

**HANSEN TECHNOLOGIES LTD  
ABN 90 090 996 455  
AND CONTROLLED ENTITIES**



**HALF-YEAR INFORMATION  
FOR THE SIX MONTHS ENDED 31 DECEMBER 2017  
PROVIDED TO THE ASX UNDER LISTING RULE 4.2A.3**

**This half-year financial report is to be read in conjunction with the  
financial report for the year ended 30 June 2017.**

# Appendix 4D

Half Year Report for the six months to 31 December 2017

Hansen Technologies Ltd and its Controlled Entities
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ABN: 90 090 996 455
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## 1. Reporting period

Report for the half year ended:	31 December 2017
Previous corresponding periods:	Financial year ended 30 June 2017 Half-year ended 31 December 2016

## 2. Results for announcement to the market

			\$A'000
Revenues from ordinary activities	Up	36.3%	to 118,430
Profit from ordinary activities after tax attributable to members	Up	33.4%	to 17,986
Net profit after tax attributable to members	Up	33.4%	to 17,986
		<b>Amount per security</b>	<b>Franked amount per security</b>
<b>Interim Dividend Declared</b>			
Interim dividend for the 2018 fiscal year		3.0¢	3.0¢
Interim dividend for previous corresponding period		3.0¢	3.0¢
Record date for determining entitlements to the dividend		8 March 2018	
<b>Previous Final Dividend Paid</b>			
Final dividend for the year ended 30 June 2017		3.0¢	3.0¢
Final dividend for previous corresponding period <sup>1</sup>		4.0¢	4.0¢

<sup>1</sup>The final dividend paid of 4 cents per share, franked to 4 cents, comprised of a regular dividend of 3 cents per share, together with a special dividend of 1 cent per share.

**The Group operating result for the half year to 31 December 2017 was:**

- Operating revenue of \$118.4 million
- EBITDA<sup>1</sup> of \$33.8million
- Net Profit after tax of \$18.0 million
- Earnings per share of 9.2 cents, up 1.7 cents per share or 22.7% from the 7.5 cents per share in the previous corresponding period

**The Directors of Hansen have declared a consistent 3 cents per share interim dividend with:**

- 3.0 cents per share fully franked
- a record date of 8 March 2018
- payment on 29 March 2018
- the conduit foreign income component of this interim dividend is Nil
- the application price for shares issued in accordance with the Company's Dividend Reinvestment Plan will be the full undiscounted value

*NOTE: Shareholders wishing to participate in the Dividend Reinvestment Plan need to have lodged the required DRP Notice with the Company's Share Registry by no later than 5.00pm on the business day immediately following the record date. Accordingly the last date for DRP election in respect to this interim dividend is 9 March 2018.*

**Results from Operations for the half-year ended 31 December**

	Half-year to Dec 2017 \$A million	Half-year to Dec 2016 \$A million	Variance
Operating revenue	118.4	86.9	up 36.3%
EBITDA <sup>1</sup>	33.8	23.9	up 41.4%
Profit before tax	23.4	18.0	up 30.0%
Income tax expense	(5.4)	(4.5)	up 20.0%
Net profit after tax	18.0	13.5	up 33.4%
Basic earnings per share	9.2 cents	7.5 cents	up 22.7%

The first half of 2018 has benefited from the Company's continuing acquisition strategy with the Enoro Holding AS and its controlled entities (Enoro) acquisition making a first time contribution to the Group's results. Enoro, acquired on 1 July 2017, have made a valuable contribution to the results.

This acquisition has delivered to expectations and the business integration process is continuing.

<sup>1</sup> EBITDA is a non-IFRS measure that has not been audited but has been extracted from Hansen Technologies Ltd's half year financial statements. EBITDA refers to Earnings before interest and excludes net foreign exchange gains/(losses), tax, depreciation and amortisation.

### 3. Net tangible assets per security

	Current period 31 Dec 2017	Previous corresponding period 31 Dec 2016
Net tangible asset backing per ordinary security <sup>1</sup>	(5.6 cents)	11.0 cents

<sup>1</sup>The negative net tangible asset backing is a result of the increase in intangible assets of \$112.8 million and borrowings of \$41.3 million relating to the acquisition of Enoro Holding AS and its controlled entities.

### 4. Details of entities over which control has been gained during the period

Hansen Technologies Ltd gained control of Enoro Holding AS and its controlled entities on 1 July 2017. Further details of the acquisition are disclosed in the attached half year condensed financial report.

### 5. Dividends

	Date of payment	Total amount of dividend
Three cent interim dividend - year ended 30 June 2017	31 March 2017	\$5,450,243
Three cent final dividend - year ended 30 June 2017	30 September 2017	\$5,873,908

### Amount per security

	Amount per security	Franked amount per security at 30% tax	Amount per security of foreign sourced dividend
<b>Total dividend:</b> Current year (interim)	3.0¢	100%	0¢
Previous year (final)	3.0¢	100%	0¢
Previous year (interim)	3.0¢	100%	0¢

### Total dividend on all securities paid during the half-year

	December 2017 \$A'000	December 2016 \$A'000
Ordinary securities	5,874	7,252
<b>Total</b>	<b>5,874</b>	<b>7,252</b>

**6. Details of dividend or distribution reinvestment plans in operation are described below:**

A Dividend Reinvestment Plan has been established to provide shareholders with the opportunity to reinvest dividends in new shares rather than receiving cash. Detail of Hansen's Dividend Reinvestment Plan including the share pricing methodology is available on line at: <https://www.hsntech.com/investors/shareholder-information/>

The price for shares to be applied for in accordance with the DRP for this dividend shall be the full undiscounted value as prescribed by the plan.

The conduit foreign income component of this final dividend is nil.

The last date(s) for receipt of election notices for participation in the dividend or distribution reinvestment plan

9 March 2018

**7. The financial information provided in the Appendix 4D is based on the half year condensed financial report (attached).**

**8. Independent review of the financial report**

The financial report has been independently reviewed. The financial report is not subject to a modified independent auditors' review statement.

Hansen Technologies Ltd and Controlled Entities  
ABN 90 090 996 455

Financial Report for the Half-Year Ended  
31 December 2017

This half-year financial report is to be read in conjunction with the financial report for the year ended 30 June 2017.

# Hansen Technologies Ltd and Controlled Entities Financial Report for the Half-Year Ended 31 December 2017

<b>Contents</b>	<b>Page Number</b>
Directors' Report.....	3
Auditor's Independence Declaration .....	5
Condensed Consolidated Statement of Comprehensive Income .....	6
Condensed Consolidated Statement of Financial Position.....	7
Condensed Consolidated Statement of Changes in Equity.....	8
Condensed Consolidated Statement of Cash Flows.....	9
Notes to the Half-Year Financial Statements .....	10
Directors' Declaration.....	17
Independent Auditor's Review Report.....	18

## Directors' Report

The Directors present their report together with the condensed financial report of the consolidated entity consisting of Hansen Technologies Ltd and its controlled entities for the half-year ended 31 December 2017 and independent review report thereon. This financial report has been prepared in accordance with AASB 134 *Interim Financial Reporting* and the *Corporations Act 2001*.

### Directors Names

The names of the Directors in office at any time during the whole of the half-year and up to the date of this report are:

Mr David Trude  
Mr Andrew Hansen  
Mr Bruce Adams  
Ms Sarah Morgan  
Mr David Osborne  
Ms Jennifer Douglas

### Review of Operations

The consolidated profit of the Group for the half-year after providing for income tax amounted to \$18.0 million representing a 33.4% increase on the \$13.5 million in the previous corresponding period.

The group operating result for the half year to 31 December 2017 comprised:

- Operating revenue of \$118.4 million, a 36.3% increase over the previous corresponding period; and
- EBITDA<sup>1</sup> of \$33.8 million, up 41.4% on the previous corresponding period.

The Directors of Hansen have declared a consistent 3 cents per share interim dividend, fully franked.

We are pleased to be reporting another strong period of performance for the company, with the first half results ahead of the previous corresponding period.

The first half of 2018 has benefited from the Company's continuing acquisition strategy with Enoro Holding AS and its controlled entities (Enoro) acquisition making a first time contribution to the Group's results. Since the acquisition date of 1 July 2017, Enoro has contributed total revenue of \$30.2 million and a profit after tax of \$2.5 million, which is included within the consolidated results.

This acquisition has delivered to expectations and the business integration process is continuing.

### Significant Changes in the State of Affairs

There have been no significant changes in the company's state of affairs during the half-year.

### Auditor's Independence Declaration

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* in relation to the review for the half-year is provided with this report.

<sup>1</sup> EBITDA is a non-IFRS measure that has not been audited but has been extracted from Hansen Technologies Ltd's half year financial statements. EBITDA refers to Earnings before interest and excludes net foreign exchange gains/(losses), tax, depreciation and amortisation.



## Directors' Report

### Rounding of Amounts to Nearest Thousand Dollars

In accordance with *ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191*, the amounts in the directors' report and in the financial report have been rounded to the nearest one thousand dollars, or in certain cases, to the nearest dollar (where indicated).

Signed in accordance with a resolution of the Directors:



**David Trude**  
Director

Dated: 23 February 2018



**Andrew Hansen**  
Director

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**AUDITOR'S INDEPENDENCE DECLARATION**

As lead auditor for the review of the financial report of Hansen Technologies Ltd and controlled entities for the half year ended 31 December 2017, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the *Corporations Act 2001* in relation to the review; and
- (ii) any applicable code of professional conduct in relation to the review.

A handwritten signature in blue ink, appearing to be 'RSM'.

**RSM AUSTRALIA PARTNERS**

A handwritten signature in blue ink, appearing to be 'J S Croall'.

**J S CROALL**  
Partner

Dated: 23 February 2018  
Melbourne, Victoria

## Condensed Consolidated Statement of Comprehensive Income

For the Half-Year Ended 31 December 2017

	Note	Consolidated Entity Dec-17 \$'000	Dec-16 \$'000
<b>Continuing Operations</b>			
Revenue from continuing operations		118,430	86,901
Interest income		216	74
Other income		743	158
Net foreign currency gains/(losses)		553	(134)
<b>Total revenue and other income</b>		<b>119,942</b>	<b>86,999</b>
<b>Less: Expenses</b>			
Employee benefit expenses		(60,314)	(42,674)
Amortisation expense		(8,250)	(4,427)
Depreciation expense		(1,861)	(1,400)
Property and operating rental expenses		(4,870)	(3,552)
Contractor and consultant expenses		(4,155)	(4,430)
Software licence expenses		(1,145)	(2,639)
Hardware and software expenses		(4,648)	(3,328)
Travel expenses		(2,852)	(2,194)
Communication expenses		(1,696)	(1,425)
Professional expenses		(1,093)	(1,123)
Finance Cost		(1,094)	-
Other expenses		(4,583)	(1,773)
<b>Total expenses</b>		<b>(96,561)</b>	<b>(68,965)</b>
<b>Profit before income tax expense</b>		<b>23,381</b>	<b>18,034</b>
Income tax expense		(5,395)	(4,548)
<b>Net profit after income tax from continuing operations</b>		<b>17,986</b>	<b>13,486</b>
Other comprehensive income			
<i>Items that may be reclassified subsequently to profit and loss</i>			
Exchange differences on translation of foreign operations		(3,183)	1,573
Other comprehensive income for the half-year		(3,183)	1,573
<b>Total comprehensive income attributable to members of the parent</b>		<b>14,803</b>	<b>15,059</b>
Earnings per share for profit from continuing operations attributable to equity holders of the parent entity:			
Basic earnings (cents) per share		9.2	7.5
Diluted earnings (cents) per share		9.2	7.3

The accompanying notes form part of these condensed consolidated financial statements.

# Condensed Consolidated Statement of Financial Position

As at 31 December 2017

	Note	Consolidated Entity Dec-17 \$'000	Jun-17 \$'000
<b>Current assets</b>			
Cash and cash equivalents		24,346	15,013
Receivables		43,215	37,685
Other current assets		12,110	7,643
<b>Total current assets</b>		<b>79,671</b>	<b>60,341</b>
<b>Non-current assets</b>			
Plant, equipment & leasehold improvements	3	10,998	8,912
Intangible assets	4	234,460	125,479
Deferred tax assets		4,372	4,821
<b>Total non-current assets</b>		<b>249,830</b>	<b>139,212</b>
<b>Total assets</b>		<b>329,501</b>	<b>199,553</b>
<b>Current liabilities</b>			
Payables		18,795	9,653
Borrowings	5	106	101
Current tax payable		3,766	1,051
Provisions		12,761	10,122
Unearned income		24,062	19,435
<b>Total current liabilities</b>		<b>59,490</b>	<b>40,362</b>
<b>Non-current liabilities</b>			
Deferred tax liabilities		16,541	6,707
Borrowings	5	41,447	190
Provisions		650	678
<b>Total non-current liabilities</b>		<b>58,638</b>	<b>7,575</b>
<b>Total liabilities</b>		<b>118,128</b>	<b>47,937</b>
<b>Net assets</b>		<b>211,373</b>	<b>151,616</b>
<b>Equity</b>			
Share capital		135,613	85,350
Foreign currency translation reserve		5,013	8,196
Share-based payment reserve		2,537	1,972
Retained earnings		68,210	56,098
<b>Total equity</b>		<b>211,373</b>	<b>151,616</b>

The accompanying notes form part of these condensed consolidated financial statements.

## Condensed Consolidated Statement of Changes in Equity

For the Half-Year Ended 31 December 2017

Consolidated	Notes	Contributed Equity \$'000	Consolidated Entity Reserves \$'000	Retained Earnings \$'000	Total Equity \$'000
Balance as at 1 July 2017		85,350	10,168	56,098	151,616
Profit for the half-year		-	-	17,986	17,986
Exchange differences on translation of foreign operations		-	(3,183)	-	(3,183)
<b>Total comprehensive income for the half-year</b>		-	(3,183)	17,986	14,803
Transactions with owners in their capacity as owners:					
Options exercised		-	-	-	-
Employee share options		336	565	-	901
Shares issuance, net of transaction costs		49,228	-	-	49,228
Equity issued under dividend reinvestment plan		699	-	-	699
Dividends paid	2	-	-	(5,874)	(5,874)
<b>Total transactions with owners in their capacity as owners</b>		50,263	565	(5,874)	44,954
<b>Balance as at 31 December 2017</b>		135,613	7,550	68,210	211,373

Consolidated	Contributed Equity \$'000	Consolidated Entity Reserves \$'000	Retained Earnings \$'000	Total Equity \$'000
Balance as at 1 July 2016	78,650	11,418	44,912	134,980
Profit for the half-year	-	-	13,486	13,486
Exchange differences on translation of foreign operations	-	1,573	-	1,573
<b>Total comprehensive income for the half-year</b>	-	1,573	13,486	15,059
Transactions with owners in their capacity as owners:				
Options exercised	1,745	-	-	1,745
Employee share options	-	280	-	280
Equity issued under dividend reinvestment plan	727	-	-	727
Shares issued on contingent liability settlement	3,410	-	-	3,410
Dividends paid	-	-	(7,252)	(7,252)
<b>Total transactions with owners in their capacity as owners</b>	5,882	280	(7,252)	(1,090)
<b>Balance as at 31 December 2016</b>	84,532	13,271	51,146	148,949

The accompanying notes form part of these condensed consolidated financial statements.

## Condensed Consolidated Statement of Cash Flows

For the Half-Year Ended 31 December 2017

	Note	Consolidated Entity Dec-17 \$'000	Dec-16 \$'000
<b>Cash flows from operating activities</b>			
Receipts from customers		129,693	93,858
Payments to suppliers and employees		(97,892)	(67,269)
Interest received		216	74
Finance costs		(1,094)	-
Transaction costs relating to acquisition of subsidiary	8	(678)	(228)
Income tax paid		(3,395)	(6,386)
<b>Net cash provided by operating activities</b>		<b>26,850</b>	<b>20,049</b>
<b>Cash flows from investing activities</b>			
Payment for plant and equipment	3	(1,462)	(2,530)
Payments for business acquisitions, net of cash acquired	8	(64,992)	(20,678)
Payments for acquisition of customer contract		-	(2,165)
Payment for capitalised development costs	4	(4,858)	(3,851)
<b>Net cash used in investing activities</b>		<b>(71,312)</b>	<b>(29,224)</b>
<b>Cash flows from financing activities</b>			
Proceeds from options exercised		336	1,745
Proceeds of issues of shares		49,228	-
Dividends paid net of dividend re-investment		(5,175)	(6,523)
Proceeds from borrowings		46,362	4,000
Repayment of borrowings		(34,768)	(2,000)
<b>Net cash used in financing activities</b>		<b>55,983</b>	<b>(2,778)</b>
<b>Net (decrease)/increase in cash and cash equivalents</b>		<b>11,521</b>	<b>(11,953)</b>
<b>Cash and cash equivalents at beginning of half-year</b>		<b>15,013</b>	<b>30,203</b>
<b>Effects of exchange rate changes on cash and cash equivalents</b>		<b>(2,188)</b>	<b>(482)</b>
<b>Cash and cash equivalents at end of the half-year</b>		<b>24,346</b>	<b>17,768</b>

The accompanying notes form part of these condensed consolidated financial statements.

# Notes to the Half-Year Financial Statements

31 December 2017

## 1. Basis of Preparation of the Half-Year Financial Report

This condensed consolidated half-year financial report does not include all the notes of the type usually included in an annual financial report.

It is recommended that this half-year financial report be read in conjunction with the annual financial report for the year ended 30 June 2017 and any public announcements made by Hansen Technologies Ltd during the half-year in accordance with any continuous disclosure obligations arising under the *Corporations Act 2001*.

Hansen Technologies Ltd is a for-profit entity for the purpose of preparing the financial statements.

The half-year financial report was authorised for issue by the Directors as at the date of the Directors' report.

### (a) Basis of preparation

This condensed consolidated half-year financial report has been prepared in accordance with Australian Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Act 2001*. Compliance with AASB 134, as appropriate for for-profit entities, ensures compliance with International Financial Reporting Standard IAS 34 *Interim Financial Reporting*.

The half-year financial report has been prepared under the historical cost convention, as modified by revaluations to fair value for certain classes of assets as described in the accounting policies.

The accounting policies applied in this half-year financial report are consistent with those of the annual financial report for the year ended 30 June 2017 and the corresponding half-year.

### (b) Rounding amounts

In accordance with *ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191*, the amounts in the directors' report and in the financial report have been rounded to the nearest one thousand dollars, or in certain cases, to the nearest dollar (where indicated).

## 2. Dividends

	Half-year to Dec	
	2017	2016
	\$'000	\$'000
Dividends paid during the half-year:		
- 3 cent final dividend paid 28 September 2017	5,874	
- 4 cent final dividend paid 30 September 2016 <sup>1</sup>		7,252
	5,874	7,252
Dividends declared after the half year and not recognised:		
- 3 cent interim dividend (3 cents fully franked)	5,888	
- 3 cent interim dividend (3 cents fully franked)		5,450

<sup>1</sup>The final dividend paid of 4 cents per share, franked to 4 cents, comprised of a regular dividend of 3 cents per share, together with a special dividend of 1 cent per share.

## 3. Plant, equipment and leasehold improvements

	Dec-17	Jun-17
	\$'000	\$'000
Plant, equipment and leasehold improvements at cost	42,255	38,042
Accumulated depreciation	(31,257)	(29,130)
	10,998	8,912
Reconciliation		
Carrying amount at the beginning of the period	8,912	
Additions	1,462	
Acquisitions	2,535	
Disposals	(5)	
Depreciation expense	(1,861)	
Net foreign currency movements arising from foreign operations	(45)	
Carrying amount at the end of the period	10,998	



#### 4. Intangible assets

The intangible assets held by the group increased primarily as a result of the acquisition of Enoro Holding AS and its controlled entities (Enoro). See note 8 for further information.

	Goodwill \$'000	Technology, trademarks and customer contracts at cost \$'000	Software development at cost \$'000	Total \$'000
<b>At 30 June 2017</b>				
Cost	89,058	38,729	42,568	170,355
Accumulated amortisation and impairment	(1,562)	(16,391)	(26,923)	(44,876)
Net book amount	87,496	22,338	15,645	125,479
<b>At 31 December 2017</b>				
Cost	145,382	94,874	47,330	287,586
Accumulated amortisation and impairment	(1,562)	(22,281)	(29,283)	(53,126)
Net book amount	143,820	72,593	18,047	234,460

## 5. Borrowings

The Company has a secured A\$105 million multicurrency facility with the external bankers to provide additional funding as required for acquisitions and general corporate purposes. This facility expires on 29 June 2019 and will then be subject to annual review and negotiation with its external bankers.

The facility is secured by 85% of Group assets. As at 31 December 2017 the remaining unutilised portion of the facility is A\$64 Million.

	Dec-17 \$'000	Jun-17 \$'000
Current <i>Secured</i>		
Term facility	-	-
Lease liability	106	101
	106	101
Non-current <i>Secured</i>		
Term facility	41,305	-
Lease liability	142	190
	41,447	190

## 6. Segment Information

### (a) Description of segments

Inter-segment pricing is determined on an arm's length basis. Segment revenue and results derive from items directly attributable to a segment or those that can be allocated on a reasonable basis.

#### Business Segments

The consolidated entity has 3 distinct reportable segments as described below:

**Billing:** Represents the sale of billing applications and the provision of consulting services in regard to billing systems.

**Outsourcing:** Represents the provision of various IT outsourced services covering facilities management, systems and operations support, network services and business continuity support.

**Other:** Represents software and service provision in superannuation administration.

(b) Segment information

Half-year 2017	Half-year to Dec 2017			
	Billing \$'000	Outsourcing \$'000	Other \$'000	Total \$'000
Segment revenue				
Total segment revenue	115,792	2,638	-	118,430
Segment revenue from external source	115,792	2,638	-	118,430
Segment result				
Total segment result	24,916	787	-	25,703
Segment result from external source	24,916	787	-	25,703

Half-year 2016	Half-year to Dec 2016			
	Billing \$'000	Outsourcing \$'000	Other \$'000	Total \$'000
Segment revenue				
Total segment revenue	83,853	2,974	74	86,901
Segment revenue from external source	83,853	2,974	74	86,901
Segment result				
Total segment result	17,187	1,371	65	18,623
Segment result from external source	17,187	1,371	65	18,623

(i) Reconciliation of segment results to the consolidated result	Half-year to Dec	
	2017 \$'000	2016 \$'000
Segment result from external source	25,703	18,623
Interest	(878)	74
Depreciation & amortisation	(118)	(182)
Other	(1,326)	(481)
Total profit before income tax	23,381	18,034

7. Contributed capital

	Dec-17 No.	Jun-17 No.
Number of ordinary shares on issue	196,054,982	181,960,344
Movement in ordinary shares on issue		
Beginning of the half-year	181,960,344	
Dividend re-investment plan	218,034	
Shares issuance	13,606,604	
Options exercised	270,000	
End of the half-year	196,054,982	

## 8. Business Combinations

### (1) Acquisition of Enoro Holding AS

The Company's subsidiary, Hansen Holdings Europe Ltd, acquired 100% of the share capital of Enoro Holding AS and its controlled entities (Enoro) with effect from 1 July 2017. Enoro Holding AS is the Nordic market-leading provider of Customer Information Systems and Meter Data Management systems for the energy sector. The acquisition further expands the Company's energy footprint into a number of European countries including Norway, Sweden, Finland, Germany, Netherlands, Switzerland and Austria and positions the company to support further deregulation of the energy markets across Eastern Europe.

Details of the purchase consideration:

	\$'000
Cash paid	70,246
<b>Total purchase consideration</b>	<b>70,246</b>

Assets and liabilities acquired as a result of the business combination were:

	Fair value \$'000
<i>Assets acquired:</i>	
Receivables	10,215
Plant and equipment	2,535
<b>Total assets acquired</b>	<b>12,750</b>
<i>Liabilities acquired:</i>	
Payables	1,572
Accruals	2,740
Borrowings	29,703
Provisions	7,731
Deferred income	7,855
Deferred tax liability	1,435
Current tax liability	505
<b>Total liabilities acquired</b>	<b>51,541</b>
<b>Net identifiable liabilities acquired</b>	<b>(38,791)</b>
<i>Add:</i>	
Technology	17,342
Customer contracts	38,229
Deferred tax liability	(9,058)
Goodwill	57,270
<b>Total purchase consideration, net of cash acquired</b>	<b>64,992</b>

Goodwill arose on the acquisition of Enoro Holding AS due to the combination of the consideration paid for the business and the net assets acquired, less values attributed to other intangibles in the form of customer contracts and technology. The value of goodwill represents the future benefit arising from the expected future earnings, synergies and personnel assumed via the acquisition. None of the goodwill is expected to be deductible for tax purposes.

## 8. Business Combinations (continued)

### (a) Initial accounting

Both the net asset value and the allocation of the purchase price to acquired assets are still preliminary. The acquisition accounting will be finalised in the financial report for the year ending 30 June 2018, which is 12 months from the acquisition date.

### (b) Transaction costs

Transaction costs of \$677,663 were incurred in relation to the acquisition. These costs are included with "Other Expenses" in the condensed consolidated statement of comprehensive income.

### (c) Contribution since acquisition

Since the acquisition date of 1 July 2017 which is the beginning of the reporting period, Enoro Holding AS has contributed total revenue of \$30.2 million and a profit after tax of \$2.5 million which is included within the consolidated results.

Purchase consideration – cash outflow:

	\$'000
Outflow of cash to acquire subsidiary, net of cash acquired	
Cash consideration	70,246
Less: Cash balance acquired	(5,254)
Net outflow of cash – investing activities	64,992

## 9. Subsequent Events

The Directors of Hansen Technologies Ltd have declared a 3 cents per share interim dividend, fully franked, payable to shareholders as of the record date of 8 March 2018, with payment to follow on 29 March 2018.

There were no other material events subsequent to the period ended 31 December 2017 that have significantly affected or may significantly affect the consolidated entity.

## Directors' Declaration

Hansen Technologies Ltd

The Directors declare that the financial statements and notes set out on pages 6 to 16 are in accordance with the *Corporations Act 2001*:

- (a) Comply with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*, and other mandatory professional reporting requirements; and
- (b) Give a true and fair view of the financial position of the consolidated entity as at 31 December 2017 and of its performance for the half-year ended on that date.

In the Directors' opinion there are reasonable grounds to believe that Hansen Technologies Ltd will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Directors.



**David Trude**  
Director

**Melbourne**  
**23 February 2018**



**Andrew Hansen**  
Director

**RSM Australia Partners**

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**INDEPENDENT AUDITOR'S REVIEW REPORT**  
**TO THE MEMBERS OF**  
**HANSEN TECHNOLOGIES LTD**

**Report on the Half-Year Financial Report**

We have reviewed the accompanying half-year financial report of Hansen Technologies Ltd and controlled entities which comprises the condensed consolidated statement of financial position as at 31 December 2017, the condensed consolidated statement of comprehensive income, condensed consolidated statement of changes in equity and condensed consolidated statement of cash flows for the half-year ended on that date, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration of the consolidated entity comprising the company and the entities it controlled at the half-year end or from time to time during the half-year.

*Directors' Responsibility for the Half-Year Financial Report*

The directors of the company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement, whether due to fraud or error.

*Auditor's Responsibility*

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including: giving a true and fair view of the consolidated entity's financial position as at 31 December 2017 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*. As the auditor of Hansen Technologies Ltd and controlled entities, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

*Independence*

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*. We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of Hansen Technologies Ltd and controlled entities, would be in the same terms if given to the directors as at the time of this auditor's report.

*Conclusion*

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Hansen Technologies Ltd and controlled entities is not in accordance with the *Corporations Act 2001* including:

- (a) giving a true and fair view of the consolidated entity's financial position as at 31 December 2017 and of its performance for the half-year ended on that date; and
- (b) complying with Accounting Standard AASB 134 *Interim Financial Reporting* and *Corporations Regulations 2001*.



**RSM AUSTRALIA PARTNERS**



**J S CROALL**  
Partner

Dated: 23 February 2018  
Melbourne, Victoria