Rule 2.7, 3.10.3, 3.10.4, 3.10.5

Appendix 3B

New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

 $Introduced \ o1/o7/96 \ \ Origin: Appendix \ 5 \ \ Amended \ o1/o7/98, \ o1/o9/99, \ o1/o7/oo, \ 30/o9/o1, \ 11/o3/o2, \ o1/o1/o3, \ 24/10/o5, \ o1/o8/12, \ o4/o3/13$

| du Holdings Limited 836 918 entity) give ASX the following All issues | |
|---|---|
| entity) give ASX the following | |
| entity) give ASX the following | |
| entity) give ASX the following | |
| All issues | |
| | |
| omplete the relevant sections (attach | sheets if there is not enough space). |
| Class of *securities issued or to e issued | Performance Rights |
| | |
| umber of *securities issued or be issued (if known) or aximum number which may be sued | 374,437 |
| 1 | e issued umber of *securities issued or be issued (if known) or aximum number which may be |

⁺ See chapter 19 for defined terms.

- Principal terms of the *securities (e.g. if options, exercise price and expiry date; if partly paid *securities, the amount outstanding and due dates for payment; if *convertible securities, the conversion price and dates for conversion)
- Each Performance Right granted under the Plan entitles the holder to acquire one fully paid ordinary share in Kathmandu Holdings Limited.
- The number of performance rights that vest will depend on Kathmandu Holdings Limited's TSR (Total Shareholder Return) performance relative to a defined comparable group and an EPS (Earnings Per Share) growth hurdle.
- Performance rights will lapse where the performance conditions are not met.
- Performance rights will lapse where the holders ceases to be employed by the Kathmandu Group before the end of a performance period.
- There is no amount payable by holders either on grant or exercise of the Performance Rights.

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⁺ See chapter 19 for defined terms.

4 Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities?

If the additional *securities do not rank equally, please state:

- the date from which they do
- the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment
- the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment

Prior to vesting, the Performance Rights do not entitle the holder to vote, receive dividends or distributions.

The ordinary shares issued on exercise of performance rights will rank equally with all existing ordinary shares in the capital of the Company.

5 Issue price or consideration

Nil financial consideration is payable for issue of Performance Rights.

6 Purpose of the issue (If issued as consideration for the acquisition of assets, clearly identify those assets)

The performance rights are issued under the Plan as an incentive plan for certain senior management.

6a Is the entity an *eligible entity that has obtained security holder approval under rule 7.1A?

If Yes, complete sections 6b – 6h in relation to the *securities the subject of this Appendix 3B, and comply with section 6i

- 6b The date the security holder resolution under rule 7.1A was passed
- 6c Number of *securities issued without security holder approval under rule 7.1

| NO | | |
|----|--|--|
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |

⁺ See chapter 19 for defined terms.

Appendix 3B New issue announcement

| 6d | Number of *securities issued with security holder approval under rule 7.1A | | |
|----|---|---|---------------------------------------|
| 6e | Number of *securities issued with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting) | | |
| 6f | Number of *securities issued under an exception in rule 7.2 | | |
| 6g | If *securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the *issue date and both values. Include the source of the VWAP calculation. | | |
| 6h | If *securities were issued under rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements | | |
| 6i | Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements | | |
| 7 | *Issue dates Note: The issue date may be prescribed by ASX (refer to the definition of issue date in rule 19.12). For example, the issue date for a pro rata entitlement issue must comply with the applicable timetable in Appendix 7A. Cross reference: item 33 of Appendix 3B. | 374,437 performance r December 2017. | rights granted on 20th |
| | | | |
| 8 | Number and *class of all *securities quoted on ASX (including the *securities in section 2 if applicable) | Number 202,166,789 | ⁺ Class Ordinary Shares |

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⁺ See chapter 19 for defined terms.

9 Number and *class of all *securities not quoted on ASX (including the *securities in section 2 if applicable)

| Number | +Class |
|---------|--|
| | Performance rights – Kathmandu Holdings Limited Long Term Incentive Plan: |
| 407,463 | Issued 16 Dec 2015 |
| 494,341 | Issued 07 Dec 2016 |
| 375,810 | Issued 19 Dec 2016 |
| 591,932 | Issued 11 Dec 2017 |
| 374,437 | Issued 20 Dec 2017 |

Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)

The new Ordinary Shares rank equally with the existing Ordinary Shares on issue

Part 2 - Pro rata issue - NOT APPLICABLE

| 11 | Is security holder approval required? | |
|----|--|--|
| | | |
| 12 | Is the issue renounceable or non-renounceable? | |
| | | |
| 13 | Ratio in which the ⁺ securities will be offered | |
| | | |
| 14 | ⁺ Class of ⁺ securities to which the offer relates | |
| | | |
| 15 | ⁺ Record date to determine entitlements | |
| | | |
| 16 | Will holdings on different registers (or subregisters) be aggregated for calculating entitlements? | |
| | | |
| 17 | Policy for deciding entitlements in relation to fractions | |

⁺ See chapter 19 for defined terms.

Appendix 3B New issue announcement

| 18 | Names of countries in which the entity has security holders who will not be sent new offer documents |
|----|---|
| | Note: Security holders must be told how their entitlements are to be dealt with. |
| | Cross reference: rule 7.7. |
| 19 | Closing date for receipt of acceptances or renunciations |
| 20 | Names of any underwriters |
| 21 | Amount of any underwriting fee or commission |
| 22 | Names of any brokers to the issue |
| 23 | Fee or commission payable to the broker to the issue |
| 24 | Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of security holders |
| 25 | If the issue is contingent on security holders' approval, the date of the meeting |
| 26 | Date entitlement and acceptance form and offer documents will be sent to persons entitled |
| 27 | If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders |
| 28 | Date rights trading will begin (if applicable) |
| 29 | Date rights trading will end (if applicable) |

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⁺ See chapter 19 for defined terms.

| 30 | How do security holders sell their entitlements in full through a broker? |
|-----|---|
| 31 | How do security holders sell <i>part</i> of their entitlements through a broker and accept for the balance? |
| 32 | How do security holders dispose of their entitlements (except by sale through a broker)? |
| 33 | ⁺ Issue date |
| | 3 - Quotation of securities If only complete this section if you are applying for quotation of securities Type of *securities |
| 34 | (tick one) |
| (a) | ✓ *Securities described in Part 1 |
| (b) | All other *securities Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities |

⁺ See chapter 19 for defined terms.

Entities that have ticked box 34(a)

Additional securities forming a new class of securities

| Tick to docum | indicate you are providing the informati | on or | |
|------------------|--|---|--|
| 35 | | securities, the names of the 20 largest holders of the ne number and percentage of additional *securities | |
| 36 | If the *securities are *equity securities, a distribution schedule of the addition *securities setting out the number of holders in the categories 1 - 1,000 1,001 - 5,000 5,001 - 10,000 10,001 - 100,000 100,001 and over | | |
| 37 | A copy of any trust deed for t | the additional ⁺ securities | |
| Entitie | s that have ticked box 34(b) | | |
| 38 | Number of *securities for which *quotation is sought | | |
| 39 | ⁺ Class of ⁺ securities for which quotation is sought | | |
| 40 | Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities? If the additional *securities do not | | |
| | rank equally, please state: the date from which they do the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment | | |
| | • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment | | |

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⁺ See chapter 19 for defined terms.

| 41 | Reason for request for quotation now | | |
|----|---|--------|--------|
| | Example: In the case of restricted securities, end of restriction period | | |
| | (if issued upon conversion of another *security, clearly identify that other *security) | | |
| | | | |
| | | Number | +Class |
| 42 | Number and +class of all | | |
| | +securities quoted on ASX | | |
| | (including the *securities in clause | | |
| | 38) | | |
| | | | |
| | | | |

Quotation agreement

- [†]Quotation of our additional [†]securities is in ASX's absolute discretion. ASX may quote the [†]securities on any conditions it decides.
- 2 We warrant the following to ASX.
 - The issue of the *securities to be quoted complies with the law and is not for an illegal purpose.
 - There is no reason why those *securities should not be granted *quotation.
 - An offer of the †securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any *securities to be quoted and that no-one has any right to return any *securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the *securities be quoted.
- If we are a trust, we warrant that no person has the right to return the *securities to be quoted under section 1019B of the Corporations Act at the time that we request that the *securities be quoted.

⁺ See chapter 19 for defined terms.

- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document is not available now, we will give it to ASX before †quotation of the †securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

| Sign here: Date: 2 | 21 Dec 2017 |
|--------------------|-------------|

(Company secretary)

R Casey

Print name: Reuben Casey

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⁺ See chapter 19 for defined terms.

Appendix 3B – Annexure 1

Calculation of placement capacity under rule 7.1 and rule 7.1A for eligible entities

Introduced 01/08/12 Amended 04/03/13

Part 1

| Rule 7.1 – Issues exceeding 15% of capital | | |
|--|--|--|
| Step 1: Calculate "A", the base figure from which the placement capacity is calculated | | |
| Insert number of fully paid +ordinary securities on issue 12 months before the +issue date or date of agreement to issue | | |
| Add the following: Number of fully paid ⁺ordinary securities issued in that 12 month period under an exception in rule 7.2 Number of fully paid ⁺ordinary securities issued in that 12 month period with shareholder approval Number of partly paid ⁺ordinary | | |
| securities that became fully paid in that 12 month period Note: Include only ordinary securities here — other classes of equity securities cannot be added Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed It may be useful to set out issues of securities on different dates as separate line items | | |
| Subtract the number of fully paid †ordinary securities cancelled during that 12 month period | | |
| "A" | | |

⁺ See chapter 19 for defined terms.

| Step 2: Calculate 15% of "A" | | |
|---|---|--|
| "B" | 0.15 | |
| | [Note: this value cannot be changed] | |
| Multiply "A" by 0.15 | | |
| Step 3: Calculate "C", the amount of placement capacity under rule 7.1 that has already been used | | |
| <i>Insert</i> number of ⁺ equity securities issued or agreed to be issued in that 12 month period <i>not counting</i> those issued: | | |
| Under an exception in rule 7.2 | | |
| Under rule 7.1A | | |
| With security holder approval under rule 7.1 or rule 7.4 | | |
| Note: This applies to equity securities, unless specifically excluded – not just ordinary securities Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed It may be useful to set out issues of securities on different dates as separate line items | | |
| "C" | | |
| Step 4: Subtract "C" from ["A" x "B"] to calculate remaining placement capacity under rule 7.1 | | |
| "A" x 0.15 | | |
| Note: number must be same as shown in Step 2 | | |
| Subtract "C" | | |
| Note: number must be same as shown in Step 3 | | |
| <i>Total</i> ["A" x 0.15] – "C" | | |
| | [Note: this is the remaining placement capacity under rule 7.1] | |

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⁺ See chapter 19 for defined terms.

Part 2

| Rule 7.1A – Additional placement capacity for eligible entities Step 1: Calculate "A", the base figure from which the placement capacity is calculated | |
|---|--|
| | |
| | |
| 0.10 Note: this value cannot be changed | |
| | |
| Step 3: Calculate "E", the amount of placement capacity under rule 7.1A that has already been used | |
| | |
| | |

⁺ See chapter 19 for defined terms.

| Step 4: Subtract "E" from ["A" x "D"] to calculate remaining placement capacity under rule 7.1A | |
|---|--|
| "A" x 0.10 | |
| Note: number must be same as shown in Step 2 | |
| Subtract "E" | |
| Note: number must be same as shown in Step 3 | |
| <i>Total</i> ["A" x 0.10] – "E" | |
| | Note: this is the remaining placement capacity under rule 7.1A |

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⁺ See chapter 19 for defined terms.