26 February 2019

EXPERIENCE CO LIMITED (ASX: EXP) 1H19 RESULTS

Experience Co Limited (ASX: EXP) today released its interim results for the half year ending 31 December 2018, delivering Underlying EBITDA of $17.3 million (1H18: $13.2 million) and reaffirms guidance of $30 million to $33 million Underlying EBITDA for FY19.

Key Highlights

- **Statutory net profit after tax of $7.4 million** (1H18: $4.6 million)
- **Underlying EBITDA growth of 31.1% to $17.3 million** (1H18: $13.2 million)
- **Skydiving volume up 1.7% to 92,664 (1H18: 91,108)** with Australia up 1.4% to 65,377 (1H18: 64,494 and New Zealand up 2.5% to 27,287 (1H18: 26,612)
- **Adventure Experiences impacted** by weather conditions and a softer FNQ tourism market
- **Earnings per share increased to 1.3 cents** (1H18: 1.0 cents)
- **Strong operating cash conversion,** reflecting the high quality cash conversion cycle of the business
- **Capital management a key management objective going forward,** expect an increased focus on return on equity, earnings and free cash flow per share.

The Group's Executive Chairman, Bob East, said: "the business is in a strong position and the leadership changes are expected to deliver improved operational and financial performance for FY19 and beyond. The skydiving business has delivered solid results in the first half of the financial year and volumes are expected to continue to stabilise into the second half of FY19. The Group is well positioned in major tourism hubs in Australia and New Zealand. I acknowledge the commitment of all team members in the ongoing success of the business and am delighted to lead the business for the coming months while a new CEO is appointed".

Anthony Boucaut, Managing Director added: "I am pleased with the significant progress the business has made in implementing the recent management restructure. The calibre of potential CEO candidates is encouraging and a new CEO together with the senior management team will be well positioned to continue the growth and success of the business"

"This is an exciting time for Experience Co. I am looking forward to working with Bob East and our new CFO, Owen Kemp, and contributing to the restructure and focus of the business on growth for the benefit of shareholders, team members and all stakeholders".

Outlook

Experience Co remains strongly positioned in each key market and has a healthy balance sheet.

The Group is on track to deliver on FY19 Underlying EBITDA guidance between $30m to $33m.

At a trading level, we expect stabilisation of Skydiving volumes to continue into 2H19, across Australia and New Zealand. FNQ adverse weather experienced in late 1H19 has continued into early 2H19, and we expect softer trading conditions in the region for the remainder of the period.

Further details are provided in the Appendix 4D and Interim Financial Report, and the 1H19 Results Presentation.

For more information please contact investor@experienceco.com.

Anthony Boucaut Bob East

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About Experience Co Limited (ASX:EXP)

Experience Co Limited (EXP) is an adventure tourism and leisure company (previously known as Skydive the Beach Group Limited, ASX:SKB). From its origins in Wollongong NSW in 1999, it now provides tandem skydiving experiences in 16 locations in Australia and 3 locations in New Zealand. EXP also provides activities of white water rafting, hot air ballooning, canyoning, boat tours and helicopter tours to the Great Barrier Reef in North Queensland, Australia. Since successfully completing an initial public offer (IPO) in March 2015, EXP has acquired Australia Skydive (March 2015), NZone Skydive, NZ (October 2015), Skydive Wanaka, NZ (July 2016), Raging Thunder Adventures (October 2016), Reef Magic Cruises (April 2017), Byron Bay Balloons (August 2017), Great Barrier Reef Helicopters (November 2017), Big Cat Green Island (December 2017) and Tropical Journeys (December 2017).