Rule 2.7, 3.10.3, 3.10.4, 3.10.5

### **Appendix 3B**

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

 $Introduced o 1/07/96 \ \ Origin: Appendix 5 \ \ Amended o 1/07/98, o 1/09/99, o 1/07/00, 30/09/01, 11/03/02, o 1/01/03, 24/10/05, o 1/08/12, o 1/03/13$ 

Name of	f entity	
Lovisa	Holdings Limited	
ABN		
ABN 3	4 602 304 503	
We (th	ne entity) give ASX the following	information.
	1 - All issues st complete the relevant sections (attach	sheets if there is not enough space).
1	*Class of *securities issued or to be issued	Options under the Lovisa Holdings Limited Equity Incentive Plan
2	Number of *securities issued or to be issued (if known) or maximum number which may be issued	2,758,608

<sup>+</sup> See chapter 19 for defined terms.

Principal terms of the \*securities (e.g. if options, exercise price and expiry date; if partly paid \*securities, the amount outstanding and due dates for payment; if \*convertible securities, the conversion price and dates for conversion)

Options granted under the Lovisa Holdings Limited Equity Incentive Plan. No amount is payable on issue of Options.

2,564,103 Options carry an entitlement to receive upon vesting one fully paid ordinary share in Lovisa Holdings Limited at an exercise price of \$10.95. Vesting of the Options is subject to performance conditions being met upon release of the financial results for the year ending 27 June 2021. The Options will then be subject to a further 2 year holding restriction period ending 2 July 2023, after which time the Options will become exercisable. The options expire 12 months after the end of the holding restriction period.

194,505 Options carry an entitlement to receive upon vesting one fully paid ordinary share in Lovisa Holdings Limited at an exercise price of \$10.95. Vesting of the Options is subject to performance conditions being met upon release of the financial results for the year ending 27 June 2021. The options expire 12 months after the vesting date.

Appendix 3B Page 2 04/03/2013

<sup>+</sup> See chapter 19 for defined terms.

Prior to vesting and exercise, options do not Do the \*securities rank equally in 4 carry a right to vote or receive dividends all respects from the +issue date with an existing +class of quoted +securities? Any ordinary shares allocated on vesting of the options will rank equally with fully paid If the additional \*securities do ordinary shares of Lovisa Holdings Limited not rank equally, please state: then on issue the date from which they do the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment Issue price or consideration 2,758,608 Options issued with an exercise 5 price of \$10.95. Purpose of the issue Options are being granted pursuant to the 6 (If issued as consideration for the terms of the Lovisa Holdings Limited Equity acquisition of assets, clearly Incentive Plan. identify those assets) 6a Is the entity an +eligible entity No that has obtained security holder approval under rule 7.1A? If Yes, complete sections 6b - 6h in relation to the +securities the subject of this Appendix 3B, and comply with section 6i

under rule 7.1

passed

The date the security holder resolution under rule 7.1A was

Number of \*securities issued without security holder approval

6b

6c

<sup>+</sup> See chapter 19 for defined terms.

6d	Number of *securities issued with security holder approval under rule 7.1A		
6e	Number of *securities issued with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting)		
6f	Number of *securities issued under an exception in rule 7.2		
6g	If *securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the *issue date and both values. Include the source of the VWAP calculation.		
6h	If *securities were issued under rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements		
6i	Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements		
7	<sup>+</sup> Issue dates	Options issued 30 Oct	ober 2018
•	Note: The issue date may be prescribed by ASX (refer to the definition of issue date in rule 19.12). For example, the issue date for a pro rata entitlement issue must comply with the applicable timetable in Appendix 7A.  Cross reference: item 33 of Appendix 3B.		
		Number	+Class
8	Number and +class of all +securities quoted on ASX (including the +securities in section 2 if applicable)	105,566,000	Ordinary

Appendix 3B Page 4 04/03/2013

<sup>+</sup> See chapter 19 for defined terms.

9 Number and \*class of all \*securities not quoted on ASX (*including* the \*securities in section 2 if applicable)

Number	+Class
1,893,646 Options under Lovisa Equity Incentive Plan (2017- 2019)	Options
2,602,159 Options under Lovisa Equity Incentive Plan (2018- 2020)	Options
194,505 Options under Lovisa Equity Incentive Plan (2019- 2021)	Options
2,564,103 Options under Lovisa Equity Incentive Plan (2019- 2023)	Options

Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)

No change			

#### Part 2 - Pro rata issue

11	Is security holder approval required?
12	Is the issue renounceable or non-renounceable?
13	Ratio in which the <sup>+</sup> securities will be offered
14	<sup>+</sup> Class of <sup>+</sup> securities to which the offer relates
15	<sup>+</sup> Record date to determine entitlements
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?

<sup>+</sup> See chapter 19 for defined terms.

#### Appendix 3B New issue announcement

17	Policy for deciding entitlements in relation to fractions	
18	Names of countries in which the entity has security holders who will not be sent new offer documents	
	Note: Security holders must be told how their entitlements are to be dealt with.	
	Cross reference: rule 7.7.	
19	Closing date for receipt of acceptances or renunciations	

Appendix 3B Page 6 04/03/2013

<sup>+</sup> See chapter 19 for defined terms.

20	Names of any underwriters	
21	Amount of any underwriting fee	
	or commission	
22	Names of any brokers to the issue	
23	Fee or commission payable to the	
	broker to the issue	
2.4	Amount of any handling fee	$\neg$
24	payable to brokers who lodge	
	acceptances or renunciations on	
	behalf of security holders	
	If the icous is continuent on	$\neg$
25	If the issue is contingent on security holders' approval, the	
	date of the meeting	
26	Date entitlement and acceptance	
	form and offer documents will be sent to persons entitled	
	sent to persons criticie	
27	If the entity has issued options,	
	and the terms entitle option	
	holders to participate on exercise, the date on which notices will be	
	sent to option holders	
28	Date rights trading will begin (if	
	applicable)	
29	Date rights trading will end (if	
	applicable)	
30	How do security holders sell their	$\neg$
J	entitlements in full through a	
	broker?	
21	How do constitute holdows call part	$\neg$
31	How do security holders sell <i>part</i> of their entitlements through a	
	broker and accept for the	
	balance?	

<sup>+</sup> See chapter 19 for defined terms.

Appendix 3B
New issue announcement

32	How do security holders dispose of their entitlements (except by sale through a broker)?	
33	<sup>+</sup> Issue date	
	B - Quotation of securities I only complete this section if you are ap	
34	Type of *securities (tick one)	
(a)	+Securities described in Par	t 1
(b)	All other *securities	
		end of the escrowed period, partly paid securities that become fully paid, sen restriction ends, securities issued on expiry or conversion of convertible
Entities	s that have ticked box 34(a)	
Additi	onal securities forming a new	class of securities
Tick to docume	indicate you are providing the informa	tion or
35		securities, the names of the 20 largest holders of the the number and percentage of additional *securities
36	<del>-</del>	y securities, a distribution schedule of the additional umber of holders in the categories
	1,001 - 5,000 5,001 - 10,000	
	10,001 - 100,000 100,001 and over	
37	A copy of any trust deed for	the additional *securities
	<u> </u>	

Appendix 3B Page 8 04/03/2013

<sup>+</sup> See chapter 19 for defined terms.

Entities	s that have ticked box 34(b)		
38	Number of *securities for which *quotation is sought		
39	<sup>+</sup> Class of <sup>+</sup> securities for which quotation is sought		
40	Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities?		
	If the additional *securities do not rank equally, please state:  • the date from which they do  • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment		
41	Reason for request for quotation now Example: In the case of restricted securities, end of restriction period		
	(if issued upon conversion of another *security, clearly identify that other *security)		
		Number	+Class
42	Number and *class of all *securities quoted on ASX (including the *securities in clause 38)	Transcr	Cition

<sup>+</sup> See chapter 19 for defined terms.

#### **Quotation agreement**

- <sup>+</sup>Quotation of our additional <sup>+</sup>securities is in ASX's absolute discretion. ASX may quote the <sup>+</sup>securities on any conditions it decides.
- 2 We warrant the following to ASX.
  - The issue of the \*securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those \*securities should not be granted \*quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- If we are a trust, we warrant that no person has the right to return the <sup>+</sup>securities to be quoted under section 1019B of the Corporations Act at the time that we request that the <sup>+</sup>securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document is not available now, we will give it to ASX before †quotation of the †securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here: Date: 31 October 2018

Company secretary

Print name: Chris Lauder

== == == ==

Appendix 3B Page 10 04/03/2013

<sup>+</sup> See chapter 19 for defined terms.

## Appendix 3B – Annexure 1

## Calculation of placement capacity under rule 7.1 and rule 7.1A for eligible entities

Introduced 01/08/12 Amended 04/03/13

#### Part 1

Rule 7.1 – Issues exceeding 15% of capital		
Step 1: Calculate "A", the base figure from which the placement capacity is calculated		
Insert number of fully paid +ordinary securities on issue 12 months before the +issue date or date of agreement to issue		
<ul> <li>Add the following:         <ul> <li>Number of fully paid <sup>+</sup>ordinary securities issued in that 12 month period under an exception in rule 7.2</li> <li>Number of fully paid <sup>+</sup>ordinary securities issued in that 12 month period with shareholder approval</li> </ul> </li> <li>Number of partly paid <sup>+</sup>ordinary securities that became fully paid in that 12 month period</li> <li>Note:         <ul> <li>Include only ordinary securities here – other classes of equity securities cannot be added</li> <li>Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul> </li> </ul>		
Subtract the number of fully paid  +ordinary securities cancelled during that 12 month period		
"A"		

<sup>+</sup> See chapter 19 for defined terms.

Step 2: Calculate 15% of "A"	
"B"	0.15
	[Note: this value cannot be changed]
<b>Multiply</b> "A" by 0.15	
Step 3: Calculate "C", the amount 7.1 that has already been used	of placement capacity under rule
<b>Insert</b> number of <sup>+</sup> equity securities issued or agreed to be issued in that 12 month period <i>not counting</i> those issued:	
Under an exception in rule 7.2	
Under rule 7.1A	
<ul> <li>With security holder approval under rule 7.1 or rule 7.4</li> </ul>	
<ul> <li>Note:         <ul> <li>This applies to equity securities, unless specifically excluded – not just ordinary securities</li> <li>Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul> </li> </ul>	
"C"	
Step 4: Subtract "C" from ["A" x " placement capacity under rule 7.1  "A" x 0.15	B"] to calculate remaining
Note: number must be same as shown in Step 2	
Subtract "C"	
Note: number must be same as shown in Step 3	
<b>Total</b> ["A" x 0.15] – "C"	
	[Note: this is the remaining placement capacity under rule 7.1]

Appendix 3B Page 12 04/03/2013

<sup>+</sup> See chapter 19 for defined terms.

#### Part 2

Rule 7.1A – Additional placement capacity for eligible entities	
Step 1: Calculate "A", the base figure from which the placement capacity is calculated	
0.10	
Note: this value cannot be changed	
Step 3: Calculate "E", the amount of placement capacity under rule 7.1A that has already been used	

<sup>+</sup> See chapter 19 for defined terms.

Step 4: Subtract "E" from ["A" x "D"] to calculate remaining placement capacity under rule 7.1A	
"A" x 0.10	
Note: number must be same as shown in Step 2	
Subtract "E"	
Note: number must be same as shown in Step 3	
<i>Total</i> ["A" x 0.10] – "E"	
	Note: this is the remaining placement capacity under rule 7.1A

Appendix 3B Page 14 04/03/2013

<sup>+</sup> See chapter 19 for defined terms.