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# **ENVISION INVESTOR PRESENTATION**

February 2019

# **MEDICAL IMAGING INNOVATION**

- + Medical imaging has completely transformed modern healthcare
- Hajor advancements in imaging only come around every few decades
- Portability is becoming a critical issue for imaging
- Electromagnetic (EM) viewed as next generation imaging technolo
  - Fast, safe and cost effective
  - Powerful and functional imaging capabilities in real-time
  - Ability to produce images in three dimensions
  - EM waves similar to those mobile phones use to transmit voice/data

**FI FCTROMAGNETIC** 

ENERGY MICROWAVE FREQUENCY

VISION



# MEDICAL IMAGING DEVICES USING ELECTROMAGNETIC MICROWAVE TECHNOLOGY



**Lead product in development** is designed to be a portable, safe and cost effective brain scanner to rapidly diagnose and monitor stroke and traumatic brain injury



Significant opportunity to change the medial imaging paradigm by **bringing imaging to the patient** 



**Result of over 10 years' research and development** into microwave imaging for biomedical applications at the University of Queensland



Active research and development program targeting potential **adjacent applications of electromagnetic microwave imaging** 



# 1<sup>ST</sup> APPLICATION **STROKE & TRAUMATIC BRAIN INJURY**





Stroke is the second leading cause of death world wide with **1 in 6 people** having a stroke in their lifetime <sup>1</sup>

#### **1.9 million neurons are lost every minute** during a stroke<sup>2</sup> with potential for permanent disability or death. Different treatments are required for Ischemic (clots) and Hemorrhagic (Bleeds)

#### $\checkmark$

Identifying and treating stroke (and recurrent strokes) therefore **becomes time critical** 

#### $\checkmark$

The yearly economic impact of stroke is **AU\$5 billion in Australia alone**<sup>3</sup>



**Traumatic Brain Injury (TBI)** is the most frequent cause of death and disability worldwide <sup>4</sup>

#### $\checkmark$

Motor vehicle accidents, assaults and sporting injuries are the most common cause, with an increasing number of elderly also injured and killed as a result of **fall-related TBIs** 

#### $\checkmark$

**Imaging required** to rapidly determine patients with minor head injuries who can be safely discharged versus those who need admission or neurosurgical opinion

#### $\checkmark$

Each year TBI's cost the world economy upwards of **US\$400 billion (\$A530 billion)**<sup>5</sup>

### ISSUES WITH CURRENT BRAIN IMAGING TECHNOLOGY

#### **NO POINT-OF-CARE**

There is significant unmet clinical need for point of care tools to triage stroke and brain injury patients prior to treatment and monitor them after treatment

#### **STATIONARY & EXPENSIVE**

Current CT and MRI machines are predominately stationary, complex and expensive. In addition, CT produces ionizing radiation which can increase risk of cancer and is unsafe for regular monitoring

#### TIME TO TREATMENT

03

Despite recent advances in life-saving treatments for stroke (including novel thrombolytic (clot-dissolving) agents and clot retrieval), only a small portion of patients qualify because they are not diagnosed early enough

### EMVISION'S BRAIN SCANNER

The Company aims to develop a clinical device that delivers these features



Provides reliable identification of blood within the brain to facilitate rapid clinical decision making



Compact, portable scanner able to provide high quality diagnostic information to identify and monitor stroke and traumatic brain injury

### 

No warming effects. Eliminates patient (and operator) exposure to harmful ionising radiation allowing for frequent scanning





Factoring in both cost differential and life years gained, the scanner is expected to provide significant benefits to the health care system at a fraction of the cost of mainstay imaging modalities such as CT and MRI



Fast set-up and scanning saves significant time for patients undergoing neurologic assessment whilst improving clinical workflow

# **CLINICAL APPLICATIONS**

Bringing stoke and traumatic brain injury decision support and monitoring to the patient



#### **IN-FIELD**

Future versions of the device are expected to provide rapid stroke and TBI decision support in ambulances

 $\checkmark$ 

Patients having a severe stroke could be identified and transported directly to specialist hospitals for intervention



#### TRIAGE + EMERGENCY

Identify stroke and traumatic brain injuries in emergency rooms along with rural and remote locations



Saves significant time for patients undergoing neurologic assessment and minimises treatment delays 1<sup>st</sup> Target Application



#### **BED SIDE MONITORING**

Monitor victims of stroke and TBI at their bedside in hospital wards while recovering

#### $\checkmark$

Eliminates the need to move the patient for following up scanning and detects the onset of subsequent strokes

### TECHNOLOGY OVERVIEW

Array of antennas send pulses of low-power electromagnetic waves into the head

 $\searrow$ 

Waves penetrate tissue in a non-ionizing and harmless manner and get scattered based on the electrical properties of tissue

 $\searrow$ 

Sensors in the helmet detect these interactions to identify and locate unhealthy tissue

Novel multi-algorithmic AI reconstructs the image

3D images of the brain are displayed on a standard laptop or tablet



### DEVELOPMENT PARTNERS

Awarded \$2.6M CRC-P non-dilutive cash grant from the Australian Government and secured key academic, clinical and industry partners to assist in advancing the brain scanner program.

These partners have also committed to provide a further \$910,000 in grant funds to EMvision.



**Department of Industry**, **Innovation and Science** 





**Princess Alexandra** Hospital **BRISBANE • AUSTRALIA** 



#### VECTOR NETWORK ANALYSER (VNA)

Allows for accurate measurement of the signals transmitted and received. Speed of measurement is critical, requiring a Network Analyser with fast measurement capability. Reducing measurement time is important for patients, clinicians and for screening throughput.

# **IDENTIFYING** & MONITORING LIVER DISEASE

2<sup>nd</sup> APPLICATION

### LIVER DISEASE IS A LOOMING PUBLIC HEALTH THREAT



An estimated 1 in 4 people world wide have Non-alcoholic fatty liver disease (NAFLD)<sup>1</sup>

NAFLD can evolve into Non-alcoholic Steatohepatitis (NASH) NASH is a life threatening disease which can lead to liver cirrhosis and liver cancer

NASH is set to become the leading cause of liver transplants <sup>2</sup>

### EVOLVING LANDSCAPE

#### **TREATMENTS BEING DEVELOPED**

Pharmaceutical industry have invested several billion dollars in developing therapeutics for nonalcoholic steatohepatitis (NASH)<sup>1</sup>

Industry experts estimate the global market for these new drugs is US\$35 billion per year

The U.S. is spending \$5 billion annually in health-care costs related to the disease, which include chemotherapy, transplants, tests and hospitalisations <sup>2</sup>

Clinical unmet need for a cost effective, safe and non-invasive liver disease diagnosis and monitoring tool that is widely accessible



## CHALLENGES WITH DIAGNOSIS AND MONITORING

CT, MRI and Ultrasound scans of the abdomen are subject to several limitations and can struggle to distinguish between NASH and NAFLD

Invasive biopsy is currently used to assess severity of NAFLD and NASH

Liver function blood tests have various limitations and are only a small part of overall patient evaluation

### EMVISION TORSO SCANNER



 $\checkmark$ 

Previous proof of concept pre-clinical torso scanner prototype developed at UQ seen above



**EMVision exploring the feasibility** of a non-invasive and cost-effective Torso Scanner to identify the severity and monitor the progression of NAFLD and NASH



University of Queensland in partnership with EMvision received a **\$160,000 QLD Biomedical grant** for initial feasibility study to characterise dielectric properties of healthy and unhealthy liver tissue



**This liver tissue collection commenced** in December 2018, with analysis and finalisation of the data anticipated for H1' 2019. This dataset will inform healthy/unhealthy tissue detection algorithms.



A Torso Scanner system would utilise the core technology being developed for stroke imaging with custom algorithms and hardware (antennas and switching network)

# COMMERCIAL MODEL ADDRESSABLE MARKETS & CORPORATE TEAM



# COMMERCIAL MODEL

Aiming to be underpinned by robust margins

#### **DIRECT CHANNEL**

Capital Sales

Equipment is sold upfront with customer purchasing consumables as required

#### **Managed Equipment Service**

Equipment provided to customers with EMvision responsible for maintenance

#### Rental

Customer rents equipment from EMvision and purchases consumables as required

#### **DISTRIBUTOR CHANNEL**

#### Distribution

Future distribution partners purchase equipment, consumables, accessories and spare parts from EMvision and onsell to their network

## **KEY ADDRESSABLE MARKETS**



## TEAM

Significant experience developing and commercialising medical devices



Dr Ron Weinberger Chief Executive Officer

Former Exec Director / CEO of Nanosonics (ASX: NAN), \$1BN market cap company

20 yrs experience developing and commercialising medical devices



Geoff Pocock *Non-Executive Director* 

Former Managing Director / Co-Founder of Hazer Group (ASX: HZR)

20 yrs experience commercialising emerging technologies and capital markets



John Keep Executive Chairman

Former CEO of Queensland Diagnostic Imaging (\$109M Trade sale to Mayne Pharma)

Over 30 yrs senior executive leadership and M&A experience



Tony Keane Non-Executive Director

Over 30 years finance experience in business, corporate and institutional banking

Advisory Board and NED roles including ASX 200 company National Storage REIT (ASX:NSR)



Scott Kirkland Executive Director

Co-founder of EMvision Medical Devices Ltd

Experienced corporate affairs, capital markets and technology sales executive



Ryan Laws Non-Executive Director

Co-founder of EMvision Medical Devices Ltd

Experienced corporate advisor & investor



Prof Stuart Crozier Clinical Development Advisor

Co-inventor of underlying technology

Globally renowned for MRI advancements (70% installed hold Stuart's patents)



Emma Waldon Company Secretary Chartered Accountant

Diverse capital markets & corporate governance experience



Robert Tiller Product Design & Development Executive

CEO and Founder of Tiller Design (product developer for ResMed and Nanosonics)

25 yrs experience in medical device design, development and commercialisation



Prof Amin Abbosh *Chief Inventor* Co-inventor of underlying technology

World leader in electromagnetic imaging systems with over 400 peer reviewed publications

# CAPITAL STRUCTURE

Current Cash Balance <sup>1</sup>	\$5.84m
Shares on issue	57.5m
Total Options on issue <sup>2</sup>	7.5m
Performance Rights <sup>3</sup>	бm
Market Cap @ \$0.45c*	25.8m
EV @ \$0.45c*	\$20m

### 0.50 0.45 0.40 0.35 0.30 0.25 17 December 24 December 31 December 7 January 14 January 21 January 28 January

ASX: EMV share price since \$0.25 IPO

1 - Cash balance @ 31<sup>st</sup> December 2018 | 2 - Options strike price \$0.35 expiring 31st December, 2021.Option incentives held by executive management, directors, advisors & key contractors. | 3 – All performance rights are held by UniQuest and will vest on particular milestones over time – further details in prospectus | \* Closing price Friday 1<sup>st</sup> Feb 2019

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# **GET IN TOUCH**

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