APA Group
getting on with business.

3 May 2018 - Macquarie Conference, Sydney

disclaimer

This presentation has been prepared by Australian Pipeline Limited (ACN 091 344 704) as responsible entity of the Australian Pipeline Trust (ARSN 091 678 778) and APT Investment Trust (ARSN 115 585 441) (**APA Group**).

The information in this presentation does not contain all the information which a prospective investor may require in evaluating a possible investment in **APA Group** and should be read in conjunction with the **APA Group**'s other periodic and continuous disclosure announcements which are available at www.apa.com.au.

All references to dollars, cents or '$' in this presentation are to Australian currency, unless otherwise stated.

Not financial product advice: Please note that Australian Pipeline Limited is not licensed to provide financial product advice in relation to securities in the **APA Group**. This presentation is for information purposes only and is not financial product or investment advice or a recommendation to acquire **APA Group** securities and has been prepared without taking into account the objectives, financial situation or needs of individuals. Before making an investment decision, prospective investors should consider the appropriateness of the information having regard to their own objectives, financial situation and needs and seek professional advice if necessary.

Past performance: Past performance information should not be relied upon as (and is not) an indication of future performance.

Forward looking statements: This presentation contains certain forward looking information, including about **APA Group**, which is subject to risk factors. "Forward-looking statements" may include indications of, and guidance on, future earnings and financial position and performance. Forward-looking statements can generally be identified by the use of forward-looking words such as, 'expect', 'anticipate', 'likely', 'intend', 'could', 'may', 'predict', 'plan', 'propose', 'will', 'believe', 'forecast', 'estimate', 'target', 'outlook', 'guidance' and other similar expressions and include, but are not limited to, forecast EBIT and EBITDA, operating cashflow, distribution guidance and estimated asset life.

APA Group believes that there are reasonable grounds for these forward looking statements and due care and attention have been used in preparing this presentation. However, the forward looking statements, opinions and estimates provided in this presentation are based on assumptions and contingencies which are subject to change without notice, as are statements about market and industry trends, which are based on interpretations of current market conditions and are subject to risk factors associated with the industries in which **APA Group** operates. Forward-looking statements, opinions and estimates are not guarantees or predictions of future performance and involve known and unknown risks and uncertainties and other factors, many of which are beyond the control of **APA Group**, and may involve significant elements of subjective judgement and assumptions as to future events which may or may not be correct. There can be no assurance that actual outcomes will not materially differ from these forward-looking statements, opinions and estimates. A number of important factors could cause actual results or performance to differ materially from such forward-looking statements, opinions and estimates.

Investors should form their own views as to these matters and any assumptions on which any forward-looking statements are based. **APA Group** assumes no obligation to update or revise such information to reflect any change in expectations or assumptions.

Investment risk: An investment in securities in **APA Group** is subject to investment and other known and unknown risks, some of which are beyond the control of **APA Group**. **APA Group** does not guarantee any particular rate of return or the performance of **APA Group**.

Non-IFRS financial measures: APA Group results are reported under International Financial Reporting Standards (**IFRS**). However, investors should be aware that this presentation includes certain financial measures that are non-IFRS financial measures for the purposes of providing a more comprehensive understanding of the performance of the **APA Group**. These non-IFRS financial measures include EBIT, EBITDA and other "normalised" measures. Such non-IFRS information is unaudited, however the numbers have been extracted from the audited financial statements.

Not an offer: This presentation does not constitute an offer, invitation or recommendation to subscribe for or purchase any security. In particular, this presentation does not constitute an offer to sell, or a solicitation of an offer to buy, any securities in the United States. Securities may not be offered or sold, directly or indirectly, in the United States or to persons that are acting for the account or benefit of persons in the United States, unless they have been registered under the U.S. Securities Act of 1933, as amended (the U.S. Securities Act), or are offered and sold in a transaction exempt from, or not subject to, the registration requirements of the U.S. Securities Act and any other applicable state securities laws.

Non-GAAP financial measures: Investors should be aware that certain financial data included in this presentation are "non-GAAP financial measures" under Regulation G of the U.S. Securities Exchange Act of 1934, as amended. These measures are EBITDA, normalised EBITDA and statutory EBITDA. The disclosure of such non-GAAP financial measures in the manner included in the presentation may not be permissible in a registration statement under the U.S. Securities Act. These non-GAAP financial measures do not have a standardised meaning prescribed by Australian Accounting Standards and therefore may not be comparable to similarly titled measures presented by other entities, and should not be construed as an alternative to other financial measures determined in accordance with Australian Accounting Standards. Although **APA Group** believes these non-GAAP financial measures provide useful information to users in measuring the financial performance and condition of its business, investors are cautioned not to place undue reliance on any non-GAAP financial measures included in this presentation.

- BAU – FY18
- interest rates - impact
- growth projects
- opportunities
- questions

business as usual for APA…despite all the noise

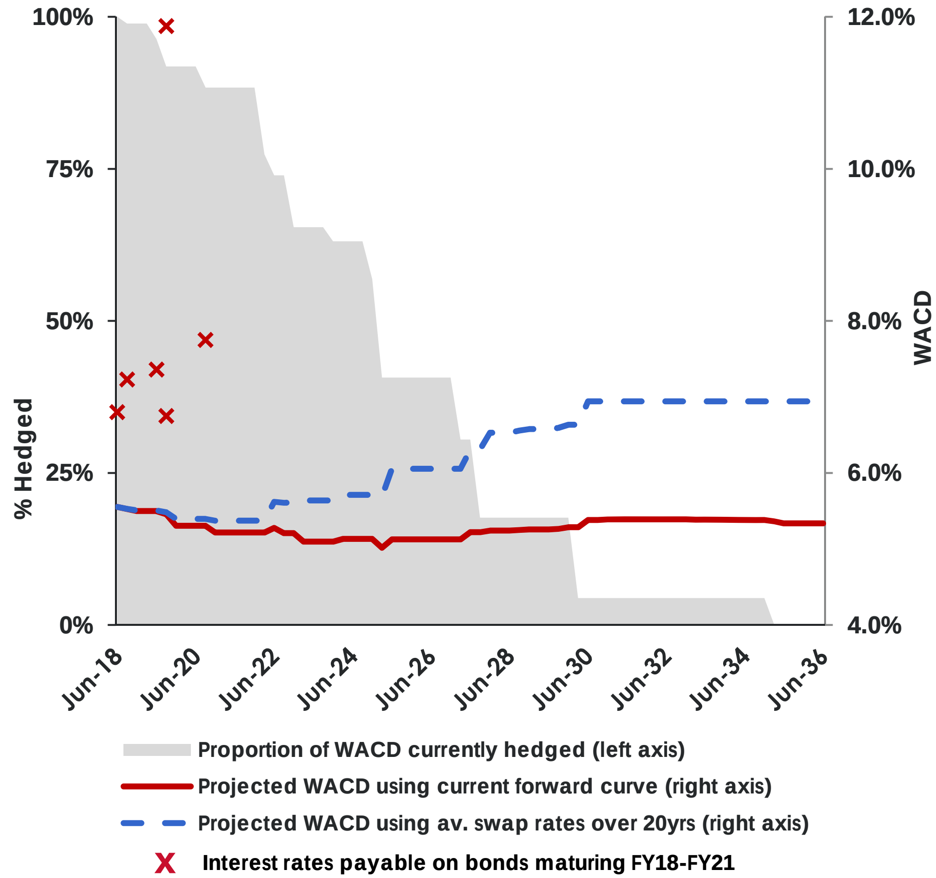
…getting on with:

- Doing deals with our customers
- Increasing system flexibility
- Commissioning new assets
- Refreshed our services
- Board renewal
- Meeting new compliance requirements
- Input into industry reforms
- Continuing to do what we said we would do

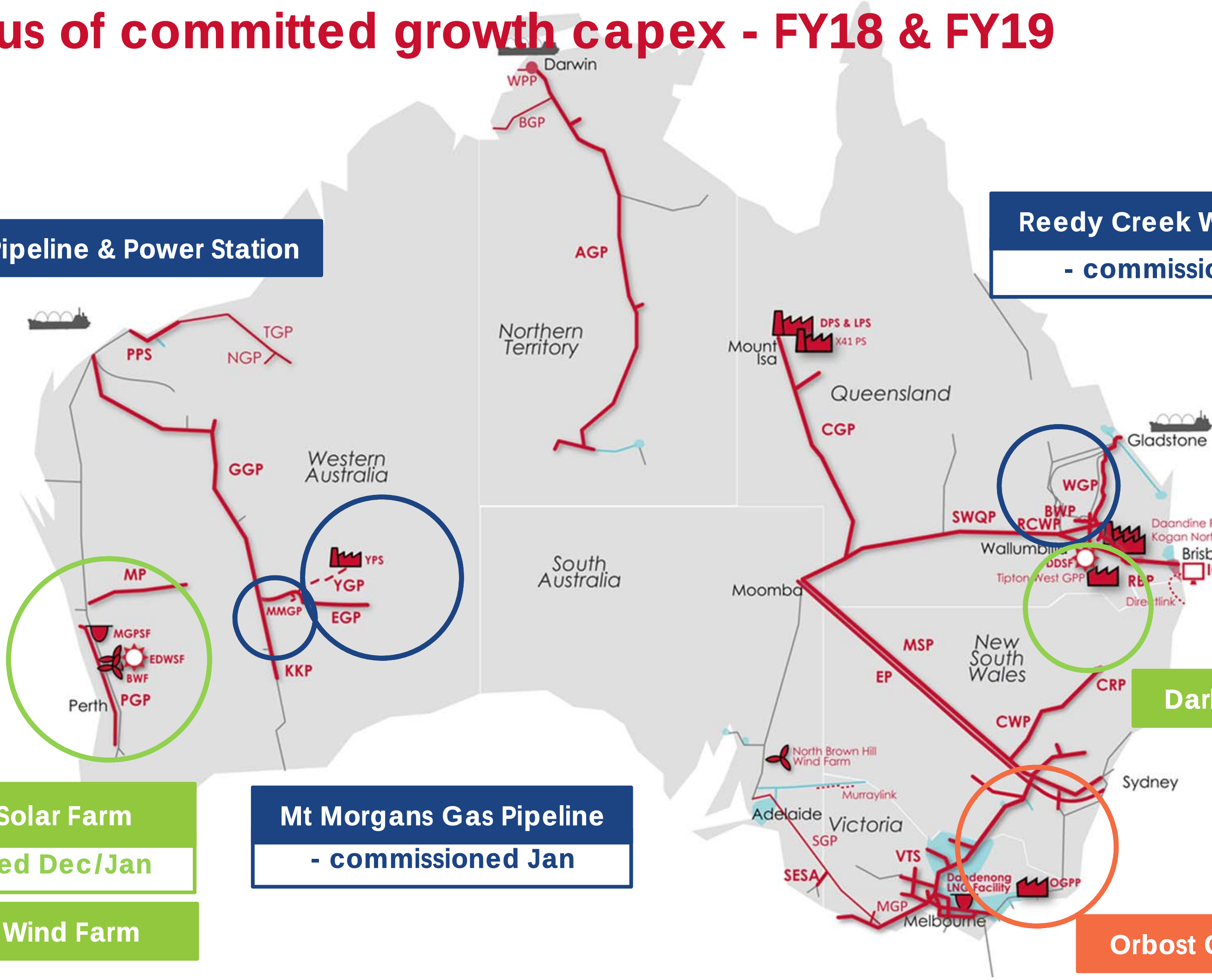
On track to achieve FY18 EBITDA guidance forecast.

interest rates - the REAL impact on APA

- APA's current Weighted Average Cost of Debt (WACD) is 5.6% p.a.
- APA can currently issue debt into the global capital markets at fixed rates in A$ of less than 5% p.a.
  - ► Lower than APA's current WACD
- Interest rates payable on bonds maturing FY18 – FY21 are between 6.8% to 11.9%
  - ► Refinancing will result in a lower WACD
- Projected WACD to FY36 averages 5.3% p.a. using the current forward curve
- Even if we assume refinancing at the 20 year average swap rate the Projected WACD:
  - ► Moves to 6.0% by FY25
  - ► Remains below 7.0% through to FY36
- Interest rates are driven by inflation
  - ► Inflation increases APA's revenue and offsets interest costs



~$1.3b plus of committed growth capex - FY18 & FY19



Yamarna Gas Pipeline & Power Station

Reedy Creek Wallumbilla Pipeline
- commissioning early May

Darling Downs Solar Farm

Emu Downs Solar Farm
– commissioned Dec/Jan

Badgingarra Wind Farm

Mt Morgans Gas Pipeline
- commissioned Jan

Orbost Gas Processing Plant

growth project schedule

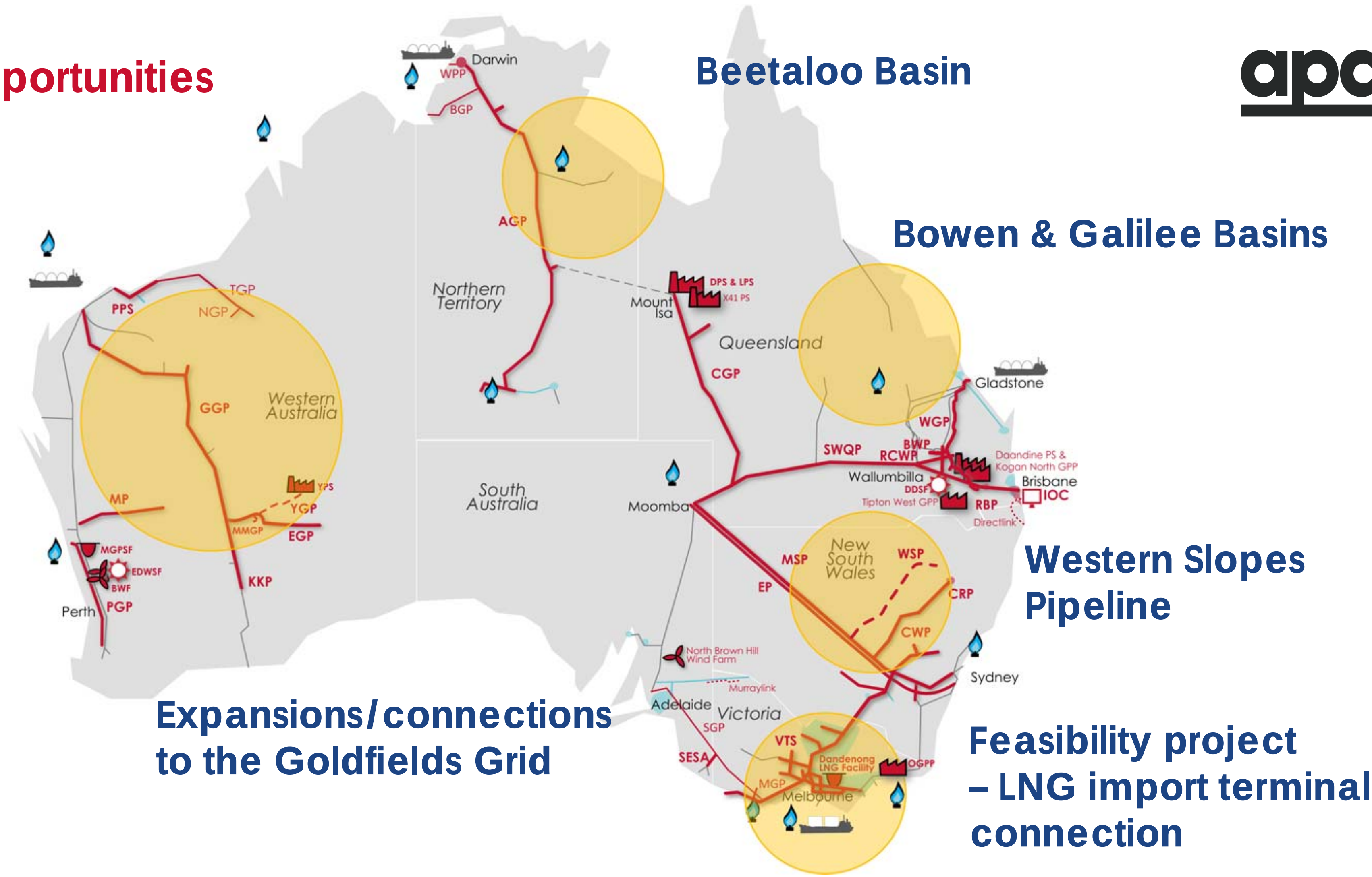
Note: Diagram is illustrative only.
Updated as at 3 May 2018.

Project (% spent) | Pipeline projects | Renewables projects | Midstream projects

Projects	Project (% spent)	Contract (1H FY18 – 2H FY20)	Customer
Emu Downs Solar Farm (incl. $5.5m ARENA funding)	100%	13-year contract	Synergy
Reedy Creek Wallumbilla Pipeline	~83%	20-year contract	APLNG
Darling Downs Solar Farm (incl. $20m ARENA funding)	~67%	12-year contract	Origin
Yamarna Pipeline & Power Station	~58%	15-year contract	Gold Road/ Gold Fields JV
Badgingarra Wind Farm	~63%	12-year contract	Alinta
Orbost Gas Processing Plant	~31%	Multi year contract	Cooper
Other Projects	~90%		Various

	1H FY18 – 2H FY18	1H FY19 – 2H FY19	1H FY20 – 2H FY20
Total growth capex ('in-flight' to date)	FY18 on track: ~$850m	FY19: ~$300m	
Total revenue contribution	FY18: <$5m	FY19: ~$70m	FY20: ~$200m

opportunities



For further information contact:
Jennifer Blake
Acting Group Head of Investor Relations
T: +61 2 9693 0097
E: jennifer.blake@apa.com.au

Or visit the APA website at:
www.apa.com.au