

## **ASX Announcement**

2<sup>nd</sup> May 2019

### **LiveTiles and Search365 Launch AI-Powered Intelligent Search Platform**

- LiveTiles strategically partners with Search365 to jointly pursue further opportunities across the Intelligent Workplace, formalising a relationship brokered by Microsoft under the AI Spark Program
- Search365 is a leading Australian Independent Software Vendor (ISV) to multiple Government Departments and Financial Services organisations around mission critical search and AI
- LiveTiles' Intelligent Workplace will be integrated with Search365's Knowledge Miner and Enterprise Search services under the agreement
- This expands the opportunity for both parties to grow their existing customer footprint and accelerate more significant opportunities through cross-selling and joint sales initiatives
- Early joint success with leading Australian Financial Services and Government clients with pilots currently underway

**LiveTiles Limited (ASX:LVT) (LiveTiles or the Company)**, a global software company that empowers its users to create their own intelligent workplace experiences, is pleased to announce a strategic partnership with Search365, a leading IT service provider to the Australian Government and Financial Services clients. Search365 formed from the base engineering team that built the FAST Search capability for Microsoft.

Under the partnership, LiveTiles will combine its technology with the Search365 Knowledge Miner to create the most sophisticated information discovery tool, capable of real-time file search and response. The AI-powered Knowledge Miner will enable LiveTiles' Bots to deliver real-time, personalised and actionable responses to a user's request by directly pulling the relevant information from documents, policies and procedures and other relevant data sources. Knowledge Miner's ability to deliver responses that reflect the most recent changes to source data ensures that users will be able to rely on Bots to provide the right answers from the right documents at any point in time.

The addressable market for a product that combines LiveTiles' intelligent workplace offering with Search365's Knowledge Miner is extremely large and spans any industry that has a core focus on Compliance and Risk Management.

The strategic partnership expands the opportunity for both parties to grow their existing global customer footprint and pursue more commercially significant opportunities. Both parties will jointly pursue opportunities within government, financial services and other highly regulated industries under the partnership. Already, the partnership is experiencing early success with pilots underway with leading Australian Financial Services and Government clients.

**Karl Redenbach, LiveTiles Co-founder and CEO, said:** "With the investments we've made in our resources and partnerships, we feel we're in a great position to bring a very compelling suite of products to the market and expand on our work in this area. We're delighted to work closely with Search365,



whose deep relationships and expertise will bring new and exciting opportunities for LiveTiles.”

**Gavin Keeley, CEO, Search365, said:** “We’re really excited to partner with LiveTiles to create the most compelling AI solutions in the market. The LiveTiles product suite is already helping us deliver truly transformative digital projects with financial services clients, and I see great potential in the partnership to drive further digital and intelligent transformation globally.”

#### **Strong Backing and Alignment with Microsoft**

The strategic partnership formalises the already collaborative relationship between LiveTiles and Search365, with Microsoft introducing the parties under the “AI Spark” program. AI Spark – a joint-initiative between Microsoft and LiveTiles – is designed to connect Microsoft partners for the development of an intelligent workplace experience that helps organisations leverage AI.

The strong strategic alignment of LiveTiles and Search365 with Microsoft and ongoing joint marketing initiatives ensure both parties remain strongly positioned to benefit from this significant sector growth and from Microsoft’s dominant market position and investments in Microsoft Azure and Office 365.

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#### **About LiveTiles:**

LiveTiles is a global software company headquartered in New York, with operations in Seattle, Tri-Cities (Washington State), San Francisco, Los Angeles, Chicago, North Carolina, Rochester, London, Sligo, Amsterdam, Sydney, Melbourne, Brisbane, Geelong and Hobart. LiveTiles offers intelligent workplace software for the commercial, government and education markets, and is an award-winning Microsoft Partner. LiveTiles’ products comprise LiveTiles Intelligent Workplace, LiveTiles Design, LiveTiles Bots, LiveTiles Intelligence, LiveTiles for SAP Software, LiveTiles MX, LiveTiles Mosaic and Hyperfish. LiveTiles’ customers represent a diverse range of sectors and are spread throughout the United States, United Kingdom, Europe, the Middle East and Asia-Pacific

#### **About Search365**

Search365 is an Australian-owned company at the forefront of artificial intelligence, advanced search algorithms, machine learning and natural language processing. Offering corporate and government clients an integrated product suite of smart AI machines for mission-critical applications, Search365 formed from the base engineering team that built the FAST Search capability for Microsoft. Initially the company focused on predominantly SI and Consulting engagements, mostly within Federal Government Agencies working in areas of National Security. Search365 has recently been ranked #20, AFR Fast 100 for 2017; #10, Smart Company SMART50 for 2017 and #13 in the CRN Fast 50 for 2017. Search365 is also a Microsoft Gold Partner.

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