## **Form 604**

### Corporations Act 2001 Section 671B

## Notice of change of interests of substantial holder

To Company Name/Scheme HUB24 LTD

ACN/ARSN 124 891 685

#### 1. Details of substantial holder (1)

Name PINNACLE INVESETMENT MANAGEMENT GROUP LIMITED (AND ITS SUBSIDIARIES

LISTED IN ANNEXURE A)

ACN/ARSN (if applicable) 100 325 184

There was a change in the interests of the

substantial holder on 17/03/2019

The previous notice was given to the company on 02/08/2019

The previous notice was dated 05/02/2019

#### 2. Previous and present voting power

The total number of votes attached to all the voting shares in the company or voting interests in the scheme that the substantial holder or an associate (2) had a relevant interest (3) in when last required, and when now required, to give a substantial holding notice to the company or scheme, are as follows:

Class of securities (4)	Previous notice		Present notice		
	Person's votes Voting power (5)		Person's votes	Voting power (5)	
ORDINARY FULLY PAID	5,088,750	8.18%	5,782,405	9.28%	
			REFER TO ANNEXURE A PART 1 AND PART 2		

#### 3. Changes in relevant interests

Particulars of each change in, or change in the nature of, a relevant interest of the substantial holder or an associate in voting securities of the company or scheme, since the substantial holder was last required to give a substantial holding notice to the company or scheme are as follows:

Date of change	Person whose relevant interest changed	Nature of change (6)	Consideration given in relation to change (7)	Class and number of securities affected	Person's votes affected
REFER TO					
ANNEXURE					
В					

#### 4. Present relevant interests

Particulars of each relevant interest of the substantial holder in voting securities after the change are as follows:

Holder of relevant interest	Registered holder of securities	Person entitled to be registered as holder (8)	Nature of relevant interest (6)	Class and number of securities	Person's votes
REFER TO ANNEXURE					
С					

#### 5. Changes in association

The persons who have become associates (2) of, ceased to be associates of, or have changed the nature of their association (9) with, the substantial holder in relation to voting interests in the company or scheme are as follows:

Name and ACN/ARSN (if applicable)	Nature of association
NO CHANGES - REFER TO ANNEXURE D FOR PRESENT ASSOCIATIONS	

#### 6. Addresses

The addresses of persons named in this form are as follows:

Name	Address
REFER TO ANNEXURE E	

# **Signature**

sign here CALVIN KWOK capacity COMPANY SECRETARY

date 20/03/2019

#### **DIRECTIONS**

- (1) If there are a number of substantial holders with similar or related relevant interests (eg. a corporation and its related corporations, or the manager and trustee of an equity trust), the names could be included in an annexure to the form. If the relevant interests of a group of persons are essentially similar, they may be referred to throughout the form as a specifically named group if the membership of each group, with the names and addresses of members is clearly set out in paragraph 6 of the form.
- (2) See the definition of "associate" in section 9 of the Corporations Act 2001.
- (3) See the definition of "relevant interest" in sections 608 and 671B(7) of the Corporations Act 2001.
- (4) The voting shares of a company constitute one class unless divided into separate classes.
- (5) The person's votes divided by the total votes in the body corporate or scheme multiplied by 100.
- (6) Include details of:
  - (a) any relevant agreement or other circumstances because of which the change in relevant interest occurred. If subsection 671B(4) applies, a copy of any document setting out the terms of any relevant agreement, and a statement by the person giving full and accurate details of any contract, scheme or arrangement, must accompany this form, together with a written statement certifying this contract, scheme or arrangement; and
  - (b) any qualification of the power of a person to exercise, control the exercise of, or influence the exercise of, the voting powers or disposal of the securities to which the relevant interest relates (indicating clearly the particular securities to which the qualification applies).

See the definition of "relevant agreement" in section 9 of the Corporations Act 2001.

- (7) Details of the consideration must include any and all benefits, money and other, that any person from whom a relevant interest was acquired has, or may, become entitled to receive in relation to that acquisition. Details must be included even if the benefit is conditional on the happening or not of a contingency. Details must be included of any benefit paid on behalf of the substantial holder or its associate in relation to the acquisitions, even if they are not paid directly to the person from whom the relevant interest was acquired.
- (8) If the substantial holder is unable to determine the identity of the person (eg. if the relevant interest arises because of an option) write "unknown".
- (9) Give details, if appropriate, of the present association and any change in that association since the last substantial holding notice.

### Annexure A - Part 1

Holder of relevant interest	Nature of relevant interest	Number of securities	Class of securities
Pinnacle Investment Management Group Limited Pinnacle Investment Management Limited Ariano Pty Limited (ACN 605 250 799) Next Financial Limited (ACN 081 722 894) Next Financial Nominees Pty Ltd (ACN 093 252 576) Next Financial Nominees No. 2 Pty Ltd (ACN 132 819 115) Investment Solutions Client Services Pty Ltd (ACN 117 898 334) Priority Funds Management Pty Ltd (ACN 120 826 575) Priority Investment Management Pty Ltd (ACN 116 943 456 PNI Option Plan Managers Pty Ltd (ACN 125 030 766) Pinnacle RE Services Limited (ACN 130 508 379) Pinnacle Services Administration Pty Ltd (ACN 126 175 148) Pinnacle Investment Management (UK) Limited (Company Number 11026111) POSH Nominees Pty Limited (ACN 620 094 251)	Relevant interest by virtue of section 608(3) of the Corporations Act as it or its associates holds directly or indirectly above 20% voting power in one or more affiliated investment managers (see Annexure A – Part 2) and Pinnacle Fund Services Limited, who each in turn hold relevant interests in the securities the subject of this notice.	5,782,405	ORDINARY FULLY PAID
Pinnacle Fund Services Limited (ACN 082 494 362)	Relevant interest held through the power to control voting and/or disposal of securities in its capacity as responsible entity or trustee of registered or unregistered schemes and/or relevant interest by virtue of section 608(3) of the Corporations Act as it or its associates holds directly or indirectly above 20% voting power in one or more affiliated investment managers (see Annexure A – Part 2) who each in turn hold relevant interests in the securities the subject of this notice.	5,782,405	ORDINARY FULLY PAID

This is Annexure "A - Part 1" as mentioned in form 604 Notice of change of interests of substantial holder

Calvin Kwok

Company Secretary

## Annexure A - Part 2

Affiliated Investment Management in which Disputely has a year 2007 vertice a group	
Affiliated Investment Managers in which Pinnacle has over 20% voting power	
Antipodes Partners Limited (ACN 602 042 035)	
Hyperion Asset Management Limited (ACN 080 135 897)	
Metrics Credit Partnerst Pty Limited (ACN 150 646 996)	
Palisade Investment Partners Limited (ACN 124 326 361)	
Plato Investment Management Limited (ACN 120 730 136)	
Resolution Capital Limited (ACN 108 584 167)	
Solaris Investment Management Limited (ACN 128 512 621)	
Two Trees Investment Management Pty Limited (ACN 616 424 170)	

This is Annexure "A - Part 2" as mentioned in form 604 Notice of change of interests of substantial holder

Calvin Kwok

Company Secretary

# Annexure B

Date of	Person whose relevant	Nature of	Consid	leration	Class of Securities	Number of	Person's votes
change	interest changed	change				securities	affected
			Cash	Non-cash			
12/02/2019	Pinnacle Investment Management Group Limited (and its subsidiaries listed in Annexure A)	Purchase	\$ 574,857.80		ORDINARY FULLY PAID	45,043	45,043
13/02/2019	As above	Purchase	\$ 49,521.58		ORDINARY FULLY PAID	4,000	4,000
14/02/2019	As above	Purchase	\$ 63,271.15		ORDINARY FULLY PAID	5,050	5,050
15/02/2019	As above	Purchase	\$ 16,350.27		ORDINARY FULLY PAID	1,298	1,298
15/02/2019	As above	Purchase	\$ 389,364.11		ORDINARY FULLY PAID	30,950	30,950
18/02/2019	As above	Purchase	\$ 7,215.07		ORDINARY FULLY PAID	565	565
18/02/2019	As above	Purchase	\$ 52,867.96		ORDINARY FULLY PAID	4,140	4,140
19/02/2019	As above	Purchase	\$ 1,194.55		ORDINARY FULLY PAID	93	93
19/02/2019	As above	Purchase	\$ 8,785.72		ORDINARY FULLY PAID	684	684
27/02/2019	As above	Purchase	\$ 101,316.09		ORDINARY FULLY PAID	8,472	8,472
27/02/2019	As above	Purchase	\$ 59,866.42		ORDINARY FULLY PAID	5,006	5,006
27/02/2019	As above	Purchase	\$ 19,493.05		ORDINARY FULLY PAID	1,630	1,630
27/02/2019	As above	Purchase	\$ 17,436.13		ORDINARY FULLY PAID	1,458	1,458
28/02/2019	As above	Purchase	\$ 10,796.61		ORDINARY FULLY PAID	912	912

28/02/2019	As above	Purchase	\$ 10,571.68	ORDINARY FULLY PAID	893	893
28/02/2019	As above	Purchase	\$ 63,655.04	ORDINARY FULLY PAID	5,377	5,377
28/02/2019	As above	Purchase	\$ 45,684.37	ORDINARY FULLY PAID	3,859	3,859
28/02/2019	As above	Purchase	\$ 32,460.88	ORDINARY FULLY PAID	2,742	2,742
28/02/2019	As above	Purchase	\$ 3,137.17	ORDINARY FULLY PAID	265	265
1/03/2019		Purchase	\$ 5,016.79	ORDINARY FULLY PAID	426	426
1/03/2019		Purchase	\$ 4,910.79	ORDINARY FULLY PAID	417	417
1/03/2019	As above	Purchase	\$ 29,582.57	ORDINARY FULLY PAID	2,512	2,512
1/03/2019	As above	Purchase	\$ 21,233.03	ORDINARY FULLY PAID	1,803	1,803
1/03/2019	As above	Purchase	\$ 15,085.69	ORDINARY FULLY PAID	1,281	1,281
1/03/2019	As above	Purchase	\$ 1,460.28	ORDINARY FULLY PAID	124	124
5/03/2019	As above	Purchase	\$ 736,994.38	ORDINARY FULLY PAID	61,130	61,130
5/03/2019	As above	Purchase	\$ 528,892.63	ORDINARY FULLY PAID	43,869	43,869
5/03/2019	As above	Purchase	\$ 375,827.36	ORDINARY FULLY PAID	31,173	31,173
5/03/2019	As above	Purchase	\$ 36,252.94	ORDINARY FULLY PAID	3,007	3,007
5/03/2019	As above	Purchase	\$ 125,034.66	ORDINARY FULLY PAID	10,371	10,371
5/03/2019	As above	Purchase	\$ 122,334.08	ORDINARY FULLY PAID	10,147	10,147
12/03/2019	As above	Purchase	\$ 101,274.94	ORDINARY FULLY PAID	7,170	7,170

12/03/2019	As above	Purchase	\$	552,153.18	ORDINARY FULLY PAID	39,091	39,091
12/03/2019	As above	Purchase	\$	52,318.32	ORDINARY FULLY PAID	3,704	3,704
12/03/2019	As above	Purchase	\$	51,188.34	ORDINARY FULLY PAID	3,624	3,624
12/03/2019	As above	Purchase	\$	229,740.13	ORDINARY FULLY PAID	16,265	16,265
12/03/2019	As above	Purchase	\$	221,293.50	ORDINARY FULLY PAID	15,667	15,667
12/03/2019	As above	Purchase	\$	1,412.49	ORDINARY FULLY PAID	100	100
13/03/2019	As above	Sale	-\$	217,440.63	ORDINARY FULLY - PAID	15,000 -	15,000
14/03/2019	As above	Purchase	\$	113,992.02	ORDINARY FULLY PAID	7,956	7,956
14/03/2019	As above	Purchase	\$	1,081.53	ORDINARY FULLY PAID	75	75
14/03/2019	As above	Purchase	\$	77,105.54	ORDINARY FULLY PAID	5,347	5,347
14/03/2019	As above	Purchase	\$	621,439.86	ORDINARY FULLY PAID	43,373	43,373
14/03/2019	As above	Purchase	\$	58,872.94	ORDINARY FULLY PAID	4,109	4,109
14/03/2019	As above	Purchase	\$	57,612.10	ORDINARY FULLY PAID	4,021	4,021
14/03/2019	As above	Purchase	\$	420,367.20	ORDINARY FULLY PAID	29,151	29,151
14/03/2019	As above	Purchase	\$	39,828.96	ORDINARY FULLY PAID	2,762	2,762
14/03/2019	As above	Purchase	\$	38,978.18	ORDINARY FULLY PAID	2,703	2,703
14/03/2019	As above	Purchase	\$	258,559.56	ORDINARY FULLY PAID	18,046	18,046
14/03/2019	As above	Purchase	\$	249,074.55	ORDINARY FULLY PAID	17,384	17,384

14/03/2019	As above	Purchase	\$	174,904.26	ORDINARY FULLY PAID	12,129	12,129
14/03/2019	As above	Purchase	\$	168,472.78	ORDINARY FULLY PAID	11,683	11,683
14/03/2019	As above	Purchase	\$	1,590.38	ORDINARY FULLY PAID	111	111
14/03/2019	As above	Sale	-\$	126,998.67	ORDINARY FULLY - PAID	8,844 -	8,844
15/03/2019	As above	Purchase	\$	119,302.11	ORDINARY FULLY PAID	8,375	8,375
15/03/2019	As above	Purchase	\$	650,356.71	ORDINARY FULLY PAID	45,655	45,655
15/03/2019	As above	Purchase	\$	61,623.99	ORDINARY FULLY PAID	4,326	4,326
15/03/2019	As above	Purchase	\$	60,299.20	ORDINARY FULLY PAID	4,233	4,233
15/03/2019	As above	Purchase	\$	270,598.54	ORDINARY FULLY PAID	18,996	18,996
15/03/2019	As above	Purchase	\$	260,655.51	ORDINARY FULLY PAID	18,298	18,298
15/03/2019	As above	Purchase	\$	1,666.67	ORDINARY FULLY PAID	117	117
15/03/2019	As above	Sale	-\$	211,418.74	ORDINARY FULLY - PAID	14,427 -	14,427

This is Annexure "B" as mentioned in form 604 Notice of change of interests of substantial holder

Calvin Kwok

Company Secretary

## Annexure C

Holder of relevant interest	Registered holder of securities	Person entitled to be registered as holder	Number of securities	Class of securities	Person's votes
Pinnacle Investment Management Group Limited (and its subsidiaries listed in Annexure A)	NAB Custodial Services	NAB Custodial Services	223,118	Ordinary fully paid	223,118
Pinnacle Investment Management Group Limited (and its subsidiaries listed in Annexure A)	JP Morgan Chase Bank	JP Morgan Chase Bank	446,943	Ordinary fully paid	446,943
Pinnacle Investment Management Group Limited (and its subsidiaries listed in Annexure A)	Citibank	Citibank	234,749	Ordinary fully paid	234,749
Pinnacle Investment Management Group Limited (and its subsidiaries listed in Annexure A)	RBC Investor Services Trust	RBC Investor Services Trust	3,052,036	Ordinary fully paid	3,052,036
Pinnacle Investment Management Group Limited (and its subsidiaries listed in Annexure A)	State Street	State Street	1,825,559	Ordinary fully paid	1,825,559

This is Annexure "C" of 1 page as mentioned in form 604 Notice of change of interests of substantial holder

Calvin Kwok

Company Secretary

# Annexure D

Name	ACN	Nature of Association	
Pinnacle Investment Management	100 325 184	Related body corporate of each other entity listed in	
Group Limited		Annexure D.	
Pinnacle Investment Management	109 659 109	Related body corporate of each other entity listed in	
Limited		Annexure D.	
Pinnacle Fund Services Limited	082 494 362	Related body corporate of each other entity listed in Annexure D.	
Ariano Pty Limited	605 250 799	Related body corporate of each other entity listed in Annexure D.	
Next Financial Limited	081 722 894	Related body corporate of each other entity listed in Annexure D.	
Next Financial Nominees Pty Ltd	093 252 576	Related body corporate of each other entity listed in Annexure D.	
Next Financial Nominees No. 2 Pty Ltd	132 819 115	Related body corporate of each other entity listed in Annexure D.	
Investment Solutions Client Services Pty Ltd	117 898 334	Related body corporate of each other entity listed in Annexure D.	
Priority Funds Management Pty Ltd	120 826 575	Related body corporate of each other entity listed in Annexure D.	
Priority Investment Management Pty Ltd	116 943 456	Related body corporate of each other entity listed in Annexure D.	
PNI Option Plan Managers Pty Ltd	116 943 456	Related body corporate of each other entity listed in Annexure D.	
Pinnacle RE Services Limited	130 508 379	Related body corporate of each other entity listed in Annexure D.	
Pinnacle Services Administration Pty Ltd	126 175 148	Related body corporate of each other entity listed in Annexure D.	
Pinnacle Investment Management (UK) Limited	Company Number 11026111	Related body corporate of each other entity listed in Annexure D.	
POSH Nominees Pty Limited	620 094 251	Related body corporate of each other entity listed in Annexure D.	

This is Annexure "D" as mentioned in form 604 Notice of change of interests of substantial holder

Calvin Kwok

Company Secretary Date: 20/03/2019

## Annexure E

Name	Address
Pinnacle Investment Management Group Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Pinnacle Fund Services Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Pinnacle Investment Management Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Pinnacle Investment Management Group Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Pinnacle Investment Management Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Pinnacle Fund Services Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Ariano Pty Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Next Financial Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Next Financial Nominees Pty Ltd	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Next Financial Nominees No. 2 Pty Ltd	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Investment Solutions Client Services Pty Ltd	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Priority Funds Management Pty Ltd	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Priority Investment Management Pty Ltd	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
PNI Option Plan Managers Pty Ltd	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Pinnacle Investment Management (UK) Limited	7th Floor, Dashwood House, 69 Old Broad Street, London EC2M 1QS, United Kingdom
Pinnacle RE Services Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
Pinnacle Services Administration Pty Ltd	Level 19, 307 Queen St, Brisbane QLD 4000, Australia
POSH Nominees Pty Limited	Level 19, 307 Queen St, Brisbane QLD 4000, Australia

This is Annexure "E" as mentioned in form 604 Notice of change of interests of substantial holder

Calvin Kwok

Company Secretary