Rule 2.7, 3.10.3, 3.10.4, 3.10.5

## **Appendix 3B**

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

 $Introduced\ 01/07/96\ \ Origin:\ Appendix\ 5\ \ Amended\ 01/07/98,\ 01/09/99,\ 01/07/00,\ 30/09/01,\ 11/03/02,\ 01/01/03,\ 24/10/05,\ 01/08/12$ 

HUB24 Limited

ABN

87 124 891 685

We (the entity) give ASX the following information.

#### Part 1 - All issues

You must complete the relevant sections (attach sheets if there is not enough space).

- <sup>+</sup>Class of <sup>+</sup>securities issued or to be issued
- 1. Issue of Fully Paid Ordinary shares (FPO).
- 2. Cancellation of Options and Performance Rights granted in 2017 due to staff departure.
- Number of \*securities issued or to be issued (if known) or maximum number which may be issued
- 1. Issue of 19,080 FPO.
- 2. Cancellation of 23,286 Options and 7,127 Performance Rights.
- 3 Principal terms of the +securities (eg, if options, exercise price and expiry date; if partly paid +securities, the amount outstanding and due dates for payment; if +convertible securities, the conversion price and dates for conversion)
- . The FPO are issued on the same terms as existing issued FPO of HUB24 Limited.

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<sup>+</sup> See chapter 19 for defined terms.

Do the +securities rank equally in Yes, the FPO will rank equally with the all respects from the date of existing FPO. allotment with an existing +class of quoted +securities? If the additional securities do not rank equally, please state: the date from which they do the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment 5 Issue price or consideration The FPO are issued as the result of the exercise of the following options: 19,080 options at \$2.46 per option. Purpose of the issue 6 The issue of FPO is due to the exercise of (If issued as consideration for the options under the HUB24 Share Option Plan. acquisition of assets, clearly identify those assets) Is the entity an +eligible entity that No. 6a has obtained security holder approval under rule 7.1A? If Yes, complete sections 6b - 6h in relation to the \*securities the subject of this Appendix 3B, and comply with section 6i 6b The date the security holder N/A resolution under rule 7.1A was passed Number of +securities issued N/A 6c without security holder approval under rule 7.1 6d Number of \*securities issued with N/A security holder approval under rule 7.1A

<sup>+</sup> See chapter 19 for defined terms.

	_			
6e	Number of *securities issued with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting)	N/A		
6f	Number of securities issued under an exception in rule 7.2	19,080 FPO.		
6g	If securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the issue date and both values. Include the source of the VWAP calculation.	N/A		
6h	If securities were issued under rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements	N/A		
6i	Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements	Remaining capacity LR 7.1 – 9,331,161.		
7	<sup>+</sup> Issue date	18/01/2019		
	_			
		Number		+Class
8	Number and *class of all *securities quoted on ASX (including the securities in section 2 if applicable)	62,207,746		FPO
		_		
		Number	+Cla	ass
9	Number and +class of all +securities not quoted on ASX (including the securities in section 2 if applicable)	160,000		ions (exercisable at \$0.98 n expiring on 17 October 9).
		300,000		ions (exercisable at \$2.46 n expiring on 14 October 0).
			Opti	ions (exercisable at \$2.46

150,000

each expiring on 7 December

2020).

<sup>+</sup> See chapter 19 for defined terms.

50,000	Options (exercisable at \$3.98 each expiring on 30 March 2021).
356,893	Options (exercisable at \$4.46 each expiring on 29 November 2021).
50,000	Options (exercisable at \$5.17 each expiring on 29 November 2021).
116,829	Performance Rights (nil exercise price each expiring on 29 November 2031).
34,247	Options (exercisable at \$6.25 each expiring on 21 August 2022).
11,211	Performance Rights (nil exercise price each expiring on 21 August 2032).
329,957	Options (exercisable at \$7.09 each expiring on 11 October 2022).
100,989	Performance Rights (nil exercise price each expiring on 11 October 2032).
78,077	Options (exercisable at \$7.09 each expiring on 5 December 2022).
23,897	Performance Rights (nil exercise price each expiring on 5 December 2032).
257,851	Options (exercisable at \$12.04 each expiring on 7 September 2023).
70,889	Performance Rights (nil exercise price each expiring on 7 September 2033).

<sup>+</sup> See chapter 19 for defined terms.

12,000	Options (exercisable at \$12.04 each expiring on 7 September 2023).
4,000	Performance Rights (nil exercise price each expiring on 7 September 2033).
30,000	Options (exercisable at \$11.73 each expiring on 7 September 2023).
10,000	Performance Rights (nil exercise price each expiring on 7 September 2033).
51,186	Options (exercisable at \$12.04 each expiring on 12 December 2023).
486,053	Performance Rights (nil exercise price each expiring on 12 December 2033).
24,667	Options (exercisable at \$13.44 each expiring on 12 December 2023).

trust, distribution policy) on the increased capital (interests)

Dividend policy (in the case of a Final dividend payable October, dividend (if applicable) payable April.

## Part 2 - Bonus issue or pro rata issue

11	Is security holder approval required?	N/A
12	Is the issue renounceable or non-renounceable?	N/A
13	Ratio in which the *securities will be offered	N/A
14	<sup>+</sup> Class of <sup>+</sup> securities to which the offer relates	N/A
15	<sup>+</sup> Record date to determine	N/A

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<sup>+</sup> See chapter 19 for defined terms.

#### Appendix 3B New issue announcement

16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	N/A
17	Policy for deciding entitlements in relation to fractions	N/A
18	Names of countries in which the entity has *security holders who will not be sent new issue documents  Note: Security holders must be told how their entitlements are to be dealt with.  Cross reference: rule 7.7.	N/A
19	Closing date for receipt of acceptances or renunciations	N/A
20	Names of any underwriters	N/A
21	Amount of any underwriting fee or commission	N/A
22	Names of any brokers to the issue	N/A
23	Fee or commission payable to the broker to the issue	N/A
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of *security holders*	N/A
25	If the issue is contingent on +security holders' approval, the date of the meeting	N/A
26	Date entitlement and acceptance form and prospectus or Product Disclosure Statement will be sent to persons entitled	N/A
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	N/A
28	Date rights trading will begin (if applicable)	N/A

<sup>+</sup> See chapter 19 for defined terms.

29	Date rights trading will end (if applicable)	N/A	
30	How do *security holders sell their entitlements in full through a broker?	N/A	
31	How do *security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?	N/A	
32	How do *security holders dispose of their entitlements (except by sale through a broker)?	N/A	
33	<sup>+</sup> Despatch date	N/A	
	<b>3 - Quotation of securitie</b> and only complete this section if you are app  Type of securities		
34	Type of securities		
	(tick one)		
(a)	Securities described in Part 1		
(b)	All other securities  Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employed incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities		
Entiti	es that have ticked box 34(a)		
Addit	ional securities forming a new cla	ass of securities	
Tick to docume	indicate you are providing the informat nts	tion or	
35	If the *securities are *equity securities, the names of the 20 largest holders of the additional *securities, and the number and percentage of additional *securities held to those holders		
36	If the *securities are *equity securities, a distribution schedule of the additional *securities setting out the number of holders in the categories  1 - 1,000  1,001 - 5,000  5,001 - 10,000  10,001 - 100,000  100,001 and over		

 $\begin{array}{c} \text{Appendix 3B Page 7} \\ \text{ME\_134645333\_2} \end{array}$ 

<sup>+</sup> See chapter 19 for defined terms.

37	A copy of any trust deed for the additional *securities		
Entitie	es that have ticked box 34(b)		
38	Number of securities for which <sup>+</sup> quotation is sought	N/A	
39	Class of *securities for which quotation is sought	N/A	
40	Do the *securities rank equally in all respects from the date of allotment with an existing *class of quoted *securities?	N/A	
	If the additional securities do not rank equally, please state:  • the date from which they do  • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment		
41	Reason for request for quotation now	N/A	
	Example: In the case of restricted securities, end of restriction period  (if issued upon conversion of another security, clearly identify that other security)		
42	Number and <sup>+</sup> class of all <sup>+</sup> securities quoted on ASX ( <i>including</i> the securities in clause 38)	Number N/A	†Class N/A

<sup>+</sup> See chapter 19 for defined terms.

#### **Quotation agreement**

- <sup>†</sup>Quotation of our additional <sup>†</sup>securities is in ASX's absolute discretion. ASX may quote the <sup>†</sup>securities on any conditions it decides.
- We warrant the following to ASX.
  - The issue of the \*securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those \*securities should not be granted \*quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- If we are a trust, we warrant that no person has the right to return the \*securities to be quoted under section 1019B of the Corporations Act at the time that we request that the \*securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document not available now, will give it to ASX before <sup>+</sup>quotation of the <sup>+</sup>securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here: Date: 18 January 2019

(Company Secretary)

Print name: Mark Goodrick

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<sup>+</sup> See chapter 19 for defined terms.

# Appendix 3B – Annexure 1

# Calculation of placement capacity under rule 7.1 and rule 7.1A for +eligible entities

Introduced 01/08/12

#### Part 1

Rule 7.1 – Issues exceeding 15% of capital		
Step 1: Calculate "A", the base figure from which the placement capacity is calculated		
Insert number of fully paid ordinary securities on issue 12 months before date of issue or agreement to issue	61,049,999	
Add the following:		
Number of fully paid ordinary securities issued in that 12 month period under an exception in rule 7.2	1,157,747	
Number of fully paid ordinary securities issued in that 12 month period with shareholder approval		
Number of partly paid ordinary securities that became fully paid in that 12 month period		
<ul> <li>Note:</li> <li>Include only ordinary securities here – other classes of equity securities cannot be added</li> <li>Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>		
<b>Subtract</b> the number of fully paid ordinary securities cancelled during that 12 month period	Nil	
"A"	62,207,746	

<sup>+</sup> See chapter 19 for defined terms.

Step 2: Calculate 15% of "A"		
"B"	0.15	
	[Note: this value cannot be changed]	
<b>Multiply</b> "A" by 0.15	9,331,161	
Step 3: Calculate "C", the amount of placement capacity under rule 7.1 that has already been used		
Insert number of equity securities issued or agreed to be issued in that 12 month period not counting those issued:	Nil	
• Under an exception in rule 7.2		
Under rule 7.1A		
<ul> <li>With security holder approval under rule 7.1 or rule 7.4</li> </ul>		
<ul> <li>Note:</li> <li>This applies to equity securities, unless specifically excluded – not just ordinary securities</li> <li>Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>		
"C"	Nil	
Step 4: Subtract "C" from ["A" x "E placement capacity under rule 7.1	3"] to calculate remaining	
"A" x 0.15	9,331,161	
Note: number must be same as shown in Step 2		
Subtract "C"	Nil	
Note: number must be same as shown in Step 3		
<b>Total</b> ["A" x 0.15] – "C"	9,331,161	
	[Note: this is the remaining placement capacity under rule 7.1]	

<sup>+</sup> See chapter 19 for defined terms.

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### Part 2

Rule 7.1A – Additional placement capacity for eligible entities		
Step 1: Calculate "A", the base figure from which the placement capacity is calculated		
"A"	N/A	
Note: number must be same as shown in Step 1 of Part 1		
Step 2: Calculate 10% of "A"		
"D"	0.10	
	Note: this value cannot be changed	
Multiply "A" by 0.10	N/A	
Step 3: Calculate "E", the amount of placement capacity under rule 7.1A that has already been used		
<b>Insert</b> number of equity securities issued or agreed to be issued in that 12 month period under rule 7.1A	N/A	
<ul> <li>Notes:</li> <li>This applies to equity securities – not just ordinary securities</li> <li>Include here – if applicable – the securities the subject of the Appendix 3B to which this form is annexed</li> <li>Do not include equity securities issued under rule 7.1 (they must be dealt with in Part 1), or for which specific security holder approval has been obtained</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>		
"E"	N/A	

<sup>+</sup> See chapter 19 for defined terms.

Step 4: Subtract "E" from ["A" x "D"] to calculate remaining placement capacity under rule 7.1A			
"A" x 0.10	N/A		
Note: number must be same as shown in Step 2			
Subtract "E"	N/A		
Note: number must be same as shown in Step 3			
<b>Total</b> ["A" x 0.10] – "E"	N/A		
	Note: this is the remaining placement capacity under rule 7.1A		

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<sup>+</sup> See chapter 19 for defined terms.