

# Appendix 4E

For the year ended 30 June 2018

Urbanise.com Limited ABN 70 095 768 086

# **Reporting period**

Report for the financial year ended 30 June 2018. Previous corresponding period is the financial year ended 30 June 2017.

## Results for announcement to the market

Revenue from ordinary activities	<b>2018</b> <b>\$A'000</b> 5,444	<b>2019</b> <b>\$A'000</b> 4,666	<b>Up/ Down</b> Up	% Movement 17%
Loss from ordinary activities after tax attributable to members	(27,560)	(36,159)	Up	24%
Net loss for the period attributable to members	(27,560)	(36,159)	Up	24%

20182017Net tangible assets per ordinary security0.5 cents per share2 cents per share

## **Dividends**

There have been no dividends declared for the financial year ended 30 June 2018 (2017: nil).

# **Statement of Comprehensive Income**

Refer to the attached statement and relevant notes.

## **Statement of Financial Position**

Refer to the attached statement and relevant notes.

#### Statement of Cash Flow

Refer to the attached statement and relevant notes.

## **Dividends**

No interim dividends have been declared for the financial year ended 30 June 2018. There are no dividend or distribution reinvestment plans in operation.

#### Statement of accumulated losses

	Consolidated	Consolidated Entity	
	2018	2017	
	\$A'000	\$A'000	
Balance at beginning of year	(54,105)	(17,967)	
Net profit attributable to members of the parent entity	(27,560)	(36,159)	
Sale of subsidiary	-	21	
Total available for appropriation	(81,665)	(54,105)	
Dividends paid	-	-	
Balance at end of year	(81,665)	(54,105)	

# Details of entities over which control has been gained or lost during the period:

Name of entity	Urbanise.com (MENA) Pty Limited
Date of loss of control	27 December 2017
Contribution to consolidated profit/(loss) from ordinary activities after tax by the controlled entities since the date in the current period on which control was relinquished	nil
Profit/(loss) from ordinary activities after tax of the controlled entities for the whole of the previous corresponding period	nil

#### Gain of control of entities

There has been no gain of control of any entity by the Urbanise group during the financial year ended 30 June 2018.

## Details of associates and joint venture entities

There are no associates or joint ventures within the Urbanise Group.

## Significant information relating to the entity's financial performance and financial position

On 28 November 2017 Urbanise completed a fully underwritten rights issue of 176,943,850 shares at an issue price of 4 cents per share, raising funds of \$7.1 million. The rights issue closed with 103,715,686 shares issued to existing shareholders and 73,228,164 to the underwriters, Argosy Capital Limited and KTM Capital Limited. Argosy Capital Limited increased their shareholding to 33.74% following the rights issue.

On 29 August 2018 Urbanise announced a fully underwritten non-renounceable rights issue of 151,666,157 shares at an issue price of 2.7 cents per share, raising funds of \$4,094,986 before costs. The proceeds of this capital raising will be applied to complete the first phase of the Strata renewal, develop new features and applications for all products and fund the operations of the company for the next year.

## Commentary on the results for the period

The Group delivered revenues and other income of \$6.5 million (\$7.0 million before accounting for a credit note of \$0.5 million relating to a regional operator licence (ROL) recognised in the 2016 financial year). Sales revenue increased by 17% (28% before accounting for reversal of the ROL of \$0.5m) and Sales revenue and other income increased by 29% (40% before accounting for reversal of the ROL of \$0.5m).

The reported net loss after tax of \$27.6 million (2017: \$36.2 million loss) was driven by several factors including:

- The reversal of the revenue for the ROL recognised in the 2016 financial year;
- the impairment of intangible and tangible assets and inventory;
- the continued investment in new product features, improving existing products and developing new products;
- lower capitalisation of employee cost;
- a shortfall in revenue due to a longer than anticipated sales cycle of the software platforms;
- underperformance of reseller and partner networks;
- implementation delay as clients wait for the new release of the Strata product; and
- cost incurred due to the restructure in Q4.

The financial information provided in the Appendix 4E is based on the Annual Financial Report (attached), which has been prepared in accordance with Australian Accounting Standards.

# Audit of the financial report

This Annual Financial Report has been audited.

# The Audit has been completed

The Annual Financial Report contains an Independent Audit Report which is Unmodified with a material uncertainty related to Going Concern.

Signed

Almero Strauss Chairman

Sydney, 29 August 2018