

ASX ANNOUNCEMENT

ASX: RBO | 28 February 2018

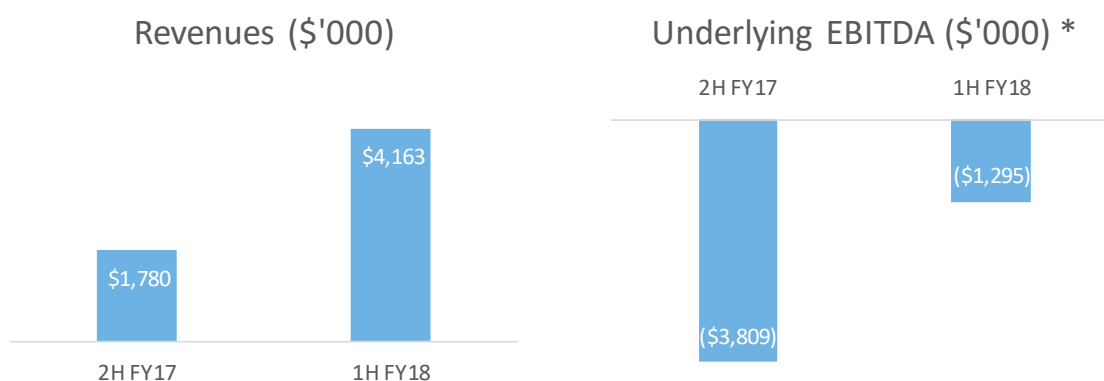
Robo Announces Significantly Improved Half Year Results

Robo 3D Limited (“**Robo**” or the “**Company**”), is pleased to announce its results for the financial half year ended 31 December 2017 (“**1H FY18**”).

HIGHLIGHTS

- Record half yearly revenue of \$4.2 million vs. \$1.8 million for prior half year, an increase of 234%.
- Gross margin improvement from 21% to 34%, highlighting operating leverage.
- Significantly improved trend (66% improvement) in underlying EBITDA.
- Record cash receipts of \$2.2 million for December 2017 quarter.
- Strong working capital position with \$1.7 million of inventory on hand.

“The results for 1H FY18 show the significant progress Robo has made in becoming a global player in the rapidly growing desktop segment of the 3D printing industry. The step-change in revenue, material improvement in gross margin, along with measures made to stabilise operational costs, demonstrates the significant progress we have made to reaching EBITDA breakeven”, commented Managing Director Ryan Legudi.



* Earnings before interest, taxation, depreciation, amortization, one-offs and share based payments

In this sense, the recently completed December half year was critically important for Robo. At the commencement of 2017, Robo set out to actively diversify the business from being a one-product, USA-centric business, to a business with a diversified product portfolio, global distribution footprint, and a trusted and recognised brand in the global 3D printing industry, of which education is a large and growing segment.

Mr Legudi continued, “We are very pleased with the significant progress that has been made against this objective. By the end of December 2017, the Company was actively selling three models of 3D printers, a range of 3D printer project kits, and a wide selection of consumables, into a much-expanded global distribution footprint across 37 countries, compared to just four countries 12 months earlier.”

Closing Comments:

Robo is a truly amazing company for us all to be involved with.

We are so fortunate that our products provide us the opportunity (and privilege) to make an impact: for social good (e.g. 3D-printed prosthetics via organisations such as Enabling The Future) to personal projects (e.g. launching a new business). Our products can inspire people to be better, to realise their dreams, and make the world a better place. These aren't throw away lines; we see and hear first-hand the role Robo's products have had in enabling these endeavours.

We recently completed our 2020 Strategic Plan which evolved from the development of our new vision:

*“To make innovative 3D technologies that inspire your passion within,
and empower you to achieve your educational, professional and personal goals.”*

This vision reflects our positioning in the industry, our focus on being a customer-focused company, and for our products to inspire, enable and empower our community of users to tell *their* stories. Robo as a company and a brand is perfectly positioned to do this.

We operate in a rapidly evolving industry that has been growing at c. 50% per annum and is expected to continue to do so for several years yet. The dynamics though are changing: consolidation is occurring, attrition rates are climbing, and it is increasingly apparent that those that have great products, highly-rated customer support, a large community, strong brand equity, and established distribution and sales networks will be best-placed to capture this huge growth opportunity.

With its expanded product offering, Robo is continuing to aggressively expand its customer base and broaden its distribution and reach, while continuing to explore opportunities with major distribution partners in the USA and internationally. In addition, the Company is focusing on driving strategic commercial partnerships targeting several industry verticals, particularly the education sector.

The Company is thankful for the ongoing support of its shareholders. Robo's employees, management, and board are highly motivated as we enter 2018, aiming to deliver outstanding products and service to the many thousands of our valued customers around the world, and in doing so, building a company that can very clearly become a leader in 3D printing and STEM-education across the world, and in doing so, sharing in the creation of significant shareholder value.



Ryan Legudi
Managing Director