

Form 603

Corporations Act 2001

Section 671B

Notice of initial substantial holderTo Company Name/Scheme **CHARTER HALL GROUP**ACN/ARSN **113 531 150****1. Details of substantial holder (1)**Name **Pinnacle Investment Management Group Limited (and its subsidiaries listed in Annexure A)**ACN/ARSN (if applicable) **100 325 184**The holder became a substantial holder on **23/03/2018****2. Details of voting power**

The total number of votes attached to all the voting shares in the company or voting interests in the scheme that the substantial holder or an associate (2) had a relevant interest (3) in on the date the substantial holder became a substantial holder are as follows:

Class of securities (4)	Number of securities	Person's votes (5)	Voting power (6)
ORDINARY FULLY PAID	25,228,765	25,228,765	5.42%

3. Details of relevant interests

The nature of the relevant interest the substantial holder or an associate had in the following voting securities on the date the substantial holder became a substantial holder are as follows:

Holder of relevant interest	Nature of relevant interest (7)	Class and number of securities
REFER TO ANNEXURE A PART 1 AND PART 2		

4. Details of present registered holders

The persons registered as holders of the securities referred to in paragraph 3 above are as follows:

Holder of relevant interest	Registered holder of securities	Person entitled to be registered as holder (8)	Class and number of securities
REFER TO ANNEXURE B			

5. Consideration

The consideration paid for each relevant interest referred to in paragraph 3 above, and acquired in the four months prior to the day that the substantial holder became a substantial holder is as follows:

Holder of relevant interest	Date of acquisition	Consideration (9)		Class and number of securities
		Cash	Non-cash	
REFER TO ANNEXURE C				

6. Associates

The reasons the persons named in paragraph 3 above are associates of the substantial holder are as follows:

Name and ACN/ARSN (if applicable)	Nature of association
REFER TO ANNEXURE D	

7. Addresses

The addresses of persons named in this form are as follows:

Name	Address
REFER TO ANNEXURE E	

Signature

print name **CALVIN KWOK** capacity **COMPANY SECRETARY**

sign here  date **28 / 03 / 2018**

DIRECTIONS

- (1) If there are a number of substantial holders with similar or related relevant interests (eg. a corporation and its related corporations, or the manager and trustee of an equity trust), the names could be included in an annexure to the form. If the relevant interests of a group of persons are essentially similar, they may be referred to throughout the form as a specifically named group if the membership of each group, with the names and addresses of members is clearly set out in paragraph 7 of the form.
 - (2) See the definition of "associate" in section 9 of the Corporations Act 2001.
 - (3) See the definition of "relevant interest" in sections 608 and 671B(7) of the Corporations Act 2001.
 - (4) The voting shares of a company constitute one class unless divided into separate classes.
 - (5) The total number of votes attached to all the voting shares in the company or voting interests in the scheme (if any) that the person or an associate has a relevant interest in.
 - (6) The person's votes divided by the total votes in the body corporate or scheme multiplied by 100.
 - (7) Include details of:
 - (a) any relevant agreement or other circumstances by which the relevant interest was acquired. If subsection 671B(4) applies, a copy of any document setting out the terms of any relevant agreement, and a statement by the person giving full and accurate details of any contract, scheme or arrangement, must accompany this form, together with a written statement certifying this contract, scheme or arrangement; and
 - (b) any qualification of the power of a person to exercise, control the exercise of, or influence the exercise of, the voting powers or disposal of the securities to which the relevant interest relates (indicating clearly the particular securities to which the qualification applies).

See the definition of "relevant agreement" in section 9 of the Corporations Act 2001.
 - (8) If the substantial holder is unable to determine the identity of the person (eg. if the relevant interest arises because of an option) write "unknown".
 - (9) Details of the consideration must include any and all benefits, money and other, that any person from whom a relevant interest was acquired has, or may, become entitled to receive in relation to that acquisition. Details must be included even if the benefit is conditional on the happening or not of a contingency. Details must be included of any benefit paid on behalf of the substantial holder or its associate in relation to the acquisitions, even if they are not paid directly to the person from whom the relevant interest was acquired.
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CHARTER HALL GROUP**Annexure A - Part 1**

Holder of relevant interest	Nature of relevant interest	Number of securities	Class of securities
Pinnacle Investment Management Group Limited Pinnacle Investment Management Limited Ariano Pty Limited (ACN 605 250 799) Next Financial Limited (ACN 081 722 894) Next Financial Nominees Pty Ltd (ACN 093 252 576) Next Financial Nominees No. 2 Pty Ltd (ACN 132 819 115) Investment Solutions Client Services Pty Ltd (ACN 117 898 334) Priority Funds Management Pty Ltd (ACN 120 826 575) Priority Investment Management Pty Ltd (ACN 116 943 456) PNI Option Plan Managers Pty Ltd (ACN 125 030 766) Pinnacle RE Services Limited (ACN 130 508 379) Pinnacle Services Administration Pty Ltd (ACN 126 175 148) Pinnacle Investment Management (UK) Limited (Company Number 11026111) POSH Nominees Pty Limited (ACN 620 094 251)	Relevant interest by virtue of section 608(3) of the Corporations Act as it or its associates holds directly or indirectly above 20% voting power in one or more affiliated investment managers (see Annexure A – Part 2) and Pinnacle Fund Services Limited, who each in turn hold relevant interests in the securities the subject of this notice.	25,228,765	Ordinary fully paid
Pinnacle Fund Services Limited (ACN 082 494 362)	Relevant interest held through the power to control voting and/or disposal of securities in its capacity as responsible entity or trustee of registered or unregistered schemes and/or relevant interest by virtue of section 608(3) of the Corporations Act as it or its associates holds directly or indirectly above 20% voting power in one or more affiliated investment managers (see Annexure A – Part 2) who each in turn hold relevant interests in the securities the subject of this notice.	25,228,765	Ordinary fully paid

This is Annexure "A - Part 1" s as mentioned in form 603 Notice of initial substantial holder



Calvin Kwok
Company Secretary

Date: 28/03/2018

CHARTER HALL GROUP**Annexure A - Part 2**

Affiliated Investment Managers
Antipodes Partners Limited (ACN 602 042 035)
Hyperion Asset Management Limited (ACN 080 135 897)
Firetrail Investments Pty Ltd (ACN 622 377 913)
Palisade Investment Partners Limited (ACN 124 326 361)
Plato Investment Management Limited (ACN 120 730 136)
Resolution Capital Limited (ACN 108 584 167)
Solaris Investment Management Limited (ACN 128 512 621)
Spheria Asset Management Pty Ltd (ACN 611 081 326)
Two Trees Investment Management Pty Limited (ACN 616 424 170)

This is Annexure "A - Part 2" as mentioned in form 603 Notice of initial substantial holder



Calvin Kwok
Company Secretary
Date: 28/03/2018

CHARTER HALL GROUP
Annexure C

Holder of relevant interest	Date of acquisition	Consideration		Number of securities	Class of Securities
		Cash	Non-Cash		
Pinnacle Investment Management Group Limited (and its subsidiaries listed in Annexure A)	28/11/2017	\$ 11,459.70		1,819	ORDINARY FULLY PAID
As above	29/11/2017	\$ 6,028.80		960	ORDINARY FULLY PAID
As above	30/11/2017	\$ 340,469.65		53,929	ORDINARY FULLY PAID
As above	5/12/2017	-\$ 643,694.25		- 104,613	ORDINARY FULLY PAID
As above	8/12/2017	\$ 7,115.24		1,133	ORDINARY FULLY PAID
As above	11/12/2017	\$ 649,227.94		102,268	ORDINARY FULLY PAID
As above	11/12/2017	\$ 289,761.81		45,644	ORDINARY FULLY PAID
As above	11/12/2017	\$ 145,325.28		22,892	ORDINARY FULLY PAID
As above	11/12/2017	\$ 33,347.62		5,253	ORDINARY FULLY PAID
As above	12/12/2017	\$ 637,906.44		100,000	ORDINARY FULLY PAID
As above	12/12/2017	\$ 31,953.52		5,000	ORDINARY FULLY PAID
As above	13/12/2017		\$ 130,770.41	20,401	ORDINARY FULLY PAID
As above	14/12/2017	\$ 10,672.72		1,672	ORDINARY FULLY PAID
As above	18/12/2017	\$ 1,281,641.02		200,000	ORDINARY FULLY PAID
As above	19/12/2017	\$ 6,035,281.59		938,613	ORDINARY FULLY PAID
As above	19/12/2017	\$ 12,247,336.74		1,904,718	ORDINARY FULLY PAID
As above	19/12/2017	\$ 643,812.18		100,000	ORDINARY FULLY PAID
As above	19/12/2017	\$ 9,793.97		1,523	ORDINARY FULLY PAID
As above	19/12/2017	\$ 19,314.37		3,000	ORDINARY FULLY PAID
As above	19/12/2017	\$ 289,715.50		45,000	ORDINARY FULLY PAID
As above	22/12/2017	\$ 10,320.60		1,670	ORDINARY FULLY PAID
As above	22/12/2017	-\$ 12,332.65		- 2,000	ORDINARY FULLY PAID
As above	4/01/2018	\$ 290,979.25		48,087	ORDINARY FULLY PAID
As above	4/01/2018	\$ 145,940.43		24,118	ORDINARY FULLY PAID
As above	4/01/2018	\$ 22,163.59		3,663	ORDINARY FULLY PAID
As above	8/01/2018	\$ 12,138.78		1,977	ORDINARY FULLY PAID
As above	9/01/2018	\$ 646,963.10		105,064	ORDINARY FULLY PAID
As above	9/01/2018	\$ 291,319.36		47,309	ORDINARY FULLY PAID
As above	9/01/2018	\$ 146,106.12		23,727	ORDINARY FULLY PAID
As above	9/01/2018	\$ 14,778.72		2,400	ORDINARY FULLY PAID
As above	9/01/2018	\$ 49,545.66		8,046	ORDINARY FULLY PAID
As above	10/01/2018	\$ 698,653.73		115,838	ORDINARY FULLY PAID
As above	10/01/2018	\$ 171,596.52		28,451	ORDINARY FULLY PAID
As above	10/01/2018	\$ 86,060.62		14,269	ORDINARY FULLY PAID
As above	10/01/2018	\$ 32,155.50		5,332	ORDINARY FULLY PAID
As above	11/01/2018	\$ 13,134.00		2,200	ORDINARY FULLY PAID
As above	18/01/2018	\$ 9,018.54		1,539	ORDINARY FULLY PAID
As above	30/01/2018	\$ 10,097.56		1,732	ORDINARY FULLY PAID

As above	1/02/2018	-\$ 15,629.72		- 2,631	ORDINARY FULLY PAID
As above	6/02/2018	\$ 575,526.74		103,419	ORDINARY FULLY PAID
As above	6/02/2018	\$ 260,397.48		46,792	ORDINARY FULLY PAID
As above	6/02/2018	\$ 130,599.42		23,468	ORDINARY FULLY PAID
As above	6/02/2018	\$ 29,594.67		5,318	ORDINARY FULLY PAID
As above	6/02/2018	-\$ 8,698.23		- 1,522	ORDINARY FULLY PAID
As above	9/02/2018	-\$ 766,303.26		- 137,864	ORDINARY FULLY PAID
As above	13/02/2018	\$ 28,616.00		5,110	ORDINARY FULLY PAID
As above	23/02/2018	\$ 24,372.95		4,195	ORDINARY FULLY PAID
As above	23/02/2018	\$ 29,035.76		4,997	ORDINARY FULLY PAID
As above	23/02/2018		-\$ 58,100.00	- 10,000	ORDINARY FULLY PAID
As above	26/02/2018	-\$ 7,330.86		- 1,251	ORDINARY FULLY PAID
As above	28/02/2018	\$ 6,282.90		1,074	ORDINARY FULLY PAID
As above	28/02/2018	\$ 315,155.68		53,929	ORDINARY FULLY PAID
As above	28/02/2018	-\$ 315,155.68		- 53,929	ORDINARY FULLY PAID
As above	28/02/2018	-\$ 19,328.40		- 3,304	ORDINARY FULLY PAID
As above	28/02/2018	\$ 19,328.40		3,304	ORDINARY FULLY PAID
As above	8/03/2018	\$ 107,262.60		18,430	ORDINARY FULLY PAID
As above	14/03/2018	\$ 144,970.54		24,739	ORDINARY FULLY PAID
As above	15/03/2018	\$ 111,799.35		19,111	ORDINARY FULLY PAID
As above	15/03/2018	\$ 52,655.80		9,000	ORDINARY FULLY PAID
As above	16/03/2018	\$ 707,714.20		120,000	ORDINARY FULLY PAID
As above	20/03/2018	\$ 10,365,030.06		1,780,933	ORDINARY FULLY PAID
As above	22/03/2018	\$ 115,958.36		20,062	ORDINARY FULLY PAID
As above	23/03/2018	\$ 26,871.26		4,706	ORDINARY FULLY PAID

This is Annexure "C" as mentioned in form 603 Notice of initial substantial holder



Calvin Kwok
Company Secretary
Date: 28/03/2018

CHARTER HALL GROUP**Annexure D**

Name	ACN	Nature of Association
Pinnacle Investment Management Group Limited	100 325 184	Related body corporate of each other entity listed in Annexure D.
Pinnacle Investment Management Limited	109 659 109	Related body corporate of each other entity listed in Annexure D.
Pinnacle Fund Services Limited	082 494 362	Related body corporate of each other entity listed in Annexure D.
Ariano Pty Limited	605 250 799	Related body corporate of each other entity listed in Annexure D.
Next Financial Limited	081 722 894	Related body corporate of each other entity listed in Annexure D.
Next Financial Nominees Pty Ltd	093 252 576	Related body corporate of each other entity listed in Annexure D.
Next Financial Nominees No. 2 Pty Ltd	132 819 115	Related body corporate of each other entity listed in Annexure D.
Investment Solutions Client Services Pty Ltd	117 898 334	Related body corporate of each other entity listed in Annexure D.
Priority Funds Management Pty Ltd	120 826 575	Related body corporate of each other entity listed in Annexure D.
Priority Investment Management Pty Ltd	116 943 456	Related body corporate of each other entity listed in Annexure D.
PNI Option Plan Managers Pty Ltd	116 943 456	Related body corporate of each other entity listed in Annexure D.
Pinnacle RE Services Limited	130 508 379	Related body corporate of each other entity listed in Annexure D.
Pinnacle Services Administration Pty Ltd	126 175 148	Related body corporate of each other entity listed in Annexure D.
Pinnacle Investment Management (UK) Limited	Company Number 11026111	Related body corporate of each other entity listed in Annexure D.
POSH Nominees Pty Limited	620 094 251	Related body corporate of each other entity listed in Annexure D.

This is Annexure "D" as mentioned in form 603 Notice of initial substantial holder



Calvin Kwok
Company Secretary
Date: 28/03/2018

CHARTER HALL GROUP**Annexure E**

Name	Address
Pinnacle Investment Management Group Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Pinnacle Fund Services Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Pinnacle Investment Management Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Pinnacle Investment Management Group Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Pinnacle Investment Management Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Pinnacle Fund Services Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Ariano Pty Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Next Financial Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Next Financial Nominees Pty Ltd	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Next Financial Nominees No. 2 Pty Ltd	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Investment Solutions Client Services Pty Ltd	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Priority Funds Management Pty Ltd	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Priority Investment Management Pty Ltd	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
PNI Option Plan Managers Pty Ltd	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Pinnacle Investment Management (UK) Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Pinnacle RE Services Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Pinnacle Services Administration Pty Ltd	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
POSH Nominees Pty Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia

This is Annexure "E" as mentioned in form 603 Notice of initial substantial holder



Calvin Kwok

Company Secretary

Date: 28/03/2018