



ASX Announcement

30 January 2019

LiveTiles chosen to participate in new program with Microsoft

- LiveTiles chosen as one of four partners in Australia to participate in Microsoft's Global P2P Integrated Solutions Program
- The Program will allow Microsoft to deliver eight solutions globally into its cloud marketplace (AppSource and Azure Marketplace) by March 2019
- At Microsoft's Annual "Inspire" Partner conference held in July 2018, Microsoft announced it would drive partner solution sales through their cloud marketplace in 2019
- LiveTiles is actively partnering with Microsoft, SingleCell, Intelledox and Veritec to build a joint solution, targeting the Financial Services and Health sectors
- LiveTiles' participation in the Program will help scale its solutions globally and drive strong co-sell opportunities with Microsoft sales teams worldwide

LiveTiles Limited (ASX:LVT) (LiveTiles or the Company), a global software company that empowers its users to create their own intelligent workplace experiences, is pleased to announce its participation in the Microsoft P2P Integrated Solutions Program (the Program).

Under the Program, LiveTiles is working closely with Microsoft and its other Australian partners SingleCell, Intelledox and Veritec to build an enterprise solution that will be published in Microsoft's cloud marketplace – AppSource and Azure Marketplace – by March 2019.

AppSource and Azure Marketplace provides a platform for Microsoft partners to promote their core offerings and additional solutions developed in conjunction with other partners. Microsoft is investing to deliver this platform through which sales teams, partners, and customers will be able to find, try, buy, and sell industry solutions. Highlighting the importance of AppSource to Microsoft's partnership strategy, Microsoft CEO Satya Nadella and other Microsoft executives featured the platform at Microsoft's Inspire event – the most recent annual conference for Microsoft partners held in July 2018.

Globally, seven other collaborations with Microsoft are currently ongoing, focused on delivering other targeted industry solutions via AppSource in the same timeframe. The Australian partner solution will initially target the global Financial Services and Healthcare industries and focus on managing supplier performance and compliance management.

LiveTiles will work closely with Microsoft and the other Australian partners over the next two months to design and build its product-based industry solution. Once launched, joint marketing activities in conjunction with Microsoft and the other Australian partners will commence.

The Company's selection to participate in the Program reaffirms LiveTiles' strong strategic alignment with Microsoft and follows very strong levels of engagement, collaboration and joint marketing initiatives in 2018. The Company expects the launch of its joint solution will help it scale its solutions globally and drive strong co-sell opportunities with Microsoft sales teams worldwide.



David Vander, Global Growth Director, LiveTiles, said: “Having recently joined the LiveTiles team after 16 years at Microsoft, it is phenomenal to see the level of continued support for LiveTiles at Microsoft’s executive level. This Program is a tremendous new dimension to the partnership, as is Microsoft’s commitment to partnering on developing cloud-based Enterprise Solutions. LiveTiles’ partnership with Microsoft is both unique and very much appreciated, with the investment support and strategic alignment mutually benefiting both companies.”

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About LiveTiles:

LiveTiles is a global software company headquartered in New York, with operations in Seattle, Tri-Cities (Washington State), San Francisco, Los Angeles, Chicago, North Carolina, Rochester, London, Sligo, Amsterdam, Sydney, Melbourne, Brisbane, Geelong and Hobart. LiveTiles offers intelligent workplace software for the commercial, government and education markets, and is an award-winning Microsoft Partner. LiveTiles’ products comprise LiveTiles Intelligent Workplace, LiveTiles Design, LiveTiles Bots, LiveTiles Intelligence, LiveTiles for SAP Software, LiveTiles MX, LiveTiles Mosaic and Hyperfish. LiveTiles’ customers represent a diverse range of sectors and are spread throughout the United States, United Kingdom, Europe, the Middle East and Asia-Pacific.