

**Growthpoint's Key Metrics** 

\$3.3 billion

22.2 cents

66% / 34%

10.3 years

5.5 years

98%

3.3%

6.4%

\$3.08

35.5%

80%

4.3 years

4.5 stars

57

at 31 March 2018

Total property portfolio

Number of properties

Average property age

Weighted average lease

Weighted average rent

(assumes CPI of 1.9%)

NTA per stapled security (as at 31 December 2017)

Balance sheet gearing

Percentage debt fixed

Weighted average debt

Average NABERS rating

maturity

Weighted average

capitalisation rate

Office / industrial

Occupancy

expiry

Distribution guidance FY18

20 June 2018

### **ASX ANNOUNCEMENT**

### **GROWTHPOINT PROPERTIES AUSTRALIA (ASX Code: GOZ)**

### Commencement of new office development in Richmond, Victoria

Growthpoint Properties Australia ("**Growthpoint**") is pleased to announce the commencement of a new office development at the Botanicca Corporate Park in Richmond, Victoria.

The new development will comprise approximately 19,300 square metres (sqm) of A-grade office accommodation across two towers in Melbourne's CBD-fringe office market. The buildings, designed by award winning architects, Gray Puksand, have been designed to achieve a 5-star NABERS energy rating and a 5-star Green Star rating.

The Botanicca 3 construction tender was a highly competitive process with Growthpoint subsequently appointing Hacer Group, a respected, mid-tier commercial builder under a design and construct contract. The development is expected to achieve practical completion in the second half of CY20.

Colliers and JLL have been appointed joint leasing agents to the project.

### Growthpoint's Managing Director, Timothy Collyer, said:

"We are extremely excited to be commencing construction of a high-quality, A-grade office building to complement our existing properties at the Botanicca Corporate Park. The development has been designed with a focus on high levels of tenant amenity and green building sustainability.

"Securing 15-year leases to Country Road and David Jones on Buildings 1 and 2 (energy) at Botanicca gave us the opportunity to investigate the best potential use for Building 3, currently consisting of a single-storey office building and large adjoining open-air carpark across a site of approximately 8,600 sqm in the inner-city suburb of Richmond.

"While a range of options were considered to activate the site, the opportunity to grow the portfolio and create a brandnew office building on a large parcel of under-utilised land in Richmond is the best outcome for our Securityholders.

"Feedback from the pre-leasing campaign has been positive with prospective tenants expressing interest in the modern design specifications and convenient location of the new building. The decision to proceed provides development certainty for prospective tenants and is an opportunity to capitalise on the strong Richmond and Cremorne office markets, which have become a technology and innovation hub attracting high calibre tenants. The office vacancy rate in the Yarra precinct is now 7.0%<sup>1</sup>, well below the long-term average fringe vacancy rate of 9.3%<sup>1</sup>, while rent growth in the Richmond/Cremorne area has been strong, rising 15%<sup>2</sup> over the past 12 months.

<sup>&</sup>lt;sup>1</sup> JLL research, 2018

<sup>&</sup>lt;sup>2</sup> Colliers International research, 2018



"The decision to proceed with the development is the product of a detailed due diligence process utilising the expertise of Growthpoint's internal project management team, in conjunction with a highly credentialed independent project management team. The development is a continuation of Growthpoint's long-term strategy of working to enhance its existing portfolio and taking advantage of opportunities to add value to existing assets. Growthpoint will draw on its development experience gained from previous 'on balance sheet' projects, its internal project management expertise and the construction expertise of the Board to ensure successful delivery of the project. The leasing capabilities of our asset managers, as well as their ability to build and maintain relationships with tenants puts us in a strong position to capitalise on the new development."

#### Financial implications and expected outcomes

Growthpoint expects the new development to deliver a fully let yield on development cost of between 7.5% and 8.5%, together with the opportunity for capital gain above development cost.

On a FY18 pro-forma basis, assuming consistent market conditions, Growthpoint expects the development will be accretive to Funds from Operations (FFO) per security upon ~50% leasing of the building at practical completion.

### Please refer to the accompanying information memorandum for further information on Botanicca 3.

#### For further information, please contact:

Investor Relations and Media
Daniel Colman, Investor Relations Manager
Telephone: +61 401 617 167

### **Growthpoint Properties Australia**

Growthpoint Properties Australia is a publicly traded ASX listed A-REIT (ASX Code: GOZ) that specialises in the ownership and management of quality investment property. Growthpoint owns interests in a diversified portfolio of 57 office and industrial properties throughout Australia valued at approximately \$3.3 billion and has an investment mandate to invest in office, industrial and retail property sectors.

Growthpoint is included in the S&P/ASX 200 Index and has been issued with an investment grade rating of Baa2 for senior secured debt by Moody's.

Growthpoint aims to grow its portfolio over time and diversify its property investment by asset class, geography and tenant exposure through individual property acquisitions, portfolio transactions and corporate activity (M&A transactions) as opportunities arise.

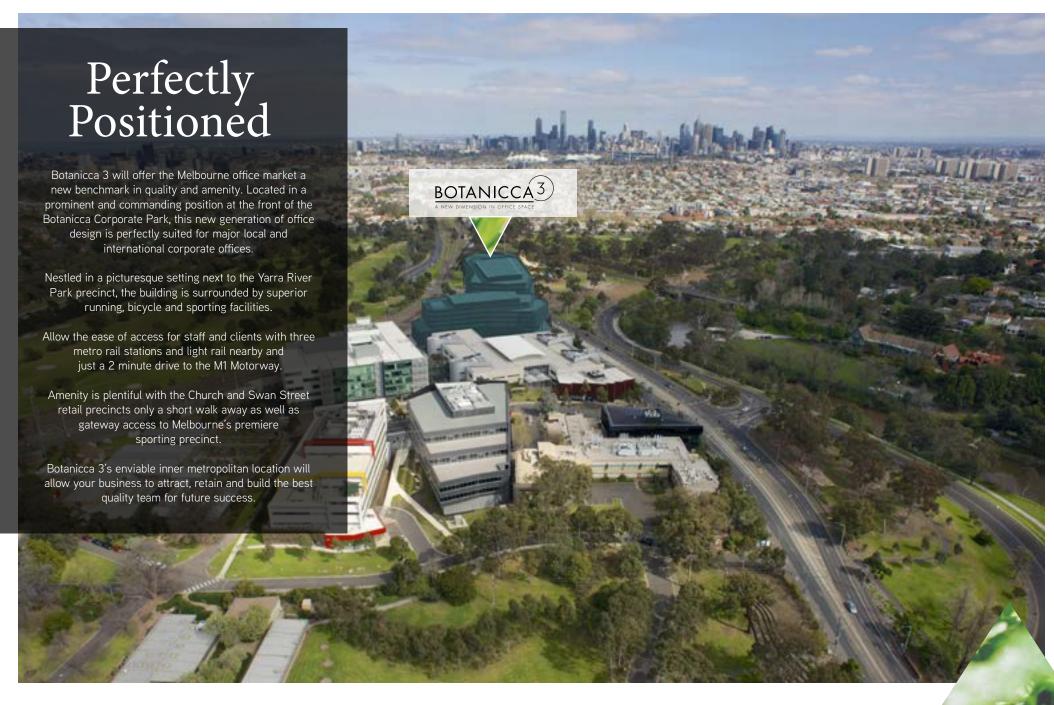
## BUILDING 3, 572 SWAN STREET, BURNLEY



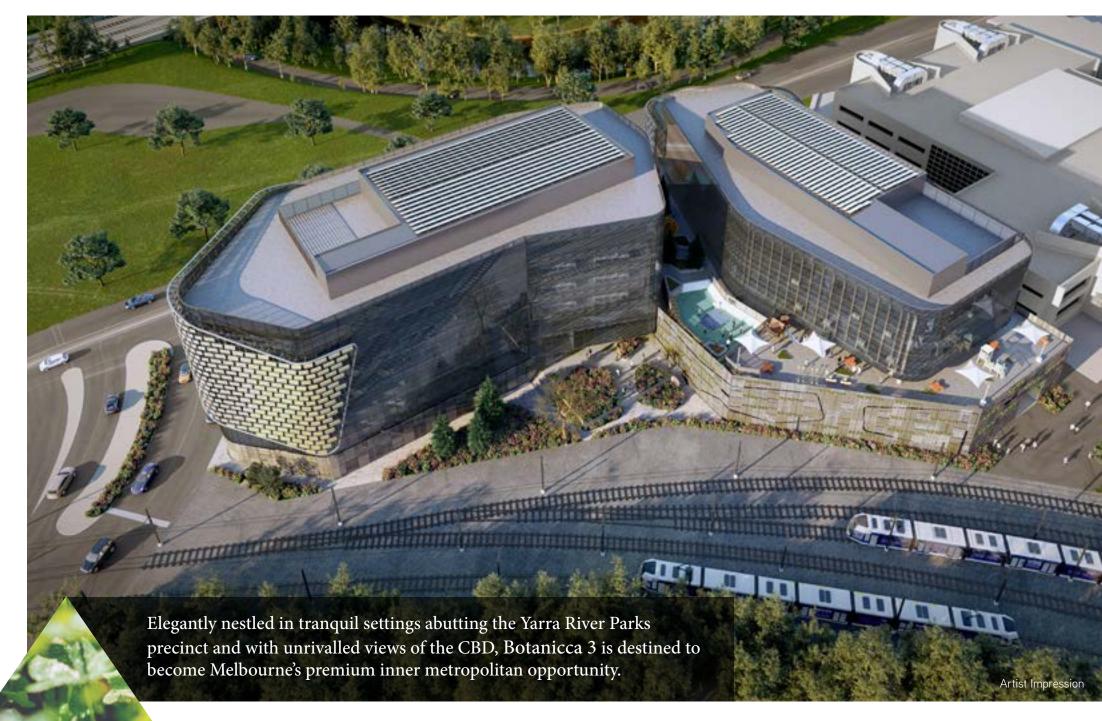


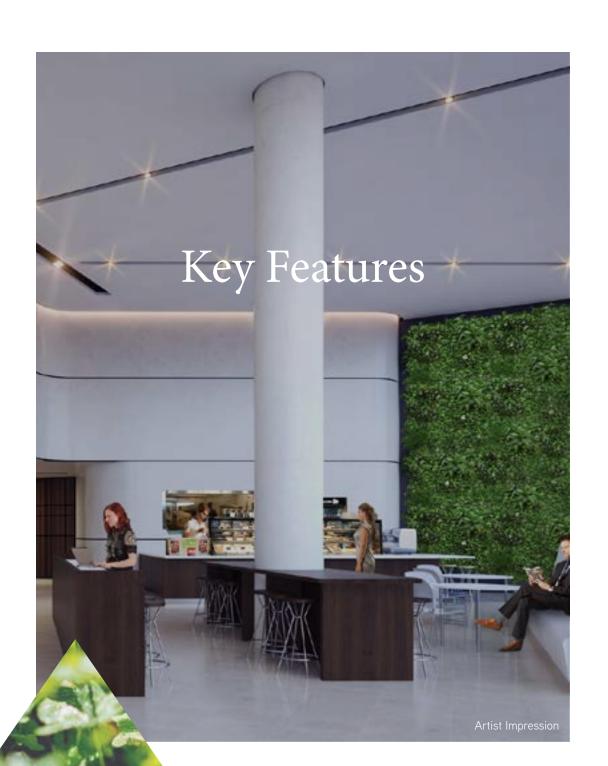














5 Star NABERS Rating



20,000sqm of PCA A Grade innovative office



5 Star Green Star credentials



Lift capacity



Excellent natural light with 360 degree views



Flexible floorplates of 2,000sqm+



Hotel style End-of-Trip facilities



Secure car parking



Onsite amenity



Yarra Bike Trail



Childcare facilites



Onsite gym



Proximity to CBD



Excellent public transport access



Outdoor garden



## Botanicca Corporate Park : Melbourne's newest fashion precinct.

Surround yourself with the headquarters of Australia's top retailers...



COUNTRY ROAD

FOREVER NEW





...along with some of Australia's top companies.

































## Unrivalled amenity.

Positioned in close proximity to Richmond & Hawthorn, Burnley is perfectly placed to experience the best amenity Melbourne has to offer.



Serentonin Eatery 52 Madden Grove, Burnley



**Burnley Train Station** Burnley



Yarra Bike Trail



**The Grand**333 Burnley Street,
Richmond



**Anytime Fitness** 53 Coppin Street, Richmond



Friends of Mine 506 Swan Street, Richmond

An abundance of iconic cafes, restaurants, gyms, child care and shopping is all within a stones throw of Botanicca.







# A world leading and award winning design team.



Aurecon provides advisory, design, delivery and asset management services on projects across a range of markets.



GrayPuksand is a multi-studio architecture and interior design practice delivering cutting edge, sophisticated designs for clients worldwide



SEMZ has been providing high level executive advisory services since 2012. SEMZ believe property is a resource that should be utilised in a sustainable way that best meets clients' objectives.



Waterman Group is an international engineering and environmental consultancy providing multi-disciplinary services to the property, infrastructure, energy and environmental markets around the world.



Equipped with an intimate understanding of local intricacies, world-class talent and proactive leadership, WSP plan, design, manage and engineer long lasting and impactful solutions to uniquely complex problems.









## Growthpoint Properties Australia.

The landlord, Growthpoint Properties Australia is an ASX listed real estate investment trust with a total property portfolio of over \$3billion. As an institutional investor, the group has a mandate to invest in Australian property in the industrial, office and retail sectors.

"Our philosophy is to be a pure landlord, with 100% of our income derived from rent under leases to quality tenants from commercial real estate".

### **Development Timeline**

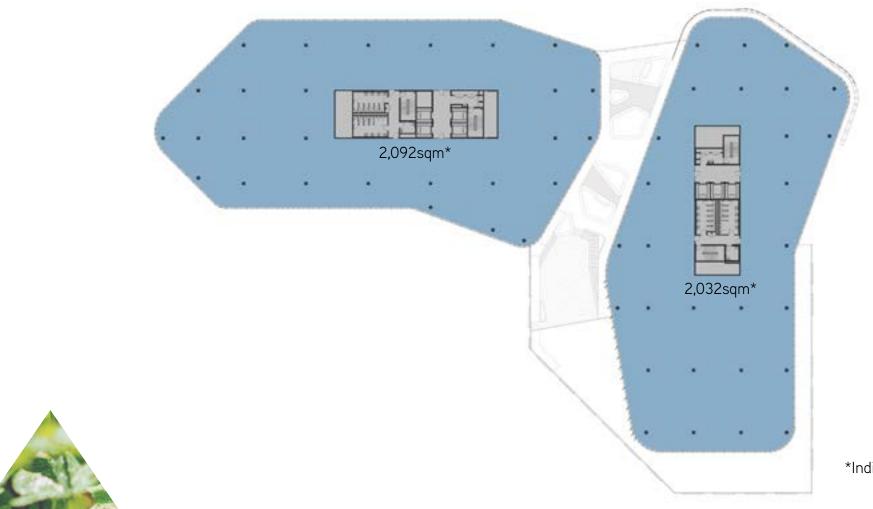
Botanicca 3 has a development approval in place.

Growthpoint Properties Australia has the abiliity to deliver the project within 18 months of a fully executed Agreement for Lease.

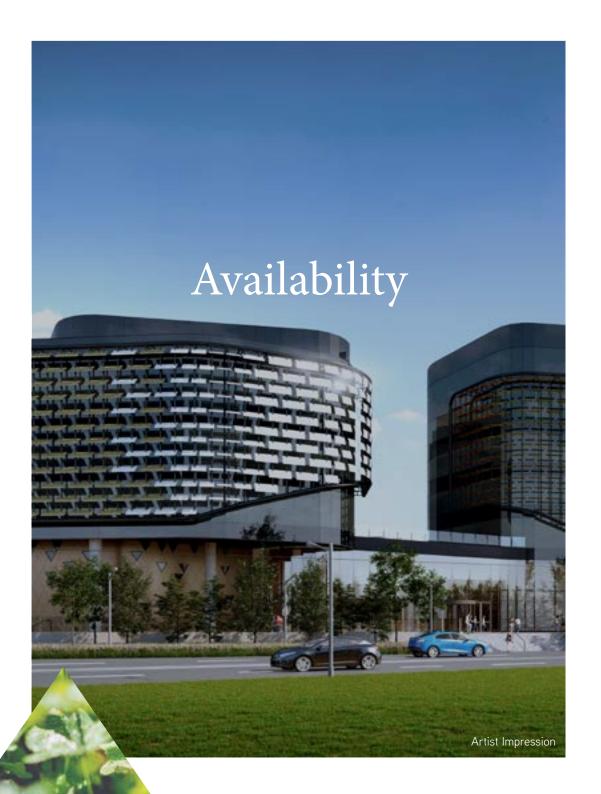








\*Indicative Floor Plan Level 3 (Approx)



## **East Tower**

| Floor   | Area (NLA) |
|---------|------------|
| Level 2 | 1,788sqm   |
| Level 3 | 2,032sqm   |
| Level 4 | 2,028sqm   |
| Level 5 | 1,700sqm   |
| Cars    | 165        |

## **West Tower**

Total NLA: 7,548sqm

| Floor   | Area (NLA) |
|---------|------------|
| Level 1 | 1,309sqm   |
| Level 2 | 2,076sqm   |
| Level 3 | 2,092sqm   |
| Level 4 | 2,086sqm   |
| Level 5 | 2,083sqm   |
| Level 6 | 2,077sqm   |
| Cars    | 255        |

## Cars

Total NLA: 11,723sqm

| Floor            | Spaces |
|------------------|--------|
| Basement         | 193    |
| Ground           | 117    |
| Level 1 / Void   | 98     |
| External Carpark | 12     |

Total spaces: 420



## Secure your position at Botanicca 3.

Leasing opportunities are now available.

For further information about this groundbreaking office building contact the leasing team listed.



Josh Tebb 0414 755 881



Kevin Tutty 0416 721 184 Rob Joyes 0418 137 277