

CHAIRMAN'S SPEECH - MR NEIL CHATFIELD

For the 2017 financial year the company produced an underlying Net Profit after Tax of \$60.7 million, an increase of 37.7% over the prior year.

A final dividend of 7.0 cents per share, fully franked was paid in October. This made for a full year dividend of 11 cents per share, up 22% on the financial year 2016

The results the Company has delivered for financial year 2017 reflects a number of factors, including the success of our growth strategy, our focus on a diversified portfolio of premium produce in which risk mitigation is a priority and the many talented people we have working across our domestic and international operations.

Our management team has done an excellent job in delivering not only a strong financial performance for the year but also putting the business on a firm footing so as to maximise the benefits that will come from future growth.

During the year the Board approved the acquisition of two avocado businesses in conjunction with the Macquarie Agricultural Funds Management. Avocados have been identified by the Company as a growth category and we have embarked on a strategy to be the market leader. This is consistent with our focus to be number one in the categories that we operate in where there are opportunities for us to create a genuine market difference and to ultimately achieve a 52-week supply situation.

In addition, the expansion of our South Australian mushroom facility, which when completed will double its production capacity and create an additional 200 jobs in the local community, is proceeding on budget and on time.

Our international segment is now making a meaningful contribution to our performance, and as recently announced to the market we are increasing our ownership stake in the African Blue business in Morocco to 90%.

With additional plantings and new sites, we are pursuing opportunities to expand our growing season in Morocco to further benefit from it starting earlier than the major European growing regions, including Spain. The fact that Morocco also has in place a free trade agreement with Europe presents further opportunities to grow our share in this significant market.

What the Company has been able to achieve in Morocco over the last decade highlights how we are able to successfully adapt our horticultural and business practices to locations outside of Australia. This includes using our own IP and proven agricultural practices that are world leading in their application and outcomes.

The other key plank in our international operations is China. As would be expected we are proceeding cautiously with our investment but the early results give us cause to be optimistic.

I have spoken before of the growth in the Chinese middle class and the opportunities that this will present into the future. China's middle class now represents half of China's population and food is a major concern as they become increasingly health conscious.

Blueberries in particular with their widely publicised health benefits are positioned to capitalise on the increasing focus on a healthier lifestyle. Not only are we well placed with the produce we are growing locally in China, there are also emerging opportunities to complement this with exporting our Australian grown blueberries to China during the main domestic growing season.

Recently the Australian government announced that blueberries had been added to the horticultural market access priority list for negotiation with China. This is a significant step and we welcome this action from the Federal Government, however the real work now begins in establishing an export protocol so that access to this important and growing market can be established as soon as possible.

Ladies and gentlemen although we have only been a public company for just over two years, we have a long and successful history stretching back more than 120 years. All of the products we produce and sell are fresh, nutritious, unprocessed and grown on our very own farms or those of our partner growers.

We also take significant pride in that fact that we have been at the forefront of developing and supplying fresh produce that historically was not readily available to Australian consumers.

Our investment in developing blueberry varieties and unique growing methods for snacking tomatoes for example, means that consumers are able to purchase them year round and they are available in quantities and at prices which make them accessible to a wide demographic.

We all know the importance of maintaining a healthy diet, and making such fresh produce more accessible will help in the fight against chronic and preventable diseases, such as obesity and type 2 diabetes.

We now operate across 50 sites Australia wide meaning we are a major presence in many regional and rural communities. We take our responsibility to these communities seriously and it is not just about providing employment and economic benefit, we also aim to be actively involved in supporting the social fabric of the communities in which we operate.

As an example of our community involvement, during the year we partnered with a local community group in North West Tasmania to deliver fresh fruit to people in need. 'Produce to the People' is a not-for-profit organisation which has been operating in Burnie, North West Tasmania for the past six years with minimal government funding.

'Produce to the People' is described as a food hub, distributing "fresh food to those who need it with love and respect". Of the people accessing food through the hub, approximately 6 per cent are pensioners, 20 per cent are unemployed and 8 per cent are carers. The majority of these people (99%) live on very low incomes.

Not only do 'Produce to the People' grow fresh produce on their two-acre farm, they gather fresh, locally grown produce that might be going to waste. Over the 2016/17 Tasmanian berry season for the first time Costa was pleased to donate up to 100kg of strawberries to the hub per week from our main strawberry farm in the North West of Tasmania. This equated to 650 serves of fruit for people in need and it meant they could be eaten and enjoyed by local people who may not have regular access to fresh produce.

The Company's board and management remains focused on growing shareholder value, executing our strategy and continuing to earn the trust of our shareholders by delivering long term results.

There is a considerable depth to our management team and over the past year we have also injected outside talent, including into the role of Chief Operating Officer which has added another dimension of skills and experience to the Executive team.

We also routinely map the most critical 236 people in the Company concentrating on performance, professional development and ensuring alignment of key employees with Company objectives. This activity recognises that talent identification and development is a fluid process which must always have an eye to not only current needs, but also the importance of suitability and organisational fit of our people with regard to the future roles and needs within the Company.

Finally I want to acknowledge the contribution of my Board colleagues and in particular note the diverse range of experience and skills that they also bring to the Company.

I would now like to ask our CEO, Harry Debney, to speak in more detail about our achievements and activities over the past financial year and to provide an update on our performance to date during the financial year 2018.

Thank you.

END.

CEO's SPEECH – MR HARRY DEBNEY

Ladies and gentlemen the Company's performance for the 2017 financial year was underpinned by the strength in the diversity of our portfolio with our core produce categories delivering a solid performance, each having exceeded all of their targets.

The strongest contributors to year on year earnings growth were domestic and international berry growth, an excellent citrus performance and recovery in the tomato market.

Growth was a key theme during the year, with our Avocado category becoming a fifth integrated produce pillar starting with the acquisitions of Avocado Ridge and Lankester Avocados. There was also the ongoing execution of our second Berry growth plan, the forthcoming doubling of capacity at our South Australian mushroom farm, continued expansion in Morocco and gathering momentum in China.

The Avocado Ridge and Lankester acquisitions made in January and July this year were the first major steps in Costa's strategy to vertically integrate our avocado category.

With the avocado plantings that we also have in the South Australian Riverland, these acquisitions brought the Company's total plantings to circa 500 hectares and allow us to continue to build our production scale.

Given that avocados are the second fastest growing fresh produce category globally behind only blueberries, Costa believes there is considerable growth opportunity in the avocado segment and it is one in which we intend over time to become the market leader.

The acquisitions were entered into in conjunction with Macquarie Agricultural Funds Management, with Macquarie purchasing the farms and entering into a 20-year lease with Costa to operate them.

Together with our existing marketing and ripening functions, we are now on the way to achieving our three year goal of becoming the number one market player in the avocado sector.

Moving to another key growth initiative in our Berry category, I can advise that our second major Berry growth program is proceeding to plan, underpinned by all new and replacement blueberry plantings now being undertaken in substrate.

As previously noted, due to the success of our Berry growth projects, Costa now has greater than 50% of our blueberry production outside of the main production period of August to December.

Our Berry growth program has also focused on improving water security, with the expansion of one of our dams at our Corindi New South Wales farm increasing storage capacity by 370 mega litres. Planned progressive expansion of a further 450 mega litres capacity will occur to future proof the site's water requirements.

A major expansion of our Devonport Tasmania Berry Distribution Centre has also been completed in time for the upcoming summer berry season. This includes blueberry packing expansion as well as a bank of fast cooling facilities, new quality assurance infrastructure and a doubling in capacity of the Modified Atmosphere facility, which provides for the storage of up to 450 tonnes of blueberries.

Plantings of further blackberry varieties have been undertaken, with five hectares having been planted in financial year 2017 to be followed by 10.7 hectares in financial year 2018.

The first plantings of the new world class Driscoll's blackberry varieties, Victoria and Elvira will occur in financial year 2018 in Tasmania. Blackberries are expected to become a solid contributor to our bottom line from financial year 2019 and beyond, accelerating through financial years 2020 and 2021.

During the year we announced the \$65 million expansion of our Monarto, South Australian mushroom farm.

This investment will increase production capacity at the site from 120 tonnes to 240 tonnes per week, positioning Costa to meet projected mushroom consumer demand growth over the coming years.

The key reasons for undertaking this investment at our South Australian farm is that it is the most modern composting and growing facility in our portfolio of mushroom growing assets and its favourable logistics with respect to market destinations means we can supply all states with mushrooms within one to two days of shipment.

We have also in the past fortnight obtained development approval from the local council for the project. A builder has been appointed while final civil and structural designs are nearing completion.

Over the past year we have undertaken an extensive review of the solar power options that are available to us across a number of sites. There has been a particular focus on our Monarto South Australia mushroom farm.

To this end we have recently approved the installation of a solar farm at Monarto which will generate 2,000 kilowatts capacity when the farm expansion is completed. This will operate during daylight hours and complement power from the grid.

We are investigating complementary battery storage solutions, such that when economically feasible we will aim to further reduce the site's reliance on the power grid.

There are some key reasons as to why we are investing in renewable energy. Firstly it is to protect the business from external shocks to ensure reliability of supply. Secondly, the investment in solar will generate good financial pay back over time. Finally, it is about continually making our business more sustainable in the manner in which we utilise our natural resources.

Ladies and gentlemen our international growth program in financial year 2017 saw the continuing expansion of our production capacity at our Morocco and China farms.

As at June 2017, our African Blue Morocco plantings which are across five farms totalled 253 hectares. Further expansion of 63 hectares is planned for financial year 2018.

A new packing facility will also be completed in time for the next season which begins in early January. This will help to accommodate new production from the northern farms.

As recently announced to the market, Costa has signed an agreement that will permit the Company to acquire an additional 41% of the shares in African Blue SA, giving it control of the company and enabling us to take our shareholding in the venture from 49% to 90%.

We expect the acquisition of an initial 37% of the issued shares to be settled by the end of November and options will enable Costa to acquire an additional 4% over the next three years. Total Worldfresh a subsidiary of the UK listed fresh produce company, Total Produce LLC retains a 10% interest.

The value of the initial 37% acquisition is approximately AU\$68 million plus transaction costs, and will be funded from operating cash flow and existing debt capacity.

Our African Blue Moroccan operations are now an integral part of Costa's international segment and our overall business. The blueberry varieties that we grow in Morocco are from genetics developed by Costa originally in Australia, where we control the IP. We believe this gives us a distinct competitive advantage in the UK and European markets as we are able to deliver a premium product into those markets.

The other key component of our international growth program is our China operations. As at June 2017, there are 50 planted hectares between our two farms located at Bailing and Manlai.

Our farm at Bailing is producing blueberries and raspberries, while the second farm at Manlai continues to be planted with blueberries, raspberries and blackberries. A further 58 hectares is to be planted in financial year 2018 at a cost of approximately AU\$20 million. Land for further expansion has also been secured enabling the Manlai site to grow to 100 hectares over the next 18 months.

Moving to the key financial results for the financial year 2017. Our revenue of \$909.1 million was a 10.7% increase in our revenue compared to financial year 2016. EBITDA before SGARA and material items (EBITDA-S) grew by 29.4% to \$115.2 million.

Net Profit After Tax before SGARA and material items was \$60.7 million, a 37.3% increase on financial year 2016. Statutory Net Profit After Tax of \$57.7 million was more than double the financial year 2016 figure of \$25.3 million. Finally leverage was further reduced to 0.7x EBITDA-S as at June 2017.

Turning to individual Produce category performance, the Mushroom category delivered another solid full year outcome, with sales principally constrained by production operating at full capacity. As mentioned the Monarto facility expansion will provide new capacity to service this demand and is on target for a December 2018 commissioning.

Moving to the Berry category and focusing on blueberries first. The contribution of blueberries was outstanding, with a 55% increase in production versus financial year 2016.

The Corindi New South Wales farm accounted for a significant portion of this increase, reflecting recovery from prior year hail events and a long growing season due to favourable weather conditions.

There was new volume in the shoulder periods due to expansion in Western Australia and Far North Queensland. Our new farm at Lebrina in Tasmania acquired in August 2016 also made a contribution for the first time.

Far North Queensland volumes were below expectations due to crop timing and some pest issues. The contribution of raspberries from our Tasmanian operations was negatively impacted by cooler weather which delayed the crop and reduced overall yield and quality.

Our Citrus category performed strongly due to a positive combination of yield, price and quality. Although the 2016 season crop was light, navel oranges were at optimal count size and mandarin values were strong. We exported 70% of our crop, to over 25 countries of which Japan, USA, China, Hong Kong and Malaysia are the biggest markets.

The 2017 calendar season crop which is nearing completion is expected to be approximately 100,000 tonnes.

Citrus has historically been a category that has not been as well understood by the market as our other categories. We believe this understanding is improving due to continued strong performance of the business unit and a concerted effort on the part of management to educate the market.

Over recent years we have embarked upon both organic growth and acquisitions in this category and today I am pleased to announce a further acquisition namely of Impi Orchards, based in Victoria approximately 25 minutes north of Renmark.

The Impi Orchards contain 77 hectares of quality citrus plantings and a further 65 hectares of development land. The orchards produce a mix of oranges, mandarins, grapefruit and lemons.

Efficiencies will be achieved through utilisation of existing capacity at our Kangara and Renmark packing sheds.

Our Tomato category staged a recovery in financial year 2017, also aided by improved tomato pricing over the fourth quarter due to a shortage of field tomatoes following the impact of Cyclone Debbie on the main Queensland field tomato growing regions.

Average tomato market pricing was up 21%, with truss up 27.3%, snacking 5.1% and field tomatoes 29.0%. It should be noted that our exposure to truss tomatoes has reduced to circa 30% of our production, in line with increased snacking and cocktail demand, with this additional demand being serviced from our new 10 hectare glasshouse.

Our newest category of Avocados now includes farming and some activities historically reported under the Costa Farms and Logistics segment, including avocado trading, banana farming across two farms and banana trading activities.

The Avocado Ridge acquisition was completed in January and the harvest period runs from May to September with season 2017 yields having been below expectations across the Bundaberg - Childers region to the tune of approximately 40%. Avocado trees are a biennial bearing crop with alternate heavy/light crop years. This means the season in 2018 is expected to be a heavier crop.

Moving on to the Costa Farms and Logistics segment, this business now comprises the wholesale market and logistics operations. Highlights of the year included the Coles Jandakot Western Australia Distribution Centre contract being renewed through to September 2023.

As advised in our full year results we are currently in the process of repositioning the CF&L segment so as to capture further non-retail produce sales channels.

The wind down of our Polar Fresh joint venture was completed with the final Laverton, Victoria Distribution Centre contract concluded in late October 2017.

Finally as highlighted our International segment is now becoming an important part of our business and growth plans. This segment encompasses operations in Morocco with African Blue, the China joint venture with Driscoll's in which Costa has 70% ownership, and royalty income from the licensing of our blueberry genetics used across the Americas, Africa and China.

Starting first with China, the joint venture with Driscoll's was formalised in the first half of financial year 2017 and the first full year of farming operations has been positive, with a modest profit being achieved.

Enhanced yield was combined with a positive market reception to the first blueberry crop. There was strong demand for high quality larger sized fruit. Initial demand for our berries in the Chinese market has been very promising. Our third raspberry harvest has also been completed and was in line with expectations.

African Blue in Morocco had another productive year and although the season started later than in financial year 2016, good yield performance and market reception delivered another robust result.

The licensing of our blueberry varieties generates income through licensing of proprietary varieties to domestic and international clients. Over financial year 2017 our royalty income growth trajectory has been maintained with African Blue and Driscoll's USA.

Ladies and gentlemen, our Company has a long and proud history in putting our people first. The breadth and scope of our operations requires a workforce that is both skilled and capable of implementing change that drives our growth, productivity and innovation.

At the forefront of this are our core values of passion, respect, sincerity, determination and accountability. For our people to do their best we recognise they deserve a workplace that is safe and healthy, provides them with every opportunity to succeed, and rewards effort for their contribution to our success.

As we continue to grow the business, the calibre and performance of our people becomes ever more important. This includes not only responsibility for day to day operations but also the successful execution of our growth plans.

We are committed to continually investing in our people through on the job training and targeted education initiatives that enhances both the skillset and productivity of our workforce. This commitment is at all levels of the business and it is no better illustrated than by the Mushroom Grower Cadetship programme which commenced during the year at our Casuarina mushroom farm in Western Australia. The four year cadetship requires the participants to undertake Certificates II, III and IV in Horticulture, concluding with a Diploma of Horticulture.

During their formal education, the cadets rotate through the four major departments on the farm learning many facets of the business and putting their education into practice. There are currently six cadets enrolled in the programme, and importantly they all live in the local area.

The cadets also participate in relevant Costa-wide training such as Safety Leadership, Root Cause Analysis and The Costa Supervisor programme. On completion, the cadets will be in a position to step into supervisory roles within the Mushroom Category or indeed other Costa business units. The Mushroom category plans to roll out a similarly-structured program across its other sites over the next 12 months.

Before commenting on the Company's progress so far this financial year, I want to once again reiterate our continued commitment to ensure our workers return home from work safely without injury or illness. This commitment is reflected in the fact that our Total Recordable Injury Frequency rate fell by 26% during the year and our Lost Time Injury Frequency Rate fell by 23% compared to financial year 2016.

This reduction is testament to the ongoing commitment from senior management through supporting initiatives and providing resources to the business to be proactive in identifying and correcting near misses and hazards. It also symbolises a culture that is embedded in our Company where our workforce always puts safety first.

I would now like to comment on the Company's progress so far in financial year 2018.

Trading for the first four months of this financial year has been in line with expectations with a very satisfactory performance.

With the acquisition of a further 37% of the African Blue business, we have upgraded our full year NPAT-S guidance to approximately a 20% increase on last year. Our forecast is prior to allowance for transaction costs and amortisation of intangibles arising from the African Blue acquisition. In addition, at 31 December 2017, the company expects to record a material one off non-cash accounting gain in recognition of the step up in valuation due to the change in classification of African Blue from an equity accounted investment to a subsidiary.

As previously advised, due to the seasonal footprint of Avocados, Morocco and China, which all have harvests weighted to the second half of the financial year while increasing operational costs in the first half of the year, we maintain previous guidance that earnings will be heavily weighted to the second half of the financial year.

In conclusion I would like to acknowledge the great job done by the management team and our entire workforce. The passion and commitment they show to the success of our business is second to none and holds us in excellent stead for the future especially as we continue to execute on our growth plans.

I would also like to sincerely thank the Board for its continued confidence in, and support of, management.

Thank you.

END.



Costa Group
Holdings Limited
ASX:CGC

Annual General Meeting
16 November 2017

Strength in diversity

Performance

Financial Year 2017

Performance underpinned by the strength in the diversity of our portfolio.

Core produce categories delivered a solid performance, each having exceeded all of their targets.

Strongest contributors to year on year earnings growth were domestic and international berry growth, an excellent citrus performance and recovery in the tomato market.



Growth

Avocado category became fifth vertically integrated produce pillar with Avocado Ridge and Lankester Avocados acquisitions.

Ongoing execution of second Berry growth plan.

Forthcoming doubling of capacity at South Australian mushroom farm.

Continued expansion in Morocco and gathering momentum in China.

Growth projects

Australia



Childers Avocado Farm, Central Qld

Avocados

Avocado Ridge and Lankester acquisitions first major steps in Costa's strategy to vertically integrate our avocado category.

Total avocado plantings now circa 500 hectares, including plantings in South Australian Riverland.

Acquisitions entered into in conjunction with Macquarie Agricultural Funds Management, with Macquarie purchasing the farms and entering into a 20-year lease with Costa to operate them.

Together with existing marketing and ripening functions, on the way to achieving three year goal of becoming #1 market player in the avocado sector.

Growth projects

Australia



Corindi Berry Farm, North Coast NSW

Berries

Second Berry growth program proceeding to plan. Underpinned by all new and replacement blueberry plantings now being undertaken in substrate.

Focus on improving water security - expansion of one of our dams at Corindi New South Wales farm. Storage capacity increased by 370 mega litres. Further 450 mega litres capacity will be added progressively to future proof the site's water requirements.

Major expansion of Devonport Tasmania Berry Distribution Centre completed in time for the upcoming summer berry season.

First plantings of new world class blackberry varieties will occur in financial year 18 in Tasmania.

Growth projects

Australia



Mushroom Farm, Monarto, SA

Mushrooms

\$65 million expansion of Monarto, South Australian mushroom farm.

Increase production capacity from 120 tonnes to 240 tonnes per week.

South Australian farm is most modern composting and growing facility in our portfolio of mushroom growing assets.

Central location to our network of farms means we can supply all states with mushrooms within one to two days shipment.

Growth projects

Australia



Irrigation pump solar panel, Berry farm Corindi

Solar Power

- Extensive review of solar power options available across a number of sites.

- Particular focus on Monarto mushroom farm.

- Decision to install a solar farm at Monarto - will generate 2,000 kilowatts capacity when farm expansion is completed.

- Operate during daylight hours and complement power from the grid, while also investigating complementary battery storage solutions.

Growth projects

International



African Blue Larache blueberry farm, Morocco

African Blue

As at June 2017, plantings across five farms totalled 253 hectares. Further expansion of 63 hectares is planned for financial year 2018.

New packing facility to be completed in time for the next season (which begins in early January) will help accommodate new production from northern farms.

Signed an agreement that will permit Costa to acquire an additional 41% of the shares in African Blue SA, taking shareholding from 49% to 90%.

Value of initial 37% acquisition is approximately AU\$68 million plus transaction costs.

Growth projects

International



Berry farm, Bailing, China

China

As at June 2017, 50 planted hectares between our two farms located at Bailing and Manlai.

Farm at Bailing producing blueberries and raspberries. Manlai farm continues to be planted with blueberries, raspberries and blackberries.

Further 58 hectares is to be planted in FY2018 at a cost of approximately AU\$20 million.

Land for further expansion has also been secured enabling the Manlai site to grow to 100 hectares over the next 18 months.

Key Financial Year 2017 achievements

Financial performance

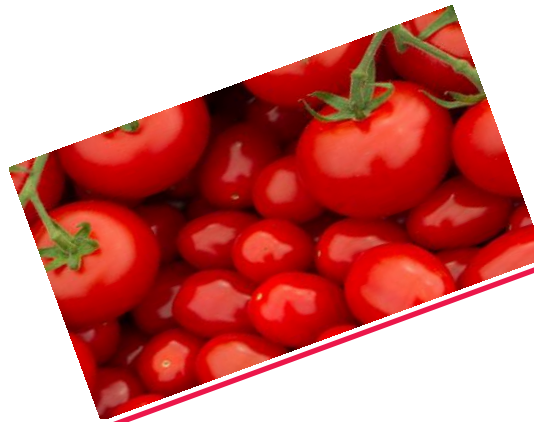
Net Profit After Tax

- Statutory NPAT \$57.7 million, more than double FY2016.
- NPAT before SGARA and material items of \$60.7m – 37.3% growth on FY2016.



Revenue

- \$909.1 million - 10.7% increase in revenue compared to FY2016.
- Total transacted sales of \$1.179 billion - \$133 million more than FY2016.



EBITDA before SGARA

- EBITDA-S up by 29.4% to \$115.2 million.
- Generated by strong performance from Produce and International segments.



Category performance



Monarto Mushroom farm, SA

Mushrooms

Delivered another solid full year outcome, sales principally constrained by production operating at full capacity.

Monarto facility expansion will provide new capacity to service this demand and is on target for a December 2018 commissioning.

Berries

Contribution of blueberries was outstanding, with a 55% increase in production versus financial year 2016.

FNQ volumes below expectations due to crop timing and some pest issues.

Tasmanian raspberries negatively impacted by cooler weather which delayed the crop and reduced overall yield and quality.

Category performance



Citrus

Performed strongly due to a positive combination of yield, price and quality.

Exported 70% of crop, to over 25 countries - Japan, USA, China, Hong Kong and Malaysia biggest markets.

2017 calendar season crop which is nearing completion is expected to be 96,000 plus tonnes.

Understanding of category is improving due to continued strong performance and concerted effort on the part of management to educate the market.

Acquisition of Impi Orchards based in Victoria, 25 minutes north of Renmark.

77 hectares of quality citrus plantings and a further 65 hectares of development land. Mix of oranges, mandarins, grapefruit and lemons.

Citrus Farm, Renmark, SA

Category performance



Tomato pack house, Guyra, NSW

Tomatoes

Recovery in financial year 2017, also aided by high tomato pricing over the fourth quarter due to a shortage of field tomatoes.

Exposure to truss tomatoes reduced to circa 30% of production, in line with increased snacking and cocktail demand, with this additional demand being serviced from our new 10 hectare glasshouse.

Avocados

Category includes production and some activities historically reported under the CF&L segment, including avocado trading, banana farming across two farms and banana trading activities.

2017 avocado yields below expectations by approximately 40%.

2018 expected to be heavier crop.

Category performance



Costa Farms & Logistics, Epping Market, Vic

Costa Farms & Logistics

Now comprises wholesale market and logistics operations

Coles Jandakot Western Australia Distribution Centre contract renewed through to September 2023.

Currently in the process of repositioning the CF&L segment so as to capture further non-retail produce sales channels.

Wind down of our Polar Fresh joint venture was completed with the final Laverton, Victoria Distribution Centre contract concluded in late October 2017.

Category performance

China

Joint venture with Driscoll's formalised in the first half of financial year 2017, Costa with 70% ownership.

First full year of farming operations has been positive, with a modest profit being achieved.

Enhanced yield combined with a positive market reception to the first blueberry crop has been very favourable with strong demand for high quality larger sized fruit.

Morocco

Another productive year, season started later than in financial year 2016, however good yield performance and market reception delivered another robust result.

International

Becoming an important part of our business and growth plans. Encompasses operations in Morocco with African Blue, China joint venture with Driscoll's and royalty income from the licensing of our blueberry genetics used across the Americas, Africa and China.

Royalty

Licensing of our blueberry varieties generates income through licensing of proprietary varieties to domestic and international clients.

Over financial year 2017 our royalty income growth trajectory has been maintained with African Blue and Driscoll's USA.

People

Mushroom Grower Cadetship programme



Casuarina WA mushroom facility - Four year cadetship, Certificates II, III and IV in Horticulture, concluding with Diploma of Horticulture.

Cadets rotate through the four major departments on the farm learning many facets of the business and putting their education into practice.

Currently six cadets enrolled in the programme, and importantly they are all living in the local area.

Also participate in relevant Costa-wide training - Safety Leadership, Root Cause Analysis and Costa Supervisor programme.

People OHS

Reiterate the board's and management's continued commitment to ensure our workers return home from work safely without injury or illness.

Total Recordable Injury Frequency rate fell by **26%** during the year.

Lost Time Injury Frequency Rate fell by **23%** compared to financial year 2016.

Reduction is testament to ongoing commitment from senior management through supporting initiatives and providing resources to the business to be proactive in identifying and correcting near misses and hazards.

Also symbolises a culture that is embedded in our Company where our workforce always puts safety first.



Financial Year 2018 Progress to Date & Outlook



Corindi Blueberry Farm, North Coast NSW

With the acquisition of a further 37% of the African Blue business, full year NPAT-S guidance is upgraded to approximately a **20%** increase on last year.

Avocados, Morocco and China all have harvests weighted to the second half of the financial year while increasing operational costs in the first half of the year, therefore previous guidance that earnings will be heavily weighted to the second half of the financial year is maintained.

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Annual General Meeting
16 November 2017

Strength in diversity