

**Harris Technology Group Limited**  
**ASX:HT8**

30 April 2018

**ASX and Media Release**

**FY18 Third Quarter Commentary and Cash Flow Statement**

Harris Technology Group Limited (ASX: **HT8**) (the **Company**) today released its Appendix 4C Cash Flow Statement for the third quarter of FY18.

Managing Director Garrison Huang commented, "As foreshadowed in the Company's half yearly report, during the quarter the Group implemented various optimisation initiatives to improve the capabilities of its sales and customer service teams, and to increase their focus on sales activities and customer engagement. This enabled the Group to successfully secure a number of new distribution agreements with leading internet security/antivirus and gaming product suppliers during the quarter.

"The Group also continued to implement a cost reduction strategy to streamline operational expenditure during the quarter. The benefits of these cost reduction initiatives are expected to be realised progressively over a period commencing the current quarter ending 30 June 2018.

"During the current quarter, the Group will continue to execute on its cost reduction, sales improvement and customer engagement initiatives. The Board remains confident that these initiatives will contribute towards a continuing trend of improvement in the Group's operating results during the remainder of FY18.

"In addition, the Board is undertaking a strategic review of the Group's business portfolio, and continues to evaluate opportunities to optimise this portfolio, through a combination of divestments of non-core businesses, and acquisition of complementary businesses. The Board looks forward to providing shareholders with updates in this regard."

**-ENDS**

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## Appendix 4C

### Quarterly report for entities subject to Listing Rule 4.7B

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10, 01/09/16

**Name of entity**

Harris Technology Group Ltd

**ABN**

93 085 545 973

**Quarter ended ("current quarter")**

31 MARCH 2018

<b>Consolidated statement of cash flows</b>	<b>Current quarter \$A'000</b>	<b>Year to date (6 months) \$A'000</b>
<b>1. Cash flows from operating activities</b>		
1.1 Receipts from customers	12,561	37,470
1.2 Payments for		
(a) research and development	-	-
(b) product manufacturing and operating costs	(10,602)	(32,451)
(c) advertising and marketing	(23)	(136)
(d) leased assets	-	-
(e) staff costs	(1,192)	(3,605)
(f) administration and corporate costs	(345)	(875)
1.3 Dividends received (see note 3)	-	-
1.4 Interest received	0	0
1.5 Interest and other costs of finance paid	-	-
1.6 Income taxes paid	-	-
1.7 Government grants and tax incentives	-	-
1.8 Other (provide details if material)	-	(10)
- GST Paid	(352)	(1,281)
<b>1.9 Net cash from / (used in) operating activities</b>	<b>47</b>	<b>(888)</b>

<b>2. Cash flows from investing activities</b>		
2.1 Payments to acquire:		
(a) property, plant and equipment	-	(9)
(b) businesses (see item 10)	-	-
(c) investments	-	-

Consolidated statement of cash flows	Current quarter \$A'000	Year to date (6 months) \$A'000
(d) intellectual property	-	-
(e) other non-current assets	-	-
<b>2.2</b> Proceeds from disposal of:		
(a) property, plant and equipment	-	2
(b) businesses (see item 10)	-	4
(c) investments	-	-
(d) intellectual property	-	-
(e) other non-current assets	-	-
<b>2.3</b> Cash flows from loans to other entities	-	-
<b>2.4</b> Dividends received (see note 3)	-	-
<b>2.5</b> Other (provide details if material)	-	-
<b>2.6</b> <b>Net cash from / (used in) investing activities</b>	<b>-</b>	<b>(3)</b>

<b>3. Cash flows from financing activities</b>		
3.1 Proceeds from issues of shares	-	-
3.2 Proceeds from issue of convertible notes	-	-
3.3 Proceeds from exercise of share options	-	-
3.4 Transaction costs related to issues of shares, convertible notes or options	-	-
3.5 Proceeds from borrowings	2,169	7,824
3.6 Repayment of borrowings	(2,708)	(8,223)
3.7 Transaction costs related to loans and borrowings	-	-
3.8 Dividends paid	-	-
3.9 Other (provide details if material)	-	-
<b>3.10</b> <b>Net cash from / (used in) financing activities</b>	<b>(539)</b>	<b>(399)</b>

<b>4. Net increase / (decrease) in cash and cash equivalents for the period</b>		
4.1 Cash and cash equivalents at beginning of quarter/year to date	1,421	2,219
4.2 Net cash from / (used in) operating activities (item 1.9 above)	47	(888)
4.3 Net cash from / (used in) investing activities (item 2.6 above)	-	(3)
4.4 Net cash from / (used in) financing activities (item 3.10 above)	(539)	(399)

<b>Consolidated statement of cash flows</b>		<b>Current quarter \$A'000</b>	<b>Year to date (6 months) \$A'000</b>
4.5	Effect of movement in exchange rates on cash held	-	-
<b>4.6</b>	<b>Cash and cash equivalents at end of quarter</b>	<b>929</b>	<b>929</b>

<b>5.</b>	<b>Reconciliation of cash and cash equivalents</b> at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	<b>Current quarter \$A'000</b>	<b>Previous quarter \$A'000</b>
5.1	Bank balances	929	1,421
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
<b>5.5</b>	<b>Cash and cash equivalents at end of quarter (should equal item 4.6 above)</b>	<b>929</b>	<b>1,421</b>

**6. Payments to directors of the entity and their associates**

- 6.1 Aggregate amount of payments to these parties included in item 1.2
- 6.2 Aggregate amount of cash flow from loans to these parties included in item 2.3
- 6.3 Include below any explanation necessary to understand the transactions included in items 6.1 and 6.2

**Current quarter  
\$A'000**

(616)

-

Director Fees, Inventory payments to entities relating to B.Xu & H.Chen, Rental payments to entities relating to G.Huang & B.Xu, Rental payments to G.Huang

**7. Payments to related entities of the entity and their associates**

- 7.1 Aggregate amount of payments to these parties included in item 1.2
- 7.2 Aggregate amount of cash flow from loans to these parties included in item 2.3
- 7.3 Include below any explanation necessary to understand the transactions included in items 7.1 and 7.2

**Current quarter  
\$A'000**

-

-

8. <b>Financing facilities available</b> <i>Add notes as necessary for an understanding of the position</i>	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
8.1 Loan facilities	-	-
8.2 Credit standby arrangements	-	-
8.3 Other (please specify)	4,000	2,161
8.4 Include below a description of each facility above, including the lender, interest rate and whether it is secured or unsecured. If any additional facilities have been entered into or are proposed to be entered into after quarter end, include details of those facilities as well.		

Trade finance facility held with Westpac, secured, variable base rate + 0.90% margin rate

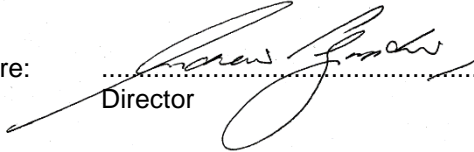
9. <b>Estimated cash outflows for next quarter</b>	\$A'000
9.1 Research and development	-
9.2 Product manufacturing and operating costs	(11,831)
9.3 Advertising and marketing	(75)
9.4 Leased assets	-
9.5 Staff costs	(1,098)
9.6 Administration and corporate costs	(811)
9.7 Other (provide details if material)	-
<b>9.8 Total estimated cash outflows</b>	<b>(13,814)</b>

10. <b>Acquisitions and disposals of business entities (items 2.1(b) and 2.2(b) above)</b>	Acquisitions	Disposals
10.1 Name of entity		Your Home Depot (business, not an entity)
10.2 Place of incorporation or registration		Australia
10.3 Consideration for acquisition or disposal		791
10.4 Total net assets		582
10.5 Nature of business		Online kitchenware retailer
		The \$4,000 received amount disclosed in 2.2b above is the remaining balance of the 10.3 consideration

### Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Sign here:

  
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Director

Date: 30 April 2018

Print name: Andrew Plympton

### Notes

1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity that wishes to disclose additional information is encouraged to do so, in a note or notes included in or attached to this report.
2. If this quarterly report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.