



31 October 2019

ASX ANNOUNCEMENT

Funds under Management as at 30 September 2019

Pacific Current Group Limited (ASX:PAC) (PAC, Pacific Current Group) is pleased to announce that on a like-for-like basis total Funds under Management (FUM) controlled by boutique asset managers within Pacific Current Group increased 10.4% during the quarter ended 30 September 2019. Including the new investment in Proterra Partners, total FUM grew 17.6%.

The increase in FUM over the quarter was widespread across Pacific Current Group's portfolio and reflects another quarter of large inflows at GQG as well as strong growth in Carlisle and Victory Park Capital, and favorable movement in the AUD - USD currency exchange rate.

FUM flows and balances as at 30 June 2019 and 30 September 2019, by boutique tier and category, are shown in the Appendix attached.

Other Considerations

As announced to the market on 3 July 2019, post 30 June 2019, PAC increased its stake in ROC Partners from 18% to 30%. Pacific Current Group also closed a new investment in Proterra Investment Partners as announced on 23 September 2019.

Seizert has been reclassified to Tier 2 given its expected contribution to Pacific Current Group's FY20 earnings.

The relationship between the boutiques' FUM and the economic benefits received by PAC can vary dramatically based on factors such as:

- the fee structures of each boutique;
- PAC's ownership interest in the boutique; and
- the specific economic features of each relationship between PAC and the boutique.

Accordingly, PAC cautions against simple extrapolation based on FUM trends.

Tier 1 Boutique is a term used to describe an asset manager that PAC expects to produce at least an average of A\$4m of annual earnings for PAC, while a **Tier 2 Boutique** is one that PAC expects will contribute less than this amount. Although there is no guarantee any Tier 1 boutique will meet this threshold, this categorisation is intended to provide insight into which boutiques are expected to be the most economically impactful to Pacific Current Group.

Open-end is a term used to indicate funds under management that are not committed for an agreed period and therefore can be redeemed by an investor on relatively short notice. **Closed-end** is a term used to denote funds under management where the investor has committed capital for a fixed period and redemption of these funds can only eventuate after an agreed time and in some cases at the end of the life of the fund.

CONTACT

For Investor Enquiries:

- Paul Greenwood - Managing Director & CEO and CIO - (+1) 253 617 7815
- Tony Robinson - Chairman – (+61) 407 355 616

For Media Enquiries in the US:

- Jessica Rettig - jrettig@paccurrent.com – (+1) 720 398 6711

ABOUT PACIFIC CURRENT GROUP

Pacific Current Group Limited is a multi-boutique asset management firm dedicated to providing exceptional value to shareholders, investors and partners. We apply our strategic resources, including capital, institutional distribution capabilities and operational expertise to help our partners excel. As of 31 October 2019, Pacific Current Group has investments in 15 boutique asset managers globally.

Funds Under Management – 30 September 2019

A\$millions	Open End		Closed End			Total FUM as at 30 September 2019
	30 June 2019 Beg FUM	30 September 2019 Ending FUM	30 June 2019 Beg FUM	New Investment / (Divestment)	30 September 2019 Ending FUM ⁴	
Tier 1 Boutiques						
Aether	-	-	2,100	-	2,283	2,283
Carlisle	2,475	2,785	212	-	348	3,134
GQG	35,708	39,676	-	-	-	39,676
Proterra	-	-	-	4,733	4,809	4,809
Victory Park	-	-	3,908	-	4,388	4,388
Total Tier 1 Boutiques	38,183	42,461	6,221	4,733	11,828	54,289
Tier 2 Boutiques						
Alphashares	176	156	-	-	-	156
Blackcrane	980	1,012	-	-	-	1,012
CAMG	-	-	-	-	-	-
EAM	1,339	1,455	-	-	-	1,455
FIM ⁵	574	574	-	-	-	574
ROC	-	-	6,647	-	6,660	6,660
SCI	131	137	-	-	-	137
Seizert	3,216	3,283	-	-	-	3,283
Total Tier 2 Boutiques	6,415	6,617	6,647	-	6,660	13,277
Total FUM	44,598	49,078	12,868	4,733	18,488	67,566

	Total FUM as at 30 June 2019	New Investment / (Divestment)	Net Flows ¹	Other ²	FX movement ³	Total FUM as at 30 September 2019
Open End	44,598	-	2,934	(303)	1,850	49,078
Closed End	12,868	4,733	555	(7)	340	18,488
Total	57,466	4,733	3,488	(310)	2,190	67,566

1. For Closed End funds, Net Flows only includes additional capital commitments. Distributions to limited partners of Closed End funds will be reflected as reduction in Net Asset Value, which is included in the 'Other' category for PAC reporting.
2. Other includes investment performance, market movement and distributions.
3. The Australian dollar weakened against US dollar during the quarter. The AUD/USD exchange rate was 0.7023 as at 30 June 2019 compared to 0.6746 as at 30 September 2019. The Net Flows and Other items are calculated using average rates.
4. For Proterra Investment Partners amounts represent FUM from one quarter in arrears. PAC is not aware of any material movements in NAV that would change 30 June 2019 regulatory capital for purposes of 30 September 2019 reporting.
5. PAC sold its interest in FIM on 14 October 2019, the FUM shown at 30 September 2019 is an estimated amount.