

# Rural Funds Group (RFF)

# Financial Statements

For the Year Ended 30 June 2019

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### **Corporate Directory**

Registered Office Level 2, 2 King Street

**DEAKIN ACT 2600** 

Responsible Entity Rural Funds Management Limited

ABN 65 077 492 838

AFSL 226701

Level 2, 2 King Street DEAKIN ACT 2600 Ph: 1800 026 665

Directors Guy Paynter

David Bryant Michael Carroll Julian Widdup

Company Secretaries Emma Spear

Stuart Waight

Custodian Australian Executor Trustees Limited

ABN 84 007 869 794

Level 19, 60 Castlereagh Street

SYDNEY NSW 2000

Auditors PricewaterhouseCoopers

One International Towers Sydney

Watermans Quay

**BARANGAROO NSW 2000** 

Share Registry Boardroom Pty Limited

Level 12, 225 George Street

SYDNEY NSW 2000 Ph: 1300 737 760

Bankers Australia and New Zealand Banking Group Limited (ANZ)

242 Pitt Street SYDNEY NSW 2000

Rabobank Australia Group Darling Park Tower 3 201 Sussex Street SYDNEY NSW 2000

Stock Exchange Listing Rural Funds Group units (Rural Funds Trust and RF Active form a

stapled investment vehicle) are listed on the Australian Securities

Exchange (ASX)

ASX Code RFF

#### **Directors' Report**

30 June 2019

Rural Funds Group (RFF or the Group) comprises the stapled units in two Trusts, Rural Funds Trust (RFT) (ARSN 112 951 578) and RF Active (RFA) (ARSN 168 740 805) (collectively, the Trusts). The Directors of Rural Funds Management Limited (RFM) (ACN 077 492 838, AFSL 226701), the Responsible Entity of Rural Funds Group present their report on the Group for the year ended 30 June 2019.

In accordance with AASB 3 *Business Combinations*, the stapling arrangement referred to above is regarded as a business combination and Rural Funds Trust has been identified as the parent for the purpose of preparing the consolidated financial report.

The Directors' report is a combined report that covers both Trusts. The financial information for the Group is taken from the Consolidated Financial Statements and notes.

#### **Directors**

The following persons held office as Directors of the Responsible Entity during the year and up to the date of this report:

Guy Paynter
David Bryant
Michael Carroll
Julian Widdup
Non-Executive Chairman
Managing Director
Non-Executive Director
Non-Executive Director

#### Principal activities and significant changes in state of affairs

The principal activity of the Group during the year was the leasing of agricultural properties and equipment. The Group is a lessor of agricultural property with revenue derived from leasing almond orchards, macadamia orchards, poultry property and infrastructure, vineyards, cattle properties, cotton properties, agricultural plant and equipment, cattle and water rights.

The following activities of the Group changed during the year:

In July 2018, the Group announced that it had negotiated a transaction involving the acquisition of JBS Australia Pty Limited's (JBS) five Australian feedlots and associated cropping land for \$52.7 million, including stamp duty and the provision of a \$75.0 million guarantee to J&F Australia Pty Limited (J&F). The transaction will enable JBS to replace an existing arrangement for the supply of cattle for its grainfed business. The guarantee transaction was subject to RFF unitholder approval as J&F would become a subsidiary of Rural Funds Management Limited on settlement. Approval was granted at the unitholder meeting held in August 2018.

During July 2018, the Group also purchased Comanche, a 7,600 hectare (ha) cattle property located in central Queensland for \$16.7 million including transaction costs.

In August 2018, the Group completed a \$149.5 million equity raise to fund the JBS transaction, associated costs, as well as the acquisition of Comanche. The \$75.0 million limited guarantee was provided to J&F as part of the JBS transaction in August 2018.

In September 2018, the Group purchased Cerberus, an 8,280 ha cattle property located in central Queensland for \$10.9 million including transaction costs. The Group also purchased Mayneland, a 2,942 ha cotton property in central Queensland for \$17.9 million including transaction costs, inclusive of plant and equipment associated with the property.

In October 2018, the Group settled three feedlots, Prime City, Caroona and Mungindi as part of the JBS transaction for \$28.7 million including transaction costs. The two remaining feedlots, Beef City and Riverina Beef, remain subject to subdivision approvals related to the on-site processing facilities and are expected to settle during August 2019 and December 2019 respectively.

During the month, the Group also purchased Dyamberin, a 1,728 ha cattle property located in the New England region of New South Wales for \$14.2 million including transaction costs.

In January 2019, the Group purchased Woodburn, a 1,062 ha cattle property located in the New England region of New South Wales for \$7.5 million including transaction costs.

In March 2019, the Group purchased Cobungra, a 6,486 ha cattle property located in the East Gippsland region of Victoria for \$36.9 million including transaction costs.

## **Directors' Report**

30 June 2019

#### Principal activities and significant changes in state of affairs (continued)

The Group negotiated an increase to its syndicated debt facility from \$275,000,000 to \$300,000,000 in October 2018. As part of this process, the facility was split into two tranches and the term was extended.

The syndicated debt facility was increased from \$300,000,000 to \$335,000,000 in March 2019. A \$225,000,000 tranche is due to expire in November 2021 and a \$110,000,000 tranche is due to expire in November 2023.

In the opinion of the Directors, there were no other significant changes in the state of affairs of the Group during the year.

#### **Operating results**

The consolidated net profit after income tax of the Group for the year ended 30 June 2019 amounted to \$33,355,000 (2018: \$29,895,000). The consolidated total comprehensive income of the Group for the year ended 30 June 2019 amounted to \$33,078,000 (2018: \$44,012,000).

The Group holds investment property, bearer plants and derivatives at fair value. After adjusting for the effects of fair value adjustments, depreciation, impairments, straight-lining and other unrealised one-off transactions during the year, the profit would have been \$43,246,000 (2018: \$32,323,000), representing adjusted funds from operations (AFFO).

#### Adjusted funds from operations (AFFO)

Having eliminated fair value adjustments and one-off transaction costs, the adjusted funds from operations (AFFO) effectively represents funds from operations of RFF.

|  | 2019    | 2018    |
|--|---------|---------|
|  | \$'000  | \$'000  |
| Net profit before income tax                           | 38,179  | 30,952* |
| Change in fair value of interest rate swaps            | 18,208  | 1,956   |
| Depreciation and amortisation - other                  | 1,230   | 1,001   |
| Depreciation - bearer plants                           | 4,600   | 4,001*  |
| (Reversal of impairment)/impairment of bearer plants   | (8,854) | 2,159*  |
| Change in fair value of investment property            | (8,352) | (7,398) |
| Change in fair value of financial assets/liabilities   | 70      | -       |
| Reversal of impairment of intangible assets            | (105)   | (54)    |
| Straight-lining of rental revenue                      | (953)   | -       |
| Interest component of JBS feedlot finance lease        | (352)   | -       |
| Income tax payable on public trading trust - RF Active | (413)   | (277)   |
| Gain on sale of assets                                 | (12)    | (17)    |
| AFFO   | 43,246  | 32,323  |
| AFFO cents per unit                                    | 13.3    | 12.7    |

<sup>\*</sup> Refer to Note A Plant and Equipment – bearer plants for details of restatement.

The net assets of the consolidated Group have increased to \$525,872,000 at 30 June 2019 from \$378,735,000 at 30 June 2018. At 30 June 2019 the Group had total assets of \$869,087,000 (2018: \$673,808,000).

At 30 June 2019, the Group held total water entitlements (including investments in Barossa Infrastructure Limited (BIL) and Coleambally Irrigation Co-operative Limited (CICL)) at a book value of \$131,273,000 (2018: \$119,657,000). Directors obtain independent valuations on RFF properties ensuring that each property will have been independently valued every two years or more often where appropriate. The Directors have taken into account the most recent valuations on each property and consider that they remain a reasonable estimate. On this basis the fair value of water entitlements at 30 June 2019 was \$208,042,000 (2018: \$169,498,000). The value of water entitlements is illustrated in the table overleaf:

## **Directors' Report**

30 June 2019

#### **Financial position (continued)**

Adjusted net asset value

|  | 2019    | 2018    |
|--|---------|---------|
|  | \$'000  | \$'000  |
| Intangible assets (water entitlements)         | 118,531 | 106,926 |
| Investment in CICL                             | 12,222  | 12,222  |
| Investment in BIL                              | 520     | 509     |
| Total book value of water entitlements         | 131,273 | 119,657 |
| Revaluation of intangible assets per valuation | 76,769  | 49,841  |
| Adjusted total water entitlements              | 208,042 | 169,498 |

The following depicts the net assets of the Group following the revaluation of water entitlements comprising intangible assets and investments in BIL and CICL per these valuations.

|   | 2019    | 2018    |
|---|---------|---------|
|   | \$'000  | \$'000  |
| Net assets per Consolidated Statement of Financial Position | 525,872 | 378,735 |
| Revaluation of intangible assets per valuation              | 76,769  | 49,841  |
| Adjusted net assets   | 602,641 | 428,576 |
| Adjusted NAV per unit                                       | 1.80    | 1.68    |

#### **Property leasing**

At 30 June 2019 the Group held 47 properties as follows:

- 17 poultry farms (303,216 square metres);
- 3 almond orchards (2,414 planted hectares);
- 1 almond orchard under development with plantings completed (2,500 planted hectares);
- 7 vineyards (666 planted hectares);
- 3 macadamia orchards (259 planted hectares);
- 14 cattle properties made up of 11 breeding, backgrounding and finishing properties (659,050 hectares) and 3 cattle feedlots with combined capacity of 110,240 Standard Cattle Units;
- 2 cotton properties (1,434 irrigable hectares).

During the year ended 30 June 2019, the properties held by the Group recorded an increment in the fair value of investment properties of \$8,352,000 (2018: \$7,398,000) and an increment in bearer plants revaluation of \$8,579,000 (2018: \$11,981,000).

#### Almond orchards

The three fully established almond orchard properties (including water entitlements) are located in Hillston, NSW and are leased to tenants who make regular rental payments. These encompass a planted area of 2,414 hectares (2018: 2,414 hectares):

- Yilgah 1,006 planted hectares (2018: 1,006);
- Mooral 808 planted hectares (2018: 808);
- Tocabil 600 planted hectares (2018: 600).

## **Directors' Report**

30 June 2019

### Property leasing (continued)

These properties are under lease to the following tenants:

- Select Harvests Limited (SHV) 1,221 planted hectares (2018: 1,221);
- Olam Orchards Australia Pty Limited (Olam) 600 planted hectares (2018: 600);
- RFM Almond Fund 2006 (AF06) 272 planted hectares (2018: 272);
- RFM Almond Fund 2007 (AF07) planted 73 hectares (2018: 73);
- RFM Almond Fund 2008 (AF08) 206 planted hectares (2018: 206);
- Rural Funds Management Limited (RFM) 42 planted hectares (2018: 42).

The Kerarbury property is located in Darlington Point, NSW and is leased to Olam. The full 2,500 hectares of almond orchard at Kerarbury is planted with a portion of the water delivery infrastructure to be completed.

For its almond orchards the Group owns water entitlements of 67,743ML (2018: 65,743ML) comprising groundwater, high security river water, general security river water, supplementary river water, and domestic and stock river water. In addition, the Group owns 21,430ML (2018: 21,430ML) of water delivery entitlements that provide access to water delivery through CICL, with a low annual allocation expected to be provided.

#### Poultry property

The poultry property and infrastructure held by the Group includes 17 poultry growing farms located in Griffith, NSW and Lethbridge, VIC and 1,432ML of water entitlements (2018: 1,432ML). Leases are in place with RFM Poultry, a scheme managed by RFM, for 100% (2018: 100%) of the poultry property and infrastructure, with remaining lease terms between 5 and 17 years. The poultry growing operations are performed by RFM Poultry which is contracted with Baiada Poultry Pty Limited and Turi Foods Pty Limited.

#### Vineyards

The vineyard properties held by the Group include seven vineyards, with six located in South Australia, in the Barossa Valley, Adelaide Hills and Coonawarra regions, and one located in the Grampians in Victoria. For its vineyards, the Group owns 936ML of water entitlements (2018: 936ML). All vineyards are leased to Treasury Wine Estates and produce premium quality grapes. Six of the vineyards are leased until June 2026 and one is leased until June 2022.

#### Macadamia orchards

Established macadamia orchards located near Bundaberg, QLD are leased to the following tenants:

- 2007 Macgrove Project (M07) 234 hectares (2018: 234 hectares); and
- Rural Funds Management Limited (RFM) 25 hectares (2018: 25 hectares).

#### Cattle property

Cattle properties held by the Group comprise of cattle breeding, backgrounding and finishing properties and cattle feedlots.

- Rewan located near Rolleston in central Queensland 17,479 hectares;
- Mutton Hole and Oakland Park located in far north Queensland 225.800 hectares:
- Natal aggregation located near Charters Towers in north Queensland 390,600 hectares;
- Comanche located in central Queensland 7,600 hectares;
- Cerberus located north west of Rockhampton in central Queensland 8,280 hectares;
- Dyamberin located in the New England region of New South Wales 1,728 hectares;
- Woodburn located in the New England region of New South Wales 1,063 hectares;
- Cobungra located in the East Gippsland region of Victoria 6,500 hectares; and
- Prime City, Mungindi and Caroona, 3 cattle feedlots with a combined capacity of 110,240 Standard Cattle Units.

## **Directors' Report**

30 June 2019

#### **Property leasing (continued)**

The properties comprise a combined 659,050 hectares and are leased to the following tenants:

- Cattle JV Pty Limited, a wholly owned subsidiary of RFM, leasing Rewan, Mutton Hole and Oakland Park;
- DA & JF Camm Pty Limited, a member of the Camm Agricultural Group, leasing the Natal aggregation;
- Elrose Enterprises Pty Limited, leasing Comanche;
- · Katena Pty Limited, leasing Cerberus; and
- Stone Axe Pastoral Company Pty Limited, leasing Dyamberin, Woodburn and Cobungra.

In addition to this, JBS Australia Pty Limited leases the Prime City, Mungindi and Caroona feedlots.

The lease arrangement for the Natal aggregation includes a \$10 million secured loan provided to the lessee and a \$5 million cattle financing facility to fund the purchase of cattle.

The lease arrangement for Cerberus includes a \$1.6 million cattle financing facility provided to the lessee to fund the purchase of cattle.

#### Cotton property

Cotton properties held by the group comprise of:

- Lynora Downs, a 4,880-hectare cotton property (1,949 irrigable hectares) located near Emerald, QLD is leased to Cotton JV Pty Limited, a joint venture between RFM and Queensland Cotton Corporation Pty Limited (a subsidiary of Olam International Limited) until April 2022.
- Mayneland, a 2,942-hectare cotton property (485 irrigable hectares) located 25 km north of Lynora Downs in central Queensland, is leased to RFM Farming Pty Limited (a wholly owned subsidiary of RFM) until 30 June 2020. A long-term lessee is being sought.

#### Other activities

Agricultural plant and equipment with a net book value of \$8,537,000 (2018: \$5,480,000) is owned by the Group and leased to AF06, AF07, AF08, M07, Cotton JV, Cattle JV and RFM Farming.

Breeder assets with a net book value of \$14,431,000 (2018: \$14,179,000) are leased to Cattle JV Pty Limited.

#### **Banking facilities**

At 30 June 2019 the core debt facility available to the Group was \$335,000,000 (2018: \$275,000,000), with a drawn balance of \$291,445,000 (2018: \$269,800,000). The facility is split into two tranches with a \$225,000,000 tranche expiring in November 2021 and a \$110,000,000 tranche expiring in November 2023. At 30 June 2019, RFF had active interest swaps totaling 55.9% (2018: 40.0%) of the drawn balance to manage interest rate risk.

#### **Distributions**

|   | Cents    | Total     |
|---|----------|-----------|
|   | per unit | \$        |
| Distribution paid 31 July 2018                        | 2.5075   | 6,409,935 |
| Distribution paid 31 October 2018                     | 2.6075   | 8,675,317 |
| Distribution paid 31 January 2019                     | 2.6075   | 8,686,568 |
| Distribution paid 30 April 2019                       | 2.6075   | 8,699,809 |
| Distribution declared 28 June 2019, paid 31 July 2019 | 2.6075   | 8,715,923 |

#### Earnings per unit

| Net profit after income tax for the year (\$'000)         | 33,355      |
|---|-------------|
| Weighted average number of units on issue during the year | 326,169,808 |
| Basic and diluted earnings per unit (total) (cents)       | 10.23       |

## **Directors' Report**

30 June 2019

#### Indirect cost ratio

The indirect cost ratio (ICR) is the ratio of the Group's management costs over the Group's average net assets for the year, expressed as a percentage.

Management costs include management fees and reimbursement of other expenses in relation to the Group, but do not include transactional and operational costs such as brokerage. Management costs are not paid directly by the unitholders of the Group.

The ICR for the Group for the year ended 30 June 2019 is 1.87% (2018: 1.72%).

#### Matters subsequent to the end of the year

On 31 July, the Group announced the lease of Rewan to Australian Agricultural Company Limited for 10 years. The lease is subject to approval by the Foreign Investment Review Board (FIRB). The lease rate and terms are consistent with the Group's existing cattle properties.

On 16 August, the Group completed the purchase of the Beef City feedlot for approximately \$12.7 million including transaction costs.

No other matter or circumstance has arisen since the end of the period that has significantly affected or could significantly affect the operations of the Group, the results of those operations or the state of affairs of the Group in future financial years.

#### Likely developments and expected results of operations

The Group expects to continue to derive its core future income from the holding and leasing of investment property, bearer plants and water entitlements. Management is continually looking for growth opportunities in agricultural and related industries.

#### **Environmental regulation**

The operations of the Group are subject to significant environmental regulations under the laws of the Commonwealth and States or Territories of Australia. Water usage for irrigation, domestic and levee purposes, including containing irrigation water from entering the river, water course or water aquifer are regulated by the *Water Management Act 2000*. Water licences are leased to external parties who are then responsible to meet the legislative requirements of these licences. There have been no known significant breaches of any environmental requirements applicable to the Group.

#### Units on issue

334,263,593 units in Rural Funds Trust were on issue at 30 June 2019 (2018: 255,630,515). During the year 78,633,078 units (2018: 1,249,617) were issued by the Trust and nil (2018: nil) were redeemed.

#### Indemnity of Responsible Entity and Custodian

In accordance with its constitution, Rural Funds Group indemnifies the Directors, Company Secretaries and all other officers of the Responsible Entity and Custodian when acting in those capacities, against costs and expenses incurred in defending certain proceedings.

#### Rounding of amounts

The Group is an entity to which ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191 applies and accordingly amounts in the consolidated financial statements and Directors' report have been rounded to the nearest thousand dollars.

## **Directors' Report**

30 June 2019

#### Information on Directors of the Responsible Entity

**Guy Paynter** Non-Executive Chairman

Qualifications Bachelor of Laws from The University of Melbourne

Experience Guy Paynter is a former director of broking firm JB Were and brings to

> RFM more than 30 years of experience in corporate finance. Guy is a former member of the Australian Securities Exchange (ASX) and a former associate of the Securities Institute of Australia (now known as the Financial Services Institute of Australasia). Guy's agricultural interests include cattle breeding in the Upper Hunter region in New South Wales.

Special responsibilities Member of Audit Committee and Remuneration Committee

Directorships currently held in other listed entities and during the three years prior to the current year

**RFM Poultry** 

**David Bryant** Managing Director

Qualifications Diploma of Financial Planning from the Royal Melbourne Institute of

Technology and a Masters of Agribusiness from The University of

Melbourne.

Experience David Bryant established RFM in February 1997 and since that time has

led the team that is responsible for the acquisition of large-scale agricultural property assets and associated water entitlements. As at 30 June 2019, RFM manages over \$1.2 billion of agricultural assets. On a day-to-day level, David is responsible for maintaining key commercial

relationships and sourcing new business opportunities.

Special responsibilities Managing Director

Directorships currently held in other listed entities and during the three

years prior to the current year

**RFM Poultry** 

**Michael Carroll** Non-Executive Director

Qualifications Bachelor of Agricultural Science from La Trobe University and a Master

> of Business Administration from The University of Melbourne's Melbourne Business School. Michael has completed the Advanced Management Program at Harvard Business School, Boston, and is a Fellow of the

Australian Institute of Company Directors.

Michael Carroll serves a range of food and agricultural businesses in a Experience

board and advisory capacity. Michael is on the boards of Elders Limited, Select Harvests Limited, Paraway Pastoral Company and Viridis Agriculture Pty Limited. Michael has senior executive experience in a range of companies, including establishing and leading the National

Australia Bank (NAB) Agribusiness division.

Special responsibilities Chairman of Audit Committee and Remuneration Committee

Directorships currently held in other listed entities and during the three years prior to the current year

Michael is on the Board of Elders Limited, RFM Poultry, Select Harvests

Limited and was a director at Tassal Group Limited.

### **Directors' Report**

30 June 2019

#### Information on Directors of the Responsible Entity (continued)

Julian Widdup Non-Executive Director

Qualifications Bachelor of Economics from the Australian National University. Julian is

a Fellow of the Institute of Actuaries of Australia and a Fellow of the

Australian Institute of Company Directors.

Experience Julian brings extensive experience to the RFM board having previously

served as a director of Palisade Investment Partners, Darwin International Airport, Alice Springs Airport, NZ timberland company Taumata Plantations Limited, Regional Livestock Exchange Investment Company, Merredin Energy power generation company, Victorian AgriBioscience Research Facility, Casey Hospital in Melbourne and Mater Hospital in

Newcastle.

Special responsibilities Member of Audit Committee and Remuneration Committee

Directorships currently held in other listed entities and during the three years prior to the current year

**RFM Poultry** 

#### Interests of Directors of the Responsible Entity

|                         | Guy Paynter<br>Units | David Bryant*<br>Units | Michael Carroll<br>Units | Julian Widdup<br>Units |
|-------------------------|----------------------|------------------------|--------------------------|------------------------|
| Balance at 30 June 2017 | 814,696              | 11,678,182             | 19,389                   | -                      |
| Additions               | -                    | -                      | 933                      | -                      |
| Balance at 30 June 2018 | 814,696              | 11,678,182             | 20,322                   | -                      |
| Additions               | 244,408              | 2,736,672              | 7,301                    | -                      |
| Balance at 30 June 2019 | 1,059,104            | 14,414,854             | 27,623                   | -                      |

<sup>\*</sup>Includes interests held by Rural Funds Management Limited as the Responsibly Entity.

#### **Company Secretaries of the Responsible Entity**

Stuart Waight and Emma Spear are RFM's joint company secretaries. Stuart joined RFM in 2003 and is a Chartered Accountant. Emma joined RFM in 2008 and is a CPA.

#### Meetings of Directors of the Responsible Entity

During the financial year 15 meetings of Directors (including committees of Directors) were held. Attendances by each Director during the year were as follows:

|                 | Directors meetings        |                 | Audit Committee meetings  |                 | Remune<br>Committee          |                 |
|-----------------|---------------------------|-----------------|---------------------------|-----------------|------------------------------|-----------------|
|                 | No. eligible<br>to attend | No.<br>attended | No. eligible<br>to attend | No.<br>attended | No. eligible<br>to<br>attend | No.<br>attended |
| Guy Paynter     | 15                        | 14              | 4                         | 4               | 1                            | 1               |
| David Bryant    | 15                        | 15              | -                         | -               | -                            | -               |
| Michael Carroll | 15                        | 14              | 4                         | 4               | 1                            | 1               |
| Julian Widdup   | 15                        | 15              | 4                         | 4               | 1                            | 1               |

#### Non-audit services

Fees of \$9,425 (2018: \$9,425) were paid or payable to PricewaterhouseCoopers for compliance audit services provided for the year ended 30 June 2019.

# **Directors' Report**

30 June 2019

#### Auditor's independence declaration

The auditor's independence declaration in accordance with section 307C of the *Corporations Act* 2001 for the year ended 30 June 2019 has been received and is included on page 11 of the financial report.

The Directors' report is signed in accordance with a resolution of the Board of Directors of Rural Funds Management Limited.

David Bryant Director

27 August 2019



# Auditor's Independence Declaration

As lead auditor for the audit of Rural Funds Group for the year ended 30 June 2019, I declare that to the best of my knowledge and belief, there have been:

- (a) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- (b) no contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of Rural Funds Group and the entities it controlled during the period.

Rod Dring Partner

PricewaterhouseCoopers

Sydney 27 August 2019

# **Consolidated Statement of Comprehensive Income**As at 30 June 2019

|   | Note | 2019<br>\$'000          | Restated*<br>2018<br>\$'000 |
|---|------|-------------------------|-----------------------------|
| Revenue   | B2   | 66,391                  | 51,087                      |
| Other income  | B2   | 2,541                   | 1,183                       |
| Management fees   |      | (8,496)                 | (6,263)                     |
| Property expenses   |      | (1,595)                 | (1,383)                     |
| Finance costs   |      | (9,985)                 | (9,053)                     |
| Other expenses  |      | (3,892)                 | (2,971)                     |
| Gain on sale of assets  |      | 12                      | 17                          |
| Depreciation and amortisation - other   |      | (1,230)                 | (1,001)                     |
| Depreciation - bearer plants  | C3   | (4,600)                 | (4,001)                     |
| Reversal of impairment/(impairment) of bearer plants  | C3   | 8,854                   | (2,159)                     |
| Change in fair value of investment property   | C2   | 8,352                   | 7,398                       |
| Change in fair value of financial assets/liabilities  |      | (70)                    | -                           |
| Reversal of impairment of intangible assets   | C6   | 105                     | 54                          |
| Change in fair value of interest rate swaps   |      | (18,208)                | (1,956)                     |
| Net profit before income tax  |      | 38,179                  | 30,952                      |
| Income tax expense  | D1   | (4,824)                 | (1,057)                     |
| Net profit after income tax   |      | 33,355                  | 29,895                      |
| Other comprehensive income:   |      |                         |                             |
| Revaluation (decrement)/increment - bearer plants   | C3   | (275)                   | 14,140                      |
| Income tax relating to these items  | D1   | (2)                     | (23)                        |
| Other comprehensive income for the year, net of tax   |      | (277)                   | 14,117                      |
| Total comprehensive income attributable to unitholders  |      | 33,078                  | 44,012                      |
| Total net profit after income tax for the year attributable to unitholders arising from: Rural Funds Trust RF Active (non-controlling interest) |      | 32,388<br>967<br>33,355 | 29,172<br>723<br>29,895     |
| Total comprehensive income for the year attributable to unitholders arising from: Rural Funds Trust RF Active (non-controlling interest)        |      | 32,111<br>967           | 43,289<br>723               |
|   |      | 33,078                  | 44,012                      |

The accompanying notes form part of these financial statements.

<sup>\*</sup> Refer to Note A Plant and Equipment – bearer plants for details of restatement.

# **Consolidated Statement of Comprehensive Income**

As at 30 June 2019

|  |         |       | Restated* |
|--|---------|-------|-----------|
|  |         | 2019  | 2018      |
| Earnings per unit  |         |       |           |
| Basic and diluted earnings per unit from continuing oper | ations: |       |           |
| Per stapled unit (cents)                                 | B3      | 10.23 | 11.72     |
| Per unit of Rural Funds Trust (cents)                    | B3      | 9.93  | 11.44     |
| Per unit of RF Active (cents)                            | B3      | 0.30  | 0.28      |

<sup>\*</sup> Refer to Note A Plant and Equipment – bearer plants for details of restatement.

# **Consolidated Statement of Financial Position**

As at 30 June 2019

|  |        | 2019    | 2018    |
|--|--------|---------|---------|
|  | Note   | \$'000  | \$'000  |
| ASSETS   |        |         |         |
| Current assets   |        |         |         |
| Cash and cash equivalents  | F1     | 2,588   | 1,210   |
| Trade and other receivables  | F2     | 5,043   | 5,381   |
| Other current assets   | F3     | 1,699   | 2,918   |
| Total current assets   |        | 9,330   | 9,509   |
| Non-current assets   |        |         |         |
| Investment property  | C2     | 489,327 | 357,518 |
| Plant and equipment - bearer plants                                  | C3     | 172,915 | 157,239 |
| Financial assets   | C4, E2 | 70,447  | 37,136  |
| Intangible assets  | C6     | 118,531 | 106,926 |
| Plant and equipment - other  | C8     | 8,537   | 5,480   |
| Total non-current assets   |        | 859,757 | 664,299 |
| Total assets   |        | 869,087 | 673,808 |
| LIABILITIES  |        |         |         |
| Current liabilities  |        |         |         |
| Trade and other payables   | F4     | 6,101   | 6,128   |
| Interest bearing liabilities   | E1     | 3,832   | 3,361   |
| Income tax payable   | D2     | 439     | 277     |
| Derivative financial liabilities                                     | E3     | 103     | -       |
| Distributions payable  | E8     | 8,950   | 6,633   |
| Total current liabilities  |        | 19,425  | 16,399  |
| Non-current liabilities  |        | ·       |         |
| Interest bearing liabilities   | E1     | 291,445 | 269,800 |
| Other non-current liabilities  | F5     | 2,629   | 1,634   |
| Derivative financial liabilities                                     | E3     | 23,938  | 5,834   |
| Deferred tax liabilities   | D2     | 5,778   | 1,406   |
| Total non-current liabilities  |        | 323,790 | 278,674 |
| Total liabilities (excluding net assets attributable to unitholders) |        | 343,215 | 295,073 |
| Net assets attributable to unitholders                               |        | 525,872 | 378,735 |
| Total liabilities  |        | 869,087 | 673,808 |

Water entitlements are held at cost in the Consolidated Statement of Financial Position in accordance with accounting standards. Refer to note B1 Segment information, for disclosure of the Directors' valuation of water entitlements, which are supported by independent property valuations.

# **Consolidated Statement of Financial Position**

As at 30 June 2019

|  | Note | 2019<br>\$'000 | Restated*<br>2018<br>\$'000 |
|--|------|----------------|-----------------------------|
| NET ASSETS ATTRIBUTABLE TO UNITHOLDERS       |      |                |                             |
| Unitholders of Rural Funds Trust             |      |                |                             |
| Issued units                                 |      | 358,269        | 230,574                     |
| Asset revaluation reserve                    | F6   | 46,462         | 46,739                      |
| Retained earnings                            |      | 114,565        | 97,310                      |
| Parent entity interest                       |      | 519,296        | 374,623                     |
| Unitholders of RF Active                     |      |                |                             |
| Issued units                                 |      | 4,585          | 3,091                       |
| Retained earnings                            |      | 1,991          | 1,021                       |
| Non-controlling interest                     |      | 6,576          | 4,112                       |
| Total net assets attributable to unitholders |      | 525,872        | 378,735                     |

<sup>\*</sup> Refer to Note A Plant and Equipment – bearer plants for details of restatement.

# Consolidated Statement of Changes in Net Assets Attributable to Unitholders For the year ended 30 June 2019

|   |        | Issued   | Retained | Asset revaluation |          | Non-<br>controlling |          |
|---|--------|----------|----------|-------------------|----------|---------------------|----------|
|   | Note   | units    | earnings | reserve           | Total    | interest            | Total    |
| 2019                                    |        | \$'000   | \$'000   | \$'000            | \$'000   | \$'000              | \$'000   |
| Balance at 1 July 2018                  |        | 230,574  | 97,310   | 46,739            | 374,623  | 4,112               | 378,735  |
| Other comprehensive income              |        | -        | -        | (277)             | (277)    | -                   | (277)    |
| Total other comprehensive income        |        | -        | -        | (277)             | (277)    | -                   | (277)    |
| Profit before income tax                |        | -        | 36,799   | -                 | 36,799   | 1,380               | 38,179   |
| Income tax expense                      | D1     | -        | (4,411)  |                   | (4,411)  | (413)               | (4,824)  |
| Total comprehensive income for the year |        | -        | 32,388   | (277)             | 32,111   | 967                 | 33,078   |
| Issued units                            |        |          |          |                   |          |                     |          |
| Units issued during the year            |        | 152,288  | -        | -                 | 152,288  | 1,540               | 153,828  |
| Issue costs                             |        | (4,948)  | -        | -                 | (4,948)  | (43)                | (4,991)  |
| Total issued units                      | E7     | 147,340  | -        | -                 | 147,340  | 1,497               | 148,837  |
| Distributions to unitholders            | B4, E7 | (19,645) | (15,133) | -                 | (34,778) | -                   | (34,778) |
| Balance at 30 June 2019                 |        | 358,269  | 114,565  | 46,462            | 519,296  | 6,576               | 525,872  |

| 2018                                    |    | Issued<br>units<br>\$'000 | Restated*<br>Retained<br>earnings<br>\$'000 | Restated* Asset revaluation reserve \$'000 | Total<br>\$'000 | Non-<br>controlling<br>interest<br>\$'000 | Total<br>\$'000 |
|---|----|---------------------------|---|--|-----------------|---|-----------------|
| Balance at 1 July 2017                  |    | 252,880                   | 68,813                                      | 32,622                                     | 354,315         | 3,363                                     | 357,678         |
| Other comprehensive income              |    | -                         | -   | 14,117                                     | 14,117          | -   | 14,117          |
| Total other comprehensive income        |    | -                         | -   | 14,117                                     | 14,117          | -   | 14,117          |
| Profit before income tax                |    | -                         | 29,935                                      | -  | 29,935          | 1,017                                     | 30,952          |
| Income tax expense                      | D1 | -                         | (763)                                       | -  | (763)           | (294)                                     | (1,057)         |
| Total comprehensive income for the year |    | -                         | 29,172                                      | 14,117                                     | 43,289          | 723                                       | 44,012          |
| Issued units                            |    |                           |   |  |                 |   |                 |
| Units issued during the year            |    | 2,610                     | -   | -  | 2,610           | 26  | 2,636           |
| Issue costs                             |    | (3)                       | -   | -  | (3)             | -   | (3)             |
| Total issued units                      | E7 | 2,607                     | -   | -  | 2,607           | 26  | 2,633           |
| Distributions to unitholders            | E7 | (24,913)                  | (675)                                       | -  | (25,588)        | -   | (25,588)        |
| Balance at 30 June 2018                 |    | 230,574                   | 97,310                                      | 46,739                                     | 374,623         | 4,112                                     | 378,735         |

<sup>\*</sup> Refer to Note A Plant and Equipment – bearer plants for details of restatement.

# **Consolidated Statement of Cash Flows**

For the year ended 30 June 2019

|   | Note | 2019      | 2018      |
|---|------|-----------|-----------|
| Cash flows from operating activities                      | Note | \$'000    | \$'000    |
| Receipts from customers                                   |      | 66,199    | 55,006    |
| Payments to suppliers                                     |      | (19,144)  | (16,606)  |
| Interest received   |      | 83        | 71        |
| Finance income received                                   |      | 6,853     | 1,554     |
| Finance costs   |      | (9,985)   | (9,053)   |
| Income tax paid   |      | (277)     | (0,000)   |
| Net cash inflow from operating activities                 | G4   | 43,729    | 30,972    |
| Cash flows from investing activities                      |      |           |           |
| Payments for investment property                          | C2   | (123,657) | (74,470)  |
| Payments for plant and equipment - bearer plants          | C3   | (11,697)  | (28,066)  |
| (Payments)/proceeds for intangible assets                 | C6   | (11,500)  | 1,893     |
| Payments for financial assets                             |      | (32,076)  | (13,275)  |
| Payments for plant and equipment                          | C8   | (4,277)   | (1,360)   |
| Proceeds from sale of plant and equipment                 |      | 50        | 36        |
| Proceeds from other assets                                |      | 2,322     | -         |
| Proceeds from sale of assets                              |      | -         | 9         |
| Deposits paid   |      | -         | (1,167)   |
| Distributions received                                    |      | 31        | 30        |
| Net cash outflow from investing activities                |      | (180,804) | (116,370) |
| Cash flows from financing activities                      |      |           |           |
| Proceeds from issue of units                              |      | 148,837   | 2,636     |
| Proceeds from borrowings                                  |      | 221,646   | 105,457   |
| Repayment of borrowings                                   |      | (199,569) | -         |
| Distributions paid  |      | (32,461)  | (25,323)  |
| Net cash inflow from financing activities                 |      | 138,453   | 82,770    |
| Net increase/(decrease) in cash and cash equivalents held |      | 1,378     | (2,628)   |
| Cash and cash equivalents at the beginning of the year    |      | 1,210     | 3,838     |
| Cash and cash equivalents at the end of the year          | F1   | 2,588     | 1,210     |

# Notes to the Financial Statements 30 June 2019

# A. REPORT OVERVIEW

#### **General information**

This financial report covers the consolidated financial statements and notes of Rural Funds Trust and its Controlled Entities including RF Active (Rural Funds Group, the Group or collectively the Trusts). Rural Funds Group is a for profit entity incorporated and domiciled in Australia. The Directors of the Responsible Entity authorised the Financial Report for issue on 27 August 2019 and have the power to amend and reissue the Financial Report.

Items included in the financial statements of each of the Group entities are measured using the currency of the primary economic environment in which the entity operates (functional currency). The consolidated financial statements are presented in Australian dollars which is the parent entity's functional and presentation currency.

The separate financial statements and notes of the parent entity, Rural Funds Trust, have not been presented within this financial report as permitted by amendments made to the *Corporations Act 2001*. Parent entity information is included in section G3.

#### **Basis of preparation**

The Trusts have common business objectives and operate as an economic entity collectively known as Rural Funds Group.

The financial statements are general purpose financial statements that have been prepared in accordance with Australian Accounting Standards, Australian Accounting Interpretations, and other authoritative pronouncements of the Australian Accounting Standards Board, the *Corporations Act 2001* and the Trusts' Constitution. The report has been prepared on a going concern basis.

The financial statements and notes comply with International Financial Reporting Standards as issued by the International Accounting Standards Board. The significant accounting policies used in the preparation and presentation of these financial statements are provided below and are consistent with prior reporting periods unless otherwise stated. The financial statements are based on historical cost, except for the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

These financial statements are consolidated financial statements and accompanying notes of both Rural Funds Trust and RF Active.

#### Significant accounting judgements, estimates and assumptions

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts in the financial statements. Management continually evaluates its judgements, estimates and assumptions in relation to assets, liabilities, contingent liabilities, revenue and expenses. Management bases its judgements, estimates and assumptions on historical experience and on other various factors it believes to be reasonable under the circumstances, the result of which form the basis of the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions and conditions and may materially affect financial results or the financial position reported in future periods.

The following are areas for which significant judgements, estimates or assumptions are made:

#### Valuation of property related assets

Independent valuations on the Group's properties are obtained, ensuring that each property will have been independently valued every two years or more often where appropriate. Independent valuation reports assess and provide value for properties in their entirety. The independent valuation reports contain information with which judgement is applied to allocate values to investment property, bearer plants and intangible assets.

#### Estimation of useful lives of bearer plants

The useful lives of bearer plants have been estimated by assessing industry data. The useful lives of bearer plants are disclosed in Note C3.

## **Notes to the Financial Statements**

30 June 2019

#### Rounding of amounts

The Group is an entity to which ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191 applies and accordingly amounts in the consolidated financial statements and Directors' report have been rounded to the nearest thousand dollars.

#### Principles of consolidation

The consolidated financial statements include the financial position and performance of controlled entities from the date on which control is obtained until the date that control is lost.

Intragroup assets, liabilities, equity, income, expenses and cash flows relating to transactions between entities in the consolidated Group have been eliminated in full for the purpose of these financial statements.

Appropriate adjustments have been made to the controlled entity's financial position, performance and cash flows where the accounting policies used by that entity were different from those adopted by the consolidated entity. All controlled entities have a 30 June financial year end.

#### Controlled entities

In accordance with AASB 3 *Business Combinations*, Rural Funds Trust is deemed to control RF Active from the stapling date of 16 October 2014. Rural Funds Trust is considered to be the acquirer of RF Active due to the size of the respective entities and as the stapling transaction and capitalisation of RF Active was funded by a distribution from Rural Funds Trust that was compulsorily used to subscribe for units in RF Active.

#### Comparative amounts

Comparative amounts have not been restated unless otherwise noted.

#### Working capital

The deficiency in working capital at 30 June 2019 is due to the timing of distributions. Based on the forecast cash flows, the Group believes it can pay all its debts as and when they fall due for at least a minimum period of 12 months from the date of these accounts. The Group has headroom in its bank facility limit of approximately \$43.6 million as at 30 June 2019 subject to compliance with the Group's bank covenants.

#### New and amended standards adopted by the Group

A number of new or amended standards became applicable for the current reporting period and the Group had to change its accounting policies:

- AASB 9 Financial Instruments, and
- AASB 15 Revenue from Contracts with Customers.

The adoption AASB 9 and AASB 15 and other amendments did not have any material impact on the financial performance of the Group.

#### Plant and equipment - bearer plants

Bearer plants are solely used to grow produce over their productive lives and are seen to be similar to an item of machinery. Under AASB 116 Property, Plant and Equipment bearer plants are initially measured at cost. Bearer plants will then be subject to depreciation over their respective useful lives.

# Notes to the Financial Statements 30 June 2019

#### Plant and equipment - bearer plants (continued)

Bearer plants are subject to revaluations based on the Group's valuation policies. Increases in the carrying amounts arising from revaluation of bearer plants are recognised in other comprehensive income and accumulated in equity under asset revaluation reserve. Revaluation increases which reverse a decrease previously recognised in profit and loss is recognised in profit or loss. Revaluation decreases which offset previous increases are recognised in other comprehensive income in the asset revaluation reserve. Any other decreases are recognised in profit and loss.

#### Restatement: Plant and equipment - bearer plants

For reporting periods starting before 1 July 2016, the Group's grape vines, almond trees and macadamia trees qualified as bearer plants under the definition in AASB 141 *Agriculture* and were measured at fair value.

Subsequent to the changes in accounting standard AASB 2014-6 *Amendments to Australian Accounting Standards – Agriculture: Bearer Plants*, as at 1 July 2019, the Group has been valuing its bearer plants at fair value at each reporting date and not separately recording depreciation. The company has changed its policy to account for the impact of depreciation.

The restatement to account for bearer plant depreciation in the financial year ended 30 June 2018 and prior years and the associated reallocation between other comprehensive income and the profit and loss has no impact on the carrying amount of bearer plants, total assets and net assets of the Group because bearer plants were revalued to their fair value at each reporting date. Accordingly, this restatement has no impact on total comprehensive income of the Group. Nevertheless, the restatement has resulted in the reclassification among components of total comprehensive income and components of net assets attributable to unit holders as presented below:

#### **Consolidated Statement of Comprehensive Income (extract)**

|  | As originally stated<br>For the year<br>ended<br>30 June<br>2018<br>\$'000 | Comprehensive<br>income<br>Increase/<br>(Decrease)<br>\$'000 | Restated<br>For the year<br>ended<br>30 June<br>2018<br>\$'000 |
|--|--|--|--|
| Depreciation – bearer plants                                   | -  | (4,001)  | (4,001)  |
| Impairment losses on bearer plants                             | -  | (2,159)  | (2,159)  |
| Net profit before income tax                                   | 37,112   | (6,160)  | 30,952   |
| Income tax (expense)/benefit                                   | (1,080)  | 23   | (1,057)  |
| Net profit after income tax                                    | 36,032   | (6,137)  | 29,895   |
| Other comprehensive income                                     | 7,980  | 6,137  | 14,117   |
| Total comprehensive income                                     | 44,012   | -  | 44,012   |
| Per stapled unit (cents) Per unit of Rural Funds Trust (cents) | 14.13<br>13.85   | (2.41)<br>(2.41)   | 11.72<br>11.44   |
| Per unit of RF Active (cents)                                  | 0.28   | (2.41)   | 0.28   |

# Notes to the Financial Statements 30 June 2019

### **Consolidated Statement of Financial Position (extract)**

|  | As originally<br>stated<br>30 June<br>2018<br>\$'000 | Increase/<br>(Decrease)<br>\$'000 | Restated<br>30 June<br>2018<br>\$'000 | As originally<br>stated<br>1 July<br>2017<br>\$'000 | Increase/<br>(Decrease)<br>\$'000 | Restated<br>1 July<br>2017<br>\$'000 |
|--|--|-----------------------------------|---------------------------------------|---|-----------------------------------|--------------------------------------|
| Plant and equipment - bearer plants                  | 157,239  | -                                 | 157,239                               | 121,193   | -                                 | 121,193                              |
| Total assets   | 673,808  | -                                 | 673,808                               | 543,003   | -                                 | 543,003                              |
| Deferred tax liability                               | 1,406  | -                                 | 1,406                                 | 603   | -                                 | 603                                  |
| Total liabilities                                    | 295,073  | -                                 | 295,073                               | 185,325   | -                                 | 185,325                              |
| Net assets   | 378,735  | -                                 | 378,735                               | 357,678   | -                                 | 357,678                              |
| Retained earnings (unitholders of Rural Funds Trust) | 108,494  | (11,184)                          | 97,310                                | 73,860  | (5,047)                           | 68,813                               |
| Asset revaluation reserve                            | 35,555   | 11,184                            | 46,739                                | 27,575  | 5,047                             | 32,622                               |
| Total net assets attributable to unitholders         | 378,735  | -                                 | 378,735                               | 357,678   | -                                 | 357,678                              |

### **Notes to the Financial Statements**

30 June 2019

### **B. RESULTS**

#### **B1 Segment information**

The chief operating decision maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Directors of the Responsible Entity. The Group currently holds property in six agricultural sectors presented in six segments (2018: one segment) each holding and leasing agricultural property and equipment. Segment revenue includes rental income, finance income and interest income. Segment property assets include investment property, bearer plants, intangible assets and plant and equipment. Revenue and property assets not categorised in these sectors are managed at a corporate level. Liabilities and direct or indirect expenses are not allocated to individual segments as these are reviewed by the chief operating decision maker on a consolidated basis.

#### Segment revenue and revaluation movements

|  | <b>Almonds</b> | Cattle | Poultry | Vineyards | Cotton  | Macadamia | Unallocated | Total   |
|--|----------------|--------|---------|-----------|---------|-----------|-------------|---------|
| 2019   | \$'000         | \$'000 | \$'000  | \$'000    | \$'000  | \$'000    | \$'000      | \$'000  |
| Total revenue  | 29,658         | 16,298 | 10,717  | 3,777     | 3,250   | 1,344     | 1,346       | 66,391  |
| Depreciation - bearer plants                                       | (3,607)        | -      | -       | (950)     | -       | (43)      | -           | (4,600) |
| Total revaluation to profit or loss and other comprehensive income | 12,017         | 1,335  | (6,992) | 12,621    | (1,934) | -         | (81)        | 16,966  |
| 2018   |                |        |         |           |         |           |             |         |
| Total revenue  | 26,581         | 6,732  | 10,670  | 3,636     | 1,969   | 1,262     | 237         | 51,087  |
| Depreciation - bearer plants                                       | (3,097)        | -      | -       | (860)     | -       | (44)      | -           | (4,001) |
| Total revaluation to profit or loss and other comprehensive income | 15,591         | 5,017  | (5,855) | 860       | 1,470   | 2,350     | -           | 19,433  |

Two customers in the Almonds segment and one customer in the Poultry segment each account for more than 10% of the Group's revenue.

<sup>\*</sup> Refer to Note A Plant and Equipment – bearer plants for details of restatement.

# **Notes to the Financial Statements**

30 June 2019

# **B1 Segment information (continued)**

# Segment assets

|   | Almonds | Cattle  | Poultry | Vineyards | Cotton | Macadamias | Unallocated | Total   |
|---|---------|---------|---------|-----------|--------|------------|-------------|---------|
| 2019  | \$'000  | \$'000  | \$'000  | \$'000    | \$'000 | \$'000     | \$'000      | \$'000  |
| Total property assets per statutory accounts              | 373,482 | 250,575 | 72,387  | 59,392    | 51,398 | 14,274     | 36,063      | 857,570 |
| Other assets per statutory accounts                       | -       | -       | -       | -         | -      | -          | 11,517      | 11,517  |
| Total assets per statutory accounts                       | 373,482 | 250,575 | 72,387  | 59,392    | 51,398 | 14,274     | 47,580      | 869,087 |
| Revaluation of intangible assets per director's valuation | 52,439  | -       | 2,595   | 4,688     | -      | 82         | 16,965      | 76,769  |
| Adjusted total assets at director's valuation             | 425,921 | 250,575 | 74,982  | 64,080    | 51,398 | 14,356     | 64,545      | 945,856 |
| 2018  |         |         |         |           |        |            |             |         |
| Total property assets per statutory accounts              | 329,925 | 130,051 | 78,205  | 47,341    | 30,803 | 13,490     | 34,257      | 664,073 |
| Other assets per statutory accounts                       | -       | -       | -       | -         | -      | -          | 9,735       | 9,735   |
| Total assets per statutory accounts                       | 329,925 | 130,051 | 78,205  | 47,341    | 30,803 | 13,490     | 43,992      | 673,808 |
| Revaluation of intangible assets per director's valuation | 45,000  | -       | 2,595   | 518       | -      | 82         | 1,647       | 49,841  |
| Adjusted total assets at director's valuation             | 374,925 | 130,051 | 80,800  | 47,859    | 30,803 | 13,572     | 45,639      | 723,649 |

# **Notes to the Financial Statements**

30 June 2019

### **B1 Segment information (continued)**

#### Net asset value adjusted for water rights

The chief operating decision maker of RFF assesses the segments on property asset values adjusted for water rights. RFF owns permanent water rights and entitlements which are recorded at historical cost less accumulated impairment losses. Such rights have an indefinite life and are not depreciated. The carrying value is tested annually for impairment as well as for possible reversal of impairment. If events or changes in circumstances indicate impairment, or reversal of impairment, the carrying value is adjusted to take account of impairment losses.

The book value of the water rights (including investments in BIL and CICL) at 30 June 2019 is \$131,273,000 (2018: \$119,657,000).

Independent valuations on the Group's properties are obtained, ensuring that each property will have been independently valued every two years or more often where appropriate. Independent valuation reports assess and provide value for properties in their entirety. The independent valuation reports contains information with which judgement is applied in order to allocate values to investment property, bearer plants and intangible assets. The Directors have taken into account the most recent valuations on each property and consider that they remain a reasonable estimate and on this basis the fair value of water entitlements before deferred tax adjustments at 30 June 2019 was \$208,042,000 (2018: \$169,498,000) representing the value of the water rights of \$76,769,000 (2018: \$49,841,000) above cost.

The following is a reconciliation of the book value at 30 June 2019 to an adjusted value based on the Directors' valuation of the water rights which are assessed by the chief operating decision maker.

|  | Per Statutory<br>Consolidated<br>Statement of<br>Financial<br>Position<br>\$'000 | Revaluation of<br>water<br>entitlements<br>per Directors'<br>valuation<br>\$'000 | Directors'<br>valuation<br>(Adjusted)<br>\$'000 |
|--|--|--|---|
| Assets   |  |  |   |
| Total current assets   | 9,330  | -  | 9,330   |
| Total non-current assets   | 859,757  | 76,769   | 936,526   |
| Total assets   | 869,087  | 76,769   | 945,856   |
| Liabilities  |  |  |   |
| Total current liabilities  | 19,425   | -  | 19,425  |
| Total non-current liabilities  | 323,790  | -  | 323,790   |
| Total liabilities (excluding net assets attributable to unitholders) | 343,215  | -  | 343,215   |
| Net assets attributable to unitholders                               | 525,872  | 76,769   | 602,641   |
| Net asset value per unit (\$)  | 1.57   | 0.23   | 1.80  |

### **Notes to the Financial Statements**

30 June 2019

## **B1 Segment information (continued)**

### Adjusted funds from operations (AFFO)

The following presents the adjusted funds from operations (AFFO) and provides the reconciliation from AFFO to Net profit after income tax which is assessed by the chief operating decision maker:

|  |          | Restated* |
|--|----------|-----------|
|  | 2019     | 2018      |
|  | \$'000   | \$'000    |
| Revenue  | 66,391   | 51,087    |
| Other income   | 2,541    | 1,183     |
| Management fees  | (8,496)  | (6,263)   |
| Property Expenses                                      | (1,595)  | (1,383)   |
| Finance costs  | (9,985)  | (9,053)   |
| Other expenses   | (3,892)  | (2,971)   |
| Straight-lining of rental revenue                      | (953)    | -         |
| Interest component of JBS feedlot finance lease        | (352)    | -         |
| Income tax payable on public trading trust - RF Active | (413)    | (277)     |
| Adjusted Funds From Operations (AFFO)                  | 43,246   | 32,323    |
| Change in fair value of interest rate swaps            | (18,208) | (1,956)   |
| Depreciation and amortisation - other                  | (1,230)  | (1,001)   |
| Depreciation - bearer plants                           | (4,600)  | (4,001)   |
| Reversal of impairment/(impairment) of bearer plants   | 8,854    | (2,159)   |
| Change in fair value of investment property            | 8,352    | 7,398     |
| Change in fair value of financial assets/liabilities   | (70)     | -         |
| Reversal of impairment of intangible assets            | 105      | 54        |
| Straight-lining of rental revenue                      | 953      | -         |
| Interest component of JBS feedlot finance lease        | 352      | -         |
| Income tax expense                                     | (4,411)  | (780)     |
| Gain on sale of assets                                 | 12       | 17        |
| Net profit after income tax                            | 33,355   | 29,895    |
| AFFO cents per unit                                    | 13.3     | 12.7      |
| 32 Revenue   |          |           |
| ,  | 2019     | 2018      |
|  | \$'000   | \$'000    |
| Rental income  | 59,103   | 49,462    |
| Finance income   | 7,205    | 1,554     |
| Interest received                                      | 83       | 71        |
| Total  | 66,391   | 51,087    |

The Group's revenue is largely comprised of income under leases and finance income. All revenue is stated net of the amount of goods and services tax (GST).

<sup>\*</sup> Refer to Note A Plant and Equipment – bearer plants for details of restatement.

### **Notes to the Financial Statements**

30 June 2019

#### **B2** Revenue (continued)

Rental income arises from the leasing of property assets and operational plant and equipment and is accounted for on a straight-line basis over the period of the lease. The respective leased assets are included in the Consolidated Statement of Financial Position based on that nature.

Finance income arises from the provision of finance leases in the form of leased cattle breeders and leased cattle feedlots, provision of financial guarantees and working capital loans and recognised on an accrual basis using the effective interest rate method.

#### Other Income

|                       | 2019   | 2018   |
|-----------------------|--------|--------|
|                       | \$'000 | \$'000 |
| Temporary water sales | 2,427  | 1,093  |
| Other income          | 114    | 90     |
| Total                 | 2,541  | 1,183  |

#### **Expenses**

Expenses such as Responsible Entity fees, property expenses and overheads are recognised on an accruals basis. Interest expenses are recognised on an accrual basis using the effective interest method.

#### **B3** Earnings per unit

|   |         | Restated* |
|---|---------|-----------|
|   | 2019    | 2018      |
| Per stapled unit  |         |           |
| Net profit after income tax for the year (\$'000)                     | 33,355  | 29,895    |
| Weighted average number of units on issue during the year (thousands) | 326,170 | 255,028   |
| Basic and diluted earnings per unit (total) (cents)                   | 10.23   | 11.72     |
| Per unit of Rural Funds Trust   |         |           |
| Net profit after income tax for the year (\$'000)                     | 32,388  | 29,172    |
| Weighted average number of units on issue during the year (thousands) | 326,170 | 255,028   |
| Basic and diluted earnings per unit (total) (cents)                   | 9.93    | 11.44     |
| Per unit of RF Active   |         |           |
| Net profit after income tax for the year (\$'000)                     | 967     | 723       |
| Weighted average number of units on issue during the year (thousands) | 326,170 | 255,028   |
| Basic and diluted earnings per unit (total) (cents)                   | 0.30    | 0.28      |

Basic earnings per unit are calculated on net profit attributable to unitholders of the Group divided by the weighted average number of issued units.

#### **B4 Distributions**

The group paid and declared the following distributions in the year:

|   | Cents    | Total     |
|---|----------|-----------|
|   | per unit | \$        |
| Distribution paid 31 July 2018                        | 2.5075   | 6,409,935 |
| Distribution paid 31 October 2018                     | 2.6075   | 8,675,317 |
| Distribution paid 31 January 2019                     | 2.6075   | 8,686,568 |
| Distribution paid 30 April 2019                       | 2.6075   | 8,699,809 |
| Distribution declared 28 June 2019, paid 31 July 2019 | 2.6075   | 8,715,923 |

<sup>\*</sup> Refer to Note A Plant and Equipment – bearer plants for details of restatement.

#### **Notes to the Financial Statements**

30 June 2019

#### C. PROPERTY ASSETS

This section includes detailed information regarding RFF's properties, which are made up of multiple line items on the Consolidated Statement of Financial Position including Investment property, Plant and equipment, Plant and equipment – bearer plants, Intangible assets and Financial assets. These asset items generate rental and other property income.

# C1 RFF property assets

| and property december                                |                   | 2019    | 2018    |
|--|-------------------|---------|---------|
|  |                   | \$'000  | \$'000  |
| Investment property                                  | C2                | 489,327 | 357,518 |
| Plant and equipment - bearer plants                  | C3                | 172,915 | 157,239 |
| Financial assets - property related                  | C4                | 68,260  | 36,910  |
| Intangible assets                                    | C6                | 118,531 | 106,926 |
| Plant and equipment - other                          | C8                | 8,537   | 5,480   |
| Total  |                   | 857,570 | 664,073 |
| Bartalian and triangle and a second transport        |                   |         |         |
| Rental income and fair value movements from RFI      | - property assets | 2019    | 2018    |
|  |                   | \$'000  | \$'000  |
| Rental income from property assets                   |                   | 59,103  | 49,462  |
| Finance income from property assets                  |                   | 7,205   | 1,554   |
| Change in fair value of investment property          |                   | 8,352   | 7,398   |
| Reversal of impairment/(impairment) of bearer plants |                   | 8,854   | (2,159) |
| Revaluation (decrement)/increment - bearer plants    |                   | (275)   | 14,140  |

#### Leasing arrangements

Minimum lease payments receivable under non-cancellable operating leases of investment properties, bearer plants, plant and equipment and water rights not recognised in the financial statements, are receivable as follows:

|  | 2019    | 2018    |
|--|---------|---------|
|  | \$'000  | \$'000  |
| Within one year                                    | 65,693  | 51,858  |
| Later than one year, but not later than five years | 256,907 | 243,679 |
| Later than five years                              | 421,974 | 509,219 |
| Total  | 744,575 | 804,756 |

#### Key changes to the property portfolio during the year:

- In July 2018, the Group purchased Comanche, a 7,600 ha cattle property located in central Queensland for \$16.7 million including transaction costs.
- In October 2018, the Group settled three feedlots, Mungindi, Caroona and Prime City from JBS for \$28.7 million including transaction costs.
- In September 2018, the Group purchased Cerberus, an 8,280 ha cattle property located in central Queensland for \$10.9 million including transaction costs.
- In September 2018, the Group purchased Mayneland, a 2,942 ha cotton property in central Queensland for \$17.9 million including transaction costs.
- In October 2018, the Group purchased Dyamberin, a 1,728 ha cattle property located in the New England region of New South Wales for \$14.2 million including transaction costs.
- In January 2019, the Group purchased Woodburn, a 1,062 ha cattle property located in the New England region of New South Wales for \$7.5 million including transaction costs.
- In March 2019, the Group purchased Cobungra, a 6,486 ha cattle property located in the East Gippsland region of Victoria for \$36.9 million including transaction costs.

# Notes to the Financial Statements 30 June 2019

#### C1 RFF property assets (continued)

#### **Valuations**

Independent valuations on the Group's properties are obtained, ensuring that each property will have been independently valued every two years or more often where appropriate. Independent valuers engaged hold recognised and relevant professional qualifications with experience in agricultural properties.

Independent valuations have been obtained for newly acquired properties prior to acquisition for the year ended 30 June 2019. The following existing properties had relevant independent valuations for the year ended 30 June 2019:

| Almond properties   | Kerarbury, Tocabil, Mooral, Yilgah  |
|---------------------|---|
| Vineyard properties | Kleinig, Geier, Dohnt, Rosebank, Mundy and Murphy, Hahn                             |
| Cattle properties   | Cobungra, Woodburn, Dyamberin, Cerberus, Comanche, Rewan, Mutton Hole, Oakland Park |
| Cotton properties   | Lynora, Mayneland   |
| Other               | Unleased High Security Murrumbidgee Water   |

Directors have considered independent valuations and market evidence where appropriate to determine the appropriate fair value to adopt. The Directors have adopted all valuations from independent valuers in the periods where valuations have been obtained. The exception to this is in relation to certain poultry assets, where the Directors determined a more conservative view was appropriate in line with assumptions applied with those assets.

The Directors have deemed that independent valuations were not required on remaining properties as there have been no material changes to the industry and geographical conditions of these properties in which the independent valuers have previously assessed. For these properties, the Directors have performed internal assessments, considering the latest valuation reports, that the fair value is still reflective of the properties at reporting date.

The Group's properties, including those under development, are carried at fair value excluding the value of water rights. Water rights are treated as intangible assets, which are held at historical cost less accumulated impairment losses. Independent valuation reports assess and provide value for properties in its entirety. The independent valuation reports contain information with which judgement is applied in order to allocate values to their investment property, bearer plants and intangible assets.

Where available, each component of the property, meaning the land, the trees, infrastructure and any water assets, will be valued on an encumbered (subject to lease) basis using a discounted cashflow approach from future rents. If this information is not available, the valuation report may provide a summation basis of either the encumbered or unencumbered (not subject to lease) value which can be used to determine the allocation of the components. Judgement is applied as part of these allocations which vary from property to property given the individual circumstances of the leasing arrangements. As a result of significant volatility experienced in the water market for almond properties, the previous allocation technique used, based on the market approach for water, no longer reflected the unencumbered and long term value of water entitlements. The allocation technique was modified to one based on underlying rents. The Directors deem this to be an appropriate allocation technique for each asset category given the change and reflect fair value for each asset category.

#### Significant accounting judgments, estimates and assumptions in relation to valuation of property assets

At the end of each reporting period, the Directors update their assessment of fair value of each property, considering the most recent independent valuations. The Directors determine a property's value using reasonable fair value estimates.

The main level 3 inputs used by the Group include discount rates, capitalisation rates, rate per area of land and adult equivalent rates estimated in the respective valuations based on comparable transactions and industry data. Changes in level 3 fair values are analysed at each reporting date and during discussions with the independent valuers.

Significant judgment is applied in order to allocate values to investment property, bearer plants and intangible assets as disclosed in the independent valuation reports. Independent valuation reports assess and provide value for properties in their entirety. The independent valuation reports contain information with which judgement is applied to allocate values to investment property, bearer plants and intangible assets. The allocation method may change to reflect best estimates of value attributed to each asset class at reporting date.

The Group's policy is to recognise transfers in to and transfers out of fair value hierarchy levels as at the end of the reporting period. There were no transfers between levels for recurring fair value measurements during the year.

# Notes to the Financial Statements 30 June 2019

#### **C2** Investment property

| 2019   | Almond property        | Cattle property                     | Poultry property | Vineyard property        | Cotton property              | Macadamia property             | Total                       |
|--|------------------------|-------------------------------------|------------------|--------------------------|------------------------------|--------------------------------|-----------------------------|
|  | \$'000                 | \$'000                              | \$'000           | \$'000                   | \$'000                       | \$'000                         | \$'000                      |
| Opening net book amount  | 118,214                | 104,897                             | 77,156           | 25,435                   | 27,131                       | 4,685                          | 357,518                     |
| Acquisitions   | -                      | 84,542                              | -                | -                        | 17,879                       | -                              | 102,421                     |
| Additions  | 13,923                 | 2,873                               | 932              | 152                      | 3,184                        | 172                            | 21,236                      |
| Amortisation of lease incentives   | -                      | (200)                               | -                | -                        | -                            | -                              | (200)                       |
| Fair value adjustment  | 3,879                  | 1,335                               | (6,992)          | 12,064                   | (1,934)                      | -                              | 8,352                       |
| Closing net book amount  | 136,016                | 193,447                             | 71,096           | 37,651                   | 46,260                       | 4,857                          | 489,327                     |
| ***************************************                                    | 100,010                | 100,111                             | ,                | ,                        | ,                            | ,                              | ,-                          |
| 2018   | Almond property        | Cattle property                     | Poultry property | Vineyard property        | Cotton                       | Macadamia<br>property          | Total                       |
|  | Almond                 | Cattle                              | Poultry          | Vineyard                 | Cotton                       | Macadamia                      |                             |
| 2018   | Almond property        | Cattle property                     | Poultry property | Vineyard property        | Cotton<br>property           | Macadamia<br>property          | Total                       |
| 2018  Opening net book amount  | Almond property        | Cattle property                     | Poultry property | Vineyard property        | Cotton<br>property           | Macadamia<br>property<br>2,015 | <b>Total</b> 273,783        |
| 2018  Opening net book amount Acquisitions                                 | Almond property 95,605 | Cattle property 43,560 53,156       | Poultry property | Vineyard property 25,435 | Cotton<br>property<br>24,157 | Macadamia<br>property<br>2,015 | Total<br>273,783<br>53,156  |
| 2018  Opening net book amount Acquisitions Additions Amortisation of lease | Almond property 95,605 | Cattle property 43,560 53,156 3,297 | Poultry property | Vineyard property 25,435 | Cotton<br>property<br>24,157 | Macadamia<br>property<br>2,015 | Total 273,783 53,156 23,314 |

Investment properties comprise land, buildings and integral infrastructure including shedding, irrigation and trellising.

Investment properties are held for long-term rental yields and capital growth and are not occupied by the Group. RFF measures and recognises investment property at fair value where the valuation technique is based on unobservable inputs. Changes in fair value are presented through profit or loss in the Consolidated Statement of Comprehensive Income.

Capital expenditure that enhances the future economic benefits of the assets are capitalised to investment property. Incentives provided are also capitalised to the investment property and are amortised on a straight-line basis over the term of the lease as a reduction of rental revenue.

# Notes to the Financial Statements 30 June 2019

#### C3 Plant and equipment - bearer plants

| 2019   | Bearer<br>Plants -<br>Almonds<br>\$'000 | Bearer<br>Plants -<br>Vineyards<br>\$'000 | Bearer<br>Plants -<br>Macadamias<br>\$'000 | Total<br>\$'000 |
|--|---|---|--|-----------------|
| Opening net book amount                            | 129,330                                 | 20,898                                    | 7,011                                      | 157,239         |
| Additions  | 11,470                                  | 227                                       | -  | 11,697          |
| Disposals  | -                                       | -   | -  | -               |
| Depreciation - bearer plants                       | (3,607)                                 | (950)                                     | (43)                                       | (4,600)         |
| Transfers  | -                                       | -   | -  | -               |
| Fair value adjustment - profit and loss            | 8,313                                   | 541                                       | -  | 8,854           |
| Fair value adjustment - other comprehensive income | (280)                                   | 5   | -  | (275)           |
| Closing net book amount                            | 145,226                                 | 20,721                                    | 6,968                                      | 172,915         |

| 2018  | Bearer<br>Plants -<br>Almonds | Bearer Plants<br>- Vineyards | Bearer<br>Plants -<br>Macadamias | Total   |
|---|-------------------------------|------------------------------|----------------------------------|---------|
|   | \$'000                        | \$'000                       | \$'000                           | \$'000  |
| Opening net book amount   | 95,285                        | 19,789                       | 6,119                            | 121,193 |
| Additions   | 26,957                        | 1,109                        | -                                | 28,066  |
| Depreciation - bearer plants - Restated*                        | (3,098)                       | (860)                        | (43)                             | (4,001) |
| Fair value adjustment - profit and loss - Restated*             | (3,584)                       | 785                          | 640                              | (2,159) |
| Fair value adjustment - other comprehensive income - Restated * | 13,770                        | 75                           | 295                              | 14,140  |
| Closing net book amount   | 129,330                       | 20,898                       | 7,011                            | 157,239 |

Bearer plants are solely used to grow produce over their productive lives and are accounted for under AASB 116 *Property, Plant and Equipment.* 

Bearer plants are held for long-term rental yields and are not operated by the Group. RFF initially measures and recognises bearer plants at cost. After initial measurement, the Group adopts the revaluation model and bearer plants are carried at fair value less any accumulated depreciation and accumulated impairment losses.

Bearer plants are subject to revaluations based on the Group's valuation policies. Increases in the carrying amounts arising from revaluation of bearer plants are recognised in other comprehensive income and accumulated in equity under asset revaluation reserve. Revaluation increases which reverse a decrease previously recognised in profit and loss are recognised in profit or loss. Revaluation decreases which offset previous increases are recognised in other comprehensive income in the asset revaluation reserve. Any other decreases are recognised in profit and loss.

Bearer plants are subject to depreciation over their respective useful lives calculated on a straight-line basis on the carrying amount. Depreciation commences when bearer plants are assumed ready for use and based on the maturity profile. The useful lives used for each class of depreciable asset are shown below:

Fixed asset class:

Almond bearer plants

Vineyard bearer plants

Macadamia bearer plants

Useful life:
30 years
40 years
45 years

At the end of each annual reporting period, the useful life and carrying amount of each asset is reviewed. Any revisions are accounted for prospectively as a change in estimate.

<sup>\*</sup> Refer to Note A Plant and Equipment – bearer plants for details of restatement.

#### **Notes to the Financial Statements**

30 June 2019

### C3 Plant and equipment - bearer plants (continued)

Bearer plants as stated on a historical cost basis is as follows:

Cattle Facility - Katena Pty Ltd ATF Schafferius Family Trust

Term Loan - DA & JF Camm Pty Limited

Other receivables

Total

|   | 2019     | 2010          |
|---|----------|---------------|
|   | \$'000   | \$'000        |
| Cost  | 145,701  | 134,003       |
| Accumulated depreciation                      | (11,328) | (8,482)       |
| Accumulated impairment                        | (2,355)  | (11,449)      |
| Net book amount                               | 132,018  | 114,072       |
|   | \$'000   | \$'000        |
|   | \$'000   | \$'000        |
| Non-current Property related                  |          |               |
| Investment - BIL                              | F20      |               |
|   | 520      | 509           |
| Investment - CICL                             | 12,222   | 509<br>12,222 |
| Investment - CICL<br>Finance Lease - Breeders |          |               |

2010

1,100

10,000

68.260

953

2018

10.000

36.910

Barossa Infrastructure Ltd (BIL) is an unlisted public Company supplying non-potable supplementary irrigation water for viticulture in the Barossa. The Group holds a minority interest in BIL.

Coleambally Irrigation Co-operative Limited (CICL) is one of Australia's major irrigation companies and is wholly owned by its farmer members. CICL's irrigation delivery system delivers water to 400,000 hectares of area across the Coleambally Irrigation District, in the Riverina, near Griffith, NSW. The Group holds a minority interest in CICL.

Finance Lease – Breeders is in the form of breeders which have been leased to Cattle JV Pty Limited, a wholly-owned subsidiary of Rural Funds Management Limited, for a term of ten years ending in 2026.

Finance Lease – Feedlots is in the form of feedlots leased to JBS Australia Pty Limited (JBS) for a term of ten years ending in 2028 with a repurchase call option exercisable by JBS and a sale put option exercisable by the Group.

A \$1,600,000 cattle financing facility with a term of ten years was extended to Katena Pty Ltd, the lessee of the Cerberus property to fund the purchase of trade cattle. The balance drawn as at 30 June 2019 is \$1,100,000 and is due to be repaid in September 2028. Its fair value approximates carrying amounts.

A \$10,000,000 secured loan with a term of ten years was extended to DA & JF Camm Pty Limited as part of the lease of the Natal aggregation located near Charters Towers, QLD. The loan is due in December 2027. Its fair value approximates carrying amounts.

Other receivables relates to the recognition of operating lease revenue on a straight-line basis in accordance with AASB 16 *Leases*.

# Significant accounting judgements in the valuation of Coleambally Irrigation Co-operative and Barossa Infrastructure Limited shares

The investments in BIL and CICL are treated the same as water rights, that is, recorded at historical cost less accumulated impairment losses.

#### **Finance leases**

Finance leases are measured at amortised cost. These represent leases of fixed assets or biological assets where all the risks and benefits incidental to the ownership of the asset, but not the legal ownership, are substantially transferred from the lessor.

# Notes to the Financial Statements 30 June 2019

#### C5 Fair value measurement of Investment property, Bearer plants and Financial assets - property related

Investment property and Bearer plants

Independent valuations on the Group's properties are obtained, ensuring that each property will have been independently valued every two years or more often where appropriate. The main level 3 inputs include discount rates, capitalisation rates, rate per area of land and adult equivalent rates estimated in the respective valuations based on comparable transactions and industry data. At the end of each reporting period, the directors update their assessment of the fair value of each property. Changes in level 3 fair values are analysed at each reporting date and during discussions with the independent valuers.

The following table summarises the quantitative information about the significant unobservable inputs used in recurring level 3 (section E4) fair value measurements:

| Description                         |         | Fair value at | Unobservable                                    | <u> </u>                    |                             | Relationship of unobservable inputs to  |
|-------------------------------------|---------|---------------|---|-----------------------------|-----------------------------|---|
|                                     | 2019    | 2018          | inputs*   | 2019                        | 2018                        | fair value  |
|                                     | \$'000  | \$'000        |   | %                           | %                           |   |
| Almond orchard property             | 281,242 | 247,544       | Discount rate (%)  Capitalisation rate (%)      | 8.00 - 9.00<br>8.50 - 15.00 | 8.00 - 9.00<br>8.61 - 14.24 | The higher the discount and capitalisation rate, the lower the fair value.              |
| Cattle property and infrastructure  | 193,447 | 104,897       | \$ per adult<br>equivalent carrying<br>capacity | \$900 - \$5,500             | \$650 - \$4,550             | The higher the value per each adult equivalent carrying capacity, the higher the value. |
| Poultry property and infrastructure | 71,096  | 77,156        | Capitalisation rate (%)                         | 11.23 - 18.95               | 11.00 - 15.50               | The higher the capitalisation rate, the lower the fair value.                           |
| Vineyard                            | 58,372  | 46,333        | Discount rate (%)                               | 8.25 - 8.75                 | 9.50                        | The higher the discount rate, the lower the fair value.                                 |
| Cotton property and infrastructure  | 46,260  | 27,131        | Discount rate (%)                               | n/a                         | 8.50                        | The higher the discount rate, the lower the fair value.                                 |
|                                     |         |               | \$ per average irrigated hectare                | \$18,000                    | n/a                         | The higher the value per average irrigated hectare, the higher the fair value.          |
| Macadamia orchard property          | 11,825  | 11,696        | Discount rate (%)                               | 7.00                        | 7.00                        | The higher the capitalisation rate, the lower the fair value.                           |
| Total                               | 662,242 | 514,757       |   |                             |                             |   |

<sup>\*</sup> There were no significant inter-relationships between unobservable inputs that materially affect fair values.

# **Notes to the Financial Statements**

30 June 2019

### C6 Intangible assets

Intangible assets are made up of water rights and entitlements. Refer to note B1 for Directors' valuation of water rights and entitlements.

| 2019                    | Almonds | Cattle | Poultry infrastructure | Vineyards | Cotton | Macadamias | Other  | Total   |
|-------------------------|---------|--------|------------------------|-----------|--------|------------|--------|---------|
|                         | \$'000  | \$'000 | \$'000                 | \$'000    | \$'000 | \$'000     | \$'000 | \$'000  |
| Non-current             |         |        |                        |           |        |            |        |         |
| Opening net book amount | 66,633  | -      | 1,049                  | 500       | 3,672  | 815        | 34,257 | 106,926 |
| Additions               | 9,901   | 1,598  | -                      | -         | -      | -          | -      | 11,500  |
| Reversal of impairment  | 105     | -      | -                      | -         | -      | -          | -      | 105     |
| Transfers               | 21      | -      | -                      | -         | -      | -          | (21)   | -       |
| Closing net book amount | 76,660  | 1,598  | 1,049                  | 500       | 3,672  | 815        | 34,236 | 118,531 |
| Cost                    | 77,415  | 1,598  | 1,049                  | 500       | 3,672  | 815        | 34,236 | 119,286 |
| Accumulated impairment  | (755)   | -      | -                      | -         | -      | -          | -      | (755)   |
| Net book amount         | 76,660  | 1,598  | 1,049                  | 500       | 3,672  | 815        | 34,236 | 118,531 |
| 2018                    | Almonds | Cattle | Poultry infrastructure | Vineyards | Cotton | Macadamias | Other  | Total   |
|                         | \$'000  | \$'000 | \$'000                 | \$'000    | \$'000 | \$'000     | \$'000 | \$'000  |
| Non-current             |         |        |                        |           |        |            |        |         |
| Opening net book amount | 68,333  | -      | 1,049                  | 500       | 3,672  | 808        | 34,376 | 108,738 |
| Additions               | -       | -      | -                      | -         | -      | 7          | -      | 7       |
| Transfers               | 179     | -      | -                      | -         | -      | -          | (179)  | -       |
| Disposals               | (1,879) | -      | -                      | -         | -      | -          | 6      | (1,873) |
| Reversal of impairment  | -       | -      | -                      | -         | -      | -          | 54     | 54      |
| Closing net book amount | 66,633  | -      | 1,049                  | 500       | 3,672  | 815        | 34,257 | 106,926 |
| Cost                    | 67,493  | -      | 1,049                  | 500       | 3,672  | 815        | 34,257 | 107,786 |
| Accumulated impairment  | (860)   | -      | -                      | -         | -      | -          | -      | (860)   |
| Net book amount         | 66,633  | _      | 1,049                  | 500       | 3,672  | 815        | 34,257 | 106,926 |

#### **Notes to the Financial Statements**

30 June 2019

### C6 Intangible assets (continued)

Water rights

Permanent water rights and entitlements are recorded at historical cost less accumulated impairment losses. Such rights have an indefinite life and are not depreciated. The carrying value is tested annually for impairment as well as for possible reversal of impairment. If events or changes in circumstances indicate impairment, or reversal of impairment, the carrying value is adjusted to take account of impairment losses.

#### **C7 Capital commitments**

Significant capital expenditure across all properties, largely relating to the Kerarbury development, contracted for but not recognised as liabilities is as follows:

| Total                               | 17,173 | 48,833 |
|-------------------------------------|--------|--------|
| Intangible assets                   | 1,959  | 19,866 |
| Investment property                 | 12,805 | 15,250 |
| Plant and equipment - bearer plants | 2,409  | 13,718 |
|                                     | \$'000 | \$'000 |
|                                     | 2019   | 2018   |

#### Other commitments

Other significant commitments contracted but not recognised as a liability relate to the provision of the \$5.0 million cattle financing facility to DA & JF Camm Pty Limited, the lessee of the Natal aggregation. The facility was not drawn during the year ended 30 June 2019.

#### C8 Plant and equipment - other

| 2019   | Plant and equipment                      | Total                                    |
|--|--|--|
|  | \$'000                                   | \$'000                                   |
| Opening net book amount                                  | 5,480                                    | 5,480                                    |
| Additions  | 4,277                                    | 4,277                                    |
| Disposals  | (38)                                     | (38)                                     |
| Depreciation   | (1,182)                                  | (1,182)                                  |
| Closing net book amount                                  | 8,537                                    | 8,537                                    |
| Cost   | 12,486                                   | 12,486                                   |
| Accumulated depreciation                                 | (3,949)                                  | (3,949)                                  |
| Net book amount  | 8,537                                    | 8,537                                    |
| 2018   | Plant and equipment                      | Total                                    |
|  |  |  |
|  | \$'000                                   | \$'000                                   |
| Opening net book amount                                  | <b>\$'000</b><br>5,128                   | <b>\$'000</b> 5,128                      |
| Opening net book amount Additions                        |  | _  |
|  | 5,128                                    | 5,128                                    |
| Additions  | 5,128<br>1,324                           | 5,128<br>1,324                           |
| Additions<br>Disposals                                   | 5,128<br>1,324<br>(19)                   | 5,128<br>1,324<br>(19)                   |
| Additions Disposals Depreciation                         | 5,128<br>1,324<br>(19)<br>(952)          | 5,128<br>1,324<br>(19)<br>(952)          |
| Additions Disposals Depreciation Closing net book amount | 5,128<br>1,324<br>(19)<br>(952)<br>5,480 | 5,128<br>1,324<br>(19)<br>(952)<br>5,480 |

# Notes to the Financial Statements 30 June 2019

#### C8 Plant and equipment – other (continued)

Classes of plant and equipment other than bearer plants are measured using the cost model as specified below. The asset is carried at its cost less any accumulated depreciation and any impairment losses. Costs include purchase price, other directly attributable costs and the initial estimate of the costs of dismantling and removing the asset, where applicable.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of any component accounted for as a separate asset is derecognised when replaced. All other repairs and maintenance are charged to profit or loss during the reporting period in which they are incurred.

The depreciation rates used for each class of depreciable asset are shown below:

Fixed asset class: Useful life:

Capital works in progress Nil

Plant and equipment 3-16 years Motor vehicles 5-16 years

At the end of each annual reporting period, the depreciation method, useful life and residual value of each asset is reviewed. Any revisions are accounted for prospectively as a change in estimate.

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in profit and loss.

#### **Notes to the Financial Statements**

30 June 2019

#### D. TAX

Since 1 July 2014 both Rural Funds Trust and RFM Chicken Income Fund (a subsidiary of Rural Funds Trust) became flow through trusts for tax purposes. As a result, it is no longer probable that a tax liability will be incurred in these entities in relation to future sale of assets for a gain or through trading. RFM Australian Wine Fund (a subsidiary of Rural Funds Trust) is the head of a separate tax consolidated group, taxed in its own right. RF Active (a subsidiary of Rural Funds Trust) is a public trading trust and is taxed as a company.

#### D1 Income tax expense

The charge for current income tax expense is based on the profit adjusted for any non-assessable or disallowed items. It is calculated using the tax rates that have been enacted or are substantially enacted by the balance sheet date.

Deferred tax is accounted for using the balance sheet method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements.

No deferred income tax will be recognised from the initial recognition of an asset or liability, excluding in a business combination, where there is no effect on accounting or taxable profit or loss.

Deferred tax is calculated at the tax rates that are expected to apply to the period when the asset is realised or liability is settled. Deferred tax is charged/credited in the income statement except where it relates to items that may be credited directly to equity, in which case the deferred tax is adjusted directly against equity.

Deferred income tax assets are recognised to the extent that it is probable that future tax profits will be available against which deductible temporary differences can be utilised.

The amount of benefits brought to account or which may be realised in the future is based on management's judgement, the assumption that no adverse change will occur in income taxation legislation and the anticipation that the consolidated group will derive sufficient future assessable income to enable the benefit to be realised and comply with the conditions of deductibility imposed by the law.

The major components of income tax expense comprise:

|   |        | Restated* |
|---|--------|-----------|
|   | 2019   | 2018      |
|   | \$'000 | \$'000    |
| Current tax   | 439    | 277       |
| Deferred tax  | 4,376  | 780       |
| Adjustments in respect of deferred income tax of previous years       | 9      | -         |
| Income tax expense reported in the Statement of Comprehensive Income  | 4,824  | 1,057     |
| Income tax expense is attributable to:                                |        |           |
| Profit from continuing operations                                     | 4,824  | 1,057     |
| Total   | 4,824  | 1,057     |
|   |        |           |
| Deferred income tax expense included in income tax expense comprises: |        |           |
| Decrease in deferred tax assets                                       | -      | -         |
| Increase in deferred tax liabilities                                  | 4,372  | 803       |
| Total   | 4,372  | 803       |
| Amounts charged or credited directly to equity                        |        | Restated* |
| randante changes of creation unlocky to equity                        | 2019   | 2018      |
|   | \$'000 | \$'000    |
| Capitalised issue costs   | (15)   | -         |
| Change in fair value taken through asset revaluation reserve          | 2      | 23        |
| Total   | (13)   | 23        |
|   | (/     |           |

<sup>\*</sup> Refer to Note A Plant and Equipment – bearer plants for details of restatement.

### **Notes to the Financial Statements**

30 June 2019

### D1 Income tax expense (continued)

Numerical reconciliation of income tax expense to prima facie tax payable

|  |         | Restated* |
|--|---------|-----------|
|  | 2019    | 2018      |
|  | \$'000  | \$'000    |
| Net profit before income tax   | 38,179  | 30,952    |
| At the statutory income tax rate of 30% (2018: 30%)                      | 11,454  | 9,286     |
| Derecognition of tax losses that are no longer available for utilisation | -       | (17)      |
| Tax effect of profits in non-taxable trusts                              | (6,637) | (8,217)   |
| Previously unrecognised deferred tax asset now recognised                | 9       | 23        |
| Imputation credits received  | (2)     | (18)      |
| Total  | 4,824   | 1,057     |

#### Franking credits

At 30 June 2019 there are \$463,000 of franking credits available to apply to future income distributions (2018: \$183,000).

### D2 Deferred tax and current tax payable

| \$'000                                      | \$'000  |
|---|---------|
| B. C 14 P. I. 1985                          |         |
| Deferred tax liabilities                    |         |
| Plant and equipment - bearer plants 4,046   | 4,127   |
| Plant and equipment - other 2,723           | 1,960   |
| Fair value investment property 4,405        | 1,519   |
| Other assets 43                             | -       |
| Gross deferred tax liabilities 11,217       | 7,606   |
| Set off of deferred tax assets (5,439)      | (6,200) |
| Net deferred tax liabilities 5,778          | 1,406   |
|   |         |
| Deferred tax assets                         |         |
| Investments 223                             | 227     |
| Other 31                                    | 34      |
| Unused income tax losses 5,185              | 5,940   |
| Gross deferred tax assets 5,439             | 6,200   |
| Set off of deferred tax liabilities (5,439) | (6,200) |
| Net deferred tax assets -                   | -       |

<sup>\*</sup> Refer to Note A Plant and Equipment – bearer plants for details of restatement.

## Notes to the Financial Statements

30 June 2019

## D2 Deferred tax and current tax payable (continued)

### Recognised tax assets and liabilities

| -                                   | Current income tax    |                  | Deferred income tax |                             |
|-------------------------------------|-----------------------|------------------|---------------------|-----------------------------|
|                                     | 2019<br>\$'000        | 2018<br>\$'000   | 2019<br>\$'000      | Restated*<br>2018<br>\$'000 |
| Opening balance                     | (277)                 | <b>\$ 000</b>    | \$ 000<br>(1,406)   | (603)                       |
| (Charged) to income                 | (439)                 | (277)            | (4,385)             | (780)                       |
| Credited/(charged) to equity        | -                     | -                | 13                  | (23)                        |
| Tax payments                        | 277                   | -                | -                   | -                           |
| Closing balance                     | (439)                 | (277)            | (5,778)             | (1,406)                     |
| Tax expense in the Consolidated Sta | tement of Comprehe    | nsive Income     | 4,824               | 1,057                       |
| Amounts recognised in the Consolida | ated Statement of Fir | ancial Position: |                     |                             |
| Deferred tax liability              |                       |                  | (5,778)             | (1,406)                     |

<sup>\*</sup> Refer to Note A Plant and Equipment – bearer plants for details of restatement.

# Notes to the Financial Statements 30 June 2019

#### E. CAPITAL STRUCTURE AND FINANCIAL RISK MANAGEMENT

RFM, the Responsible Entity of RFF, is responsible for managing the policies designed to optimise RFF's capital structure. This is primarily monitored through an internal gearing target ratio of less than 35% calculated as interest bearing liabilities on adjusted total assets. The optimal capital structure is reviewed periodically, although this may be impacted by market conditions which may result in an actual position which may differ from the desired position.

#### E1 Interest bearing liabilities

| <del>-</del>                          | 2019    | 2018    |
|---------------------------------------|---------|---------|
|                                       | \$'000  | \$'000  |
| Current                               |         |         |
| Equipment loans (ANZ)                 | 3,793   | 3,361   |
| J&F Guarantee - credit loss allowance | 39      | -       |
| Total                                 | 3,832   | 3,361   |
| Non-current                           |         |         |
| Borrowings (ANZ)                      | 186,525 | 172,672 |
| Borrowings (Rabobank)                 | 104,920 | 97,128  |
| Total                                 | 291,445 | 269,800 |

Interest bearing liabilities are initially recognised at fair value less any related transaction costs. Subsequent to initial recognition, interest bearing liabilities are stated at amortised cost. Any difference between cost and redemption value is recognised in the statement of comprehensive income over the entire period of the borrowings on an effective interest basis. Interest-bearing liabilities are classified as current liabilities unless the Group has an unconditional right to defer the settlement of the liability for at least twelve months from the balance sheet date.

#### Credit loss allowance

The J&F Guarantee is a \$75.0 million limited guarantee provided to J&F Australia Pty Ltd (J&F), a wholly owned subsidiary of Rural Funds Management Limited. From the provision of this guarantee, the Group earns a guarantee fee classified as finance income as noted in B2, paid on a monthly basis.

Financial liabilities relate to the credit loss allowance taking into account the likelihood of the financial guarantee to J&F being triggered and its financial impact for the Group. The credit loss allowance is recognised at fair value through profit or loss.

As part of this transaction, the Group has contracted to purchase five feedlots from JBS Australia Pty Limited. Three of these feedlots have settled as at 30 June 2019. A fourth feed lot settled on 16 August 2019. The feedlots are classified as a finance lease with a repurchase call option exercisable by JBS and a sale put option exercisable by the Group as noted in C4.

#### **Borrowings**

At 30 June 2019 the core debt facility available to the Group was \$335,000,000 (2018: \$275,000,000), split into two tranches, with a \$225,000,000 tranche expiring in November 2021 and a \$110,000,000 tranche expiring in November 2023.

As at 30 June 2019 RFF had active interest rate swaps totaling 55.9% (2018: 40.0%) of the drawn down balance to manage interest rate risk. Hedging requirements under the terms of the borrowing facility may vary with bank consent.

# Notes to the Financial Statements 30 June 2019

#### E1 Interest bearing liabilities (continued)

Loan covenants

Under the terms of the updated borrowing facility, the Group was required to comply with the following financial covenants for the period ended 30 June 2019:

- maintain a maximum loan to value ratio of 50%;
- maintain net tangible assets (including water entitlements) in excess of \$400,000,000;
- a minimum hedging requirement of 40% of debt drawn under the borrowing facility; and
- an interest cover ratio for the Group not less than 3.00:1.00.

Rural Funds Group has complied with the financial covenants of its borrowing facilities during the year.

Loan amounts are provided at the Bankers' floating rate, plus a margin. For bank reporting purposes, these assets are valued at market value. Refer to section B1 for Directors' valuation of water rights and entitlements.

Borrowings with Australian and New Zealand Banking Group (ANZ) and Rabobank Australia Group (Rabobank) are secured by:

- a fixed and floating charge over the assets held by Australian Executor Trustee Limited (AETL) as custodian for Rural Funds Trust, RFM Chicken Income Fund, RFM Australian Wine Fund (a subsidiary of Rural Funds Trust) and RF Active; and
- registered mortgages over all property owned by the Rural Funds Trust and its subsidiaries provided by AETL as custodian for Rural Funds Trust and its subsidiaries.

The following assets are pledged as security over the loans:

| 2019                        | Investment property | Water<br>licences | Plant and<br>equipment<br>- Bearer<br>Plants | Financial<br>assets | Plant and equipment | TOTAL   |
|-----------------------------|---------------------|-------------------|--|---------------------|---------------------|---------|
|                             | \$'000              | \$'000            | \$'000                                       | \$'000              | \$'000              | \$'000  |
| Mortgage: Leased properties | 489,327             | 84,295            | 172,915                                      | 12,844              | -                   | 759,381 |
| Other assets                | -                   | 34,236            | -  | 57,603              | -                   | 91,839  |
| Equipment loans             | -                   | -                 | -  | -                   | 8,537               | 8,537   |
| Total                       | 489,327             | 118,531           | 172,915                                      | 70,447              | 8,537               | 859,757 |
| 2018                        |                     |                   | Plant and                                    |                     |                     |         |

| 2018                        | Investment property | Water<br>licences | Plant and<br>equipment<br>- Bearer<br>Plants | Financial<br>assets | Plant and equipment | TOTAL   |
|-----------------------------|---------------------|-------------------|--|---------------------|---------------------|---------|
|                             | \$'000              | \$'000            | \$'000                                       | \$'000              | \$'000              | \$'000  |
| Mortgage: Leased properties | 355,652             | 72,669            | 157,239                                      | 12,833              | -                   | 598,393 |
| Other assets                | 1,866               | 34,257            | -  | 24,303              | -                   | 60,426  |
| Equipment loans             | -                   | -                 | -  | -                   | 5,480               | 5,480   |
| Total                       | 357,518             | 106,926           | 157,239                                      | 37,136              | 5,480               | 664,299 |

#### **Notes to the Financial Statements**

30 June 2019

#### E2 Financial assets – other (non-property related)

|  | 2019   | 2018   |
|--|--------|--------|
|  | \$'000 | \$'000 |
| Investment - RFM Poultry                     | 81     | 124    |
| Investment - Macadamia Processing Co Limited | 102    | 102    |
| Investment - Almondco Australia Limited      | 2,004  | -      |
| Total  | 2,187  | 226    |

The Group's investment in RFM Poultry is held at fair value (level 1 - see section E4).

The Group's investments in Macadamia Processing Co Limited and Almondco Australia Limited is held at fair value.

#### E3 Derivative financial instruments measured at fair value

|                     | 2019   | 2018   |
|---------------------|--------|--------|
|                     | \$'000 | \$'000 |
| Current             |        |        |
| Interest rate swaps | 103    | -      |
| Total               | 103    | -      |
| Non-current         |        |        |
| Interest rate swaps | 23,938 | 5,834  |
| Total               | 23,938 | 5,834  |

The Group's derivative financial instruments are held at fair value (level 2 - see section E4).

#### E4 Fair value measurement of assets and liabilities

This note explains the judgements and estimates made in determining fair values of Investment property, Plant and equipment – bearer plants and financial assets and liabilities that are recognised and measured at fair value in the financial statements. To provide an indication about the reliability of the inputs used in determining fair value, the Group has classified each item into the three levels prescribed under Australian Accounting Standards as mentioned above.

- Level 1 Fair value based on unadjusted quoted prices in active markets for identical assets or liabilities that the entity can access at the measurement date (such as publicly traded equities).
- Level 2 Fair value based on inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3 One or more significant inputs to the determination of fair value is based on unobservable inputs for the asset or liability.

RFF's listed equity investments are level 1.

RFF's financial liabilities, being interest rate swap derivatives are level 2.

At 30 June 2019 all non-financial assets are level 3.

RFF's unlisted equity investments, BIL, CICL, MPC and AlmondCo are level 3.

The Group's policy is to recognise transfers into and out of fair value hierarchy levels at the end of the reporting period. There were no transfers in the current year (2018: nil).

Valuation techniques used to determine fair values

Specific valuation techniques used to value financial instruments via level 1 and level 2 inputs include:

- the use of quoted market prices or dealer quotes for similar instruments;
- the fair value of interest rate swaps is calculated as the present value of estimated future cash flows based on observable yield curves

Specific valuation techniques used to value financial assets, investment property and bearer plants via level 3 are discussed in section C5.

# Notes to the Financial Statements 30 June 2019

#### E5 Financial instruments

Financial instruments are recognised initially using trade date accounting, i.e. on the date that the Group becomes party to the contractual provisions of the instrument.

On initial recognition, all financial instruments are measured at fair value plus transaction costs (except for instruments measured at fair value through profit or loss where transaction costs are expensed as incurred).

#### a. Financial assets

Financial assets are divided into the following categories which are described in detail below:

- financial assets at amortised cost; and
- financial assets at fair value through profit or loss.

Financial assets are assigned to the different categories on initial recognition, depending on the characteristics of the instrument and its purpose. A financial instrument's category is relevant to the way it is measured and whether any resulting income and expenses are recognised in profit or loss or in other comprehensive income.

#### b. Financial assets at amortised cost

Financial assets held with the objective of collecting contractual cash flows are recognised at amortised cost. After initial recognition these are measured using the effective interest method, less provision for expected credit loss. Any change in their value is recognised in profit or loss.

Discounting is omitted where the effect of discounting is considered immaterial.

For trade receivables, impairment provisions are recorded in a separate allowance account with the loss being recognised in profit or loss. Subsequent recoveries of amounts previously written off are credited against other income in profit or loss.

#### c. Financial assets at fair value through profit or loss

The group classifies the following financial assets at fair value through profit or loss:

- debt investments that do not qualify for measurement at either amortised cost
- equity investments for which the entity has not elected to recognise fair value gains and losses through other comprehensive income

The Group has some derivatives which are designated as financial assets at fair value through profit or loss.

Assets included within this category are carried in the consolidated statement of financial position at fair value with changes in fair value recognised in profit or loss.

Any gain or loss arising from derivative financial instruments is based on changes in fair value, which is determined by direct reference to active market transactions or using a valuation technique where no active market exists.

#### d. Financial liabilities

Financial liabilities are recognised when the Group becomes a party to the contractual agreements of the instrument. All interest-related charges are reported in profit or loss and are included in the income statement line item titled "finance costs".

Financial liabilities that measured at fair value through profit or loss include the Group's derivatives. All other financial liabilities are measured at amortised cost.

# Notes to the Financial Statements 30 June 2019

#### E6 Financial risk management

The Group is exposed to a variety of financial risks through its use of financial instruments. The Group's overall risk management plan seeks to minimise potential adverse effects due to the unpredictability of financial markets. The Group does not speculate in financial assets.

The most significant financial risks which the Group is exposed to are described below:

- Market risk interest rate risk and price risk
- Credit risk
- Liquidity risk

The principal categories of financial instrument used by the Group are:

- Loans and receivables
- Finance lease receivables
- Cash at bank
- Bank overdraft
- Trade and other payables
- Floating rate bank loans
- Interest rate swaps

#### a. Financial risk management policies

Risks arising from holding financial instruments are inherent in the Group's activities and are managed through a process of ongoing identification, measurement and monitoring. The Responsible Entity is responsible for identifying and controlling risks that arise from these financial instruments.

The risks are measured using a method that reflects the expected impact on the results and net assets attributable to unitholders of the Group from changes in the relevant risk variables. Information about these risk exposures at the reporting date, measured on this basis, is disclosed below.

Concentrations of risk arise where a number of financial instruments or contracts are entered into with the same counterparty, or where a number of counterparties are engaged in similar business activities that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions.

#### b. Interest rate risk and swaps held for hedging

Interest rate risk is managed by using a floating rate debt and through the use of interest rate swap contracts. The Group does not speculate in the trading of derivative instruments.

Interest rate swap transactions are entered into by the Trust to exchange variable and fixed interest payment obligations to protect long-term borrowings from the risk of increasing interest rates. The economic entity has variable interest rate debt and enters into swap contracts to receive interest at variable rates and pay interest at fixed rates.

The notional principal amounts of the swap contracts approximate 55.9% (2018: 40.0%) of the Group's drawn down debt at 30 June 2019.

At balance date, the details of the effective interest rate swap contracts are:

|                                   | Average interest rate payable |           | Balance        |                |
|-----------------------------------|-------------------------------|-----------|----------------|----------------|
|                                   | <b>2019</b><br>%              | 2018<br>% | 2019<br>\$'000 | 2018<br>\$'000 |
| Maturity of notional amounts      |                               |           |                |                |
| Settlement - between 0 to 3 years | 2.62                          | 3.40      | 25,000         | 35,000         |
| Settlement - 3 to 5 years         | -                             | 2.70      | -              | 15,000         |
| Settlement - greater than 5 years | 3.08                          | 3.05      | 138,000        | 58,000         |
|                                   |                               |           | 163,000        | 108,000        |

### **Notes to the Financial Statements**

30 June 2019

#### E6 Financial risk management (continued)

#### b. Interest rate risk and swaps held for hedging (continued)

The following interest rate swap contracts that have been entered into but are not yet effective as at 30 June 2019 are:

|                                   | Average interest rate payable |      | Balance | <b>!</b> |
|-----------------------------------|-------------------------------|------|---------|----------|
|                                   | 2019                          | 2018 | 2019    | 2018     |
|                                   | %                             | %    | \$'000  | \$'000   |
| Maturity of notional amounts      |                               |      |         |          |
| Settlement - greater than 5 years | 3.04                          | 3.11 | 60,000  | 110,000  |
| Total                             |                               |      | 60,000  | 110,000  |

The net loss recognised on the swap derivative instruments for the year ended 30 June 2019 was \$18,208,000 (2018: \$1,956,000 loss).

At 30 June 2019 the Group had the following mix of financial assets and liabilities exposed to variable interest rates:

|                              | 2019      | 2018      |
|------------------------------|-----------|-----------|
|                              | \$'000    | \$'000    |
| Cash                         | 2,588     | 1,210     |
| Interest bearing liabilities | (291,445) | (269,800) |
| Total                        | (288,857) | (268,590) |

At 30 June 2019, 1.30% (2018: 1.23%) of the Group's debt is fixed, excluding the impact of interest rate swaps.

#### c. Interest rate risk (sensitivity analysis)

At 30 June 2019, the effect on profit before tax and equity as a result of changes in the interest rate, net of the effect of interest rate swaps, with all other variables remaining constant, would be as follows:

|                                     | 2019     | 2018     |
|-------------------------------------|----------|----------|
|                                     | \$'000   | \$'000   |
| Change in profit before income tax: |          |          |
| Increase in interest rate by 1%     | 14,334   | 11,327   |
| Decrease in interest rate by 1%     | (15,935) | (12,585) |
| Change in equity:                   |          |          |
| Increase in interest rate by 1%     | 14,334   | 11,327   |
| Decrease in interest rate by 1%     | (15,935) | (12,585) |

#### d. Credit risk

The maximum exposure to credit risk (excluding the value of any collateral or other security) at balance date to recognised financial assets is the carrying amount, net of any provisions for impairment of those assets. This has been disclosed in the Consolidated Statement of Financial Position and notes to the financial statements.

Credit risk and associated impacts are also managed through security, in the form of guarantees, security deposits and property security in favor of the group. Counterparty credit risk for finance leases have also been assessed and accounted for through the recognition of credit loss provisions.

# Notes to the Financial Statements 30 June 2019

#### E6 Financial risk management (continued)

e. Liquidity risk and capital management

The Responsible Entity of the Group defines capital as net assets attributable to unitholders. The Group's objectives when managing capital are to safeguard the going concern of the Group and to maintain an optimal capital structure. The Group manages liquidity risk by monitoring forecast cash flows and ensuring that adequate headroom on borrowing facilities are maintained. The Group is able to maintain or adjust its capital by divesting assets to reduce debt or adjusting the amount of distributions paid to unitholders.

The table overleaf reflects all contractually fixed repayments and interest resulting from recognised financial assets and liabilities as at 30 June 2019. The amounts disclosed in the table are the contractual undiscounted cash flows, except for interest rate swaps and bills of exchange where the cash flows have been estimated using interest rates applicable at the reporting date.

# Notes to the Financial Statements 30 June 2019

### E6 Financial risk management (continued)

|                                  | Less than | n 6 months | 6 months | to 1 year | 1 to    | 3 years | 3 to 5 | years  | Over 5 | years  | To      | tal     |
|----------------------------------|-----------|------------|----------|-----------|---------|---------|--------|--------|--------|--------|---------|---------|
|                                  | 2019      | 2018       | 2019     | 2018      | 2019    | 2018    | 2019   | 2018   | 2019   | 2018   | 2019    | 2018    |
|                                  | \$'000    | \$'000     | \$'000   | \$'000    | \$'000  | \$'000  | \$'000 | \$'000 | \$'000 | \$'000 | \$'000  | \$'000  |
| Financial assets                 |           |            |          |           |         |         |        |        |        |        |         | -       |
| Cash and cash equivalents        | 2,588     | 1,210      | -        | -         | -       | -       | -      | -      | -      | -      | 2,588   | 1,210   |
| Trade and other receivables      | 5,043     | 5,381      | -        | -         | -       | -       | -      | -      | -      | -      | 5,043   | 5,381   |
| Finance Lease - Breeders         | 599       | 613        | 599      | 613       | 2,396   | 2,452   | 2,396  | 2,452  | 16,487 | 17,470 | 22,477  | 23,600  |
| Term Loan - DA & JF Camm Pty Ltd | 187       | 221        | 187      | 221       | 750     | 1,323   | 750    | 1,323  | 11,287 | 11,066 | 13,161  | 14,154  |
| Cattle Facility - Katena Pty Ltd | 44        | -          | 44       | -         | 176     | -       | 176    | -      | 1,468  | -      | 1,908   | -       |
| Total                            | 8,461     | 7,425      | 830      | 834       | 3,322   | 3,775   | 3,322  | 3,775  | 29,242 | 28,536 | 45,177  | 44,345  |
| Financial liabilities            |           |            |          |           |         |         |        |        |        |        |         |         |
| Interest bearing liabilities     | 3,391     | 4,117      | 3,391    | 4,117     | 238,563 | 286,267 | 69,522 | -      | -      | -      | 314,867 | 294,500 |
| Trade and other payables         | 6,101     | 6,128      | -        | -         | -       | -       | -      | -      | -      | -      | 6,101   | 6,128   |
| Equipment loans                  | 610       | 621        | 639      | 627       | 1,948   | 1,676   | 1,407  | 874    | 178    | 271    | 4,782   | 4,069   |
| Interest rate swaps              | -         | -          | -        | -         | 772     | 322     | -      | 290    | 23,269 | 5,221  | 24,041  | 5,834   |
| Total                            | 10,102    | 10,866     | 4,030    | 4,744     | 241,283 | 288,265 | 70,929 | 1,164  | 23,447 | 5,492  | 349,791 | 310,531 |

# Notes to the Financial Statements 30 June 2019

#### E7 Issued units

|   | 2019        |          | 2018        |          |  |
|---|-------------|----------|-------------|----------|--|
|   | No.         | \$'000   | No.         | \$'000   |  |
| Units on issue at the beginning of the period | 255,630,515 | 233,666  | 254,380,898 | 255,946  |  |
| Units issued during the year                  | 78,633,078  | 148,833  | 1,249,617   | 2,633    |  |
| Distributions to unitholders                  | -           | (19,645) | -           | (24,913) |  |
| Units on issue                                | 334,263,593 | 362,854  | 255,630,515 | 233,666  |  |

The holders of ordinary units are entitled to participate in distributions and the proceeds on winding up of the Group. On a show of hands at meetings of the Group, each holder of ordinary units has one vote in person or by proxy, and upon a poll each unit is entitled to one vote. Voting is determined based on the closing market value of each unit.

The Group does not have authorised capital or par value in respect of its units.

Ordinary units are classified as liabilities in accordance with AASB 132 *Financial Instruments: Presentation*. Incremental costs directly attributable to the issue of ordinary units and unit options which vest immediately are recognised as a deduction from net assets attributable to unitholders, net of any tax effects. There is no equity relating to the Group.

#### E8 Distributions payable

|                       | 2019   | 2018   |
|-----------------------|--------|--------|
|                       | \$'000 | \$'000 |
| Distributions payable | 8,950  | 6,633  |
| Total                 | 8,950  | 6,633  |

#### **Notes to the Financial Statements**

30 June 2019

## F. OTHER ASSETS AND LIABILTIES

## F1 Cash and cash equivalents

| Total        | 2,588  | 1,210  |
|--------------|--------|--------|
| Cash at bank | 2,588  | 1,210  |
|              | \$'000 | \$'000 |
|              | 2019   | 2018   |

#### Reconciliation of cash

Cash and cash equivalents reported in the Statement of Cash flows are reconciled to the equivalent items in the Statement of Financial Position as follows:

|                           | 2019   | 2018   |
|---------------------------|--------|--------|
|                           | \$'000 | \$'000 |
| Cash and cash equivalents | 2,588  | 1,210  |

#### F2 Trade and other receivables

|                                  | 2019   | 2018   |
|----------------------------------|--------|--------|
|                                  | \$'000 | \$'000 |
| Current                          |        |        |
| Trade and other receivables      | 1,963  | 2,964  |
| Sundry receivables               | 1,388  | 1,030  |
| Receivables from related parties | 1,692  | 1,387  |
| Total                            | 5,043  | 5,381  |

Trade receivables are non-interest bearing and are generally on 30-day terms.

Where the debt is in relation to amounts due on almond groves and the impact of non-payment would result in the cancellation of the almond grove rights, which would revert to the Group, then the impairment provision is measured against the value of the rights that would be obtained by the Group.

#### F3 Other current assets

|             | 2019   | 2018   |
|-------------|--------|--------|
|             | \$'000 | \$'000 |
| Prepayments | 1,679  | 352    |
| Deposits    | 20     | 2,566  |
| Total       | 1,699  | 2,918  |

#### F4 Trade and other payables

|                          | 2019   | 2018   |
|--------------------------|--------|--------|
|                          | \$'000 | \$'000 |
| Trade and other payables | 4,136  | 598    |
| Accruals                 | 1,279  | 780    |
| Sundry creditors         | 686    | 4,750  |
| Total                    | 6,101  | 6,128  |

### **Notes to the Financial Statements**

30 June 2019

#### F5 Other non-current liabilities

Bearer plants revaluation

Income tax applicable

**Closing balance** 

|                              | 2019           | 2018              |
|------------------------------|----------------|-------------------|
|                              | \$'000         | \$'000            |
| Lessee deposits              | 2,629          | 1,634             |
| Total                        | 2,629          | 1,634             |
|                              |                |                   |
| F6 Asset revaluation reserve |                | Restated*         |
| F6 Asset revaluation reserve | 2019           | Restated*<br>2018 |
| F6 Asset revaluation reserve | 2019<br>\$'000 |                   |

(275)

46,462

(2)

14,140

46,739

(23)

<sup>\*</sup> Refer to Note A Plant and Equipment – bearer plants for details of restatement.

# Notes to the Financial Statements 30 June 2019

#### **G. ADDITIONAL INFORMATION**

#### G1 Key management personnel

Related parties are persons or entities that are related to the Group as defined by AASB 124 *Related Party Disclosures*. These include directors and other key management personnel and their close family members and any entities they control as well as subsidiaries and associates of the Group. The following provides information about transactions with related parties during the year as well as balances owed to or from related parties as at 30 June 2019.

#### **Directors**

The Directors of RFM are considered to be key management personnel of the Group. The Directors of the Responsible Entity in office during the year and up to the date of this report are:

Guy Paynter David Bryant Michael Carroll Julian Widdup

Interests of Directors of the Responsible Entity

Units in the Group held by Directors of RFM or related entities controlled by Directors of RFM as at 30 June 2019 are:

|                         | Guy Paynter<br>Units | David Bryant*<br>Units | Michael Carroll<br>Units | Julian Widdup<br>Units |
|-------------------------|----------------------|------------------------|--------------------------|------------------------|
| Balance at 30 June 2017 | 814,696              | 11,678,182             | 19,389                   | -                      |
| Additions               | -                    | -                      | 933                      | -                      |
| Balance at 30 June 2018 | 814,696              | 11,678,182             | 20,322                   | -                      |
| Additions               | 244,408              | 2,736,672              | 7,301                    | -                      |
| Balance at 30 June 2019 | 1,059,104            | 14,414,854             | 27,623                   | -                      |

<sup>\*</sup>Includes interests held by Rural Funds Management Limited as the Responsibly Entity.

#### Other key management personnel

In addition to the Directors noted above, RFM, as Responsible Entity of the Group is considered to be key management personnel with the authority for the strategic direction and management of the Group.

The constitutions of Rural Funds Trust and RF Active (the stapled entities forming the Group) are legally binding documents between the unitholders of the Group and RFM as Responsible Entity. Under the constitutions, RFM is entitled to the following remuneration:

- Management fee: 0.6% per annum (2018: 0.6%) of adjusted total assets; and,
- Asset management fee: 0.45% per annum (2018: 0.45%) of adjusted total assets.

### Compensation of key management personnel

No amount is paid by the Group directly to the Directors of the Responsible Entity. Consequently, no compensation as defined in AASB 124 *Related Party Disclosures* is paid by the Group to the Directors as key management personnel. Fees paid and payable to RFM as Responsible Entity are disclosed in note G2.

#### **Notes to the Financial Statements**

30 June 2019

#### **G2** Related party transactions

Responsible Entity (Rural Funds Management) and related entities

Transactions between the Group and the Responsible Entity and its associated entities are shown below:

|  | 2019   | 2018   |
|--|--------|--------|
|  | \$'000 | \$'000 |
| Management fee                                       | 4,855  | 2,664  |
| Asset management fee                                 | 3,641  | 3,599  |
| Total management fees                                | 8,496  | 6,263  |
| Expenses reimbursed to RFM                           | 4,068  | 3,056  |
| Expenses reimbursed to RFM Poultry                   | 401    | -      |
| Expenses due to Murdock Viticulture                  | -      | 114    |
| Distribution paid/payable to RFM                     | 1,155  | 1,122  |
| Total amount paid to RFM and related entities        | 14,120 | 10,555 |
| Rental income received from RFM Almond Fund 2006     | 1,533  | 1,611  |
| Rental income received from RFM Almond Fund 2007     | 567    | 565    |
| Rental income received from RFM Almond Fund 2008     | 1,602  | 1,599  |
| Rental income received from RFM                      | 1,108  | 992    |
| Rental income received from RFM Farming Pty Limited  | 1,917  | 288    |
| Rental income received from Cattle JV                | 2,933  | 3,448  |
| Rental income received from Cotton JV                | 2,168  | 1,969  |
| Rental income received from 2007 Macgrove Project    | 767    | 757    |
| Rental income received from RFM Macadamias           | 352    | 326    |
| Finance income from Cattle JV                        | 1,243  | 1,321  |
| Interest income from Cattle JV                       | 46     | 1      |
| Finance income from J&F Australia Pty Limited        | 3,818  | -      |
| Rental income received from RFM Poultry              | 10,717 | 10,670 |
| Distribution received/receivable from RFM Poultry    | 10     | 14     |
| Water sale proceeds from RFM Poultry                 | 49     | -      |
| Water sale proceeds from RFM Almond Fund 2006        | 3      | 26     |
| Water sale proceeds from RFM Almond Fund 2007        | 1      | 7      |
| Water sale proceeds from RFM Almond Fund 2008        | 3      | 20     |
| Water sale proceeds from RFM                         | 1      | 4      |
| Water sale proceeds from RFM Farming Pty Limited     | 151    | 51     |
| Expenses charged to RFM Farming Pty Ltd              | 483    | -      |
| Total amounts received from RFM and related entities | 29,472 | 23,669 |

Murdock Viticulture is a vineyard manager 28% owned by RFM.

The terms and nature of the historical transactions between the Group and related parties have not changed during the year ended 30 June 2019. Transactions entered into between related parties during the year have been reviewed.

Expenses reimbursed to RFM Poultry relates to the Group's capital expenditure costs initially incurred by RFM Poultry that were subsequently reimbursed by the Group.

Additional rental income received from RFM Farming Pty Limited relates to the Mayneland and Comanche properties which were licensed to RFM Farming Pty Limited during the year ended 30 June 2019.

Finance income from J&F Australia Pty Limited (J&F) relates to the \$75.0 million limited guarantee provided to J&F, a wholly owned subsidiary of Rural Funds Management Limited. From the provision of this guarantee, the Group earns a guarantee fee classified as finance income.

#### **Notes to the Financial Statements**

30 June 2019

#### G2 Related party transactions (continued)

Responsible Entity (Rural Funds Management) and related entities (continued)

Expenses charged to RFM Farming Pty Limited relate to the reimbursement of crop costs prior to the Mayneland acquisition. These costs were charged by the Group to RFM Farming Pty Limited as the licensee of the property.

Debtors (including finance lease receivable)

|                                      | 2019          | 2018                 |
|--------------------------------------|---------------|----------------------|
|                                      | \$'000        | \$'000               |
| RFM Farming Pty Limited              | 213           | 656                  |
| RFM                                  | -             | 10                   |
| RFM Macadamias Pty Limited           | 37            | 30                   |
| Cattle JV Pty Limited                | 15,526        | 14,236               |
| 2007 Macgrove Project                | -             | 70                   |
| Cotton JV Pty Limited                | -             | 564                  |
| RFM Poultry                          | 7             |                      |
| Total                                | 15,783        | 15,565               |
| Creditors                            | 2019          | 2018                 |
|                                      |               |                      |
| RFM                                  | \$'000<br>364 | <b>\$'000</b><br>150 |
| RFM Farming Pty Limited              | 12            | -                    |
| Total                                | 376           | 150                  |
| Custodian fees                       |               |                      |
|                                      | 2019          | 2018                 |
|                                      | \$'000        | \$'000               |
| Australian Executor Trustees Limited | 250           | 215                  |
| Total                                | 250           | 215                  |

#### Financial guarantee

The Group provides a \$75.0 million guarantee to J&F Australia Pty Limited (J&F), a subsidiary of RFM. The guarantee enables J&F to supply cattle to JBS Australia Pty Limited for its grainfed business.

#### Entities with influence over the Group

|                             | 2019       |      | 2018      |      |
|-----------------------------|------------|------|-----------|------|
|                             | Units      | %    | Units     | %    |
| Rural Funds Management      | 11,843,659 | 3.54 | 9,110,507 | 3.56 |
| Interest in related parties |            |      |           |      |
|                             | 2019       |      | 2018      |      |
|                             | Units      | %    | Units     | %    |
| RFM Poultry                 | 225,529    | 3.28 | 225,529   | 3.28 |

#### Other

Michael Carroll is a director of Select Harvests Limited which leases orchards from Rural Funds Group. This is not a related party as defined by AASB 124 *Related Party Disclosure*. Transactions are on commercial terms and procedures are in place to manage any potential conflicts of interest. Mr Carroll does not participate in the negotiation of these leases.

# Notes to the Financial Statements 30 June 2019

## G3 Parent entity information

RFF was formed by the stapling of the units in two trusts, RFT and RFA. In accordance with Accounting Standard AASB 3 *Business Combinations*, the stapling arrangement referred to above is regarded as a business combination and the RFT has been identified as the parent for preparing Consolidated Financial Reports. The financial information of the parent entity, Rural Funds Trust has been prepared on the same basis as the consolidated financial statements, except as set out below.

Investments in subsidiaries and associates

Investments in subsidiaries and associates are accounted for at historical cost less any accumulated impairment. Distributions received from equity investments are recognised in the parent entity's profit or loss when its right to receive the distribution is established.

The individual financial statements of the parent entity, Rural Funds Trust, show the following aggregate amounts:

|  |         | Restated* |
|--|---------|-----------|
|  | 2019    | 2018      |
|  | \$'000  | \$'000    |
| Statement of Financial Position                                      |         |           |
| ASSETS   |         |           |
| Current assets   | 7,631   | 10,413    |
| Non-current assets   | 813,100 | 628,856   |
| Total assets   | 820,731 | 639,269   |
| LIABILITIES  |         |           |
| Current liabilities  | 14,662  | 12,583    |
| Non-current liabilities  | 318,153 | 277,267   |
| Total liabilities (excluding net assets attributable to unitholders) | 332,815 | 289,850   |
| Net assets attributable to unitholders                               | 487,916 | 349,419   |
| Total liabilities  | 820,731 | 639,269   |
|  |         | _         |
| Statement of Comprehensive Income                                    |         |           |
| Net profit after income tax  | 26,218  | 29,853    |
| Other comprehensive income for the period, net of tax                | (280)   | 14,065    |
| Total comprehensive income attributable to unitholders               | 25,938  | 43,918    |

<sup>\*</sup> Refer to Note A Plant and Equipment – bearer plants for details of restatement.

### **Notes to the Financial Statements**

30 June 2019

### G4 Reconciliation of profit to operating cashflow

Reconciliation of net profit after income tax to cash flow from operating activities:

|  |         | Restated* |
|--|---------|-----------|
|  | 2019    | 2018      |
|  | \$'000  | \$'000    |
| Net profit after income tax Cash flows excluded from profit attributable to operating activities | 33,355  | 29,895    |
| Non-cash flows in profit   |         |           |
| (Gain) on sale of assets   | (12)    | (17)      |
| Depreciation and amortisation - other  | 1,230   | 1,001     |
| Depreciation - bearer plants   | 4,600   | 4,001     |
| Amortisation of lease incentives   | 200     | 133       |
| Finance income - lease receivable  | (352)   | -         |
| (Reversal of impairment)/impairment of bearer plants   | (8,854) | 2,159     |
| Change in fair value of investment property  | (8,352) | (7,398)   |
| Change in fair value of financial assets/liabilities   | 70      | -         |
| Reversal of impairment of intangible assets  | (105)   | (54)      |
| Change in fair value of interest rate swaps  | 18,208  | 1,956     |
| Straight-lining of rental revenue  | (953)   | -         |
| Other non-cash items   | -       | (2,000)   |
| Changes in operating assets and liabilities  |         |           |
| Decrease/(increase) in trade and other receivables   | 333     | (800)     |
| (Increase)/decrease in other assets  | (1,103) | 49        |
| (Decrease)/Increase in trade and other payables  | (27)    | 990       |
| Decrease in tax liabilities  | 4,534   | 1,057     |
| Increase in other liabilities  | 957     | -         |
| Net cash inflow from operating activities  | 43,729  | 30,972    |

### **G5** Remuneration of auditors

During the year the following fees were paid or payable for services provided by the auditor of the Group:

|  | 2019    | 2018    |
|--|---------|---------|
|  | \$      | \$      |
| PricewaterhouseCoopers Australia:        |         |         |
| Audit and review of financial statements | 274,900 | 223,422 |
| Compliance audit                         | 9,425   | 9,425   |
| Total                                    | 284,325 | 232,847 |

<sup>\*</sup> Refer to Note A Plant and Equipment – bearer plants for details of restatement.

## Notes to the Financial Statements

30 June 2019

#### **G6 Other accounting policies**

#### Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, demand deposits and short-term investments with less than 3 months of original maturity which are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

Bank overdrafts also form part of cash equivalents for the purpose of the consolidated statement of cash flows and are presented within current liabilities on the consolidated statement of financial position.

#### Goods and services tax (GST)

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payables are stated inclusive of GST.

The net amount of GST recoverable from, or payable to, the ATO is included as part of trade and other receivables or payables in the Consolidated Statement of Financial Position.

Cash flows in the Consolidated Statement of Cash Flows are included on a gross basis and the GST component of cash flows arising from investing and financing activities which is recoverable from, or payable to, the taxation authority is classified as operating cash flows.

#### Leases

Leases of fixed assets or biological assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership, are transferred from the lessor, are classified as finance leases.

Lease payments for operating leases, where substantially all of the risks and benefits have not been transferred from the lessor, are charged as expenses on a straight-line basis over the life of the lease term.

Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

#### New accounting standards and interpretations

| Standard<br>Name  | Effective date for the Group | Requirements  | Impact   |
|-------------------|------------------------------|---|--|
| AASB 16<br>Leases | 1-Jul-19                     | Introduces a single lease accounting model and requires lessees to recognise on the balance sheet an asset (right of use) and a corresponding liability (lease commitment) for leases with a term of more than 12 months. | There is no impact on reported financial position or performance expected for the Group as it is a lessor in nature. |

There are no other standards that are not yet effective and that would be expected to have a material impact on the entity in the current or future reporting period.

#### **Provisions**

Provisions are recognised when the Group has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result, and that outflow can be reliably measured.

Provisions are measured at the present value of management's best estimate of the outflow required to settle the obligation at the end of the reporting period. The discount rate used is a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The increase in the provision due to the unwinding of the discount is taken to finance costs in the income statement.

# Notes to the Financial Statements 30 June 2019

#### **G6 Other accounting policies (continued)**

#### **Provisions (continued)**

Provisions for distributions

Provision is made for the amount of any distribution declared, being appropriately authorised and no longer at the discretion of the Group, on or before the end of the reporting period but not distributed at the end of the reporting period.

#### G7 Events after the reporting date

On 31 July, the Group announced the lease of Rewan to Australian Agricultural Company Limited for 10 years. The lease is subject to approval by the Foreign Investment Review Board (FIRB). The lease rate and terms are consistent with the Group's existing cattle properties.

On 16 August, the Group completed the purchase of the Beef City feedlot for approximately \$12.7 million including transaction costs.

No other matter or circumstance has arisen since the end of the period that has significantly affected or could significantly affect the operations of the Group, the results of those operations or the state of affairs of the Group in future financial years.

## **Directors' Declaration**

30 June 2019

In the Directors of the Responsible Entity's opinion:

- 1 The financial statements and notes of Rural Funds Group set out on pages 12 to 56 are in accordance with the *Corporations Act 2001*, including:
  - a. complying with Accounting Standards, the *Corporations Regulations 2001* and other mandatory professional reporting requirements; and
  - b. giving a true and fair view of the Group's financial position as at 30 June 2019 and of its performance for the year ended on that date; and
- There are reasonable grounds to believe that the Group will be able to pay its debts as and when they become due and payable.

Note A confirms that the financial statements also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board.

The Directors have been given the declarations by the persons performing the chief executive officer and chief financial officer functions as required by section 295A of the *Corporations Act 2001*.

This declaration is made in accordance with a resolution of the Board of the Directors of Rural Funds Management Limited.

David Bryant Director

27 August 2019



## Independent auditor's report

To the stapled security holders of Rural Funds Group

## Report on the audit of the financial report

#### Our opinion

In our opinion:

The accompanying financial report of Rural Funds Trust (the Registered Scheme) and its controlled entities (together Rural Funds Group, or the Group) is in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the Group's financial position as at 30 June 2019 and of its financial performance for the year then ended
- (b) complying with Australian Accounting Standards and the Corporations Regulations 2001.

#### What we have audited

The Group financial report comprises:

- the consolidated statement of financial position as at 30 June 2019
- the consolidated statement of comprehensive income for the year then ended
- the consolidated statement of changes in net assets attributable to unitholders for the year then
  ended
- the consolidated statement of cash flows for the year then ended
- the notes to the financial statements, which include a summary of significant accounting policies
- the directors' declaration.

#### Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial report* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

PricewaterhouseCoopers, ABN 52 780 433 757

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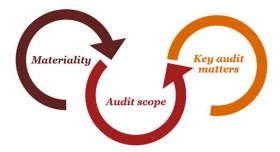


### Our audit approach

An audit is designed to provide reasonable assurance about whether the financial report is free from material misstatement. Misstatements may arise due to fraud or error. They are considered material if individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

We tailored the scope of our audit to ensure that we performed enough work to be able to give an opinion on the financial report as a whole, taking into account the geographic and management structure of the Group, its accounting processes and controls and the industry in which it operates.

The structure of Rural Funds Group is commonly referred to as a "stapled group". In a stapled group the securities of two or more entities are 'stapled' together and cannot be traded separately. In the case of the Group, the units in Rural Funds Trust have been stapled to the units in RF Active. For the purposes of consolidation accounting, Rural Funds Trust is 'deemed' the parent and the consolidated report reflects the consolidation of Rural Funds Trust and its controlled entities, including RF Active.



#### Materiality

- For the purpose of our audit we used overall Group materiality of \$5.3 million, which represents
  approximately 1% of the Group's net assets at 30 June 2019.
- We applied this threshold, together with qualitative considerations, to determine the scope of our audit and the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements on the financial report as a whole.
- We chose Group net assets because, in our view, it is the benchmark against which the performance of the Group is most commonly measured.
- We utilised a 1% threshold based on our professional judgement, noting it is within the range of commonly
  acceptable thresholds.

#### **Audit Scope**

- Our audit focused on where the Group made subjective judgements; for example, significant accounting estimates involving assumptions and inherently uncertain future events.
- The audit of the Group was performed by a team primarily in Sydney, which included individuals with relevant industry expertise and valuation experts.



#### Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report for the current period. The key audit matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. Further, any commentary on the outcomes of a particular audit procedure is made in that context. We communicated the key audit matters to the Audit Committee.

#### Key audit matter How our audit addressed the key audit matter Valuation of: **Investment properties** Bearer plants Water entitlements (Refer to note C1, C2, C3, C6) Investment properties, bearer plants (including almond Where an external valuation was obtained by the trees, macadamia trees and wine grape vines) are Group: carried at fair value, while water entitlements are carried at cost less accumulated impairment. The We assessed the competency, qualifications, Group's valuation policy requires these agricultural experience and objectivity of any external assets to be externally valued by experts every two valuers used by the Group. years or more often where the Group considers We engaged PwC valuation experts to assist us appropriate. with our work on selected valuations. Key variables and considerations in the valuations We read the valuers' terms of engagement include discount rates, capitalisation rates, passing rents, value per cattle adult equivalent, and comparable we did not identify any terms that might affect sales. Factors such as prevailing market conditions, and their objectivity or impose limitations on their the individual nature, condition, location and the work relevant to the valuation. expected future income of these properties impacted these variables. We interviewed external valuers in relation to a selection of properties subject to valuation. This was a key audit matter because of the: We compared a sample of inputs used in a size of the investment properties, bearer sample of valuations, such as rental income plants and water entitlements balance in the and lease terms, to the relevant tenancy consolidated statement of financial position schedules and lease agreements. We assessed reasonableness of the market rents, discount quantum of revaluation gains/losses that rates, capitalisation rates, comparable sales could directly impact the consolidated used in the valuation models for a sample of statement of comprehensive income through properties based on benchmark market data. the net fair value gain/loss of investment properties and bearer plants We inspected the final valuation reports and agreed the fair value as per the valuation to inherently subjective nature of agricultural the value recorded in the Group's accounting



#### Key audit matter

#### How our audit addressed the key audit matter

property valuations due to the use of assumptions and estimates in the valuation model and the allocation of fair value to components in the balance sheet

 sensitivity of valuations to key inputs/assumptions in the model such as the discount rate and capitalisation rates. records.

We assessed the directors' allocation techniques to allocate the fair value of the property to the components of investment property, bearer plants, and water entitlements. We assessed the adequacy of disclosure in relation to the directors' judgment applied in adopting allocation techniques, including disclosure on changes to allocation techniques during the year.

For properties not subject to external valuations in the current financial year, we evaluated the directors' internal assessment of the fair value of the properties and their assertion that the properties are carried at fair value as per latest external valuation report, adjusting for any additional capital expenditure made during the intervening period.

We also performed procedures in relation to the Group's policy of depreciating bearer plants including evaluating estimates of useful life and tree maturity assumptions applied for calculating depreciation on a straight line basis.

## Related party transactions

(Refer to note G2)

The Group's Responsible Entity, along with other funds for which it is the Responsible Entity, are considered related parties of the Group. Key transactions disclosed in the notes with these parties include:

- Rental income from the lease of investment properties, bearer plants, plant and equipment
- Finance income from lease of cattle
- Finance and interest income
- Management & asset management fees paid
- Distributions paid from investments
- Cost recovery of operating expenses
- Provision of a limited financial guarantee and

We obtained an understanding of the Group's controls and processes for identifying related parties and related party transactions.

For significant contracts entered into during the year, we assessed that the transactions were appropriately approved.

For a sample of new lease income received during the year, we agreed the lease income to the relevant supporting documents including the lease agreements.

For management and asset management fees, we compared the rates used to determine fees to the rates



#### Key audit matter

#### How our audit addressed the key audit matter

#### receipt of fee income

We considered the related party transactions to be a key audit matter due to the influence of related parties on the Group, as well as the potential impact of these transaction on the results of the Group. Additionally, because of their nature, they are pervasive and material to the presentation of and disclosures within the financial report.

disclosed in the explanatory memorandum issued on formation of the Group.

We discussed the related party transactions with management to obtain an understanding of the business rationale for the transactions.

We assessed the adequacy of the disclosures in Note G2, of related party relationships and transactions in light of the requirements of Australian Accounting Standards.

# Accounting treatment of feedlots acquisitions and financial guarantee ("JBS transaction") (Refer to note C4, E1)

During the financial year, the Group entered into two arrangements with JBS Australia ("JBS"):

- 1. Feedlot acquisition: The Group entered into transactions for the acquisition and subsequent execution of a 10 year finance lease for JBS's five Australian feedlots. Lease agreements include a call option on the feedlots exercisable by JBS from year six to the end of year ten and a put option exercisable by the Group at the end of year ten. As at 30 June 2019, transactions for three of the five feedlots had been completed.
- 2. Financial guarantee: The Group provided a \$75 m limited ten year financial guarantee to a special purpose vehicle called J&F Australia Pty Ltd (acquired by Rural Funds Management) that enabled JBS to replace an existing arrangement for the supply of cattle for its grainfed feedlot business. The guarantee earns a monthly income return based on a cost plus arrangement, net of the Groups interest savings.

Given the complexity and significance of the accounting for the feedlot acquisitions and financial guarantee, we considered the JBS transactions as a key audit matter. We obtained an understanding from management and others on the purpose, terms and conditions, and substance of the transaction including reading the details of transaction included in the Retail Offer Booklet.

We read the Sales and Purchase Agreements, the Lease Agreement, and the Financial Guarantee Agreement.

We considered if the Group's accounting treatment and recognition in the financial statements for the feedlots and the financial guarantee were in line with the requirements of Australian Accounting Standards.

We assessed the adequacy of disclosures in the Note C4, E1 in light of the requirements of Australian Accounting Standards.



#### Other information

The directors of Rural Funds Management Limited (the Responsible Entity of Rural Funds Trust) (the directors) are responsible for the other information. The other information comprises the information included in the Group's annual report for the year ended 30 June 2019, but does not include the financial report and our auditor's report thereon. Prior to the date of this auditor's report, the other information we obtained included the Directors' Report and Additional Information for Listed Public Entities, and Corporate Directory. We expect the remaining other information to be made available to us after the date of this auditor's report.

Our opinion on the financial report does not cover the other information and we do not and will not express an opinion or any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the other information not yet received, if we conclude that there is a material misstatement therein, we are required to communicate the matter to the directors and use our professional judgement to determine the appropriate action to take.

#### Responsibilities of the directors for the financial report

The directors are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intends to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material



if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at:

 $http://www.auasb.gov.au/auditors\_responsibilities/ar1.pdf.\ This\ description\ forms\ part\ of\ our\ auditor's\ report.$ 

PricewaterhouseCoopers

Pruisterheenlooper)

Rod Dring Partner Sydney 27 August 2019

### **Additional Information for Listed Public Entities**

30 June 2019

#### **Unitholder information**

Additional information required by the ASX Limited Listing Rules and not disclosed elsewhere in this report is set out below. This information is effective as at 30 June 2019.

#### Distribution of equity securities

Analysis of number of unitholders by size of holding:

|                  | Unitholders |
|------------------|-------------|
|                  | 2019        |
| 1 - 1,000        | 2,612       |
| 1,001 - 5,000    | 4,558       |
| 5,001 - 10,000   | 2,273       |
| 10,001 - 100,000 | 3,478       |
| 100,001 and over | 193         |

RFM considers that there are 336 holders of a less than marketable parcel of units at 30 June 2019.

#### Substantial unitholders

The number of substantial unitholders and their associates are set out below:

|   | Units held | %     |
|---|------------|-------|
| HSBC Custody Nominees (Australia) Limited     | 48,948,715 | 14.64 |
| J P Morgan Nominees Australia Limited         | 44,949,850 | 13.45 |
| Netwealth Investments Limited (Wrap services) | 13,508,131 | 4.04  |

#### **Voting rights**

Ordinary units

All ordinary units carry one vote per unit without restriction.

#### Twenty largest unitholders at 30 June 2019

| I wellty largest unitholders at 30 Julie 2019   |             |       |
|---|-------------|-------|
|   | Units held  | %     |
| HSBC Custody Nominees (Australia) Limited       | 48,948,715  | 14.64 |
| J P Morgan Nominees Australia Limited           | 44,949,850  | 13.45 |
| Netwealth Investments Limited (Wrap services)   | 13,508,131  | 4.04  |
| Argo Investments Limited                        | 12,494,364  | 3.74  |
| Rural Funds Management Limited                  | 11,843,659  | 3.54  |
| Citicorp Nominees Pty Limited                   | 9,477,652   | 2.84  |
| National Nominees Limited                       | 8,757,590   | 2.62  |
| eCapital Nominees Pty Limited                   | 5,457,592   | 1.63  |
| BNP Paribas Nominees Pty Limited                | 4,098,894   | 1.23  |
| Netwealth Investments Limited (Super Services)  | 3,557,677   | 1.06  |
| Bryant Family Services Pty Limited              | 2,555,941   | 0.77  |
| One Managed Investment Funds Limited            | 2,000,000   | 0.60  |
| SCCASP Holdings Pty Limited                     | 1,663,073   | 0.50  |
| AMP Life Limited                                | 1,387,980   | 0.42  |
| Morgan Stanley Australia Securities Pty Limited | 1,222,257   | 0.37  |
| Boskenna Pty Limited                            | 1,059,104   | 0.32  |
| Bainpro Nominess Pty Limited                    | 1,059,063   | 0.32  |
| Bond Street Custodians Limited                  | 781,363     | 0.23  |
| WF Super Pty Limited                            | 770,335     | 0.23  |
| Noeljen Pty Limited                             | 711,902     | 0.21  |
| Total   | 176,305,142 | 52.74 |

#### Securities exchange

The Group is listed on the Australian Securities Exchange (ASX).

Responsible Entity

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