Big River Industries Limited Appendix 4D Half-year report



1. Company details

Big River Industries Limited Name of entity:

ABN: 72 609 901 377

Reporting period: For the half-year ended 31 December 2017 For the half-year ended 31 December 2016 Previous period:

2. Results for announcement to the market

			\$
Revenues from ordinary activities	up	21.8% to	104,623,988
Profit from ordinary activities after tax attributable to the owners of Big River Industries Limited	up	15.8% to	2,911,698
Profit for the half-year attributable to the owners of Big River Industries Limited	up	15.8% to	2,911,698
		31 Dec 2017 Cents	31 Dec 2016 Cents
Basic earnings per share Diluted earnings per share Adjusted basic earnings per share Adjusted diluted earnings per share		5.52 5.38 5.52 5.38	74.39 74.39 6.54 6.54

Adjusted earnings per share

The Company's preference shares were converted on the Initial Public Offer into ordinary shares on a 1 for 1 basis. To provide a more meaningful comparison, the Company has also presented Adjusted EPS which shows the impact as though the preference shares were ordinary shares from the date they were issued. The number of shares at 31 December 2016 does not include those shares that were issued as part of the Initial Public Offer. Refer to note 14 in the attached financial statements for further details.

Dividends

	Amount per security Cents	Franked amount per security Cents
Final dividend paid on 29 September 2017	3.500	3.500
Interim dividend to be paid on 4 April 2018	3.500	3.500

The profit for the Group after providing for income tax amounted to \$2,911,698 (31 December 2016: \$2,514,921).

Refer to the Interim Report attached to this Appendix 4D Half-year Report for detailed explanation and commentary on the results.

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3. Net tangible assets		
	Reporting period Cents	Previous period Cents
Net tangible assets per ordinary security	92.45	90.81



Big River Industries Limited

ABN 72 609 901 377

Interim Report - 31 December 2017

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Big River Industries Limited Directors' report 31 December 2017



The directors present their report, together with the financial statements, on the consolidated entity (referred to hereafter as the 'Group') consisting of Big River Industries Limited (referred to hereafter as the 'Company' or 'parent entity') and the entities it controlled at the end of, or during, the half-year ended 31 December 2017.

Directors

The following persons were directors of Big River Industries Limited during the whole of the financial half-year and up to the date of this report, unless otherwise stated:

Gregory Ray Laurie
James Bernard Bindon
Martin Kaplan
Malcolm Geoffrey Jackman
Vicky Papachristos (appointed 4 October 2017)

Principal activities

During the financial year the principal continuing activities of the Group consisted of the manufacture of veneer, plywood and formply, and the distribution of building supplies.

Dividends

Dividends paid during the financial half-year were as follows:

		lidated 31 Dec 2016 \$
A class preference dividend for the period ended 30 June 2017, paid prior to the Group listing Final dividend of 3.5 cents per fully paid ordinary share paid on 29 September 2017	- 1,840,721	1,495,794
	1,840,721	1,495,794

On 27 February 2018, the directors declared a fully franked dividend of 3.5 cents per fully paid ordinary share to be paid on 4 April 2018.

Review of operations

Overall revenue for the December 2017 half-year of \$104.6 million was up 21.8% from \$85.9 million in the December 2016 half-year.

Revenue:	31 Dec 2017 \$'000	31 Dec 2016 \$'000	Change %
Same stores	86,449	85,876	0.7%
Acquisitions (since pcp)	18,175	-	-
Total Revenue	104,624	85,876	21.8%

Net profit after tax for the half-year was \$2.9 million, up 15.8% from \$2.5 million in the previous half-year.

On a same-stores basis, distribution EBITDA was \$5.3 million, a rise of 14.2% over the December 2016 half-year of \$4.6 million.

The two acquisitions made towards the end of FY2017, along with two further acquisitions made during the December 2017 half-year have made a positive contribution. EBITDA from acquisitions was \$1.2 million.

EBITDA on manufacturing operations was down \$1.0 million on the previous corresponding period due to a number of factors, including lower volume, increased energy costs and a delay in the timing of a number of projects.

Overall EBITDA before acquisition costs was \$5.9 million, a rise of 19.3% over the corresponding period last year.

Big River Industries Limited Directors' report 31 December 2017



Significant changes in the state of affairs

On 24 August 2017, the Group executed a business purchase deed to acquire the business and assets of Midcoast Timbers, a business located in Burleigh West, Queensland. The purchase price was \$2,710,732 which includes the acquisition of inventory and plant and equipment and was settled through the payment of \$2,410,732 in cash and \$300,000 in ordinary shares of Big River Industries Limited.

On 3 November 2017, the Group executed a business purchase deed to acquire the business and assets of Ern Smith Timber & Hardware, a business located in Hume, Australian Capital Territory. The purchase price was \$1,720,000 which includes the acquisition of inventory and plant and equipment and was settled through the payment of \$1,020,000 in cash, \$600,000 in ordinary shares of Big River Industries Limited and \$100,000 in contingent consideration. The values identified in relation to both acquisitions are provisional as at 31 December 2017.

There were no other significant changes in the state of affairs of the Group during the financial half-year.

Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out immediately after this directors' report.

This report is made in accordance with a resolution of directors, pursuant to section 306(3)(a) of the Corporations Act 2001.

On behalf of the directors

Gregory Laurie Chairman

27 February 2018 Sydney James Bindon Managing Director



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The Board of Directors
Big River Industries Limited
Trenayr Road
Junction Hill NSW 2480

27 February 2018

Dear Board Members

Big River Industries Limited

In accordance with section 307C of the *Corporations Act 2001*, I am pleased to provide the following declaration of independence to the directors of Big River Industries Limited.

As lead audit partner for the review of the condensed consolidated financial statements of Big River Industries Limited for the financial half-year ended 31 December 2017, I declare that to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the *Corporations Act 2001* in relation to the review; and
- (ii) any applicable code of professional conduct in relation to the review.

Yours sincerely

DELOITTE TOUCHE TOHMATSU

Deloite Toole Tolander

Alfred Nehama

Partner

Chartered Accountants

Big River Industries Limited Statement of profit or loss and other comprehensive income For the half-year ended 31 December 2017



	Consolidated		lidated
	Note	31 Dec 2017 \$	31 Dec 2016 \$
Revenue	4	104,623,988	85,876,163
Expenses Raw materials and consumables used Selling and distribution expense Employee benefits expense Occupancy expense General and administration expense Acquisition costs Depreciation and amortisation expense Finance costs	5 5 5	(73,652,918) (3,499,385) (14,829,511) (4,050,243) (2,676,420) (240,826) (1,213,617) (326,303)	(3,302,589) (12,934,187) (3,421,766) (2,349,516)
Profit before income tax expense		4,134,765	3,608,591
Income tax expense		(1,223,067)	(1,093,670)
Profit after income tax expense for the half-year attributable to the owners of Big River Industries Limited		2,911,698	2,514,921
Other comprehensive income for the half-year, net of tax			
Total comprehensive income for the half-year attributable to the owners of Big River Industries Limited		2,911,698	2,514,921
		Cents	Cents
Basic earnings per share Diluted earnings per share	14 14	5.52 5.38	74.39 74.39

Big River Industries Limited Statement of financial position As at 31 December 2017



	Note	Conso 31 Dec 2017 \$	
Assets			
Current assets Cash and cash equivalents Trade and other receivables Inventories Other Total current assets	6	772,316 32,283,674 30,115,600 2,392,326 65,563,916	3,551,708 36,845,446 24,441,759 905,224 65,744,137
Non-current assets Property, plant and equipment Intangibles Deferred tax Total non-current assets	7	25,810,003 9,447,189 2,329,013 37,586,205	24,563,327 7,420,632 2,333,461 34,317,420
Total assets		103,150,121	100,061,557
Liabilities			
Current liabilities Trade and other payables Borrowings Income tax Provisions Total current liabilities	8	29,459,070 2,416,241 515,747 3,125,909 35,516,967	30,926,342 1,330,804 1,186,213 2,933,597 36,376,956
Non-current liabilities Borrowings Deferred tax Provisions Total non-current liabilities	9	8,328,911 343,200 472,597 9,144,708	6,239,245 422,400 498,357 7,160,002
Total liabilities		44,661,675	43,536,958
Net assets		58,488,446	56,524,599
Equity Issued capital Accumulated losses	10	59,522,743 (1,034,297)	58,629,873 (2,105,274)
Total equity		58,488,446	56,524,599

Big River Industries Limited Statement of changes in equity For the half-year ended 31 December 2017



Consolidated	Issued capital \$	Accumulated losses \$	Total equity
Balance at 1 July 2016	38,460,001	(3,609,653)	34,850,348
Profit after income tax expense for the half-year Other comprehensive income for the half-year, net of tax	-	2,514,921	2,514,921
Total comprehensive income for the half-year	-	2,514,921	2,514,921
Transactions with owners in their capacity as owners: Dividends paid (note 11)		(1,495,794)	(1,495,794)
Balance at 31 December 2016	38,460,001	(2,590,526)	35,869,475
Consolidated	Issued capital	Accumulated losses	Total equity
Oolisonaatea	\$	\$	\$
Balance at 1 July 2017	\$ 58,629,873	\$ (2,105,274)	\$ 56,524,599
	·	•	*
Balance at 1 July 2017 Profit after income tax expense for the half-year	·	(2,105,274)	56,524,599
Balance at 1 July 2017 Profit after income tax expense for the half-year Other comprehensive income for the half-year, net of tax	·	(2,105,274) 2,911,698	56,524,599 2,911,698

Big River Industries Limited Statement of cash flows For the half-year ended 31 December 2017



	Note	Conso 31 Dec 2017 \$	
Cash flows from operating activities Receipts from customers (inclusive of GST) Payments to suppliers and employees (inclusive of GST)		119,581,865 (116,276,446)	96,810,669 (92,502,606)
Other revenue Interest and other finance costs paid Income taxes paid		3,305,419 60,267 (326,303) (1,968,285)	4,308,063 2,162 (470,469) (928,466)
Net cash from operating activities		1,071,098	2,911,290
Cash flows from investing activities Payment for purchase of businesses, net of cash acquired Final payments for prior period's business acquisition Payments for property, plant and equipment Proceeds from disposal of property, plant and equipment	13	(3,430,732) (200,000) (1,547,010)	(572,981) 16,455
Net cash used in investing activities		(5,177,742)	(556,526)
Cash flows from financing activities Share issue transaction costs Proceeds from borrowings Repayment of borrowings Dividends paid		(7,130) 3,595,938 (420,835) (1,840,721)	(234,758) (1,495,794)
Net cash from/(used in) financing activities		1,327,252	(1,730,552)
Net increase/(decrease) in cash and cash equivalents Cash and cash equivalents at the beginning of the financial half-year		(2,779,392) 3,551,708	624,212 (1,562,284)
Cash and cash equivalents at the end of the financial half-year		772,316	(938,072)



Note 1. General information

The financial statements cover Big River Industries Limited as a Group consisting of Big River Industries Limited and the entities it controlled at the end of, or during, the half-year. The financial statements are presented in Australian dollars, which is Big River Industries Limited's functional and presentation currency.

Big River Industries Limited is a listed public company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business is:

Trenayr Road Junction Hill NSW 2460

A description of the nature of the Group's operations and its principal activities are included in the directors' report, which is not part of the financial statements.

The financial statements were authorised for issue, in accordance with a resolution of directors, on 27 February 2018.

Note 2. Significant accounting policies

These general purpose financial statements for the interim half-year reporting period ended 31 December 2017 have been prepared in accordance with Australian Accounting Standard AASB 134 'Interim Financial Reporting' and the Corporations Act 2001, as appropriate for for-profit oriented entities. Compliance with AASB 134 ensures compliance with International Financial Reporting Standard IAS 34 'Interim Financial Reporting'.

These general purpose financial statements do not include all the notes of the type normally included in annual financial statements. Accordingly, these financial statements are to be read in conjunction with the annual report for the year ended 30 June 2017 and any public announcements made by the Company during the interim reporting period in accordance with the continuous disclosure requirements of the Corporations Act 2001.

The principal accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period, unless otherwise stated.

New or amended Accounting Standards and Interpretations adopted

The Group has adopted all of the new or amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period.

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

Basis of preparation

The consolidated financial statements have been prepared on the basis of historical cost, except for the revaluation of certain non-current assets and financial instruments. Cost is based on the fair values of the consideration given in exchange for assets.

Note 3. Operating segments

Identification of reportable operating segments

The Group is organised into one operating segment as the Group operated predominantly in Australia and in one industry being the supply of building products. This assessment is based on the internal reports that are reviewed and used by the Board of Directors (who are identified as the Chief Operating Decision Makers ('CODM')) in assessing performance and in determining the allocation of resources. Accordingly the information provided in this Interim Report reflects the one operating segment.



Note 4. Revenue

	Conso 31 Dec 2017 \$	
Sales revenue Sale of goods	104,563,721	85,858,305
Other revenue Other revenue	60,267	17,858
Revenue	104,623,988	85,876,163
Note 5. Expenses		
	Conso 31 Dec 2017 \$	
Profit before income tax includes the following specific expenses:		
Cost of sales Cost of sales	73,652,918	58,908,782
Depreciation Buildings Plant and equipment	90,033 859,584	88,861 791,402
Total depreciation	949,617	880,263
Amortisation Customer relationships	264,000	
Total depreciation and amortisation	1,213,617	880,263
Finance costs Interest and finance charges paid/payable	326,303	470,469
Rental expense relating to operating leases Minimum lease payments	1,317,824	984,473
Superannuation expense Defined contribution superannuation expense	867,660	768,698
Note 6. Current assets - trade and other receivables		
	Conso 31 Dec 2017 \$	
Trade receivables Less: Provision for impairment of receivables	32,252,406 (1,185,531) 31,066,875	36,077,732 (1,166,338) 34,911,394
Other receivables	1,216,799	1,934,052
	32,283,674	36,845,446



Note 7. Non-current assets - intangibles

Note 7. Non-current assets - intangibles					
				Conso 31 Dec 2017 \$	
Goodwill - at cost				8,303,189	6,012,632
Customer relationships - at cost Less: Accumulated amortisation				1,584,000 (440,000) 1,144,000	1,584,000 (176,000) 1,408,000
				9,447,189	7,420,632
Nata O Ouwant liabilities hawanin na				9,447,109	7,420,032
Note 8. Current liabilities - borrowings					
				Conso 31 Dec 2017 \$	
Bank bills Lease liability				1,500,000 916,241	500,000 830,804
				2,416,241	1,330,804
Note 9. Non-current liabilities - borrowings					
				Conso 31 Dec 2017 \$	
Bank bills Lease liability				6,920,000 1,408,911	4,520,000 1,719,245
				8,328,911	6,239,245
Note 10. Equity - issued capital					
	3-	Dec 2017 Shares	Conso 30 Jun 2017 Shares	lidated 31 Dec 2017 \$	30 Jun 2017 \$
Ordinary shares - fully paid	_	53,043,949	52,592,007	59,522,743	58,629,873
Movements in ordinary share capital					
Details	Date		Shares	Issue price	\$
Balance	1 July 2017		52,592,007		58,629,873
Issue of shares as purchase consideration for Midcoast Timbers	5 September	er 2017	153,059	\$1.96	300,000
Issue of shares as purchase consideration for Ern Smith Timber & Hardware Transaction costs arising on share issue, net of tax	4 Decembe	r 2017	298,883	\$2.01	600,000 (7,130)
Balance	31 Decemb	er 2017	53,043,949	:	59,522,743



Note 10. Equity - issued capital (continued)

Ordinary shares

Ordinary shares entitle the holder to participate in dividends and the proceeds on the winding up of the Company in proportion to the number of and amounts paid on the shares held. The fully paid ordinary shares have no par value and the Company does not have a limited amount of authorised capital.

On a show of hands every member present at a meeting in person or by proxy shall have one vote and upon a poll each share shall have one vote.

Note 11. Equity - dividends

Dividends paid during the financial half-year were as follows:

	Consolidated	
	31 Dec 2017 \$	31 Dec 2016 \$
A class preference dividend for the period ended 30 June 2017, paid prior to the Group listing	-	1,495,794
Final dividend of 3.5 cents per fully paid ordinary share paid on 29 September 2017	1,840,721	
	1,840,721	1,495,794

On 27 February 2018, the directors declared a fully franked dividend of 3.5 cents per fully paid ordinary share to be paid on 4 April 2018.

Note 12. Contingent liabilities

The Group has given bank guarantees as at 31 December 2017 of \$742,975 (31 December 2016: \$581,137) to various landlords.

Note 13. Business combinations

Midcoast Timbers

On 24 August 2017, the Group executed a business purchase deed to acquire the business and assets of Midcoast Timbers, a business located in Burleigh West, Queensland. The purchase price was \$2,710,732 which includes the acquisition of inventory and plant and equipment and was settled through the payment of \$2,410,732 in cash and \$300,000 in ordinary shares of Big River Industries Limited.

Ern Smith Timber & Hardware

On 3 November 2017, the Group executed a business purchase deed to acquire the business and assets of Ern Smith Timber & Hardware, a business located in Hume, Australian Capital Territory. The purchase price was \$1,720,000 which includes the acquisition of inventory and plant and equipment and was settled through the payment of \$1,020,000 in cash, \$600,000 in ordinary shares of Big River Industries Limited and \$100,000 in contingent consideration.

The values identified in relation to the acquisitions are provisional as at 31 December 2017.



Note 13. Business combinations (continued)

Details of the acquisitions are as follows:

	Midcoast Timbers Fair value \$	Ern Smith Timber & Hardware Fair value \$	Total Fair value \$
Inventories Plant and equipment Employee benefits	506,075 143,383 (24,715)	1,037,936 505,900 (28,404)	1,544,011 649,283 (53,119)
Net assets acquired Goodwill	624,743 2,085,989	1,515,432 204,568	2,140,175 2,290,557
Acquisition-date fair value of the total consideration transferred	2,710,732	1,720,000	4,430,732
Representing: Cash paid or payable to vendor Big River Industries Limited shares issued to vendor Contingent consideration	2,410,732 300,000	1,020,000 600,000 100,000	3,430,732 900,000 100,000
	2,710,732	1,720,000	4,430,732
Acquisition costs expensed to profit or loss	178,380	62,446	240,826
Cash used to acquire business, net of cash acquired: Acquisition-date fair value of the total consideration transferred Less: contingent consideration Less: shares issued by Company as part of consideration	2,710,732 - (300,000)	1,720,000 (100,000) (600,000)	4,430,732 (100,000) (900,000)
Net cash used	2,410,732	1,020,000	3,430,732

Note 14. Earnings per share		
	Conso 31 Dec 2017 \$	lidated 31 Dec 2016 \$
Profit after income tax attributable to the owners of Big River Industries Limited Preference dividends	2,911,698	2,514,921 (1,495,794)
Profit after income tax attributable to the owners of Big River Industries Limited used in calculating earnings per share	2,911,698	1,019,127
	Number	Number
Weighted average number of ordinary shares used in calculating basic earnings per share Adjustments for calculation of diluted earnings per share: Options over ordinary shares	52,735,646	1,370,001
	1,382,520	
Weighted average number of ordinary shares used in calculating diluted earnings per share	54,118,166	1,370,001
	Cents	Cents
Basic earnings per share Diluted earnings per share	5.52 5.38	74.39 74.39



Note 14. Earnings per share (continued)

Adjusted earnings per share

The Company's preference shares were converted on the Initial Public Offer into ordinary shares on a 1 for 1 basis. To provide a more meaningful comparison, the Company has also presented Adjusted EPS which shows the impact as though the preference shares were ordinary shares from the date they were issued. The number of shares at 31 December 2016 does not include those shares that were issued as part of the Initial Public Offer.

		lidated 31 Dec 2016 \$
Profit after income tax attributable to the owners of Big River Industries Limited used in calculating adjusted earnings per share	2,911,698	2,514,921
	Number	Number
Weighted average number of ordinary shares Weighted average number of preference shares	52,735,646	1,370,001 37,090,000
Weighted average number of shares used in calculating adjusted basic earnings per share Adjustments for calculation of diluted earnings per share:	52,735,646	38,460,001
Options over ordinary shares	1,382,520	
Weighted average number of shares used in calculating adjusted diluted earnings per share	54,118,166	38,460,001
	Cents	Cents
Adjusted basic earnings per share Adjusted diluted earnings per share	5.52 5.38	6.54 6.54

Note 15. Events after the reporting period

Apart from the dividend declared as disclosed in note 11, no other matter or circumstance has arisen since 31 December 2017 that has significantly affected, or may significantly affect the Group's operations, the results of those operations, or the Group's state of affairs in future financial years.

Big River Industries Limited Directors' declaration 31 December 2017



In the directors' opinion:

- the attached financial statements and notes comply with the Corporations Act 2001, Australian Accounting Standard AASB 134 'Interim Financial Reporting', the Corporations Regulations 2001 and other mandatory professional reporting requirements;
- the attached financial statements and notes give a true and fair view of the Group's financial position as at 31 December 2017 and of its performance for the financial half-year ended on that date; and
- there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of directors made pursuant to section 303(5)(a) of the Corporations Act 2001.

On behalf of the directors

Gregory Laurie Chairman

27 February 2018 Sydney James Bindon Managing Director



Deloitte Touche Tohmatsu ABN 74 490 121 060 Grosvenor Place 225 George Street Sydney, NSW, 2000 Australia

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Independent Auditor's Review Report to the Members of Big River Industries Ltd

Report on the Half-Year Financial Report

We have reviewed the accompanying half-year financial report of Big River Industries Ltd, which comprises the condensed consolidated statement of financial position as at 31 December 2017, the condensed consolidated statement of profit and loss and comprehensive income, the condensed consolidated statement of changes in equity and the condensed consolidated statement of cash flows for the half year ended on that date, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration of the consolidated entity comprising the company and the entities it controlled at the end of the half-year or from time to time during the half-year as set out on pages 5 to 15.

Directors' Responsibility for the Half-Year Financial Report

The directors of the company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the Corporations Act 2001 including: giving a true and fair view of the consolidated entity's financial position as at 31 December 2017 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001. As the auditor of Big River Industries Ltd, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Auditor's Independence Declaration

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*. We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of Big River Industries Ltd, would be in the same terms if given to the directors as at the time of this auditor's review report.

Deloitte.

Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Big River Industries Ltd is not in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the consolidated entity's financial position as at 31 December 2017 and of its performance for the half-year ended on that date; and
- (b) complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

DELOITTE TOUCHE TOHMATSU

Deloite Touch Tolander

Alfred Nehama

Partner

Chartered Accountants
Sydney, 27 February 2018