

Sydney

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16 September 2019

Mr George Tharian Senior Adviser, Listings Compliance ASX **Exchange Centre** 20 Bridge Street Sydney, NSW 2000

Dear George,

Appendix 3Y - Change of Director's Interest

drew your.

Attached is an Appendix 3Y for Mr Richard Howes, Challenger's Chief Executive Officer, for the award of Deferred Performance Rights (i.e. STI bonus) for the year ended 30 June 2019.

Yours sincerely,

Andrew Brown

Company Secretary

7Rule 3.19A.2

Appendix 3YChange of Director's Interest Notice

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 30/09/01 Amended 01/01/11

Name of entity	Challenger Limited
ABN	85 106 842 371

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

Name of Director	Richard Howes
Date of last notice	9 September 2019

Part 1 - Change of director's relevant interests in securities

In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust

Note: In the case of a company, interests which come within paragraph (i) of the definition of "notifiable interest of a director" should be disclosed in this part.

Direct or indirect interest	Direct and indirect
Nature of indirect interest (including registered holder) Note: Provide details of the circumstances giving rise to the relevant interest.	 Investments in financial products issued by related bodies corporate of Challenger Limited: Guaranteed Annuity issued by Challenger Life Company Limited for his spouse, Mrs Melissa Howes. \$5,102,019.76 of units in certain registered managed investment schemes issued by Fidante Partners Limited (5,149,391 units) held by the Howes Family Trust.
Date of change	9 September 2019

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⁺ See chapter 19 for defined terms.

No. of securities held prior to change	561,478 ordinary shares
	Investments in financial products issued by related bodies corporate of Challenger Limited:
	 \$2,500,000 of Guaranteed Annuities issued by Challenger Life Company Limited (including an annuity for his spouse, Mrs Melissa Howes); and \$5,102,019.76 of units in certain registered managed investment schemes issued by Fidante Partners Limited (5,149,391 units) held by the Howes Family Trust.
Class	Ordinary shares
Number acquired	N/A
Number disposed	N/A
Value/Consideration Note: If consideration is non-cash, provide details and estimated valuation	N/A
No. of securities held after change	Investments in financial products issued by related bodies corporate of Challenger Limited: • \$2,500,000 of Guaranteed Annuities issued by Challenger Life Company Limited (including an annuity for his spouse, Mrs Melissa Howes); and • \$5,102,019.76 of units in certain registered managed investment schemes issued by Fidante Partners Limited (5,149,391 units) held by the Howes Family Trust.
Nature of change Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buy-back	N/A

Part 2 – Change of director's interests in contracts

Note: In the case of a company, interests which come within paragraph (ii) of the definition of "notifiable interest of a director" should be disclosed in this part.

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⁺ See chapter 19 for defined terms.

Detail of contract	As previously disclosed, Mr Howes held 780,251 Performance Rights under the Challenger Performance Plan comprising: • 101,381 Deferred Performance Rights; and
	678,870 Hurdled Performance Rights.
Nature of interest	N/A
Name of registered holder (if issued securities)	N/A
Date of change	Grant of 2019 Deferred Performance Rights on 9 September 2019.
No. and class of securities to which interest related prior to change Note: Details are only required for a contract in relation to which the interest has changed	N/A
Interest acquired	94,220 Deferred Performance Rights
Interest disposed	N/A
Value/Consideration Note: If consideration is non-cash, provide details and an estimated valuation	
Interest after change	874,471 Performance Rights comprising:
	 195,601 Deferred Performance Rights; and 678,870 Hurdled Performance Rights.

Part 3 – *Closed period

Were the interests in the securities or contracts detailed above traded during a +closed period where prior written clearance was required?	No
If so, was prior written clearance provided to allow the trade to proceed during this period?	N/A
If prior written clearance was provided, on what date was this provided?	N/A

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⁺ See chapter 19 for defined terms.