

FY19 RESULTS PRESENTATION

29 August 2019

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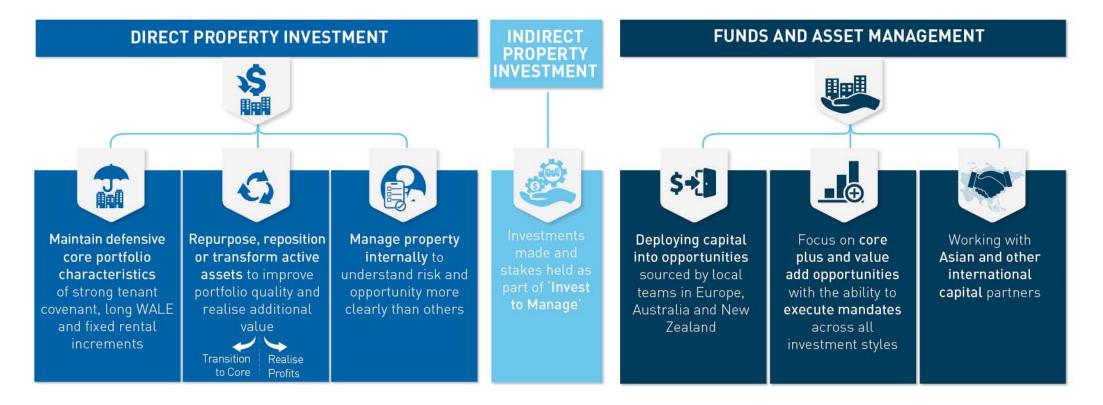




SECTION 1 Strategy Update & Overview

Cromwell Property Group Overview

- Cromwell is a real estate investor and manager operating on three continents with a global investor base
- Securityholders benefit from stable long term cash flows, demonstrated asset enhancement capabilities and transactional profits, and low risk exposure to Asian capital flows and European economic growth
- Cromwell maintains a strong and secure balance sheet and long-dated Australian property portfolio which enables it to recycle assets and reinvest into its property investment and funds management businesses





Key FY19 Milestones

24 August	 TechnologyOne, and subsequently AECOM and Bechtel, all renew leases at HQ North
26 September	 Cromwell Ipswich City Heart Trust unitholders vote to extend Trust term to June 2023
30 October	 CEREIT announces rights issue to acquire 23 assets for €384.4 million
10 October	 First logistics development with Linkcity (Bouygues Construction) completes in Czech Republic
18 December	Cromwell's accelerated non-renounceable entitlement offer completes raising \$228 million
20 December	 Sold four office buildings (25,417 sqm) in the Netherlands on behalf of Goldman Sachs
21 December	 Energy Queensland Head Office acquired for \$63.5 million on behalf of unitholders in DPF
25 February	 The Landings acquired for \$60 million in LDK Seniors Living joint venture in Sydney
27 March	 Pirelli R&D Facility in Milan acquired on behalf of Korean capital partner for €88 million
29 March	 \$75 million development approval received for mixed use project at Chatswood, Sydney
17 April	 Alternative Investment Funds Management (AIFM) licence received from Luxembourg regulator
21 June	 CEREIT announces accretive acquisitions of 6 properties for €246.9 million
27 June	 \$375 million institutional placement successfully completed (allotment 2 July 2019)
28 June	 New three-year €225 million syndicated facility agreement executed
28 June	 Altitude Corporate Centre in Sydney added to Cromwell Direct Property Fund for \$113.3 million
Proforma	
1 July	 50% interest in Northpoint exchanged for \$300 million, subject to FIRB approval
26 July	 Security Purchase Plan closes oversubscribed
22 August	 Exchanged contracts for \$524.75 million to acquire 400 George Street, Brisbane
28 August	 Exercised pre-emptive right on Cromwell Polish Retail Fund (GAV approx. €600 million)
PROPERTY GR	CMW – FY19 Results

FY19 Highlights

FY19 operating profit up 11.1%	350.00
NTA per unit of \$0.97	300.00
	250.00
AUM up to \$11.9 billion	200.00
WALE of 6.9 years	150.00
Gearing of 35.0% (pro-forma capital raising 23.9%)	100.00
Debt tenor of 4.5 years	50.00
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Operating profit exceeded guidance by 0.21 cps	le mile mile mile mile mile mile mile mi
Distributions of 7.25 cps met guidance	Cromwell Property Group S&P/ASX 300 A-REIT Accumulation Index Stapling event in December 2006 to 30 June 2019

Total Securityholder Return (TSR)¹

CROMWELL PROPERTY GROUP

'Invest to Manage' Summary

Investing capital to acquire assets, create new funds and sell down to capital partners

Cromwell Stake

50%

50%

35.8% (pro-forma 32%)

EXISTING 'Invest to Manage' Opportunities

- Cromwell European REIT (CEREIT)
- Seniors Living LDK Healthcare
- Northpoint Tower (Exchanged contracts to sell 1 July 2019)

NEW 'Invest to Manage' Opportunities

400 George Street, Brisbane	50% (Target)
Cromwell Polish Retail Fund	20 - 30% (Target)
 Victoria Avenue, Chatswood 	TBD
700 Collins Street, Melbourne	TBD
\$500 million in other value add opportunities	TBD

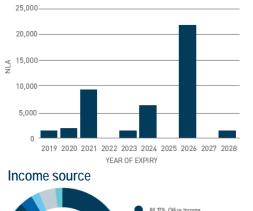


400 George Street, Brisbane

- Asset suitable for new wholesale fund and subsequent sell down to capital partners as part of Invest to Manage strategy
- 35 levels, including four basement levels, a ground level foyer, a mezzanine food court and 30 levels of office above
- Completed in October 2009 and is situated opposite from the Brisbane Magistrates Court in Brisbane's North Quarter Precinct
- Occupancy rate of 99.8% underpinned by blue-chip corporate and State and Commonwealth Government tenants
- Superior sustainability credentials with 5.5 Star NABERS Energy, 4.0 Star NABERS Water and 5.0 Star NABERS Indoor Environment Ratings as well as a 5.0 Star Green Star As-Built Rating

Property Overview	1
Site Area	2,902 sqm
NLA	43,978 sqm
Occupancy	99.8%
WALE	4.9 years
NABERS Energy	5.5 Star
NABERS Water	4.0 Star

Expiry Profile NLA









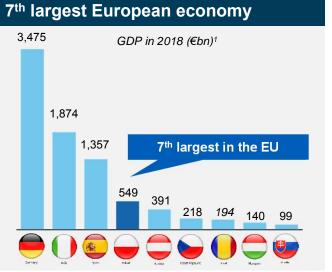
Cromwell Polish Retail Fund

- Cromwell has exercised its pre-emptive right to acquire the third party investor interests in the Fund
- Acquired interests are planned to be rolled into a new Fund which Cromwell will underwrite and take a coinvestment stake (20 – 30%)
- Fund comprises a portfolio of seven, catchment dominating, shopping centres in Poland with GAV of approx. €600 million (\$990 million)
- Local team has managed the Fund for over 10 years and knows assets intimately
- Poland is Europe's success story with a forecast GDP CAGR of 3.1% p.a. over the next 5 years
- High expected growths in disposable income (5.8%), consumer spending and retail sales growth (5.5%)
- Retail rental rates substantially below Western European peers alongside future value enhancement opportunities provide upside



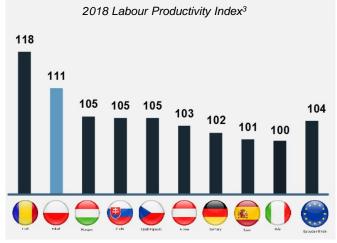


Poland is Europe's Economic Success Story

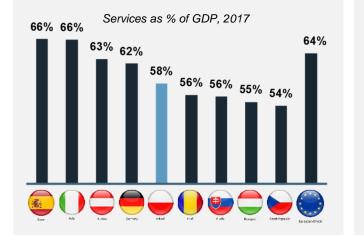


Evolution of GDP indexed^P 140 130 120 110 100 2008 2010 2012 2014 2016 2018

...due to a productive labour market



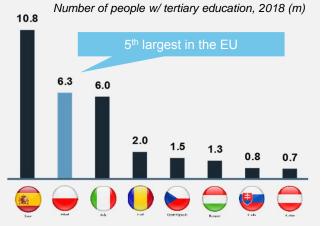
Is an attractive business destination



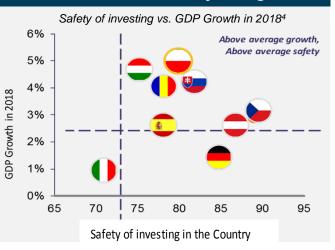
PROPERTY GROUP

CMW – FY19 Results

... with a well educated workforce



...that combines stability and growth



Sources Eurostat, World Bank, CIA World Factbook, IHS Markit

- 1. Year-end estimation as of 15 October 2018
- 2. 2008 set to 100 as a base year
- 3. IHS Markit data as of March 2018 growth in labour productivity, rebased to 2015 (100)
- 4. PRS Group Regional Political Risk Index as of April 2018, (0 = lowest safety, 100 = highest safety)





SECTION 2 Financial and Capital Management Update

Financial Update - FY19 Headline Results¹

FY19 COMMENTARY

- Statutory Profit was \$159.9 million compared to prior corresponding period of \$204.1 million
- Underlying Operating Profit was up 11.1% to \$174.2 million compared to the prior corresponding period (FY18 \$156.8 million)
- Payout ratio of 90% as some funds retained for reinvestment into value adding opportunities within the business
- Distributions amounted to \$157.5 million, a slight increase on the previous year (\$157.1 million)
- Operating profit was 0.21 cps ahead of full year guidance at 8.21 cps
- Distributions per security were 7.25 cps, meeting full year guidance

FY19 Performance Versus PCP

	FY19	FY18	Change
Statutory profit (\$M)	\$159.9	\$204.1	(21.7%)
Statutory profit (cents per security)	7.53	10.89	(30.9%)
Operating profit (\$M) ¹	\$174.2	\$156.8	11.1%
Operating profit (cents per security)	8.21	8.36	(1.8%)
Distributions (\$M)	\$157.5	\$157.1	0.2%
Distributions (cents per security)	7.25	8.34	(13.1%)
Payout ratio	90%	100%	(10.0%)

1. See Appendix for further details of segment results, operating profit and reconciliation to statutory profit



Financial Update - FY19 Segment Results¹

FY19 COMMENTARY

- Direct Property Investment Segment profit was \$136.1 million, up 12.9% from the prior period, driven by strong like-for-like NOI growth
- Indirect Property Investment Segment profit, primarily representing Cromwell's interest in CEREIT, increased 94.9% to \$45.4 million
- Funds and Asset Management segment profit was \$28.5 million, down from \$35.0 million
- Corporate costs include investing into future-proofing the platform, establishing the management team in Singapore and the set-up of an AIFM in Luxembourg in preparation for Brexit

FY19 Segment Profit Versus PCP					
	FY19 (\$M)	FY18 (\$M)	Change		
Direct property investment	136.1	120.6	12.9%		
Indirect property investment	45.4	23.3	94.9%		
Funds and asset management	28.5	35.0	(18.6%)		
Total segment results	210.0	178.9	17.4%		
Finance income	4.8	9.0	46.7%		
Corporate costs ²	(39.6)	(26.7)	(48.3%)		
Income tax expense	(1.0)	(4.4)	77.3%		
Operating profit	174.2	156.8	11.1%		
Operating profit (cents per security)	8.21	8.36	(1.8%)		

- 1. See Appendix for further details of segment results, operating profit and reconciliation to statutory profit
- 2. Includes non-segment specific corporate costs pertaining to Group level functions such as finance and tax, legal, risk and compliance, corporate secretarial and marketing and other corporate services



Financial Update – Balance Sheet Well Positioned

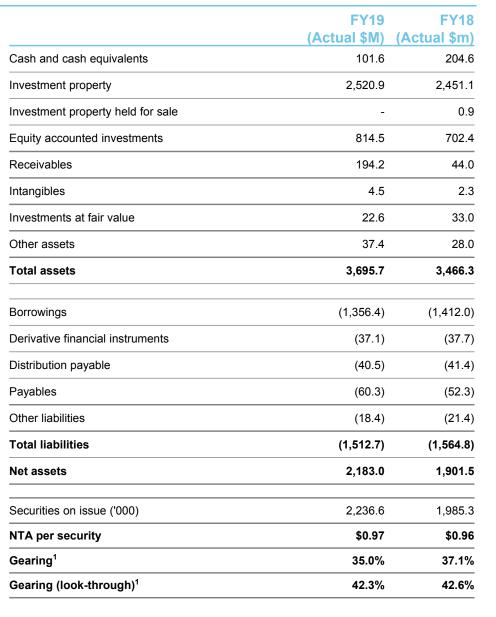
Balance sheet remains well positioned

- Cash and Cash Equivalents of \$101.6 million
- The value of equity accounted investments primarily represented by Cromwell's investments in Northpoint and CEREIT increased by \$112.1 million (16%)
- Total assets increased by 6.6% with borrowings reducing by \$55.6 million
- Net Tangible Assets (NTA) up \$0.01 to \$0.97 per security

Entitlement Offer

- 2 for 13 accelerated non-renounceable entitlement offer concluded in December 2018. The Offer raised \$228 million
- Institutional placement completed June 2019 raising \$375 million plus SPP completed oversubscribed raising a further \$32.5 million in July (new securities allotted July 2019)
- Total number of securities on issue as at 30 June 2019 was 2,236.6 million (1,985.3 million 30 June 2018)

1. Calculated as (total borrowings less cash)/(total tangible assets less cash). Look through gearing adjusts for the 50% interest in Northpoint Tower and 35% interest in CEREIT.



CROMWELL PROPERTY GROUP

Capital Management – Position Improves Further

Strong Debt Profile

- Cromwell has been progressively reducing gearing and is now targeting a 30 – 40% gearing range through the cycle
- Group gearing¹ of 35.0% (42.3% look-through) is in the middle of the revised, through the cycle, target gearing range
- Leverage capacity will be used on a short term basis to execute the 'Invest to Manage' strategy. Pro-forma gearing post capital raises is below target gearing range at 23.9%
- Weighted average debt expiry is 4.5 years diversified across twelve domestic and international lenders and two Convertible Bond issues

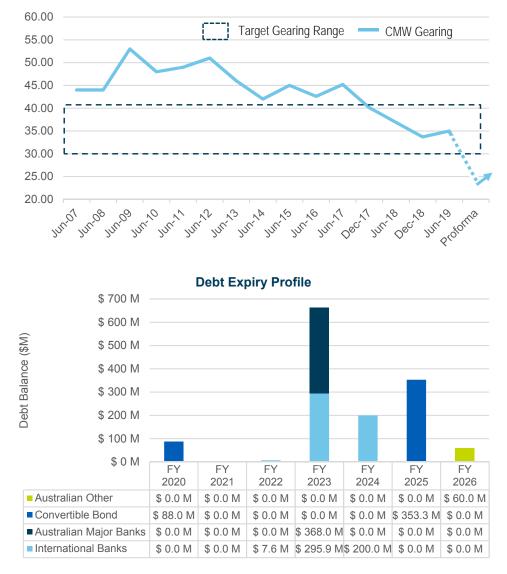
Interest Rate Hedging

- 99.9% of balance sheet hedged with a weighted average hedge term of 3.3 years
- On a look through basis 89.3% hedged with a weighted average hedge term of 2.9 years
- Forward exposures are actively managed against an annually agreed target to ensure the best possible protection

1. Gearing calculated as (total borrowings less cash)/(total tangible assets less cash). Look through gearing adjusts for the 50% interest in Northpoint Tower and 35% of CEREIT and 50% in LDK Joint Venture

CMW – FY19 Results





Group Gearing





SECTION 3 Direct Property Investment

Property Portfolio – Component Snapshot (as at 30 June 2019)

Key Portfolio Metrics

No. properties on balance sheet	21 ¹
Value	A\$2.5bn
WACR	5.8%
Occupancy by NLA	91.7%
WALE	6.9 yrs

1. Note: Northpoint is equity accounted and excluded.



CMW – FY19 Results



Core Portfolio

Wale: 9.4 years Occupancy: 99% NOI growth: 3.3%

QANTAS GLOBAL HQ Mascot, NSW

MCKELL BUILDING Sydney, NSW

STATION STREET Penrith, NSW

CROWN STREET Wollongong, NSW

FARRER PLACE Queanbeyan, NSW

BULL STREET Newcastle, NSW

700 COLLINS STREET Docklands, VIC

VILLAGE CINEMAS Geelong, VIC

HQ NORTH TOWER Fortitude Valley, QLD

Soward Way Greenway, ACT

Core+ Portfolio

28%

Wale: 3.1 years Occupancy: 95% NOI growth: 5.3%

207 KENT STREET Sydney, NSW

475 VICTORIA AVENUE Chatswood, NSW

REGENT CINEMA CENTRE Albury, NSW

ORACLE BUILDING Lyneham, ACT

TGA COMPLEX Symonston, ACT

200 MARY STREET Brisbane, QLD

Active Portfolio

3%

Wale: 0.6 years Occupancy: 52% NOI growth: 120.6%

TUGGERANONG CAR PARK Greenway, ACT

LOVETT TOWER Woden, ACT

BORROWDALE HOUSE Woden, ACT

19 NATIONAL CIRCUIT Barton, ACT

WAKEFIELD STREET Adelaide, SA

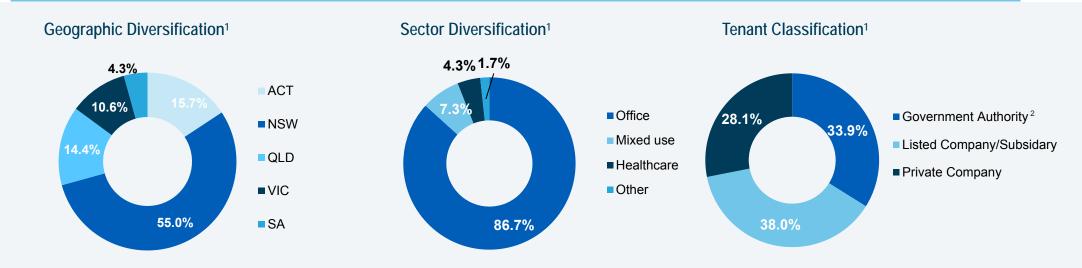
Property Portfolio – Valuations Continue To Rise

- Eleven assets were externally revalued in the period representing approximately half of the portfolio by value
- Fair value increase in investment property of \$74.9 million net of property improvements, lease costs and incentives
- Weighted Average Cap Rate for the total portfolio (incl. Northpoint) tightened by 0.31% to 5.73%





Property Portfolio – Tenant Profile Remains Robust



Top 5 Tenants ¹	% of Gross Income	Cumulative %	Credit Rating ³
Federal Government	19.0%	19.0%	AAA
Qantas	15.6%	34.6%	Baa2
NSW State Government	13.8%	48.4%	AAA
Calvary Healthcare	4.3%	52.7%	N/A
AECOM Australia Pty Ltd	3.6%	56.3%	BB
TOTAL	56.3%		

- 1. By gross passing income
- 2. Includes Government owned and funded entities
- 3. S&P Ratings as at 28 August 2019

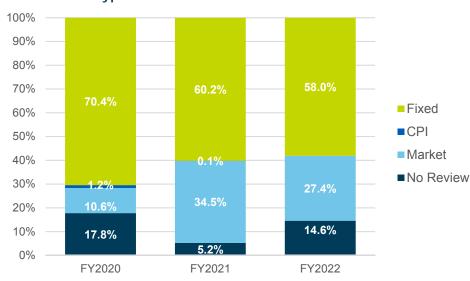
All statistics incorporate CMW's 50% ownership of Northpoint



- Tenant profile remains consistent and of high quality
 - Top 5 tenants account for 56.3% of income
 - Government² contributes just over one third (33.9%) of income and will increase further post settlement of 400 George Street
- More than half of portfolio is in NSW and benefitting from strong leasing conditions, ACT next largest at 15.7%
- Minimal exposure to residential and retail sectors

Property Portfolio – Long WALE of 6.9 years

- WALE of 6.9 years
- Vacancy by NLA of 8.3%¹
- Vacancy excluding the active asset portfolio is 2.0%
- Average fixed review in next three years
 - 3.70% over 70% of portfolio in FY20
 - 3.08% over 60% of portfolio in FY21
 - 3.74% over 58% of portfolio in FY22



Next Review Type^{2,3}

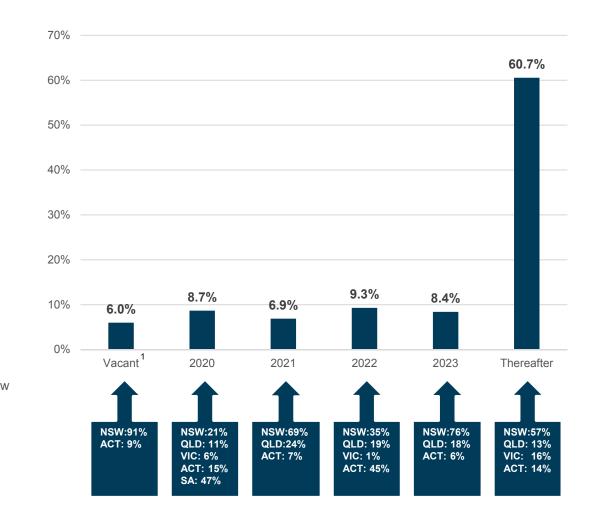
1. Includes vacancy, holdover, casual

2. Includes CPI reviews with a fixed minimum amount

3. Calculated on current gross passing income, subject to review and rounding All statistics incorporate 50% of Northpoint



Lease Expiry Profile % Gross Income³



Property Portfolio – Strong Leasing Success

Leasing update

 Core portfolio is 99% leased with the core+ portfolio at 95% on the back of 67 lease transactions for a total of 56,000 sqm

Major transactions

- 24,800 sqm of lease renewals at HQ North including major renewals of leases to AECOM, TechnologyOne and Bechtel
- 9,800 sqm at Northpoint including 1,600 sqm of retail and whole floors to Access Marketing and Communications, Veriant and Secure Parking
- 5,500 sqm at 207 Kent Street including whole floors to Compass Services Offices, Pipe Networks and Leap Software Developments

Major future lease expiries >1% of gross income

- Active Asset Wakefield Street where Calvary Healthcare Adelaide occupy 17,881 sqm expiring February 2020 (4.3% of portfolio)
- 2. Core+ Asset Victoria Avenue where Reed Elsevier Australia occupy 8,231 sqm expiring December 2020 (2.6% of portfolio)
- 3. Active Asset Centenary House where Commonwealth Government occupy 7,048 sqm expiring Jan 2020 (1.4% of portfolio)





Northpoint, North Sydney



207 Kent Street, Sydney

HQ North, Fortitude Valley



Wakefield Street, Adelaide



Victoria Avenue, Chatswood



Property Portfolio – c.\$1 Billion Development Pipeline

- Asset recycling strategy has been ongoing since 2010 with over \$520 million of assets sold since start of FY18
- Funds have facilitated development of a c.\$1 billion pipeline of new value add opportunities in owned property portfolio

	Greenway, ACT ¹	Victoria Avenue, Chatswood NSW	700 Collins Street, Melbourne VIC	Confidential Projects
Description	Construction has commenced converting office buildings to Seniors Living, with 35,000sqm capacity for further development	Additional permissions sought from Council. Public notice period completed, expecting response towards end of year with construction, subject to Council approval, starting early in 2020	DA submitted July 2019 for an additional 13,000 sqm of office, 182 room hotel and c. 280 residential accommodation units. Response expected mid 2020	Negotiations on redevelopment of existing assets with new and existing tenants
Status	Current	Announced	Awaiting DA Approval	New
Estimated development cost	>\$150m	c.\$100m	c.\$350m	>\$500m
Proposed timing	FY19-21	FY20-22	FY21-24	FY20+

1. Cromwell has a 50% ownership interest in LDK Healthcare, the operator of a planned Seniors Living community at Greenway, ACT







SECTION 4 Indirect Property Investment

Indirect Investment – Segment Results Up Strongly

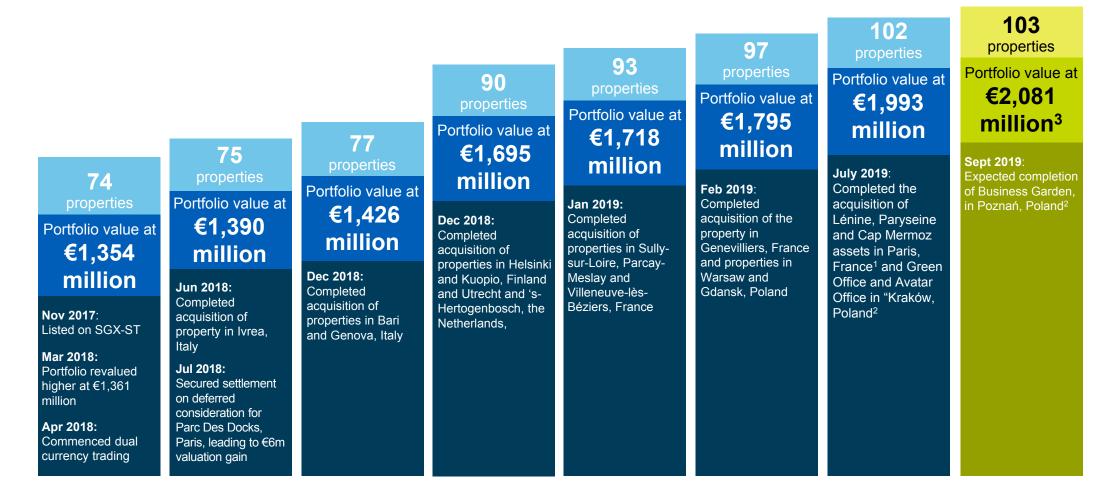
- Operating profit for the segment was \$45.4 million up 95% from \$23.3 million in the prior period
- This was mostly due to CEREIT, which announced 2019 results to the Singapore Exchange Securities Trading Limited on 27 February 2019¹
- During the year CEREIT announced acquisition of two sizable portfolios:
 - 23 assets across Netherlands, Finland, Poland, Italy and France for a total €224 million
 - Six assets in France and Poland for a total of €247 million
- CEREIT has delivered consistently above the IPO Forecast² since listing and reported:
 - Net Property Income of €90.2 million, 3.7% above IPO Forecast
 - adjusted 13-month distributions per unit, of 4.70 Euro cents, above IPO forecast by 1.4%
- 1. For the Financial Period, which refers to the financial period from 30 November 2017 to 31 December 2018
- €1,354 million at IPO versus €2,060 million upon successful completion of the sale of Parc d'Osny.
- 3. The adjusted DPU normalises the impact of the enlarged Unit base from the Rights Issue
- 4. Refers to "aggregate leverage" defined under the Property Funds Appendix; as compared to the Prospectus proforma balance sheet aggregate leverage as at listing date stated at 36.8%



CEREIT Key Financial Highlights H2 2019

Gross revenue up 1.3%² Net Property Income up 3.7%² Portfolio value up >50%² since IPO Adjusted³ Distribution per Unit of 4.7 Euro cents up by 1.4% Total Asset Value ("GAV") €1.8 billion up by 32.0%

Indirect Investment – CEREIT Growth >50% since IPO



1. Lénine, Paryseine and Cap Mermoz are herein referred to as "Greater Paris Properties"

2. Green Office, Avatar Office and Business Garden are herein referred to as "Poland Properties"

3. Based on a total of 103 properties (97 properties valued as at 30 June 2019 and 6 properties as per the announced acquisitions on 21 June 2019 recorded at purchase price). Upon successful completion of the sale of Parc d'Osny, Portfolio value will stand at € 2,060 million with a total 102 properties



Indirect Investment - CEREIT Portfolio as at 30 June 2019

1. 3º 1 2 100

(Excluding the Acquisitions of Six Predominantly Office Properties in France and Poland)

Properties		97		Nexes	Finland	
Occupancy Rate (by lettable ar	ea)	91.6%	13/2		Properties	11
Valuation (€) ¹	,	1,834.5 million			Lettable Area (sq m)	61,977
			- 37		Valuation (€ million)	115.5
WALE / WALB ²		4.7 years / 3.8 years			% of Portfolio	6.3%
% Freehold ³		90.6%	3.5	i and	Average Reversionary Yield	7.8%
Average Reversionary Yield ⁴		6.7%	A STATE AND A STAT		Germany	
Denmark			Salar Salar		Properties	11
Properties	13	4		4	Lettable Area (sq m)	166,738
Lettable Area (sq m)	151,491	2			Valuation (€ million)	118.6
Valuation (€ million)	83.2	and the second second		1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	% of Portfolio	6.5%
% of Portfolio	4.5%		5 1 ×		Average Reversionary Yield	6.9%
Average Reversionary Yield	7.8%					
The Netherlands					– Poland	
Properties	17				Properties	3
Lettable Area (sq m)	260,205	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			Lettable Area (sq m)	34,362
Valuation (€ million)	627.0				Valuation (€ million)	73.2
% of Portfolio	34.2%			South and the second	% of Portfolio	4.0%
Average Reversionary Yield	5.7%		and the second of the		Average Reversionary Yield	8.5%
Italv		· · · · · · · · · · · · · · · · · · ·			France	
Properties	17				Properties	25
Lettable Area (sq m)	335,977	1 m 2			Lettable Area (sq m)	370,090
Valuation (€ million)	458.6				Valuation (€ million)	358.5
% of Portfolio	25.0%	73	and the second se	S	% of Portfolio	19.5%
Average Reversionary Yield	6.0%				Average Reversionary Yield	8.2%
Valuations as at 30 June 2019			-	Margace "		

Valuations as at 30 June 2019

WALE and WALB as at 30 June 2019. WALE is defined as weighted average lease expiry by headline rent based on the final termination date of the agreement (assuming the tenant-customer does not terminate the lease on any of the permissible break date(s), if applicable); WALB is defined as the weighted average lease break by headline rent based on the earlier of the next permissible break date at the tenant's election or the expiry of the lease

% freehold and continuing / perpetual leasehold by value 3.

4. A proxy to present cap rate. Reversionary Yield is the net market rental value per annum (net of non-recoverable running costs and ground rent) expressed as a percentage of the net capital value. The reversionary yield for the portfolio and sub portfolios is the average reversionary yield weighted by the valuation



Indirect Investment – Seniors Living Opportunity

Seniors Living opportunity

- Cromwell has invested in a 50% ownership interest in LDK Healthcare with LDK Managing Director Paul Browne
- LDK has one operational village in North Sydney and one in Greenway, ACT due to begin accepting residents in 2020
- Ongoing discussions with a number of institutional capital partners interested in the opportunity with potential to establish a sizeable business over the next three to five years

Villages update

- The Landings, 220 home Seniors village on the Upper North Shore Sydney was acquired for \$60 million earlier in 2019
- Successful conversion of 97% of existing residents to LDK operating model, further expansion of the village is now under investigation
- Progress is also well underway on adaptive re-use of Tuggeranong
 Office Park to a planned >390 apartment, 500 resident community
- Sales suite has opened, presales have commenced and are ahead of target with first residents planned to move early 2020



The Landings, North Turramurra, NSW



Greenway, ACT







SECTION 5 Funds and Asset Management

Funds Management – Foundations In Place

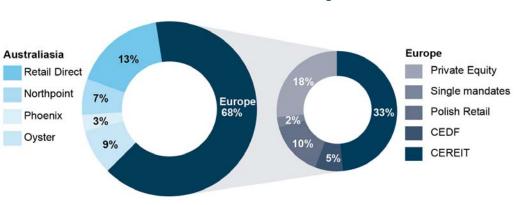
- Total Funds and Asset management segment profit was \$28.5 million (FY18 \$35.0 million)
- Total segment AUM increased 3.2% to \$9 billion driven by an increase in retail AUM to \$2.3 billion (FY18 \$2 billion) while wholesale AUM was unchanged at \$6.7 billion

European Funds Management Update

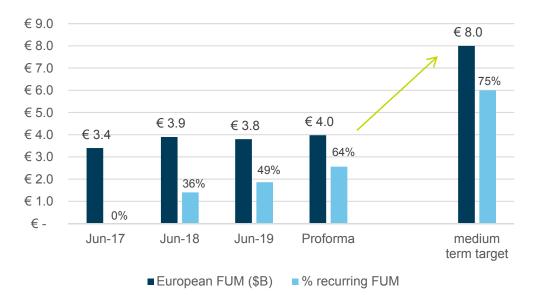
- FUM within Europe was steady at €3.8 billion but just under half (49%) is now successfully underpinned by longer dated capital
- Post completion of recent CEREIT acquisitions and successful acquisition of investor interests in Cromwell Polish Retail Fund this will increase to 64%
- This will provide the business with steady, recurring earnings and make it less prone to transactional income
- Platform is ready to scale with medium term target of €8 billion and 75% of earnings from recurring income

1. Based upon successful completion of CEREIT properties plus Cromwell Polish Retail Fund. There is no certainty that this will complete.





Cromwell Funds Under Management

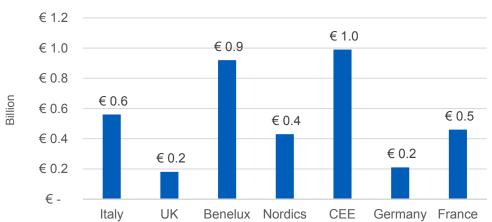


Path to Securing European FUM¹

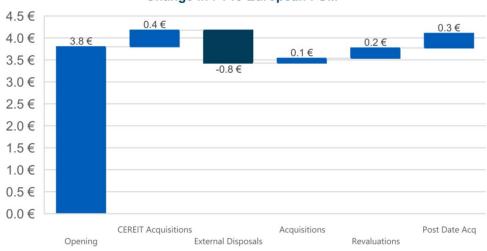
Funds Management – High Level of Activity Continues

Key activity in Europe

- High level of leasing activity across the platform with 437,000 sqm of leases signed in 550 transactions, more than ten per week, every week, for the year
- Czech Republic. Completion of Hradec Kralové Logistics
 Park and sale of Cestlice Business Park for €17.5 million
- Germany: Signed new lease with Schmalz + Schön Logistik
 Gruppe for 13,204 sqm of warehouse space in Frickenhausen
- Italy: Acquired two office properties in Bari and Genova on behalf of CEREIT for €37.5 million and the 21,688 sqm Pirelli Tyre facility in Milan for €88 million on behalf of a Korean capital partner
- Netherlands: Sold four office buildings, totalling 25,417 sqm from funds of Goldman Sachs for €34.7 million
- Poland: 12,000 sqm redevelopment of Centrum Janki in
 Warsaw completed for €65 million
- UK: Sold eight assets from Alpha Portfolio totalling 529,020 square feet to M7 Real Estate for £66.3 million



European FUM by Region



Change in FY19 European FUM

Funds Management – DPF adds two assets

Retail Funds Management

- Retail Funds Management segment profit was driven by a performance fee of \$4.1 million realised on extension of Ipswich City Heart Trust
- 98.4% of votes cast by unitholders were in favour of the resolution to extend the Trust's term from December 2018 to June 2023
- Queensland State Government occupies 90% of the NLA and more than 10 years remained on the initial lease term
- Retail AUM increased to \$2.3 billion from \$2.0 billion in FY18

Cromwell Direct Property Fund (DPF)

- DPF purchased its fifth and sixth direct assets during the year,
 - 420 Flinders Street, Townsville for \$63.5 million
 - Altitude Corporate Centre, Mascot in Sydney for \$113.3 million
- Gross assets now in excess of \$380 million and performance since inception (August 2013) is 10.3% annualised (30 June 2019)
- DPF has a highly recommended rating from independent research house Lonsec and currently has a distribution yield of 5.8%



420 Flinders Street, Townsville



Altitude Corporate Centre

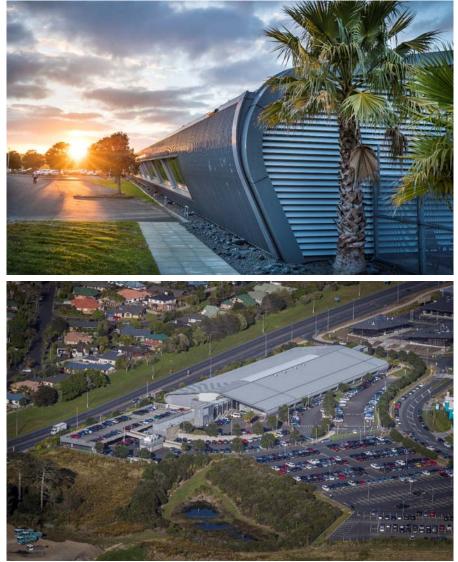


Funds Management – Oyster Continues Growth

 AUM at Oyster Group in New Zealand (50% interest) was up to NZ\$1.7 billion (FY18 NZ\$1.5 billion)

Key activity during the year

- Settlement of the 6.2-hectare Central Park Corporate Centre for NZ\$209 million in July 2018
- Purchase of C-Drive technology and innovation hub, Albany, Auckland for NZ\$50.5 million was declared unconditional in December 2018. A single asset, retail investor fund was subsequently marketed and closed quickly, fully subscribed
- Oyster Direct Property Fund re-opened in May and purchased two adjoining industrial properties in Wellington; 6 Hurring Place and 12 Newlands Road. Since inception to 31 March 2019, the fund has delivered an annualised total return of 13.85% (pre-tax)
- The recent April 2019 opening of 45 new stores, 17 new dining options and an 800-seat cinema has showcased Oysters asset management skills within the enclosed mall at Tauranga Crossing receiving 70,000 visitors in its first four days of re-opening



C-Drive, Albany, Auckland



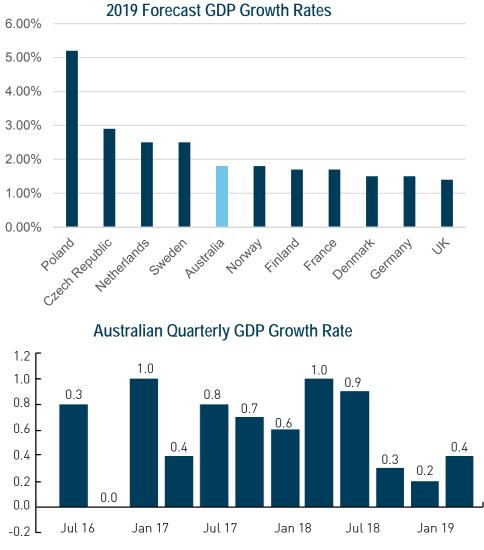




SECTION 5 Outlook and Guidance

Outlook – Global Volatility Creates Opportunity

- Ripple effects of the US-China trade war are being felt globally
- Spiking economic policy uncertainty will lead to an increase in market volatility, and also opportunity, around the world
- Australia is not immune and GDP growth has been revised down to around 1.80%. Reserve Bank has dropped interest rates by 0.50% with expectations that there may be more to come
- The Eurozone economy has also slowed with Brexit looming and 2019 GDP growth across the EU27 now anticipated to be 1.20%
- This however masks sizable variances within Europe as Poland, Czech Republic, Netherlands and Sweden are all expected to out-perform other European countries (and Australia)
- Eurozone data indicates a struggling manufacturing sector is being offset by strong domestic demand underpinned by unemployment at a decade low of 7.5%

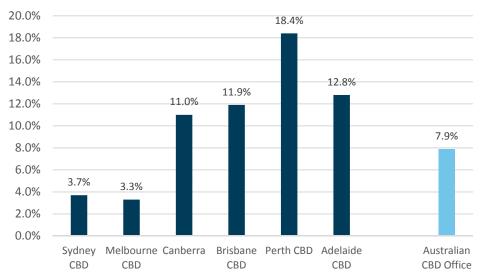


Source: Trading Economics.com, Australian Bureau of statistics

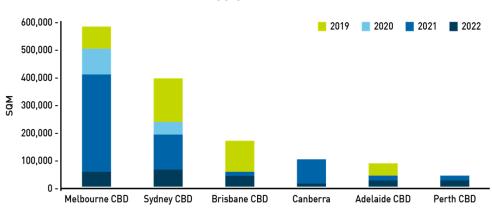


Outlook – Australian Real Estate Snapshot

- Sydney and Melbourne CBDs have cyclical low CBD office vacancy rates (3.7% and 3.3% respectively)
- Both markets are now in a development phase, with 1.4 million sqm of new stock in pipeline, 40% of which is in Melbourne
- Canberra rate is steady at 11.0% and Brisbane vacancy rates have dropped below their long term average at 11.9%
- Vacancies continue to remain elevated elsewhere particularly in Perth 18.4% and Adelaide 12.8%
- Competition means office and industrial / logistics yields continue to tighten albeit residential and some retail subsectors are out of favour
- Investor demand is down slightly on record levels in 2018 but offshore capital is continuing to invest in Australian commercial real estate



Source: PCA



Future Supply of CBD Markets

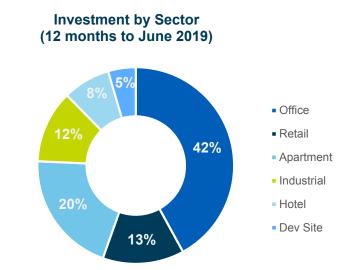
Total Vacancy Factor (%)

Source: PCA

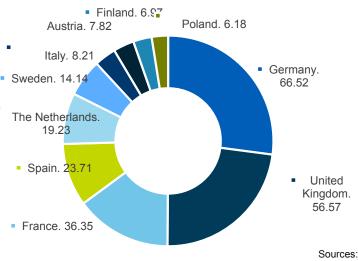


Outlook – European Real Estate Snapshot

- Europe's real estate markets are in relatively good health despite a slowing economy and lower investment volumes across the region
- European real estate capital inflows are still robust (44% of all global inflows in 2Q) but have edged down since the beginning of 2019, with Asian capital continuing to be the dominant force
- The office sector continues to be the most sought-after, securing 43% of 2Q trading volumes, similar to 1Q; the industrial sector recorded a market share of 10% a similar level to the last twelve months
- Yields remain at historic lows across office and industrial sectors in the majority of locations having stabilised across at the end of 2018
- Germany surpassed the UK in volume but both markets continue to take the majority of investment. France, Netherlands and Spain continue to round out the top 5
- Gateway European cities and Tier II markets with robust fundamentals will continue to attract institutional investment



Top 10 European Destinations (€ billion, 12 months to June 2019)



Real Capital Analytics – data as at 29 July 2019 BNP Paribas – Investment Markets in Europe 2Q 2019



FY20 Guidance Affirmed at Top of Range

- Business well-positioned to meet possible risks, strong balance sheet with low gearing, long debt tenor, long WALE and favourable lease expiries
- Focus continues to be on execution of asset recycling initiatives and 'Invest To Manage' strategy
- Capital raised will be deployed and transactions executed when and where there are opportunities to do so, with an eye to long-term value creation
- FY20 operating profit affirmed at top end of previous guidance range at 8.30 cps with FY20 distribution guidance affirmed at 7.50 cps
- This represents an operating profit yield of 6.69% and a distribution yield of 6.05% respectively¹

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1) Based on CMW closing share price of \$1.24 as at 28 August 2019







APPENDICES Additional Information

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Cromwell Property Group Statistics



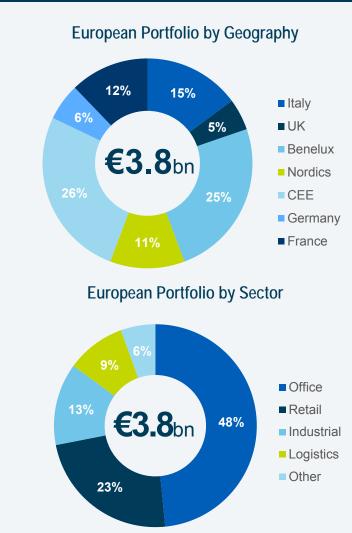


Local European Footprint

20 regional offices providing on the ground local market knowledge and expertise



BENELUX	GERMANY	ITALY	UK
Amsterdam	Berlin	Milan	Edinburgh
Luxembourg	Düsseldorf	NORDICS	Leeds
CEE	Frankfurt	Copenhagen	London
Bucharest	Hamburg	Helsinki	Scarborough
Prague	Munich	Malmö	FRANCE
Warsaw		Stockholm	Paris





Polish Macroeconomic Statistics

	2017	2018	2019	2020	2021	2022	2023
Market demand rating: 3.0/10							
Domestic demand, % y/y	4.9	5.3	3.9	3.8	3.0	2.6	2.4
Government balance, % of GDP	-1.6	-0.5	-0.7	-1.4	-1.5	-1.4	-1.4
Gross government debt, % of GDP	51.9	50.1	48.3	46.3	44.5	43.4	42.7
Policy interest rate, %	1.50	1.50	1.50	1.59	1.91	2.31	2.8
Domestic credit, % of GDP	73.5	73.6	73.9	73.9	73.9	73.9	73.9
Fixed investment, % of GDP	17.7	18.1	18.6	19.2	19.7	20.0	20.1
Output gap, % of GDP	0.1	2.1	1.9	1.6	1.5	1.1	0.6
Real GDP per capita, 2015 US\$	13551	14242	14752	15230	15652	16036	16417
Market cost rating: 3.0/10							
Nominal unit wage costs, 2010=100	111.3	113.8	117.5	119.8	122.3	125.2	128.3
Real fuel imports % total imports	19.9	25.2	28.5	27.5	26.7	25.9	25.3
Energy use per unit of GDPPPP	91.3	88.0	84.6	81.3	77.9	74.6	71.3
Exchange rate, average, LCU per US\$	3.78	3.61	3.75	3.56	3.39	3.33	3.3
Output gap, % of GDP	0.1	2.1	1.9	1.6	1.5	1.1	0.0
Unemployment rate, %	7.3	6.1	5.4	5.1	4.9	4.8	4.8
Real GDP per capita, 2015 US\$	13551	14242	14752	15230	15652	16036	1641
Exchange rate rating: 2.5/10							
Exchange rate, average, LCU per US\$	3.78	3.61	3.75	3.56	3.39	3.33	3.30
Exchange rate, avg, PPP, LCU per US\$	1.76	1.74	1.75	1.76	1.77	1.78	1.78
Current account of BOP, % of GDP	0.2	-0.7	-1.5	-1.6	-1.7	-1.7	-1.
External debt, % of GDP	69.7	63.4	62.5	58.8	55.5	54.0	53.1
Policy interest rate, %	1.50	1.50	1.50	1.59	1.91	2.31	2.8
FX reserves, months of imports	5.2	5.0	5.2	4.8	4.6	4.6	4.

Source: Oxford Economics, 9 May 2019

Household spending

Tight labour markets kept nominal wage growth at a strong 6.9% y/y in Q1, boding well for consumer spending this year. Unemployment is no longer falling as rapidly as at the start of 2018, while the level of vacancies is lower than a year ago. But the impact of past wage rises will be sustained for a few quarters more and we expect consumption growth to moderate only slightly this year to around 1% per quarter.



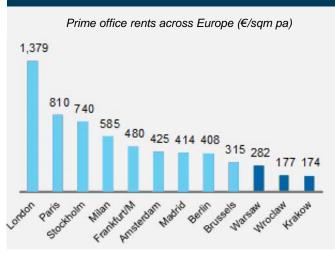


Polish Real Estate Market

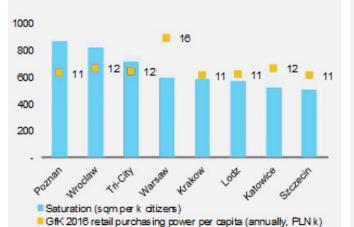
Solid market liquidity



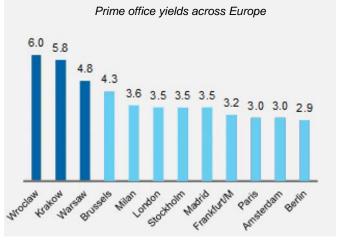
Some of the most affordable rents



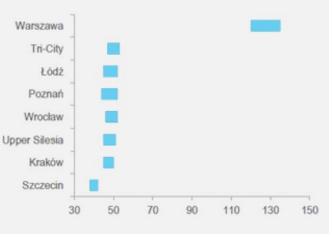
Retail growth potential in major cities



Offering attractive yields

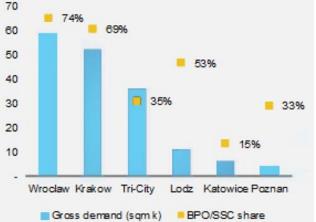


Warsaw most attractive retail market



Prime shopping centre rents (€/sqm/month)

Sources REAS, JLL, Colliers International, CBRE, Cushman & Wakefield, EY

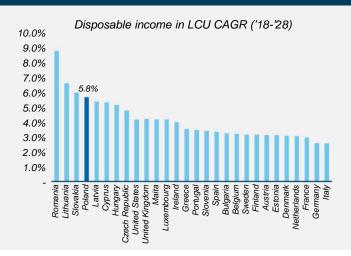


CROMWELL PROPERTY GROUP

High demand from SSC/BPO

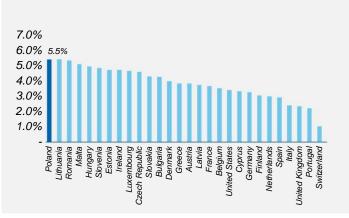
Polish Real Estate Market

Growing disposable income

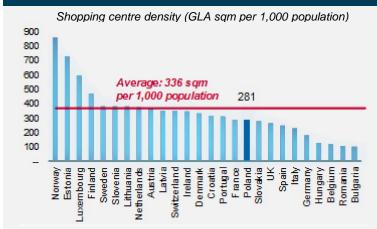


Translates into high expected growth

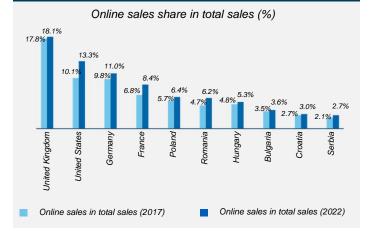
Retail sales CAGR ('18-'28)



Catch-up potential driven by low retail density



Low exposure to online



Key demand drivers

- Growing disposable income, expected to be reflected in consumer spending
- Total retail sales growth
- Catch-up potential, due to low retail density in Poland compared to Western Europe
- Shift from offline to online
 - Despite high forecasted increases in the online retail sales retail sales in Poland still mostly driven by offline sales
 - Physical stores will continue to play a key role in the retail experience, thanks to customer preference to touch and feel / try on a product before purchase



Sources Cushman & Wakefield, Oxford Economics, Statista

FY19 Operating and Statutory Profit Reconciliation

		FY19 (\$M)	FY18 (\$M)
Profit from operations		174.2	156.8
Operating EPS (cents per security)		8.21 cps	8.36 cps
Gain/(loss) on sale of investment properties		0.7	(5.0)
Gain on sale of listed securities		-	15.7
Loss on disposal of other assets		(0.3)	-
Finance costs attributable to disposal group/other assets		-	(2.1)
Other transaction costs		(2.9)	(5.7)
Fair value net gains / (write-downs)	Investment properties	86.4	77.4
	Derivative financial instruments	(10.5)	(13.7)
	Investments at fair value through profit or loss	(9.2)	(3.5)
Non-cash property investment income / (expense)	Straight-line lease income	9.3	27.8
	Lease incentive amortisation	(18.8)	(17.8)
	Lease cost amortisation	(2.0)	(1.7)
Other non-cash expenses:	Amortisation of loan transaction costs	(7.8)	(21.2)
	Net exchange / (loss) on foreign currency borrowings	(12.7)	(10.3)
	Costs in relation to asset classified as held for sale	(35.3)	-
	Net decrease in recoverable amounts	(0.4)	(76.1)
	Amortisation and depreciation, net of deferred tax expense ¹	(2.4)	(4.4)
	Relating to equity accounted investments ²	1.6	94.8
	Net profit from discontinued operations	-	1.5
	Net foreign exchange losses	(3.0)	(3.2)
	Restructure costs ³	0.3	(4.7)
	Net tax losses utilised ⁴	(7.3)	(0.5)
Profit for the year		159.9	204.1
Statutory EPS (cents per security)		7.53 cps	10.89 cps

1. Comprises depreciation of plant and equipment and amortisation of intangible assets, including management rights and associated deferral tax liability

2. Comprises fair value adjustments included in share of profit of equity accounted entities

3. Relates to the transition of funds management responsibilities for the CEREIT portfolio from Europe to Singapore

4. Comprises tax expense attributable to changes in deferred tax assets recognised as a result of carried forward tax losses and other relevant tax-related adjustments



Segment Result – Operating Earnings Detail¹

	Direct Property	Indirect Property	Funds And Asset	
Full Year ending 30 June 2019	Investment	Investment	Management	FILLO
	(\$M)	(\$M)	(\$M)	FY19
Segment revenue				
Rental income and recoverable outgoings	208.0	-	-	208.0
Operating profits of equity accounted investments	-	51.8	2.2	54.0
Development Sales	9.5	-	-	9.5
Funds and asset management fees	-	-	105.4	105.4
Distributions	-	2.5	-	2.5
Total segment revenue and other income	217.5	54.3	107.6	379.4
Segment expenses				
Property expenses	(38.1)	-	-	(38.1)
Development costs	(5.9)	-	-	(5.9)
Funds and asset management direct costs	<u> </u>	_	(60.7)	(60.7)
Other expenses	(1.2)	(3.4)	(12.5)	(17.1)
Total segment expenses	(45.2)	(3.4)	(73.2)	(121.8)
EBITDA	172.3	50.9	34.4	257.6
Finance costs	(36.2)	(5.5)	(5.9)	(47.6)
Segment profit after finance costs	136.1	45.4	28.5	210.0
Unallocated items				
Finance income				4.8
Corporate costs ¹				(39.6)
Income tax expense				(1.0)
Segment profit				174.2
Weighted Average Securities on Issue ('000)		-		2,236.6

Weighted Average Securities on Issue ('000)

1. Includes non-segment specific corporate costs pertaining to Group level functions such as finance and tax, legal, risk and compliance, corporate secretarial, marketing and other corporate services



Property Portfolio – Top 10 Assets

Asset	State	e Class	Current Market Value (\$M)	Cap Rate	Occupancy % by NLA	WALE	Major Tenants
Qantas HQ	NSW	Office	502.0	5.13%	100.0%	12.3 years	Qantas Airways Limited
700 Collins Street	VIC	Office	306.0	5.25%	99.8%	6.2 years	Bureau of Meteorology, Metro Trains
Northpoint Tower ¹	NSW	Mixed use	299.3	4.92%	91.5%	5.2 years	CPT Operations, Griffith Hack, Zurich
Kent Street, Sydney	NSW	Office	298.0	6.25%	98.7%	4.3 years	Symantec, Mann Judd, Hajoti
Soward Way	ACT	Office	280.4	5.00%	100.0%	13.2 years	Federal Government
McKell Building	NSW	Office	260.0	5.38%	100.0%	9.0 years	NSW State Government
HQ North Tower	QLD	Office	232.0	6.13%	94.4%	5.7 years	AECOM, TechnologyOne
Victoria Avenue	NSW	Office	232.0	6.00%	93.5%	2.4 years	Reed Elsevier, Leighton Contractors, Ventia
200 Mary Street	QLD	Office	80.0	6.75%	93.1%	2.4 years	Secure Parking, Cromwell, Logicamms
Wakefield Street	SA	Healthcare	50.5	8.50%	100.0%	0.7 years	Calvary Healthcare
Total Top 10 Assets			2,540.2	5.55%	97.4%	7.1 years	
Balance of Portfolio			280.0	6.93%	75.2%	5.3 years	
Total			2,820.2	5.73%	91.7%	6.8 years	

1. Represents Cromwell's 50% interest in Northpoint Tower



Property Portfolio – Top 20 Leases

Tenant	Tenant Classification	Expiry Date	% of Portfolio Rental Income
Qantas Airways Limited	Listed Company/Subsidiary	Dec-32	15.6%
Commonwealth of Australia (Dept of Social Services)	Government Authority	Sep-32	8.5%
Government Property NSW	Government Authority	Jun-28	7.5%
Bureau of Meteorology	Government Authority	Jul-26	4.4%
Calvary Healthcare Adelaide PTY LTD	Private Company	Feb-20	4.3%
Therapeutic Goods Administration	Government Authority	Jun-22	4.0%
AECOM Australia Pty Ltd	Listed Company/Subsidiary	Sep-25	3.6%
TechnologyOne Limited	Listed Company/Subsidiary	Apr-26	3.4%
Metro Trains Melbourne Pty Ltd	Private Company	Feb-25	3.1%
Reed Elsevier Australia Pty Limited	Listed Company/Subsidiary	Dec-20	2.6%
Symantec (Australia) Pty Ltd	Listed Company/Subsidiary	Jul-21	2.5%
Government Property NSW	Government Authority	Jun-28	1.9%
Government Property NSW	Government Authority	Jun-28	1.7%
Commonwealth of Australia (ANAO)	Government Authority	Jan-20	1.4%
Government Property NSW	Government Authority	Jun-28	1.4%
Government Property NSW	Government Authority	Jun-28	1.4%
Ventia Pty Ltd	Private Company	Feb-23	1.3%
Mann Judd	Private Company	Dec-22	1.2%
CS Energy Limited	Government Authority	Jun-23	1.0%
Village Cinemas	Listed Company/Subsidiary	Mar-25	0.9%
			71.7%



Property Portfolio – Net Property Income¹

	FY19 (\$M)	FY18 (\$M)	Variance (\$M)	Variance (%)
Soward Way, Greenway	15.3	11.4	3.9	34.2%
Village Cinema Geelong	1.5	1.3	0.2	15.4%
Farrer Place, Queanbeyan	2.1	2.0	0.1	5.0%
Crown Street, Wollongong	2.8	2.7	0.1	3.7%
Qantas HQ	29.0	28.1	0.9	3.2%
700 Collins Street	16.4	16.0	0.4	2.5%
Station Street, Penrith	2.7	2.7	-	0.0%
Bull Street, Newcastle	1.7	1.7	-	0.0%
McKell Building	12.2	12.3	(0.1)	(0.8%)
HQ North Tower	16.0	18.3	(2.3)	(12.6%)
Core Total	99.7	96.5	3.2	3.3%

	FY19 (\$M)	FY18 (\$M)	Variance (\$M)	Variance (%)
200 Mary Street	6.9	5.7	1.2	21.1%
Kent Street, Sydney	15.4	14.2	1.2	8.5%
TGA Complex	7.2	7.0	0.2	2.9%
Victoria Avenue	13.0	13.0	-	0.0%
Regent Cinema Centre	1.3	1.3	-	0.0%
Oracle Building	2.1	2.4	(0.3)	(12.5%)
Core+ Total	45.9	43.6	2.3	5.3%

1. Includes only properties held for all of FY19 and FY18. Northpoint is equity accounted and therefore excluded from above analysis



CMW – FY19 Results

Property Portfolio – Net Property Income¹

	FY19 (\$M)	FY18 (\$M)	Variance (\$M)	Variance (%)
Tuggeranong Office Car Park	(0.7)	0.0	(0.7)	N/A
Lovett Tower	1.5	2.3	(0.8)	(34.8%)
Borrowdale House	(0.1)	(0.1)	0.0	0.0%
19 National Circuit	2.5	3.1	(0.6)	(19.4%)
Wakefield St, Adelaide	18.2	4.4	13.8	313.6%
Active Assets Total	21.4	9.7	11.7	120.6%
TOTAL HELD PROPERTIES ¹	167.0	149.8	17.2	11.5%
Tuggeranong Office park	3.2	2.1	1.1	52.4%
Forestry House, Brisbane	0.0	6.4	(6.4)	(100.0%)
Huntingfield Avenue	0.0	(0.2)	0.2	(100.0%)
Musk Avenue	0.0	4.4	(4.4)	(100.0%)
Bundall Corporate centre	0.0	(0.2)	0.2	(100.0%)
Health House, Brisbane	0.0	(0.4)	0.4	(100.0%)
Car Parking / Mary Street Business Hub	0.9	(0.4)	1.3	(325.0%)
Other consolidation adjustments	4.9	5.3	(0.4)	(7.5%)
Sold / Purchased Assets / Other Total	9.0	17.0	(8.0)	(47.1%)
TOTAL NET PROPERTY INCOME	176.0	166.8	9.2	5.5%

1. Includes only properties held for all of FY19 and FY18. Northpoint is equity accounted and therefore excluded from above analysis



Property Portfolio – Movement In Book Value

- Strategy of continuously improving portfolio through acquisitions since 2010
- Recycling of capital means disposing of assets before asset has large capex requirements
- In-sourced facilities management model also lowers lifecycle capex

	FY19 (\$M)	FY18 (\$M)	FY17 (\$M)	FY16 (\$M)	FY15 (\$M)	FY14 (\$M)	FY13 (\$M)	FY12 (\$M)	FY11 (\$M)	FY10 (\$M)
Opening balance	2,451.1	2,357.8	2,274.0	2,101.0	2,249.5	2,396.0	1,724.4	1,444.9	1,064.1	1,117.2
Acquisitions		51.8	-	-	8.0	-	661.3	263.4	322.4	
Construction Costs	-	13.6	92.3	47.2	-	-	-	-	-	
Finance costs capitalised		1.1	4.4	-	-	-	-	-	-	
Property Improvements	21.9	6.7	9.2	2.1	16.5	44.5	76.3	50.2	40.4	1.3
Lifecycle Capex	1.9	2.5	3.0	2.6	6.8	6.8	6.3	2.6	3.0	2.2
Disposals	(54.5)	(89.3)	(87.1)	(150.9)	(205.8)	(250.0)	(42.4)	(39.3)	(33.7)	(22.1)
Transferred to held for sale	-	(0.9)	(69.5)	-	(36.6)	-	-	-	-	
Straight Lining of Rental Income	9.3	27.8	3.6	2.3	5.5	5.6	6.0	6.9	4.9	0.8
Lease costs and incentives	25.6	22.1	22.8	21.7	37.7	11.9	29.3	15.8	15.9	2.2
Amortisation of leasing costs and incentives	(20.8)	(19.5)	(19.9)	(15.2)	(13.0)	(11.6)	(9.5)	(7.7)	(5.8)	(5.4)
Net gain/(loss) from fair value adjustments	86.4	77.4	125.0	263.2	32.4	46.3	(55.7)	(12.4)	33.7	(32.1)
Balance	2,520.9	2,451.1	2,357.8	2,274.0	2,101.0	2,249.5	2,396.0	1,724.4	1,444.9	1,064.1
Lifecycle Capex as a % on average assets	0.08%	0.10%	0.13%	0.12%	0.31%	0.29%	0.31%	0.16%	0.24%	0.20%



Property Portfolio – Balance Sheet Debt Details

Facility	Drawn (AUD \$M)	Commitment (AUD \$M)	Maturity Date	Fin Yr Expiry	Years Remaining	Covenants
Bank 1 - 5 Year Facility	100.0	100.0	Jun-2023	2023	4.0	
Bank 2 - 5 Year Facility	253.0	250.0	Jun-2023	2023	4.0	
Bank 3 - 5 Year Facility	115.0	250.0	Jun-2023	2023	4.0	
Bank 4 - 5 Year Facility	20.9	150.0	Jun-2023	2023	4.0	LVR 60%
Bank 5 - 6 Year Facility	200.0	200.0	Jun-2024	2024	5.0	ICR 2.0 x
Bank 6 - 5 Year Facility	100.0	100.0	Jun-2023	2023	4.0	WALE 3.0 yrs
Bank 7 - 5 Year Facility	75.0	75.0	Jun-2023	2023	4.0	
Bank 8 - 5 Year Facility	-	50.0	Jun-2023	2023	4.0	
Bank 9 - 5 Year Facility	-	125.0	Jun-2023	2023	4.0	
Bank 10 - 7 Year Facility	60.0	60.0	Jun-2026	2026	7.0	
Syndicated Debt Platform	923.9	1,360.0			4.4 yrs	
Bank 11 – 4 Year Facility	7.6	7.6	May 2022	2022	2.9 yrs	LVR 60%; ICR 2.0 x; LTC 50% until PC
2020 Convertible Bond	88.0	88.0	Feb-2020	2020	0.6 yrs	
2025 Convertible Bond	353.3	353.3	Mar-2025	2025	5.8 yrs	
Euro Syndicated Facility		364.2	Jun-2022	2022	3.0 yrs	Gearing ratio 65%; ICR 2.5 x
TOTAL	1,372.8	2,173.0			4.5 yrs	





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