

## Under ASX Listing Rule 4.2A.3 for the six months ended 31 December 2018

Current period

1 July 2018 to 31 December 2018

Prior corresponding period (PCP)

1 July 2017 to 31 December 2017

|                                                                          | 31 Dec<br>2018<br>\$m | 31 Dec<br>2017<br>\$m | Change<br>% |
|--------------------------------------------------------------------------|-----------------------|-----------------------|-------------|
| <b>Results for announcement to the market</b>                            |                       |                       |             |
| Revenue from ordinary activities                                         | 893.5                 | 1,128.1               | (20.8)      |
| Profit from ordinary activities after tax attributable to equity holders | 6.1                   | 195.4                 | (96.9)      |
| Net profit for the period attributable to equity holders                 | 6.1                   | 195.4                 | (96.9)      |

The net profit for the period attributable to equity holders was lower than the PCP primarily as a result of lower investment experience. Refer to the operating and financial review in the 2019 Interim Financial Report for a full description of the matters relating to the net profit for the period.

Normalised net profit after tax, management's preferred measure of profit which excludes the impact of investment experience, for the six months ended 31 December 2018 decreased by 3.9% to \$199.8 million (PCP: \$207.9 million). Refer to Note 3 Segment information in the 2019 Interim Financial Report for a definition of normalised net profit after tax and the reconciliation to the statutory profit for the period.

|                                                                        | 31 Dec<br>2018<br>\$m | 31 Dec<br>2017<br>\$m | Change<br>% |
|------------------------------------------------------------------------|-----------------------|-----------------------|-------------|
| <b>Dividend information</b>                                            |                       |                       |             |
| Interim per ordinary share – 100% franked (2018 interim: 100% franked) | 17.5                  | 17.5                  | -           |

The Challenger Limited Board will continue the Dividend Reinvestment Plan (DRP). The dividend will be paid on 26 March 2019. For any reinvestment of this dividend, the Board has determined that new shares will be issued to fulfil DRP requirements. The new shares will not be issued at a discount to the prevailing Challenger share price. There is no conduit foreign income for this dividend.

### 2019 Interim dividend dates

|                                                |                  |
|------------------------------------------------|------------------|
| Ex-dividend date                               | 26 February 2019 |
| Record date                                    | 27 February 2019 |
| Final Dividend Reinvestment Plan election date | 28 February 2019 |
| Payment date                                   | 26 March 2019    |

|                                                 | Ownership interest |                |
|-------------------------------------------------|--------------------|----------------|
|                                                 | 31 Dec<br>2018     | 31 Dec<br>2017 |
| <b>Details of associates and joint ventures</b> |                    |                |
| Agricultural Asset Management Ltd               | 50%                | 50%            |
| Alphinity Investment Management Pty Ltd         | 30%                | 30%            |
| Ardea Investment Management Pty Ltd             | 30%                | 30%            |
| Avenir Capital Pty Ltd                          | 40%                | 40%            |
| Bentham Asset Management Pty Ltd                | 49%                | 49%            |
| FME Asset Management Pty Ltd                    | 20%                | -              |
| Greencap Capital Pty Ltd                        | 50%                | 50%            |
| Lennox Capital Partners Pty Ltd                 | 40%                | 40%            |
| Merlon Capital Partners Pty Ltd                 | 30%                | 30%            |
| Novaport Capital Pty Ltd                        | 49%                | 49%            |
| Resonance Asset Management Ltd <sup>1</sup>     | -                  | -              |
| Structured Credit Research LLP                  | 50%                | 50%            |
| Tempo Asset Management Pty Ltd                  | 40%                | 40%            |
| Wavestone Capital Pty Ltd                       | 33%                | 33%            |
| Whitehelm Capital Pty Ltd                       | 30%                | 30%            |
| WyeTree Asset Management Ltd                    | 50%                | 50%            |

<sup>1</sup> Challenger holds a board position and is deemed to have significant influence.

|                                              | 31 Dec<br>2018<br>\$m | 31 Dec<br>2017<br>\$m |
|----------------------------------------------|-----------------------|-----------------------|
| <b>Net tangible assets per security</b>      |                       |                       |
| <b>Net assets</b>                            | 3,403.1               | 3,483.6               |
| Less:                                        |                       |                       |
| - intangible assets                          | 23.3                  | 19.7                  |
| - goodwill                                   | 571.6                 | 571.6                 |
| Non-controlling interests                    | 15.2                  | 14.1                  |
| <b>Net tangible asset</b>                    | <b>2,793.0</b>        | <b>2,878.2</b>        |
| Ordinary shares (number – million)           | 605.4                 | 603.3                 |
| <b>Net tangible assets per security (\$)</b> | <b>4.61</b>           | <b>4.77</b>           |

### Other disclosure requirements

Additional ASX Appendix 4D (Listing Rule 4.2A.3) disclosures can be found in the 2019 Interim Financial Report lodged separately from this document. This document should be read in conjunction with the 2019 Interim Financial Report and any public announcements made in the period by the group in accordance with the continuous disclosure requirements of the *Corporations Act 2001* and ASX Listing Rules.

This interim financial report under ASX Listing Rule 4.2A.3 covers Challenger Limited and its controlled entities, and is based on the separately lodged consolidated financial statements and financial report which have been reviewed by Ernst & Young.

| <b>Cross reference index for other disclosures included in 2019 Interim Report</b>                                  | <b>Page/Reference</b>                       |
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| Review of operations                                                                                                | 9                                           |
| Statement of financial performance and notes                                                                        | 18                                          |
| Statement of financial position and notes                                                                           | 19                                          |
| Statement of cash flows and notes                                                                                   | 21                                          |
| Details of entities over which control was gained or lost during the period (for which there was a material effect) | Not applicable                              |
| 2019 financial year outlook                                                                                         | 13                                          |
| Accounting standards used for foreign entities                                                                      | International Financial Reporting Standards |
| Audit                                                                                                               | 42                                          |

Authorisation



Michael Vardanega  
Company Secretary

Sydney  
11 February 2019