



ASX Announcement

19 June 2018

Launch of LiveTiles Intelligent Workplace offering

-) LiveTiles set to launch the LiveTiles Intelligent Workplace offering on 1 July 2018
-) The all-encompassing intelligent workplace solution combines LiveTiles Design, LiveTiles Bots, LiveTiles Intelligence and LiveTiles MX products with the recently acquired Hyperfish technology
-) The offering will be promoted by a dedicated sales and marketing team from existing resources and through joint-promotion with Microsoft and strategic partners
-) The offering provides a significant opportunity to upsell to existing customers and is expected to drive growth in average customer revenue
-) The LiveTiles Intelligent Workplace offering is expected to contribute to LiveTiles' strong subscription revenue growth in FY19 and beyond
-) LiveTiles wins 'Best application of AI in the enterprise' award at world-renowned independently judged awards, The Alconics

LiveTiles Limited (ASX: LVT) ('LiveTiles' or 'the Company'), a global software company that empowers its users to develop their own intelligent workplace experiences, is pleased to announce the launch of its LiveTiles Intelligent Workplace offering.

LIVETILES INTELLIGENT WORKPLACE OFFERING SET FOR LAUNCH ON 1 JULY

The LiveTiles Intelligent Workplace offering combines LiveTiles Design, LiveTiles Bots, LiveTiles Intelligence and LiveTiles MX and the recently acquired Hyperfish software. The offering provides new and existing large enterprise customers with a complete intelligent workplace solution, underpinned by artificial intelligence ('AI').

The offering will be promoted to large organisations by dedicated sales and marketing resources from the existing N3 team¹. This, in combination with joint-promotional activity with Microsoft and other LiveTiles' strategic partners, is expected to provide strong commercial opportunities for the Company.

Providing a significant opportunity to upsell to existing customers and drive growth in average revenue per customer, the LiveTiles Intelligent Workplace offering is expected to contribute to LiveTiles' strong subscription revenue growth in FY19 and beyond from sales to new and existing customers.

¹ For further details on N3, refer to the Company's ASX announcement dated 27 February 2018



OFFERING TO BE JOINTLY-PROMOTED AT MICROSOFT'S INSPIRE CONFERENCE

For the fourth year running, LiveTiles will be a major sponsor at Microsoft's Inspire conference (formerly 'WPC') in July. The annual event, attended by over 20,000 global Microsoft partners, will be held in conjunction with Microsoft's annual employee event, focussed on the company's strategic objectives for the upcoming fiscal year. This year's key message will focus on the promotion and adoption of AI technologies and provides the first major opportunity for LiveTiles and Hyperfish to promote the LiveTiles Intelligence Workplace offering.

Seth Patton, General Manager of Office 365 Product Marketing at Microsoft said: "We are excited to see two of our Microsoft partners, LiveTiles and Hyperfish, join forces to support our shared customers. We see this as a testament to the strength of the Microsoft partner ecosystem, where opportunities like this exist to provide even greater value for customers."

Majid Al Futtaim Group (MAF) is a mutual customer of LiveTiles and Hyperfish. Headquartered in Dubai, MAF employs over 40,000 people, with shopping mall and hotel operations across 15 countries.

Rich Wingfield, CTO of MAF said: "At MAF, our vision is to continually drive digital transformation, modernisation and innovation for our employees to create a culture of success, productivity and differentiation. We rely on the capabilities of technology partners like LiveTiles and Hyperfish for thought leadership and commitment to a product roadmap which helps drive our vision. The joint vision of LiveTiles and Hyperfish will be critical to the path we take over the coming years in relation to the next phase of our transformation, in particular the increased implementation of AI technologies within our 'workplace of the future'."

LIVETILES WINS PRESTIGIOUS AI AWARD

On 12 June 2018, LiveTiles won the 'Best application of AI in the enterprise' award ² at world-renowned independently judged awards, The Alconics in London. The awards provide innovators from around the globe with a platform to showcase themselves to their peers as well as millions of enterprise end-users and the LiveTiles award recognises the Company's unique AI solutions for the enterprise market.

Karl Redenbach, CEO of LiveTiles states: "The launch of the LiveTiles Intelligent Workplace offering provides an all-encompassing intelligent workplace solution for large organisations, providing us with an opportunity to upsell additional services to our existing base, plus provide an 'all in-one solution' to new customers."

"We continue to see enterprises shift from 'digital' to 'intelligent' workplace solutions, supported by the wide acceptance that artificial intelligence provides a cost-effective solution for companies to establish efficient, collaborative and user-friendly business processes. We expect our new offering will be embraced

² <http://theaiconics.com/2018-winners/>



by new and existing customers, and will contribute to our continued strong growth in subscription revenue in FY19 and beyond.”

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About LiveTiles:

LiveTiles is a global software company headquartered in New York, with operations in Seattle, Tri-Cities (Washington State), San Francisco, Los Angeles, Chicago, Minneapolis, North Carolina, Rochester, London, Zurich, Amsterdam, Sydney, Melbourne, Brisbane, Geelong and Hobart. LiveTiles offers intelligent workplace software for the commercial, government and education markets, and is an award-winning Microsoft Partner. LiveTiles’ products comprise LiveTiles Design, LiveTiles Bots, LiveTiles Intelligence, LiveTiles for SAP Software, LiveTiles MX, LiveTiles Mosaic and Hyperfish. LiveTiles’ customers represent a diverse range of sectors and are spread throughout the United States, United Kingdom, Europe, the Middle East and Asia-Pacific.