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Company Announcements Office Australian Securities Exchange

## **Platinum Agreement in Vietnam**

Aeris Environmental Ltd (Aeris or the Company) is pleased to announce that it has received the Company's first material order from its new platinum partner in Vietnam, Ecotis Company Limited (Ecotis). This opening order, for over \$230,000, is the first step in delivering the broad Aeris ecosystem, including SmartENERGY, AerisGuard and AerisCoat.

Ecotis is a division of Van Thinh Phat Investment Group (VTP Group), one of the largest property groups in Vietnam, which was founded in Ho Chi Minh City, Vietnam in 1992. With direct and joint venture partnerships, it has a market capitalisation in excess of US\$2.5 billion. VTP Group develops, owns and operates numerous property assets in the commercial, office, retail, resort and integrated townships, including the flagship US\$6 billion Saigon Peninsula project, incorporating Vietnam's first cruise ship terminal and Can Giuoc, Long An satellite city. Hotel brands include Mandarin Oriental and The Reverie Saigon, one of 'the leading hotels of the world'.

With the signing of this platinum agreement and associated first order, Ecotis is committed to rolling out the Aeris solutions in not only its own substantial facilities, but also acting as the exclusive distributor for the Company in the rapidly-growing building sector of Vietnam.

In addition to the SmartHUB Internet of Things ecosystem, Ecotis will be rolling out the complete AerisGuard hygiene, long-term anti-microbial and corrosion resistance range. Aeris' whole-of-system approach offers duct and filter treatments, bio-active pan tablets, and a complete system for mould and bacterial resistance on all hard surfaces.

The Company's platinum partnership programme, with over 25 partners confirmed and a pipeline of additional applicants, is a key to accelerating Aeris' growth. The Company deals directly with these highly-specialised groups that formally commit to annual minimum spend and marketing activity to maintain preferred access to the products, pricing and Aeris' technical network.

Peter Bush, the Company's CEO, said: 'We have been working closely with Ecotis for some time, and we are extremely impressed by not only their portfolio of buildings and hotel brands, but also their roadmap for our technology, and its broad application, delivering to Ecotis customers and tenants in Vietnam world-leading microbial control, and energy efficient and green environmental solutions.'

## **Aeris Environmental Ltd**

## **Peter Bush**

Chief Executive Officer

## **About Aeris Environmental Ltd**

Aeris develops, manufactures and markets patented, environmentally-friendly technology solutions that address the global megatrends of energy efficiency, healthier air, food safety, water quality and long-term materials protection, with core guiding principles of 'clean, green, protect'.

Smart Enzymes and Coatings provide long-term remediation, and prevention of mould, bacteria growth, corrosion and improved hygiene, with OEM, consumer and technical applications.

SmartENERGY provides dramatic and proven energy savings in the range of 19% to 33%, alongside documented improvement in system efficiency (54% to 289% improvement in airflow and up to 40% in coil efficiency), and independently-validated indoor air quality across all air-conditioning and refrigeration systems, with proven immediate cash flow savings.

