisbane QLD 4001 Telephone 07 3136 5400 Facsimile 07 3136 5407

Perth Level 5, 50 Georges Terrace, Perth WA 6000 Telephone 08 9261 7412 Facsimile 08 9321 5277

Adelaide Level 7, Suite 714, 147 Pirie Street Adelaide SA 5000 Telephone 08 7071 7042 Facsimile 08 8227 0395

7Rule 3.19A.2

# **Appendix 3Y**

## **Change of Director's Interest Notice**

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 30/09/01 Amended 01/01/11

Name of entity	Challenger Limited
ABN	85 106 842 371

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

Name of Director	Brian Benari
Date of last notice	11 September 2017

#### Part 1 - Change of director's relevant interests in securities

In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust

Note: In the case of a company, interests which come within paragraph (i) of the definition of "notifiable interest of a director" should be disclosed in this part.

Direct or indirect interest	Direct and Indirect	
Nature of indirect interest (including registered holder) Note: Provide details of the circumstances giving rise to the relevant interest.	Indirect held via Benari Superannuation Fund	
Date of change	12-13 September 2017 (sales of shares)	
No. of securities held prior to change	1,312,726 shares (including 350,000 shares held by Benari Superannuation Fund)	
Class	Ordinary shares	
Number acquired	N/A	
Number disposed	312,726	
Value/Consideration Note: If consideration is non-cash, provide details and estimated valuation	\$12.41 per share (proceeds of sale)	

01/01/2011 Appendix 3Y Page 1

<sup>+</sup> See chapter 19 for defined terms.

No. of securities held after change	1,000,000 shares (including 350,000 shares held by Benari Superannuation Fund).
Nature of change Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buy-back	Sale of balance of recently vested 2014, 2015 and 2016 Deferred Performance Rights and 2013 and 2014 Hurdled Performance Rights.

### Part 2 – Change of director's interests in contracts

Note: In the case of a company, interests which come within paragraph (ii) of the definition of "notifiable interest of a director" should be disclosed in this part.

Detail of contract	As previously disclosed, Mr Benari held 1,292,045 Performance Rights under the Challenger Performance Plan comprising:  • 187,265 Deferred Performance Rights; and		
	• 1,104,780 Hurdled Performance Rights.		
Nature of interest	N/A		
Name of registered holder (if issued securities)	N/A		
Date of change	Grant of 2017 Deferred Performance Rights and Hurdled Performance Rights on 19 September 2017		
No. and class of securities to which interest related prior to change  Note: Details are only required for a contract in relation to which the interest has changed	N/A		
Interest acquired	139,213 Deferred Performance Rights 322,455 Hurdled Performance Rights		
Interest disposed	N/A		
Value/Consideration  Note: If consideration is non-cash, provide details and an estimated valuation			
Interest after change	1,753,713 Performance Rights comprising:		
	<ul> <li>326,478 Deferred Performance Rights; and</li> <li>1,427,235 Hurdled Performance Rights.</li> </ul>		

01/01/2011 Appendix 3Y Page 2

<sup>+</sup> See chapter 19 for defined terms.

### Part 3 – +Closed period

Were the interests in the securities or contracts	No
detailed above traded during a +closed period where prior written clearance was required?	
If so, was prior written clearance provided to allow the trade to proceed during this period?	N/A
If prior written clearance was provided, on what date was this provided?	N/A

01/01/2011 Appendix 3Y Page 3

<sup>+</sup> See chapter 19 for defined terms.