

## EXPERIENCE is the difference

PH: 1800 688 586 www.dickerdata.com.au investors@dickerdata.com.au

15 November 2019

## Clarification of Check Point Agreement

## DICKER DATA NAMED AS CHECKPOINT AUSTRALIA'S NEWEST DISTRIBUTOR

The Board of Directors of Dicker Data Limited (ASX: DDR) advises clarification on the announcement released on Friday 8 November 2019, in relation to the company's agreement with security vendor Check Point.

The new partnership with Check Point is one of the largest potential sources of incremental revenue growth for Dicker Data's Financial Year 2020 (FY20). Whilst we are not able to quantify the revenue that will be generated by this agreement, the current available distribution market for Check Point in Australia is in excess of AUD\$100m. The agreement is effective immediately and will continue on a rolling basis.

Globally recognised as a leader in firewall and associated security technology, the Board of Directors view Check Point as a strategic anchor vendor in the enterprise security segment, which is projected to be one of the fastest growing areas for Dicker Data in FY20.

For and on behalf of the Board,

1 Ril

David Dicker

CHAIRMAN AND CEO

## ABOUT DICKER DATA LIMITED

Dicker Data Limited was listed on the Australian Stock Exchange on January 24, 2011. Since its listing, the company has achieved record trading results. The Company is Australia's largest and longest established Australian owned distributor of information technology products. Its vendors include Hewlett-Packard, Cisco, Microsoft, Lenovo, Symantec, RSA, Toshiba, Samsung, ASUS and other major brands. The Company's clients include over 5,000 value added resellers. For more information, click here.

