2018
Annual Report

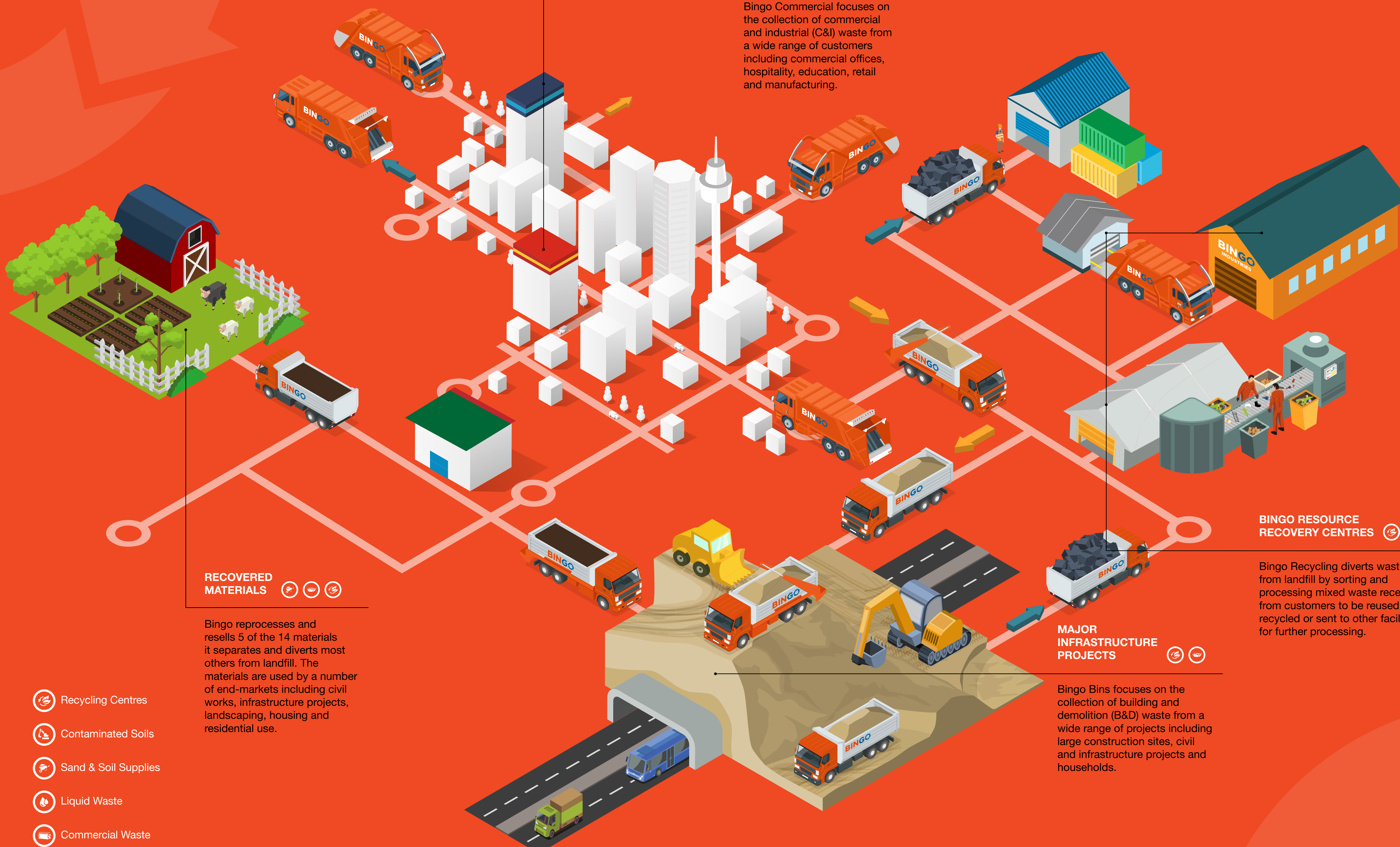
Bingo Industries Limited
ABN 72 617 748 231

BINGO INDUSTRIES

BINGO
BINGO INDUSTRIES

BINGO
INDUSTRIES

Pushing for a
waste free Australia



COMMERCIAL AND INDUSTRIAL

Bingo Commercial focuses on the collection of commercial and industrial (C&I) waste from a wide range of customers including commercial offices, hospitality, education, retail and manufacturing.

BINGO RESOURCE RECOVERY CENTRES

Bingo Recycling diverts waste from landfill by sorting and processing mixed waste received from customers to be reused, recycled or sent to other facilities for further processing.

RECOVERED MATERIALS

Bingo reprocesses and resells 5 of the 14 materials it separates and diverts most others from landfill. The materials are used by a number of end-markets including civil works, infrastructure projects, landscaping, housing and residential use.

MAJOR INFRASTRUCTURE PROJECTS

Bingo Bins focuses on the collection of building and demolition (B&D) waste from a wide range of projects including large construction sites, civil and infrastructure projects and households.

- Recycling Centres
- Contaminated Soils
- Sand & Soil Supplies
- Liquid Waste
- Commercial Waste
- Skip Bins

BINGO INDUSTRIES

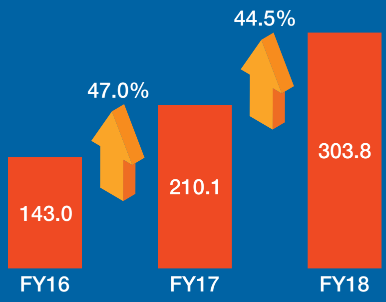
Pushing for a
waste free Australia

2018
Highlights

Bingo has grown to be one of Australia's leading recycling and waste management companies, through a combination of compelling organic growth and targeted strategic acquisitions.

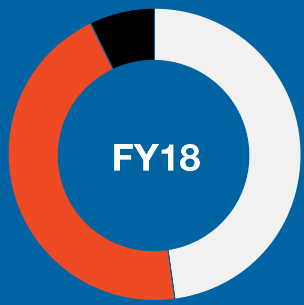
Net Revenue ($m)

FY16-FY18 CAGR 45.8%

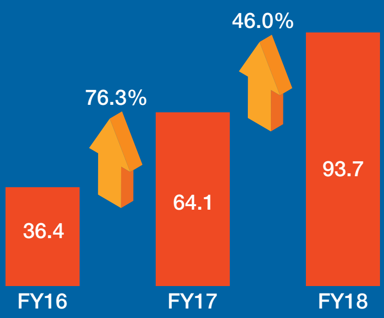


$303.8m

Revenue composition



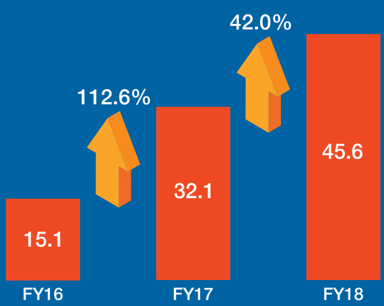
47% Collections
46% Post-Collections
7% Other



Pro forma EBITDA ($m)

FY16-FY18 CAGR 60.4%

$93.7m



Pro forma NPAT ($m)

FY16-FY18 CAGR 73.8%

$45.6m

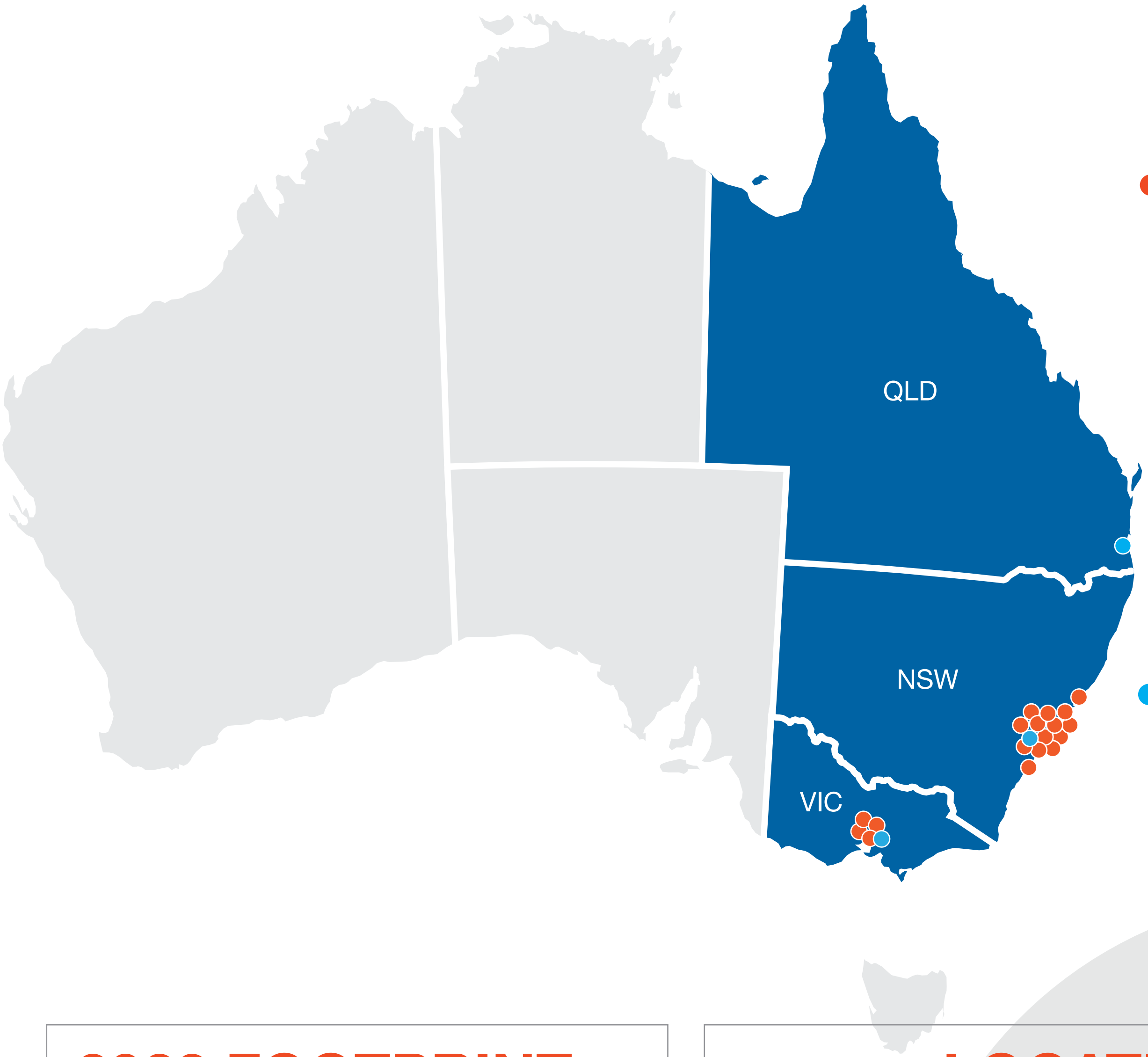
ROCE

~20%

Statutory EPS Growth

>50%

Note: For detail of results in accordance with statutory requirements, please refer to the financial report on pages 52 to 123.



Resource recovery facilities

NSW – 13 locations
Artarmon
Auburn
Banksmeadow
Greenacre
Ingleburn
Kembla Grange
Minto
Mortdale
Revesby
Silverwater
Smithfield
St Marys
Tomago

VIC – 4 locations
Braeside
Campbellfield
Clayton South
West Melbourne

Toro Manufacturing Facilities
Auburn (NSW)
Clayton South (VIC)
Coopers Plains (QLD)

2023 FOOTPRINT

5 STATES
5 YEARS

LOCATIONS

As at 30 June 2018

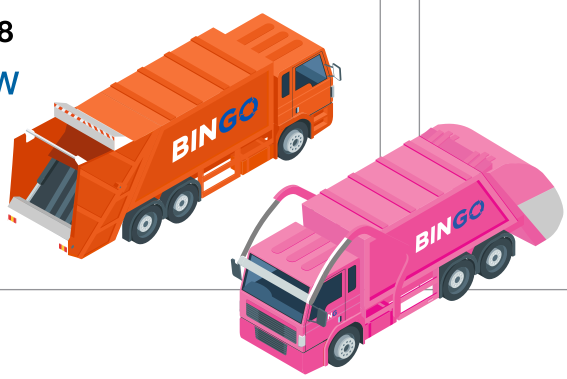
Resource recovery facilities across NSW and VIC

17

254 TRUCKS

As at 30 June 2018

177 trucks in NSW and 77 in VIC



EMPLOYEES

As at 30 June 2018

655 employees in NSW 133 in VIC and 9 in QLD

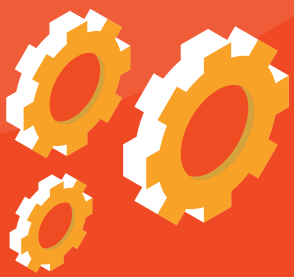
797

Our
Strategy

STRATEGIC INTENT

Diversion of waste from landfill through: a recycling-led solution; investment in technology; and continuous innovation to enhance sustainability outcomes; and maximise returns.

STRATEGIC ENABLERS



Protect and Optimise the Core

Ensure we preserve and grow our key competitive edge – customer and technology centric business model with a recycling led solution.

Geographic Expansion

Expansion of our operating footprint along the east coast of Australia, concentrating on markets with favourable growth drivers.

Enhanced Vertical Integration

Targeting greater internalisation of our collection volumes and increasing diversion from landfill for both putrescible and non-putrescible waste, delivered through investment in technology driven solutions.

PRIORITIES

Safety

Zero harm to our people and the environment.

Customer Experience

100% same day excellent service to our customers.

Resource Recovery

>75% diversion from landfill.

Growth and Innovation

Through operational best practice leadership.

Develop and Retain Talent

Invest in our people, growing future leaders.

Our **Values**

BE LOYAL

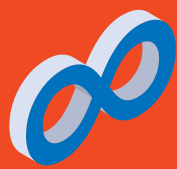
We are trustworthy and loyal. We have respect for ourselves, our co-workers, our company and most importantly all of our clients.

We work honestly, ethically and fairly. We abide by all Bingo policies and procedures to protect our safety and the safety of others in our workplace.

Inside the law

NEVER SAY NEVER

We believe that there are only solutions, never problems. We strive to learn and grow so that we can better serve our customers.



GREATNESS IS EARNED

We aim to be great not good. We adopt the best ideas and make them happen.

One team, One family

We are a company built on family values. We know that talent wins games, but teamwork and intelligence wins championships.

Chairman's and CEO's **Report**

Fellow shareholders,

We are pleased to report on another year of strong returns for Bingo shareholders and to provide an update on our strategy. As we reflect on fiscal year 2018, we are exceptionally proud of our accomplishments. To our Bingo family, we thank you. Our achievements would not be possible without your unwavering commitment to the business and its vision fuelled by your passion and your hard work.

Safety

We have a motto at each of our 17 resource recovery centres across NSW and VIC: *"Think Safe, Be Safe, Home Safe"*. Nothing has a higher value than ensuring the safety of our people.

We are proud to have achieved an LTIFR of 1.5 as at 30 June 2018, an improvement of 65% over the last 12 months and 85% over the last 24 months.

Recap of the year

2018 was another record year across many measures for Bingo.

We achieved year-on-year revenue growth of 44.5%, to $303.8 million and 46.0% year-on-year growth in pro forma EBITDA to $93.7 million. The company continues to generate strong free cash flow, increasing by 45.6% from $61.1 million to $88.9 million.

Total shareholder return (including dividends) for the year was 47%, representing a 32% outperformance relative to the ASX 300. All of this was achieved whilst maintaining a group ROCE of approximately 20%.

During the year we increased our network capacity to 2.2 million tonnes per annum across NSW and VIC. We remain on track to increase our network capacity to 3.4 million tonnes per annum by 2020 in order to meet the growing demand for recycling. This demand is underpinned by continued population growth, unprecedented infrastructure programs in Sydney and Melbourne, and diminishing landfill capacity.

Over the last 12 months we have invested more than $150 million in recycling infrastructure across NSW and VIC to expand our network to 17 resource recovery facilities. Our collections fleet also increased to 254 vehicles across both states.

We have also made an essential investment in key personnel to support our geographic expansion, including the appointment of Geoff Hill as Chief Operating Officer. Among others we also brought on a Head of Project Development and a National Procurement Manager. We are confident we have the right team of highly capable executives and management to deliver our strategic priorities and sustainable long-term growth for our shareholders.

Strategy and priorities

During the year we made excellent progress in delivering against our organic and inorganic growth strategy. We expanded into VIC and further enhanced our vertical integration with the acquisition of National Recycling Group and Patons Lane, together with our announced acquisition of Dial-a-Dump. We are focused on extracting the synergies from our acquisitions and bringing Patons Lane and other development opportunities online.

During the year Management and the Executive Team refreshed Bingo's group strategy and five year vision.

Our refreshed Company vision is:

"Pushing for a waste free Australia"

This vision embodies our purpose – to divert waste from landfill. It reflects our social licence to operate as a business and our collective target; that no resource is wasted.

Our group strategy remains unchanged; our principal strategic intent is diversion of waste from landfill through: a recycling-led solution; investment in technology; and continuous innovation to enhance sustainability outcomes; and maximise returns. For Bingo, disruption and innovation are fundamental to our growth story.

We have identified three strategic enablers – **protect and optimise the core**, **geographic expansion** and **enhanced vertical integration**.

These enablers are underpinned by five key strategic priorities:

- **Safety** – zero harm to our people and the environment
- **Customer experience** – same day excellent service to our customers
- **Growth and innovation** – through operational best practice and industry leadership
- **Diversion** – >75% diversion from landfill
- **Develop and retain talent** – invest in our people, growing future leaders

As a business this focus will help us continue to deliver on our points of differentiation – technology, customer service and recycling.

Sustainability

Sustainability and profitability are inextricably linked. The more we recycle and the more efficient we are at recovering materials, the higher our margins and the greater our long-term financial performance.

Our recycling operations contributed more than 50% of group EBITDA in FY18.

However, we recognise that it doesn't stop there. As a business, we want to be stewards for positive change across the waste management industry and want to be held accountable for clear sustainability targets. We are doing a lot of work in this area and it has full buy-in from the Board and Executive Team. Our actions need to reflect our belief in the importance of the circular economy and everything we are doing is aimed at improving recycling rates and diverting waste from landfill.

As you will see in our Sustainability Report, great progress has been made towards achieving our FY18 targets. These targets have evolved during the year and are now benchmarked against the UN Sustainable Development Goals.

Outlook

2019 will be a year of change for Bingo. The opportunity we have as a company and as an industry is tremendous.

In Australia, as an industry, we are still sending approximately 60% of our waste to landfill. We should be striving to meet global recycling best practice of 100% diversion from landfill as achieved in Germany, Sweden and Switzerland.

This can only be achieved through advanced recycling technology and investment in waste management solutions such as Alternate Waste Treatment and Energy from Waste. As a business we aim to lead the industry in diverting waste from landfill, investing in new technologies to increase recovery rates and enhancing transparency to drive a closed loop economy.

We are dedicated to delivering on our commitments to our shareholders, clients, partners and our people while successfully executing on our refreshed strategy. Bingo Management remain focused on disciplined management of cash flows and capital expenditure and are focused on building a stronger and more diversified business.

We appreciate your continued support and look forward to updating you on our progress.

Michael Coleman
Independent Chairman and Non-Executive Director

Daniel Tartak
Managing Director and Chief Executive Officer


BINGO
INDUSTRIES
Head Office
BINGO

Segment Report
Segment Overview

Collections

Bingo collects and transports waste from customers to post-collections facilities across two categories – Bingo Bins (B&D) and Bingo Commercial (C&I).

Post-Collections

Consists of a network of resource recovery and recycling centres located across NSW and VIC. Bingo Recycling diverts waste from landfill by sorting and processing mixed waste to be reused, recycled or sent to other facilities.

Other

Includes the manufacture and sale of non-mechanical steel waste equipment for both Bingo's collections operations and for external customers (e.g. through Toro Waste Equipment).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DANGER
NOT FOR

Segment Report
Collections

Bingo collects and transports waste from a large and diverse customer base in NSW and VIC across two categories.

Bingo Bins: leading provider of skip bins for the management of B&D waste from a wide range of projects including large construction sites (residential and non-residential), civil and infrastructure projects and household DIY projects. Bingo Bins operates approximately 7,000 bins across a range of types and purposes.

Bingo Commercial: collects C&I waste from a wide range of customers across a number of sectors including commercial offices, hospitality, education, health, property services, retail and manufacturing. Bingo entered the C&I market in FY14, and has achieved a revenue CAGR of more than 95% over the last 3 years.

Bingo Collections continues to capture market share through three key points of differentiation:

- **Customer-centric approach** – professional service levels and reliability of service
- **Integrated live data and paperless operations**, enabled by sophisticated IT infrastructure
- **Recycling led solution**

FY2018 performance

During the year Bingo's collections fleet increased from 173 in FY17 to 254 in FY18, with 177 trucks in NSW and 77 trucks in VIC.

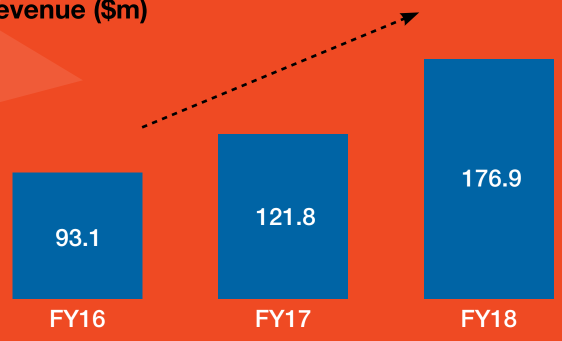
The Collections segment reported net revenue of $176.9 million and pro forma EBITDA of $41.6 million. Significant B&D contract wins during the year included Sydney Metro, the M5 tunnel and stage two and three of the Northern Road upgrade, while notable C&I contract wins included ISPT Super Property, Lendlease Shopping Centres and St Vincent De Paul.

Outlook and strategic focus

Bingo will continue to leverage its existing operational footprint to target further critical infrastructure projects and commercial opportunities both in residential and non-residential construction. We intend to utilise the existing construction cycle underpinned by approximately $140 billion of infrastructure investment in NSW and VIC to grow our C&I business to diversify revenue streams.

An increased focus from local governments and the private sector on achieving greater diversion rates from landfill will benefit Bingo's business model to bid and win more work across the B&D and C&I waste streams. Favourable macroeconomic tailwinds for collections are expected to continue.

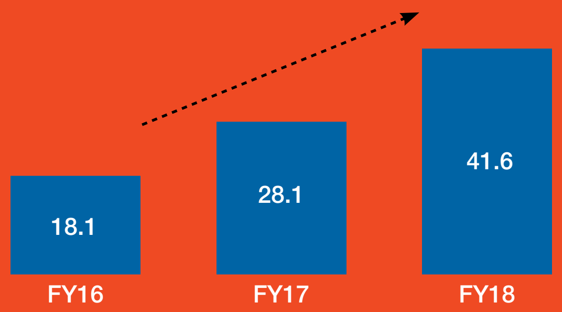
Revenue ($m)



Net Revenue
$176.9m

FY16-FY18 CAGR
37.8%

Pro forma EBITDA ($m)



Pro forma EBITDA
$41.6m

FY16-FY18 CAGR
51.7%

A$m	FY17	FY18	Growth
Revenue	121.8	176.9	45.2%
Pro forma EBITDA	28.1	41.6	48.1%
EBITDA Margin (%)	23.1%	23.5%	40 bps

Case Study

Name:
Paulini Tawamacala

Position:
Weighbridge Operator

Tenure with Bingo:
4 years

I joined Bingo in 2014 as a weighbridge operator. This was a bit of a career change – I previously worked as a retail production assistant in the fashion industry and when my son was born I decided I needed something with more flexibility and local to Western Sydney.

I also had the opportunity to work the night shift as a plant production assistant at Auburn Recycling Centre, before I returned to my role as a weighbridge operator.

It's all about 'what's on the inside' that makes Bingo so special. The equality and diversity of the business attracts great people, and the people are the reason I love my job.

I really like to challenge myself and Bingo provides great opportunities to learn about different aspects of the business. My goal is to gain a corporate role within Head Office in the future.

Segment Report
Post-Collections

Bingo Recycling separates and recycles waste collected from Bingo Bins, Bingo Commercial and from external customers.

Bingo Recycling diverts waste from landfill by sorting and processing mixed waste received from customers to be reused, recycled or sent to other facilities for further processing.

Our Post-Collections operations consist of a strategic network of resource recovery centres across NSW and VIC. Bingo achieves market leading resource recovery rates driven by investment in advanced recycling technology. Resource recovery is more than waste management – we recover 14 products from the mixed waste we receive, five of which are revenue producing.

FY2018 performance

During the year Bingo's operating network of resource recovery facilities increased to 17 sites, which comprise 13 sites in NSW and four sites in VIC. As at 30 June 2018, Patons Lane recovery centre and landfill was not yet operational. Our total network capacity increased from 1.5 million tonnes in FY17 to 2.2 million tonnes on an annualised basis in FY18. Approximately 36.0% of waste processed across Bingo's recycling network is sourced from Bingo's collections business, while the remaining 64.0% represents external customers, which Bingo is reliant upon.

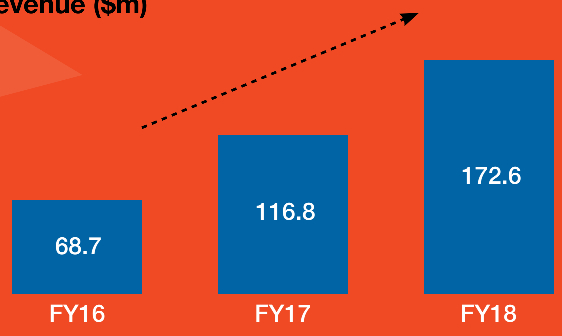
Post-Collections revenue increased by 47.7% to $172.6 million and pro forma EBITDA increased by 42.2% to $48.7 million with full year contributions from the St Marys and Revesby facilities, together with a 5 month contribution from the sites acquired as part of National Recycling Group.

Importantly our eight recently acquired sites (Revesby, Greenacre, Kembla Grange, Artarmon, Clayton South, Braeside, Campbellfield and West Melbourne) have been elevated to ISO accredited standards for the Environment, Quality and OH&S management (ISO 14001, ISO 9001 and ISO 45001[1]).

Outlook and strategic focus

Bingo has invested heavily in its strategic network of recycling infrastructure in recent years, including investment in advanced and bespoke equipment for resource recovery. This investment has positioned the Company strongly to continue to process greater waste volumes (both from external customers and Bingo's collections operations), particularly given the strong outlook for growth in Western Sydney and infrastructure pipeline in VIC. Going forward, FY19 will be a year of change as further sites are redeveloped to achieve our 2020 target of 3.4 million tonnes per annum of network capacity in NSW and VIC.

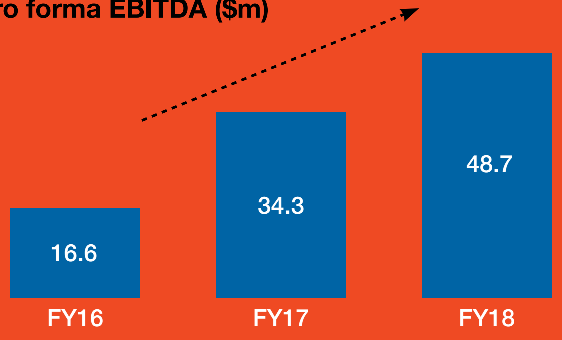
Revenue ($m)



Net Revenue
$172.6m

FY16-FY18 CAGR
58.5%

Pro forma EBITDA ($m)



Pro forma EBITDA
$48.7m

FY16-FY18 CAGR
71.3%

A$m	FY17	FY18	Growth
Revenue	116.8	172.6	47.7%
Pro forma EBITDA	34.3	48.7	42.2%
EBITDA Margin (%)	29.3%	28.2%	(110) bps

1 As at September 2018.

Case Study

Name:
Ziad Daher

Position:
Operation Excellence Manager, Recycling Operations (NSW and VIC)

Tenure with Bingo:
11 years

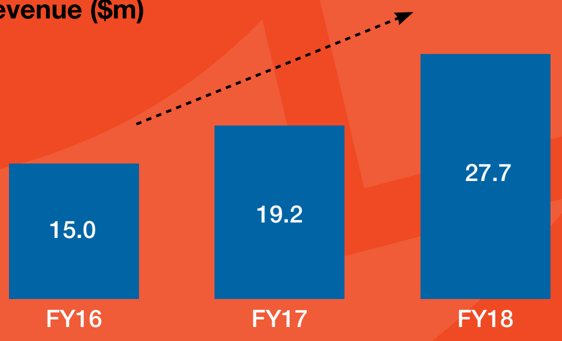
I started with Bingo in 2007 as an operator at Bingo's former Homebush site. Operating was my thing and I really enjoyed it. Bingo has always looked after the team that has helped it grow, Management acknowledged my hard work and I kept moving up. I now oversee 17 sites across NSW and VIC.

I've been with the company for a long time now. At the beginning my mind set was largely focused on production. For me today, the most important part of my job is creating a safe working environment.

Over the years I've seen how easily a mistake can be made and it only takes a second for an incident to occur. Now I try to foresee potential risks and fix them. I have a young family of my own and I want to go home safe to them – I want the same for all my staff.

Segment Report
Other

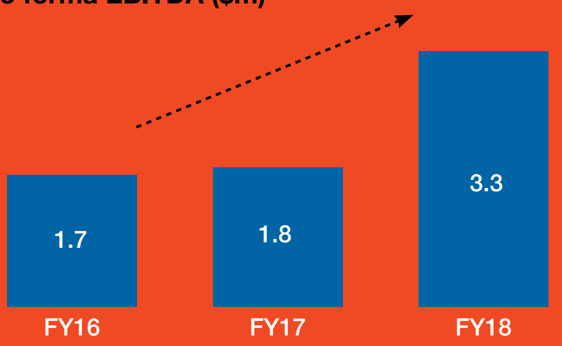
Revenue ($m)



Net Revenue
$27.7m

FY16-FY18 CAGR
35.9%

Pro forma EBITDA ($m)



Pro forma EBITDA
$3.3m

FY16-FY18 CAGR
41.4%

A$m	FY17	FY18	Growth
Revenue	19.2	27.7	44.2%
Pro forma EBITDA	1.8	3.3	85.2%
EBITDA Margin (%)	9.3%	11.9%	260 bps

The Other segment principally includes the manufacture and sale of non-mechanical bins for both Bingo's collections operations and for external customers. It also incorporates corporate costs.

Toro designs and manufactures a range of standardised and customised bins at three facilities in Australia – Auburn in NSW, Coopers Plains in QLD and Clayton South in VIC – in addition to importing bins from overseas.

Toro is an important driver of Bingo's ability to provide high service levels to Bingo Bins and Bingo Commercial customers by ensuring that Bingo has sufficient supply of waste equipment to meet our quality standards and growth objectives.

FY2018 performance

Other revenue increased by 44.2% to $27.7 million as at 30 June 2018. Growth in revenue was largely driven by increased waste volumes and demand for bins from Bingo and external customers. External sales represented 58.0% of revenue, while bin sales to Bingo represented 42.0% of revenue. FY18 pro forma EBITDA was $3.3 million, a 85.2% increase from the prior comparative period of $1.8 million.

Outlook and strategic focus

Toro sales in FY19 are expected to benefit from our Collections business and enhanced geographical expansion. Toro is also targeting expansion into mechanical waste equipment as an area of focus for future growth. Increasing waste volumes in the market underpinned by favourable economic drivers, provides Toro with a significant opportunity for future organic growth servicing both Bingo and external customers.

Case Study

Name:
Michael Leong

Position:
Managing Director, Toro Waste Equipment

Tenure with Toro:
13 years

It all started in November 2005 with one order of 100 front lift bins. Today we have three manufacturing sites across NSW, VIC and QLD and 74 Toro employees.

My background is as a mechanical designer, where most of my competitors were welders – that became my point of difference. I'm a perfectionist by nature so for me it was about creating a product designed for longevity and durability, rather than cost-cutting.

We had a strong existing relationship with Bingo and in 2014 Bingo acquired Toro which cemented our business partnership. The business combination has facilitated Toro's geographic expansion, strengthened our ability to invest and enhanced our IT expertise. Over the next 3-5 years we have plans to expand into the mechanical bin space and continue to grow our manufacturing footprint.

Sustainability
Highlights

For Bingo sustainability and profitability are inextricably linked.

In excess of

$700,000

raised for the NSW Cancer Council and McGrath Foundation

193

employees participated in certificate III level training

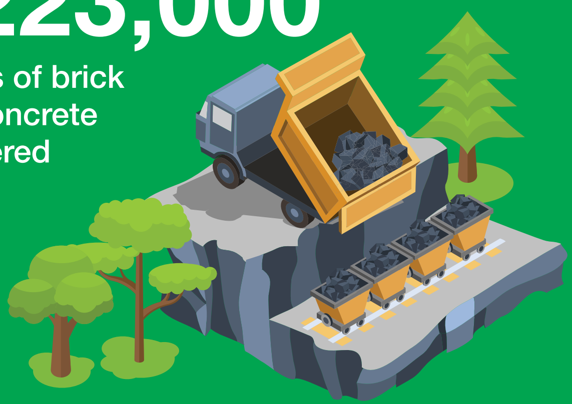
Continued focus on safety

65%

improvement on LTIFR

+223,000

tonnes of brick and concrete recovered



Achieved a best annual recovery rate of

85%

at the **Minto Facility**

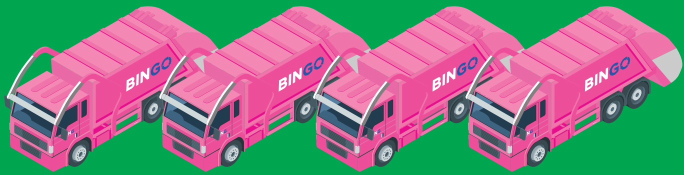
Bingo's waste education program reached

1,141

school students in FY2018

4 PINK BINGO TRUCKS

In support of the McGrath Foundation and the Cancer Council

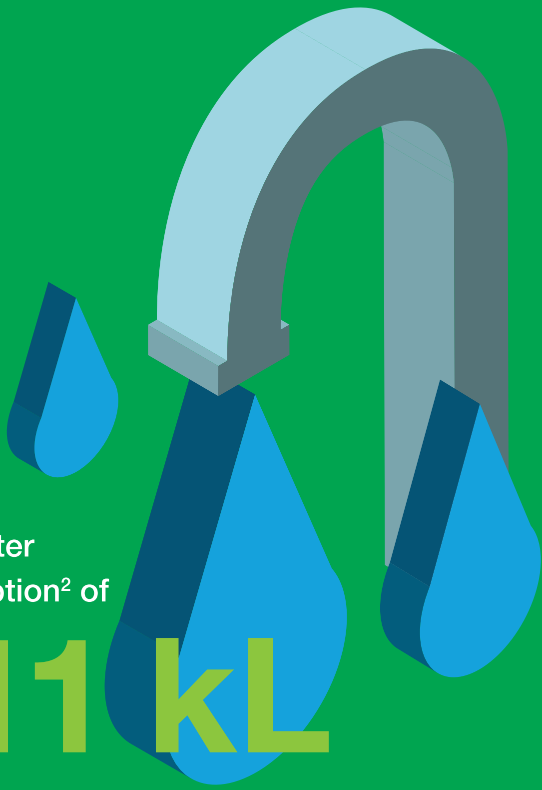


Independently verified average recovery rate of

77%[1]

FY18 water consumption[2] of

111 kL



Safety statistics

ZERO HARM TARGET

2018

2017

2016

85,478 tCO_2-e/pa

Abated Emissions

from recovery of materials

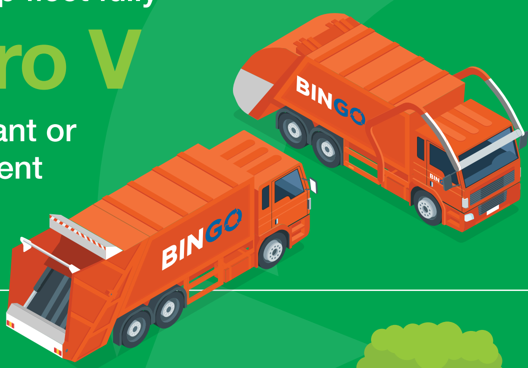
Contributing to a circular economy – Bingo's five revenue producing recycled products contributed

4% of total revenue

Bingo-owned commercial and skip fleet fully

Euro V

compliant or equivalent



1 Represents independent verification of resource recovery rates at our Auburn, Minto and St Mary's recycling facilities for FY18. Bingo intends to have its upgraded sites added to the voluntary audit as they are redeveloped with advanced recycling equipment.

2 Prior year comparative information not available.

Sustainability Report **Overview**

Sustainability is our business; it is integrated into everything we do and complements our business success.

As a leading recycling and waste management company with more than 50% of earnings from recycling, we believe we have the opportunity to significantly contribute to the development of a circular economy in Australia.

Our aim is to lead the industry in the following key areas:

- be an advocate for change in diverting waste from landfill
- invest in new technology to increase recovery rates
- enhance industry transparency on recycling practices
- process materials for re-sale and re-use

We are committed to maintaining strong governance and safety standards in our workplace and driving social change through innovation and education. In August 2018, Bingo launched its vision – *Pushing for a waste free Australia*. This vision tells a story about what is important to us as a business. Education is key to our sustainability agenda; it is our responsibility and social licence to operate to lead and advocate for change within the waste management, real estate and construction industries. Our work in sustainability is focused on driving positive change in practices and behaviour from our customers, to our people ("GOgetters"), our suppliers and throughout our community.

We continue to evolve our sustainability reporting framework with the view to adopting best practice as we grow as an organisation. In FY17 we set our baseline for reporting, with our first sustainability report as a listed company. This year we have continued to build on this foundation and have big ambitions to be a sustainability leader on the ASX. We are proud of our achievements but know there is much more to do. The figure below illustrates our future aspirations for sustainability reporting.

We are committed to building trust through our actions, rather than our words. This report presents some of our achievements from FY18 and outlines our commitment to sustainability going forward.

Materiality assessment

Given the significant growth of the business over the last 12 months, with entry into a new state and our increased scale of operations, we felt it was prudent to undertake a revised materiality assessment. This assessment was benchmarked to the approach outlined in the Global Reporting Initiative (GRI) Standards, and encompassed a media review, peer benchmarking assessment and analysis of global and industry standards to identify a long list of potentially significant issues for Bingo. These issues were prioritised during a workshop with Bingo key management personnel, to determine those issues of greatest interest to our stakeholders and which have the most potential impact on our business. Further to this exercise, we engage with our stakeholders through groups such as Sustainable Business Australia (SBA), which is the Australian Network Partner of the World Business Council for Sustainable Development (WBCSD), to better understand stakeholder expectations and how to respond. In 2018 we participated, through SBA, in the WBCSD Reporting Matters project to better understand our non-financial reporting performance.

The output of the workshop and the WBCSD Reporting Matters project was a heat map detailing Bingo's material **Environmental, Social and Governance (ESG)** issues, which represent the focus areas for the purpose of setting our sustainability strategy and shaping this report to ensure we provide transparent coverage of key ESG topics. This report is structured to reflect our approach to managing ESG risks and key material issues.

CONTINUOUS IMPROVEMENT

Current horizon	Medium-term horizon (1-3 years)	Long-term horizon (3-5 years)
Foundations in place	**Thought Leaders**	**Market Leading**
• Targets aligned to the UN Sustainable Development Goals (SDGs) • Established our five long-term sustainability commitments • Materiality assessment benchmarked to GRI principles • Participation in the World Business Council for Sustainable Development (WBCSD) Reporting Matters project	• Adopting GRI principles • Signatory to UN Global Compact • Alignment to Task Force on Climate related Financial Disclosure (TCFD) framework • Climate Change Position Statement • Sustainability leader in our sector	• Dow Jones Sustainability Australia Index (AUD)

Materiality assessment (continued)

Strategic Priority	Material Aspect	Definition	Relevant GRI Topics	Key Relevant Bingo Policies
ENVIRONMENT				
Growth and innovation	**Environmental performance**	Ensuring Bingo meets all relevant legal and other requirements associated with environmental management. This includes air, water and noise emissions.	• Environmental compliance (GRI 307) • Effluents and waste (GRI 306) • Water (GRI 303)	• Environmental Policy • Quality Policy • SEQ Risk Management Policy • Hazardous Substances and Dangerous Goods Policy
Resource recovery	**Leading practice environmental management**	Beyond compliance. Efforts to more responsibly manage Bingo's environmental impacts and enhance beneficial impacts. For example, through innovation in technology solutions for waste management to increase recovery/ recycling rates, or activities to raise awareness and educate consumers. Also includes responsible consumption of materials, and supplier engagement.	• Effluents and waste (GRI 306) • Materials (GRI 301) • Biodiversity (GRI 304) • Supplier environmental assessment (GRI308)	• Environmental Policy • Quality Policy • SEQ Risk Management Policy • Hazardous Substances and Dangerous Goods Policy
Growth and innovation	**Energy and GHG emissions**	Bingo's efforts to manage its own carbon footprint (direct: Scope 1 and indirect: Scope 2) in a responsible way, such as implementation of energy efficiency initiatives.	• GHG emissions (GRI 305) • Energy (GRI 302)	• Environmental Policy • Quality Policy • SEQ Risk Management Policy
Growth and innovation	**Climate Risk**	Bingo's management of the physical and transitional risks of climate change, including the Company's position on climate change, consideration of climate risks associated with business activities (operational and/or strategic) and efforts to mitigate these impacts. Also includes concepts associated with 'responsible growth' as balancing business growth through waste management whilst encouraging more responsible consumer consumption.	• GHG emissions (GRI 305)	• SEQ Risk Management Policy • Environmental Policy
SOCIAL				
Develop and retain talent	**Employee engagement and culture**	Bingo's effort to engage its workforce through training and development initiatives, social programs and entitlements to promote productivity and retention. Includes Bingo's people policies, procedures and benefits program. Bingo's foundations as a family business have created a strong culture with a strong set of values.	• Employment (GRI 401) • Labour management relations (GRI 402) • Training and education (GRI 404)	• People and Culture Committee Charter • Code of Conduct • Diversity Policy
Develop and retain talent	**Diversity and inclusion**	Bingo's mission, strategies and practices to support a diverse workplace and create an inclusive culture where everyone feels valued and respected. Diversity includes characteristics such as cultural background and ethnicity, age, gender, gender identity, disability, sexual orientation, religious beliefs and education.	• Diversity and equal opportunities (GRI 405) • Non-discrimination (GRI 406) • Rights of indigenous peoples (GRI 411)	• Diversity Policy • People and Culture Committee Chart • Board Skills Matrix • Discrimination, Harassment and Bullying Policy
Safety	**Health and Safety**	Bingo's responsibility to identify and manage the material risks within our business, ensuring our people, suppliers, contractors and the environment in which we operate remain safe and healthy. Includes Safety, Environment and Quality stewardship supported by management systems, reporting framework and safety management innovation to manage driver fatigue and compliance.	• Occupational health and safety (GRI 403) • Customer health and safety (GRI 416)	• Alcohol and Other Drugs Policy • SEQ Risk Management Policy • Workplace Health and Safety Policy
Growth and innovation	**Community engagement**	Bingo's involvement within the communities in which we operate which includes consultation, communication, notification and awareness of SEQ management and development programs.	• Local communities (GRI 413)	• Stakeholder Engagement Policy (to be released in FY19)
GOVERNANCE				
Growth and innovation	**Governance and risk management**	Bingo's framework, policies and procedures to maintain transparent and effective governance which enshrines high standards of operations and oversight across the Company.	• Management approach (GRI 103) • Procurement practices (GRI 204)	• Corporate Governance Statement • Code of Conduct • Audit and Risk Committee Charter • Constitution • Trading Policy • SEQ Risk Management Policy
Growth and innovation	**Growth**	Bingo's ambitions for future growth aligned with the Company's group strategic framework. Bingo is a growth focused business, achieving above market growth rates through a combination of organic expansion and targeted strategic acquisitions.	• Economic performance (GRI 201) • Indirect economic impacts (GRI 203)	• Disclosure and Materiality Guidelines Policy • Code of Conduct • Constitution

Sustainability Report
Overview

Materiality matrix

The materiality matrix below shows the interest of our stakeholders (y axis) and the impact on our economy, environment and society as a consequence of the material aspect (x axis). Consistent with the materiality assessment undertaken in FY17, Environmental Performance and Health and Safety were the two areas identified as having the greatest stakeholder interest and impact on the economy, environment and society.

Sustainability targets

We have made great progress towards the targets set out in FY17. Over the last 12 months we achieved six of our eight initial sustainability targets, with the two 'in progress' targets expected to be achieved over the next 12 months. This year we have expanded our initial sustainability targets, with further targets added to address our material aspects identified under the materiality assessment. New material aspects and associated targets that have been identified this year include: climate risk, employee engagement and culture, governance and risk management and growth.

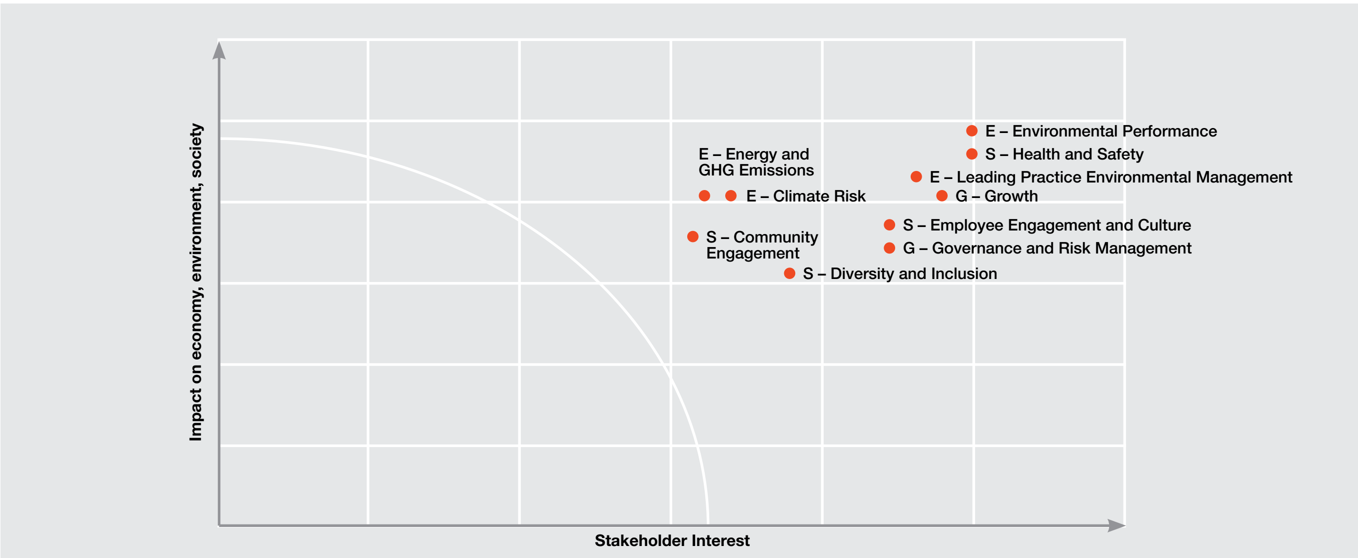
The targets presented in the following table reflect our most significant sustainability issues, as defined by our materiality process. These targets will be measured over the next 12-24 months. In addition to these short-term targets we have included our longer-term commitments as part of our sustainability agenda.

UN Sustainable Development Goals

This year we have aligned our targets to the UN Sustainable Development Goals (SDGs) which reflects those goals we believe we can have the most positive impact on. The UN SDGs aim to overcome global challenges such as resource scarcity, inequality and climate change. We believe our operations support the goals of a number of areas, however, the very nature of our business as a recycling and waste management company, we can have the most meaningful impact on goals 8, 9, 11 and 12.

Primary

Secondary



Our long-term sustainability commitments

Climate Risk

Responding to climate change.

Bingo is committed to further exploring climate risks and opportunities, and going forward, will align our approach to the Task Force on Climate-related Financial Disclosures (TCFD) framework.

Leading practice environmental management

Driving towards a circular economy.

Bingo is committed to enhancing diversion of waste from landfill through investment in recycling infrastructure and innovation.

Health and Safety

Creating a safe environment.

Bingo is committed to being relentless in our pursuit of zero harm for our people.

Energy and GHG Emissions

Becoming energy self sufficient.

Bingo is committed to optimising the use of solar energy at its network of recycling facilities and assessing alternate fleet fuel solutions.

Diversity and Inclusion

A culture that values and leverages diversity.

Bingo is committed to achieving a long-term target of 30% female representation on our Board.

Sustainability targets

✔ ACHIEVED = achieved during FY18 ➔ IN PROGRESS = to be delivered over the next 12 months

Material Aspect	Target	FY18 Performance	Key FY19-20 Targets	Alignment to SDGs
ENVIRONMENT				
Environmental performance (page 24)	Improve independent accreditations and transparency of performance of our facilities and promote industry transparency around recycling rates	**ACHIEVED ✔** All recently acquired sites are ISO accredited. Recovery rates have been verified	Achieve independent accreditations for management systems and transparency of performance of our facilities. Continue to advocate for greater industry transparency around recycling rates	14 Life below water; 15 Life on land
Leading practice environmental management (page 26)	Target of >75% diversion rate	**ACHIEVED ✔** Recovery rates of St Marys, Auburn and Minto independently verified as achieving an average recovery rate for the 12 months ending 30 June 2018 of 77%[1]	Target an average diversion rate of >75% and continue to independently verify Bingo's upgraded facilities with advanced recycling equipment	9 Industry, innovation and infrastructure; 12 Responsible consumption and production; 14 Life below water; 15 Life on land; 17 Partnerships for the goals
Energy and GHG emissions (page 28)	Become energy self-sufficient through solar energy and alternate fleet fuel solutions	**IN PROGRESS ➔** In partnership with Planet Ark Power, planning and design of Minto, Mortdale, Auburn and Patons Lane solar panel installation commenced	Bingo is committed to installing solar panels on nine of our recycling facilities in NSW and VIC	7 Affordable and clean energy; 13 Climate action
	Sustain a young and efficient vehicle fleet that is compliant with the Euro V emission standards	**ACHIEVED ✔** Bingo-owned fleet are fully Euro V compliant	Maintain Euro V or equivalent compliance of Bingo-owned fleet	
Climate risk (page 31)	–	–	Bingo is committed to assessing and scoping our climate impacts and further exploring climate-related risks and opportunities	12 Responsible consumption and production; 13 Climate action
SOCIAL				
Employee engagement and culture (page 34)	–	Two internal pulse surveys undertaken during the year and an independent engagement survey achieving >77% completion and >75% positive engagement	Undertake annual independent engagement survey and implement engagement action plans. Targeting an engagement score of >75% and a 5% reduction in turnover	8 Decent work and economic growth
Diversity and inclusion (page 36)	Promote greater workplace diversity through the implementation of an inclusion strategy	**IN PROGRESS ➔** Diversity and inclusion framework developed during the year. Framework will be implemented in FY19	Implementation of diversity and inclusion framework in FY19 Launch Indigenous Reconciliation Action Plan (RAP) Targeting >25% female representation across senior management	5 Gender equality; 10 Reduced inequalities
Community engagement (page 38)	Drive change in the community through educational programs reaching 1,000 students each year through site tours	**ACHIEVED ✔** 1,141 school students	Educate the next generation of recyclers reaching 1,000 school students in NSW and 500 school students in VIC with our Bingo educational programs	11 Sustainable cities and communities; 12 Responsible consumption and production
	Double the number of trucks to advertise philanthropic partners	**ACHIEVED ✔** 2 additional PINK trucks in VIC, bringing the total to 4 PINK trucks		
Health and safety (page 40)	Zero harm – deliver a near-term LTIFR of below 4 with a long-term zero harm target	**ACHIEVED ✔** LTIFR of 1.5, 139 Leader Led SEQ Walks (LLSW) and 385 Safety and Environment Behaviour Observations (SEBO's)	Zero harm – deliver a near term LTIFR of below 4 with a long-term zero harm target Targeting 160 Leader Led SEQ Walks (LLSW) and 500 Safety and Environment Behaviour Observations (SEBO's)	3 Good health and well-being
GOVERNANCE				
Governance and risk management (page 44)	–	–	Develop a strategic framework and procedure for supply chain management Develop a Group whistle-blower policy Enhance Bingo's risk management framework and subsequent implementation of an improved business continuity plan	16 Peace, justice and strong institutions
Growth (page 46)	–	Bingo invested over $150 million in recycling infrastructure across NSW and VIC in FY18	Commitment to continuous improvement and innovation in recycling infrastructure across NSW and VIC to enhance recovery rates and increase recycling capacity	11 Sustainable cities and communities

1 Only upgraded facilities with advanced recycling equipment have been verified as it represents the future state of Bingo's recycling network.

Sustainability Report
Environment

Recovered materials in FY18 (tonnes)

Brick and Concrete	Scrap Metal	Timber	Paper and Cardboard
~223,000	~38,000	~11,000	~800

90% of Bingo employees agree, that it is *"part of my role and responsibilities to take reasonable care to minimise our impact on the environment".*

Strongly agree	Agree
48%	42%

Growth in recycling network capacity by 2020

55%

Our commitment to delivering a sustainable future

At Bingo, we are committed to upholding the highest standards of environmental management. As a rapidly growing organisation in the Australian waste management sector, we are aware of the responsibility we have to not only manage our own environmental impacts, but to also set an example and encourage best practice throughout the industry. Environmental sustainability is central to the health of both our planet and our community; our activities today impact current and future generations. Best practice environmental management is also central to the continued growth and success of our business.

As a leading recycling and waste management company, we have a responsibility to the environment that extends beyond our compliance obligations. We have the opportunity to contribute to the development of a circular economy in Australia, through leveraging our industry leading recycling solutions to increase diversion from landfill and create resources from recovered materials. We are committed to continuing to identify and deploy strategies that help close the loop and see Australians "use wisely, use less and use again".

Our people agree that responsible environmental management is central to our business. Results from our employee engagement survey conducted during the year reinforced to us the importance of the environment to Bingo.

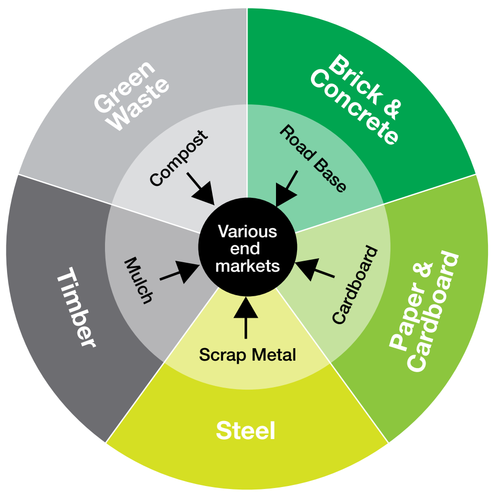
Recovering resources and reducing waste to create sustainable value

Our business is built on diverting waste from landfill. We have the opportunity to significantly enhance environmental outcomes through increasing diversion rates, and in doing so, deliver superior returns for our investors and stakeholders. This is why we are targeting diversion rates of greater than 75% and are committed to leading the waste management sector through developing innovative technology-driven solutions to achieve more sustainable outcomes. At our Bingo recycling centres, we currently process and separate 14 different materials, five of which contribute to our revenue. The materials are used by a number of end-markets including civil and infrastructure projects, landscaping, housing and residential use and is consistent with our sustainability targets, as well as supporting our clients' goals. Revenue attributable to recycled product sales represented 4% of FY18 group revenue.

The waste industry has been facing an exponential increase in demand for recycling capacity underpinned by population growth, diminishing landfill capacity and regulatory factors which have pivoted the industry towards recycling. Bingo is working actively to increase our waste processing capacity through our announced redevelopment program across NSW and VIC which will increase Bingo's annualised network capacity from 2.2 million tonnes per annum in FY18 to 3.4 million tonnes per annum by 2020 to support increased volumes.

Bingo's materiality assessment, refreshed during the year, identified four key environmental material aspects which are of most interest to our stakeholders and where Bingo has the greatest ability to have an impact. We outline Bingo's approach to managing each of these issues in the following sections, as well as our core achievements over the past year and future commitments.

Bingo's five revenue producing products



Sustainability Report
Environment

Our environmental performance

APPLICABLE UN SDGS:

Ensuring Bingo meets all relevant local, state and federal legislative and regulatory requirements associated with environmental management will always remain a core priority of our business. With a focus on continual improvement, our systems align to international best practice, which includes managing our environmental responsibilities through our ISO 14001:2015 accredited environmental management system. We monitor our environmental compliance requirements carefully and keep track of all environmental risks, aspects and impacts through our Safety, Environment and Quality management system and governance framework.

Significant environmental risks

Our business operations span the waste management and resource recovery industry, which has significant associated environmental risks. Bingo acknowledges those risks and assesses and monitors them closely. Potential environmental risks are recorded in a Risks, Aspects and Impacts Register, which is reviewed regularly to ensure that all hazards and aspects are captured, and any impacts and risks are noted. This also allows us to track and improve controls in place that minimise these risks.

The following environmental risks have been rated 'high' in our Aspects and Impacts Register.

- Dust emissions from operations
- Fuel use and emissions from operation of equipment and vehicles
- Unacceptable waste materials (including asbestos)
- Stockpile management
- Pest Control (birds, rodents and other wildlife)
- Storage and handling of hazardous chemicals and dangerous goods on site
- Surface water management and water use
- Product quality management

Our governance framework for managing environmental risks

Maintaining transparent and effective governance is critical to our long-term performance. Our sustainability governance and risk management approach is outlined further on page 44, and our broader group-wide approach to corporate governance is detailed within our Corporate Governance Statement (available on our website at: https://bingoindustries.com.au/investor-centre/Corporate-Governance).

Integrating management of environmental risks into our broader risk management framework means that attention is placed on Bingo's environmental management practices at the highest level. Our Board has overall responsibility for the management of environmental risks, with day-to-day management delegated through the Safety Environment and Quality (SEQ) Executive Committee. The SEQ Committee provides guidance and thought leadership by developing and implementing risk management frameworks; tracking performance and reporting against targets to ensure alignment with other company requirements. On a regular basis, the Board receives an SEQ update covering all relevant environmental issues, including our record on compliance, such as outcomes of EPA site visits and recycling rates.

One example of how environmental risks are managed through Bingo's integrated processes is our recent review and redevelopment of our crisis management plan (to be released in 2019). The plan outlines the process by which Bingo deals with a disruptive and unexpected event that has the potential to severely damage Bingo's people, operations, the environment, and its long-term prospects and/or reputation. The enhanced framework aligns to international best practice and captures all foreseeable events, including potential environmental events, such as natural disasters or significant contamination events. Continual learning and improvement is a key cultural asset at Bingo.

Aligning to leading practice: ISO certification

As mentioned, Bingo's management systems are aligned to international leading practices, including certification under ISO 14001:2015 Environmental Management Systems. Accreditation is an important element of our approach as it ensures consistency in application across all of our operations and enables us to benchmark against our peers and meet our customers' expectations.

Successful implementation of our environmental management system is driven by the cultural values of our business and is underpinned by a robust consultation and feedback process. Our systems succeed because they are owned by every person in the business; we have robust communication and consultation systems and methods that provide staff with forums and opportunities to discuss and raise SEQ issues. The Company's culture and SEQ management strategy is anchored in the Bingo Way – our Company ethos of Be Loyal, Inside the Law, Never Say Never, Greatness is Earned and most importantly, One Team, One Family.

Continual improvement through acquisition

Acquisitions are a key part of our growth strategy. As newly acquired businesses become part of Bingo, we recognise there is a risk that our expectations for consistently high environmental compliance, may not always be met. For this reason, we are committed to a process of continual improvement and swift integration of recent acquisitions to ensure effective environmental risk management. In doing so, we do not lose sight of the fact that we may also learn from others and improve as a result.

Continual improvement through acquisition (continued)

This means a relentless focus on aligning acquisitions to Bingo's SEQ systems and governance framework. It is our goal to integrate all new sites into our SEQ surveillance audit cycle within six months of acquisition. Once integrated into the auditing cycle, new sites are ISO certified.

Swift integration also provides the opportunity to learn from and leverage any existing processes of newly acquired businesses. In particular, more recent acquisitions, such as landfills or recycling facilities, have provided Bingo with insight into alternative methods for managing significant environmental risks. This supports the development of our people and enhancement of our management systems, to build a process of continuous improvement.

Our regulatory environment: Compliance costs and liabilities

Waste management activities are subject to stringent environmental regulation. These regulations apply at both the planning and development, and operational level and seek to minimise the potential negative impacts of waste management activities on human health and the environment. Bingo is taking all reasonable steps to ensure our compliance with the expectations set by our regulators and the broader community. We acknowledge that we don't get it right 100% of the time, but are committed to zero environmental non-conformances.

Unforeseen environmental issues can have an effect on the recycling facilities that Bingo operates. We constantly monitor and review the measures that we have in place which seek to minimise any risk of contamination, or the receiving and processing of contaminated material. However, based on the high risk nature of our business these measures may not always be effective. In these and other circumstances, environmental authorities may take regulatory action against Bingo, which may require Bingo to pay a fine and/or remediate any contamination. Environmental issues may also result in a disruption to our operations.

How we performed in FY2018: EPA licence restrictions, fines and infringements

Bingo takes all complaints seriously and takes reasonable precaution to prevent harm to the environment or humans by taking proactive measures such as identifying environmental risks for all sites, preparing Pollution Incident Response Management Plans, Environmental Management Plans and operating under Bingo's SEQ system. We are involved in two court proceedings initiated by the NSW Environment Protection Authority (EPA) in relation to Bingo's Mortdale and Minto sites for exceeding their annual licenced processing throughput limits. The proceedings are in early phases and there is no indication of a likely outcome at this stage.

A new approach for managing asbestos waste

Bingo has built strong relationships with all of our stakeholders, including the NSW and Victorian EPA. Our objective is to develop open and transparent communication channels, and for this reason, Bingo is working to develop a better way for managing asbestos.

The NSW EPA identified asbestos as a 'problem waste' in its NSW Waste Avoidance and Resource Recovery Strategy 2014-2021. Bingo has been proactively engaging with experts to address the responsible handling of asbestos and its end of life treatment. We believe that we share the responsibility to ensure asbestos is handled, transported and disposed of in a safe and responsible manner.

We also have an interest in ensuring that it is not disposed of in waste materials that can be recovered for recycling. For the NSW EPA and local councils asbestos is often subject to illegal dumping and land contamination. It is vital that asbestos is better controlled and more facilities for recycling or disposal are available to the business and public to avoid poorly managed disposal and provide convenient solutions.

There is a role for our waste industry to help people to do the right thing.

Any solution needs to be multi-faceted to ensure awareness, more accessible alternatives and ultimately a deterrent to the inclusion of asbestos in the waste system. Our approach to working with the community involves the following steps listed below.

1. Awareness

A co-ordinated approach through a campaign together with increased information in the form of signage, brochures and driver training

2. Alternative practices

Supporting participants do the right thing by providing safe disposal options via bags and separately identified skip bins and providing a lawful method for transportation and disposal of the material.

3. Deterrent

Three strike process – awareness letter (plus $150 return fee), a warning letter (plus $250 fee) and finally, a non-compliance notice ($750)

Sustainability Report
Environment

Leading practice environmental management

APPLICABLE UN SDGS:

Bingo's "beyond compliance" approach means that we go beyond compliance to realise positive impacts.

We independently verify our resource recovery rates – this is industry leading.

We ensure our growth is aligned with increased standards of environmental sustainability.

We push for business success while keeping the interests of our customers at the centre of what we do.

These practices drive us to implement new technologies and innovative waste management solutions that deliver superior customer experiences and in turn help our business to grow and achieve better environmental outcomes.

Towards a circular economy: Independently audited resource recovery rates

Communities and customers are increasingly realising the value of resources and expecting high rates of recovery to increase materials efficiency and reduce environmental impact.

Bingo began rolling out advanced separation technologies across its facilities in 2015 and delivers industry-leading resource recovery rates. As part of our commitment to transparency in recovery performance, Bingo again commissioned Arcadis to undertake an independent verification of resource recovery rates at our Auburn, Minto and St Mary's recycling facilities for the FY2018 financial year. Having reviewed all relevant data including weighbridge data (in and out), product codes, records indicating destination facilities for all outbound material, and third party receipts to confirm receival by recyclers, Arcadis was satisfied that the datasets for each site were adequately complete and represented an accurate reflection of performance for the year.

Based on this independent audit, Arcadis determined the annual recovery rates for FY2018 were on average 77% (by weight). Our Minto facility achieved an industry leading recovery rate of 85%, which was up 10 percentage points from 75% in FY2017. The variation in recovery performance between facilities is primarily a function of differing input waste mixes and the recoverable content of the feedstock. We are committed to upholding a minimum recovery rate of 75%, and are making investments to enhance this going forward.

Proactively responding to the emerging challenges facing the waste industry

Over the past 12 months, a number of factors have elevated waste from typically an operational matter to a strategic and material issue for both organisations and governments. Factors include:

1. **The China Ban**: China reduced the contamination limits in 2018 for exported products, dramatically reducing waste exports to China. This disruption added pressure to current waste processes, as 50% of Australia's exported waste went to China.
2. **War on Waste**: In 2017 and 2018, this television series provided insight into the Australian consumers' waste generation, and elevated waste into popular discussion and social media commentary, resulting in increased consumer awareness. In response, a spotlight has been placed on the waste sector and expectations of performance have intensified.
3. **A changing regulatory and policy landscape**: For example, the Queensland Government re-introduced its landfill levy, the absence of which enabled the interstate movement of waste to where disposal costs were lower.

The waste management sector is going through a period of major disruption. This provides us with the opportunity to grow our business by proactively responding to these market challenges. By being ahead of the curve, and having a business built upon a 'beyond compliance' approach, we will be best positioned for growth as we strive to help establish and support a circular economy in Australia.

Bingo's recently announced acquisition of Dial A Dump Industries[2] site at Eastern Creek is critical to this vision. This facility provides an opportunity to transform waste recovery and recycling in Greater Sydney through the development of a '**Recycling Ecology Park**', accepting both putrescible and non-putrescible waste streams. The Recycling Ecology Park, once complete, will considerably broaden our range of processed end products as we work towards building a circular economy. By seeking alternative waste solutions, we can enhance recovery rates, consistent with Bingo's strategic intent of diverting waste from landfill through recycling-led solutions.

FY18 best recovery rate at our Minto Facility of

85%

FY18 average recovery rate of

77%

2 Acquisition subject to ACCC Approval.

Bingo's vision to create a Recycling Ecology Park

Fully integrated waste infrastructure site	Alternative waste solutions	100% renewable energy	Product production
for both putrescible and non-putrescible waste streams	to enhance recovery rates and increase diversion of waste from landfill	development of a sustainable energy network comprised of solar PV rooftop systems, batteries and landfill gas fired power generation to meet the sites electricity requirements	including timber shredding, organics processing, brick and concrete crushing and scrap steel recycling

Note: MSW represents Municipal Solid Waste.

Sustainability Report
Environment

Energy and Greenhouse Gas (GHG) emissions

APPLICABLE UN SDGS:

We are committed to reducing our carbon footprint and doing whatever we can to limit the harmful impacts of climate change.

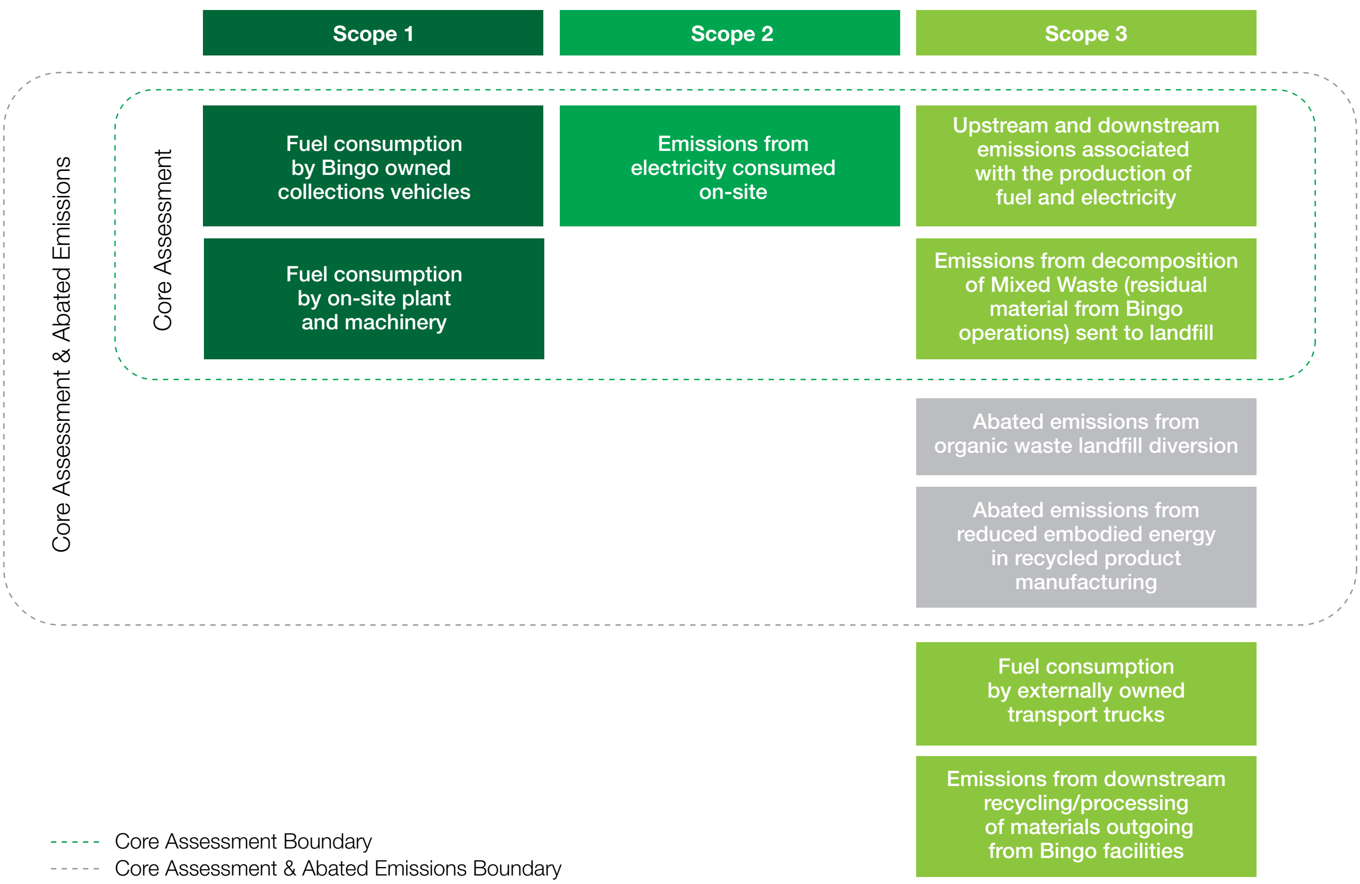
For the second consecutive year, we engaged Arcadis, the leading global design and consulting firm for natural and built assets, to estimate Bingo's emissions based on agreed and regulated protocols such as National Greenhouse and Energy Reporting Standards (NGERS). Specifically, Arcadis supported Bingo in understanding our own operational carbon footprint, as well as the emissions we helped abate (as outlined below).

Understanding our carbon footprint

Having established a baseline assessment of our carbon footprint in FY2017, this year we expanded this assessment to capture newly acquired and developed sites. Bingo strives to make continual improvement in understanding our carbon footprint, and going forward, we will look to expand our analysis further to consider other sources of Scope 3 emissions. Bingo's significant sources of GHG emissions for the FY2018 period include:

- Scope 1: Fuel consumption from Bingo's truck fleet, in addition to plant and equipment used across the NSW operations.
- Scope 2: Electricity consumption from 20 Bingo sites, including recycling facilities, office buildings and bin manufacturing sites across Western and Southern Sydney.
- Scope 3: Net avoided emissions from diversion of material from landfill through recovery activities as well as other indirect emissions from electricity and fuel consumed in Bingo vehicles.[3]

GHG Emissions Assessment Boundary



3 A limited number of Scope 3 emission sources have been included in this year's assessment. Bingo has a commitment to continuously improve the collection of data associated with its carbon emission profile, and as a result, additional Scope 3 sources were included to this year's assessment (residual waste sent to landfill). We believe material sources are covered, and going forward will look to further expand our coverage of Scope 3 emissions, e.g. emissions from third-party vehicles.

Circular economy initiatives in partnership with Planet Ark

Together, Bingo and Planet Ark are working towards a joint goal to see Bingo become one of the most sustainable companies on the Australian Stock Exchange.

Planet Ark representatives sit on the Bingo Sustainability Working Group providing guidance and expertise to implement positive environmental improvements throughout the business.

Bingo has made a long-term commitment to turn all of its facilities into urban solar power stations. These will not only provide renewable energy for all of its facilities but also allow Bingo to export electricity into the grid. Working in conjunction with Planet Ark Power, a total of 1,160 kilowatts has already been installed. By doing this, Bingo will reduce carbon dioxide emissions by more than 25,000 tonnes over their lifespan (25 years), the equivalent of taking 10,000 cars off the road.

As part of our partnership with Planet Ark, Bingo has provided support for a number of their initiatives that help contribute to a circular economy in Australia:

- Bingo is sponsoring the number one recycling website in Australia, ‘Recycling Near You’. The website educates households on what can and can’t be recycled in kerbside recycling services and to search for drop-off locations to recycle a wide range of items such as computers and paint. The website receives 3.6 million page views per year.
- Bingo has extended its sponsorship to Planet Ark’s Business Recycling website, which has over 400,000 visits each year from businesses searching for recycling collection and support services.
- Bingo’s support has enabled Planet Ark to refresh, optimise and improve both these websites in order to deliver better environmental outcomes for Australia.
- Sponsorship of Planet Ark’s National Recycling Week enabled Planet Ark to continue important recycling education. For example, over 600 teachers utilised the ‘Can You Recycle a House?’ Lesson for Year 5 and 6 students.
- As the logistics partner of Planet Ark’s trial of ‘Coffee 4 Planet Ark’ which begins in October 2018, Bingo will be helping to divert spent coffee grounds from landfill (where it would generate methane). Initially this will be turned into compost while Planet Ark works with the SMART Centre at the UNSW to create higher value uses, such as turning it into biodiesel.

Proud Partner of PLANET ARK

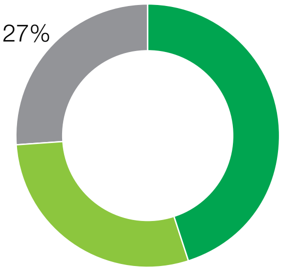
Sustainability Report
Environment

GHG emissions FY2018

- Scope 1 (tCO_2-e) 31%
- Scope 2 (tCO_2-e) 3%
- Scope 3 (tCO_2-e) 66%

Breakdown of fuel consumption by use

- Waste collection vehicles 47%
- Waste sorting equipment 26%
- Other vehicles and equipment 27%



Bingo's total GHG emissions in FY2018 were estimated to be 156,360 tCO_2-e, including our total Scope 1, 2 and 3 GHG emissions, but excluding any abated waste related emissions[4]. Currently, our largest source of GHG emissions is our Scope 3 emissions from residual waste from our recycling centres sent to landfill. With recent acquisitions, we expect the proportion of our own direct carbon footprint to grow in coming years as we move towards owning and operating landfills.

Bingo's Scope 1 and 2 emissions were estimated as 24,374 tCO_2-e; representing an almost twofold increase in our carbon footprint from FY2017. This increase is principally due to the growth in our business. Bingo's collections fleet increased from 173 trucks at 30 June 2017 to 254 as at 30 June 2018. During the same time, we increased the number of facilities (recycling facilities and manufacturing sites) within our operational control from 11 to 20.

The assessment undertaken by Arcadis found that for FY2018, Bingo's Scope 1 and 2 emissions do not trigger the mandatory requirement to declare operational GHG emissions under the NGER Act. In FY2018, Bingo continued to grow rapidly, including through a number of acquisitions and development of existing facilities. We will continue to monitor closely, and regularly collect data, in order to review our GHG emissions profile and assess any reporting liability going forward. In FY2018, Bingo acquired the Patons Lane Landfill, which once operational (expected from July 2019) will contribute to Bingo's Scope 1 emissions profile, likely triggering the NGER Act reporting threshold.

A significant achievement for Bingo in FY2018 was the substantial increase in the level of abated emissions from the recovery of materials. In FY2018 we abated 85,478 tCO_2-e, up from 11,867 tCO_2-e. Bingo has two significant sources of abated, or avoided, emissions including:

1. Avoided or abated emission from diverting organic material from landfill (~34%)
2. Lowered embodied energy of manufacturing of construction products from recycled materials sorted at Bingo facilities, compared to if the products were manufactured using virgin materials (~66%)

As noted earlier, in FY2018 Bingo acquired numerous sites and expanded our collections fleet, contributing to the increase in our own carbon footprint, but also contributing to our potential for abatement of GHG emissions.

GHG emissions from Bingo's operations in FY2018 represented approximately 1.3% of Australia's total waste-sector GHG emissions, and 0.0294% of Australia's total annual GHG emissions. In FY2017 emissions from Bingo's operations represented 0.10% of Australia's waste sector GHG emissions.

Energy efficiency

We have made great progress in achieving our targets set out in FY2017, including ensuring that our Bingo owned fleet is fully Euro V or equivalent compliant. But as our business becomes more emissions-intensive, such as through the acquisitions of Patons Lane landfill, we know it becomes even more important for us to be managing our impact, and to avoid and abate emissions wherever we can.

Reducing our own carbon footprint means managing our operational impact across all areas. With a growing fleet of trucks on the roads throughout NSW, and now in VIC, we know it is important for us to keep our trucks running as efficiently as possible. Bingo works directly with our vehicle manufacturers to install the most up-to-date technology available and closely monitor fuel consumption. Additionally, our Bingo Live platform has been designed to optimise travel times and route density of our waste collection vehicles – providing the dual benefit of enhanced customer service with optimised loads and better fuel efficiency outcomes. Wherever possible, we also use automatic transmission vehicles which are known to be more efficient. Waste collection vehicles represent 47% of total fuel consumption; our biggest opportunity to reduce fuel is through initiatives such as electric vehicles and reuse of materials such as biodiesel.

4 Bingo applies an operational control basis for reporting its GHG emissions. This means all sources of Scope 1 and 2 emissions occurring at sites which Bingo operates have been reported, in addition to significant sources of Scope 3 emissions.

Responding to the risks of climate change

APPLICABLE UN SDGS:

At Bingo, we recognise that our business may be affected by future changes in the physical climate and we may also be subject to changing market conditions associated with climate change. Accordingly, we accept anthropogenic climate change and are conscious of our responsibility to champion responsible resource consumption to avoid further exacerbating climate change impacts.

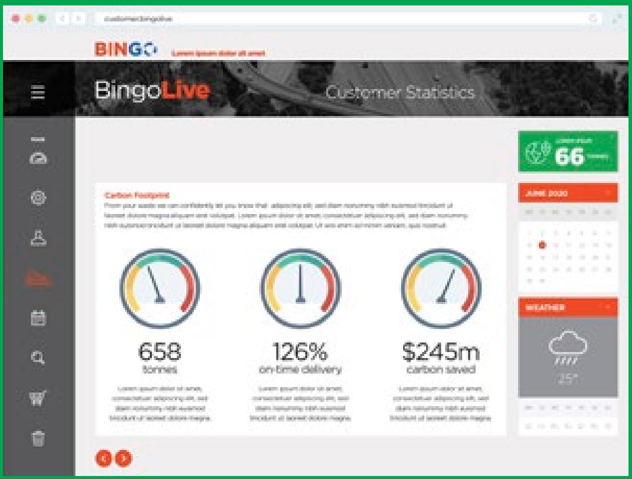
Climate change risk forms part of our company risk register and is managed under our standard risk management framework[5]. Bingo acknowledges that climate change may have a variety of impacts on our operations, and we continue to explore ways that we can make our operations more climate resilient, and reduce our environmental footprint. As a leading recycling and waste management company, Bingo is committed to further exploring climate risks and opportunities which may impact our business. Going forward, we will align our approach to the Task Force on Climate-related Financial Disclosures (TCFD) Framework, and use this framework to inform an assessment of the near and longer-term climate risks and opportunities to Bingo.

Our Bingo Live technology is supporting our customers to manage their own environmental impacts

Our customers are at the heart of everything we do. We are committed to providing superior customer service and giving our customers an innovative and seamless experience. Our technology, operational expertise and innovative approach are key differentiators in our customer value proposition. Our online tracking system and customer portal, Bingo Live, enables us to track all our vehicles, bins, waste types, volumes and their destination. This supports enhanced resource recovery rates and helps optimise fuel consumption (and related carbon emissions) across our fleet of collection trucks.

The advanced IT system also provides customers with accurate weight-based reporting which is accessible through the Bingo Live portal. The real-time self-service management portal incorporates integrated live data and promotes paperless operations. The Bingo Live system provides our customers with a superior level of waste management reporting. The superior level of transparency through the system supports better tracking and understanding of waste generation, in turn enabling our customers to implement better waste management strategies, such as segregation at source. We are also looking at the next generation of our digital service offering through the roll out of our Bingo Live customer mobile app, which is currently being trialled by some of our customers. The app has been designed to deliver enhanced functionality for our customers by providing more timely and mobile access to their data. The visually appealing presentation of their waste data enables easier tracking and better management of their own environmental impact to deliver behavioural change.

We are embracing new ideas and new thinking to enable us to be agile, adaptive and ready to meet the evolving needs of our customers. We have seen the shift in customer expectations around service offering and corporate social responsibility and are working with our customers to continuously improve our customer value proposition through a completely digital service offering and next generation CRM system.



5 Relates to aspects of the business that may contribute to climate change but does not include external influences.

Sustainability Report
Social

“We are committed to providing a working environment that is not only inclusive, but values and leverages diversity, supporting all employees to reach their full potential.”

Sustainability Report
Social

Employee engagement and culture

APPLICABLE UN SDGS:

The capability and commitment of our people is at the heart of the Company's success.

During FY18, and forming part of the strategy refresh, Bingo embarked on a review of its vision and defined what it means to be a Bingo employee. In August 2018, Bingo launched its vision – *Pushing for a waste free Australia*. This vision tells a story about what is important to us as a business and the impact we want to have on our country. Our strong culture built on family values, has fostered a highly dedicated team of GOgetters who are strongly aligned to our business purpose. Our employee brand has evolved from our values and reflects the strengths within our culture, it inspires us to continue to deliver outstanding results and reminds us of what makes us the Bingo Family.

In 2018, our workforce increased to 797 full-time equivalent (FTE) employees across NSW, VIC and QLD. During the year, we continued to develop our people strategies with a focus on engagement to improve employee experience, productivity and retention of our people. As part of this focus, in May 2018 we undertook our first independent engagement survey with 78% uptake and more than 70% of employees identified as having positive engagement. The top engagement scores related to engagement capital for the future, agility of the business and values and culture. Clear areas were also identified for further improvement and over the course of FY19 we will implement strategies to enhance organisational alignment, work environment and leadership capabilities. During the year we also deployed feedback surveys to provide an alternate feedback channel to keep in touch with our GOgetters.

During the year Bingo moved to a national operating model and made an essential investment in human capital to support our geographic expansion. We made a number of key appointments in Executive and Management roles to ensure we are well equipped and resourced for future growth.

The average tenure of service increased from 1.5 years in FY17 to 2.0 years in FY18 and 40% of employees have been with the company for 1-3 years.

At Bingo, enough is never enough.

Our people are a rare breed, pushing each other onwards
to do more and do better. They've driven us forward,
kept us fresh. They're GOgetters!

We believe in having courage to challenge the norms,
to work together for the betterment of our world.
To have a lasting positive impact we must change what
we're doing and how we're disposing of waste.

Becoming waste free won't be easy, but it's
the single most important thing we have to do,
to ensure that no resource is wasted.

At Bingo, when we fail we adapt.
When we improve, we push each other to the next level.
We don't say what others want to hear,
we do what we need, to get the job done.

Bingo. Pushing for a waste free Australia.

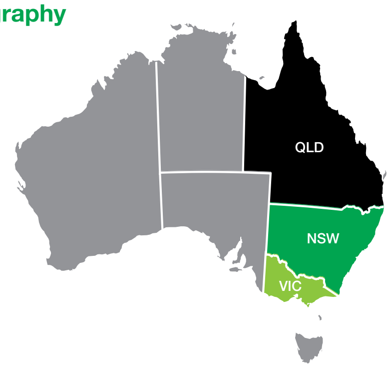
These statistics reflect Bingo's acquisitive growth phase and investment in key personnel over the last 12-18 months. Retaining and developing our employees and empowering them to grow with Bingo is our goal, as is ensuring that we develop our talent and retain the core corporate knowledge within the business. Our operational workforce (drivers and recycling employees), represents 71% of total employees and is key to our 'one team, one family' culture.

78% uptake of independent engagement survey

70% of employees identified as having positive engagement

Employees by geography

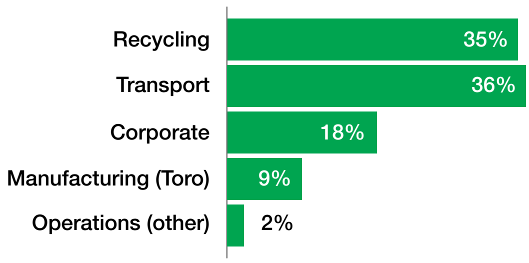
- NSW 82%
- VIC 17%
- QLD 1%



Age profile of employees (years)

- Under 21 3%
- 21-25 11%
- 26-34 27%
- 35-50 40%
- >50 19%

Employees by role



Bingo Employee Share Ownership

The Board has supported a remuneration strategy that empowers our employees to take ownership and deliver outcomes in line with the Group's strategic priorities. Our people have played a critical role in the success of Bingo and sharing the rewards, both financial and non-financial, is an important part of our culture where successes are recognised and rewarded. The Bingo Employee Share Ownership plan and profit sharing rewards program reflects this.

Learning and development

Enhancing the capabilities our existing team through upskilling, training and development opportunities is essential to our engagement strategy and vital to delivering performance excellence. In FY18, Bingo implemented a Leadership Excellence and Development ('LEAD') program which was undertaken by 75 employees including the executive and operational leadership teams and corporate and operational managers across the business. These leadership principles enable the business to communicate and make decisions using a common language and methodology. The approach focuses on creating a high performance culture based on three key pillars:

- leadership and culture
- strategy
- execution

These leadership principles will be cascaded throughout the company over time.

During FY18, 193 employees participated in nationally recognised certificate III level training in disciplines such as driving operations, manufacturing, administration and recycling. This represented in excess of 1,100 hours of work time allocated to this training.

Health and wellbeing

In FY18, we implemented the Bingo Benefits program, a holistic approach to employee health, safety and wellbeing which includes physical and mental health initiatives, employee entitlements and social programs. Aligned to our strategic priorities, Bingo's Health, Safety and Wellbeing strategy has been developed with a focus on risk prevention programs, early intervention and resources to support our people. Mental health remains a key priority with the roll-out and promotion of an Employee Assistance Program (EAP) across all levels of the organisation.

Bingo is a proud partner of Mates in Construction (MIC), which in its simplest form, is just 'mates looking after mates'. MIC provides support through its program of suicide awareness and prevention and other initiatives that support workers' mental health. Bingo operates across both the construction and transport industries, which have disproportionately high rates of suicide. Our mental health strategy is centred on raising awareness, making help easily accessible and ensuring the help is appropriate. We have also introduced physical health initiatives including fresh fruit delivery, subsidised gym classes and membership and smoking awareness campaigns.

Sustainability Report
Social

Diversity and inclusion

APPLICABLE UN SDGS: 10 REDUCED INEQUALITIES; 5 GENDER EQUALITY

We are committed to providing a working environment that is not only inclusive, but values and leverages diversity, supporting all employees to reach their full potential. We recognise that diverse teams achieve better results and committing to an inclusive work environment is not only good for our people, it's good for the sustainable growth of our Company. Significant progress was made during the year to represent this commitment through workplace diversity and inclusion strategies, policies and initiatives. These include:

- development of our diversity and inclusion framework which will be rolled out across the business in FY19
- increased flexibility in working arrangements for employees through the Bingo Benefits program which included increasing our part-time and casual workforce and ensuring that our employees have access to flexible work practices that support their professional and personal circumstances
- recognising and celebrating a number of cultural events and diversity days to promote awareness and inclusion, such as International Women's Day and Reconciliation Week.

There is further work to be done in this area to cement our commitment through the implementation of our diversity and inclusion strategy and objectives, which will be a core focus for FY19.

Bingo has a diverse workforce with only 31.4% of employees identifying as having Australian ancestry; and 2.5% of our total workforce identified as Aboriginal or from the Torres Strait Islands (up from 2% in FY17). We also have a significant proportion of our workforce of African, Asian, Middle Eastern and South Pacific Island descent. We are proud to provide employment and career progression opportunities for many employees that have sought refuge in Australia, are unskilled and/or come from non-English speaking backgrounds. We take responsibility to ensure our business reflects the values of inclusion and diversity throughout our workforce.

As a proud Australian founded business, Bingo recognises our responsibility to respect Aboriginal and Torres Strait Islander people in the delivery of services and in advancing economic participation. In FY19 we will take our first step on our journey toward reconciliation by developing a Reconciliation Action Plan to create and support Aboriginal and Torres Strait Islander people seeking employment opportunities. We want to build even stronger relationships with Aboriginal and Torres Strait Islander communities, and to work together to realise aligned goals.

2.5%

of our workforce identified as Aboriginal or from the Torres Strait Islands

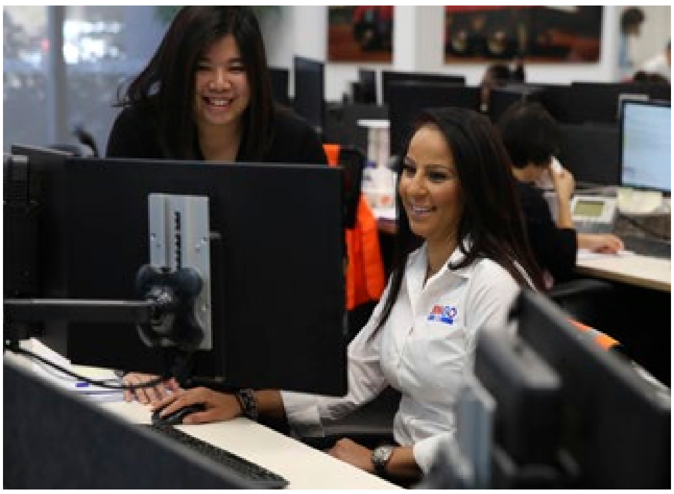
Senior Management

Female	Male
19%	81%

Company wide

Female	Male
11%	89%

Across the business women represented 11% of our workforce, with the proportion of female employees varying by occupation. Women currently represent 19% of senior leadership positions, a 10% increase from FY17. Increasing female representation across the business remains a focus for Bingo supported by our succession planning, career development, mentoring and recruitment activities.



Bingo education

Bingo has designed a waste education program in collaboration with Planet Ark to promote and enhance sustainable practices and increase knowledge in waste production and recovery.

Our hands-on activities give students the opportunity to learn about waste and waste management processes and encourage them to use wisely, use less and use again.

We are committed to promoting environmental stewardship through hosting site excursions at our Recycling Centre in Auburn – one of the most advanced and innovative recycling centres in the southern hemisphere.

With curriculum links to Science and Geography, the Bingo Education Program takes students on a recycling journey. They get to explore the processes used to recycle building and demolition waste beginning with a bus tour which includes a look at our recycling machinery.

Students are also given the opportunity to deconstruct a house and sort the waste while learning about resource recovery and sustainability.

This is achieved through hands on activities like designing an Eco-House and building a mini greenhouse out of recycled materials that they can take home.

Sustainability Report
Social

Community engagement

APPLICABLE UN SDGS: 11 SUSTAINABLE CITIES AND COMMUNITIES; 12 RESPONSIBLE CONSUMPTION AND PRODUCTION

Our community focus is an investment in our collective future.

$700,000

raised for the NSW Cancer Council and McGrath Foundation

Bingo's waste education program reached

1,141

school students in FY2018

Bingo's refreshed Group Strategic Intent and Vision provides a direct link between the business's purpose and the way we engage with our Community. Our objective is to educate Australians on the importance of recycling to increase diversion of waste from landfill and pivot towards a circular economy of recycling and reuse. In doing so, we hope to reduce our impact on the environment and promote a 'waste free' next generation of Australians. We want to maintain an open dialogue with all community stakeholders.

In collaboration with Plant Ark, Bingo designed a waste education program involving school excursions to our Auburn Recycling Centre and incursions with Bingo employees visiting local schools to promote the importance of recycling. In FY18 1,141 students attended our Bingo Education site tours, an increase of 36% on FY17 and 14% ahead of our target.

Community investment

Bingo is a firm believer in giving back to the community. During FY18 Bingo raised in excess of $700,000 for the NSW Cancer Council and McGrath Foundation. Most of the funds were raised through Bingo's biennial fundraiser held in June 2018, themed 'Deep Blue'. This was the third fundraising event held by Bingo and it's most successful to date.

During the year Bingo added two further pink trucks to the road in VIC, with four pink trucks now operational in VIC and NSW. A portion of revenue from each of Bingo's pink trucks is donated to the McGrath Foundation and NSW Cancer Council and helps promote cancer awareness.

Bingo Deep Blue Fundraiser

Deep Blue 2018, was Bingo's third fundraiser in support of the McGrath Foundation and the NSW Cancer Council. An event which started in honour of Daniel Tartak's aunties, Rose and Mary, who lost their lives to cancer four years ago, and whose names adorn the four pink Bingo trucks across NSW and VIC.

The biennial event has continued to grow, with 1,500 customers, suppliers, employees and other supporters attending. The event raised $706,000, a record breaking benchmark for the event. The funds were split equally between the McGrath Foundation and the NSW Cancer Council.

As an organisation we have made it our priority and state of heart, to dedicate time, talent, funds and influence, to help make a difference to the lives of those who have been touched by cancer.

"We feel humbled and grateful to everyone for their support, contributions and efforts in making the night such a remarkable success" – CEO and Managing Director, Daniel Tartak.

Sustainability Report
Social

Health and safety

APPLICABLE UN SDGS:

We are relentless in our commitment to ensuring that our workforce goes home safe every day.

Maintaining a culture of safety is fundamental to who we are at Bingo. Collectively we strive for an incident free, zero harm workplace. This goal is supported by Bingo's strong leadership. Its senior managers are actively engaged in enabling and empowering our people to maintain safe working environments for themselves and the community. Our priority is to identify and manage the material risks within our business, ensuring our people, suppliers, contractors and the environment in which we operate remain safe and healthy.

Significant progress has been made during the year on our commitment to safety with Bingo's Lost Time Injury Frequency Rate (LTIFR) improving by 65% from 4.3 to 1.5 over the last 12 months, and 85% over the last 24 months.

In FY18 Total Recordable Injury Frequency Rate (TRIFR) improved by 41% over the last 12 months and 62% over the last 24 months.

Bingo undertakes a random Drug and Alcohol Program that aims to mitigate risks associated with lifestyle factors. In 2018, 987 drug and alcohol tests were conducted on employees at safety-critical sites across the business, compared with 476 drug and alcohol tests conducted in FY17.

SEQ governance and risk management

Safety, Environment and Quality (SEQ) stewardship is embedded within the culture of the organisation and supported through our integrated management framework and systems. Bingo's systems are certified to Australian and international standards:

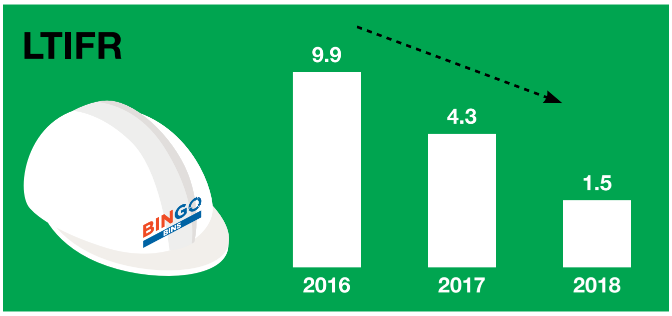
- ISO 45001:2018[6] OH&S Management Systems Requirements
- ISO 14001:2015 Environmental Management Systems Requirements
- ISO 9001:2015 Quality Management Systems Requirements

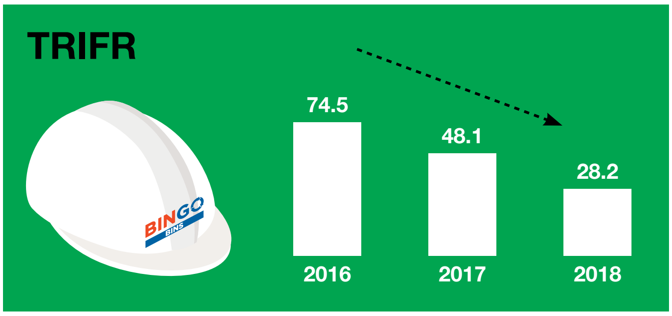
Bingo's safety systems have been upgraded to the new ISO 45001:2018 standards. We are proud to be amongst a small number of companies in Australia to have been certified to ISO 45001:2018 standards. The standard represents an immense leap in requirements from the prior safety standard (AS4801:2001) and supports our commitment to leading the industry in SEQ performance and more specifically, our target of zero harm.

Every Bingo post collection site across NSW and VIC operates in accordance with our certified management systems. In FY18, our eight acquired sites (Revesby, Greenacre, Kembla Grange, Artarmon, Campbellfield, Clayton South, Braeside and West Melbourne) were elevated to ISO accredited standards for Environment, Quality and

SEQ team conducted **987** drug and alcohol tests conducted in FY18

SEQ team conducted more than **400** audits to ensure compliance with certified systems





OH&S within six months of ownership. Bingo's SEQ systems are continuously monitored. In FY18 the SEQ team conducted more than 400 audits to ensure compliance with the requirements of our certified systems. Bingo Site Supervisors complete Daily Site Supervisor SEQ Checklists of their individual sites.

In FY18 the Transport team conducted almost 1,000 audits on Bingo trucks and Bingo drivers to ensure compliance to National Heavy Vehicle Law as well as our SEQ systems. Bingo owns and operates a young fleet of Euro V emission or equivalent compliant vehicles, in line with our target. The average age of the Bingo fleet is approximately 2.5 years.

All Bingo employees are represented in the formal Safety, Environment and Quality (SEQ) Committee. Any issues raised by the SEQ Committee are then escalated to the Bingo Executive Team. The SEQ team provides formal reports on SEQ performance, risks and management actions to the senior management team on a monthly basis and to the SEQ Committee on a quarterly basis. Our SEQ reporting framework and systems, in conjunction with a culture of transparent reporting ensure that reliable information is provided to internal and external stakeholders.

6 As at September 2018.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BINGO

Sustainability Report
Social

Continuous improvement

The SEQ Committee has established a robust communication and consultation processes, which includes, but is not limited to:

- **Weekly site supervisor start-up SEQ Talks**
- **Monthly SEQ Transport and Recycling operations meetings**
- **Monthly 'Toolbox Talks'** – covering safety, environment, quality and operational issues. This includes all employees of the department and one member of the SEQ team.
- **Quarterly SEQ Committee meetings**
- **Quarterly Executive Committee meetings**

All the above forums have a feedback loop so that issues raised are actioned and reported back to the relevant sections of the business.

Our consultation and feedback mechanisms along with our lead indicator data generate more than 5,000 opportunities for mitigating risk and improving our systems. This ensures we are proactive in our approach to safety, environment and quality management and our results are reflective of this.

The three lead indicators Bingo uses to reinforce SEQ behaviour include:

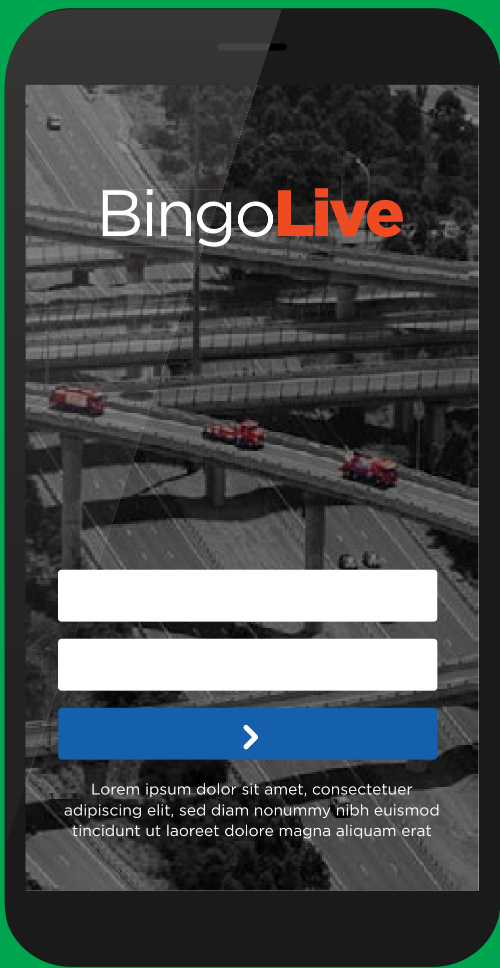
- **Leader-Led SEQ Walks** – Executive Managers undertake safety walks and talk to employees about the tasks they are performing and the importance of their role in our SEQ performance
- **Safety and Environmental Behaviour Observations (SEBO's)**
- **Hazard Identification**

Bingo's driver app enables live management of driver fatigue

Bingo has a fleet of over 254 vehicles and more than 280 drivers across NSW and VIC. Driver fatigue is one of our most critical risks we face as a business. Bingo designed, developed and implemented a custom Bingo Live app for its drivers and allocators which enable real time, live management of driver fatigue.

All Bingo drivers are provided with a smartphone, equipped with the Bingo Live app. Before any jobs are assigned to the driver, the following declarations must be made – declaration of fitness, declaration that licence details shown are correct and declaration that the licence is current. Throughout the day drivers log their breaks and that data is sent back through Bingo Live which makes live calculations for compliance to the National Heavy Regulators parameters for driver work hours. Drivers see a warning on the app alerting them that they are due to have a break – amber for when a break is nearly due, and red for when the driver is in breach. If a driver fails to have a break Bingo Live sends an alert to the operations team about the driver's possible breach. This is then followed up with calls to the driver.

Our Bingo Live system also allows our operations team to see real time photos of customer sites, bins and their contents. This real-time information enables the operations team to conduct risk assessments on behalf of drivers, advise them on bin placement and/or pick up of bins. This system also enables the operations team to call upon their years of experience and conduct real-time training whilst the drivers are on the job.




McGrath Foundation
DO NOT FILL ABOVE RIM
20
In loving
BINGO
BINS

Governance

Governance and risk management

APPLICABLE UN SDGS:

We believe that maintaining high standards of governance are critical to delivering our strategy, creating long-term value and preserving our social licence to operate. The Board oversees our sustainability approach together with our designated Sustainability Working Group which includes members of senior management across legal and risk, SEQ, people and culture, operations and strategy, together with representatives from Planet Ark.

The Company's Risk and Audit Committee assists with the oversight of the Group's systems of risk management in relation to financial reporting; the effectiveness of the system of risk management and internal control; compliance with applicable external legal and regulatory requirements and assessing the internal and external auditors' performance and effectiveness each year. The Audit and Risk Committee keeps the Board informed of its activities and provides recommendations. Bingo's Audit and Risk Committee Charter can be found on the Company's website[7].

The People and Culture Committee (formerly known as the Nomination and Remuneration Committee) draws on the Group's strategy, sustainability targets and appropriate financial metrics when determining and assessing performance against scorecard targets.

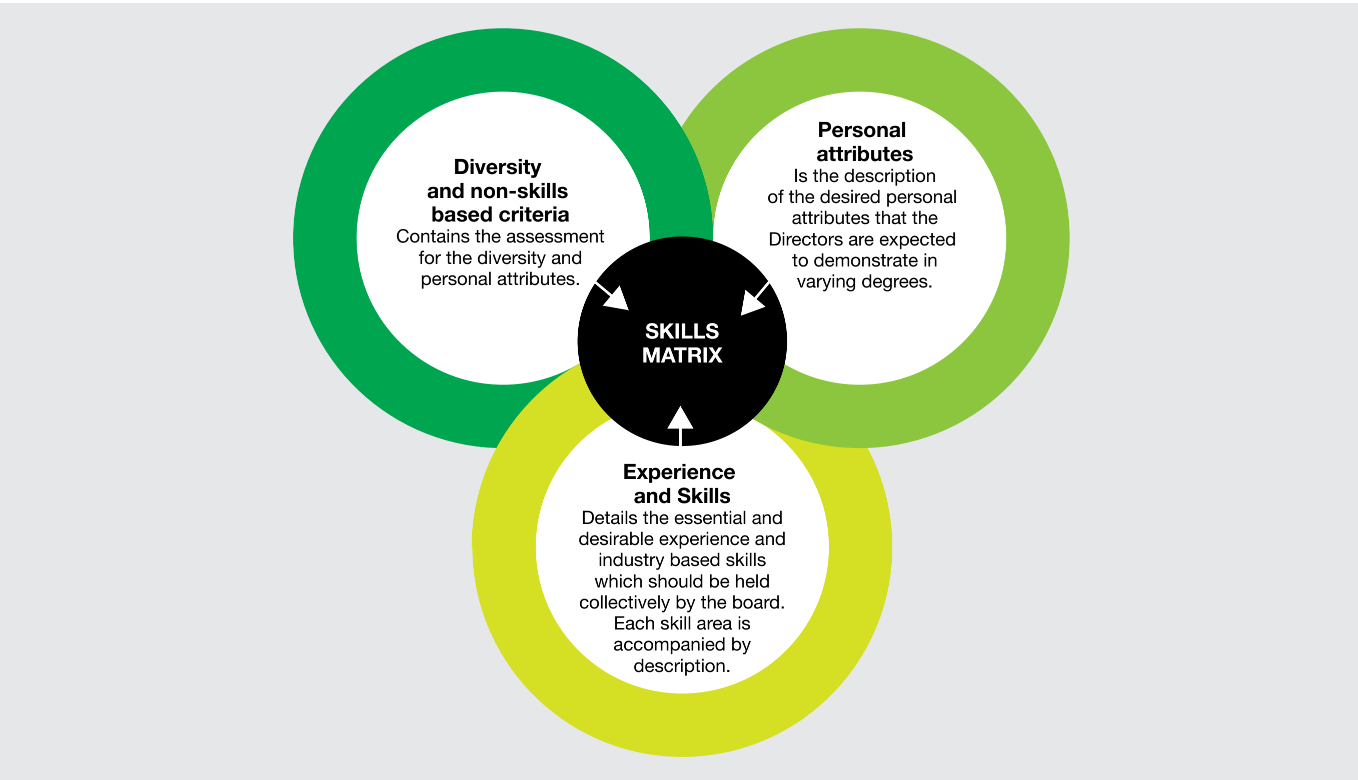
Board and Management

The Board is responsible to shareholders for the long-term performance of Bingo and for overseeing the implementation of appropriate corporate governance with respect to the Group's affairs. The Board delegates responsibility for the day-to-day management of Bingo to the CEO, however the Board retains responsibility for the overall strategy, direction and risk profile of the Group.

Bingo's Board has adopted a formal Board Charter that details the Board's role, authority, responsibilities, and operations, and is available on our website[7]. The Board Charter sets out the matters specifically reserved for the Board and the powers delegated to various Committees, the CEO and other key management personnel. The CEO also delegates authority to the appropriate Senior Executives for specific duties and activities. This authority is governed by a formal 'delegations of authority' approved by the Board and cascaded throughout the organisation.

Our objective is to have an appropriate mix of expertise and experience on our Board and its Committees. Bingo's Board Skills Matrix identifies essential and desirable expertise, knowledge and experience for governing Bingo's strategic direction, its operations and the impact the business has on the communities in which Bingo operates. Our Board Skills Matrix outlines the diversity and personal attribute requirements, with the view to maximise diverse thinking and perspectives and ensures that the Board has the broadest opportunity to consider matters. The Bingo Board takes account of our Skills Matrix and needs when making new Board appointments. Our Board Skills Matrix can be found on our website[7].

The Board Skills Matrix comprises three parts:



7 https://investors.bingoindustries.com.au/investor-centre/?page=corporate-governance

Case Study

Name:
Dabora Yar Chileu

Position:
Labourer – Auburn Recycling

Tenure with Bingo:
1 year

I heard about the employment opportunity with Bingo from my Sudanese friends who were working for Bingo.

Previously when I was living in Kenya I worked for the UNHCR, the UN Refugee Agency, as a counsellor and case worker working with community groups, women and children who were suffering from mental and physical health problems having fled their countries seeking refuge. It was a very rewarding job. When I came to Australia in 2004 with my five children, my qualifications as a counsellor were not recognised.

The thing I enjoy most about my job is recovering the scrap steel and the valuable materials from the rubbish. If I got the opportunity I would like to go back to school to get my qualifications in counselling in Australia.

Sustainability Report
Governance

Managing growth responsibly

Supply chain sustainability

Bingo understands that we have the ability to influence our supply chain and we are responsible for ensuring a common standard of operations. During the year we appointed a National Head of Procurement which resulted in three key supply chain initiatives:

1. The establishment of a suite of National Supply documents that governs the supply of goods and services provided to Bingo and its subsidiaries. This process was progressed during the year and will continue to be refined over FY19.
2. Review of utility spend throughout Victoria and NSW to establish 'better buying power' for Bingo as a whole.
3. Development of a strategy framework and procedure for procuring goods and services for Bingo and its subsidiaries in conjunction with the Group's Delegations of Authority.

In FY19, we will continue to enhance our governance and procurement strategy through the development of a responsible sourcing policy which:

- is underpinned by a risk-based approach and reflects Bingo's principles for business integrity and ethics;
- clearly articulates our business code of conduct;
- is aligned with our sustainability and strategic goals; and
- encompasses best practice and aims to set out Bingo's approach to the introduction to new legislations and regulations (for example, the NSW Modern Slavery Bill 2018).

Risk management

Effective risk management provides benefits to the Company, its stakeholders and the broader community in which Bingo operates. It protects the established value and its forward-looking nature helps identify opportunities to create value.

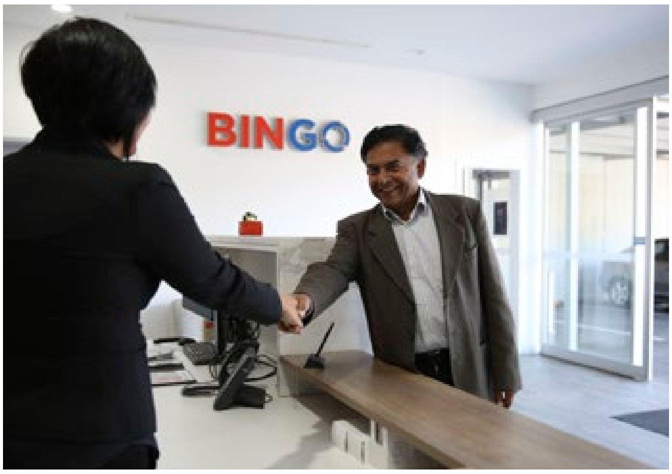
Recognising and managing risk is a crucial role of the Board, the Audit and Risk Committee and Management. Broadly their roles are:

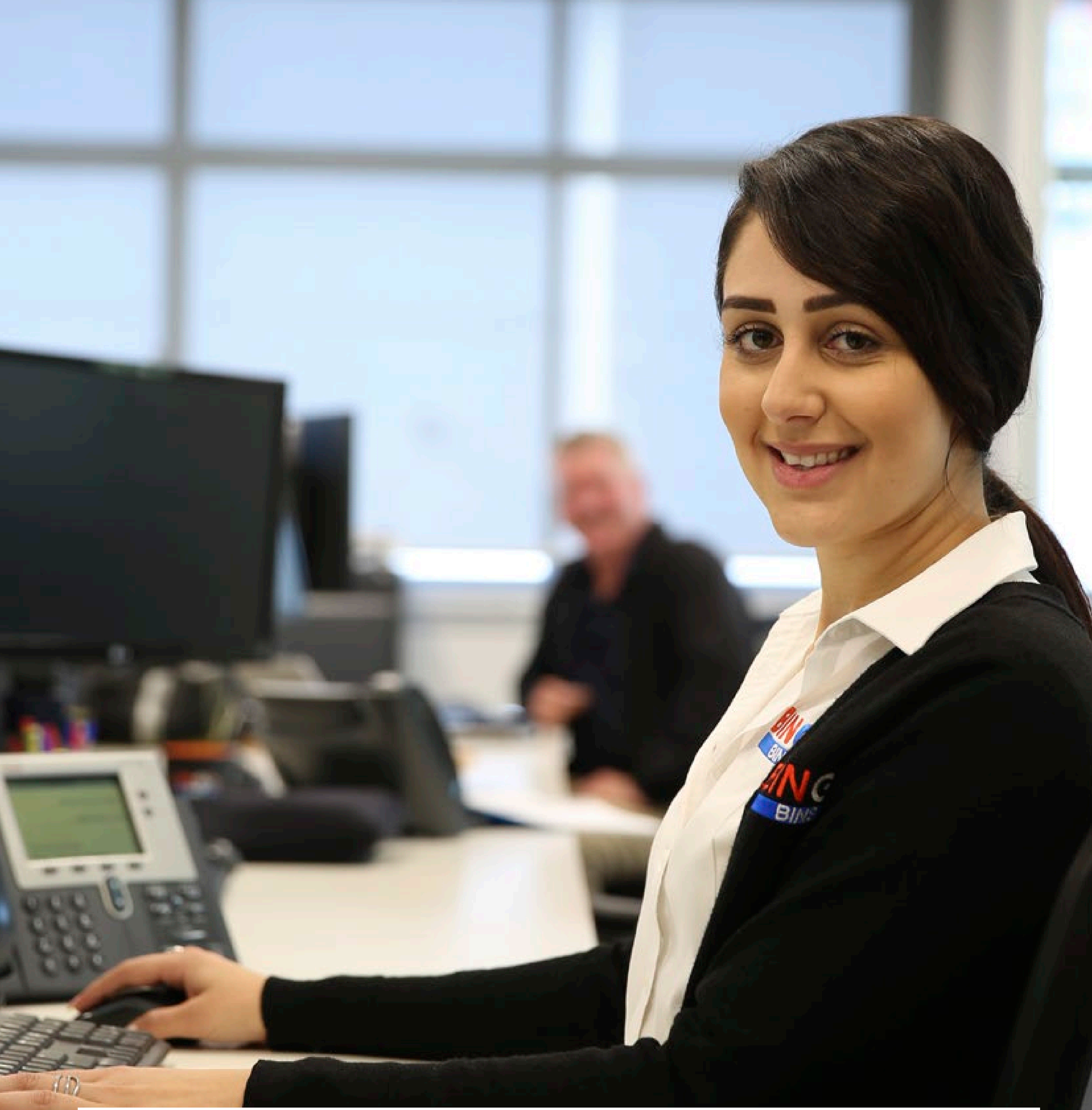
- **Management's role** is to identify risks, develop and implement the risk management framework, manage and report on risks and monitor that the Company operates within the risk appetite set by the Board.
- **the Audit and Risk Committee's role** includes:
  - seeing that Management carry out their risk management roles in light of guidance from the Board; and
  - making recommendations to the Board regarding risks the Company faces, actions it should take, the adequacy of the Company's risk management framework and the disclosure of risk.
- **The Board's role** is to review and set the risk appetite for the Company (that is, the nature and extent of the risks it is prepared to take to meet its objectives)

During the year, Management commenced an initiative to further improve the Group's Risk Management Framework which covers all divisions of the business. This enhanced Risk Management Framework will be developed in-conjunction with risk management experts, with the view to be rolled out during FY19. The Group Risk Management Framework is benchmarked to ISO 31000 – principles and guidelines, and forms the basis for Bingo's risk management activities. Our approach to risk is mandated at the highest level through the Bingo Group SEQ Risk Management Policy. Subsequent to the implementation of the enhanced Risk Management Framework, Bingo intends to implement an improved business continuity plan.

Corporate Governance Statement

The governance measures adopted by the Bingo Board reflect the Board's endorsement of the recommendations contained in the ASX Corporate Governance Council's Principles and Recommendations, 3rd edition, 2014 (the "Principles"). This Corporate Governance Statement discloses the extent to which Bingo complies with the Principles and the commentary addresses the reasons for any departure from the requirements. Bingo's corporate governance statement can be found on our website at https://investors.bingoindustries.com.au/investor-centre/?page=corporate-governance





Case Study

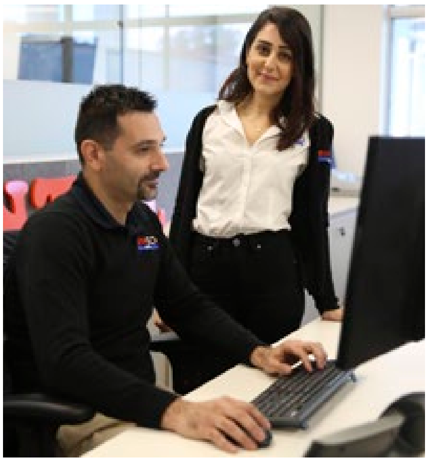
Name:
Mariam Marroun

Position:
Sales Co-ordinator – Recycling

Tenure with Bingo:
3.5 years

I started working for Bingo in 2015 as a Call Centre Manager, after 2 years I stepped up as Customer Support for Recycling and was promoted last year to Sales Coordinator – Recycling. I really enjoy the fast pace – no day is the same.

The culture at Bingo is like a family, we are here for each other as well as the business. We work together to get it done. The recycling part of the business is such a big part of our operations, I'm excited to see what we can do in the future. I'm proud to say I'm working for a good cause; to better our environment and promote recycling.



Board of Directors

From left to right:
Richard England, Michael Coleman, Daniel Tartak, Daniel Girgis, Maria Atkinson and Barry Buffier.

Richard England, FCA MAICD

Independent Non-Executive Director and Chair, Audit and Risk Committee

Currently Chairman of QANTM Intellectual Property Limited and Non-Executive Director of Atlas Arteria Limited (formerly Macquarie Atlas Roads), Nanosonics Limited and Japara Healthcare Limited.

15 years of experience at Ernst & Young, mostly in the Corporate Recovery and Insolvency division, was a partner from 1988 to 1994 and an executive consultant from 1994 to 2003.

Member of the Australian Institute of Company Directors.

Michael Coleman, FAICD FCA FCPA

Independent Chairman and Non-Executive Director

A senior audit partner with KPMG for 30 years with significant experience in risk management, financial and regulatory reporting and corporate governance.

Currently a Non-Executive Director and Chairman of the Audit Committee at Macquarie Group Limited, Board Member of the Australian Institute of Company Directors and a Director and Chair of the Audit Committee of Legal Aid NSW.

Other current roles include Adjunct Professor, University of New South Wales, Chairman of Planet Ark Environmental Foundation, a member of the Board of Governors of the Centenary Institute and Board Member of the Belvoir St Theatre Foundation.

Daniel Tartak

Managing Director and Chief Executive Officer

Appointed as CEO in July 2015, an inspirational leader who has grown with Bingo and more recently led Bingo's recent growth and acquisition strategy resulting in Bingo's bespoke recycling centres and expansion across geography and service/product offering.

Proven track record in operations management, acquisitions and integrations and organic business growth.

Daniel is an innovative leader with an entrepreneurial flare who continues to play an integral part in Bingo's implementation and continuous improvement of IT systems, differentiating itself in the industry.

Daniel Girgis, CFA

Non-Executive Director

Managing Director of Kaz Capital, an Australian investment advisory firm and previously held roles with Macquarie Bank.

An actuary with over 10 years of experience in financial advisory, including previously Acting Chief Financial Officer of the Bingo Group in 2014.

Daniel has provided valuable strategic direction as Bingo has expanded organically and through acquisitions.

Maria Atkinson, AM GAICD

Independent Non-Executive Director and Chair, People and Culture Committee

Internationally recognised sustainability strategist with numerous previously held corporate roles including Global Head of Sustainability and Executive for Lendlease and in the not-for-profit sector as Founding Chief Executive Officer of the Green Building Council of Australia.

Maria currently holds a number of Non-Executive Director positions including Board positions at the LafargeHolcim Foundation for Sustainable Construction (Switzerland) and the Ethics Centre Board and Foundation (Australia), amongst others, and is a graduate of the Australian Institute of Company Directors.

Recently appointed to the Eastern District Commissioner for the Greater Sydney Commission leading strategic planning for the city.

Barry Buffier, AM, FAICD

Independent Non-Executive Director

Extensive career in the public and private sector, most recently holding the role as Chairman and CEO of the NSW Environment Protection Authority (EPA) from 2012 to 2018.

Between 2009 to 2012, Mr Buffier was Deputy Director General of Industry and Investment NSW.

Prior to this he held Director-General roles at both the NSW Department of State and Regional Development and NSW Department of Primary Industries.

From 1993-2001, he was National Manager, Agribusiness, at Westpac.

Barry is a Churchill Fellow and holds a Bachelor of Rural Science (hons) and Masters in Economics.

Executive Team

From left to right:
Jim Sarkis, Anthony Story,
Chris Jeffrey, Geoff Hill, Daniel Tartak,
Elise Heydon and Michael Hanna.

Jim Sarkis
Chief Safety, Environment and Quality Officer
Jim joined Bingo in 2014 bringing with him over 10 years of corporate expertise having held senior leadership positions at Tabcorp and Betezy.

Instrumental in developing, implementing and overseeing Bingo's SEQ Management Systems and certification to Australian and International Standards as well as driving a strong culture based on family values, in an environment of rapid expansion.

Holds a Bachelor's Degree in Behavioural Sciences.

Anthony Story, CA
Chief Financial Officer
Over 30 years of experience in senior executive roles and is a qualified Chartered Accountant, Anthony joined Bingo in 2015.

Previously held various senior executive roles with private and public companies including 16 years with Thakral Holdings, 10 years as Chief Financial Officer and Joint Company Secretary, a finance executive at PepsiCo Australia and a member of the audit/assurance team for global financial services firm KPMG.

Chris Jeffrey, CA GAICD
Chief Development Officer
Over 20 years of experience across the consulting and advisory space, primarily focusing on the infrastructure, energy, industrials and services sectors, and within ASX corporate entities. Chris joined the Bingo Group in 2017.

Previously held roles as Executive General Manager Strategy Markets and Investments at ASX-listed Broadspectrum Limited, Head of M&A and Investor Relations at WDS Limited and Senior Manager at Transurban Limited and prior to that with PricewaterhouseCoopers in the Corporate Finance team.

Chris holds a Bachelor Degree in Accounting and Finance from Macquarie University.

Geoff Hill
Chief Operating Officer
Over 20 years of experience across transportation, ITS, infrastructure, telecommunications and energy sectors. Geoff has considerable commercial, financial, and people leadership skills and has deep experience in operations, development, technology and service delivery

Previously held senior leadership roles with Transurban, Queensland Motorways and AGL.

Geoff holds a Bachelor of Science degree and is based in Melbourne.

Daniel Tartak

Managing Director and Chief Executive Officer

Appointed as CEO in July 2015, an inspirational leader who has grown with Bingo and more recently led Bingo's recent growth and acquisition strategy resulting in Bingo's bespoke recycling centres and expansion across geography and service/product offering

Proven track record in operations management, acquisitions and integrations and organic business growth.

Daniel is an innovative leader with an entrepreneurial flare who continues to play an integral part in Bingo's implementation and continuous improvement of IT systems, differentiating itself in the industry.

Elise Heydon

Chief People and Culture Officer

Elise is an accomplished People and Culture professional with specialist expertise in Talent, Inclusion, Performance and Culture. Previously held roles include Executive Manager Talent, Inclusion and Performance, Senior HR business Partner Corporate and Senior HR Business Partner Operations at previously ASX listed Broadspectrum.

Elise has strong generalist and specialist experience, including mergers and acquisitions, talent, organisational change and transformation, culture and leadership development and outsourcing and offshoring.

Elise holds a Bachelor Degree in Human Resource Management from Macquarie University.

Michael Hanna

General Manager Information Technology

Over 15 years of experience across a number of verticals including IT infrastructure, network and operations, transport, business process, and outsourcing.

Previously held a number of number of Senior IT Management roles; including positions held with The Commonwealth Bank, ComfortDelGro and Stellar.

Michael holds a Bachelor Degree in Science (Computing) from Macquarie University.

Financial Report

for the year ended 30 June 2018

Bingo Industries Limited and Controlled Entities
ABN 72 617 748 231

Directors' Report

The Directors present their report together with the financial report of the consolidated entity, being Bingo Industries Limited ("the Company") and its controlled entities ("Bingo Industries", "Bingo" or "the Group"), for the financial year ended 30 June 2018.

Bingo Industries Limited was incorporated on 3 March 2017 and, following a reorganisation of the Group to facilitate an Initial Public Offering (IPO), is now the ultimate parent company of the Group, effective 9 May 2017. See Note 1 "General Information" to the Financial Statements for further detail of the reorganisation.

Directors

The name of the directors in office at any time during, or since the end of, the year are:

Michael Coleman	Independent Non-Executive Director, Chair
Maria Atkinson AM	Independent Non-Executive Director
Richard England	Independent Non-Executive Director
Barry Buffier	Independent Non-Executive Director (Appointed 2 July 2018)
Daniel Girgis	Non-Executive Director
Daniel Tartak	Managing Director and Chief Executive Officer

The office of Company Secretary is held by Ron Chio, LPAB Diploma in Law, Graduate Diploma of Legal Practice (GDLP).

Principal Activities

The principal activities of the Group during the financial year were to provide waste management solutions for domestic and commercial businesses, operate state of the art recycling centres and the manufacture of bins.

No significant change in the nature of these activities occurred during the financial year.

Dividends

The Company declared fully franked dividends on ordinary shares pertaining to the financial year ended 30 June 2018 totalling 3.72 cents per share ($15.4 million in aggregate), being an interim dividend of 1.72 cents per share ($7.1 million in aggregate) and final dividend of 2.00 cents per share ($8.3 million in aggregate) declared subsequent to year end. The record date of the final dividend is 27 August 2018 with payment to be made 27 September 2018. The financial effect of the final dividend has not been brought to account in the financial report for the year ended 30 June 2018 and will be recognised in a subsequent financial report.

Recognised (Paid amounts)	2018 $'000	2017 $'000
Fully paid ordinary shares		
Final dividend for 2017: Nil (2016: N/A)	–	–
Interim dividend of 2018: 1.72 cents per share (2017: Nil)	7,119	–
Total dividends paid	**7,119**	**–**

The Bingo Board has approved the activation of its Dividend Reinvestment Plan (DRP) adopted on 13 April 2017. The DRP allows eligible shareholders to reinvest dividends on all or part of their shareholding to acquire additional shares in the Company.

The last day for the receipt of an election notice for participation under the DRP is 28 August 2018.

Directors' Report

Operating and Financial Review

Review of Operations

Principal activities

Bingo is a leading recycling and waste management company operating across NSW and VIC. Bingo operates across building and demolition (B&D) and commercial and industrial (C&I) waste streams with capabilities across waste collection, processing, separation and recycling components of the waste value chain.

Business Overview

Bingo's operations are organised across three key segments:

- Collections (Bingo Bins and Bingo Commercial)
- Post-collections (Bingo Recycling)
- Other (includes Toro and all other segments)

Including the sites acquired as part of the acquisitions announced in November 2017, NRG and Patons Lane, Bingo's operations include a network of 13 post-collections resource and recovery centres (RRCs) in NSW and four RRCs in Victoria. Bingo has a workforce of approximately 788 people and truck fleet of approximately 254 trucks across NSW and VIC.

Executive snapshot of performance

Bingo has achieved a number of significant milestones over the 12 months to 30 June 2018 ("FY18"), including:

- Statutory[1] net profit after tax (NPAT) for the year was $38.0 million being an increase of $18.2 million, or 91.6% increase, on the Prior Comparative Period ("PCP" or "FY17")
- Strong year-on-year growth with net revenue increasing by 44.5% against the PCP to $303.8 million and pro forma[1] EBITDA[2] grew by 46.0% to $93.7 million
- Continued strong cash flow generation with 94.9% cash conversion for the year ended 30 June 2018
- Net bank debt was $136.6 million, representing a 32.3% increase to the PCP of $103.2 million. This implied a leverage ratio of 1.5x, which is at the lower end of the target leverage range
- Delivered on the Company's growth strategy by successfully entering the Victorian market through acquisitions, increasing Bingo's post collections network to 17 RRCs across NSW and VIC
- LTIFR[3] of 1.5 as at 30 June 2018, 65% improvement from the PCP of 4.3 as at 30 June 2017
- Secured a number of significant infrastructure contracts which include Sydney Trains, renewal of NorthConnex, WestConnex and M5 tunnel
- Network operating capacity increased from 1.5 million tonnes per annum as at 30 June 2017 to 2.2 million tonnes per annum as at 30 June 2018
- Development programme on track and on budget with 4 of the 11 developments completed during the year – Artarmon, Campbellfied, Greenacre and Kembla Grange (Stage 1)

1 The use of the term 'Statutory' refers to financial information as detailed in these financial statements and 'pro forma' refers to non-statutory financial information. The pro forma financial measures included in the Directors Report have been calculated to exclude the impact of various costs and adjustments associated with acquisitions, the integration of acquisitions and the corporate reorganisation. These costs are set out on page 56. The Directors believe the presentation of the non-statutory financial measures is useful for the users of this financial report as they reflect the underlying financial performance of the business and can be directly compared to the forecasts given in the Prospectus issued on 24 April 2017.

2 EBITDA represents profit before net interest, income tax, depreciation and amortisation expense.

3 LTIFR refers to Lost Time Injury Frequency Rate, the number of lost time injuries occurring in a workplace per 1 million hours worked.

Operating and Financial Review (continued)

Review of Financials

Summary of Financial Performance

	Full year ended 30 June 2018 $ millions	Full year ended 30 June 2017 $ millions	YoY Variance %
Revenue and other income	303.8	210.1	44.5%
Pro forma EBITDA	93.7	64.1	46.0%
Pro forma EBITDA margin	30.8%	30.5%	0.3%
Pro forma EBIT	71.8	50.5	42.0%
Pro forma NPAT	45.6	32.0	42.0%
Statutory NPAT	38.0	19.8	91.6%
Pro forma NPATA	48.2	33.3	44.8%

Operating and Financial Review (continued)

Review of Financials (continued)

Summary of Financial Performance (continued)

A reconciliation of the FY18 statutory to pro-forma actual results is summarised as follows:

	Note	Sales $ millions	EBITDA $ millions	EBIT $ millions	NPAT $ millions	NPATA $ millions
FY18 statutory results		303.8	87.2	61.9	38.0	38.0
Acquisition costs	1			2.3	2.3	2.3
Capital raising costs	2			0.8	0.8	0.8
Integration costs	3		6.5	6.5	6.5	6.5
Prepayment amortisation	4			0.3	0.3	0.3
Pro forma tax adjustment	9				(2.3)	(3.4)
Customer contract amortisation	10					3.7
FY18 pro forma results		**303.8**	**93.7**	**71.8**	**45.6**	**48.2**

For completeness, a reconciliation of the FY17 statutory to pro-forma actual results is also summarised below:

	Note	Sales $ millions	EBITDA $ millions	EBIT $ millions	NPAT $ millions	NPATA $ millions
FY17 statutory results		210.1	60.6	33.3	19.8	19.8
Acquisition costs	1			0.1	0.1	0.1
Capital raising costs	2			13.6	13.6	13.6
Prepayment amortisation	4			0.4	0.4	0.4
Rent reversal on IPO properties	5		5.6	5.6	5.6	5.6
Depreciation on IPO properties	6			(0.4)	(0.4)	(0.4)
Interest on debt	7				(0.3)	(0.3)
Public company costs	8		(2.1)	(2.1)	(2.1)	(2.1)
Pro forma tax adjustment	9				(4.7)	(5.1)
Customer contract amortisation	10					1.7
FY17 pro forma results		**210.1**	**64.1**	**50.5**	**32.0**	**33.3**

Notes:

1 Acquisition costs incurred represent fees paid to advisers related to the acquisition of businesses and will not be recurring.

2 Capital raising costs incurred represent fees paid to advisers and other direct/indirect costs related to the IPO. The Group incurred total capital raising costs of $0.8 million in FY18, which primarily relates to the amortisation of performance rights granted under the transaction bonus over the vesting period that was paid during the year ended 30 June 2017 following the completion of the IPO. The amount will be fully amortised by the financial year ending 30 June 2019.

3 Integration costs represent the costs incurred by Bingo to integrate businesses acquired into the Group. Integration costs include bringing the operations in line with Bingo standards, compliance costs, marketing, travel, employee costs, as well as an allocation of internal management resources.

4 As part of an acquisition made during FY15 the Group pre-paid a portion of consideration to the vendor which was linked to the vendors continued employment. As certain employment conditions are satisfied the prepayment is amortised and recognised as remuneration expense. The amount will be fully amortised by the financial year ending 30 June 2020.

5 IPO properties refers to land and buildings acquired from Director related entities as part of the corporate reorganisation process (IPO Properties). Rent on IPO Properties represents amounts paid for rent on properties that were acquired by the Group pursuant to the IPO and therefore will not be incurred in future periods.

6 Depreciation on the IPO Properties represents the depreciation of buildings contained on the properties that were acquired by the Group pursuant to the IPO, calculated from the date that Bingo commenced using each respective property at a depreciation rate of 2.5% per annum.

7 Interest on debt represents the estimated interest, calculated in accordance with the terms of the current banking facilities calculated as if that facility had been in place since 1 July 2016, adjusted on a pro rata basis for properties and businesses acquired by the Group.

8 Public company costs represent the incremental costs of operating as a publicly listed company, inclusive of Directors' fees, production of annual reports, company secretarial and legal costs, annual listing fees and other costs. FY17 pro forma actual results includes incremental public company costs from the commencement of trading to 30 June 2017.

9 Represents the income tax impact of the pro forma adjustments (excluding acquisition costs), calculated at 30%.

10 Customer contracts are being amortised over five years.

Operating and Financial Review (continued)

Review of Financials (continued)

Summary of Financial Performance (continued)

Highlights for the full-year include:

- Total revenue and other income of $303.8 million, an increase of $93.6 million or 44.5% from $210.1 million in the PCP
- Pro forma EBITDA of $93.7 million, an increase of $29.6 million or 46.0% on the PCP
- Statutory NPAT of $38.0 million, an increase of 91.6% on the PCP
- Pro forma NPAT of $45.6 million, an increase of 42.0% on the PCP
- Pro forma Group EBITDA margin of 30.8%, up from 30.5% in the PCP

Between FY17 and FY18 revenue grew by $93.6 million to $303.8 million in FY18, this movement was predominately driven through a combination of organic growth and acquisitions across the collections and post collections operating segments. Pro forma EBITDA increased to $93.7 million compared to $64.1 million in the PCP. Group pro forma EBITDA margin increased by 0.3% to 30.8%, this increase in margin was largely due to additional resource recovery centres within the network and redevelopment of key RRC's with advanced recycling equipment.

Total costs grew by 37.0% from $181.4 million in FY17 to $248.5 million in FY18. However, on a percentage of revenue basis, total costs decreased to 81.8% of revenue relative to 86.3% in the PCP.

The absolute movement in costs was primarily driven by:

- Increased volumes across all segments of the Group, leading to increased tipping costs, in combination with an increase in the price of fuel and toll fees
- Increased investment in human capital and truck and machinery costs in line with growth of the business due to expansion of collections fleet as well as the post-collections footprint
- Increased corporate costs associated with acquisitions

	Note	Full year ended 30 June 2018 $ millions	Full year ended 30 June 2017 $ millions	YoY Variance %
Total bank borrowings	1	158.0	116.5	35.6%
Net bank debt	2	136.6	103.2	32.3%
ROCE (%)	3	20.1%	28.7%	(8.6%)
Net working capital (NWC)	4	(3.1)	10.9	n/a
Cash Conversion (%)	5	94.9%	95.2%	(0.3%)

Notes:

1 Total Bank Borrowings = Bank loans only (Excludes Finance lease liabilities and Borrowing costs)

2 Net bank debt = Total Bank Borrowings – Cash

3 ROCE (%) = (Pro forma EBIT) / (Average total borrowings + Average equity)

4 NWC = Current Assets – Current Liabilities

5 Cash Conversion = (Operating cash flow + Income tax paid + Acquisition and Integration costs + Rectification works[4]) / (Pro forma EBITDA)

4 Rectification works refers to $3.3 million for costs associated with Kembla Grange rectification works and is expected to be fully recoverable.

Operating and Financial Review (continued)

Review of Financials (continued)

Summary of Financial Performance (continued)

Highlights for the full-year include:

- Net bank debt of $136.6 million, implying a leverage ratio[5] of 1.5x
- Operating cash conversion of 94.9%, above the group target of 90%
- Return on Capital Employed (ROCE) of 20.1%
- Net working capital ("NWC") deficit of $3.1 million, down from a surplus of $10.9 million

FY18 net bank debt of $136.6 million implying a leverage ratio of 1.5x. Bingo's facility limit under its banking facilities as at 30 June 2018 is $200 million, $80 million of which is a term loan facility and the remaining $120 million is a revolving multi-option facility which may be drawn by way of loans, letters of credit or bank guarantees.

Operating free cash flow for FY18 was $88.9 million, up from $61.1 million in FY17, with cash conversion of 94.9% in FY18. The Company's NWC was a $3.1 million deficit primarily due to current liabilities including the second instalment for Patons Lane in December 2018[6]. Further cash flow generation occurred in FY18 with increased earnings from recent acquisitions.

Capital expenditure has historically comprised expenditure on maintenance, growth projects and investment in the truck and bin fleet, as well as the acquisitions of the businesses. FY18 capital expenditure was $206 million which included:

- $43 million for growth and maintenance capex
- $38 million associated with the Victorian acquisitions
- $7 million associated with NSW acquisitions
- $51 million for the acquisition of National Recycling Group
- $37 million related to the acquisition of Patons Lane land
- $30 million on development projects

Operating Sectors

As noted above, Bingo currently reports across three operating segments – Collections, Post-Collections and Other.

I. Collections

	Full year ended 30 June 2018 $ millions	Full year ended 30 June 2017 $ millions	YoY Variance %
Revenue and other income	176.9	121.8	45.2%
Statutory EBITDA	41.6	28.1	48.1%
Pro forma EBITDA	41.6	28.1	48.1%
Pro forma EBITDA margin (%)	23.5%	23.1%	0.4%

Bingo collects and transports waste from customers to post-collections facilities.

Collections revenue and other income grew 45.2% to $176.9 million from $121.8 million in the PCP, primarily driven by increased volumes within the NSW network across both B&D and C&I waste streams as well as the expansion into Victoria. Notable contract wins in the infrastructure sector, include Sydney trains awarded for 5 years, Lend Lease NSW shopping centres awarded for 3 years, Crown Casino Sydney awarded for 4 years and NorthConnex contract extended for a further 2 years. Bingo's fleet of trucks increased from 173 as at 30 June 2017 to 254 as at 30 June 2018.

5 Leverage ratio = (Net bank debt) / (FY18 pro forma EBITDA)

6 As the second and third payments for Patons Lane are deferred beyond normal credit terms, the amount recognised as a current ($29.53 million) and non-current ($28.90 million) liability is measured as the present value of the expected future payments. Refer also to Note 17 of the full year financial report for further information.

Operating and Financial Review (continued)

Operating sectors (continued)

I. Collections (continued)

Outlook and strategic focus

The Group will continue to leverage its existing operational footprint to target further critical infrastructure projects, commercial opportunities and residential and non-residential construction. The NSW and Victorian Government's commitment to significant infrastructure programs presents multiple opportunities across Bingo's vertically integrated platform. An increased focus from local governments and the private sector on achieving greater diversion rates from landfill will benefit Bingo's business model to bid and win more work across the B&D and C&I waste streams. Favourable macroeconomic tailwinds for Collections are expected to continue.

II. Post-Collections

	Full year ended 30 June 2018 $ millions	Full year ended 30 June 2017 $ millions	YoY Variance %
Revenue and other income	172.6	116.8	47.7%
Statutory EBITDA	48.7	29.3	66.3%
Pro forma EBITDA[7]	48.7	34.3	42.2%
Pro forma EBITDA margin (%)	28.2%	29.3%	(1.1%)

Bingo Recycling separates and recycles waste collected from Bingo Bins, Bingo Commercial and from external customers. Bingo Recycling diverts waste from landfill by sorting and processing mixed waste received from customers to be reused, recycled or sent to other facilities for further processing. Post-Collections currently consists of a network of 13 RRCs located in NSW and 4 RRCs in Victoria. The freehold properties of Artarmon and Campbellfield acquired as part of the NRG acquisition came on line in March 2018. Patons Lane RRC was not operational and is expected to be operational in July 2019.

Post-Collections revenue and other income increased to $172.6 million which represents a 47.7% improvement on the PCP. Pro forma EBITDA margin decreased by 1.1 percentage points to 28.2% from 29.3% in FY17. The movement in margin was primarily driven by higher operating costs including disposal costs and fuel, together with a lower margin in Victoria.

Outlook and strategic focus

Bingo has invested heavily in its strategic network of recycling infrastructure in recent years, including investment in advanced and bespoke equipment for resource recovery. This investment has positioned the Company for future growth, by having the ability to process greater waste volumes (both from external customers and Bingo's collections operations), particularly given the strong outlook for growth in Sydney's western regions, as well as the recent investments into Victoria.

III. Other

	Full year ended 30 June 2018 $ millions	Full year ended 30 June 2017 $ millions	YoY Variance %
Revenue and other income	27.7	19.2	44.2%
Statutory EBITDA	(3.2)	3.2	n/a
Pro forma EBITDA	3.3[8]	1.8[9]	85.2%
Pro forma EBITDA margin (%)	11.9%	9.3%	2.6%

7 In the PCP, Post Collections pro forma EBITDA includes an adjustment of $5.0 million for rent reversal on IPO properties. Rent on IPO properties represents amounts paid for rent on properties that were acquired by the Group pursuant to the IPO and therefore will not be incurred in future periods.

8 In the current year, Other pro forma EBITDA includes an adjustment of $6.5 million for integration costs incurred by Bingo to integrate businesses acquired into the Group. Integration costs include bringing the operations in line with Bingo standards, compliance costs, marketing, travel, employee costs, as well as an allocation of internal management resources.

9 In the PCP, Other pro forma EBITDA includes an adjustment of $2.1 million for public company costs which represents the incremental costs of operating as a publicly listed company, inclusive of Directors' fees, production of annual reports, company secretarial and legal costs, annual listing fees and other costs. The PCP also includes an adjustment of $0.6 million for rent reversal on IPO properties. Rent on IPO properties represents amounts paid for rent on properties that were acquired by the Group pursuant to the IPO and therefore will not be incurred in future periods.

Operating and Financial Review (continued)

Operating sectors (continued)

III. Other (continued)

Other includes the manufacture and sale of bins for both Bingo's collections operations and for external customers through Toro, as well as unallocated corporate costs which includes integration costs. Toro is an important driver of Bingo's ability to provide high service levels to Bingo Bins and Bingo Commercial customers by ensuring that Bingo has sufficient supply of waste equipment to meet Bingo's standards of quality and growth objectives.

Other revenue and other income increased to $27.7 million, a 44.2% increase against the PCP. Growth in revenue was largely driven by increased waste volumes driving demand for bins from Bingo and external customers as well as the entry into Victoria; external revenue and other income represented 58% of FY18 revenue.

Pro forma EBITDA increased from $1.8 million to $3.3 million and pro forma EBITDA margin is 11.9%, an increase of 2.6 percentage points from the PCP.

Outlook and strategic focus

Toro currently manufactures a wide range of bins to service B&D and C&I waste streams, with expansion into mechanical waste equipment as an area of focus for future growth. Increasing waste volumes in the market provides Toro with a significant opportunity for future organic growth servicing both Bingo and external customers.

Strategy and Outlook

Group strategy

During the period, Bingo management refreshed its Group strategy. Our ethos remains unchanged; our principal strategic intent is diversion of waste from landfill, through a recycling led solution, investment in technology and continuous innovation to maximise returns. For Bingo, disruption and innovation are fundamental to our growth story.

We have identified three key pillars of growth:

- **Protect and optimise the core** – greater penetration of our existing market from existing services and customers. We continue to evolve our customer-centric model and operating systems to deliver the highest service levels
- **Geographic expansion** – East Coast focused expansion through a combination of inorganic and organic means. We are focused on markets with the most favourable growth drivers and continue to leverage our strong market relationships and disciplined M&A program
- **Enhanced vertical integration** – greater internalisation of waste volumes across the waste value chain. This will include investment in C&I waste treatment, Alternative Waste Treatment, Refuse-Derived Fuel and Energy from Waste solutions.

These enablers are underpinned by five key strategic priorities:

- **Safety** – embed a safety-first culture across the business
- **Customer service** – meet or exceed customer expectations day in and day out
- **Growth and innovation** – through product expansion and greater market penetration
- **Diversion** – recycling led solution together with new technology to enhance diversion rates
- **Develop and retain talent** – invest in training and initiatives to promote engagement

These strategic priorities will be delivered within a stringent financial framework and will underpin our growth over the medium to long term.

Environment Social and Governance

Bingo's business model is underpinned by a focus on sustainable growth that benefits all its stakeholders. Bingo's core focus is on diverting waste from landfill that could otherwise be recovered or recycled through investing in new technology to increase recovery rates. Recycling activities now represent more than half of Bingo's total group revenue and as such, it is uniquely positioned to lead the industry by being a steward for change. Bingo is committed to maintaining strong governance and safety standards and driving social change through innovation and education.

Bingo is committed to being a leader in the waste management sector in minimising harmful impacts on the environment. Bingo manages its environmental responsibilities through its ISO 14001 accredited environmental management systems.

Operating and Financial Review (continued)

Strategy and Outlook (continued)

Environment Social and Governance (continued)

Bingo's Auburn and Minto resource recovery facilities achieved independently reviewed recovery rates of 79% and 75% respectively for the year ended 30 June 2017 ("FY17").

Industry dynamics and market outlook

The Australian waste sector is characterised by strong growth fundamentals and there are a number of key factors that are expected to continue to drive increased waste generation and demand for waste management services, principally:

- economic prosperity;
- increasing population growth;
- urbanisation in metropolitan areas;
- rising environmental awareness and more stringent Government waste regulations favouring recycling and diversion from landfill; and
- pipeline of infrastructure and construction activity.

Bingo expects medium term revenue growth to continue at above Gross Domestic Product ("GDP") growth levels.

B&D waste is generated as a result of infrastructure, construction and demolition activity, which represents the largest waste category by volume in Australia[10]. There is a strong and growing pipeline of non-residential, residential and engineering construction projects in NSW and Victoria, with over $120 billion in construction activity per annum forecast over the next four years. The Australian Federal and State governments have committed to investing significantly in critical infrastructure. This $140 billion state infrastructure pipeline across NSW and Victoria will provide ongoing growth in B&D waste volumes, with Bingo securing a number of contracts for waste management services to these projects.

C&I waste is generated from a range of commercial and industrial activities by both businesses and Government. Therefore, the outlook for the market can be observed with reference to the NSW and Victorian economies. The Australian Bureau of Statistics measure of state domestic product in Victoria and New South Wales is forecast to be greater than 3 per cent throughout 2017-18. The NSW and Victorian State Governments' are forecasting above-trend economic growth over the next 2 years. Bingo Commercial continues to aggressively pursue growth in the C&I segment with significant successes in tendering for large customer contracts. Bingo is seeking to continue to gain market share through leveraging its integrated post collections network, market leading recovery rates, Bingo Live operating system and Toro's capabilities in delivery of high quality bins and waste equipment to newly contracted customers.

Outlook and guidance

The Group will continue to pursue strategies aimed at improving the profitability, ROCE and market position of its principal activities.

Significant Changes in the State of Affairs

Victorian and New South Wales acquisitions

On 29 August 2017 Bingo announced its initial expansion into the Victorian market with the acquisition of three waste management businesses. The businesses acquired were Konstruct Recycling on 2 October 2017, AAZ Recycling on 3 October 2017 and Resource Recovery Victoria on 16 October 2017. The businesses, including one parcel of land, were acquired for a combined price of $38 million, with a three-year call option to purchase an additional property for $7 million. Please refer to the ASX announcement dated 29 August 2017 for further detail in respect to the acquisitions and entry into the Victorian market.

On 8 January 2018, the Group completed the acquisition of National Recycling Group ("NRG")[11]. The acquisition price for NRG consisted of $37.7 million for the operating business and $13.4 million for the two freehold properties. NRG is a building and demolition recycling and waste management business servicing customers in NSW and Victoria; operating under the brands – DATS Environmental Services, Melbourne Recycling Centres and Harpers Bin Hire. The transaction consolidates Bingo's vertically integrated recycling and waste management business in NSW and accelerates its expansion in Victoria.

10 Australian National Waste Report, 2016.

11 The NRG acquisition completed on 8 January 2018, other than the acquisition of the freehold property at Artarmon which completed on 23 February 2018.

Significant Changes in the State of Affairs (continued)

Victorian and New South Wales acquisitions (continued)

The acquisitions are consistent with Bingo's long-term growth strategy to build a national and integrated waste management business. The acquisitions together with the identified organic redevelopment of existing assets will expand Bingo's network capacity across New South Wales and Victoria to 3.4 million tonnes per annum by 2020, from our existing capacity of approximately 1.7 million tonnes per annum.

Equity Raising

On 27 November 2017 Bingo announced the acquisition of NRG and Patons Lane Recycling Centre and Landfill ("Patons Lane"). NRG was acquired on 8 January 2018 and Patons Lane was acquired on 11 December 2017.

The acquisition price for NRG consisted of $37.7 million for the operating business and $13.4 million for the two freehold properties. The acquisition price for Patons Lane of $90 million is structured over three payments between December 2017 and July 2019. The acquisitions were funded as part of a 1 for 5.55 $120 million pro-rata accelerated non-renounceable entitlement offer.

Please refer to the ASX announcement and investor presentation dated 27 November 2017, which provides shareholders with more detail in respect to the equity raising and acquisitions. Refer also to Notes 14, 16 and 21 of the financial report for the year ended 30 June 2018 for further information.

Matters Subsequent to the End of the Financial Year

Debt refinancing

On 20 August 2018, the Group refinanced its principal debt facility, increasing the commitment from $200 million to $400 million (plus an accordion facility of up to $100 million). The prior debt facility was established around the time of the IPO, the increase in size of the facility is now aligned with the current scale of operations and finance requirements of the business. The new facility extends the maturity date from July 2020 to August 2021 and provides greater flexibility to manage the business while the administration of the facility has been simplified.

Final dividend

On 21 August 2018, the Directors of the Company declared a final dividend on ordinary shares with respect to the year ended 30 June 2018. The total amount of the dividend is $8.30 million, which represents a fully franked dividend of 2.00 cents per share. The dividend has not been provided for in the financial statements for the year ended 30 June 2018.

Acquisition of Dial-a-Dump Industries and $425 million Entitlement Offer

On 21 August 2018, the Group announced it had entered into a binding agreement to acquire Dial-a-Dump Industries ("DADI") for an enterprise value of $577.5 million. Consideration for the acquisition is expected to comprise $377.5 million in cash and the residual in Bingo shares to be issued to the vendors of DADI at completion of the acquisition.

DADI is a fully integrated waste management business in NSW with operations across the waste value chain from collections to recycling, landfill and recycled product sales. Assets to be acquired through the acquisition include:

- Genesis Transfer Station in Alexandria, NSW.
- Genesis Waste Facility (landfill, materials processing facility and recycled product processing facility) in Eastern Creek, NSW; and
- Collections fleet of approximately 55 vehicles.

Separately, the Group will also acquire two freehold properties located in Melbourne and Sydney (Bingo currently rents the Sydney property).

The acquisition will be partly funded by an underwritten 1 for 2.48 pro-rata accelerated, non-renounceable entitlement offer priced at $2.54 per ordinary share to raise $425 million. The residual of the consideration for the acquisition will be satisfied by the issue of new Bingo shares to the vendors upon completion of the acquisition.

Other than the above, there have been no other matters or circumstances that have arisen since 30 June 2018 that has significantly affected, or may significantly affect the consolidated entity's operations, the results of those operations, or the consolidated entity's state of affairs in future financial years.

Likely Developments and Expected Results of Operations

The Group expects the results to grow in future, largely driven by its strategy to provide a differentiated approach to waste management and its investment in recycling infrastructure and collections capacity. This approach is centred on targeting a high level of service, supported by scale efficiencies, internally developed customer management technology, a strategic network of resource recovery and recycling infrastructure and vertical integration across waste collection, separation, processing and recycling. The Group expects earnings growth and cash flows to continue as a result of continued organic growth across its diversified customer base; recent and ongoing investment across its network to expand operational capability and geographical reach.

Additional comments on the operations of the Group, its strategies and prospects are set out in the Operating and Financial Review on pages 54 to 61 of this financial report.

Environmental Regulation

The Group is subject to significant environmental regulation under Australian Commonwealth or State law and holds environmental licences for its sites.

The Group is committed to achieving the highest standards of environmental performance.

The Environment Protection Authority (EPA) has commenced proceedings against Mortdale Recycling Pty Ltd and Minto Recycling Pty Ltd in respect of throughput exceedances at each of the Mortdale and Minto facilities. As the matters are before the Court it is not possible to foreshadow the penalty that may possibly be imposed, however Bingo is of the view that any penalty will not be material to earnings.

Directors' Report

Information on Directors

The following information is current as at the date of this report.

Particulars of Directors' qualifications, experience and special responsibilities can also be found on the Company's website.

Name	Particulars
Michael Coleman *Chairman* *Non-Executive Director* *FAICD, FCA, FCPA* Member of the People and Culture Committee(i) Member of the Continuous Disclosure Committee	• A senior audit partner with KPMG for 30 years with significant experience in risk management, financial and regulatory reporting and corporate governance. • Currently a Non-Executive Director and Chairman of the Audit Committee at Macquarie Group Limited, Board Member of the Australian Institute of Company Directors and a Director and Chair of the Audit Committee of Legal Aid NSW. • Other current roles include Adjunct Professor, University of New South Wales, Chairman of Planet Ark Environmental Foundation, a member of the Board of Governors of the Centenary Institute and Board member of the Belvoir St Theatre Foundation.
Daniel Tartak *Managing Director and Chief Executive Officer* Member of the Continuous Disclosure Committee	• CEO for the past 3 years, with over 14 years' experience in the waste management business. • An inspirational leader who is leading the process to disrupt the status quo and drive positive change across the recycling and waste management industry. • Pioneered the new strategic direction that has successfully expanded Bingo's bespoke recycling centres and quintessential collections fleet across NSW and Victoria. • A proven track record in operations management, acquisitions and integrations and organic business growth, that has successfully positioned Bingo as an industry leader in the NSW and Victorian markets. • An innovative leader with an entrepreneurial flare, whose foresight and vision has brought about the implementation of information technology systems that differentiates itself in the industry and a step ahead of the rest.
Daniel Girgis, CFA *Non-Executive Director* *AppFin, BCom – ActStud* Member of the Audit and Risk Committee	• Managing Director of Kaz Capital, an Australian investment advisory firm. • An actuary who was previously acting Chief Financial Officer of the Bingo Group. • Instrumental in the restructure of the business and its growth, providing valuable strategic direction as Bingo has expanded organically and through acquisitions.
Maria Atkinson AM *Non-Executive Director* *BAppSc, GAICD* Chair of the People and Culture Committee(i) Member of the Audit and Risk Committee	• Experienced and internationally recognised sustainability strategist with numerous corporate roles including Global Head of Sustainability and Executive for Lendlease and in the not-for- profit sector as Founding Chief Executive Officer of the Green Building Council of Australia. • Holds a number of Non-Executive Director positions including Board positions at the LafargeHolcim Foundation for Sustainable Construction (Switzerland) and the Ethics Centre Board and Foundation (Australia), amongst others, and is a graduate of the Australian Institute of Company Directors. • Eastern District Commissioner for the Greater Sydney Commission leading strategic planning for the city.
Richard England *Non-Executive Director* *FCA, MAICD* Chair of the Audit and Risk Committee Member of the People and Culture Committee(i)	• Currently Chairman of QANTM Intellectual Property Limited and Non-Executive Director of Atlas Arteria Limited (formerly Macquarie Atlas Roads Limited), Nanosonics Limited and Japara Healthcare Limited. • 15 years of experience at Ernst & Young, mostly in the Corporate Recovery and Insolvency division, was a partner from 1988 to 1994 and an executive consultant from 1994 to 2003. • Member of the Australian Institute of Company Directors.
Barry Buffier AM *Non-Executive Director* *FAICD, B.Rur Sc(hons), M Econs*	• Former Chairman and CEO of the NSW Environment Protection Authority (EPA) from 2012 to 2018. • Deputy Director General of Industry and Investment NSW between 2009 to 2012. • Prior to 2009 held Director-General roles at both the NSW Department of State and Regional Development and NSW Department of Primary Industries and was also National Manager, Agribusiness, at Westpac.

(i) On 30 July 2018 the Nomination and Remuneration Committee was renamed to People and Culture Committee.

Particulars of Directors' qualifications, experience and special responsibilities can also be found on the Company's website.

Directors' Report

Directors' Meetings

The number of Directors' meetings and Committee meetings, and the number of meetings attended by each of the Directors who was a member of the Board and the relevant Committee, during the financial year were:

	Board Meetings		Audit and Risk Committee		People and Culture Committee[4]		Continuous Disclosure Committee	
Directors	Meetings Held While a Director	Number Attended	Meetings Held While a Director	Number Attended	Meetings Held While a Director	Number Attended	Meetings Held While a Director	Number Attended
Michael Coleman[1]	13	13			4	4	4	4
Maria Atkinson AM[3]	13	13	3	3	4	4		
Richard England[2]	13	13	3	3	4	4		
Daniel Girgis	13	13	3	3				
Daniel Tartak	13	13					4	4

1 Chair of the Board.

2 Chair of Audit and Risk Committee.

3 Chair of People and Culture Committee.

4 On 30 July 2018 the Nomination and Remuneration Committee was renamed to People and Culture Committee.

Directors' Interests

The relevant interest of each Director in the shares and performance rights over such issued by Bingo Industries Limited, as notified by the Directors to the Australian Securities Exchange in accordance with section 205G(1) of the Corporations Act 2001, as at 30 June 2018 as follows:

Directors	Ordinary Shares	Performance Rights over Ordinary Shares
Michael Coleman	113,860	–
Maria Atkinson AM	32,986	–
Richard England	52,452	–
Daniel Girgis	–	55,555
Daniel Tartak	70,744,298	183,333

Shares Under Option

During the financial period ended 30 June 2018 and up to the date of this report, no options were granted over unissued shares. As at the date of this report there are no unissued ordinary shares of the company under option.

Details of performance rights granted under the short-term incentive plan and long-term incentive plan offers in the 2018 financial period are set out in the Remuneration Report. Total performance rights outstanding as at 30 June 2018 are 1,681,154 (2017: 1,549,739). Performance rights outstanding at the date of this report are 2,018,437.

Shares Issued on the Exercise of Performance Rights

During the financial period ended 30 June 2018 and up to the date of this report, the Company issued Nil shares as a result of the exercise of performance rights that vested during the year (2017: Nil).

Directors' Report

Indemnity and Insurance of Officers

The Company has indemnified the Directors and Executives of the company for costs incurred, in their capacity as a director or executive, for which they may be held personally liable, except where there is a lack of good faith.

During the financial period, the Company paid a premium in respect of a contract to insure the Directors and Executives of the Company against a liability to the extent permitted by the Corporations Act 2001. The contract of insurance prohibits disclosure of the nature of the liability and the amount of the premium.

Rounding of Amounts

The Company is a company of the kind referred to in ASIC Corporations (Rounding in Financial/Directors Reports) Instrument 2016/191, dated 24 March 2016, and in accordance with that Corporations Instrument amounts in the Directors' Report are rounded off to the nearest thousand dollars, unless otherwise indicated.

Indemnity and Insurance of Auditor

The Company has not, during or since the end of the financial year, indemnified or agreed to indemnify the auditor of the Company or any related entity against a liability incurred by the auditor.

During the financial year, the Company has not paid a premium in respect of a contract to insure the auditor of the Company or any related entity.

Non-Audit Services

Details of amounts paid or payable to the auditor for non-audit services provided during the year by the auditor are outlined in Note 34 to the financial statements.

The Directors are satisfied that the provision of non-audit services, during the year, by the auditor (or another person or firm on the auditor's behalf) is compatible with the general standard of independence for auditors imposed by the Corporations Act.

The Directors are of the opinion that the services as disclosed in Note 34 to the financial statements do not compromise the external auditor's independence, based on advice received from the audit committee, for the following reasons.

- All non-audit services have been reviewed and approved to ensure that they do not impact the integrity and objectivity of the auditor.
- None of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants issued by the Accounting Professional and Ethical Standards Board, including reviewing or auditing the auditor's own work, acting in a management or decision-making capacity for the Company, acting as advocate for the Company or jointly sharing economic risks and rewards.

Auditor's Independence Declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 80.

This report is made in accordance with a resolution of directors, pursuant to section 298(2)(a) of the Corporations Act 2001.

On behalf of the Directors

Michael Coleman
Non-Executive Director and Chair

Daniel Tartak
Managing Director and Chief Executive Officer

21 August 2018
Sydney

Remuneration Report (audited)

A message from our Chair of the People and Culture Committee

Dear Shareholder,

Our people can be at their best when they feel connected to our purpose and values, when we give them the tools they need to perform, and then recognise their role in achieving our strategic objectives.

On behalf of the People and Culture Committee, I present to you the Bingo Industries Remuneration Report for financial year 2018.

The preservation of the core of the Bingo culture in our year of extraordinary growth has been key to the successful integration of people from the various businesses we have acquired into our 'Bingo Way'.

Having a unified culture is important and our cultural pulse activities have shown that we are achieving our integration goals.

We have recently renamed our committee from the 'Nomination and Remuneration' to 'People and Culture' to better describe our interests and responsibilities and recognise the contemporary culture of Bingo.

Our year since listing has included the implementation for our Executive Rewards Program to reward our talent and support our people to outperform. We have introduced our Long and Short-Term Incentive Plans, which reflect the alignment of our Executive Leadership Team actions with the pursuit of our strategic and operational outcomes which includes creating shareholder value.

Our approach seeks to drive collaborative behaviours and out-performance, ensure alignment across activities and responsibilities and encourage the sustainable positive impact growth ambitions of Bingo.

Throughout the year Bingo Industries has delivered strong financial and non-financial results, always with the Bingo Way at the heart of all we do. The results for FY18 are best illustrated by our TSR of 47% and EPS growth of 53%. These are key metrics in our Long-Term Incentive Plan. Our Short-Term Incentives link operational performance with reward and as demonstrated later in this report have set appropriate stretch goals for employees to outperform our target expectations and be incentivised to do so.

We have spent time understanding, reviewing and assessing the effectiveness of our rewards program in this first year of our listed entity journey and we remain committed to learning from best practice and improving our program. We want to ensure we utilise the most effective methods possible to incentivise and reward our people for their contributions to the success of Bingo Industries.

Maria Atkinson, AM
Chair, People and Culture Committee

21 August 2018
Sydney

Remuneration Report (audited)

Contents

1. Executives and Non-Executive Directors Covered by This Report

The following Executives and Non-Executive Directors are considered Key Management Personnel (KMP) for the year ended 30th June 2018 and are covered by this report.

Chief Executive Officer and Senior Executive Leaders

Name	Position	Time as KMP
Daniel Tartak	Managing Director and Chief Executive Officer	Full Year
Anthony Story	Chief Financial Officer	Full Year
Chris Jeffrey	Chief Development Officer	Appointed 1 July 2017
Geoffrey Hill	Chief Operating Officer	Appointed 13 November 2017

Note: there are no former Senior Executive Leaders to report on. The term Senior Executive Leader refers to all of the Executives listed above, unless specifically stated otherwise

Non-Executive Directors

Name	Position	Time as KMP
Michael Coleman	Chair, Non-Executive Director	Full Year
Maria Atkinson AM	Non-Executive Director	Full Year
Richard England	Non-Executive Director	Full Year
Daniel Girgis	Non-Executive Director	Full Year

Remuneration Report (audited)

2. Our Rewards Framework and Philosophy

We continue the Bingo legacy of growth, recognising contributions through the Executive Rewards Program in place for our senior people and also other reward and recognition programs across the entire organisation.

Our Executive Rewards Program supports our vision and strategic intent and will continue to evaluate its effectiveness in achieving the culture and performance we want. The following diagram shows the framework that supports our Executive Rewards Program:

Remuneration Report (audited)

2. Our Rewards Framework and Philosophy (continued)

Non-Executive Director Remuneration

There was no change to the remuneration of Non-Executive Directors in the past 12 months. In determining the level of pay – our consideration framework included:

- Fees paid to Board members of comparable publicly listed Australian companies;
- Operational and regulatory complexity; and
- Responsibility, workload and time required of each Board member.

Our Non-Executive Directors do not receive performance or incentive based pay or lump-sum retirement benefits.

Over the next financial year we will form a policy position relating to the requirement of a minimum Bingo shareholding for our Non Executive Directors.

The annual Non-Executive Directors' fees are:

- Independent Chair – $175,000; and
- Other Non-Executive Directors – up to $120,000.

The total amount payable to Non-Executive Directors has been set at $1 million.

		Short term benefits		Post employment benefits	Long term benefits		
Name	Year	Cash salary and Fees	STI	Super-annuation	Annual and long service leave	Share based payments	Total
Non-Executive Directors							
Michael Coleman(i)	2018	$175,000	–	–	–	–	$175,000
	2017	$48,544	–	–	–	–	$48,544
Maria Atkinson(i)	2018	$120,000	–	–	–	–	$120,000
	2017	$33,287	–	–	–	–	$33,287
Richard England(i)	2018	$120,000	–	–	–	–	$120,000
	2017	$33,287	–	–	–	–	$33,287
Daniel Girgis(i)(ii)	2018	$120,000	–	–	–	$50,000	$170,000
	2017	$33,287	–	–	–	$10,685	$43,972
Total	**2018**	**$535,000**	**–**	**–**	**–**	**$50,000**	**$585,000**
Total	**2017**	**$148,405**	**–**	**–**	**–**	**$10,685**	**$159,090**

(i) Appointed 22 March 2017.

(ii) Mr Girgis received a transactional bonus on the completion of the IPO of the equivalent of $100,000 in performance rights deferred for 2 years subject to remaining in office.

Senior Executive Leader Remuneration

Our Executive Rewards program continues to evolve as we grow. Our goal is to attract, retain and motivate a highly qualified and experienced management team with the necessary capabilities and attributes to lead our people in achieving our long and short term objectives and create value for our shareholders.

Our rewards program aims to encourage a collaborative approach in the pursuit of our outperformance goals by rewarding the achievement of both overall group and individual targets. The targets we have set are a mixture of financial and non-financial, they are challenging, clear and within the control of individuals to achieve either directly through their own actions or through the actions of the people that they lead.

2. Our Rewards Framework and Philosophy (continued)

Senior Executive Leader Remuneration (continued)

The objective of our Executive Rewards program is to ensure that it is competitive and appropriate against the outcomes and results achieved. Our aim is to reward our executives in line with market practice, taking into account their position, responsibilities and performance within the Group and benchmarked against average commensurate organisations. Our key components provide a mix of fixed and variable (at risk) pay and short and long term incentives.

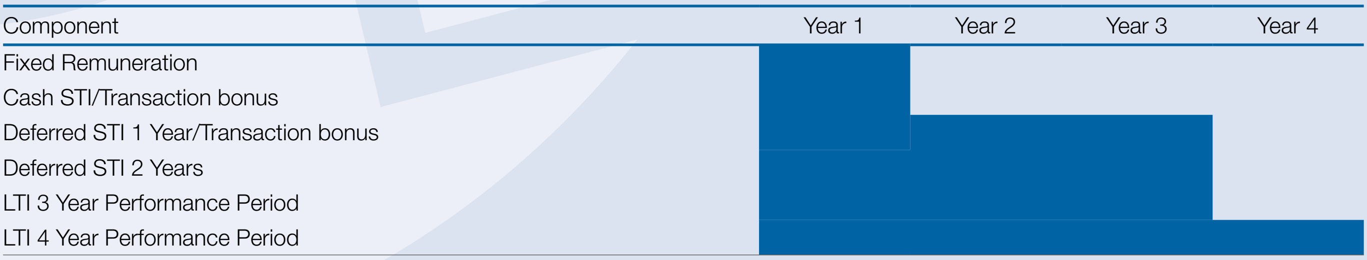
Component	Description
Fixed Remuneration	Annual remuneration paid regularly in the form of base pay (cash), superannuation and where relevant other applicable allowances. This component is not at risk and is independently benchmarked against comparable roles.
Short Term Incentive	Annual, variable at risk opportunity, linked to the achievement of specific objectives in a given performance period. It is designed to achieve and exceed annual targets that contribute to building enterprise value. Targets are communicated at the start of the performance period as part of a balanced scorecard approach encompassing both financial and non-financial components. Each component is assessed individually to determine the incentive amount payable. The Short Term Incentive is paid 50% in cash immediately following the performance period and 50% deferred as performance rights, vesting in year 2 and 3, subject to the employee remaining employed. This plan has an inbuilt clawback mechanism at the discretion of the board.
Long Term Incentive	Annual grant of Performance Rights to Senior Executive Leaders that encourages the alignment with shareholder interests. Performance rights vest over a 3 and 4 year period in four tranches, 50% are subject to Total Shareholder Return (TSR) and 50% are subject to Earnings Per Share (EPS) hurdles. The proportion of vesting is dependent on the Bingo Groups performance against these hurdles with 100% vesting only occurring if an outperformance target is met. **EPS** 20% of the performance rights subject to the EPS hurdle will vest if EPS growth is at the target level and 100% will vest if EPS growth is at the stretch level or above with straight-line proportional vesting in between. No EPS performance rights will vest if EPS growth is below the target level. The EPS vesting condition will be assessed based on the Company's compound annual growth rate relative to the EPS compound annual growth rate of the ASX 300 Industrials. **TSR** Between 50% and 100% of the performance rights subject to the TSR hurdle will vest on a straight-line proportional basis if the Company's TSR is between the 50th percentile and the 75th percentile with 100% vesting above the 75th percentile. No TSR performance rights will vest if the Company's TSR is at or below the 50th percentile. Actual performance over the qualifying period applicable to each performance hurdle will determine the level of vesting against that hurdle. Long Term Incentive awards do not carry the right to a cash dividend prior to the vesting date. Long Term Incentive performance rights do not entitle the holders to any voting rights at a meeting of shareholders.
Transaction Bonus	A transactional bonus was paid during the 2017 year following the completion of the IPO. 50% was paid in cash with the remaining 50% paid in the form of performance rights granted under the Equity Incentive Plan (EIP). The vesting of those rights was deferred for two years and subject to the executive remaining employed within Bingo until the vesting date in 2019. The fair market value of the performance rights is $1.80, which reflects the share price at the IPO event. The rights were issued on the grant date of 13 April 2017.

Remuneration Report (audited)

2. Our Rewards Framework and Philosophy (continued)

Senior Executive Leader Remuneration (continued)

Rewards are staged over a 4 year period with components becoming available as per the years illustrated below. In providing short, medium and long term benefits we believe we have an incentive program that rewards for the now and the future and as such recognises contributions for the year closed, helps with retention and encourages a longer term view in our decision making and impact initiatives.



3. Governance

Our Board takes a proactive and robust discussion and decision making approach in the governance and evaluation of the executive remuneration, to balance an alignment with the interests of shareholders and the achievement of operational and organisation behaviour and impact objectives.

Board

Our Board has overall responsibility for Executive Remuneration, including the assessment of performance and remuneration outcomes for the CEO. Ensuring there is a transparent connection between pay and performance is the key objective of the Board in rewarding our leaders.

During FY18 there were no changes to the remuneration of any Senior Executive Leaders at Bingo, The Board are committed to competitive rewards, reflective of the stage of growth of Bingo Industries. We anticipate an independent review of pay will be undertaken during FY19 as part of our continual learning and improvement culture.

The People and Culture Committee

Our Committee works with Management to present information and make recommendations to the Board and assists the business and the Board by developing and reviewing organisation policies and practices including remuneration.

Management

Management is responsible for leading the implementation of initiatives designed to inspire people to be their best. Management provides feedback on the organisation practices, uses data and qualitative assessments to provide insight to culture and organisational performance – including the effectiveness of the rewards program. Management has input into and makes recommendations to the People and Culture Committee in relation to the Executive Reward Program and has done this with the advice and support of subject matter experts to set up our program at Bingo. The CEO is responsible for providing recommendations on fixed pay and Short Term Incentive outcomes for direct reports and puts the recommendations to the People and Culture Committee for discussion prior to recommendations going to our Board for its decision.

Determining Executive Rewards Plans

When Bingo listed we conducted an initial benchmarking exercise to determine a remuneration mix and level to ensure that our leaders were fairly and competitively remunerated for on target performance and incentivised for out performance. We will conduct this evaluation on an annual basis to ensure that our Senior Executive Leaders are fairly compensated for their contribution and responsibilities as Bingo grows. Our plan is that the remuneration review will extend to all our employee categories. Any changes recommended will be discussed at our People and Culture Committee and recommendations for our CEO and direct reports, role changes or new appointments will be made to the Board for their decision making. Overtime, our goal is to shift our incentive plans to recognise and reward for more contemporary strategic inputs that result in outperformance outcomes for Bingo, adding to shareholder value.

Remuneration Report (audited)

4. Executive Remuneration – Performance, Outcomes and Disclosures

2018 Group Performance Highlights

The performance of Bingo Industries throughout 2018 met and exceeded many expectations with our key highlights summarised as:

- LTIFR of 1.5 as at 30 June 2018, 65% improvement from the prior comparative period ("PCP" or "FY17") of 4.3 as at 30 June 2017
- Delivered on the Company's growth strategy by successfully entering the Victorian market via acquisitions, increasing our post collections network to 17 Recycling Recovery Centres across New South Wales and Victoria
- Strong year-on-year growth with net revenue increasing by 44.5% against the PCP to $303.8 million and statutory profit at $38 million being a 91.6% increase on PCP
- Strong cash flow continued with 94.9% Cash Conversion for the year ended 30 June 2018
- Net bank debt was $136.6 million, representing a 32.3% increase to the PCP of $103.2 million.

Group	Full year ended 30 June 2018 $ millions	Full year ended 30 June 2017 $ millions	YoY Variance %
Revenue and other income	303.8	210.1	44.5%
EBITDA(i)	87.2	60.6	43.9%
Statutory NPAT	38.0	19.8	91.6%
EPS	9.8 cents	6.4 cents	53.1%
TSR	47%	N/A	N/A

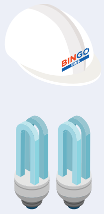
(i) EBITDA as calculated in Note 6 of the financial report.

Remuneration Report (audited)

4. Executive Remuneration – Performance, Outcomes and Disclosures (continued)

CEO Scorecard and Performance – 2018

Daniel Tartak

Component	Strategic Priorities	Weighting	Description	Outcome	Performance Assessment
Safety, Environment and Quality (SEQ)		20%	A combination of stretch and lead metrics that incentivise for the prevention of early recognition of SEQ risks are used. Our metrics also benchmark incidents and ensure continued improvement of our safety, environmental and quality impacts and systems, including our recovery rates. Metrics include Leader Led Safety Conversations and Hazard Identification, LTIFR and TRIFR.	✓	The group outperformed on all metrics in this area with a visible shift to proactive prevention resulting in outperformance of lag indicators: **LTIFR** of 1.5 **TRIFR** of 28.8 Lead indicators: **Safety and Environment Behaviour Observations** 103% of target **Leader Lead Safety Walks** 105% of target achieved.
Financial		50%	Key financial performance metrics include NPAT, EBITDA, Cash Conversion and Leverage Ratio.	✓	Bingo outperformed against all key financial metrics achieving 91.6% growth in **NPAT**, 43.9% growth in **EBITDA**, 94.9% **Cash Conversion** and exceeding our target **leverage ratio** now at 1.5x.
People and Culture		10%	Qualitative and Quantitative assessments provide insight to culture and organisational performance impacts. Strategic lead and lag metrics incentivise employees to have a positive impact on our culture, demonstrate our corporate values and support the attraction and retention of talented people.	✓	Overall performance was on Target with expectations, with a strong focus on bench strength and succession planning being realised. All Executive roles have an identified short or mid term succession. We also experienced a **reduction** in employee turnover and an increase in gender diversity of our Senior Leaders.
Growth		20%	Key investment metrics include ROCE, Positive NPV and EPS Accretion.	✓	Sustainable growth has been reflected in the strong results of **ROCE** at 20.1%, **Positive NPV** and **EPS** accretion 9.8 cents up from 6.4 cents.

The other KMP have similar objective components in their balanced scorecard.

4. Executive Remuneration – Performance, Outcomes and Disclosures (continued)

Summary of Senior Executive Leader Remuneration FY18

		Short term benefits			Post employment benefits	Share based payments			Other Long term benefits		Fixed	Variable – At Risk	
Name	Year	Cash salary and Fees	STI	Trans-actional bonus	Super-annuation	STI	LTI	Trans-actional bonus	Annual and long service leave	Total		STI(iii)	LTI
Executive Directors													
Daniel Tartak	2018	$527,451	$198,392	–	$20,049	$66,131	$63,939	–	$41,856	$917,818	64%	29%	7%
	2017	$500,000	–	–	$42,500	–	$13,664	–	$30,987	$587,151	98%	0%	2%
Other Executive KMP													
Anthony Story	2018	$369,951	$85,175	–	$20,049	$28,391	$30,226	$62,500	$21,138	$617,430	67%	28%	5%
	2017	$356,164	–	$125,000	$33,836	–	$6,459	$13,356	$23,028	$557,843	74%	25%	1%
Chris Jeffrey(i)	2018	$329,951	$162,099	–	$20,049	$54,033	$33,907	–	$22,075	$622,114	60%	35%	5%
		–	–	–	–	–	–	–	–	–			
Geoffrey Hill(ii)	2018	$242,692	$78,353	–	$13,970	$26,118	$23,196	–	$10,697	$395,026	68%	26%	6%
		–	–	–	–	–	–	–	–	–			
Total	**2018**	**$1,470,045**	**$524,019**	**–**	**$74,117**	**$174,673**	**$151,268**	**$62,500**	**$95,766**	**$2,552,388**			
Total	**2017**	**$856,164**	**–**	**$125,000**	**$76,336**	**–**	**$20,123**	**$13,356**	**$54,015**	**$1,144,994**			

(i) Commenced July 2017

(ii) Commenced November 2017

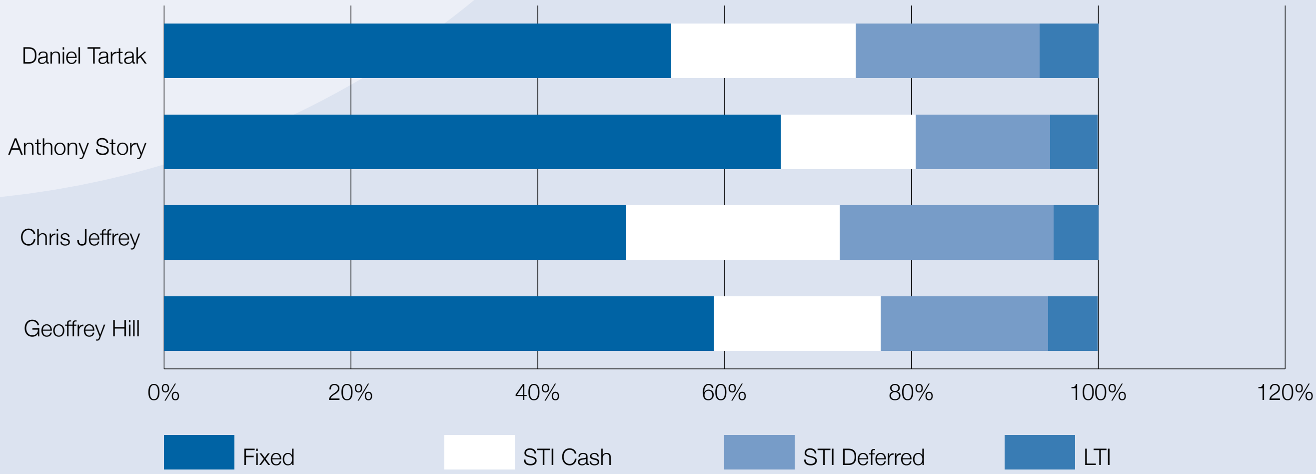
(iii) Includes Transactional bonus

4. Executive Remuneration – Performance, Outcomes and Disclosures (continued)

Summary of Senior Executive Leader Remuneration FY18 (continued)

The graph below shows the mix of remuneration awarded to our Senior Executive Leaders for the FY18 performance period, with the total value of the STI deferred rights. A significant proportion of remuneration awarded (approximately 35-50%) fell into the variable, at risk category. This supports our philosophy of incentivising and rewarding for outperformance. We continue to review, benchmark and make recommendations on our remuneration mix, to ensure it remains contemporary, competitive and recognises the achievement of our organisational objectives.

Remuneration mix based on 2018 performance(i)



(i) This is based on the performance in 2018 including the total value of the STI deferred rights and excludes the IPO transactional bonus. Fixed remuneration excludes annual leave and long service leave accruals.

Service Agreements

Service Agreements	Position	Contract Duration	Employer Notice Period	Employee Notice Period
Daniel Tartak	Executive Director and Chief Executive Officer	Ongoing	6 months	6 months
Anthony Story	Chief Financial Officer	Ongoing	6 months	3 months
Chris Jeffrey	Chief Development Officer	Ongoing	6 months	3 months
Geoffrey Hill	Chief Operating Officer	Ongoing	6 months	6 months

5. Other Disclosures and Shareholdings

Performance Rights

Name	Year	Beginning of Year	Granted as a STI	Granted as a LTI	Granted as a Transactional Bonus(i)	Exercised	Forfeited	Balance end of Year
Non-Executive Directors								
Daniel Girgis	2018	55,555	–	–	–	–	–	55,555
	2017	–	–	–	55,555	–	–	55,555
Executive Directors								
Daniel Tartak	2018	183,333	75,149	–	–	–	–	258,482
	2017	–	–	183,333	–	–	–	183,333
Other Executive KMP								
Anthony Story	2018	156,110	32,263	–	–	–	–	188,373
	2017	–	–	86,666	69,444	–	–	156,110
Chris Jeffrey	2018	97,221	61,401	–	–	–	–	158,622
	2017	–	–	97,221	–	–	–	97,221
Geoffrey Hill	2018	–	29,679	74,038	–	–	–	103,717
	2017	–	–	–	–	–	–	–
Total	**2018**	**492,219**	**198,492**	**74,038**	**–**	**–**	**–**	**764,749**
Total	**2017**	**–**	**–**	**367,220**	**124,999**	**–**	**–**	**492,219**

(i) The Transactional bonus was paid 50% as cash and 50% as performance rights granted under the EIP issued as part of the IPO. The vesting of those rights are deferred for two years and subject to the executive remaining employed with the Bingo Group until the vesting date on 13 April 2019.

Options and Rights

At 30 June 2018, the following rights under the LTI scheme issued and not exercised are:

Grant date	Tranche	End of performance period	Opening Balance	Number of rights granted during the year	Balance at the year end
13 April 2017	1	30 June 2020	173,888	–	173,888
13 April 2017	2	30 June 2021	173,888	–	173,888
1 May 2017	1	30 June 2020	9,722	–	9,722
1 May 2017	2	30 June 2021	9,722	–	9,722
13 November 2017	1	30 June 2020	–	37,019	37,019
13 November 2017	2	30 June 2021	–	37,019	37,019
Total			**367,220**	**74,038**	**441,258**

A Monte Carlo simulation approach was used to value the LTI awards subject to the relative TSR performance conditions. The fair value of the awards subject to the EPS performance condition was calculated using a risk neutral assumption.

Fair market value	Tranche 1 (EPS)	Tranche 1 (TSR)	Tranche 2 (EPS)	Tranche 2 (TSR)
13 April 2017	$1.58	$1.00	$1.53	$0.97
9 May 2017	$1.58	$1.00	$1.53	$0.97
13 November 2017	$1.91	$1.17	$1.86	$1.14

5. Other Disclosures and Shareholdings (continued)

Options and Rights (continued)

Key valuation assumptions made at grant date were:

	1 May 2017		13 November 2017	
Grant date	Tranche 1	Tranche 2	Tranche 1	Tranche 2
Share price	$1.75	$1.75	$2.08	$2.08
Expected volatility	34%	34%	34%	34%
Expected life	3.1 years	4.1 years	2.6 years	3.6 years
Risk free interest rate	1.89%	2.04%	1.86%	1.99%
Dividend yield	3.26%	3.26%	3.15%	3.15%

The movement and value of the performance rights held as at 30 June by each KMP were:

Name	Year Granted	Number Granted	Share Price at date of Grant $	Vested %	Forfeited	Year in which shares may vest	Fair value at Grant date $
Non-Executive Directors							
Daniel Girgis	2018	–	–	–	–	–	
	2017	55,555	1.80	–	–	2019	100,000
Executive Directors							
Daniel Tartak	2018	37,575	2.64	–	–	2019	96,360
	2018	37,574	2.64	–	–	2020	96,360
	2017	91,667	1.80	–	–	2020	118,249
	2017	91,666	1.80	–	–	2021	114,583
Other Executive KMP							
Anthony Story	2018	16,132	2.64	–	–	2019	41,367
	2018	16,131	2.64	–	–	2020	41,367
	2017	69,444	1.80	–	–	2019	125,000
	2017	43,333	1.80	–	–	2020	55,900
	2017	43,333	1.80	–	–	2021	54,166
Chris Jeffrey	2018	30,701	2.64	–	–	2019	78,859
	2018	30,700	2.64	–	–	2020	78,858
	2017	9,722	1.80	–	–	2020	12,542
	2017	9,722	1.80	–	–	2021	12,153
	2017	38,889	1.80	–	–	2020	50,166
	2017	38,888	1.80	–	–	2021	48,611
Geoffrey Hill	2018	14,840	2.64	–	–	2019	38,076
	2018	14,839	2.64	–	–	2020	38,076
	2018	37,019	2.08	–	–	2020	57,009
	2018	37,019	2.08	–	–	2021	56,454

5. Other Disclosures and Shareholdings (continued)

KMP Shareholdings

The relevant interest of each Director in the shares and performance rights over such issued by Bingo Industries Limited, as notified by the Directors to the Australian Securities Exchange in accordance with section 205G(1) of the Corporations Act 2001, as at the date of this report is as follows:

	Ordinary Shares	Performance Rights over Ordinary Shares
Michael Coleman	113,860	–
Maria Atkinson AM	32,986	–
Richard England	52,452	–
Daniel Girgis	–	55,555
Daniel Tartak	70,744,298	258,482
Anthony Story	–	188,373
Chris Jeffrey	170,169	158,622
Geoffrey Hill	–	103,717

THIS IS THE END OF THE REMUNERATION REPORT (AUDITED)

Auditor's Independence Declaration

Deloitte.

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21 August 2018

The Board of Directors
Bingo Industries Limited and Controlled Entities
305 Parramatta Rd
Auburn NSW 2144

Dear Board Members

Bingo Industries Limited and Controlled Entities

In accordance with section 307C of the Corporations Act 2001, I am pleased to provide the following declaration of independence to the directors of Bingo Industries Limited and Controlled Entities.

As lead audit partner for the audit of the financial statements of Bingo Industries Limited and Controlled Entities for the financial year ended 30 June 2018, I declare that to the best of my knowledge and belief, there have been no contraventions of:

(i) the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
(ii) any applicable code of professional conduct in relation to the audit.

Yours sincerely

Deloitte Touche Tohmatsu
DELOITTE TOUCHE TOHMATSU

Tara Hill
Partner
Chartered Accountants

Consolidated Statement of Profit or Loss and Other Comprehensive Income

for the year ended 30 June 2018

	Note	2018 $'000	2017 $'000
Revenue	3	300,203	208,777
Other income	3	3,555	1,365
Total revenue and other income		**303,758**	**210,142**
Tipping and transportation costs		(112,679)	(76,816)
Employee benefits expenses	4	(76,164)	(50,113)
Depreciation and amortisation expenses	4	(21,875)	(13,182)
Trucks and machinery costs		(9,691)	(5,423)
Net finance costs	5	(6,713)	(4,574)
Acquisition costs		(2,313)	(103)
Rent and outgoings	4	(2,093)	(6,904)
Capital raising costs		(813)	(13,625)
Other expenses		(16,191)	(10,640)
Total expenses		**(248,532)**	**(181,380)**
Profit before income tax		55,226	28,762
Income tax expense	7	(17,223)	(8,928)
Profit for the year attributable to owners of the Company		**38,003**	**19,834**
Total comprehensive income for the year attributable to the owners of the Company		**38,003**	**19,834**
Earnings per share			
Basic earnings per share	8	$0.10	$0.06
Diluted earnings per share	8	$0.10	$0.06

The above statement should be read in conjunction with the accompanying notes

Consolidated Statement of Financial Position

as at 30 June 2018

	Note	2018 $'000	2017 $'000
Assets			
Current assets			
Cash and cash equivalents	9	21,443	13,278
Trade and other receivables	10	47,013	30,433
Inventories	11	5,595	2,984
Assets held for sale	12	4,674	–
Other assets	13	11,957	2,489
Total current assets		**90,682**	**49,184**
Non-current assets			
Property, plant and equipment	14	364,706	189,313
Intangible assets	15	121,870	54,197
Deferred tax asset	7	497	2,450
Total non-current assets		**487,073**	**245,960**
Total assets		**577,755**	**295,144**
Liabilities			
Current liabilities			
Trade and other payables	17	77,672	33,856
Borrowings	18	2,388	1,700
Income tax payable	7	10,591	577
Provisions	20	3,108	2,142
Total current liabilities		**93,759**	**38,275**
Non-current liabilities			
Borrowings	18	174,137	132,668
Provisions	20	695	232
Other payables	17	28,899	–
Total non-current liabilities		**203,731**	**132,900**
Total liabilities		**297,490**	**171,175**
Net assets		**280,265**	**123,969**
Equity			
Issued capital	21	748,137	624,015
Other contributed equity		1,244	1,244
Reserves	22	(543,616)	(544,906)
Retained earnings		74,500	43,616
Total equity		**280,265**	**123,969**

The above statement should be read in conjunction with the accompanying notes

Consolidated Statement of Changes in Equity

for the year ended 30 June 2018

	Note	Issued Capital $'000	Other Contributed Equity $'000	Group Reorganisation Reserve $'000	Employee Equity Benefits Reserve $'000	Retained Earnings $'000	Total $'000
Balance 1 July 2016		**11**	**1,244**	**–**	**–**	**23,782**	**25,037**
Profit for the year		–	–	–	–	19,834	19,834
Total comprehensive income for the year		–	–	–	–	19,834	19,834
Transactions with owners, in their capacity as owners and other transfers							
• Issue of shares	21	628,200	–	–	–	–	628,200
• Costs capitalised to equity (net of tax)	21	(4,185)	–	–	–	–	(4,185)
• Recognition of equity settled share based payments	22	–	–	–	162	–	162
• Recognition of corporate reorganisation	21,22	(11)	–	(545,068)	–	–	(545,079)
Dividends paid or provided during the year		–	–	–	–	–	–
Balance 30 June 2017		**624,015**	**1,244**	**(545,068)**	**162**	**43,616**	**123,969**
Balance 1 July 2017		**624,015**	**1,244**	**(545,068)**	**162**	**43,616**	**123,969**
Profit for the year		–	–	–	–	38,003	38,003
Total comprehensive income for the year		–	–	–	–	38,003	38,003
Transactions with owners, in their capacity as owners and other transfers							
• Issue of shares	21	126,504	–	–	–	–	126,504
• Costs capitalised to equity (net of tax)	21	(2,382)	–	–	–	–	(2,382)
• Recognition of equity settled share based payments	22	–	–	–	1,290	–	1,290
Dividends paid or provided during the year	24	–	–	–	–	(7,119)	(7,119)
Balance 30 June 2018		**748,137**	**1,244**	**(545,068)**	**1,452**	**74,500**	**280,265**

The above statement should be read in conjunction with the accompanying notes

Consolidated Statement of Cash Flows

for the year ended 30 June 2018

	Note	2018 $'000	2017 $'000
Receipts from customers		325,754	228,953
Payments to suppliers and employees		(248,865)	(167,895)
Income tax paid		(7,289)	(16,397)
Net Cash Flows from Operating Activities	9b	**69,600**	**44,661**
Purchase of property, plant and equipment	14,9c	(122,967)	(83,354)
Purchase of business	16	(91,774)	(39,951)
Purchase of intangible assets	15	(1,809)	–
Proceeds from sale of non-current assets		7,338	1,829
Net Cash Flows used in Investing Activities		**(209,212)**	**(121,476)**
Proceeds from issue of shares		120,067	439,583
Payments in relation to corporate reorganisation	22	–	(356,608)
Capital raising costs		(3,401)	(19,373)
Proceeds from borrowing		119,000	134,942
Repayment of borrowing		(77,500)	(62,623)
Hire purchase payments		–	(46,612)
Dividend paid	24	(4,415)	–
Interest paid (net)		(5,974)	(4,574)
Net Cash Provided by Financing Activities		**147,777**	**84,735**
Net increase/(decrease) in cash held		**8,165**	**7,920**
Cash at the beginning of the year		13,278	5,358
Cash at the end of the year	9a	**21,443**	**13,278**

The above statement should be read in conjunction with the accompanying notes

Notes to the Financial Statements

for the year ended 30 June 2018

Note 1. General Information

Bingo Industries Limited ("the Company") is a company incorporated in Australia and listed on the Australian Stock Exchange. The Company was incorporated as a public company on 3 March 2017. On 9 May 2017 the shareholders of the Company and Bingo Holdings Pty Limited and its controlled entities undertook a corporate reorganisation process to facilitate an Initial Public Offering ("IPO"). Consequently, the Company acquired the already operating Bingo Holdings Pty Limited and its controlled entities (Pre-IPO Bingo Group).

This corporate reorganisation does not represent a business combination in accordance with AASB 3 'Business Combinations', and the appropriate accounting treatment for recognising the new group structure is on the basis that the transaction is a form of capital reconstruction and group reorganisation. Accordingly, the financial statements have been presented as a continuation of the Pre-IPO Bingo Group. As such, financial statements of the Group include the historical financial information of the Pre-IPO Bingo Group for the period before the acquisition. These financial statements include the financial results for the Group from 1 July 2017 to 30 June 2018.

The comparative information presented in the financial statements represents the financial position of the Group as at 30 June 2017, and the financial performance of the Group from acquisition to 30 June 2017 and the Pre-IPO Bingo Group for the period 1 July 2016 to the date of acquisition.

The consolidated financial statements of the Company and its controlled entities ("the Group") were authorised for issue by the Directors on 21 August 2018.

The principal activities of the Group during the financial year were to provide waste management solutions for domestic and commercial business, operate state of the art recycling centres and the manufacture of bins. No significant change in the nature of these activities occurred during the financial year.

The address of its registered office and principal place of business are as follows:

305 Parramatta Road
Auburn NSW 2144

Note 2. Summary of Significant Accounting Policies

Statement of compliance

These general purpose financial statements have been prepared in accordance with the Corporations Act 2001, Accounting Standards and Interpretations, and comply with other requirements of the law.

These financial statements comprise the consolidated financial statements of the Group. For the purposes of preparing the consolidated financial statements, the Company is a for-profit entity.

Accounting Standards include Australian Accounting Standards. Compliance with Australian Accounting Standards ensures that the financial statements and notes of the Company and the Group comply with International Financial Reporting Standards (IFRS).

Basis of preparation

The consolidated financial statements have been prepared on the basis of historical cost as explained in the accounting policies below. Historical cost is generally based on the fair values of the consideration given in exchange for goods and services. All amounts are presented in Australian dollars. The company is a Company of the kind referred to in ASIC Corporations (Rounding in Financial/Directors Reports) Instrument 2016/191, dated 24 March 2016, and in accordance with that Corporations Instrument amounts in the financial report are rounded off to the nearest thousand dollars, unless otherwise indicated.

The consolidated financial statements incorporate the assets, liabilities and results of entities controlled by the Company at the end of the reporting period. Subsidiaries are all those entities over which the Group has control. The Group controls an entity when the consolidated entity is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the consolidated entity. They are de-consolidated from the date that control ceases.

Note 2. Summary of Significant Accounting Policies (continued)

Basis of consolidation

Intercompany transactions, balances and unrealised gains on transactions between entities in the Group are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

The acquisition of subsidiaries is accounted for using the acquisition method of accounting. A change in ownership interest, without the loss of control, is accounted for as an equity transaction, where the difference between the consideration transferred and the book value of the share of the non-controlling interest acquired is recognised directly in equity attributable to the parent.

Non-controlling interests in the results and equity of subsidiaries are shown separately in the statement of profit or loss and other comprehensive income, statement of financial position and statement of changes in equity of the Group. Losses incurred by the Group are attributed to the non-controlling interest in full, even if that results in a deficit balance.

Where the Group loses control over a subsidiary, it derecognises the assets including goodwill, liabilities and non-controlling interest in the subsidiary together with any cumulative translation differences recognised in equity. The Group recognises the fair value of the consideration received and the fair value of any investment retained together with any gain or loss in profit or loss.

Critical accounting estimates and judgements

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. Actual results may vary from these estimates under different assumptions and conditions. Estimates and underlying assumptions are reviewed on an ongoing basis and are based on historical professional experience.

Significant accounting judgements include the following:

Accounting for reorganisation

To facilitate the IPO there was a reorganisation of the legal corporate structure as disclosed in Note 23.

The restructure is considered to be a capital reorganisation that was accounted for at book value. As part of the reorganisation significant transaction costs were incurred. Judgement is required in determining the accounting treatment for the reorganisation as well as any related costs to ensure compliance with the relevant accounting standards.

Accounting for acquisitions

During the financial year the Group made significant business acquisitions as disclosed in Note 16. Accounting for these transactions is complex and judgmental, requiring management to determine:

- whether the acquisitions represent a business; and
- the appropriate purchase price allocation, including the fair value assessment of the identifiable tangible and intangible assets.

Goods and services tax

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the ATO is included with other receivables or payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities, which are recoverable from or payable to the ATO, are presented as operating cash flows included in receipts from customers or payments to suppliers.

Note 2. Summary of Significant Accounting Policies (continued)

Deficiency in net current assets

The consolidated statement of financial position as at 30 June 2018 reflects a net current deficiency position as at 30 June 2018 of $3,077,000 (June 2017: $10,909,000 net current surplus). The net current deficiency position arises mainly due to the classification of the deferred consideration payable of $29,532,000 on the Patons Lane acquisition, with the second instalment classified as current because it is due and payable in December 2018. The directors are satisfied that the Group will be able to meet its working capital requirements through budgeted cash flows generated from the operations, and if required, draw down of unused facilities.

Comparative information

Prior year balances have been adjusted to reflect reclassifications within the consolidated statement of profit or loss and other comprehensive income.

Comparative expenses in the statement of profit and loss of $5.4 million have been reclassified from Other expenses to Trucks and Machinery expenses. Raw materials of $3.2 million have been reclassified to Other expenses. Net gain on sale of property, plant and equipment of $0.4 million previously included in Other expenses has been reclassified to Other income.

New and amended standards adopted by the Group

There were no new standards adopted by the Group in the 2018 financial year.

New accounting standards and interpretations for application in future periods

A number of new standards, amendments to standards and interpretations are effective for financial years beginning on or after 1 July 2018, and have not been applied in preparing these consolidated financial statements. Of the new standards, only the below are expected to have a material effect on the consolidated financial statements of the Group.

AASB 9 'Financial Instruments'

Will be effective for the Group's 2019 consolidated financial statements replacing the existing *AASB 139 Financial Instruments: Recognition and Measurement*. AASB 9 contains a new classification and measurement approach for financial assets that reflects the business model in which assets are managed and their cash flow characteristics.

AASB 9 contains three classification categories for financial assets: measured at Amortised Cost, Fair Value through Other Comprehensive Income and Fair Value through Profit or Loss. The new standard eliminates the existing AASB 139 categories of Held to Maturity, Loans and Receivables and Available for Sale.

Based on procedures completed to date, the Group expects the following impacts on adoption of AASB 9:

- there will be no significant impact on the classification and measurement of its financial assets and financial liabilities; and
- impairment losses on financial assets, including trade receivables, are now required to be measured using an expected credit losses model rather than the incurred credit losses. Under the new model, the Group is required to recognise the expected credit loss from possible future default events rather than the credit losses arising from counterparties that are currently in default. Whilst the Group's analysis is still ongoing, based on the work performed to date, the adoption of AASB 9 is expected to have an immaterial impact.

As permitted under AASB 9, on transition the Group plans to adopt the cumulative effect method, with the effect of initially applying the standard recognised at the date of initial application (i.e. 1 July 2018). As a result, the Group will not apply the requirements of AASB 9 to the comparative period and any impacts on adoption will result in an offsetting (after tax) change in the opening retained earnings as at 1 July 2018.

Whilst the Group's analysis is still ongoing, the adoption of AASB 9 is expected to have an immaterial impact on financial asset and liability recognition. All impacts are based on current estimates which are subject to finalisation prior to final implementation.

Note 2. Summary of Significant Accounting Policies (continued)

New accounting standards and interpretations for application in future periods (continued)

AASB 15 'Revenue from Contracts with Customers'

AASB 15 is effective from 1 July 2018, replacing existing revenue recognition guidance including *AASB 118 Revenue*.

The core principle of AASB 15 is that an entity recognises revenue related to the transfer of goods or services when control of the goods or services passes to the customer. It also requires the identification of discrete performance obligations within a transaction and an allocation of a portion of the transaction price to each of these obligations.

In preparation for AASB 15, the Group has reviewed a representative sample of sales contracts to identify potential impacts from the adoption of AASB 15 including possible changes in timing of revenue recognition, measurement of the amount of revenue and note disclosures.

The Group plans to adopt AASB 15 using the cumulative effect method, with the effect of initially applying the standard recognised at the date of initial application (i.e. 1 July 2018). As a result, the Group will not apply the requirements of AASB 15 to the comparative period and any impacts on adoption will result in an offsetting (after tax) change in the opening retained earnings as at 1 July 2018.

Whilst the Group's analysis is still ongoing, the adoption of AASB 15 is expected to have an immaterial impact on revenue recognition. All impacts are based on current estimates which are subject to finalisation prior to final implementation.

AASB 16 'Leases'

Will be effective for the Group's 2020 consolidated financial statements. The Group has yet to complete a detailed assessment on the potential impact on its consolidated financial statements resulting from the application of AASB 16; however, the following impacts are expected:

- the total assets and liabilities on the balance sheet will increase with a decrease in net total assets, due to the depreciation of right of use assets being on a straight-line basis whilst the lease liability reduces by the principal amount of repayments;
- interest expense will increase due to the unwinding of the effective interest rate implicit in the lease liability. Interest expense will be greater earlier in a lease's life, due to the higher principal value, causing profit variability over the term of lease. This effect may be partially mitigated due to the number of leases held by the Group at various stages of their terms; and
- operating cash flows will be higher and financing cash flows will be lower, as repayment of the principal portion of all lease liabilities will be classified as financing activities.

Note 3. Revenue and Other Income

Revenue is measured at the fair value of the consideration received or receivable. Revenue is reduced for estimated customer returns, rebates and other similar allowances.

Revenue for services are recognised when the bins are picked up from a customer and when waste is received at recycling centres. In relation to manufactured bins, revenue from sale of manufactured bins is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer. Risks and rewards are considered to be passed to the buyer at the time of the delivery of bins to the customers. Equipment rental income is recognised on a straight line basis.

	Note	2018 $'000	2017 $'000
Revenue		**300,203**	**208,777**
Other income			
Equipment rental – related company	32	1,150	900
Equipment rental – other		1,900	4
Net gain on sale of property, plant and equipment(i)		418	453
Other income		87	8
Total other income		**3,555**	**1,365**
Total revenue and other income		**303,758**	**210,142**

(i) Net gain on sale of property, plant and equipment in the prior year was reclassified as Other Income (Previously Other Expenses).

Note 4. Expenses

Profit before income tax includes the following specific expenses:

	Note	2018 $'000	2017 $'000
Bad debt expenses		517	284
Post-employment benefits		3,960	2,619
Equity settled share based payments	31	477	33
Other employee benefits		71,727	47,461
Total employee benefits expense		76,164	50,113
Depreciation		17,667	11,223
Customer relationship amortisation		3,663	1,685
Software amortisation		545	274
Depreciation and amortisation		21,875	13,182
Rent and outgoings – Related parties	32	189	5,838
Rent and outgoings – Other		1,904	1,066
Total rent and outgoings		2,093	6,904
Performance contract amortisation		283	407
Minimum lease payments		1,699	6,404

Note 5. Net Finance Costs

Finance costs include interest, fees and amortisation of costs incurred in connection with the arrangement of new borrowing facilities. Costs incurred in connection with the arrangement of borrowings are capitalised and amortised over the life of the borrowings. Finance costs are expensed immediately unless they relate to the acquisition and development of qualifying assets. Qualifying assets are assets that take more than twelve months to prepare for their intended use. Finance costs related to qualifying assets are capitalised.

On 11 December 2017, the Group completed the acquisition of land at Patons Lane ("Patons Lane"). Patons Lane is a greenfield resource recovery centre ("RRC") and landfill in Western Sydney with development approvals in place and is classified as a qualifying asset during the financial year ended 30 June 2018 (2017: There were no qualifying assets). All capitalised borrowing costs in the current period are in relation to the Patons Lane qualifying asset. The weighted average capitalisation rate of funds borrowed generally is 4.09% per annum (2017: Not applicable).

	2018 $'000	2017 $'000
Interest expense – Loans	5,995	4,384
Interest expense – Finance lease liabilities	924	–
Interest expense – Deferred purchase payment[(i)]	1,216	–
Amortised borrowing costs	434	256
Capitalised borrowing included in the cost of qualifying asset	(1,770)	–
	6,799	4,640
Interest received	(86)	(66)
Net finance costs	**6,713**	**4,574**

(i) Implicit interest on the deferred payment purchase structure of the Patons Lane qualifying asset.

Note 6. Segment Reporting

The Group has identified its operating segments based on how the Chief Operating Decision Maker (CODM) reviews internal reports in order to assess the performance of the Group. The CODM of the Group is the Board of Directors. Based on management's assessment of the internal reports being reviewed by the CODM, the Group has identified the following reportable segments:

- Collections – includes hire of bins and collection of building, demolition, industrial and commercial waste; and
- Post Collections – facility centres which recycle, or dispose collected construction waste.

All other segments are reflected as "Other segments" on the basis that these are not considered reportable segments. The "Other segments" category includes manufacture and supply of bins, as well as unallocated corporate costs which includes integration costs.

Assets, liabilities and taxes are not disclosed as they are not provided to the CODM and are only reported on a group basis. The Group only operates in Australia. No single customer contributed 10% or more to the Group's revenue for both 2018 and 2017.

2018	Collections $'000	Post Collections $'000	Other $'000	Eliminations $'000	Total $'000
Revenue					
Sales	176,838	170,659	26,051	(73,345)	300,203
Other income	13	1,915	1,627	–	3,555
Total revenue and other income	**176,851**	**172,574**	**27,678**	**(73,345)**	**303,758**
EBITDA(ii)	41,634	48,749	(3,160)(i)	–	87,223
Depreciation and amortisation expenses					(21,875)
Acquisition costs					(2,313)
Capital raising costs					(813)
Performance contract amortisation					(283)
Net finance costs					(6,713)
Profit before income tax					55,226
Income tax expense					(17,223)
Profit after tax					**38,003**

(i) EBITDA for Other segment includes $6.5 million incurred to integrate businesses acquired into the Group.
(ii) EBITDA for the Group excludes Acquisition costs, Capital raising costs and Performance contract amortisation.

2017	Collections $'000	Post Collections $'000	Other $'000	Eliminations $'000	Total $'000
Revenue					
Sales	121,788	116,803	17,831	(47,645)	208,777
Other income	–	–	1,365	–	1,365
Total revenue and other income	**121,788**	**116,803**	**19,196**	**(47,645)**	**210,142**
EBITDA	28,108	29,319	3,226	–	60,653
Depreciation and amortisation expenses					(13,182)
Acquisition costs					(103)
Capital raising costs					(13,625)
Performance contract amortisation					(407)
Net finance costs					(4,574)
Profit before income tax					28,762
Income tax expense					(8,928)
Profit after tax					**19,834**

Note 7. Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax.

Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit before tax as reported in the consolidated statement of profit or loss and other comprehensive income because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Group's current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary differences arise from the initial recognition (other than in a business combination) of assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit. In addition, deferred tax liabilities are not recognised if the temporary difference arises from the initial recognition of goodwill.

Current and deferred tax for the year

Current and deferred tax are recognised in profit or loss, except when they relate to items that are recognised on other comprehensive income or directly in equity, in which case the current and deferred tax are also recognised in other comprehensive income or directly in equity, respectively. Where current tax or deferred tax arises from the initial accounting for a business combination, the tax effect is included in the accounting for the business combination.

Current tax assets and liabilities are offset where a legally enforceable right of set-off exists and it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur.

Deferred tax assets and liabilities are offset where:

(a) a legally enforceable right of set-off exists; and

(b) the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities, where it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur in future years in which significant amounts of deferred tax assets or liabilities are expected to be recovered or settled.

Bingo Industries Limited (the 'head entity') and its wholly owned Australian subsidiaries have formed an income tax consolidated group under the tax consolidation regime. The consolidated current and deferred tax amounts for the tax-consolidated group are allocated to the members of the tax-consolidated group using the 'separate taxpayer within group' approach, with deferred taxes being allocated by reference to the carrying amounts in the financial statements of each member entity and the tax values applying under tax consolidation. Current tax liabilities and assets and deferred tax assets arising from unused tax losses and relevant tax credits arising from this allocation process are then accounted for as immediately assumed by the head entity, as under Australian taxation law the head entity has the legal obligation (or right) to these amounts.

The tax sharing agreement entered into between members of the tax-consolidated group provides for the determination of the allocation of income tax liabilities between the entities should the head entity default on its tax payment obligations or if an entity should leave the tax-consolidated group. The effect of the tax sharing agreement is that each members liability for tax payable by the tax-consolidated group is limited to the amount payable to the head entity under the tax funding arrangement.

The Company is the Head Entity of the tax consolidation group. The members of the tax consolidated group are disclosed in Note 30.

Notes to the Financial Statements

for the year ended 30 June 2018

Note 7. Taxation (continued)

	2018 $'000	2017 $'000
a) Income tax recognised in profit or loss		
Current tax		
In respect of current year	17,871	11,734
R&D offset	(410)	–
Acquired tax expense	(197)	–
Adjustment related to prior year	(274)	–
Deferred tax		
In respect of current year	233	(2,806)
Total tax expense	**17,223**	**8,928**
Income Tax expense reconciliation		
Profit before income tax	55,226	28,762
Income tax expense calculated at 30%	16,568	8,628
Increase/(decrease) in income tax expense due to:		
Non-deductible expenses	929	300
Over provision in year	(274)	–
Income Tax expense recognised in the profit or loss	**17,223**	**8,928**
b) Deferred Income Tax		
Deferred income tax in the consolidated statement of financial position relates to the following:		
Deferred tax assets		
IPO costs	2,993	2,903
Borrowing costs	47	87
Employee provisions	1,141	712
Accruals	1,846	1,502
	6,027	5,204
Deferred tax liabilities		
Customer relationships	(4,134)	(2,542)
Performance contract	(128)	(212)
Deferred income	(758)	–
Tax depreciation	(510)	–
Net deferred tax assets/(liabilities)	**497**	**2,450**
c) Income tax liability		
Income tax payable	**10,591**	**577**
d) Income tax recognised directly in equity		
Current tax		
Share issue costs	204	320
	204	320
Deferred tax		
Arising on transactions with owners:		
Share issue expenses deductible over five years	815	1,242
	815	1,242
Total income tax recognised directly in equity	**1,019**	**1,562**

Note 8. Earnings Per Share

Basic earnings per share

Basic earnings per share is calculated by dividing the net profit after income tax attributable to ordinary equity holders of the Group by the weighted average number of ordinary shares outstanding during the financial year. The financial statements have been presented as a continuation of the Pre-IPO Bingo Group, therefore the weighted average number of ordinary shares outstanding during the prior financial year includes the number of shares that were issued to the shareholders of the Pre-IPO Bingo Group (104,700,000) as well as the equivalent number of shares that were issued as part of the IPO to be able to return capital to the shareholders of the Pre-IPO Bingo Group (197,777,778) as though they had been outstanding during the entire financial year.

Diluted earnings per share

Diluted earnings per share adjusts basic earnings per share to take into account the after tax effect of interest and other financing costs associated with dilutive potential ordinary shares and the weighted average number of shares assumed to have been issued for no consideration in relation to dilutive potential ordinary shares.

Dilutive potential ordinary shares are limited to performance rights issued under the Group's long term and short-term incentive plans. Refer to Note 31 for details. The dilutive effect of the performance rights on the basic earnings per share reported above is not material.

		2018	2017
Basic earnings per share		$0.10	$0.06
Diluted earnings per share		$0.10	$0.06
Profit for the year attributable to owners of the Company	$'000	38,003	19,834
Weighted average number of ordinary shares used in the calculation of:			
• Basic earnings per share	No. of shares	386,060,204	309,233,059
• Diluted earnings per share	No. of shares	387,741,358	310,782,798
Reconciliation of weighted average number of ordinary shares used in the calculation of:			
• Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share	No. of shares	386,060,204	309,233,059
Adjustments for calculation of diluted earnings per share:			
– Weighted average number of dilutive options and rights	No. of shares	2,018,437	1,549,739
• Weighted average number of ordinary shares and potential ordinary shares used as the denominator in calculating diluted earnings per share	No. of shares	388,078,641	310,782,798

Note 9. Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less. For the statement of cash flows presentation purposes, cash and cash equivalents also include bank overdrafts, which are shown within borrowings in current liabilities on the statement of financial position.

	2018 $'000	2017 $'000
Cash at bank	21,443	13,278
(a) Total Cash and Cash Equivalents	**21,443**	**13,278**

	2018 $'000	2017 $'000
(b) Reconciliation of profit for the year to net cash flows from operating activities		
Profit for the year attributable to owners of the Company	38,003	19,834
Non-operating cash flows in profit		
• Depreciation and amortisation	21,875	13,182
• Profit on sale of property, plant and equipment	(418)	(453)
• Performance consideration amortisation	283	407
• Net finance costs	6,713	4,574
• Capital raising costs expensed to the statement of profit or loss	813	13,625
Changes in assets and liabilities:		
• (increase) in trade and other debtors	(7,920)	(1,705)
• (increase)/decrease in other assets	(4,228)	(620)
• (increase) in inventories	(2,611)	(663)
• increase in trade and other creditors	6,138	3,456
• increase/(decrease) in income taxes	10,013	(4,663)
• increase/(decrease) in provisions	939	(2,313)
Net cash provided by operating activities	**69,600**	**44,661**

(c) Non-cash transactions

During the current year, the Group acquired no property, plant and equipment under finance lease (2017: $40,945,000).

Note 10. Trade and Other Receivables

Trade and other receivables include amounts receivable for GST. Receivables expected to be collected within 12 months of the end of the reporting year are classified as current assets. All other receivables are classified as non-current assets. Trade and other receivables are recognised at amortised cost less any provision for impairment.

Trade receivables are usually settled in 30 days. The Group has recognised an allowance for doubtful debts on receivables when collection of an amount is no longer probable. Debts which are known to be uncollectable are written off. Before providing credit to a new customer, the Group requires a completed credit application, defines a credit limit and conducts a credit worthiness check. There is no customer who represents more than 3% (2017: 4%) of the total balance of trade receivables.

	2018 $'000	2017 $'000
Trade receivables	47,881	30,442
Allowance for doubtful debts	(1,045)	(309)
	46,836	30,133
Related parties[(i)]	177	300
Total trade and other receivables	**47,013**	**30,433**

(i) Related party receivables pertain to trade debtors arising from the rental of equipment on normal commercial terms. These balances are receivable from entities related to one of the directors. Subsequent to year end, the amount outstanding was settled with cash.

Trade receivables disclosed above include amounts (see below for ageing analysis) that are past due at the end of the reporting period for which the Group has not recognised an allowance for doubtful debts because there has not been a significant change in credit quality and the amounts are still considered recoverable. Age of receivables that are past due but not impaired.

	2018 $'000	2017 $'000
60 days	2,435	858
90 + days	4,539	879
	6,974	1,737

The movement in the allowance for doubtful debts during the year was as follows:

	2018 $'000	2017 $'000
Opening Balance	309	169
Impairment losses recognised on receivables	517	284
Balances recognised through business combinations	309	–
Utilisation of provision	(90)	(144)
Closing balance	**1,045**	**309**

Notes to the Financial Statements

for the year ended 30 June 2018

Note 11. Inventories

Inventories are stated at the lower of cost and net realisable value. Costs of inventories are determined on the first-in-first-out basis. Net realisable value represents the estimated selling price for inventories less all estimated costs of completion and costs necessary to make the sale.

	2018 $'000	2017 $'000
Consumable products	699	477
Raw materials	4,603	2,008
Stock in transit	293	499
Total inventories	**5,595**	**2,984**

Note 12. Assets Held for Sale

Non-currents, or disposal groups comprising assets and liabilities, are classified as held-for-sale if it is highly probable that they will be recovered primarily through sale rather than continuing use.

Such assets, or disposal groups, are generally measured at the lower of their carrying amount and fair value less costs to sell. Impairment losses on initial classification as held-for-sale and subsequent gains and losses on measurement are recognised in profit or loss.

Once classified as held-for-sale, intangible assets and property, plant and equipment are no longer amortised or depreciated, and any equity accounted investee is no longer equity accounted.

	2018 $'000	2017 $'000
Land and buildings(i)	4,674	–
	4,674	**–**

(i) The Group intends to dispose of land and buildings located at Helensburgh which are surplus to the Group's requirements that were acquired as part of a larger business combination. The Group anticipates that the fair value of the land and buildings less costs to sell will be greater than the carrying amount above. The disposal is expected to occur in the next 12 months.

Note 13. Other Assets

	2018 $'000	2017 $'000
Accrued revenue	974	436
Performance consideration(i)	425	708
Deposits paid(ii)	6,871	672
Prepayments	423	673
Other(iii)	3,264	–
Total other assets	**11,957**	**2,489**

(i) Performance consideration refers to a previously made payment for a one-off remuneration arrangement as a result of a business combination made in the year ended 30 June 2015. This balance is being amortised over the period of employment services.

(ii) Deposits paid includes plant and equipment of $5.2 million and other items of $1.7 million.

(iii) Other refers to $3.3 million for costs associated with Kembla Grange rectification works and is expected to be fully recoverable.

Note 14. Property, Plant and Equipment

Property, plant and equipment are measured on the cost basis and are carried at cost less accumulated depreciation and any accumulated impairment losses. In the event the carrying amount of property, plant and equipment is greater than the estimated recoverable amount, the carrying amount is written down immediately to the estimated recoverable amount and impairment losses are recognised either in profit or loss.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that the future economic benefits associated with the item will flow to the company and the cost of the item can be measured reliably. All other repairs and maintenance are recognised as expenses in profit or loss in the financial year in which they are incurred.

The depreciation rates used for each class of depreciable assets are:

Class of fixed asset	Depreciation Rate
Land and buildings	0 – 2.5%
Plant and equipment	10% – 50%
Trucks and machinery	10% – 33.3%
Leasehold improvements	10% – 25%

During the year, management reassessed the useful economic lives of certain trucks and machinery and plant and equipment. The impact of this was immaterial to the depreciation charge during the year.

Land and buildings held for use in the production or supply of goods and services, or for administrative purposes, are stated in the consolidated statement of financial position at their cost.

Asset residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting year. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount of the asset. These gains or losses are recognised in the profit or loss when the item is derecognised.

	2018 $'000	2017 $'000
Land and buildings at cost	122,467	101,843
Land and buildings – work in progress[(i)]	125,043	–
Land and buildings – total	247,510	101,843
Land and buildings accumulated depreciation	(994)	(100)
Land and buildings net	**246,516**	**101,743**
Lease improvements at cost	4,381	1,381
Leasehold improvements accumulated depreciation	(374)	(125)
Lease improvements net	**4,007**	**1,256**
Plant and equipment at cost	95,934	64,647
Plant and equipment accumulated depreciation	(22,752)	(12,845)
Plant and equipment net	**73,182**	**51,802**
Trucks and machinery at cost	53,294	42,440
Trucks and machinery accumulated depreciation	(12,293)	(7,928)
Trucks and machinery net	**41,001**	**34,512**
Total property plant and equipment	**364,706**	**189,313**

(i) Includes the acquisition of land at Patons Lane ("Patons Lane"), which was completed on 11 December 2017, and other costs of construction. Patons Lane is a greenfield resource recovery centre ("RRC") and landfill in Western Sydney with development approvals in place. The carrying value of Patons Lane as at 30 June 2018 was $97.3 million, which includes capitalised costs to date.

Note 14. Property, Plant and Equipment (continued)

	Land and buildings at cost $'000	Lease improvements at cost $'000	Plant and equipment at cost $'000	Trucks and machinery at cost $'000	Total $'000
Cost					
Balance at 1 July 2016	–	4,361	39,929	25,876	70,166
Additions	1,441	485	17,401	17,856	37,183
Transfer from Leasehold Improvements(ii)	1,931	(3,465)	1,534	–	–
Disposals	–	–	(974)	(2,885)	(3,859)
Acquisition of IPO properties(i)	70,947	–	–	–	70,947
Acquisitions(iii)	27,524	–	6,757	1,593	35,874
Balance as at 30 June 2017	**101,843**	**1,381**	**64,647**	**42,440**	**210,311**
Balance at 1 July 2017	101,843	1,381	64,647	42,440	210,311
Additions	8,413	3,051	29,127	9,590	50,181
Disposals	–	(51)	(3,352)	(5,757)	(9,160)
Acquisitions	16,897	–	5,512	7,021	29,430
Work in progress(iv)	125,043	–	–	–	125,043
Reclassification to assets held for sale(v)	(4,686)	–	–	–	(4,686)
Balance as at 30 June 2018	**247,510**	**4,381**	**95,934**	**53,294**	**401,119**
Accumulated depreciation					
Balance at 1 July 2016	–	299	6,075	5,882	12,256
Depreciation expense	100	517	6,782	3,824	11,223
Write back on disposal	–	(691)	(12)	(1,778)	(2,481)
Balance as at 30 June 2017	**100**	**125**	**12,845**	**7,928**	**20,998**
Balance at 1 July 2017	100	125	12,845	7,928	20,998
Depreciation expense	906	249	10,900	5,612	17,667
Write back on disposal	–	–	(993)	(1,247)	(2,240)
Reclassification to assets held for sale	(12)	–	–	–	(12)
Balance as at 30 June 2018	**994**	**374**	**22,752**	**12,293**	**36,413**
Net book value at 30 June 2017	**101,743**	**1,256**	**51,802**	**34,512**	**189,313**
Net book value at 30 June 2018	**246,516**	**4,007**	**73,182**	**41,001**	**364,706**

(i) The Group acquired land and buildings for $68.4 million from director related entities in the prior financial year (as disclosed in Note 32). To assist the Directors with their assessment of deemed cost the properties were valued by independent third parties in March 2017. This also includes the recognition of Smithfield premises as a finance lease for $2.5 million (refer to Note 14(a) below).

(ii) Following the acquisition of the properties at (ii), any leasehold improvements to such properties have been reclassified to either Land and Buildings or Plant and Equipment.

(iii) Includes recognition of Revesby premises as a finance lease for $17.0 million (refer to Note 14(c) below).

(iv) Includes Patons Lane and other works under construction. As at 30 June 2018, $1.2 million had been capitalised in relation to the implicit interest on the deferred payment purchase structure of the Patons Lane qualifying asset.

(v) Helensburgh land and building asset held for sale (refer to Note 12).

The property, plant and equipment have been pledged to secure the borrowings of the Group (see Note 18).

Note 14. Property, Plant and Equipment (continued)

As detailed below, the Group has entered into Option agreements to acquire a number of properties.

(a) IPO Properties under option

As part of the corporate reorganisation process, on 9 May 2017, the Group entered into deeds of assignment to enable the Group to acquire the option rights for a number of properties. The rights were reassigned from director related entities. The terms of the options are summarised below.

Deed of Put and Call Option – Smithfield Premises

A director related entity was party to a deed of put and call option with an unrelated third party (grantor) dated 20 October 2016.

Under this deed, the grantor grants the Group a call option to acquire the Smithfield Premises, and the Group grants the grantor a put option to require the grantee to purchase the Smithfield Premises. The put option may be exercised by the grantor between 2 December 2016 and 21 October 2021. The call option may only be exercised by the Group in the period from 21 October 2021 to 11 November 2021.

On exercise of either the put option or call option, a contract for sale of land in respect of the Smithfield Premises is deemed to have been entered into between the grantor and the Group.

The purchase price under the option for the Smithfield Premises is $2,400,000.

Deed of Call Option – West Gosford Premises

During the year the option for the West Gosford Premises was mutually rescinded as the site was no longer considered suitable for the Group.

Deed of Call Option – Tomago Premises

A director related entity was party to a deed of option with an unrelated third party (grantor) dated 6 January 2017.

Under this deed, the grantor grants the Group a call option to acquire the Tomago Premises. The call option may be exercised in the period from 20 February 2017 to 18 February 2019.

On exercise of the call option, a contract for sale of land in respect of the Tomago Premises is deemed to have been entered into between the grantor and the Group.

The purchase price under the option for the Tomago Premises is $730,000.

(b) Properties under option recognised as finance lease

The put and call option arrangement for Revesby and Smithfield Premises has been recognised as finance lease as the directors believe that either the put or the call option is reasonably certain to be exercised at the end of the option expiry period.

(c) Other properties under option

The terms of the options are summarised below.

Deed of Put and Call Option – Revesby Premises

The Group is party to a deed of put and call option with an unrelated third party (grantor) dated 31 May 2017.

Under this deed, the grantor grants the Group a call option to acquire the Revesby Premises, and the Group grants the grantor a put option to require the Group to purchase the Revesby Premises. The put option may be exercised by the grantor between 1 July 2019 and 31 July 2019. The call option may be exercised by the Group in the period from 1 September 2017 to 31 July 2019.

On exercise of either the put option or call option, a contract for sale of land in respect of the Revesby Premises is deemed to have been entered into between the grantor and the Group.

A call option fee of $2 million is payable on 1 July 2018. Should the call or put be exercised, this will be treated as a deposit against the purchase price. The total purchase price under the option for the Revesby Premises is $17,000,000.

Note 14. Property, Plant and Equipment (continued)

(c) Other properties under option (continued)

Deed of Call Option – Clayton South Premises

The Group is party to a deed of option with an unrelated third party (grantor) dated 3 October 2017.

Under this deed, the grantor grants the Group a call option to acquire the Clayton South Premises. The call option may be exercised in the period from 3 October 2017 to 3 August 2020.

On exercise of the call option, a contract for sale of land in respect of the Clayton South Premises is deemed to have been entered into between the grantor and the Group.

A call option fee of $300,000 has been paid. Should the call be exercised, this will be treated as a deposit against the purchase price. The total purchase price under the option for the Clayton South Premise is $7,000,000.

Note 15. Intangible Assets

Intangibles relate to goodwill arisen from the acquisition of the subsidiaries. Other intangible assets relate to acquisition of assets such as customer contracts, software and certain trademarks.

Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the acquired business. Goodwill arising on an acquisition of a business is carried at cost as established at the date of the acquisition of the business less accumulated impairment losses, if any. Goodwill is tested for impairment annually or more frequently if events or changes in circumstances indicate that it might be impaired. Goodwill is allocated to the Group's cash-generating units or groups of cash-generating units, which represent the lowest level at which goodwill is monitored but where such level is not larger than an operating segment. Gains and losses on the disposal of an entity include the carrying amount of goodwill related to the business sold.

Customer relationships

The Group measures the carrying values of customer relationships acquired in a business combination by reference to the fair value as at acquisition date less related amortisation based on expected useful lives. The fair value is determined based on a methodology adopted involving subjective underlying assumptions, including cash flow forecasts, discount rates, attrition rates and assessment of useful lives. The customer contracts are being amortised over 5 years.

Software

Software includes development costs which are capitalised only when:

- the technical feasibility and commercial viability of the project is demonstrated;
- the consolidated entity has an intention and ability to complete the project and use it or sell it; and
- the costs can be measured reliably.

Such costs include payments to external contractors to develop the software, any purchase of materials and equipment and personnel costs of employees directly involved in the project. The software development asset is amortised at the rate of 20% per annum. Subsequent expenditure on capitalised intangible assets is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

Note 15. Intangible Assets (continued)

Other intangibles

Other intangibles include patents and trademarks stated at cost.

	2018 $'000	2017 $'000
Goodwill	105,423	44,317
Customer relationships	13,778	8,475
Patents and Trademarks	80	80
Software	2,589	1,325
Total intangibles	**121,870**	**54,197**

Allocation of intangible assets

	Note	Goodwill $'000	Customer relationships $'000	Patents and Trademarks $'000	Software $'000	Total $'000
Balance 1 July 2016		35,292	7,059	69	934	43,354
Acquisition of businesses	16	9,025	3,101	–	–	12,126
Additions		–	–	11	665	676
Amortisation		–	(1,685)	–	(274)	(1,959)
Balance 30 June 2017		**44,317**	**8,475**	**80**	**1,325**	**54,197**
Consists of:						
Costs		44,317	10,830	80	1,797	57,024
Accumulated amortisation		–	(2,355)	–	(472)	(2,827)
Balance 30 June 2017		**44,317**	**8,475**	**80**	**1,325**	**54,197**
Balance 1 July 2017		44,317	8,475	80	1,325	54,197
Acquisition of businesses	16	61,106	8,966	–	–	70,072
Additions		–	–	–	1,809	1,809
Amortisation		–	(3,663)	–	(545)	(4,208)
Balance 30 June 2018		**105,423**	**13,778**	**80**	**2,589**	**121,870**
Consists of:						
Costs		105,423	19,796	80	3,606	128,905
Accumulated amortisation		–	(6,018)	–	(1,017)	(7,035)
Balance 30 June 2018		**105,423**	**13,778**	**80**	**2,589**	**121,870**

Note 15. Intangible Assets (continued)

Allocation of intangible assets (continued)

	Collections $'000	Post Collections $'000	Other $'000	Corporate $'000	Total $'000
2018					
Goodwill	63,150	39,158	3,115	–	105,423
Customer relationships	7,874	5,641	263	–	13,778
Other intangibles	–	–	–	80	80
Software	–	–	–	2,589	2,589
	71,024	44,799	3,378	2,669	121,870
2017					
Goodwill	18,138	23,064	3,115	–	44,317
Customer relationships	3,617	4,424	434	–	8,475
Other intangibles	–	–	–	80	80
Software	–	–	–	1,325	1,325
	21,755	27,488	3,549	1,405	54,197

Impairment of assets

Goodwill has been allocated for impairment testing purposes to the following operating segments:

- Collections – NSW
- Collections – Victoria
- Post Collections – NSW
- Post Collections – Victoria
- Other

At the end of each reporting period, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. An impairment loss, if any, is recognised for the amount by which the carrying amount exceeds its recoverable amount.

The recoverable amount of each cash generating unit is determined based on value-in-use calculations. Value-in-use calculations use cash flow projections based on financial budgets, excluding growth initiatives, covering a projected five year period and a post-tax discount rate of 9.5% per annum (2017: 9.5%).

Cash flow projections during the budget period are based on the respective cash generating units' having consistent gross margins throughout the budget period. The cash flows beyond that five year period have been extrapolated using a steady 2.5% per annum growth rate (2017: 2.5%). Annual capital expenditure is based on expected cash costs to maintain assets in their current condition. The directors believe that any reasonable change in the key assumptions to revenue growth or discount rate on which recoverable amount is based would not cause the aggregate carrying amount to exceed the aggregate recoverable amount of the cash-generating unit.

Note 16. Business Combinations

Acquisitions of businesses are accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value which is calculated as the sum of the acquisition-date fair values of assets transferred to the Group, liabilities incurred by the Group to the former owners of the acquiree and the equity instruments issued by the Group in exchange for control of the acquiree. Goodwill arises in a business combination when the consideration transferred to the acquiree is greater than the net of the acquisition-date amounts of identifiable assets and the liabilities assumed. Acquisition-related costs are recognised in profit or loss as incurred.

2018				
Date of Acquisition	Business Segment	Cash consideration $'000	Shares issued $'000	Total consideration $'000
August 2017	Collections/Post Collections	1,000	–	1,000
September 2017	Collections/Post Collections	6,000	–	6,000
October 2017	Collections/Post Collections	34,014	3,734	37,748
		41,014	3,734	44,748
January 2018	Collections/Post Collections	50,222	–	50,222
		91,236	**3,734**	**94,970**

The fair values of the assets and liabilities acquired during August 2017, September 2017 and October 2017 are finalised values.

The fair values of the assets and liabilities acquired during January 2018 are provisional values and pending final valuations. On completion of the final valuations the balances for the acquisition may be revised in accordance with applicable Australian Accounting Standards. This is likely to result in the restatement of goodwill recognised with the business combination.

The aggregated provisional and finalised fair value of the identifiable assets and liabilities of the business combinations at their dates of acquisition were:

Fair values recognised on acquisition

	Provisional values			Finalised values(i)			Consolidated
2018	Collections $'000	Post Collections $'000	Total $'000	Collections $'000	Post Collections $'000	Total $'000	Total $'000
Assets							
Cash	(8)	–	(8)	170	–	170	162
Debtors	4,229	938	5,167	3,489	–	3,489	8,656
Plant and Equipment	2,510	557	3,067	5,402	4,064	9,466	12,533
Land and Buildings	10,883	2,414	13,297	–	3,600	3,600	16,897
Inventory	–	–	–	3	–	3	3
Customer relationships	2,641	586	3,227	3,596	2,143	5,739	8,966
Liabilities							
Trade and other payables	(4,554)	(1,011)	(5,565)	(3,304)	–	(3,304)	(8,869)
Employee entitlements	(918)	(204)	(1,122)	(284)	–	(284)	(1,406)
Deferred tax liability	(948)	(210)	(1,158)	(1,277)	(643)	(1,920)	(3,078)
Total net identifiable assets	**13,835**	**3,070**	**16,905**	**7,795**	**9,164**	**16,959**	**33,864**
Goodwill	27,268	6,049	33,317	17,750	10,039	27,789	61,106
Consideration transferred	**41,103**	**9,119**	**50,222**	**25,545**	**19,203**	**44,748**	**94,970**

(i) At 31 December 2017, the fair values of the assets and liabilities acquired during August 2017, September 2017 and October 2017 were provisional values. The fair values were finalised at 30 June 2018 in a restatement of the previously disclosed provisional values. A reconciliation of these changes is included in the table below.

Note 16. Business Combinations (continued)

Reconciliation of fair values of assets and liabilities acquired that were finalised during the period

	Provisional values at 31 December 2017			Finalised values at 30 June 2018			Change
2018	Collections $'000	Post Collections $'000	Total $'000	Collections $'000	Post Collections $'000	Total $'000	$'000
Assets							
Cash	170	–	170	170	–	170	–
Debtors	3,489	–	3,489	3,489	–	3,489	–
Plant and Equipment	7,478	4,282	11,760	5,402	4,064	9,466	(2,294)
Land and Buildings	–	3,600	3,600	–	3,600	3,600	–
Inventory	2	–	2	3	–	3	1
Customer relationships	–	–	–	3,596	2,143	5,739	5,739
Liabilities							
Trade and other payables	(3,189)	–	(3,189)	(3,304)	–	(3,304)	(115)
Employee entitlements	(284)	–	(284)	(284)	–	(284)	–
Deferred tax liability	(198)	–	(198)	(1,277)	(643)	(1,920)	(1,722)
Total net identifiable assets	**7,468**	**7,882**	**15,350**	**7,795**	**9,164**	**16,959**	**1,609**
Goodwill	18,428	10,970	29,398	17,750	10,039	27,789	(1,609)
Consideration transferred	**25,896**	**18,852**	**44,748**	**25,545**	**19,203**	**44,748**	**–**

Total acquisition costs of $2,313,000 have been expensed during the year ended 30 June 2018.

The Has-a-Bin business was acquired by the Group in September 2017. The land, which the Greenacre facility is located upon, was acquired by an entity controlled by the Pre-IPO Group shareholders and is leased to the Group (refer to Note 32).

The businesses were acquired to continue the expansion of all operating divisions within the Group. All businesses have contributed to the revenue and profits of the Group during the year.

The following table provides a summary of revenue and profit contribution attributable to the additional business generated by the business combinations for the period ended 30 June 2018.

2018			
Date of Acquisition	Business Segment	Revenue $'000	Profit $'000
August 2017	Collections/Post Collections	1,708	416
September 2017	Collections/Post Collections	4,242	735
October 2017	Collections/Post Collections	20,609	1,368
January 2018	Collections/Post Collections	19,307	3,822
		45,866	**6,341**

Had these business combinations been effected at 1 July 2017, the revenue of the Group would have been $334.1 million, and the profit for the year would have been $43.1 million. The directors consider these 'pro-forma' numbers to represent an approximate measure of the performance of the combined group on an annualised basis and to provide a reference point for comparison in future periods.

Note 16. Business Combinations (continued)

In determining the 'pro-forma' revenue and profit of the Group had these business combinations occurred at the beginning of the current year, the directors have:

- Calculated depreciation of plant and equipment acquired on the basis of the fair values arising in the initial accounting for the business combination rather than the carrying amounts recognised in the pre-acquisition financial statements; and
- Calculated borrowing costs on the funding levels, credit ratings and debt/equity position of the Group after the business combination.

2017

Date of Acquisition	Business Segment	Cash consideration $'000	Deferred consideration[(i)] $'000	Total consideration $'000
October 2016	Collections	700	700	1,400
November 2016	Post Collections	900	–	900
March 2017	Other	185	–	185
May 2017	Post Collections	28,166	–	28,166
		29,951	**700**	**30,651**

(i) Under the deferred consideration arrangement, the Group was required to pay the vendor $700,000 in July 2017.

2017	Collections $'000	Post Collections $'000	Other $'000	Total $'000
Assets				
Plant and equipment	678	7,672	–	8,350
Stock	–	–	86	86
Land and buildings	–	27,524	–	27,524
Customer relationships	128	2,973	–	3,101
Liabilities				
Employee entitlements	–	(68)	–	(68)
Deferred tax liability	(38)	(892)	–	(930)
Lease Liability	–	(16,437)	–	(16,437)
Total net identifiable assets	**768**	**20,772**	**86**	**21,626**
Goodwill	632	8,293	100	9,025
Consideration transferred	**1,400**	**29,065**	**186**	**30,651**

Total acquisition costs of $103,000 were expensed in 2017.

Note 17. Trades and Other Payables

Trade and other payables represent the liabilities for goods and services received by the Group that remain unpaid at the end of the reporting year or are required to be reimbursed to management where such expenses have been paid by management on behalf of the Group. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

	2018 $'000	2017 $'000
Current		
Trade creditors	27,240	19,012
Other creditors and accruals	18,366	12,360
Deferred revenue	2,534	1,784
Deferred settlement(i)(ii)	29,532	700
Total trade and other payables	**77,672**	**33,856**
Non-current		
Deferred settlement(ii)	28,899	–
Other payables	**28,899**	**–**

(i) A Collections acquisition during the financial year ended 30 June 2017 included a deferred settlement of $0.7 million. This was subsequently settled in July 2017.

(ii) On 11 December 2017, the Group completed the purchase of land at Patons Lane. The consideration for Patons Lane is $90 million, structured over three payments of $30 million in December 2017, December 2018 and July 2019. As the remaining second and third payments are deferred beyond normal credit terms, the amount recognised as a current ($29.53 million) and non-current ($28.90 million) liability is measured as the present value of these expected future payments.

Note 18. Borrowings

Borrowing costs directly attributable to the acquisition, construction or production of assets that necessarily take a substantial amount of time to prepare for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

All other borrowing costs are recognised in profit or loss in the year in which they are incurred.

The Group borrows funds from financial institutions to fund acquisitions and capital expenditure (prior to the corporate reorganisation, hire purchase facilities were used to fund capital expenditure).

The banking facilities as at 30 June 2018 contain financial covenants and other undertakings which are customary for similar facilities made available to corporate borrowers. The following financial covenants apply and are tested semi-annually:

- Total Leverage Ratio, being the ratio of net debt to EBITDA, not to exceed 3.00x; and
- Interest Cover Ratio, being the ratio of EBITDA to net interest expense, must be at least 3.00x.

For the purpose of calculating the financial covenants, a number of customary pro forma adjustments are made to EBITDA, net debt and net interest expense. These adjustments are not reflected in EBITDA, net debt or net interest expense, and therefore these measures will be different to the values used for covenant calculation under the banking facilities. Accordingly, the ratios for covenant calculations will not necessarily reflect the key ratios reported on by the Group.

A breach of the covenants and undertakings (which are not remedied within any applicable grace period) will be an event of default under the banking facilities and will, among other consequences, prevent the Group from paying dividends.

The Group was in compliance with these financial covenants during the period.

Note 18. Borrowings (continued)

	2018 $'000	2017 $'000
Current – secured		
Finance lease liabilities(i)	2,388	1,700
Total Borrowings (Current)	**2,388**	**1,700**
Non-current – secured		
Bank loan(ii)	158,000	116,500
Borrowing costs	(790)	(1,097)
Finance lease liabilities(i)	16,927	17,265
Total Borrowings (Non-Current)	**174,137**	**132,668**

(i) The finance lease liabilities relate to properties under put and call options. Refer to Note 14 for further details.

(ii) During the year, bank loans increased from $116.5 million as at 30 June 2017 to $158.0 million as at 30 June 2018. This was due to drawdowns of $119.0 million that were partially offset by repayments of $77.5 million during the year. There has been no change to the terms of the borrowing facility in the current year. Refer to the Consolidated Statement of Cash Flows for further details.

Bank financing facilities

		2018		2017	
Facility	Maturity	Facility $'000	Utilised $'000	Facility $'000	Utilised $'000
Syndicated Facility – Term Loan	9 July 2020	80,000	80,000	80,000	80,000
Syndicated Facility – Revolving multi-option	9 July 2020	120,000	81,879	120,000	38,388

The Group entered into new secured syndicated three year term and revolving facilities from 5 May 2017 (Syndicated Facility). The facility limit under the new banking facilities is $200 million, $80 million of which is a term loan facility, and the remaining $120 million is a revolving multi-option facility which may be drawn by way of loans, letters of credit or bank guarantees. As at 30 June 2018, $3,879,405 (2017: $1,888,133) had been drawn down for guarantees. The Syndicated Facility is secured against the business, property, plant and equipment and the subsidiaries. All covenants were complied with during the year. Subsequent to year end, the Group entered into new facilities, refer to Note 33 for details.

Reconciliation of liabilities arising from financing activities

The Group is exposed to market risk, credit risk and liquidity risk. The Group's overall risk management program focuses on managing these risks. The Group uses short term rollovers to manage the interest rate risk with no speculative trading in financial instruments. It seeks to deal with creditworthy counterparties and monitors its liquidity through cash flow forecasts.

			Non-cash		
	30-Jun-17 $'000	Financing cash flows $'000	Deferred borrowing costs $'000	Movement in Finance lease liabilities $'000	30-Jun-18 $'000
Total Borrowings (Current)	1,700	–	–	688	2,388
Total Borrowings (Non-Current)	132,668	41,500	307	(338)	174,137
Total Liabilities from financing activities	**134,368**	**41,500**	**307**	**350**	**176,525**

Notes to the Financial Statements

for the year ended 30 June 2018

Note 19. Financial Instruments

Capital management

The Group manages its capital to ensure that the entities in the Group will be able to continue as going concerns whilst maximising the return to stakeholders through the optimisation of the debt and equity balance. The finance facilities are outlined in Note 18.

The capital structure of the Group consists of equity holders of the parent, comprising issued capital, reserves and retained earnings. Operating cash flows are used to maintain and expand the Group's assets as well as pay for operating expenses. The Group is not subject to any external imposed capital requirements. The gearing ratio of the Group at reporting date was:

	2018 $'000	2017 $'000
Current borrowings	2,388	1,700
Non-current borrowings	174,137	132,668
less cash and cash equivalents	(21,443)	(13,278)
Net debt	155,082	121,090
Total assets (less cash)	556,312	281,866
Net debt to total assets ratio	27.9%	43.0%

Net debt to total assets ratio:

(i) Debt is defined as long-term and short-term borrowings, as described in Note 18.

(ii) Total assets less cash includes all assets of the Group less cash and cash equivalents.

Financial risk management objectives

The Group is exposed to market risk, credit risk and liquidity risk. The Group's overall risk management program focuses on managing these risks. The Group uses short term rollovers to manage the interest rate risk with no speculative trading in financial instruments. It seeks to deal with creditworthy counterparties and monitors its liquidity through cash flow forecasts.

Market risk

Market risk is the risk that the fair value or future cash flows of the financial instruments fluctuate due to market price changes. The Group is exposed to interest rate movements on its bank loans.

At the reporting date, the interest rate profile of the Group's interest bearing instruments were:

	30 June 2018		30 June 2017	
	Weighted ave interest rate	$'000	Weighted ave interest rate	$'000
Bank loans (variable)	4.09%	158,000	3.84%	116,500
Finance lease liabilities (fixed rate)	3.84%	19,315	3.84%	18,965

A 1% change in the interest rates would have increased/(decreased) the profit by $1,391,000 (2017: $1,165,000).

Note 19. Financial Instruments (continued)

Credit risk

Credit risk is the risk that a customer or counterparty fails to meet its contractual obligations under a financial instrument and results in a loss to the Group. The Group manages the risk by establishing credit limits and managing exposure to individual entities. Credit evaluations are performed on all customers requiring credit over a certain amount. The Group minimises the concentration of credit risk by undertaking transactions with a large number of customers. The maximum exposure to credit risk is the carrying value at balance date.

	2018 $'000	2017 $'000
Cash and cash equivalents	21,443	13,278
Trade and other receivables	47,013	30,433
	68,456	43,711

Liquidity risk

Liquidity risk is the risk that the Group will not meet its financial obligations as they fall due. It is the Group's policy to maintain sufficient funds in cash and cash equivalents to meet near term operational requirements. Management prepares and monitors rolling cash flows and regularly reviews existing funding arrangements to manage this risk. At balance date, the Group has in excess of $38 million (2017: $81 million) in available head room in its banking facilities, plus $21 million in cash.

The contractual maturity of the Group's financial liabilities are:

2018	Weighted ave interest rate	1 Year $'000	Over 1 to 2 Years $'000	Over 2 to 5 Years $'000	Total $'000	Carrying Amount $'000
Trade and other payables		77,672	–	–	77,672	77,672
Bank loans	4.09%	6,462	6,462	158,159	171,083	158,000
Finance lease liabilities	3.84%	2,934	15,225	2,609	20,768	19,315
Financial guarantees	4.09%	3,879	–	–	3,879	–
		90,947	21,687	160,768	273,402	254,987

2017	Weighted ave interest rate	1 Year $'000	Over 1 to 2 Years $'000	Over 2 to 5 Years $'000	Total $'000	Carrying Amount $'000
Trade and other payables		33,856	–	–	33,856	33,856
Bank loans	3.84%	4,474	4,474	121,084	130,032	116,500
Finance lease liabilities	3.84%	1,700	14,842	2,472	19,014	18,965
Financial guarantees	3.84%	1,888	–	–	1,888	–
		41,918	19,316	123,556	184,790	169,321

The amount included above for financial guarantees is the maximum amount that the Group could be forced to settle under the arrangements for the full guarantee amount if that amount is claimed by the counterparty to the guarantees. Based on expectations at the end of the reporting period, the Group considers that it is more likely than not that such amounts will not be payable under the arrangement. However, this estimate is subject to change depending on the probability the counterparty claiming under the guarantee, which is a function of the likelihood that the financial receivables held by the counterparty which are guaranteed, suffer credit losses.

Note 20. Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation.

Employee benefits

Short-term employee benefits

Liabilities for wages and salaries, including non-monetary benefits, annual leave and long service leave expected to be settled within 12 months of the reporting date are recognised in current liabilities in respect of employees' services up to the reporting date and are measured at the amounts expected to be paid when the liabilities are settled.

Other long-term employee benefits

The liability for annual leave and long service leave not expected to be settled within 12 months of the reporting date are recognised in non-current liabilities, provided there is an unconditional right to defer settlement of the liability. The liability is measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on corporate bond rates with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.

	2018 $'000	2017 $'000
Current		
Annual leave	2,732	1,833
Long service leave	376	309
Total provisions (Current)	**3,108**	**2,142**
Non-Current		
Long service leave	695	232
Total provisions (Non-Current)	**695**	**232**

Note 21. Issued Capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

Share capital	2018		2017	
Details	Number of shares	$'000	Number of shares	$'000
Ordinary share capital	–	–	–	–
Fully paid ordinary shares	414,883,467	748,137	349,000,000	624,015

Movements in ordinary share capital		2018		2017	
Date	Details	Number of shares	$'000	Number of shares	$'000
	On issue at 1 July	349,000,000	624,015	11,000	11
	Movements:				
09/05/2017	Corporate reorganisation adjustment	–	–	(11,000)	(11)
09/05/2017	Shares issued under IPO:				
	- Prospectus Applications	–	–	244,212,000	439,583
	- Pre-IPO Bingo Group shareholders	–	–	104,700,000	188,460
	- Employees	–	–	88,000	157
02/10/2017	Issue of shares as consideration for Business Combination (i)	1,714,663	3,734	–	–
06/12/2017	Issue of shares under Entitlement Offer (Institutional tranche) (ii)	55,723,531	105,875	–	–
21/12/2017	Issue of shares under Entitlement Offer (Retail tranche) (ii)	7,468,974	14,191	–	–
02/05/2018	Issue of shares under dividend reinvestment program	976,299	2,704	–	–
	Capital raising transaction costs during the year (net of tax)	–	(2,382)	–	(4,185)
	On issue at 30 June	**414,883,467**	**748,137**	**349,000,000**	**624,015**

(i) No cash consideration was paid as the issued shares form part of the consideration for the acquisition of Konstruct Environmental Pty Limited.

(ii) On 27 November 2017 the Group announced a range of initiatives to increase network capacity expansion across Victoria and NSW, including acquisitions and organic redevelopment opportunities. These initiatives were funded by equity. The equity was raised via a 1 for 5.55 pro-rata accelerated non-renounceable entitlement offer priced at $1.90 per share (Entitlement Offer).

Note 22. Reserves

	2018 $'000	2017 $'000
Group reorganisation reserve	(545,068)	(545,068)
Employee equity benefits reserve	1,452	162
Closing balance	**(543,616)**	**(544,906)**

(i) Group reorganisation reserve

Under the corporate reorganisation and initial public offering policy described in Note 1, the proceeds of shares issued by the Company as part of the IPO, and the equity retained by the shareholders are recognised in the corporate reorganisation reserve. An adjustment is then made to issued capital to eliminate the issued capital recognised in Bingo Holdings Pty Limited immediately before the corporate reorganisation. See Note 23 for further information regarding the corporate reorganisation.

	2018 $'000	2017 $'000
Group reorganisation reserve		
Opening Balance	(545,068)	–
Return of capital to existing shareholders as consideration under share sale agreement	–	(356,608)
Equity retained by existing shareholders	–	(188,460)
Closing balance	**(545,068)**	**(545,068)**

(ii) Employee equity benefits reserve

The employee equity benefits reserve is used to record the value of equity benefits provided to employees as part of their remuneration. Refer to Note 31 for further details on these share based payment plans.

	2018 $'000	2017 $'000
Employee equity benefits reserve		
Opening Balance	162	–
Share based payment expense[(i)]	1,290	162
	1,452	**162**

(i) Refer to Note 31 for further details.

Note 23. Corporate Reorganisation

On 9 May 2017 the shareholders of the Company and Bingo Holdings Pty Limited and its controlled entities undertook a corporate reorganisation process to facilitate an Initial Public Offering ("IPO"). Consequently, the Company acquired the already operating Bingo Holdings Pty Limited and its controlled entities (Pre-IPO Bingo Group).

This corporate reorganisation does not represent a business combination in accordance with AASB 3 'Business Combinations', and the appropriate accounting treatment for recognising the new group structure is on the basis that the transaction is a form of capital reconstruction and group reorganisation. Accordingly, the financial statements have been presented as a continuation of the Pre-IPO Bingo Group. As such, financial statements of the Group include the historical financial information of the Pre-IPO Bingo Group for the period before the acquisition. These financial statements include the financial results for the Group from 1 July 2017 to 30 June 2018.

The comparative information presented in the financial statements represents the financial position for the Group as at 30 June 2017, and the financial performance of the Pre-IPO Bingo Group for the period 1 July 2016 to the date of acquisition and the Group from acquisition to 30 June 2017.

The equity structure in the consolidated financial statements, including the number and type of equity instruments issued at the date of acquisition reflects the equity structure of the Company. A corporate reorganisation reserve is recognised to record the difference between the amount paid to acquire the Pre-IPO Bingo Group and the share capital of Bingo Holdings Pty Limited.

Note 24. Dividends

The Company declared a fully franked dividend on ordinary shares for the financial year ended 30 June 2018 of 3.72 cents per share, being an interim dividend of 1.72 cents per share and final dividend of 2.00 cents per share. The record date of the final dividend is 27 August 2018 with payment to be made on 27 September 2018.

Details of the dividends in respect of the financial year are as follows:

	2018		2017	
	Cents per share	Total $'000	Cents per share	Total $'000
Dividends paid during the period				
Final dividend relating to prior period	–	–	–	–
Interim dividend relating to current period	1.72	7,119	–	–
	1.72	**7,119**	**–**	**–**
Dividends determined in respect of the period				
Interim dividend relating to current period	1.72	7,119	–	–
Final dividend relating to current period declared subsequent to year end	2.00	8,298	–	–
	3.72	**15,417**	**–**	**–**

	2018 $'000	2017 $'000
Dividends paid in cash or satisfied by the issue of shares under the dividend reinvestment plan		
Dividends paid in cash	4,415	–
Dividends satisfied by the issue of shares under the dividend reinvestment plan	2,704	–
	7,119	**–**

	2018 $'000	2017 $'000
Franking credit balance		
The available franking credits are:		
30% franking credits	29,490	24,732

Notes to the Financial Statements

for the year ended 30 June 2018

Note 25. Commitments

Leases of fixed assets, where substantially all the risks and benefits incidental to the ownership of the asset are transferred to entities in the consolidated group, are classified as finance leases. All other leases are classified as operating leases.

Finance leases are capitalised by recognising an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the year. Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term.

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are recognised as expenses on a straight-line basis over the lease term.

	2018 $'000	2017 $'000
Finance lease commitments		
Within one year	2,388	2,436
Less unexpired charges	(545)	(736)
Between one and five years	17,665	18,003
Less finance costs	(193)	(738)
Total	**19,315**	**18,965**
Operating lease commitments		
Non-cancellable operating leases contracted for but not recognised in the financial statements:		
Non-related payable – Within one year	2,319	1,120
Related party payable – Within one year	762	–
Non-related party between 1 year and five years	3,738	4,115
Related party between 1 year and five years	43	–
Non-related party after 5 years	2,001	3,223
Related party after 5 years	–	–
Total	**8,863**	**8,458**

Refer to Note 32 for related party details.

	2018 $'000	2017 $'000
Capital commitments		
Significant capital expenditure contracted for at the end of the reporting period but not recognised as a liability is as follows:		
Property, plant and equipment	5,227	2,975

Note 26. Contingent Liabilities

The Environment Protection Authority (EPA) has commenced proceedings against Mortdale Recycling Pty Ltd and Minto Recycling Pty Ltd in respect of throughput exceedances at each of the Mortdale and Minto facilities. As the matters are before the Court it is not possible to foreshadow the penalty that may possibly be imposed, however Bingo is of the view that any penalty will not be material to earnings.

Note 27. Parent Entity Information

Set out below is the supplementary information about the parent entity for the period.

Statement of profit or loss and other comprehensive income

	2018 $'000	2017 $'000
Profit after income tax(i)	7,119	–
Total comprehensive income	7,119	–
Statement of financial position		
Total current assets	214,868	80,429
Total non-current assets	46,604	46,604
Total assets	261,472	127,033
Total current liabilities	10,359	1,332
Total non-current liabilities	–	–
Total liabilities	10,359	1,332
Issued capital	748,137	624,015
Retained earnings	–	–
Reserves	(497,024)	(498,314)
Total equity	**251,113**	**125,701**

(i) Represents dividend income which was paid to the shareholders during the year. Refer to Note 24 for details.

Guarantees entered into by the parent entity in relation to the debts of its subsidiaries

	2018 $'000	2017 $'000
Guarantee provided under the deed of cross guarantee(ii)	287,131	–

(ii) Bingo Industries Limited has entered into a deed of cross guarantee with 26 of its wholly owned subsidiaries. Refer to Note 28 and Note 30 for further details.

Incorporation

Bingo Industries Limited was incorporated on 3 March 2017 and is the ultimate parent company of the Group, effective 9 May 2017.

Contingent liabilities

The parent entity had no contingent liabilities as at 30 June 2018 (2017: Nil).

Significant accounting policies

The accounting policies of the parent entity are consistent with those of the consolidated entity, as disclosed in Note 2, with the exception of investments in subsidiaries which are carried at historic cost. Dividends received from subsidiaries are recognised in the statement of profit or loss when the right to receive the dividend is established.

Notes to the Financial Statements

for the year ended 30 June 2018

Note 28. Deed of Cross Guarantee

On 25 June 2018 Bingo Industries Limited entered into a new deed of cross guarantee. By entering into the deed, certain wholly-owned entities (refer to Note 30) were relieved from the requirement to prepare a financial report and Directors' report under Class Order 2016/785 (as amended) issued by the Australian Securities and Investments Commission. The consolidated financial statements of the Group represent the results and the financial position of the entities forming part of the deed of cross guarantee.

Note 29. Company Details

Bingo Industries Limited	New South Wales
Legal Form	Incorporated public company limited by shares
Country of incorporation	Australia
Registered office	305 Parramatta Road Auburn NSW 2144
Principal place of business	305 Parramatta Road Auburn NSW 2144

Note 30. Interests in Subsidiaries

	Principal place of business	2018 %	2017 %
Bingo Industries Limited(iii)	Australia	100	100
Bingo Property Pty Ltd(iii)	Australia	100	100
Bingo Holdings Pty Ltd (formerly Bingo Industries Pty Ltd)(iii)	Australia	100	100
Bingo Waste Services Pty Ltd(iii)	Australia	100	100
Bingo Bins Pty Ltd(iii)	Australia	100	100
Bingo Recycling Pty Ltd(iii)	Australia	100	100
Bingo Commercial Pty Ltd(iii)	Australia	100	100
Bingo Equipment Pty Ltd(iii)	Australia	100	100
OATI (NSW) Pty Ltd	Australia	100	100
Mortdale Recycling Pty Ltd	Australia	100	100
St Marys Recycling Pty Ltd	Australia	100	100
Adderley Recycling Pty Ltd	Australia	100	100
Kembla Grange Recycling Pty Ltd (formerly known as Burrows Recycling Pty Ltd)	Australia	100	100
McPherson Recycling Pty Ltd	Australia	100	100
Minto Recycling Pty Ltd	Australia	100	100
Smithfield Recycling Pty Ltd	Australia	100	100
Bingo Office Pty Ltd	Australia	100	100
Bingo Acquisitions Pty Ltd(iii)	Australia	100	100
Bingo Investments Pty Ltd(iii)	Australia	100	100
Bingo IP Pty Ltd(iii)	Australia	100	100
Bingo Trademarks Pty Ltd(iii)	Australia	100	100
Toro Group Holdings Pty Ltd(iii)	Australia	100	100
Toro Waste Equipment (Aust) Pty Ltd(iii)	Australia	100	100
TW Auburn Pty Ltd(iii)	Australia	100	100
Bingo Education Pty Ltd(iii)	Australia	100	100
Bingo Pty Ltd(iii)	Australia	100	100
Gosford Recycling Pty Ltd	Australia	100	100
Helensburgh Recycling Pty Ltd	Australia	100	100
Newcastle Recycling (NSW) Pty Ltd	Australia	100	100
Silverwater Recycling Pty Ltd	Australia	100	100
Wollongong Recycling (NSW) Pty Ltd	Australia	100	100
Revesby Recycling Pty Ltd	Australia	100	100
Artarmon Recycling Pty Ltd(i)	Australia	100	–
Bingo (VIC) Pty Ltd(i)(iii)	Australia	100	–
Bingo Patons Lane Pty Ltd(i)(iii)	Australia	100	–
Bingo Patons Lane Unit Trust(i)(iii)	Australia	100	–
Bingo Property (VIC) Pty Ltd(i)(iii)	Australia	100	–
Greenacre Recycling Pty Ltd(i)	Australia	100	–
Ingleburn Recycling Pty Ltd(i)	Australia	100	–
Melbourne Recycling Centres Pty Limited(ii)(iii)	Australia	100	–
SRC Operations Pty Ltd(ii)(iii)	Australia	100	–
National Recycling Group Pty Ltd(ii)(iii)	Australia	100	–
DATS Environmental Services Pty Ltd(ii)(iii)	Australia	100	–
Truck and Plant Management Services Pty Ltd(ii)(iii)	Australia	100	–
Konstruct Environmental Pty Ltd(ii)(iii)	Australia	100	–

(i) Entity incorporated during the current year.

(ii) Entity acquired during the current year.

(iii) Entities covered under the deed of cross guarantee with Bingo Industries Limited (Refer to Note 28 for further details).

All entities above are part of the tax consolidated group. Refer to Note 7 for further details.

Note 31. Share-Based Payments

The Board has adopted an incentive plan called the Equity Incentive Plan (EIP) to facilitate offers of equity in the form of options or performance rights to employees of the Group. Under the EIP, the Board may, in its absolute discretion, offer awards under the EIP to employees of the Group (including the Managing Director and Chief Executive Officer and the Chief Financial Officer).

Each performance right represents a right to have one Share issued to the holder of the performance right (or issued to a trust set up in connection with the EIP on their behalf) on the vesting date. Each option represents a right to acquire one Share for a fixed exercise price per option following the vesting date and prior to the expiry date of the option. The Board has no current intention to issue options to employees under the EIP.

Share based payments have been adopted for short term incentives, long term incentives and the transactional bonus from the IPO.

(i) Short Term Incentives (STI)

During the year, 337,283 performance rights were granted under the STI (2017: Nil).

(ii) Long Term Incentives (LTI)

The LTI performance rights will be subject to an earnings per share compound annual growth (EPS) hurdle (50% of the grant value) and a relative total shareholder return (TSR) hurdle (compared to the ASX 300 Industrials constituents) (50% of the grant value).

These will be both tested over the first three years from the date of grant. 20% of the performance rights subject to the EPS hurdle will vest if EPS growth is at the target level and 100% will vest if EPS growth is at the stretch level or above with straight-line vesting in between. No EPS performance rights will vest if EPS growth is below the target level. Between 50% and 100% of the performance rights subject to the TSR hurdle will vest on a straight-line basis if the Group's TSR is between the 50th percentile and the 75th percentile with 100% vesting above the 75th percentile. No TSR performance rights will vest if the Group's TSR is at or below the 50th percentile. These performance hurdles are mutually exclusive so that if only one of these hurdles is satisfied, vesting will still occur for that portion of the grant.

The rights to shares which will vest and be delivered in equal tranches on the date that is three and four years from the date of grant (i.e. the vesting date) subject to meeting specified service conditions and otherwise satisfying the terms of the EIP. No exercise price is payable.

At 30 June 2018, the following rights under the LTI scheme issued and not exercised are:

Grant date	Tranche	End of performance period	Opening Balance	Number of rights granted during the year	Balance at the year end
13 April 2017	1	30 June 2020	323,484	–	323,484
13 April 2017	2	30 June 2021	323,484	–	323,484
1 May 2017	1	30 June 2020	9,722	–	9,722
1 May 2017	2	30 June 2021	9,722	–	9,722
23 October 2017	1	30 June 2020	–	13,265	13,265
23 October 2017	2	30 June 2021	–	13,265	13,265
13 November 2017	1	30 June 2020	–	37,019	37,019
13 November 2017	2	30 June 2021	–	37,019	37,019
15 January 2018	1	30 June 2020	–	6,010	6,010
15 January 2018	2	30 June 2021	–	6,010	6,010
Total			**666,412**	**112,588**	**779,000**

Note 31. Share-Based Payments (continued)

(ii) Long Term Incentives (LTI) (continued)

A Monte Carlo simulation approach was used to value the LTI awards subject to the relative TSR performance conditions. The fair value of the awards subject to the EPS performance condition was calculated using a risk neutral assumption.

Fair market value	Tranche 1 (EPS)	Tranche 1 (TSR)	Tranche 2 (EPS)	Tranche 2 (TSR)
23 October 2017	$1.79	$1.00	$1.73	$0.97
13 November 2017	$1.91	$1.17	$1.86	$1.14
15 January 2018	$2.38	$1.81	$2.32	$1.76

Key valuation assumptions made at grant date were:

Grant date	23 October 2017		13 November 2017		15 January 2018	
	Tranche 1	Tranche 2	Tranche 1	Tranche 2	Tranche 1	Tranche 2
Share price	$1.96	$1.96	$2.08	$2.08	$2.54	$2.54
Expected volatility	34%	34%	34%	34%	34%	34%
Expected life	2.7 years	3.7 years	2.6 years	3.6 years	2.5 years	3.5 years
Risk free interest rate	2.04%	2.17%	1.86%	1.99%	2.07%	2.18%
Dividend yield	3.34%	3.34%	3.15%	3.15%	2.59%	2.59%

(iii) Transactional Bonus

A transactional bonus was paid during the 2017 year following the completion of the IPO. 50% was paid in cash with the remaining 50% paid in the form of performance rights granted under the EIP. The vesting of those rights was deferred for two years and subject to the executive remaining employed with the Group until the vesting date.

Expense arising from share based payments:

	2018 $'000	2017 $'000
STI(i)	206	–
LTI(i)	271	33
Transactional Bonus(ii)	813	129
	1,290	**162**

(i) STI and LTI have been classified as employee benefits expenses in the consolidated statement of profit or loss.

(ii) The performance rights granted under the transactional bonus will be expensed over the vesting period. The Transactional Bonus has been classified as capital raising costs in the consolidated statement of profit or loss.

Note 32. Related Parties

(a) Parent entities

Bingo Industries Limited is the ultimate parent entity.

(b) Equity interests in related parties

Details of the percentage of ordinary shares held in subsidiaries are disclosed in Note 30.

(c) Key management personnel

Disclosures relating to key management personnel (KMP) are set out in the Remuneration Report on pages 67 to 79. The aggregate compensation made to directors and other members of key management personnel of the Company and the Group is set out below:

	2018 $	2017 $
Short term employee benefits	2,529,064	1,129,569
Post-employment benefits	74,117	76,336
Other long term employee benefits	95,766	54,015
Equity settled share based payments	438,441	44,164
	3,137,388	1,304,084

(d) Wholly owned Group transactions

The wholly owned Group is listed in Note 30. Transactions between various entities in the Group consist of:

(i) Sales between entities

(ii) Recharging of operating and administrative costs

(e) Other related party transactions

The Group leased various properties from entities controlled by the Pre-IPO Bingo Group shareholders on normal commercial terms and conditions. The commitments for these leases are outlined in Note 25. During the year $Nil was paid (2017: $5,837,748). $189,000 was outstanding at year end (2017: $Nil).

The Has-a-Bin business was acquired by the Group in September 2017. The land, which the Greenacre facility is located upon, was acquired by an entity controlled by the Pre-IPO Group shareholders for $12.5 million and is leased to the Group on normal commercial terms and conditions.

The Group undertakes certain capital and maintenance work at the various properties which it contracts out to an entity controlled by the Pre-IPO Bingo Group shareholders. During the year $1,280,822 was paid (2017: $807,999). $5,980 was outstanding at year end (2017: $789).

The Group has received financial advisory advice from an entity associated with a director to which fees of $280,500 (2017: $231,000) were paid. $Nil was outstanding at year end (2017: $165,000).

The Group leased certain plant and equipment to entities controlled by the Pre-IPO Bingo Group shareholders. During the year $1,265,000 (Inclusive of GST) (2017: $1,290,000) was charged on normal commercial terms. At year end, total owing was $165,000 (2017: $300,000). This has been repaid subsequent to year end.

The Group sold certain plant and equipment to entities controlled by the Pre-IPO Bingo Group shareholders. During the year $1,595,880 (2017: $Nil) was charged on normal commercial terms and $725,096 profit was made on the transaction. No amount was receivable at year end (2017: $Nil).

The Group provides certain waste management and services to entities controlled by the Pre-IPO Bingo Group shareholders on normal commercial terms and conditions. During the year $1,050,472 was received (2017: $45,640). $11,566 was receivable at year end (2017: $Nil).

As part of the corporate reorganisation process during the prior financial year, the Group acquired land and buildings for $68.4 million (being the IPO properties). To assist the Directors with their assessment of deemed cost the properties were valued by independent third parties in March 2017. Refer to Note 14 for further details. No amount was outstanding at year end.

Note 33. Events Subsequent to the End of the Reporting Year

Debt refinancing

On 20 August 2018, the Group refinanced its principal debt facility, increasing the commitment from $200 million to $400 million (plus an accordion facility of up to $100 million). The prior debt facility was established around the time of the IPO, the increase in size of the facility is now aligned with the current scale of operations and finance requirements of the business. The new facility extends the maturity date from July 2020 to August 2021 and provides greater flexibility to manage the business while the administration of the facility has been simplified.

Final dividend

On 21 August 2018, the Directors of the Company declared a final dividend on ordinary shares with respect to the year ended 30 June 2018. The total amount of the dividend is $8.30 million, which represents a fully franked dividend of 2.00 cents per share. The dividend has not been provided for in the financial statements for the year ended 30 June 2018.

Acquisition of Dial-a-Dump Industries and $425 million Entitlement Offer

On 21 August 2018, the Group announced it had entered into a binding agreement to acquire Dial-a-Dump Industries ("DADI") for an enterprise value of $577.5 million. Consideration for the acquisition is expected to comprise $377.5 million in cash and the residual in Bingo shares to be issued to the vendors of DADI at completion of the acquisition.

DADI is a fully integrated waste management business in NSW with operations across the waste value chain from collections to recycling, landfill and recycled product sales. Assets to be acquired through the acquisition include:

- Genesis Transfer Station in Alexandria, NSW.
- Genesis Waste Facility (landfill, materials processing facility and recycled product processing facility) in Eastern Creek, NSW; and
- Collections fleet of approximately 55 vehicles.

Separately, the Group will also acquire two freehold properties located in Melbourne and Sydney (Bingo currently rents the Sydney property).

The acquisition will be partly funded by an underwritten 1 for 2.48 pro-rata accelerated, non-renounceable entitlement offer priced at $2.54 per ordinary share to raise $425 million. The residual of the consideration for the acquisition will be satisfied by the issue of new Bingo shares to the vendors upon completion of the acquisition.

No other matter or circumstance has arisen since 30 June 2018 that has significantly affected, or may significantly affect the consolidated entity's operations, the results of those operations, or the consolidated entity's state of affairs in future financial years.

Note 34. Auditor's Remuneration

During the financial year the following fees were paid or payable for services provided by Deloitte Touche Tohmatsu, the auditor of the Group:

	2018 $	2017 $
Audit and review of the financial statements	325,000	255,491
Due diligence services	250,000	420,000
Investigating accountants' report and review of forecast for Initial Public Offering	–	500,000
Tax consulting due diligence and compliance services	152,000	14,175
Total	**727,000**	**1,189,666**

Directors' Declaration

The Directors declare that:

(a) In the Directors' opinion, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable;

(b) In the Director's opinion, the attached financial statements are in compliance with International Financial Reporting Standards, as stated in Note 2 to the financial statements;

(c) In the director's opinion, the attached financial statements and notes thereto are in accordance with the Corporations Act 2001, including compliance with accounting standards and giving a true and fair view of the financial position and performance of the consolidated entity; and

(d) The Directors have been given the declarations required by s.295A of the Corporations Act 2001.

At the date of this declaration, the Company is within the class of companies affected by *ASIC Corporations (Wholly owned Companies) Instrument 2016/785*. The nature of the deed of cross guarantee is such that each company which is party to the deed guarantees to each creditor payment in full of any debt in accordance with the deed of cross guarantee.

In the Directors' opinion, there are reasonable grounds to believe that the Company and the companies to which *ASIC Corporations (Wholly owned Companies) Instrument 2016/785* applies, as detailed in Note 30 to the financial statements will, as a group, be able to meet any liabilities to which they are, or may become, subject because of the deed of cross guarantee.

Signed in accordance with a resolution of Directors, pursuant to section 295(5) of the Corporations Act 2001.

On behalf of the Directors

Michael Coleman
Non-Executive Director and Chair

Daniel Tartak
Managing Director and Chief Executive Officer

21 August 2018
Sydney

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Independent Auditor's Report to the Members of Bingo Industries Limited

Report on the Audit of the Financial Report

Opinion

We have audited the financial report of Bingo Industries Limited (the "Entity") and its subsidiaries (the "Group") which comprises the consolidated statement of financial position as at 30 June 2018, the consolidated statement of profit and loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion, the accompanying financial report of the Group is in accordance with the Corporations Act 2001, including:

(i) giving a true and fair view of the Group's financial position as at 30 June 2018 and of its financial performance for the year then ended; and
(ii) complying with Australian Accounting Standards and the Corporations Regulations 2001.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report. We are independent of the Group in accordance with the auditor independence requirements of the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the Corporations Act 2001, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report for the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Deloitte.

Key Audit Matter	How the Key Audit Matter was addressed in the audit
Accounting for acquisitions During the financial year, the Group made significant business acquisitions as disclosed in Note 16. Accounting for these transactions is complex and judgemental, requiring management to determine: • whether the acquisitions represent a business; • the appropriate purchase price allocation, including the fair value assessment of the identifiable tangible and intangible assets; and • the appropriate classification of leases as a consequence of the acquisitions.	Our procedures included, but were not limited to: • Understanding the process that management and the directors' applied to recognise the acquisitions; • Evaluating management's assessment of the nature of the acquisition including the activities and assets acquired; • Evaluating the skills and expertise of managements' independent valuation experts; • Evaluating management's methodologies for assessing the fair value of physical property, plant and equipment acquired; • Obtaining a detailed understanding of the terms and conditions of the purchase contracts to assess the accounting treatment; • Challenging the classification of leases; and • Assessing, in conjunction with our valuation specialists, the appropriateness of the discount rate and the values attributed to the acquired intangible assets and liabilities assumed as part of each business acquisition. • Assessing the appropriateness of the disclosures in Note 16 to the financial statements.

Other Information

The directors are responsible for the other information. The other information comprises the information included in the Group's annual report for the year ended 30 June 2018, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Audit Report

Deloitte.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.

- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the financial report. We are responsible for the direction, supervision and performance of the Group's audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial report of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Deloitte.

Report on the Remuneration Report

Opinion on the Remuneration Report

We have audited the Remuneration Report included in pages 67 to 79 of the Directors' Report for the year ended 30 June 2018.

In our opinion, the Remuneration Report of Bingo Industries Limited, for the year ended 30 June 2018, complies with section 300A of the Corporations Act 2001.

Responsibilities

The directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

Deloitte Touche Tohmatsu
DELOITTE TOUCHE TOHMATSU

Tara Hill
Partner
Chartered Accountants
Sydney, 21 August 2018

Other Information

Top 20 Shareholders as at 21 September 2018

Rank	Name	No. of Shares	% of Shares
1	HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED	107,336,912	18.44
2	DCT17 P/L	99,270,222	17.05
3	J P MORGAN NOMINEES AUSTRALIA LIMITED	73,270,907	12.59
4	CITICORP NOMINEES PTY LIMITED	60,754,292	10.44
5	NATIONAL NOMINEES LIMITED	47,795,189	8.21
6	BNP PARIBAS NOMS PTY LTD <DRP>	36,129,002	6.21
7	NMT77 P/L <NMT FAMILY A/C>	16,908,259	2.90
7	MAT17 P/L <MAT FAMILY A/C>	16,908,259	2.90
8	MWT56 P/L <MWT FAMILY A/C>	13,396,960	2.30
9	NJT17 P/L <NJT FAMILY A/C>	13,396,959	2.30
10	BNP PARIBAS NOMINEES PTY LTD <AGENCY LENDING DRP A/C>	11,896,873	2.04
11	MUTUAL TRUST PTY LTD	8,559,445	1.47
12	BNP PARIBAS NOMS (NZ) LTD <DRP>	5,075,479	0.87
13	UBS NOMINEES PTY LTD	4,767,540	0.82
14	CS FOURTH NOMINEES PTY LIMITED <HSBC CUST NOM AU LTD 11 A/C>	4,367,964	0.75
15	CS THIRD NOMINEES PTY LIMITED <HSBC CUST NOM AU LTD 13 A/C>	4,154,751	0.71
16	WARBONT NOMINEES PTY LTD <UNPAID ENTREPOT A/C>	3,405,343	0.58
17	UBS NOMINEES PTY LTD	2,527,790	0.43
18	BOND STREET CUSTODIANS LTD <MACQUARIE SMALLER CO'S A/C>	1,641,870	0.28
19	BAINPRO NOMINEES PTY LIMITED	1,636,095	0.28
20	HARDY PTY LTD	1,413,378	0.24
Top 20 holders of fully paid ordinary shares		**534,613,489**	**91.83**
Total Remaining Holders Balance		**47,563,676**	**8.17**
Total Fully Paid Ordinary Shares on Issue		**582,177,165**	**100.00**

Other Information

Substantial Shareholders

The number of shares held by substantial shareholders as disclosed in the shareholding notices given to the Company as at 21 September 2018 were:

Name	No. of Shares	% of Shares
Tartak Family[1]	159,880,659	27.46
Schroder Investment Management Australia Limited	39,009,275	6.70
Credit Suisse	33,235,598	5.71
Commonwealth Bank of Australia	22,124,944	3.80

An entity has a substantial shareholding if the total votes attaching to shares in which the entity and their associates have a relevant interest is 5% or more. The list of the 20 largest shareholders is based on the number of shares held in the name of each shareholder on the register of members, even if the shareholder holds the share as a nominee (i.e. no beneficial or relevant interest in the shares). The list of the 20 largest shareholders of the Company and the list of substantial shareholders of the Company differ for this reason.

Statement of Quoted Securities

The Company's total number of shares on issue as at 21 September 2018 was 582,177,165 fully paid Ordinary shares.

Voting Rights

Under the Company's Constitution, every member is entitled to vote who is present at a general meeting of the Company in person or by proxy or by attorney or, in the case of a corporation, by representative, shall, upon a show of hands, have one vote only. A member is not entitled to vote in respect of shares which are the subject of a current Restriction Agreement for so long as any breach of that agreement subsists.

At 21 September 2018, there were 1,681,154 performance rights on issue to 18 individuals (consisting of officers and employees of the Company) under the Company's incentive schemes. Voting rights will be attached to the unissued ordinary shares when the performance rights have been exercised.

Distribution Schedule of Shareholders

Range	Total Holders	Ordinary Shares	% of Issued Capital
1 to 1,000	1,136	571,701	0.10
1,001 to 5,000	1,435	3,828,500	0.66
5,001 to 10,000	704	5,106,919	0.88
10,001 to 100,000	862	21,133,293	3.63
100,001 and Over	82	551,536,752	94.73
Total	**4,219**	**582,177,165**	**100.00**

The number of shareholders each holding less than a marketable parcel of the Company's ordinary shares ($500 in value) at 21 September 2018 was NIL.

1 These shareholdings relate to various shares held by the Tartak Family, including Daniel Tartak (CEO and Managing Director) who holds 17.05% interest in the Company.

Other Information

Securities Exchange Listing

The shares of the Company are listed on the Australian Securities Exchange under the code BIN.

Joint Company Secretaries

Ron Chio and Rozanna Lee

Registered Office and Principal Office

305 Parramatta Road, Auburn NSW 2144

Share Registry

Shareholders can obtain information about their shares and dividend payments by contacting the Company's share registry:

Link Market Services Limited
Level 12, 680 George Street
Sydney NSW 2000

Telephone: +61 1300 554 474

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