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Manager of Company Announcements  
ASX Limited  
Exchange Centre  
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### **Update to NNNCo and Dicker Data Sign Distribution Agreement**

On the 22<sup>nd</sup> January 2019 Dicker Data Limited (DDR) announced a new partnership with the National Narrowband Network Co (NNN Co).

NNNCo is a leading Australian provider of IoT hardware, software and services to enterprise and government. They provide a range of sensors, software and services that enable organisations to design, install and manage IoT networks, with a core focus on the LPWAN (Low Power WAN) known as LoRaWAN. LoRaWAN is one of the world's fastest growing IoT network technologies supporting a wide range of sensors with low power requirements and long ranges that can be installed as either a Public or Private network.

The partnership is significant because it enables Dicker Data to take a range of products and services to market that customers can utilise to deliver a wide variety of IoT solutions to their end user customers. Dicker Data's market research and market experience has determined that our customers require IoT solutions that can be customised to specific end user requirements, utilise repeatable elements to leverage developed IP and that are financially viable and profitable. LoRaWAN technologies support these required market characteristics. NNNCo, as a leading Australian provider of expertise and technology in LoRaWAN, is an important element in Dicker Data's solution portfolio and ability to drive adoption of IoT and specifically LoRaWAN technologies.

NNNCo will be providing products and services in three key areas; IoT sensors that collect data in a variety of scenarios and then transmit that data through the network to the organisation, software to streamline the management and interpretation of the data collected from the

sensors and finally the services to design, install and manage the network on behalf of the customer and the end user.

Dicker Data, having invested in the emerging technology of IoT has determined that simple, repeatable, profitable solutions are those most desired by our customer base, NNNCo is a key component in Dicker Data developing a portfolio of IoT solutions that meet these requirements and advancing the adoption of IoT within the market.

For and on behalf of the Board,



David Dicker

Chairman & CEO

**About Dicker Data Limited**

Dicker Data Limited was listed on the Australian Stock Exchange on January 24, 2011. Since its listing, the company has achieved record trading results. The Company is Australia's largest and longest established Australian owned distributor of information technology products. Its vendors include Hewlett-Packard, Cisco, Microsoft, Lenovo, Symantec, RSA, Toshiba, Samsung, ASUS and other major brands. The Company's clients include over 5,000 value added resellers. For more information, [click here](#).