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## STANMORE COAL BUSINESS UPDATE

6-8 FEBRUARY 2019





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## Stanmore Coal Overview - Certainty

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#### Independent Australian coal company

Positioned predominantly in metallurgical coal with a track record of delivery



#### Isaac Plains Complex expansion operational with demonstrated performance

Validation that the company can source, develop, operate and rehabilitate coal resources



#### Isaac Plains Complex represents the company's platform asset

Certainty in near-term growth underpinned by existing capacity and low capital incremental growth options delivering competitive cost structures and long mine lives



#### The 'combined effect' driving certainty in delivering returns to shareholders

The combination of the operating performance, a disciplined investment pipeline and the foundation of a fully prepared company drives focus on costs / margin / cash generation





Golden Energy & Resources Corporate

- Institutions
- Employees and Directors Private & Other

## **Overview of Stanmore logistics**







#### **Operations and Projects**

#### Foundations in Metallurgical Coal

- Isaac Plains Complex (IPC) operational with a capacity of 3.5Mt ROM<sup>1</sup> (approx. 2.5Mt product)
- IPC Marketable Reserves of 37Mt<sup>2</sup>
- SMR Total Resources of 1.7bn tonnes<sup>2</sup> across all projects



#### RAIL

#### Logistics to port matching IPC Infrastructure

- 177km to Dalrymple Bay Coal Terminal
- SMR 2.4 Mt contracted



#### PORT

#### Path to Market Secured

- 85 Mt capacity multi user port
- SMR 2.4Mt contracted
- 2 x 1.2Mt capacity tranches with a 5 and 10 year term and 'evergreen' rights



## Isaac PlainsComplex – Value accretive leverage

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#### Operations

- Isaac Plains operational in 2016 at 1.2Mt rate
- Expansion with Isaac Plains East completed 2018 taking production to 2.15Mt product FY19



#### Infrastructure / Equipment

- 100% owned CHPP<sup>1</sup> / Rail loop and infrastructure areas with 3.5Mt ROM<sup>2</sup> capacity
- Mining operations contracted



#### Development / Projects

- Isaac Downs acquired in 2018. Consenting and approvals underway
- Majority semi-soft coking coal currently, migrating into semi-hard coking coal
- Isaac Plains South in exploration phase



#### Region

- Multi operation region
- Incremental capacity increases available leading to a "combined effect' in value
- SMR footprint with a track record of sourcing, development, operating and rehabilitating



## Overview – Stanmore customer base



## FY2019 HIGHLIGHTS TO DATE

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FULL-YEAR PRODUCTION guidance lifted from 2.0 Mt to 2.15 Mt product



FULL-YEAR EBITDA (underlying)<sup>1</sup> guidance revised to \$140m to \$155m H1 EBITDA (underlying) \$41m to \$43m



DEVELOPMENT of Isaac Plains East with dragline relocated reducing costs by 28% for H2 vs H1



FY19 INTERIM DIVIDEND of 3 cps payable in April 2019 following a maiden dividend of 2 cps paid in November 2018



ADDITIONAL PORT CAPCITY to 2.4Mt secured forming a major foundation for flexible growth to full CHPP capacity



ISAAC DOWNS Maiden JORC Coal Reserve (24.4Mt)<sup>2</sup> and updated JORC Coal Resource (33.0Mt)<sup>2</sup>





Safety, Environment & Community

## Safety, Environment & Community Performance

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#### Driving for certainty in our performance

Stanmore Coal Safety TRIFR



Isaac Plains Rehabilitation, Flood Protection and Monitoring



#### Safety

- Leadership focus on fatal risks and critical controls
- 'Engineered' Workplace Environment
- Individual accountability

#### Environment

- Proactive management of impacts
- Significant flood protection measures
- Progressive rehabilitation integrated into operations

#### Community

- Contribute to where Stanmore's activities put the most pressure
- Proactive engagement



## **Operational Performance**

## Implementation of the strategy 'on the ground'



	Quarter Ended					Year-to-date		
Thousands of tonnes	Dec 2018	Sep 2018	Change %*	Dec 2017	Change %*	Dec 2018	Dec 2017	Change %*
ROM <sup>1</sup> coal produced	799	498	60%	271	195%	1,298	714	82%
ROM strip ratio (BCM/ROM t)	8.8	11.0	(20%)	14.8	(41%)	9.8	13.0	(25%)
Saleable coal produced	641	337	90%	197	225%	977	512	91%
Saleable coal purchased	-	10	n.a.	-	n.a.	10	-	n.a.
Total coal sales	573	319	80%	183	214%	892	594	50%
Product coal stockpiles	176	111	58%	177	(0%)	176	177	(0%)
ROM coal stockpile	171	158	8%	54	217%	171	54	217%

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#### \*Note: Change is favourable/unfavourable

#### **December 2018 Quarterly Performance**

- Record ROM coal mined and processed (annualised rate of 3.2 3.3Mt)
- Record saleable coal production and coal sales (annualised rate of 2.3 2.6Mt)
- Dragline successfully relocated to the low strip ratio Isaac Plains East pits

#### **Full Year Guidance**

- FY19 production guidance revised to 2.15Mt (from 2.0Mt)
- FY19 guidance on unit costs at A\$86 / t (excluding State Royalty) being a 12% improvement on FY18
- FY19 guidance on Underlying EBITDA<sup>2</sup> revised to \$140m-\$155m (from \$130-\$150m)
- H1 FY19 guidance on Underlying EBITDA<sup>2</sup> \$41m-\$43m



## **Operational Performance**

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#### Stanmore's historical performance to date has the Company well positioned with a reducing cost structure and increased production profile









11

## **Development and** Outlook

# NO PARKING WITHIN 50 METRES Certainty. stanmore coal

## The strategy into action





- Maiden Coal Reserve of 24.5 Mt (15.8Mt Marketable Coal Reserve) announced for Isaac Downs Project, together with an update to Coal Resources to 33Mt<sup>1</sup>
- Isaac Plains Underground BFS investment decision expected in FY19
- Isaac Downs approvals process underway
- Exploration planning commenced for Isaac Plains South
- Additional DBCT port and rail capacity secured (2.4Mtpa) to match infrastructure capacity of 3.5Mtpa ROM
- Mining Services Agreement with Golding Contractors Pty Ltd for up to an additional 5year period commencing on 1 July 2019 to 2024. Contract provides flexibility to scale up and down production through a costeffective structure and manage the transition to Isaac Downs once approvals are achieved

## Isaac Downs Project Execution Timeline

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<sup>1</sup> Based on no material objections arising during public notification processes or any matters requiring Land Court determination

## The strategy into action

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With Isaac Plains maximised, further opportunity exists





- The Range Project is progressing to Environmental Authority Application off the base of the existing Mining Lease Application (MLA)
- Stanmore involvement in developing further lower capital infrastructure solutions to port
- Belview concept study being integrated into a broader region plan for additional value
- Lillyvale exploration planned
- Focusing on multiple producer areas, underutilised capacity and stranded assets

## Outlook

#### **Coal Type Price Share Price** 350 350 1.20 300 300 1.00 250 250 0.80 Share price (\$) US\$/tonne US\$/tonne 200 200 0.60 150 150 0.40 100 100 0.20 50 50 0.00 0 2015 2016 2017 2018 2019 2016 2017 2018 2019 2015 SMR share price Hard Coking Coal Hard Coking Coal Semi-soft Coking Coal —— Thermal Coal

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From creating certainty in outcomes and returns to sourcing further ROM coal and preparing the company for the next stage

- Metallurgical coal pricing has remained very well supported and our view is that it will remain that way over the long term as there is no replacement technology for this product in the steel making process
- Investment in projects lacking globally
- In the short term, China's environmental and safety reform measures have been generally successful. These movements in combination with economic growth in south east Asia and India are resulting in upward pressure on the Australian FOB prices
- US metallurgical coal production declined quarter on quarter during CY18
- Pricing volatility reducing from mid 16 / 17









## Certainty with the combination



## Certainty in strategy

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### THE COMBINED EFFECT

PROJECT / INVESTMENT PIPELINE – SOURCE ROM COAL PIPELINE WITH DISCIPLINE COAL QUALITY | COST STRUCTURE | STRIP RATIO

#### Isaac Plains Complex $2.0Mt \rightarrow 2.4Mt$ Saleable Production 2019 - 2020Regional Coal Hub $2.4Mt \rightarrow 5.0Mt$ Saleable Production

#### Source ROM coal with discipline

- CHPP to full capacity of 3.5Mt ROM
- 2 Stage cost structure
- Ramp-up / ramp-down capability
- Strip Ratio /Cost Structure /Coal Quality
- Matched logistics

#### Maximise the 'combined effect'

- Multiple sources to upstream increased CHPP feed capacity to potentially 7Mt ROM
- Capital 'light' expansion on existing footprint giving superior IRR's in the current climate

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#### Fully prepared company

**Emerging Integrated** 

**Coal Company** 

Margin Focused

- Multiple hubs forcing a combined effect
- Benchmark performance for each \$ or piece of equipment deployed
- Positioned for growth at any point in the cycle

**OPERATING PERFORMANCE IN WHAT COUNTS** 





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Operations leadership



## BACKGROUND IMFORMATION

## **Board of Directors**

#### Wealth of experience creating the building blocks for a growing organisation

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#### STEWART BUTEL

Non-executive Chairman

- 40 years of experience in operational management and board roles in the resources industry in New South Wales, Queensland and Western Australia.
- Stewart joined Wesfarmers Limited in 2000 as Managing Director of the Curragh mine, and was Managing Director of Wesfarmers Resources.
- He has held several directorships and was President of Queensland Resources Council.



## DAN CLIFFORD

Managing Director

- More than 20 years' experience in the coal mining industry.
- Has worked in Australia, South Africa and New Zealand.
- Substantial open-cut and underground coal mining experience.
- Previous roles were with Solid Energy, Glencore, Anglo Coal and BHP Billiton.



#### STEPHEN BIZZELL

Non-executive Director

- Chairman of boutique corporate advisory and fundsmanagement group Bizzell Capital Partners Pty Ltd.
- He was an Executive Director of Arrow Energy Ltd until its acquisition in 2010 by Shell and PetroChina for \$3.5 billion. He was instrumental in Arrow's corporate and commercial success and its growth from a junior explorer to a large integrated energy company.
- Stephen has considerable experience in the resources and energy sectors in Australia and Canada with various public companies.



#### NEALO'CONNOR Non-executive Director

- 30 years of legal experience in private practice in Australia and the United Kingdom, and within the resources industry.
- He was Company Secretary and General Counsel of the global copper business unit of Xstrata plc, prior to which he was the General Manager Legal at MIM Holdings.
- He is currently a non-executive director of Mitchell Services (ASX: MSV) and Dingo Software.
- Neal is admitted to practice as a solicitor in Queensland and England and Wales. He is also a Member of the Australian Institute of Company Directors.

24

## Leadership team

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## IAN POOLE

Chief Financial Officer

- 30 years' experience in financial and commercial roles in the resources industry in Australia and the United States.
- Previously CFO of ASX-listed minerals processing and infrastructure company Sedgman Limited.
- Formally with Rio Tinto Coal Australia Pty Ltd and Pasminco Resources.



#### BERNIE O'NEILL

General Manager – Operations

- More than 30 years' experience in the coal sector in New South Wales and Queensland.
- Previously General Manager of Newlands /Collinsville Coal for Glencore Coal Australia, responsible for open-cut and underground operations across the Newlands and Collinsville complex in the northern Bowen Basin.
- As Group Manager, Business Development for Glencore Coal Australia Bernie was responsible for feasibility studies and financial evaluation of new projects and brownfield expansions.



#### JON ROMCKE

#### General Manager – Development

- Previously Head of Iron Ore Assets with Glencore International. Jon also worked for Xstrata Iron Ore in Switzerland and Xstrata Coal in Queensland.
- Identification, targeting and the development of new business opportunities is underpinned by his technical, financial and commercial skills.
- Provides the step changes required to successfully develop our business and provide our shareholders with great sustainable and cost-effective returns.

25



# Appendix A

## Resources

**Coal Resources, December 2018** 

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#### Inferred Coal Measured Indicated Total Competent Report **Project Name** Tenement Type \* Resources Resources Resources Resources Person Date ML 70342, Isaac Plains ML 700018, C,T 22.2 21.3 9 52 А May-18 ML 700019 ML700016, ML700017, С Isaac Plains East 12.9 8.8 8 30 А May-18 ML 700018, ML700019 Isaac Downs MDL 137, C, PCI 4 В 16.5 12.0 33 Dec-18 (Wotonga South) EPC 728 Isaac South EPC 755 С, Т 11.9 14.5 25 52 С May-18 Isaac Plains Sub Total 63.5 46 56.6 166 Complex EPC 1274, т Clifford 0.0 200.0 430 630 D Aug-16 EPC 1276 EPC 1112, The Range т 18.1 187.0 81 286 А Oct-12 EPC 2030 Surat Basin Sub Total 18.1 387.0 511 916 Complex EPC 2081 С, Т 0.0 25.7 Mackenzie 117 143 А Nov-11 EPC 1114, Belview EPC 1186, C, PCI 0.0 50.0 280 330 А Mar-15 EPC 1798 EPC 1168, Tennyson т 0.0 0.0 161 161 А Dec-12 EPC 1580 EPC 1687, С Lilyvale 0.0 0.0 33 33 А Feb-14 EPC 2157 Total Coal Sub Total 81.6 519.3 1148 1749 Resources

#### \* Coal Types Potential Legend

C - Coking Coal, semi-soft or greater potential

PCI - Pulverised Coal Injection

T - Export Thermal grade

#### **Competent Person**

A - Troy Turner - Xenith

B - James Knowles - Measured Group

C - Mal Blaik - JB Mining

D - Oystein Naess - Xenith

## Reserves

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		Coal Reserves			Mark	etable Rese	_ Competent	Report	
Project Name	Tenement	Proved	Probable	Total	Proved	Probable	Total	Person	Date
Isaac Plains Open-cut	ML 70342	1.8	0.9	2.7	1.3	0.7	2.0	E	Aug-18
Isaac Plains East Open-cut	ML 700016, ML 700017, ML 700018, ML 700019	10.3	1.9	12.2	8.0	1.5	9.5	E	Aug-18
Isaac Downs	MDL 137, EPC 728	17.0	7.5	24.5	11.2	4.6	15.8	F	Dec-18
Isaac Plains Underground	ML 70342, ML 700018, ML 700019	0.0	12.9	12.9	0.0	9.4	9.4	G	Apr-18
Isaac Plains Complex	Sub Total	29.1	23.2	52.3	20.5	16.2	36.7		
The Range	EPC 1112, EPC 2030	0.0	116.6	116.6	0.0	94.2	94.2	Н	Jul-11
Total Coal Reserves	Sub Total	29.1	139.8	168.9	20.5	110.4	130.9		

#### Coal Type Ratio - Coking: Thermal (% of Marketable Coal Reserve) Cor

Isaac Plains OC76%:24%Isaac Plains East OC98%:2%Isaac Downs OC100% CokingIsaac Plains Underground88%:12%The Range100% Thermal

#### **Competent Person**

E - Gary Benson - Measured Group

F - Tony O'Connell - Optimal Mining Solutions

G - Mark McKew - Geostudy

H - Richard Hoskings - Minserve