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5 April 2018

Anna Sandham, Company Secretary  
Elmo Software Limited  
Level 25, 520 Oxford Street  
Bondi Junction NSW 2022  
By Email: [sandham@company matters.com.au](mailto:sandham@company matters.com.au)

Market Announcements Office  
ASX Limited  
Exchange Centre, 20 Bridge Street  
Sydney NSW 2000  
By Facsimile: 1300 135 638

Dear Sir

**JLAB Investments (No 2) Pty Limited – Notice of change of interests of substantial holder of Elmo Software Ltd (ASX:ELO)**

Our Ref: 20180053

We act on behalf of JLAB Investments (No 2) Pty Limited and we enclose a notice of change of interest of substantial holder.

Yours sincerely  
**Lewis King Blumberg**

**Les Lewis**  
Director  
Phone: (02) 8257 3410  
Email: [llewis@lewiskingblumberg.com.au](mailto:llewis@lewiskingblumberg.com.au)

**Form 604**Corporations Act 2001  
Section 671B**Notice of change of interests of substantial holder**To Company Name/Scheme ELMO Software Limited

ACN/ARSN 102 455 087

**1. Details of substantial holder (1)**

Name JLAB Investments (No. 2) Pty Limited

ACN/ARSN (if applicable) 103 207 807

There was a change in the interests of the  
substantial holder on 04/04/2018

The previous notice was given to the company on 03/07/2017

The previous notice was dated 02/07/2017

**2. Previous and present voting power**

The total number of votes attached to all the voting shares in the company or voting interests in the scheme that the substantial holder or an associate (2) had a relevant interest (3) in when last required, and when now required, to give a substantial holding notice to the company or scheme, are as follows:

Class of securities (4)	Previous notice		Present notice	
	Person's votes	Voting power (5)	Person's votes	Voting power (5)
Ordinary Shares	15,986,422	29.51%	15,986,422	25.40%

**3. Changes in relevant interests**

Particulars of each change in, or change in the nature of, a relevant interest of the substantial holder or an associate in voting securities of the company or scheme, since the substantial holder was last required to give a substantial holding notice to the company or scheme are as follows:

Date of change	Person whose relevant interest changed	Nature of change (6)	Consideration given in relation to change (7)	Class and number of securities affected	Person's votes affected
	N/A				

**4. Present relevant interests**

Particulars of each relevant interest of the substantial holder in voting securities after the change are as follows:

Holder of relevant interest	Registered holder of securities	Person entitled to be registered as holder (8)	Nature of relevant interest (6)	Class and number of securities	Person's votes
	See Annexure A				

**5. Changes in association**

The persons who have become associates (2) of, ceased to be associates of, or have changed the nature of their association (9) with, the substantial holder in relation to voting interests in the company or scheme are as follows:

Name and ACN/ARSN (if applicable)	Nature of association
N/A	

**6. Addresses**

The addresses of persons named in this form are as follows:

Name	Address
JLAB Investments (No. 2) Pty Limited	MLC Centre, Level 53, 19-29 Martin Place, Sydney NSW 2000
Larry Elkan Hersch	c/- MLC Centre, Level 53, 19-29 Martin Place, Sydney NSW 2000
Arnold Brian Hersch	c/- MLC Centre, Level 53, 19-29 Martin Place, Sydney NSW 2000

**Signature**

print name **Larry Elkan Hersch**

capacity **Director**

sign here

date **5 April 2018**

**DIRECTIONS**

- (1) If there are a number of substantial holders with similar or related relevant interests (eg. a corporation and its related corporations, or the manager and trustee of an equity trust), the names could be included in an annexure to the form. If the relevant interests of a group of persons are essentially similar, they may be referred to throughout the form as a specifically named group if the membership of each group, with the names and addresses of members is clearly set out in paragraph 6 of the form.
- (2) See the definition of 'associate' in section 9 of the Corporations Act 2001.
- (3) See the definition of 'relevant interest' in sections 608 and 671B(7) of the Corporations Act 2001.
- (4) The voting shares of a company constitute one class unless divided into separate classes.
- (5) The person's votes divided by the total votes in the body corporate or scheme multiplied by 100.
- (6) Include details of:
  - (a) any relevant agreement or other circumstances because of which the change in relevant interest occurred. If subsection 671B(4) applies, a copy of any document setting out the terms of any relevant agreement, and a statement by the person giving full and accurate details of any contract, scheme or arrangement, must accompany this form, together with a written statement certifying this contract, scheme or arrangement; and
  - (b) any qualification of the power of a person to exercise, control the exercise of, or influence the exercise of, the voting powers or disposal of the securities to which the relevant interest relates (indicating clearly the particular securities to which the qualification applies).

See the definition of 'relevant agreement' in section 9 of the Corporations Act 2001.
- (7) Details of the consideration must include any and all benefits, money and other, that any person from whom a relevant interest was acquired has, or may, become entitled to receive in relation to that acquisition. Details must be included even if the benefit is conditional on the happening or not of a contingency. Details must be included of any benefit paid on behalf of the substantial holder or its associate in relation to the acquisitions, even if they are not paid directly to the person from whom the relevant interest was acquired.
- (8) If the substantial holder is unable to determine the identity of the person (eg. if the relevant interest arises because of an option) write 'unknown'.
- (9) Give details, if appropriate, of the present association and any change in that association since the last substantial holding notice.

THIS IS THE ANNEXURE MARKED "A" OF 1 PAGE REFERRED TO IN FORM 604 "NOTICE OF CHANGE OF INTERESTS OF SUBSTANTIAL HOLDER" SIGNED BY ME ON 5 APRIL 2018

**LARRY ELKAN HERSCH**

**DIRECTOR OF JLAB INVESTMENTS (NO. 2) PTY LIMITED ACN 103 207 807**

**4. PRESENT RELEVANT INTERESTS**

HOLDER OF RELEVANT INTEREST	REGISTERED HOLDER OF SECURITIES	PERSON ENTITLED TO BE REGISTERED AS HOLDER	NATURE OF RELEVANT INTEREST	CLASS AND NUMBER OF SECURITIES	PERSON'S VOTES
JLAB Investments (No. 2) Pty Limited	JLAB Investments (No. 2) Pty Limited	JLAB Investments (No. 2) Pty Limited	Registered Holder (section 608(1)(a) of the Corporations Act)	15,986,422 Ordinary Shares	15,986,422
Larry Elkan Hersch	JLAB Investments (No. 2) Pty Limited	JLAB Investments (No. 2) Pty Limited	Larry Elkan Hersch controls JLAB Investments (No. 2) Pty Limited. Therefore Larry Elkan Hersch has a relevant interest under section 608(1)(b) and (c) of the Corporations Act in respect of those securities as he has the power to exercise or control the exercise of a right to vote attached to the securities and also has the power to dispose of the securities.	15,986,422 Ordinary Shares	15,986,422
Arnold Brian Hersch	JLAB Investments (No. 2) Pty Limited	JLAB Investments (No. 2) Pty Limited	Arnold Brian Hersch controls JLAB Investments (No. 2) Pty Limited. Therefore Arnold Brian Hersch has a relevant interest under section 608(1)(b) and (c) of the Corporations Act in respect of those securities as he has the power to exercise or control the exercise of a right to vote attached to the securities and also has the power to dispose of the securities.	15,986,422 Ordinary Shares	15,986,422