



AusIMM Iron Ore Conference

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Together we are Fortescue



Fortescue
The New Force in Iron Ore

Forward looking statement

Disclaimer

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Additional Information

This presentation should be read in conjunction with the Annual Report at 30 June 2018 together with any announcements made by Fortescue in accordance with its continuous disclosure obligations arising under the *Corporations Act 2001*.

Any references to reserve and resources estimations should be read in conjunction with Fortescue's Ore Reserves and Mineral Resources statement for its Hematite and Magnetite projects at 30 June 2018 as released to the Australian Securities Exchange on 17 August 2018, together with the Iron Bridge Magnetite Mineral Reserves and Resources Report as released to the Australian Securities Exchange on 2 April 2019. Fortescue confirms in the subsequent public report that it is not aware of any new information or data that materially affects the information included in the relevant market announcement and, in the case of estimates of mineral resources or ore reserves, that all material assumptions and technical parameters underpinning the estimates in the relevant market announcement continue to apply and have not materially changed.

All amounts within this presentation are stated in United States Dollars consistent with the functional currency of Fortescue Metals Group Limited, unless otherwise stated. Tables contained within this presentation may contain immaterial rounding differences.

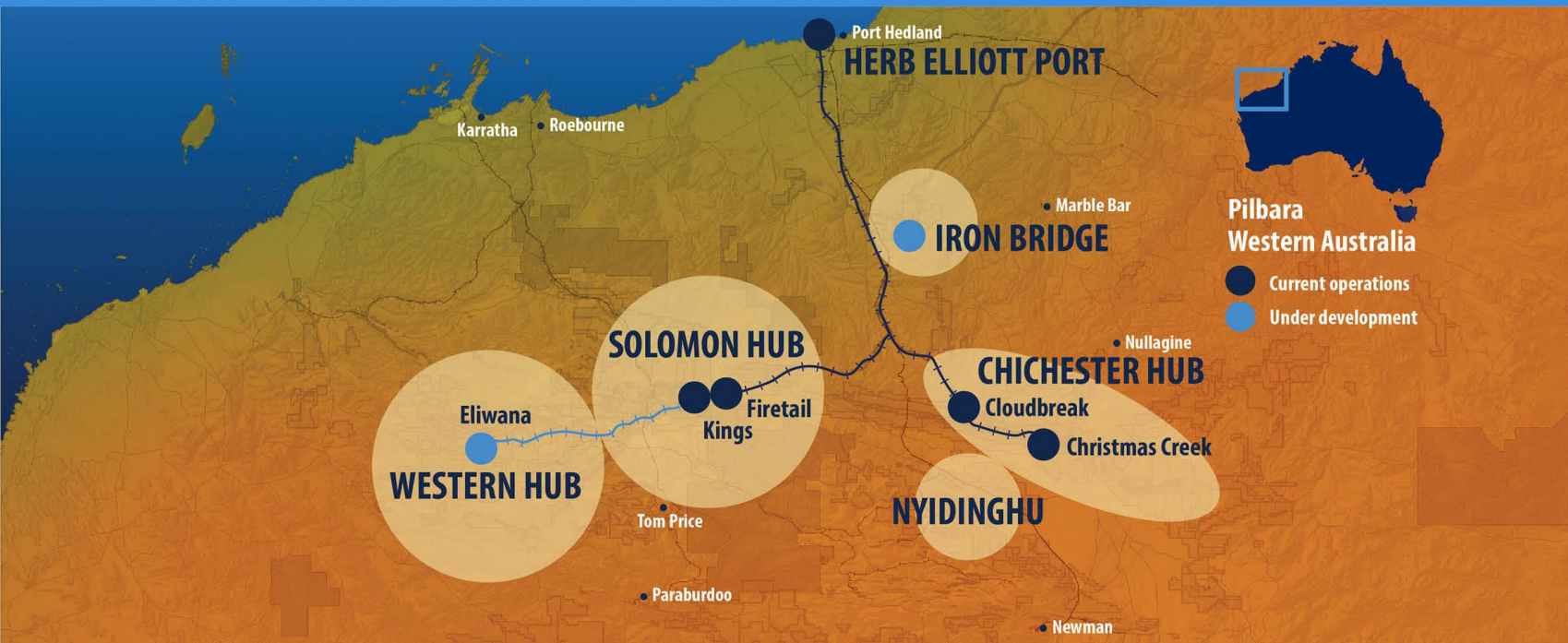
Delivering on our strategy

How Fortescue's operations have changed with the market to optimise value



Integrated mining and infrastructure operations

Focus on safety, production and cost



A world class company

**>1.2 billion
tonnes shipped**

**~170mtpa
Production rate**

**Core supplier
to China**

**Low cost
producer**



Innovation agenda

World first AHS on commercial scale

>29 million km
safely travelled

Industrial autonomous mobility

LV trials on site

Energy strategy

Renewable energy,
reduced emissions and
increased connectivity

Hydrogen

Technology, operations,
domestic industry, global
supply chain

Fully integrated supply chain



Integrated operations and marketing

Direct customer engagement

driving deep market insights

Collaborative operations and marketing

to capitalise on market opportunities

Co-location of key decision makers

enabling rapid response to market trends

Margin optimisation

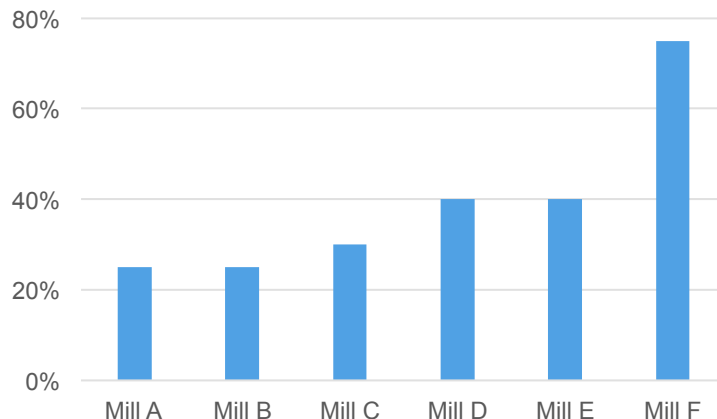
through rapid product mix adjustments

Close collaboration with customers drives value

Direct engagement benefits the supplier and the customer

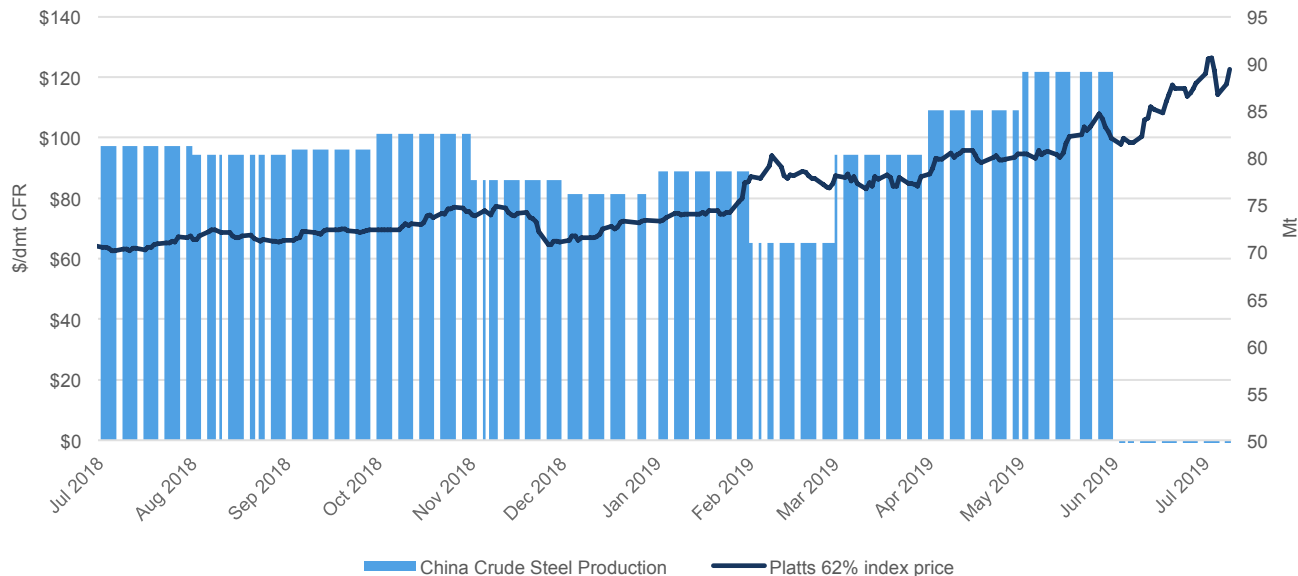
- Delivering the right product at the right time to the right customer
- Sustainable, long term relationships
- Direct communication & mutual understanding
- 200 customers attended Technical Forum held in China

Fortescue products are successfully used at up to 75% of the sinter blend



Increase in crude steel production driving demand

Strong steel production underpinned by resilient property and infrastructure demand



Source: National Bureau of Statistics

Chinese steel mill profits driving iron ore price spreads

China steel
margins moderated

Focus moved to
input costs

Increasing demand
for lower Fe products



Source: Mysteel and Platts

Iron ore price

Price spreads have narrowed due to lower steel margins



West Pilbara Fines



Typical grade	WPF	Platts IODEX 62
Iron content (Fe)	60.1	62.0
Alumina (Al ₂ O ₃)	2.3	2.25
Silica (SiO ₂)	4.7	4.0
Phosphorous (P)	0.075	0.09

First shipments in Dec 2018

8-10mt in FY19

Growing to ~40mtpa for 20+ years
on completion of Eliwana

Offtake commitments with
customers

Eliwana Mine and Rail Project

**US\$1.275bn
capital investment**

**143km rail
30mtpa dry OPF**

**First ore on
train Dec 2020**

**Underpins the
future of West
Pilbara Fines**

**Detailed
design led by
in-house team**

**On target for
delivery on time
and budget**

Iron Bridge Magnetite Project

US\$2.6bn investment in Stage 2 underpinned by Fortescue's track record in development and operations

22 wmtpa*
First ore
1H CY22

67% Fe, low
impurity
premium product

Low capital
intensity and
operating cost

Delivering
enhanced returns
to shareholders

Stage 1 pilot and
demonstration
plants

Industry-leading
energy efficient
operation

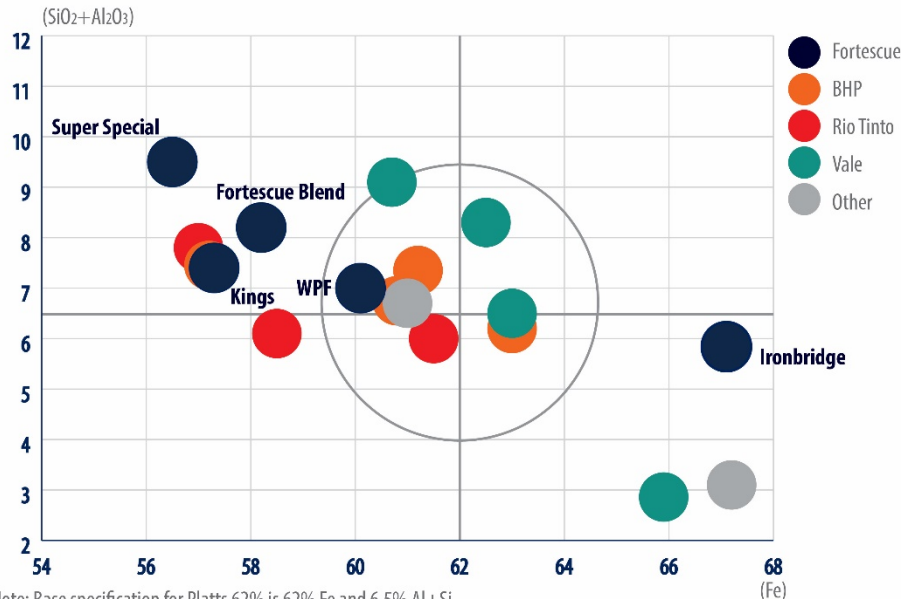
**wet million tonnes per annum*

Achieving our strategy to deliver majority of product over 60% Fe

Increases Fortescue's average grade

- **Competitively** positioned across all product segments
- **Flexibility to optimise** margins through iron ore market cycles
- **Highest grade Australian product** with global scale in magnetite

Product positioning: Natural Fe v Gangue ($\text{SiO}_2 + \text{Al}_2\text{O}_3$)



Note: Base specification for Platts 62% is 62% Fe and 6.5% Al+Si
Source: Fortescue, company reports

Strategic mine plan to 2050

Integrated operations and marketing to optimise value

**West Pilbara
Fines at
~40mtpa**

**Flexible product
mix**

Exploration

**Western Hub
Stage 2
prospects**

**Nydinghu
potential**

Long mine lives

Fortescue's Values

Our Vision:
The safest, lowest
cost, most profitable
mining company.





Fortescue
The New Force in Iron Ore

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