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Adelaide Brighton Ltd
ACN 007 596 018

17 May 2018

The Manager
Market Announcements
Australian Securities Exchange Limited
Exchange Centre
20 Bridge Street
SYDNEY NSW 2000

Dear Sir/Madam

Adelaide Brighton Limited – 2018 Annual General Meeting

In accordance with Listing Rule 3.13.3, I attach a copy of the prepared addresses and presentation to be given by the Chairman and CEO and Managing Director at the Annual General Meeting of the Company to be held at 10.00 am today.

Yours faithfully

Marcus Clayton
Company Secretary

FOR FURTHER INFORMATION: MS LUBA ALEXANDER
GROUP CORPORATE AFFAIRS ADVISER
TELEPHONE 08 8223 8005 OR 0418 535 636

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2018 Annual General Meeting

Thursday, 17 May 2018

Chairman's Address – Zlatko Todorcevski

Year in review

I am pleased to report that Adelaide Brighton continues to deliver strong returns to shareholders while, at the same time, continuing our long term strategy to be a more integrated and therefore lower risk business.

We have diversified the operations through growth in Concrete, Aggregates and Concrete Products alongside our traditional strength in Cement and Lime. And we have maintained a keen focus on operational improvements.

In 2017, Adelaide Brighton delivered record revenues and further increased shareholder returns. This strong performance was underpinned by the effective execution of our growth strategy, which included three attractive concrete and aggregates acquisitions.

Martin will talk you through the details of our performance but overall, I would say, we have worked hard to position Adelaide Brighton to benefit from an improved demand environment for construction materials.

Shareholder returns

Adelaide Brighton has a track record of leading shareholder returns and I am pleased to report this continued in 2017, which is reflected in solid financial results and strong dividends.

Included in this year's financial results was a $17.7 million charge related to the underpayment matter discovered through an internal review. As this matter is the subject of legal proceedings, comment at this point must be limited.

However, I can assure shareholders that Adelaide Brighton is taking steps to recover the amounts due and ensure that these circumstances do not arise again in the future. Adelaide Brighton has commenced legal proceedings which encompass the majority of the underpayments. Adelaide Brighton is also providing the South Australian Police Force with its full cooperation in connection with their investigation into the matter.

At the full year results in late February, the Board declared and paid an increased final ordinary dividend of 12.0 cents per share. This took the total for ordinary dividends paid in 2017 to 20.5 cents per share, fully franked, which is a 0.5 cent increase on the prior year.

We also paid a special final dividend of 4 cents per share, fully franked, consistent with our established policy to return surplus capital to shareholders. Combined with the 12.0 cent final ordinary dividend, total dividend payments made in April of 16 cents, represent the highest dividend payout yet delivered by Adelaide Brighton in a single month.

Notwithstanding these record payments to shareholders, Adelaide Brighton maintains a strong balance sheet with the flexibility to fund acquisitions or other growth initiatives that add value and make sense for our shareholders.

Safety, sustainability and the environment

Shareholder returns and financial performance are good measures of the success of a business. At Adelaide Brighton, however, we place just as much importance on maintaining a safe, productive and healthy work environment.

Our commitment to health and safety is an essential and integral part of the way we do business. Our overall low level of long term injuries reflects that Adelaide Brighton provides safe working environments. We believe safe and sustainable businesses deliver the best returns for shareholders.

In 2017, we introduced a Group Environmental Management Standards Project to align the Company with international best practice.

Our sustainability initiatives include a strong focus on improving carbon efficiency and minimising greenhouse gas emissions. We have also expanded the use of rainwater capture to improve water efficiency.

Through our community support program, we aim to make a valued and sustainable contribution to the communities in which we operate by investing in primarily community-based organisations and children’s services; supporting specialised higher education programs and environmental education.

The Board, governance and culture

The Board of Adelaide Brighton is committed to conducting business ethically and believes its policies and practices are consistent, in all substantial respects, with good corporate governance practice in Australia.

The majority of the Board remains independent, which is consistent with the Principles and Recommendations of the ASX Corporate Governance Council.

The Board also recognises the importance of maintaining an appropriate mix of skills, experience, and perspectives that align with corporate strategy. This is reflected in our ongoing program of Board renewal and the appointment, in 2018, of Vanessa Guthrie as an independent non-executive director and Geoff Tarrant as a non-executive director.

I must also recognise at this point the invaluable contribution that both Leslie Hosking and Graeme Pettigrew have made to the Board of Adelaide Brighton. Leslie retired from the Chairmanship yesterday and Graeme is retiring from the Board at the conclusion of this meeting. On behalf of the Board, the management team and our shareholders – thank you. Your considered participation on the Board has been very much valued.

Conclusion

Finally, on behalf of the Board, I acknowledge the hard work and commitment of all Adelaide Brighton employees over the past year, led by Martin and the executive management team.

As I mentioned at the commencement of our meeting, Martin has indicated his intention to retire. Martin's experience in the construction materials sector is second to none. Personally, I have enjoyed our many sessions on the company, the sector and the future.

Martin has enjoyed a long and successful executive career and has spent more than 30 years with Adelaide Brighton companies. That career culminated in Martin being appointed as CEO four years ago. Under his leadership, Martin has maintained a focus on executing against our strategy and has delivered outstanding performance for all shareholders.

While there are many metrics I could point to in order to illustrate Martin's success – our record revenues; our Return On Investment; our strong balance sheet; our strong relationships with customers – I believe Martin's legacy will be his focus on people. I know he will be sorely missed by his executive team and the broader organisation.

To his credit, Martin has provided us with ample opportunity to plan for his retirement and we will now commence a formal search process, looking at internal and external candidates, to replace Martin. At the appropriate time, we will make an announcement about the outcome of that search process. Martin has committed to continue in his role and to work with us to ensure a smooth succession process.

In the meantime, it's business as usual and I have no doubt Martin and the entire Adelaide Brighton team will continue to focus on driving value for all shareholders.

I would like to thank my fellow Directors for their contribution and I would also like to thank our dedicated team for their consistent and tireless work. I would also like to acknowledge our customers and our business partners – we are grateful for our long standing and productive business relationships. Finally, thank you to our shareholders for trusting us with your capital and with stewardship of this iconic Australian company.

We are firmly focused on the future and continuing to deliver on our business strategy.

THANK YOU

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2018 Annual General Meeting

Thursday, 17 May 2018

CEO and Managing Director's Address – Mr Martin Brydon

Good Morning Ladies and Gentlemen

Thank you for coming along today and thank you for your continued support of the Company.

I am pleased to address you at today's annual general meeting, and tell you about how your company has been performing over the past year and what we are working on to ensure our growth continues. This will be the last time I will address you at a general meeting as I have announced my intended retirement later in the year.

Adelaide Brighton has the proven capacity to deliver attractive growth and returns for shareholders over time driven by the success of our long-term strategy to build a geographically diverse, vertically integrated construction materials company.

Safety Performance

I'm going to begin my presentation today with something that is fundamental to delivering superior sustainable returns, our safety performance.

Adelaide Brighton employs a diverse workforce of more than 1500 people across approximately 130 locations throughout Australia. Our commitment to health and safety is an essential and integral part of the way we do business.

Safety is a key performance indicator at every level across the Group. In 2017 we recorded a Lost Time Injury Frequency Rate of 2.6 compared to 1.7 the previous year.

One of the main contributing factors to this drop in performance was three acquisitions made in 2017 where the maturity level of safety processes and systems in those businesses lagged behind Adelaide Brighton. As part of our post acquisition strategy, we quickly embedded our safety systems and processes into these acquired business, which I'll talk about in detail later.

Notwithstanding the slight rise in Lost Time Injury Frequency Rate in 2017, the continuing low level of Lost Time Injuries underlines Adelaide Brighton's determination to have a safe workplace. Safety is not just about processes and procedures, it is a culture.

Strong shareholder returns

Now turning to our financial results.

I am pleased to report that in 2017, full year revenue grew 11.7% to a record for Adelaide Brighton of $1.56 billion. This was 10% above the previous high in 2015 and achieved despite softer demand in Western Australia and the Northern Territory.

Underlying net profit after tax (NPAT) excluding property increased 5.3% to $189.3 million, however, reported net profit after tax declined 2.3% to $182.0 million, impacted by the one-off $17.7 million increase in doubtful debts provisions and costs associated with underpayment for products supplied. While we have provisioned these debts, we are continuing our efforts to recover the amounts due.

Earnings per share declined marginally to 28.0 cents but underlying earnings per share increased 5.2%. As mentioned by the Chairman, shareholder returns remained strong with total dividends paid with respect to 2017 of 24.5 cents per share, fully franked.

2017 operating highlights

Our strong revenue performance was assisted by robust east coast demand and the contribution of the concrete and aggregates acquisitions completed during the year. Excluding the newly acquired businesses, 2017 revenue grew 5.9%, reflecting increased demand in South Australia and east coast states, more than offsetting the weakness I referred to in Western Australia and the Northern Territory.

Concrete and Aggregate revenue, EBIT and EBIT margins all improved significantly in 2017. Sales volumes and pricing improved on the back of strong demand in the eastern states, increasing infrastructure demand in South Australia, strong cost controls and the contribution of acquisitions. Concrete and Aggregates now make up approximately 40% of Adelaide Brighton's revenues, reflecting strong growth over the last five years.

Cement selling prices increased ahead of inflation in most markets but margins declined a little due to higher energy costs, a product quality issue in the first half and unplanned costs related to the Company's limestone carrying vessel in the second half.

Concrete Products revenue and margins declined because of reduced sales volumes leading to lower production efficiencies. Sales and earnings recovered in the second half, but the business was impacted by delayed projects in the first half.

Lime sales volumes were slightly down because of reduced non-alumina sales, while competition from importers constrained prices in the non-alumina sector, leading to slightly lower margins. Adelaide Brighton has world-class lime operations well positioned to supply the market over the long term.

Our joint ventures also benefited from strong east coast demand with improvements in volumes, prices and margins driving a 22.3% increase in profits in 2017.

Adelaide Brighton's healthy operational cash flow in 2017 allowed the company to make value-adding acquisitions aligned with our growth strategy and increase dividends while maintaining flexibility in our balance sheet.

Due to the acquisitions, net debt increased by $83.1 million and gearing rose to 29.8%, still at the lower end of our target range of 25% - 45%. We increased our final ordinary dividend by 4.3% and were able to declare a special final dividend of 4 cents, in line with 2016. Dividends have been a key driver of shareholder returns over the long term.

Operations and strategy

Looking at Total Shareholder Return over the last 10 years, Adelaide Brighton has outperformed the ASX200 Accumulation Index with significant wealth generated over this period of time.

Our consistent strategy has contributed to strong shareholder returns. In the last five years our operational diversification has repositioned us to benefit from strong demand on the east coast of Australia and provided balance to our historically strong positions in Western Australia and South Australia.

We retain a healthy balance sheet and this provides flexibility to pursue growth while at the same time delivering attractive returns. Where the Board identifies that we have surplus capital, shareholder returns have remained a priority and this approach has been reflected in attractive dividends.

Broad based exposure to economic growth

In implementing its strategy, Adelaide Brighton has been working hard to build leadership positions in the markets where we operate and to gain broad based exposure to Australia's economic growth.

Nationally, we are the number one cement and clinker importer, lime producer and concrete products manufacturer. We are the number two supplier of cement and clinker to the construction industry in Australia and our Concrete and Aggregates business is in many cases the number one or two player in the local markets it serves.

Geographic and product diversification

The geographic diversification of the business means Adelaide Brighton now has operations coast to coast and a balanced exposure to all the Australian states.

The growth in our Concrete and Aggregates business has reduced our reliance on our traditional Cement and Lime markets in South Australia and Western Australia and increased our exposure to the east coast states, South Australia and the Northern Territory.

In terms of product diversification, the acquisitions completed in 2017 have resulted in concrete and aggregates now representing about 40% of group revenue.

Today we have a more balanced company in terms of product and geographic exposure, with better growth opportunities, lower risk and more stable returns.

Demand environment

We are also benefiting from an overall positive demand environment in Australia with some regional variations.

The east coast construction materials markets were strong due to robust residential activity in Victoria, New South Wales and Queensland, and increased non-residential building and infrastructure activity, particularly in Sydney and Melbourne.

The South Australian market, where we are the leader in all our product categories, saw increased infrastructure demand.

Western Australian demand stabilised in the second half while demand declined further across the Northern Territory, although regional infrastructure projects provided some offset. We believe these markets have now bottomed and will recover over the next few years.

Demand for lime moderated slightly in both Western Australian and the Northern Territory.

Overall, we are positive on the demand environment for 2018, which I will talk more about shortly.

Focused strategy

Adelaide Brighton has a consistent long term strategy that has delivered very good returns for shareholders and which still offers further opportunities. Our underlying return on funds employed (excluding property) improved to 17.4%.

Our strategy has underpinned delivery of industry leading growth and shareholder returns and we think it remains the right strategy for Adelaide Brighton.

In 2017, we realised $23 million in cost reductions, which included the rationalisation of specialty cement production at the Angaston plant in South Australia and managing our energy costs with new gas and electricity supply agreements.

Costs and efficiency remain a key focus in the lime business, with overall costs stabilising in 2017 after a significant reduction in energy costs in 2016.

We also completed $80.2 million of investment in downstream integration in our concrete and aggregates business in 2017, which included the $61 million Central Pre-Mix Concrete and Quarry acquisition, an attractive expansion of our concrete operations in Victoria and entry into aggregates in Melbourne.

We also acquired Davalan Concrete, which operates four concrete plants in the Adelaide market, allows us to realise overhead savings, raw material supply efficiencies and reinforces our market leadership in South Australia.

The purchase of Holcim's Northern Territory concrete and aggregates operations in 2017, comprising four concrete pants and two quarries, was an opportunity to buy a strong integrated business near the bottom of the demand cycle that complements our existing cement business in the Northern Territory.

These acquisitions are performing to expectations.

Cement

Our cement production, import and distribution network remains one of our most important assets. It allows us to supply every major Australian market from a strong competitive position.

Cement and clinker sales volume increased a healthy 9% in 2017, assisted by a particularly strong second half. We enjoyed good volume growth in Queensland, Victoria and New South Wales.

We increased imports of cement, clinker and slag to a record 2.4 million tonnes to meet demand.

While cement prices increased ahead of inflation in almost all markets, our cement margins were a little lower in 2017. Lower import costs, a stronger Australian dollar and rationalisation savings at our Angaston plant failed to offset the impact of higher electricity prices in South Australia, and a number of one-off cost items I referred to earlier.

Overall, we are comfortable with how the cement business has performed and are positive on the long-term outlook.

Concrete and Aggregates

Concrete and Aggregates continued to perform well in 2017. Sales volumes for concrete increased by more than one-third because of strong demand in the eastern states, strengthening infrastructure demand in South Australia and the contribution of acquisitions.

Aggregates volumes also were strong in 2017 due to the acquisitions we made and a recovery in South Australian infrastructure demand and strong demand growth in Sydney.

Sydney aggregates returns continue to be supported by the expiry of traditional reserves and increasing reliance on product from new operations further from the market. Adelaide Brighton's New South Wales quarry operations are competitively positioned to supply demand growth in Sydney and benefit from strengthening prices as prices increase over time to reflect the higher transport costs faced by many suppliers.

Concrete Products

Concrete Products revenues declined 1.1% and EBIT was 10% lower to $10.2 million. Sales and earnings recovered in the second half following weakness in the multi-residential sector and rain delayed projects in the first half.

This business can improve further over the medium term through operational efficiencies and product innovation and, as such, we are continuing to invest in the business.

Concrete Products is also an important and growing customer for the cement, aggregates and sand business, which offers vertical integration benefits for Adelaide Brighton.

Unique lime business

Adelaide Brighton's lime business is underpinned by low cost, long-term raw material reserves, proximity to major customers, long-term environmental approvals and strong customer relationships.

We have capacity to produce 1.5 million tonnes of lime a year, with our main production facility at Munster near Perth, which is one of the largest and lowest cost lime operations in the world.

Margins declined slightly in 2017 but remained attractive, as we passed energy cost savings on to customers and competition from importers has intensified.

We expect import pressures to continue in major lime markets. However, our lime business is well placed to remain the leading supplier to the Australian resources sector, manage emerging competitors in the import market and has capacity to support further significant growth in the industry over the medium to long term.

Outlook

Moving to the outlook, in 2018, Adelaide Brighton expects strong demand for construction materials, improved pricing and further efficiency improvements.

Sales volumes of cement and clinker are anticipated to be higher than the prior year, with stable demand in Western Australia and the Northern Territory and improving demand in South Australia and the east coast.

Sales volumes of premixed concrete and aggregates are also expected to increase, supported by further sales growth from the 2017 acquisitions.

Lime sales volumes to the non-alumina sector are expected to be marginally lower as a result of increasing import activity, although prices are anticipated to improve under contractual arrangements.

Our joint venture operations in Australia should to continue to benefit from stronger demand and higher prices on the east coast.

Our operational improvement program is expected to deliver further cost savings but import costs are likely to be $3 million higher in 2018 and energy costs overall are expected to increase by $6 million in 2018.

We estimate proceeds from the sale of land in the next 10 years could realise in excess of $100 million, however no significant land sales are expected until 2019.

Adelaide Brighton aims to optimise shareholder returns by maintaining an efficient balance sheet, while retaining the flexibility to fund long-term growth opportunities. Prudent capital management will remain an important part of this approach.

Conclusion

I would like to thank all our employees and contractors for their hard work and dedication in 2017. It has been a privilege to be CEO of Adelaide Brighton over the last four years. I am confident the Company will continue to be successful well into the future. I look forward to working with the Board and management team to ensure a smooth transition for the benefit of all of our stakeholders.

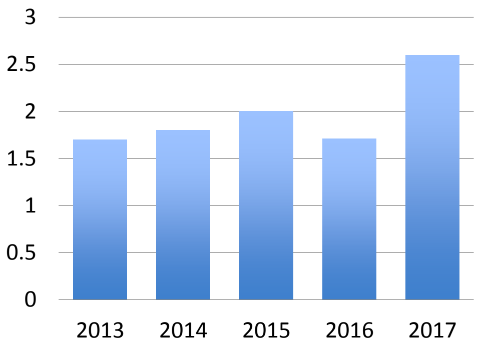

Adelaide Brighton Limited
Annual General Meeting
17 May 2018
Martin Brydon
Chief Executive Officer and Managing Director

Safety performance

'Safety Leaders – Everyone, Everyday'

- Hazard identification and awareness, together with 'Near Miss' reporting continues to grow through focused efforts by all sites
- LTIFR increased to 2.6 as a result of:
  - Reclassification of exiting injuries where conservative medical treatment was ineffective, requiring surgery
  - Employee injuries in 3 business acquisitions in 2017. Training and systems now embedded to bring in line with the Group
- 'Site Pass' (part of our contractor engagement system) rolled out in 2017. Assists us to improve contractor management across the Group
- Utilisation of Employee Assistance Program continues to grow

LTIFR[1]



1 Lost time injury frequency rate (per million hours worked). Figures are total ABL numbers and cover employees and contractors.

Strong dividends and shareholder returns

Revenue

$1,560m

▲ 11.7%

NPAT
attributable to members

$182.0m

▼ 2.3%

Underlying NPAT
Ex-property
attributable to members

$189.3m

▲ 5.3%

Basic EPS

28.0c

▼ 2.4%

Final ordinary dividend

12.0c

+4.3%

Special dividend

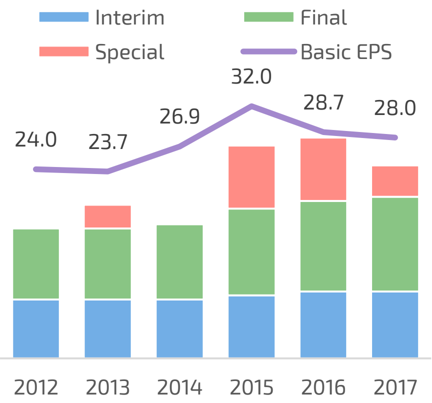
4.0c

unchanged

2017 highlights

- Strong revenue growth despite weakness in WA and NT
- Underlying NPAT increased 5.4% and underlying EBIT up 7.8%
- Reported NPAT impacted by a number of one-offs including transaction and restructuring costs, a product quality issue and doubtful debts
- Concrete and aggregates now 39% of revenue and significant earnings contributor
- Strong east coast markets for construction materials
- Margins lower in cement and concrete products, slightly lower in lime and higher in concrete and aggregates; joint ventures growing strongly
- Robust operating cash flow supports acquisitions, debt reduction and strong dividends
- Conservative gearing, flexible balance sheet and strong shareholder returns
- Underlying EBIT ROFE 18.1%
- Final ordinary dividend increased to 12.0 cents and special dividend of 4.0 cents, making 24.5 cents fully franked for the year
- Dividends have been a key driver of strong shareholder returns over long term

Dividends and EPS



- Total 2017 dividends 24.5 cents (fully franked)
- Target payout ratio 65% – 75% of basic EPS
- Target gearing 25% – 45% net debt to equity

Adelaide Brighton Limited

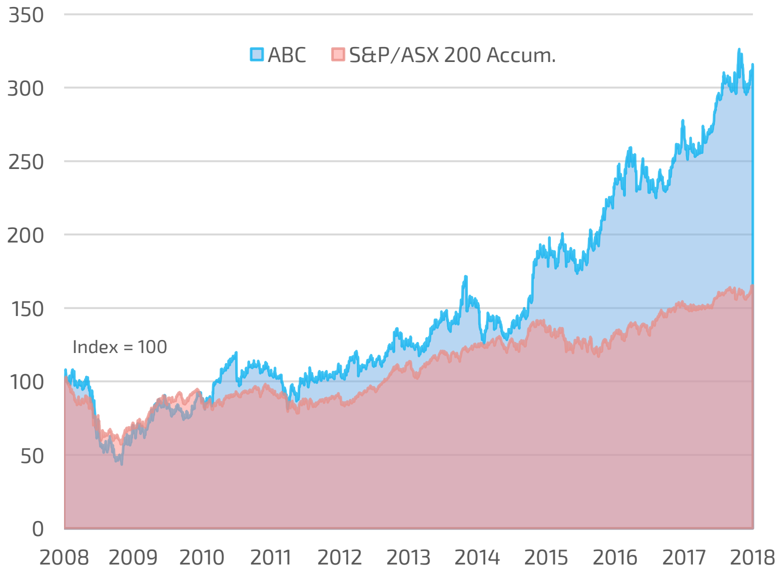
Operations and strategy

Leading integrated construction materials and lime company

Consistent strategy – strong returns

- Successful long term strategy has delivered strong shareholder returns
- Diversification has repositioned Adelaide Brighton to benefit from strong infrastructure and residential market on east coast of Australia
- Vertical integration into premixed concrete and concrete products, development of quarry business and focus on ongoing operational improvement
- Resilient to the cyclical nature of construction markets
- Pursuing both organic and acquisitive growth opportunities
- Balance sheet efficiently utilised while retaining flexibility to fund growth
- Where Board identifies surplus capital, shareholder returns remain a priority

Total shareholder return accumulation — dividend reinvestment



Source: Factset

Broad based exposure to Australian economic growth

Australian industry position

#1

- **Cement and clinker importer** *in Australia supplying all major markets*
- **Lime producer** *in Australia*
- **Concrete products** *manufacturer*

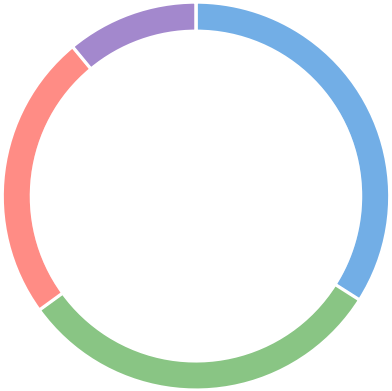
#2

- **Cement and clinker supplier** *to the Australian construction industry*

#4

- **Concrete and aggregates producer** *building presence in major markets*

FY2017 Revenue by market*



- 34% Engineering
- 31% Residential
- 24% Non-residential
- 11% Mining operations

* Percentage of FY2017 segmental revenue of $1,549 million

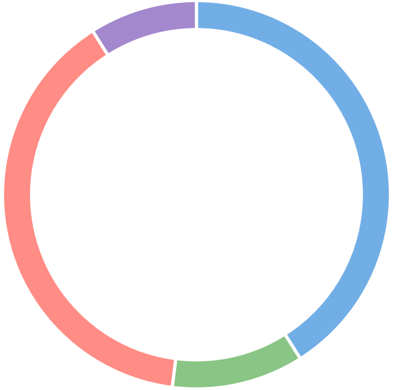
Geographic and product diversification

Operations

FY2017 Revenue by state*

WA	19%
NSW	21%
VIC	27%
SA	13%
QLD	16%
Other	4%

FY2017 Revenue by product group*



41%	Cement
11%	Lime
39%	Concrete and Aggregates
9%	Concrete Products

* Percentage of FY2017 segmental revenue of $1,549 million

Construction materials – demand environment supportive

NSW

Demand strong

- Residential robust
- Non-residential up
- Infrastructure improving

Outlook: Strong

VIC

Demand strong

- Led by multi-residential
- Non-residential improving
- Infrastructure in pipeline

Outlook: Strong

WA

Construction weaker

- Residential and non-residential weak
- Resources subdued
- Lime slightly down

Outlook: Stabilising

South east QLD

Demand up

- Gold Coast and Sunshine Coast markets better
- Infrastructure projects

Outlook: Strengthening

SA

Return to growth

- Major infrastructure projects commenced with solid pipeline

Outlook: Strengthening

NT

Demand weaker

- Construction of major resource projects completed
- Regional projects stronger for concrete and aggregates products

Outlook: Stabilising

Adelaide Brighton's highly focused strategy

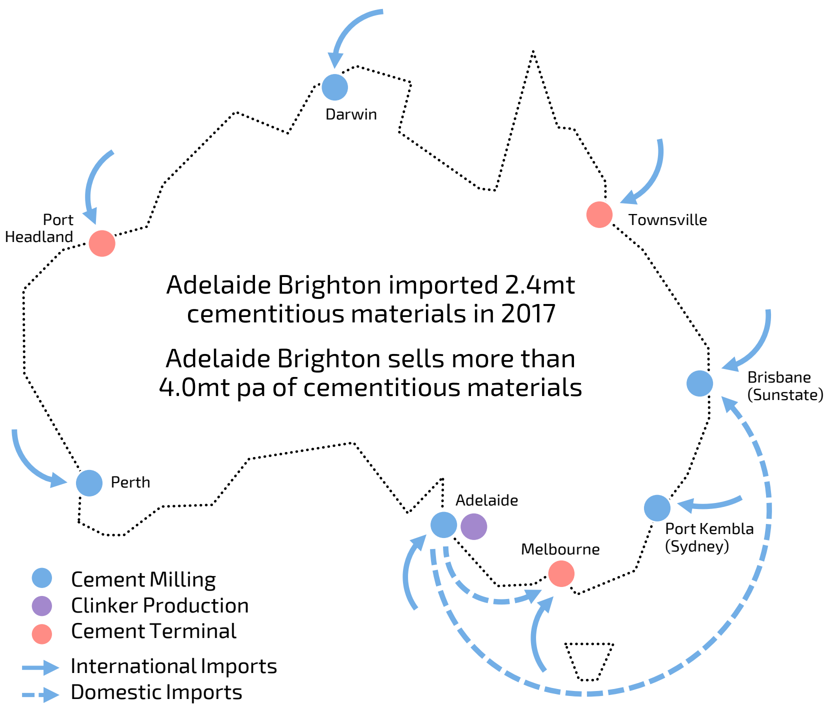
Consistent long term strategy delivering returns

1	Cost reduction and operational improvement across the business	• Best practice operational performance • Import strategy to maximise asset utilisation • Focus on energy usage and procurement
2	Grow the lime business to supply the resources sector	• Unique resource and cost position • Long term customer contracts and growth • Continuous improvement to maintain cost leadership
3	Focused and relevant vertical integration	• Operational performance to realise long term value • Targeting strategic aggregates positions • Strong emphasis on shareholder value creation

Cement production, import and distribution - strong sales growth

Efficient manufacture and import model

- World class SA production – fully utilised
- Unmatched cement and clinker distribution network underpins competitive long term position
- Cost competitive and capital efficient import and domestic production model supports returns through cycle: e.g. WA
- Cement & clinker sales volume increased 9% in 2017 driven by east coast and SA demand
- Imports a record 2.4mt in 2017, more than 20% of Australian consumption
- Virtual capacity – variable import cost structure allows full loading of Birkenhead through cycle
- Surplus land released over last decade by rationalisation of domestic production
- Ongoing improvement: cement rationalisation $3.8m annual savings; flexing import capability



Concrete and Aggregates – significant growth

- Vertical integration strategy – share of Group revenue more than doubled to 39% in 5 years
- Integrated operations capture returns through the value chain, drive efficiencies and secure markets for upstream operations
- Significantly increased east coast exposure where demand outlook remains robust
- Geographic and product diversification benefits
- Concrete volumes up more than a third in 2017 on strong demand and acquisitions
- Demand growth and price rises, particularly in aggregates, further lifted revenue
- Margins in existing business improved significantly on higher volumes, strong pricing and cost control
- Acquisitions performed to expectations
- Continue to examine opportunities for growth with preference for strategic aggregates positions
- Outlook positive

Concrete and aggregates growth – meeting expectations

Concrete and aggregates acquisitions

- Concrete and aggregates strategic acquisitions – $85.2m investment
- 6.8x EBITDA excluding transaction costs
- Revenue and EBIT enhanced in 1H17 by March acquisition of Central Pre-Mix :
  - 5 concrete plants and 1 quarry serving Melbourne metro market
- Davalan, late June, strengthens leading SA position:
  - 4 concrete plants in Adelaide
  - Highly complementary; adds scale and synergies in overhead, logistics and raw materials
- NT concrete and aggregates acquired July:
  - 4 concrete plants and 2 quarries
  - Strong integrated business near bottom of cycle
- Businesses performing to expectations

Central Campbellfield site

Concrete Products – business improvements continue

- Wet weather and delayed projects in 1H17 but recovery in 2H17
- Retail sales remained positive, commercial impacted by project timing and multi-residential weaker
- EBIT down slightly to $10.2m in 2017 due to lower sales volumes
- Further efficiencies in medium term from tolling, general improvements, transport and product innovation
- New $3m automated sleeper walling plant in Stapylton, Queensland, offering operating efficiencies and growth potential
- A growing customer for the cement, sand and aggregates businesses
- Optimistic on outlook in the medium term

Unique lime business – unique world-scale assets

- Adelaide Brighton's total lime capacity is 1.5m tonnes per annum; Munster plant is one of the largest & lowest cost operations globally
- Only WA producer – low cost long term resource; key supplier to minerals processing sector
- WA alumina 70% of lime demand; gold and other minerals impacted by imports
- Improved returns and added value through significant efficiency and environmental projects
- Intensifying competition from importers constraining prices in the non-alumina sector
- Margins decreased in 2017
- Prices subject to inflationary increases in 2018 under long term contract arrangements
- In addition, rising energy costs, mainly coal, anticipated in 2018 will be reflected in contract price mechanisms over subsequent periods

Adelaide Brighton Limited

Outlook

Outlook

Sales

- Sales volumes of cement and clinker are anticipated to be higher in 2018
- Stronger demand in SA and the east coast and stable demand in WA and NT
- Lime sales volumes expected to be marginally lower due to imports
- Concrete and aggregates sales volumes expected higher on east coast and SA infrastructure
- Acquisitions made in 2017 to add further sales and earnings in 2018
- Prices expected to increase in cement, lime, concrete and aggregates

Earnings

- Joint venture operations in Australia to continue to benefit from strong demand and price increases
- Angaston to reduce costs by further $1m and further rolling improvements across company
- Import costs to increase by $3m in 2018 on higher materials costs
- Energy costs anticipated to increase $6m in 2018 but much of this passed on to customers under long term arrangements
- No significant land sales expected in 2018
- Aim to maintain balance sheet flexibility and maximise returns to shareholders

Disclaimer

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The presentation may contain forward looking statements or statements of opinion. No representation or warranty is made regarding the accuracy, completeness or reliability of the forward looking statements or opinion, or the assumptions on which either is based. All such information is, by its nature, subject to significant uncertainties outside of the control of the Company. To the maximum extent permitted by law, the Company and its officers do not accept any liability for any loss arising from the use of the information contained in this presentation. The information included in this presentation is not investment or financial product advice. Before making any investment decision, you should seek appropriate financial advice, which may take into account your particular investment needs, objectives and financial circumstances. Past performance is no guarantee of future performance.

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