



Appen Limited

Technology Day

29 May 2019

The forward looking statements included in these materials involve subjective judgement and analysis and are subject to significant uncertainties, risks, contingencies, many of which are outside the control of, and are unknown to Appen Limited. In particular, they speak only as of the date of these materials, they are based on particular events, conditions or circumstances stated in the materials, they assume the success of Appen Limited's business strategies, and they are subject to significant regulatory, business, competitive and economic uncertainties and risks.

Appen Limited disclaims any obligation or undertaking to disseminate any updates or revisions to any forward looking statements in these materials to reflect any change in expectations in relation to any forward looking statements or any change in events, conditions or circumstances on which any such statement is based. Nothing in these materials shall under any circumstances create an implication that there has been no change in the affairs of Appen Limited since the date of these materials.

No representation, warranty or assurance (express or implied) is given or made in relation to any forward looking statement by any person (including Appen Limited). In particular, no representation, warranty or assurance (express or implied) is given in relation to any underlying assumption or that any forward looking statement will be achieved. Actual future events and conditions may vary materially from the forward looking statements and the assumptions on which the forward looking statements are based. Given these uncertainties, readers are cautioned to not place undue reliance on such forward looking statements.

Appen Tech Day - Agenda

Welcome and introductions

AI primer and how we support our customers

Overview of our technology

Break

Figure Eight demo

Q&A

Team introduction



Mark Brayan
CEO



Wilson Pang
CTO



Ryan Kolln
VP Corporate
Development



Meeta Dash
Director Product

Welcome and introductions

AI primer and how we support our customers

Overview of our technology

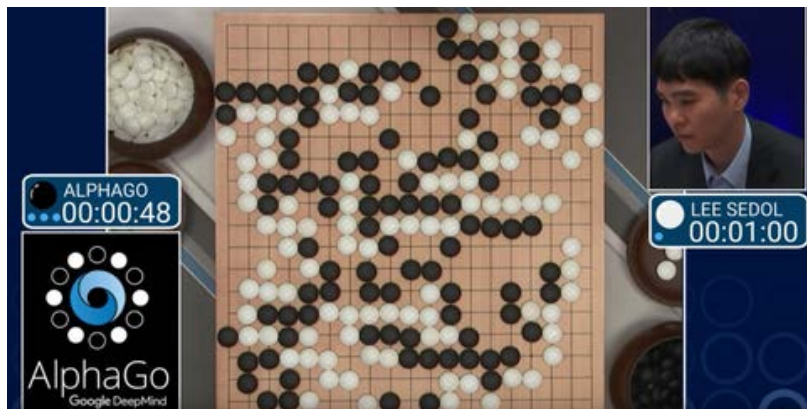
Break

Figure Eight demo

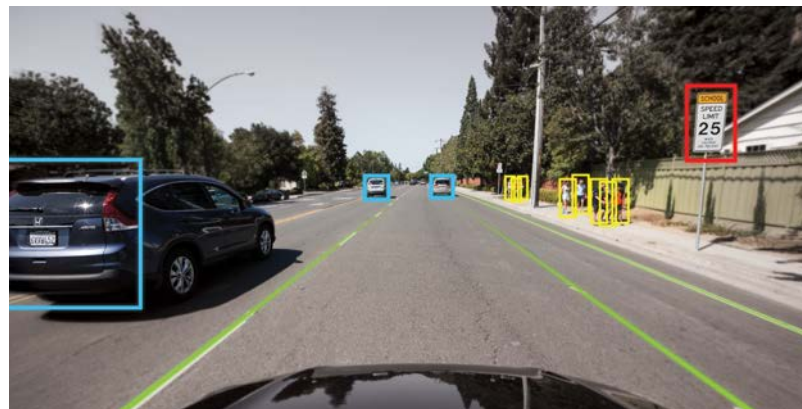
Q&A

AI mimics human behaviour, typically two approaches

Humans provide the rules

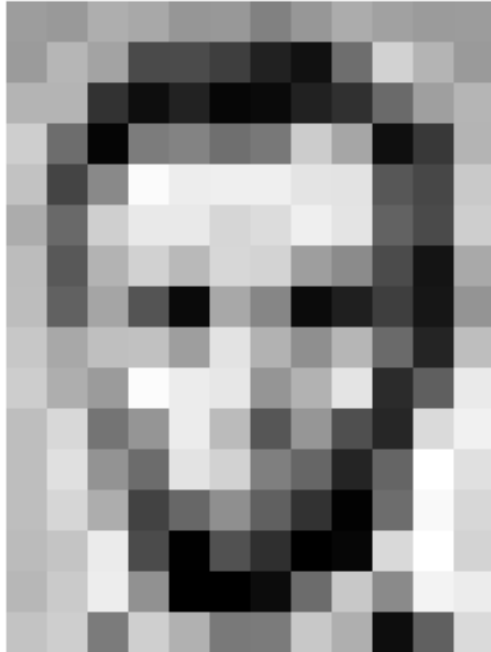


Humans provide examples



We support leading AI applications by providing 'examples' (aka training data)

To learn, computers are 'told' what data represents

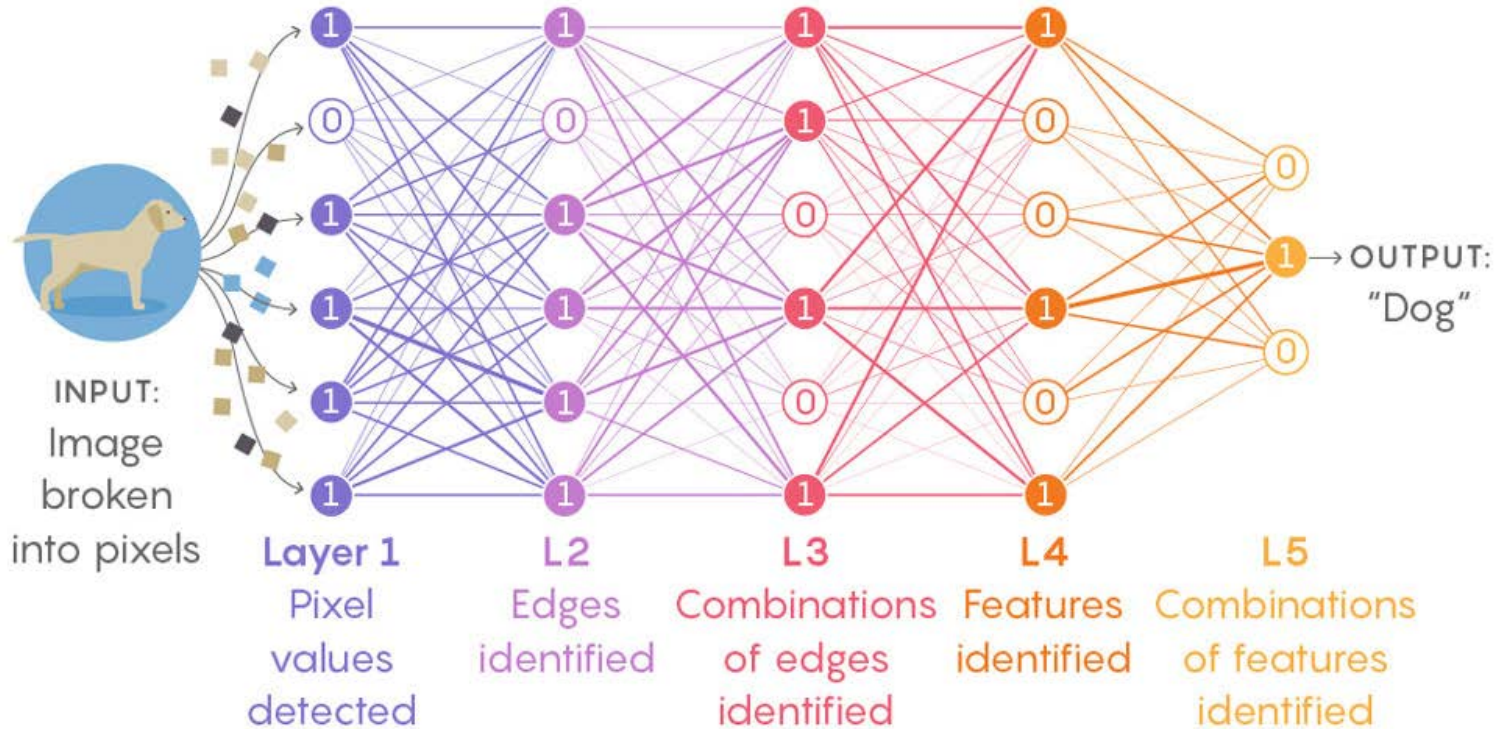


157	153	174	168	150	152	129	151	172	161	155	156
155	182	163	74	75	62	33	17	110	210	180	154
180	180	50	14	34	6	10	33	48	106	159	181
206	109	5	124	131	111	120	204	166	15	56	180
194	68	137	251	237	239	239	228	227	87	71	201
172	106	207	233	233	214	220	239	228	98	74	206
188	88	179	209	185	215	211	158	139	75	20	169
189	97	165	84	10	168	134	11	31	62	22	148
199	168	191	193	158	227	178	143	182	106	36	190
205	174	155	252	236	231	149	178	228	43	95	234
190	216	116	149	236	187	85	150	79	38	218	241
190	224	147	108	227	210	127	102	36	101	255	224
190	214	173	66	103	143	96	50	2	109	249	215
187	196	235	75	1	81	47	0	6	217	255	211
183	202	237	145	0	0	12	108	200	138	243	236
195	206	123	207	177	121	123	200	175	13	96	218

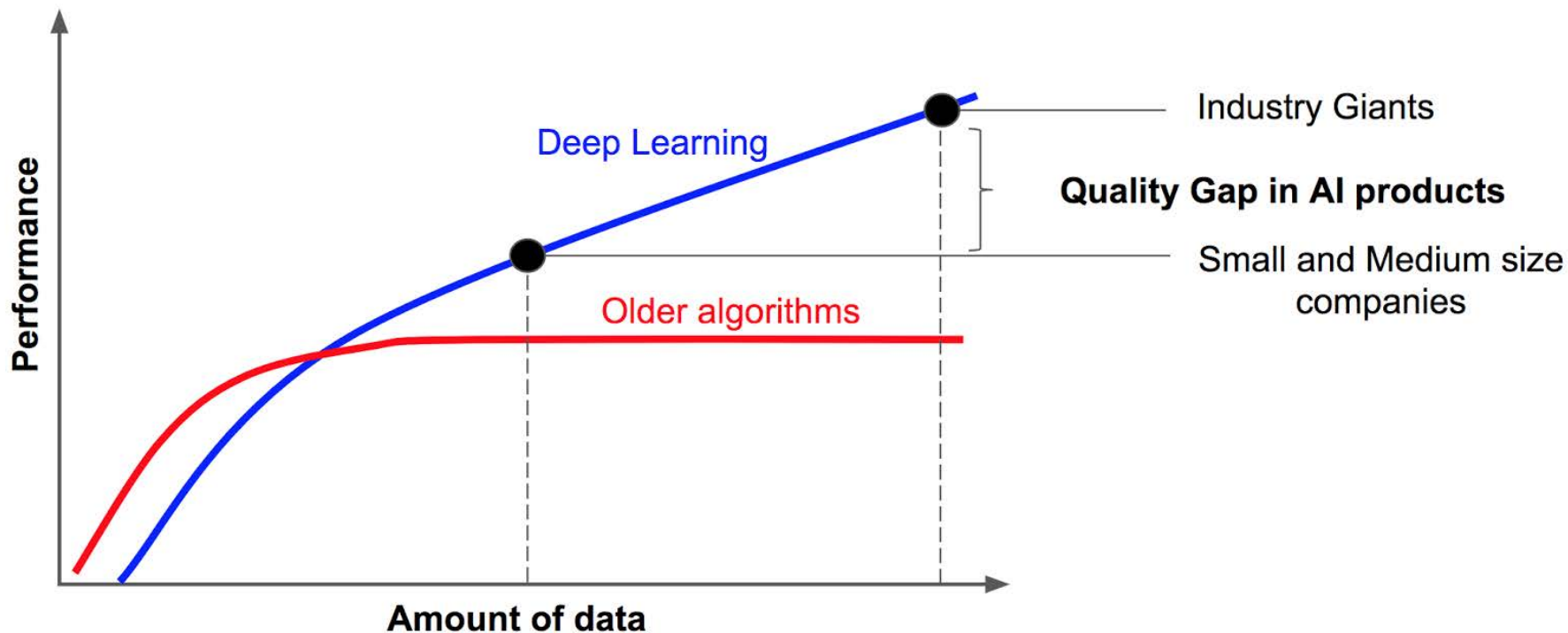
157	153	174	168	150	152	129	151	172	161	155	156
155	182	163	74	75	62	33	17	110	210	180	154
180	180	50	14	34	6	10	33	48	106	159	181
206	109	5	124	131	111	120	204	166	15	56	180
194	68	137	251	237	239	239	228	227	87	71	201
172	106	207	233	233	214	220	239	228	98	74	206
188	88	179	209	185	215	211	158	139	75	20	169
189	97	165	84	10	168	134	11	31	62	22	148
199	168	191	193	158	227	178	143	182	106	36	190
205	174	155	252	236	231	149	178	228	43	95	234
190	216	116	149	236	187	85	150	79	38	218	241
190	224	147	108	227	210	127	102	36	101	255	224
190	214	173	66	103	143	96	50	2	109	249	215
187	196	235	75	1	81	47	0	6	217	255	211
183	202	237	145	0	0	12	108	200	138	243	236
195	206	123	207	177	121	123	200	175	13	96	218

This sequence of numbers is an image of Abraham Lincoln

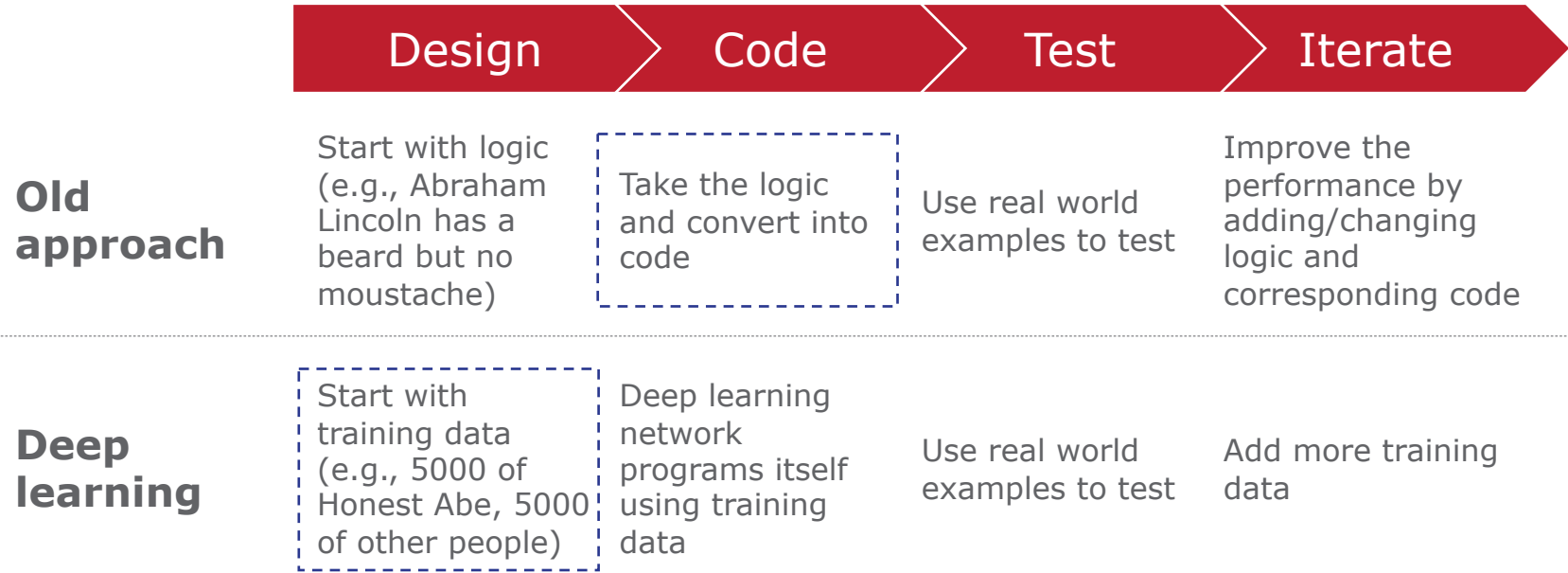
Training data is used to 'train' AI algorithms



More training data = better performance

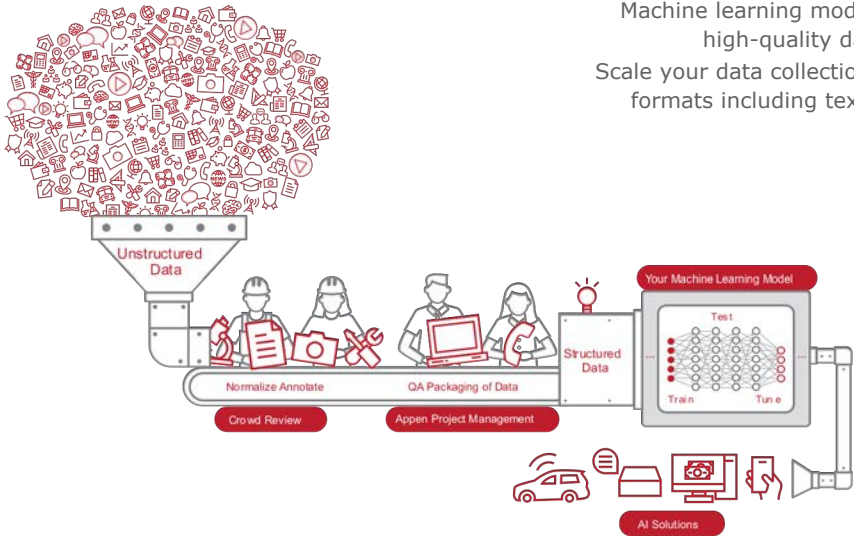


Training data is the 'product' when it comes to AI



Typically most important step in process

Appen provides high-quality AI training data



Data Collection

Machine learning models require large volumes of high-quality data to be trained effectively. Scale your data collection efforts across multiple file formats including text, image, video and speech.



Data Annotation

Annotated data enables richer and more valuable machine learning-based products. Appen's curated crowd allows you to get the high-quality data you need to develop better products for your customers.

We focus on three main data types

Relevance

- Enhance on-site search, categorization, personalization and more
- Use cases include search, social media and eCommerce



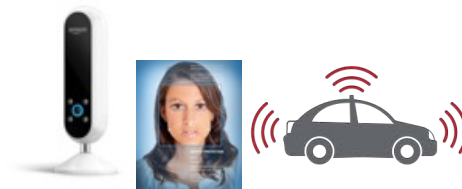
Speech & Natural Language

- Data for speech recognition, speech synthesis and natural language understanding
- Used for personal assistants, chatbots and in-vehicle speech systems



Image & Video

- Data collection and annotation for computer vision
- Use cases include driverless vehicles, surveillance, medical image diagnosis, etc.



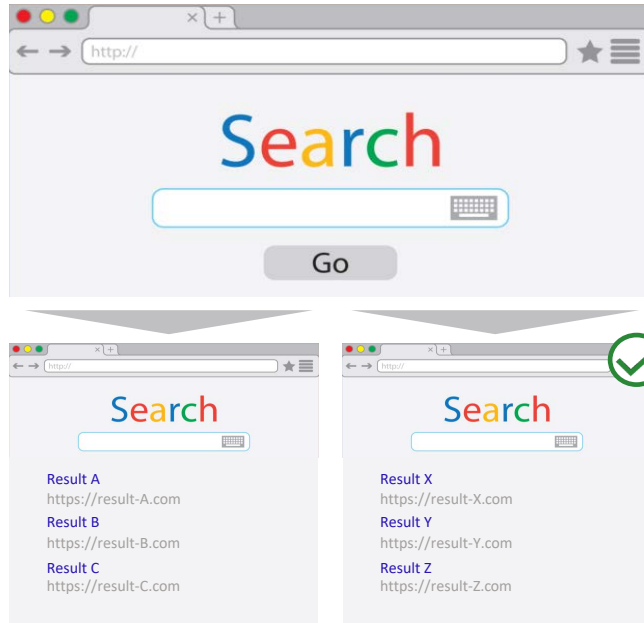
Relevance: judgements to support search and social media

Relevance

Speech &
Natural
Language

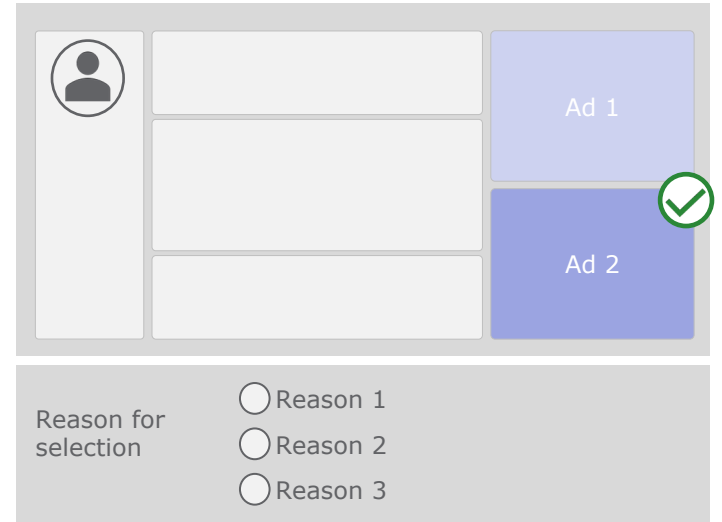
Image and
Video

Search evaluation



- Crowd workers select result that is most 'correct' to them
- Used to test and tune search algorithms

Ad evaluation



- Crowd workers select ad that is most 'relevant' to them
- Used to test and tune ad delivery algorithms

Speech and Language: data collection & annotation

Relevance

**Speech &
Natural
Language**

Image and
Video

Speech collection



- Speech recognition systems required a wide array of languages, dialects, accents and acoustic settings
- We procure a crowd that meets the accent, demographic and language requirements
- Our crowd reads from a script into our mobile voice recorder

Sentiment analysis



What sentiment is expressed towards the political party? (required)

- Positive
- Neutral (no sentiment)
- Negative

- Sentiment models are used to infer meaning from text
- Our crowd workers read the news article and provide views on the sentiment of the article

Image and Video: annotation for computer vision

Relevance

Speech &
Natural
Language

**Image and
Video**

Pixel annotation



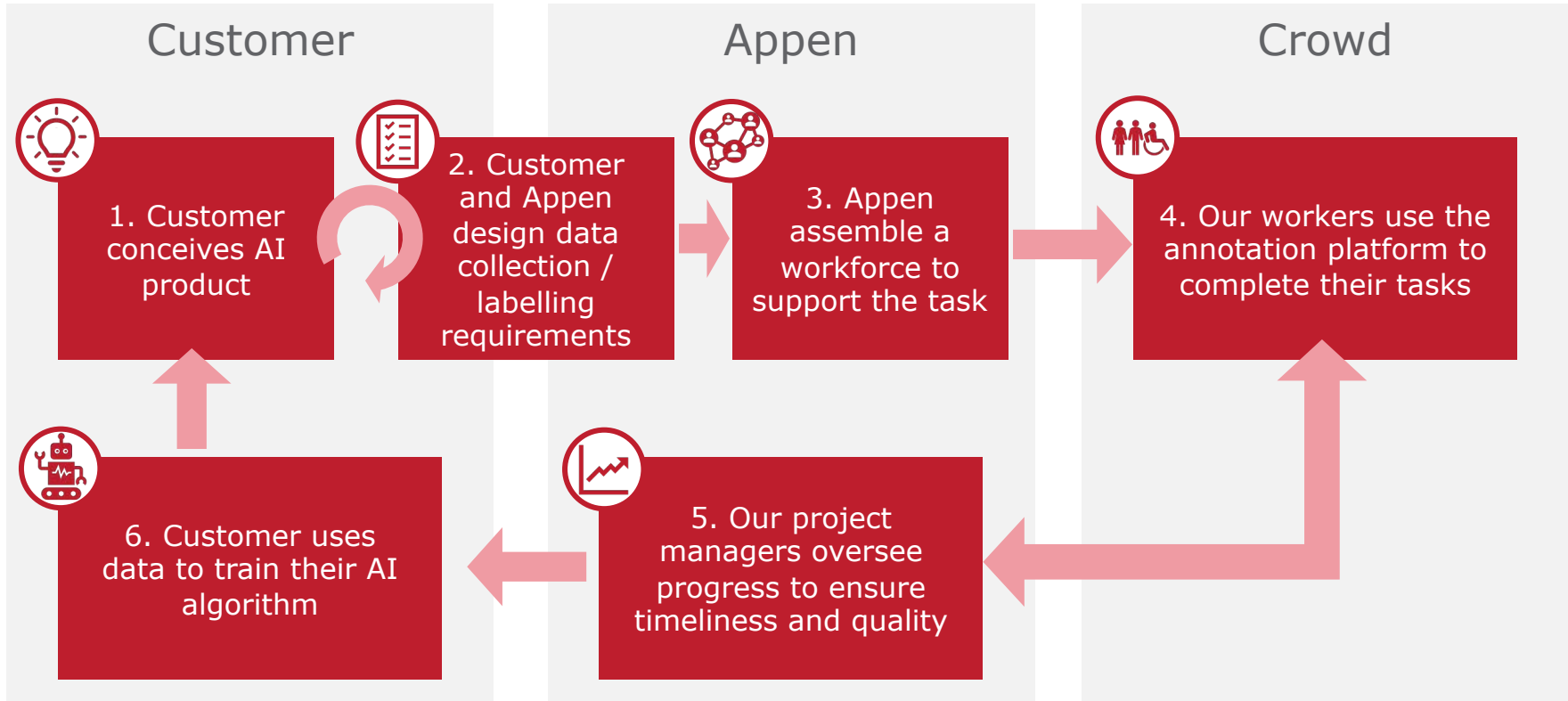
- AI is used to identify weeds to enable more targeted use of pesticide
- Training data required to label weeds (red) vs. crops (green)
- Through more efficient use of pesticide, 90% reduction in herbicide and 50% reduction in seed costs

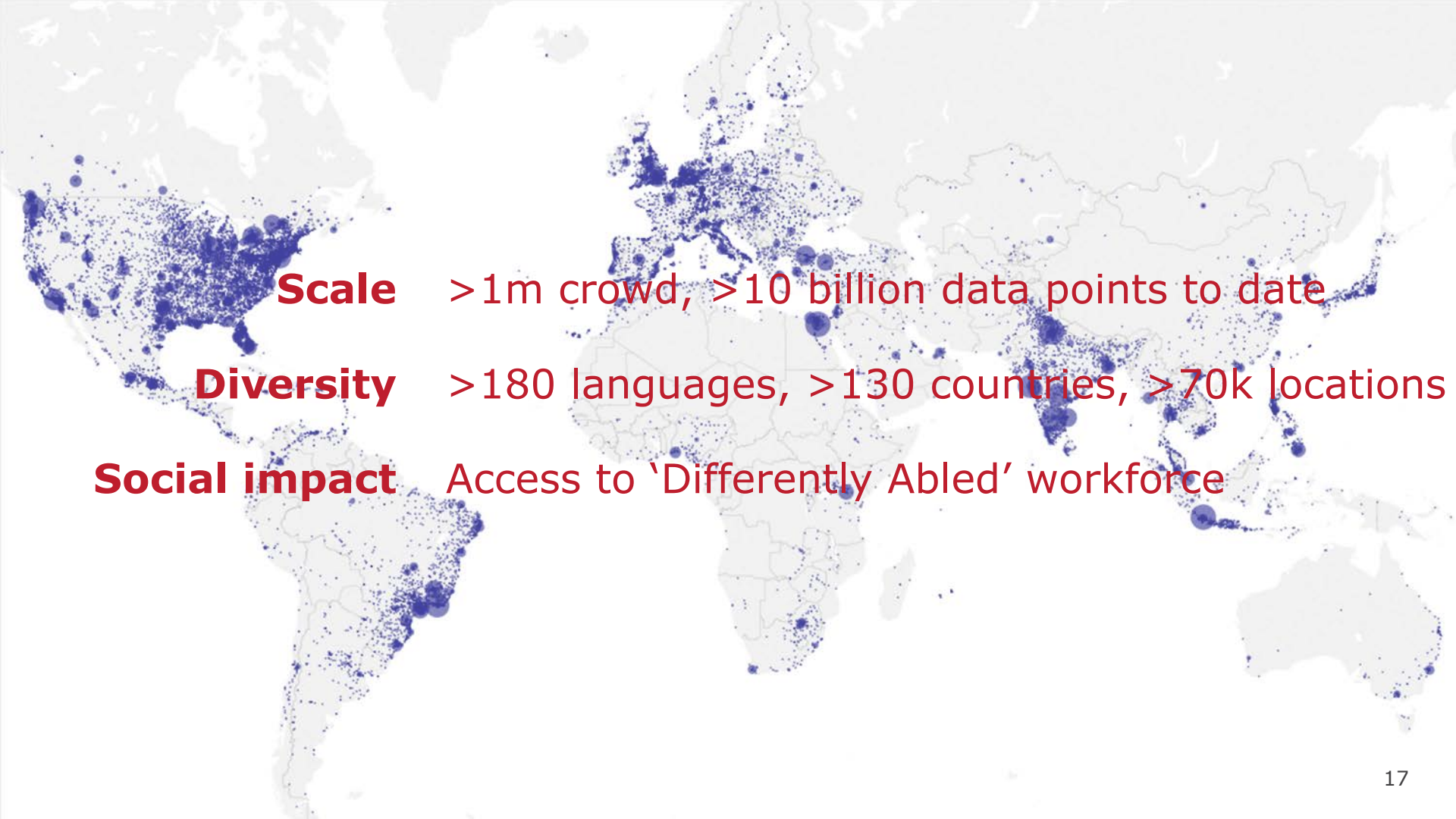
Bounding boxes



- Customer uses AI to identify items that are out of stock and inform store operations
- Training data is required to identify empty shelves, and to differentiate out of stock vs. low stock

Typical steps in data collection and labelling





Scale >1m crowd, >10 billion data points to date

Diversity >180 languages, >130 countries, >70k locations

Social impact Access to 'Differently Abled' workforce

Leading technology to enable our crowd and customers



Welcome and introductions

AI primer and how we support our customers

Overview of our technology

Break

Figure Eight demo

Q&A

Comprehensive Solution for Training Data

**Crowd
management**



**Client
workspace**



**Annotation
tools**



SCALE

QUALITY

SECURITY

SPEED

Crowd Management Capability

Appen Connect manages interactions with our global crowd of over 1 million people

**Crowd
management**



**Client
workspace**



**Annotation
tools**



Crowd Management Capabilities



Recruiting

Attracting, onboarding, and providing opportunities for qualified annotators who meet business requirements



Onboarding

Educating and evaluating annotator competence — before they're deployed on a project



Quality Assurance

Managing our global workforce productivity and accuracy to exceed quality targets



Payments

Manage to generate invoice and payment for workers across the globe



Flexible Scaling

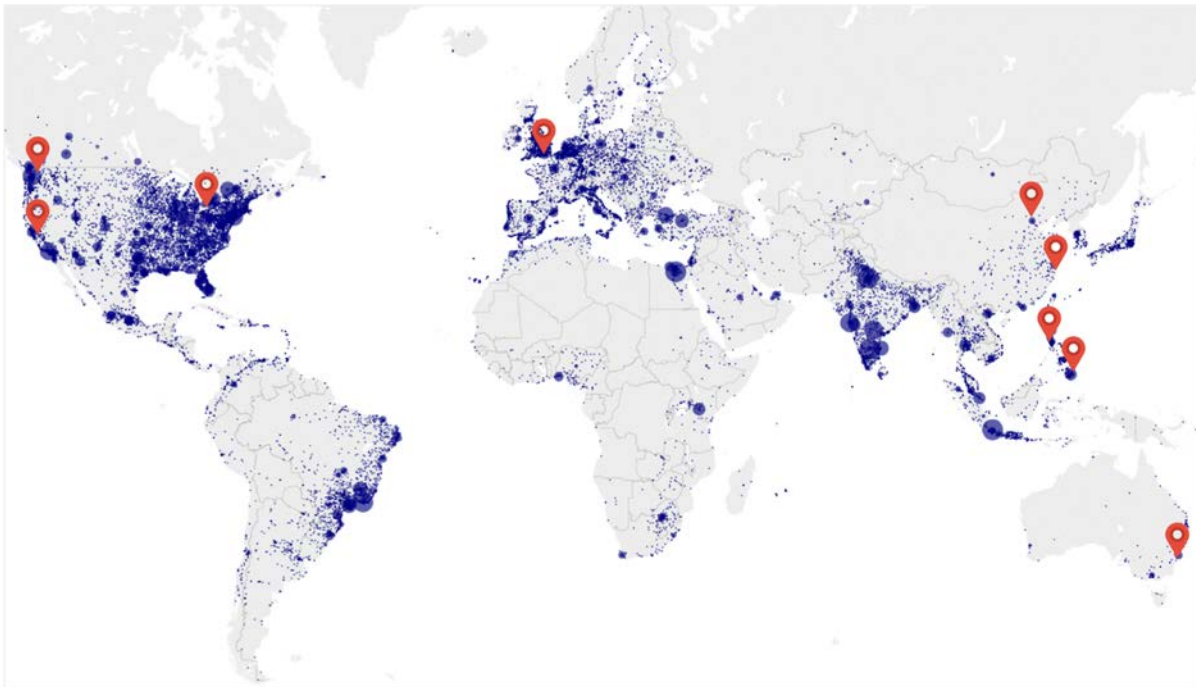
Ramping annotator resources — remote, on-site, or in a secured facility — in different geographies, as project requirements change



Project Management

Facilitating end-to-end project design, regular communication, and reporting with client

Importance of Crowd Management



Crowd Scale

- >1M crowd
- 70k+ cities
- 130+ countries
- 180+ languages

PM Scale

- ~250 PMs
- 9 offices

Efficiency is key

AI will improve how we curate and allocate work



Client Workspace

Client workspace provides self-service capabilities that tightly integrate with our customers

Crowd
management



Client
workspace



Annotation
tools



Client Workspace Capabilities

Upload Data

- Upload raw data manually
- Automate data upload through API

Design Job

- Graphical interface and code to design annotation tools
- Design Instructions
- Develop test questions
- Config quality control method

Select Worker

- Pick worker channels
- Setup preference for worker expertise level
- Define price

Launch & Monitor

- Launch job
- Monitor Status
- Rich report on budget/expense

Get Result

- Download annotated data manually
- Automate data download through API

Importance of Client Workspace

Completely Self-Served

Create a new job

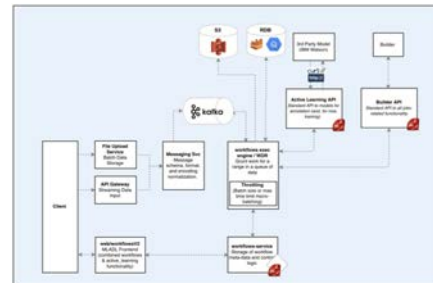
Select a template or start from scratch

What would you like to do?



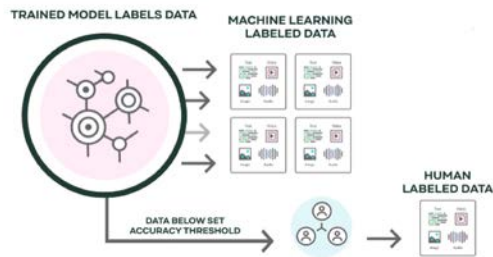
- Interface to design, build, route and monitor jobs
- Enables customers to upload data to the platform for annotation, judgment and labelling

Embedded into client's workflow



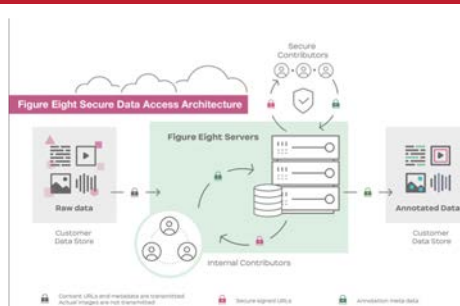
- API or Workflow integration are available
- Operations on the F8 platform can be part of the client business process

Annotation automation



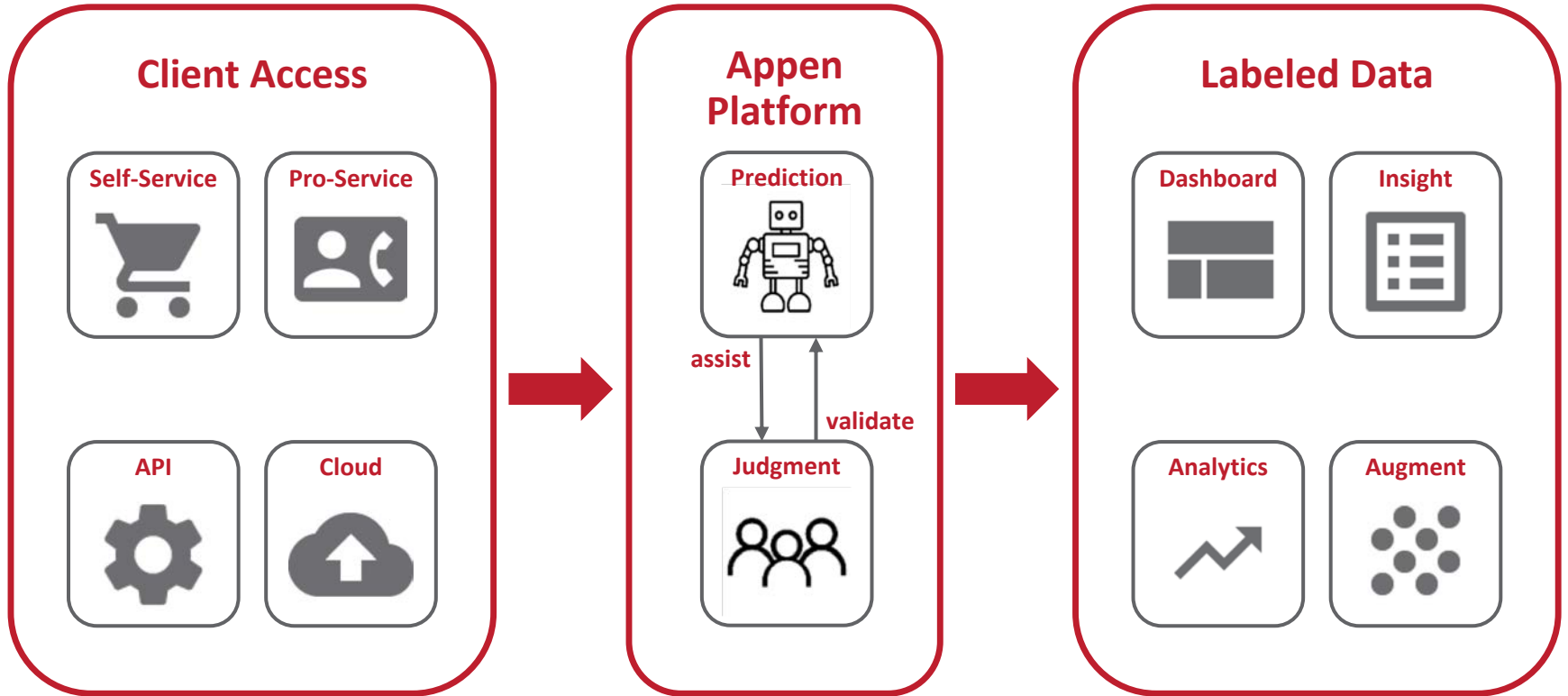
- Combines machine learning and human-generated training data labels to provide annotation automation that is up to 100x faster than human solutions

Secure Data Access



- Data is encrypted end-to-end, both in transit and at REST using TLS/HTTPS
- Customers completely own and govern their data

Client Workspace Roadmap



Annotation and data collection tools

Annotation and data collection tools provide platform for crowd to complete annotation and data collection tasks

**Crowd
management**



**Client
workspace**



**Annotation
tools**



Annotation and data collection tool capabilities



Image and Video

- Image mark-up
- Video mark-up




Speech and Language

- Transcription
- Audio QA
- Translation
- Text tagging



Relevance

- Relevance
- Side-by-side
- Classification
- Object tagging



Data collection

- Speech collection
- Text collection
- Image collection
- Video collection
- iOS / Android



Annotation and data collection tools roadmap

Image



Annotation speed
up to **10x**

Enhanced quality

Video



Annotation speed
up to **100x**

Enhanced quality

Speech and Language



Improved
transcription speed

Enhanced quality

Text



Improved text
annotation speed

Enhanced quality

Translation



Improve translation
speed

Enhanced quality

Leading technology to enable our crowd and customers

**Crowd
management**



**Client
workspace**



**Annotation
tools**



AI empowerment

Welcome and introductions

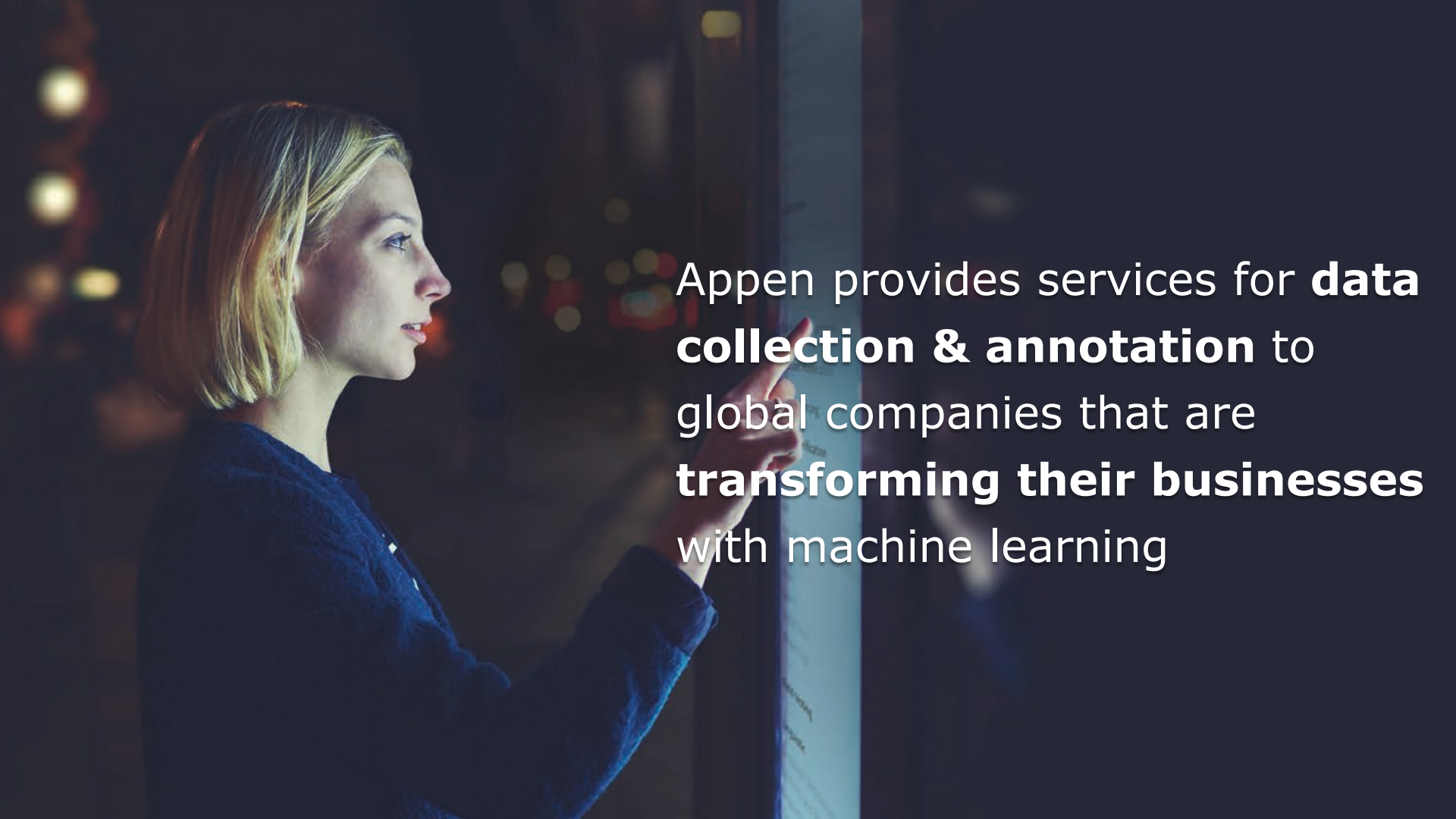
AI primer and how we support our customers

Overview of our technology

Break

Figure Eight demo

Q&A

A woman with short blonde hair, wearing a dark blue jacket, is shown in profile from the chest up. She is pointing her right index finger towards a vertical screen or panel. The background is dark with several out-of-focus, warm-toned lights, creating a bokeh effect. The overall lighting is dim, with the woman's face and the screen being the primary light sources.

Appen provides services for **data collection & annotation** to global companies that are **transforming their businesses** with machine learning



Thank you

Mark Brayan, CEO mbrayan@appen.com

Kevin Levine, CFO klevine@appen.com

appen.com

