

ASX ANNOUNCEMENT (ASX code: IDR)

Industria Trust No. 1 ARSN 125 862 875 Industria Trust No. 2 ARSN 125 862 491 Industria Trust No. 3 ARSN 166 150 938 Industria Trust No. 4 ARSN 166 163 186 Industria Company No. 1 Ltd ACN 010 794 957

Responsible Entity APN Funds Management Limited ABN 60 080 674 479 AFSL No 237500

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22 September 2017

On-market securities buy-back

APN Funds Management Limited (APN), the Responsible Entity of Industria REIT (IDR or Industria), announced on 23 August 2017 that as part of its ongoing capital management initiatives it was evaluating the merits of a securities buy-back.

Industria today announced an on-market buy-back of up to 5% of securities on issue.

Industria's approach to driving security holder returns includes actively managing property portfolio performance as well as actively managing its capital.

Industria's balance sheet is strongly positioned, underpinned by a high quality portfolio of assets and gearing of 30.8%, near the bottom of the 30 - 40% target range. Net Tangible Assets per security as at 30 June 2017 were \$2.57.

Alex Abell, Fund Manager, said: "Investing capital into our own portfolio of high quality assets at a discount to NTA is a compelling proposition that's accretive to security holder returns. The ample strength of the balance sheet provides us with significant capacity to opportunistically undertake a buy-back. We remain committed to managing Industria's balance sheet conservatively and intend to retain balance sheet capacity for external opportunities where we have a high level of conviction of adding value for investors."

An Appendix 3C was released to the market on 23 of August 2017 and an Appendix 3D accompanies this announcement.

ENDS

For further information, please contact:

Fund Manager Alex Abell aabell@industriareit.com.au +61 3 8656 1070

About Industria REIT

Industriareit.com.au

Industria (ASX code: IDR) is a listed Australian real estate investment trust which owns interests in office and industrial properties that provide functional and affordable workspaces for business. Industria's \$638 million portfolio of 21 properties located across the major Australian cities provides sustainable income and capital growth prospects for security holders over the long term. Industria has a target gearing band of 30 - 40%, providing flexibility for future growth without compromising the low-risk approach to capital management. Industria is managed by APN Property Group, a specialist real estate investment manager established in 1996, and governed by a majority independent Board.

Rule 3.8A

Appendix 3D

Changes relating to buy-back (except minimum holding buy-back)

Information and documents given to ASX become ASX's property and may be made public. Introduced 1/9/99. Origin: Appendix 7B. Amended 13/3/2000, 30/9/2001, 11/01/10

Name of entity	ABN/ARSN
Industria REIT, which comprises:	
Industria Trust No. 1	ARSN 125 862 875
Industria Trust No. 2	ARSN 125 862 491
Industria Trust No. 3	ARSN 166 150 938
Industria Trust No. 4	ARSN 125 862 875 ARSN 125 862 491 ARSN 166 150 938 ARSN 166 163 186
Industria Company No. 1 Ltd	ACN 010 794 957

We (the entity) give ASX the following information.

Date that an Appendix 3C or the 1 last Appendix 3D was given to ASX

23 August 2017

Information about the change

Complete each item for which there has been a change and items 9 and 10.

Column 1	Column 2
(Details announced to	(Details of change to
market in Appendix 3C	buy-back proposals)
or last Appendix 3D)	

On-market buy-back

Name of broker who will act on the | To be advised UBS AG, Australia 2 company's behalf Branch

3 Deleted 30/9/2001.

⁺ See chapter 19 for defined terms.

4	If the company/trust intends to buy back a maximum number of shares/units – that number Note: This requires a figure to be included, not a percentage. The reference to a maximum number is to the total number including shares/units already bought back and shares/units remaining to be bought back. If the total has not changed, the item does not need to be completed.	The entity will undertake an on market buy-back of up to 8,155,694 stapled securities (which equates to approximately 5% of stapled securities on issue).	No change
5	If the company/trust intends to buy back a maximum number of shares/units – the number remaining to be bought back	Not applicable	Not applicable
6	If the company/trust intends to buy-back shares/units within a period of time – that period of time; if the company/trust intends that the buy-back be of unlimited duration - that intention	The entity intends to complete the on market buy-back within 12 months.	No change
7	If the company/trust intends to buy back shares/units if conditions are met – those conditions	Not applicable	Not applicable

All buy-backs

8 Any other change

Not applicable	Not applicable

9 Reason for change

Not applicable

⁺ See chapter 19 for defined terms.

- Any other information material to a shareholder's/unitholder's decision whether to accept the offer (eg, details of any proposed takeover bid)
 APN Property Group Limited (parent company of the responsible entity) 28,782,958 stapled securities
 APN Funds Management Limited as responsible entity of the APN Property
 - For Income Fund 1,052,338 stapled securities
 APN Funds Management Limited as responsible entity of the APN Property For Income Fund No.2 396,605 stapled
 - securities
 APN Funds Management Limited as responsible entity of the APN AREIT Fund 6,499,094 stapled securities
 - APN Funds Management Limited as manager appointed by Colonial First State to manage CFS AREIT - 756,409 stapled securities

Compliance statement

1. The company is in compliance with all Corporations Act requirements relevant to this buy-back.

or, for trusts only:

- 1. The trust is in compliance with all requirements of the Corporations Act as modified by Class Order 07/422, and of the trust's constitution, relevant to this buy-back.
- 2. There is no information that the listing rules require to be disclosed that has not already been disclosed, or is not contained in, or attached to, this form.

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Sign here:

Company secretary

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22 September 2017 Date:

Chantal Churchill

Print name:

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⁺ See chapter 19 for defined terms.