# **Form 604**

Corporations Act 2001 Section 671B

# Notice of Change of Interests of Substantial Holder

To Company Name/Scheme:

IOOF HOLDINGS LTD (ASX code: IFL AU)

ACN/ARSN:

100 103 722

#### 1. Details of Substantial Holder

Name:

Sumitomo Mitsui Trust Holdings, Inc. (SMTH) and its Subsidiaries as

listed in Annexure 3

ACN/ARSN (if applicable)

N/A

There was a change in the Interests

of the Substantial Holder on:

7 August 2019

The previous notice was given to the company on:

3 July 2019

The previous notice was dated:

1 July 2019

#### 2. Previous & Present Voting Power

The total number of votes attached to all the voting shares in the company or voting interests in the scheme that the substantial holder or an associate had a relevant interest in when last required, and when now required, to give a substantial holding notice to the company or scheme, are as follows:

| Class of Securities    | Previous       | Notice       | Present Notice |              |  |
|------------------------|----------------|--------------|----------------|--------------|--|
| Class of Securities    | Person's Votes | Voting Power | Person's Votes | Voting Power |  |
| Fully Paid<br>Ordinary | 26,623,199     | 7.58%        | 31,036,357     | 8.84%        |  |

#### 3. Changes in Relevant Interests

Particulars of each change in, or change in the nature of, a relevant interest of the substantial holder or an associate in voting securities of the company or scheme, since the substantial holder was last required to give a substantial holding notice to the company or scheme are as follows:

| Date of<br>Change | Person whose<br>Relevant<br>Interest<br>Changed | Nature of<br>Change | Consideration Given in Relation to Change | Class &<br>Number of<br>Securities<br>Affected | Person's<br>Votes Affected |
|-------------------|---|---------------------|---|--|----------------------------|
|                   |   | Refer A             | nnexure 1                                 |  |                            |

#### 4. Present Relevant Interest

Particulars of each relevant interest of the substantial holder in voting securities after the change are as follows:

| Holder of Registered Entitled to be Relevant Interest Securities Holder  Holder of Registered as Holder | Class & Number of Securities Persons Votes |
|---|--|
|---|--|

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| Refer Annexure 2 |  |
|------------------|--|
|                  |  |

## 5. Changes in Association

The persons who have become associates of, ceased to be associates of, or have changed the nature of their association with, the substantial holder in relation to voting interests in the company or scheme are as follows:

| Name & ACN/ARSN (if applicable) | Nature of Association |
|---------------------------------|-----------------------|
| N/A                             |                       |

### 6. Addresses

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The addresses of persons named in this form are as follows:

| Name  | Address   |
|---|---|
| Nikko AM Limited (NAML)                     | Level 26, One International Towers Sydney,<br>100 Barangaroo Avenue, Barangaroo NSW<br>2000 |
| Nikko Asset Management Co., Ltd (NAM)       | Midtown Tower, 9-7-1 Akasaka, Minato-ku<br>Tokyo 107-6242 Japan                             |
| Nikko Asset Management Asia Limited         | 12 Marina View, #18-02 Asia Square Tower 2, Singapore 018961                                |
| Sumitomo Mitsui Trust Holdings, Inc. (SMTH) | 1-4-1 Marunouchi, Chiyoda-ku, Tokyo 100-<br>8233, Japan                                     |

# Signature

| Print Name: | Saffick Ramjahn | Capacity: | Authorised Person of SMTH |
|-------------|-----------------|-----------|---------------------------|
|             | •               |           |                           |
| Signed:     | \$4             | Date:     | 9 August 2019             |

Part 3 - Changes in Relevant Interests

| Date Range of Change              | Person whose<br>Relevant Interest<br>Changed | Nature of Change   | Consideration Given in Relation to Change | Class & Number of<br>Securities Affected | Person's Votes<br>Affected |
|-----------------------------------|--|--------------------|---|--|----------------------------|
| 02 July 2019 to 07<br>August 2019 | Nikko AM Limited                             | Purchase of Shares | A\$ 23,976,122                            | Fully Paid Ordinary & 4,575,756          | 4,575,756                  |
| 02 July 2019 to 07<br>August 2019 | Nikko AM Limited                             | Sale of Shares     | A\$ 1,027,183                             | Fully Paid Ordinary & 177,567            | 177,567                    |
| 02 July 2019 to 07<br>August 2019 | Nikko Asset<br>Management Co., Ltd           | Purchase of Shares | A\$ 77,830                                | Fully Paid Ordinary & 13,069             | 13,069                     |
| 02 July 2019 to 07<br>August 2019 | Nikko Asset<br>Management Asia<br>Limited    | Purchase of Shares | A\$ 10,177                                | Fully Paid Ordinary & 1,900              | 1,900                      |

### ANNEXURE 2

Part 4 - Present Relevant Interest

| Holder of Relevant<br>Interest | Registered Holder of<br>Securities | Person Entitled to be<br>Registered as Holder | Nature of Relevant<br>Interest | Class & Number of<br>Securities | Person's<br>Votes |
|--------------------------------|------------------------------------|---|--------------------------------|---------------------------------|-------------------|
|                                |                                    | <account 3=""> BNP Paribas</account>          | -                              | Fully Paid Ordinary &           | 3,131,634         |
|                                |                                    | Security Services Pty Ltd                     |                                | 3,131,634                       |                   |
|                                | BNP Paribas Security               | 60 Castlereagh Street                         | Investment Manager             |                                 |                   |
| Nikko AM Limited               | Services Pty Ltd                   | Sydney NSW 2000                               |                                |                                 |                   |
|                                |                                    | <account 7=""> BNP Paribas</account>          |                                | Fully Paid Ordinary &           | 784,395           |
|                                |                                    | Security Services Pty Ltd                     |                                | 784,395                         | ,                 |
|                                | BNP Paribas Security               | 60 Castlereagh Street                         | Investment Manager             |                                 |                   |
| Nikko AM Limited               | Services Pty Ltd                   | Sydney NSW 2000                               |                                |                                 |                   |
|                                |                                    | <account 47=""> BNP Paribas</account>         |                                | Fully Paid Ordinary &           | 160,468           |
|                                |                                    | Security Services Pty Ltd                     | 1                              | 160,468                         | ,                 |
|                                | BNP Paribas Security               | 60 Castlereagh Street                         | Investment Manager             |                                 |                   |
| Nikko AM Limited               | Services Pty Ltd                   | Sydney NSW 2000                               |                                |                                 |                   |
|                                |                                    | <account 56=""> BNP Paribas</account>         |                                | Fully Paid Ordinary &           | 215,577           |
|                                |                                    | Security Services Pty Ltd                     |                                | 215,577                         | ,                 |
|                                | BNP Paribas Security               | 60 Castlereagh Street                         | Investment Manager             |                                 |                   |
| Nikko AM Limited               | Services Pty Ltd                   | Sydney NSW 2000                               |                                |                                 |                   |
|                                |                                    | <account 54=""> JP Morgan</account>           |                                | Fully Paid Ordinary &           | 355,027           |
|                                |                                    | Nominees Australia Ltd                        |                                | 355,027                         | •                 |
|                                |                                    | Level 26, Grosvenor Place,                    | Investment Manager             |                                 |                   |
|                                | JP Morgan Nominees                 | 225 George Street                             |                                |                                 |                   |
| Nikko AM Limited               | Australia Ltd                      | Sydney NSW 2000                               |                                |                                 |                   |
|                                |                                    | <account 44=""> BNP Paribas</account>         |                                | Fully Paid Ordinary &           | 3,068,773         |
|                                |                                    | Security Services Pty Ltd                     |                                | 3,068,773                       |                   |
|                                | BNP Paribas Security               | 60 Castlereagh Street                         | Investment Manager             | , ,                             |                   |
| Nikko AM Limited               | Services Pty Ltd                   | Sydney NSW 2000                               |                                |                                 |                   |
|                                |                                    | <account 75=""> Citicorp</account>            |                                | Fully Paid Ordinary &           | 2,762,733         |
|                                | Citicorp Nominees Pty              | Nominees Pty Limited                          | investment Manager             | 2,762,733                       | _,,               |
| Nikko AM Limited               | Limited                            | Level 25                                      |                                | ,                               |                   |

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|                  |                         | 2 Park Street                                | ]   |                       |           |
|------------------|-------------------------|--|---|-----------------------|-----------|
|                  |                         | SYDNEY NSW 2000                              | <u>,, , , , , , , , , , , , , , , , , , ,</u> |                       |           |
|                  |                         | <account 88=""> National Australia</account> |   | Fully Paid Ordinary & | 1,783,659 |
|                  |                         | Bank Limited (NAB Custodian                  |   | 1,783,659             |           |
|                  | National Australia Bank | Services)                                    | Investment Manager                            |                       |           |
|                  | Limited (NAB Custodian  | Level 23, 255 George St, Sydney              |   |                       |           |
| Nikko AM Limited | Services)               | NSW 2000 Australia                           |   |                       |           |
|                  |                         | <account 59=""> Citicorp</account>           |   | Fully Paid Ordinary & | 195,418   |
|                  |                         | Nominees Pty Limited                         |   | 195,418               |           |
|                  |                         | Level 25                                     | Investment Manager                            |                       |           |
|                  | Citicorp Nominees Pty   | 2 Park Street                                |   |                       |           |
| Nikko AM Limited | Limited                 | SYDNEY NSW 2000                              |   |                       |           |
|                  |                         | <account 9=""> BNP Paribas</account>         |   | Fully Paid Ordinary & | 305,257   |
|                  |                         | Security Services Pty Ltd                    |   | 305,257               |           |
|                  | BNP Paribas Security    | 60 Castlereagh Street                        | Investment Manager                            |                       |           |
| Nikko AM Limited | Services Pty Ltd        | Sydney NSW 2000                              |   |                       |           |
|                  |                         | <account 87=""> BNP Paribas</account>        | -   | Fully Paid Ordinary & | 191,953   |
|                  |                         | Security Services Pty Ltd                    |   | 191,953               |           |
|                  | BNP Paribas Security    | 60 Castlereagh Street                        | Investment Manager                            |                       |           |
| Nikko AM Limited | Services Pty Ltd        | Sydney NSW 2000                              |   |                       |           |
|                  |                         | <account 81=""> National Australia</account> |   | Fully Paid Ordinary & | 371,846   |
|                  |                         | Bank Limited (NAB Custodian                  |   | 371,846               |           |
|                  | National Australia Bank | Services)                                    | Investment Manager                            |                       |           |
|                  | Limited (NAB Custodian  | Level 23, 255 George St, Sydney              |   |                       |           |
| Nikko AM Limited | Services)               | NSW 2000 Australia                           |   |                       |           |
|                  |                         | <account 91=""> National Australia</account> | -   | Fully Paid Ordinary & | 861,256   |
|                  |                         | Bank Limited (NAB Custodian                  |   | 861,256               |           |
|                  | National Australia Bank | Services)                                    | Investment Manager                            |                       |           |
|                  | Limited (NAB Custodian  | Level 23, 255 George St, Sydney              |   |                       |           |
| Nikko AM Limited | Services)               | NSW 2000 Australia                           |   |                       |           |
|                  |                         | <account 92=""> Citicorp</account>           |   | Fully Paid Ordinary & | 568,350   |
|                  | Citicorp Nominees Pty   | Nominees Pty Limited                         | Investment Manager                            | 568,350               |           |
| Nikko AM Limited | Limited                 | Level 25                                     |   |                       |           |

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|                  |                       | 2 Park Street<br>SYDNEY NSW 2000        |                    |                       |           |
|------------------|-----------------------|---|--------------------|-----------------------|-----------|
| 72.6.46          |                       | <account 94=""> JP Morgan</account>     | <del>-</del>       | Fully Paid Ordinary & | 918,255   |
|                  |                       | Nominees Australia Ltd                  |                    | 918,255               | 710,233   |
|                  |                       | Level 26, Grosvenor Place,              | Investment Manager | 310,233               |           |
|                  | JP Morgan Nominees    | 225 George Street                       | investment wanager |                       |           |
| Nikko AM Limited | Australia Ltd         | Sydney NSW 2000                         |                    | 1                     |           |
|                  | -                     | <account 98=""> BNP Paribas</account>   | <u> </u>           | Fully Paid Ordinary & | 849,303   |
|                  |                       | Security Services Pty Ltd               |                    | 849,303               | 043,303   |
|                  | BNP Paribas Security  | 60 Castlereagh Street                   | Investment Manager | 0 13,303              |           |
| Nikko AM Limited | Services Pty Ltd      | Sydney NSW 2000                         |                    |                       | !         |
| <del>-</del>     |                       | <account 99=""> BNP Paribas</account>   |                    | Fully Paid Ordinary & | 1,134,217 |
| Nikko AM Limited |                       | Security Services Pty Ltd               |                    | 1,134,217             | 1,131,217 |
|                  | BNP Paribas Security  | 60 Castlereagh Street                   | Investment Manager | -, ,,                 |           |
|                  | Services Pty Ltd      | Sydney NSW 2000                         |                    |                       |           |
|                  |                       | <account 100=""> JP Morgan</account>    | -                  | Fully Paid Ordinary & | 335,840   |
|                  |                       | Nominees Australia Ltd                  |                    | 335,840               | , , , , , |
|                  |                       | Level 26, Grosvenor Place,              | Investment Manager |                       |           |
|                  | JP Morgan Nominees    | 225 George Street                       | <b>3</b> 2.        |                       |           |
| Nikko AM Limited | Australia Ltd         | Sydney NSW 2000                         |                    |                       |           |
|                  |                       | <account 101=""> JP Morgan</account>    |                    | Fully Paid Ordinary & | 127,520   |
|                  |                       | Nominees Australia Ltd                  |                    | 127,520               | ,         |
|                  |                       | Level 26, Grosvenor Place,              | Investment Manager |                       |           |
|                  | JP Morgan Nominees    | 225 George Street                       |                    |                       |           |
| Nikko AM Limited | Australia Ltd         | Sydney NSW 2000                         |                    |                       |           |
|                  |                       | <account 102=""> HSBC Custody</account> |                    | Fully Paid Ordinary & | 2,596,665 |
|                  |                       | Nominees (Australia) Limited            |                    | 2,596,665             |           |
|                  |                       | Level 36, Tower 1, International        | 1                  |                       |           |
|                  |                       | Towers Sydney,                          | Investment Manager |                       |           |
|                  | HSBC Custody Nominees | 100 Barangaroo Avenue,                  |                    |                       |           |
| Nikko AM Limited | (Australia) Limited   | Sydney NSW 2000                         | ·                  |                       |           |
|                  | BNP Paribas Security  | <account 103=""> BNP Paribas</account>  |                    | Fully Paid Ordinary & | 230,484   |
| Nikko AM Limited | Services Pty Ltd      | Security Services Pty Ltd               | Investment Manager | 230,484               | •         |

Fully Paid Ordinary &

36,509

Investment Manager

36,509

Nikko Asset

(NAM)

Management Co., Ltd

<Trust of Fund 2>

Tokyo

1-4-1 Marunouchi, Chiyoda-ku,

Sumitomo Mitsui Trust

Bank, Limited.

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## **Annexure 3 Sumitomo subsidiaries**

| Sumitomo Mitsui Trust Holdings Inc. Subsidiaries:  |
|--|
| Sumitomo Mitsui Trust Bank, Limited  |
| Sumitomo Mitsui Trust Asset Management Co., Ltd.   |
| Nikko Asset Management Co., Ltd.   |
| Nippon Institutional Securities Co., Ltd.  |
| Nikko Asset Management Americas, Inc.  |
| Nikko Asset Management Asia Limited  |
| Nikko Asset Management Australia Limited   |
| Nikko Asset Management Europe Ltd  |
| Nikko AM Limited   |
|  |
| Nikko Asset Management International Limited   |
| AllMAN Asset Management Sdn.Bhd.   |
| Nikko Asset Management New Zealand Limited   |
| Nikko AM Americas Holding Co., Inc.  |
| Nikko AM Global Holdings Limited   |
| Nikko Asset Management Hong Kong Limited   |
| Nikko AM Global Cayman Limited   |
| Nikko AM (Cayman) Ltd  |
| Nikko Asset Management Luxembourg S.A.   |
| NAMA Investment Partneres, Inc.  |
| Nikko AM Equities Australia Pty Limited  |
| Affin Hwang Asset Management Berhad  |
| AccelVantage Academy Sdn.Bhd.  |
| Rongtong Fund Management Co., Ltd  |
| Shen Zhen Rongtong Capital Management Co., Ltd.  |
| Rongtong Global Investment Limited   |
| Bintang Capital Partners Berhad  |
| Sky Ocean Asset Management Co,Ltd.   |
| JP Asset Management Co.,Ltd.   |
| Sumitomo Mitsui Trust International Limited  |
| Mutual Fund & Insurance Research Institute   |
| SBI Sumishin Net Bank, Ltd.  |
| SBI Sumishin Net Bank Card Co., Ltd.   |
| SBI Card Co., Ltd.   |
| NetMove Corporation  |
| Sumitomo Mitsui Trust General Service Co., Ltd.  |
| Sumitomo Mitsui Trust Career Partners Co., Ltd.  |
| HR One Corporation   |
| HR One Shanghai Co., Ltd.  |
| Sumitomo Mitsui Trust Systems & Services Co., Ltd.   |
| Sumitomo Mitsui Trust Guarantee Co., Ltd.  |
| Sumishin Guaranty Company Limited  |
| Sumitomo Mitsui Trust Wealth Partners Co., Ltd.  |
| Sumitomo Mitsui Trust Card Co., Ltd.   |
| Sumitomo Mitsui Trust Club Co., Ltd.   |
| Sumitomo Mitsui Trust Life Partners Co., Ltd.  |
| Sumitomo Mitsui Trust Business Service Co., Ltd.   |
| Cardif Assurance Vie Japan   |
| Cardif Assurances Risques Divers Japan   |
| Sumitomo Mitsui Trust Loan & Finance Co., Ltd.   |
| Sumitomo Mitsui Trust Panasonic Finance Co., Ltd.  |
| Japan Machinery Leasing and Sales Co., Ltd.  |
| FA Leasing Ltd. Co., Ltd.  |
| Sumitomo Mitsui Trust Leasing (SINGAPORE) Pte.Ltd.   |
| OIF(PANAMA) S.A.   |
| SMPT OCEAN PTE.LTD.  |
| Sumishin Life Card Company, Limited  |
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| Nanjing Zijin Financial Leasing Co., Ltd.                         |               |
|---|---------------|
| Marubeni SumiT Rail Transport Inc.                                |               |
| Midwest Rail Corporation  |               |
| Sumitomo Mitsui Trust Bank(Thai) Public Company Limited           |               |
| BIDV-SuMi TRUST Leasing Co.,Ltd.                                  |               |
| apan Management Succession Support Co. Ltd.                       |               |
| Sumitomo Mitsui Trust Investment Co., Ltd.                        |               |
| Sumitomo Mitsui Trust(Hong Kong) Limited                          |               |
| Sumitomo Mitsui Trust Real Estate Investment Management Co., Ltd. | ,             |
| Enex Asset Management Co., Ltd.                                   |               |
| Tokyo Securities Transfer Agent Co.,Ltd.                          |               |
| apan Securities Agents, Ltd.                                      |               |
| Sumitomo Mitsui Trust TA Solution, Ltd.                           | ,             |
| apan Stockholders Data Service Company, Limited                   |               |
| Sumitomo Mitsui Trust Research Institute Co., Ltd.                |               |
| Sumitomo Mitsui Trust Realty Co., Ltd.                            |               |
| Mitsui & Co., Logistics Partners Ltd.                             |               |
| TC Holdings, Ltd.   |               |
| apan Trustee Services Bank, Ltd.                                  |               |
| rust & Custody Services Bank, Ltd                                 |               |
| NS Holdings LLP   |               |
| NS Asset Management LLP   |               |
| Sumitomo Mitsui Trust Bank (Luxembourg)S.A.                       |               |
| Sumitomo Mitsui Trust Bank (U.S.A.) Limited                       |               |
| Sumitomo Mitsui Trust (Ireland) Limited                           |               |
| MT Fund Services (Ireland) Limited                                |               |
| MT Trustees (Ireland) Limited                                     | <del></del> . |
| G.A.S. (Cayman) Limited   |               |
| iumitomo Mitsui Trust (UK) Limited                                |               |
| apan Pension Operation Service, Ltd.                              |               |