

21 November 2019

## **ASX Announcement**

Wiseway Group Limited (ASX: WWG)

Wiseway Group Limited ABN 26 624 909 682

Registered office: 39-43 Warren Avenue BANKSTOWN NSW 2200 T: +612 9790 7888

## Wiseway accredited for fruit exports to China and signs exclusive agreement

Wiseway Group Limited (**Wiseway**) is pleased to announce it has received accreditation for the exporting of fruit direct to China and has signed an exclusive agreement with a major supplier and exporter of Australian produce to China.

Wiseway's new purpose-built fumigation and cold treatment facilities in Melbourne and Sydney have received accreditation from Australia's Department of Agriculture and Water Resources for the exporting of fruit to China.

Accreditation means that Wiseway's facilities comply with China's protocols, introduced in late 2018, requiring strict compliance to phytosanitary requirements before fresh cherries, nectarines, peaches, plums and apricots can be exported to China. This requires the perishable fruit to be subject to cold treatment and/or methyl bromide fumigation in a chamber, to ensure that the fruit export is free of any pests of quarantine concern to Chinese authorities.

CEO and Co-founder, Mr Roger Tong, said, "This is a significant step, enabling our customers to cater to the fast-growing demand by Chinese customers for fresh Australian fruit. Prior to the new requirements, direct Australian fruit exports to China were limited to local Tasmanian produce only, now this opportunity is available to exports from all over Australia.

"We are excited by the opportunities this enables for our customers to export growing volumes of perishable products to China. This has been delivered through our investment in our perishables business over the last few years as well as investment in our people through training and development programs to upskill our staff with the relevant qualifications."

In addition, Wiseway announces it has signed a 2-year exclusive service agreement with China Marketing Solutions, a major supplier and exporter of Australian produce to China, to provide its full range of export services.

Mr Tong further commented, "We are thrilled to be partnering with China Marketing Solutions to deliver fresh Australian produce to the China market quickly and efficiently."



CEO of China Marketing Solutions, Dong Wang said, "There is a growing market segment in China prepared to pay the highest price for the finest fruits from all over the world, including a high demand for Australian stone fruits, grapes, citrus and cherries. This year alone, we are expecting an export volume of over 2,500 tonnes. We are excited to work with Wiseway and leverage off Wiseway's dominant positioning in the Australia to China freight market."

## For further information, investors please contact:

Roger Tong Executive Director and CEO E: admin@wiseway.com.au

## **About Wiseway Group Limited**

Wiseway (ASX: WWG) is a leading provider of integrated logistics in Australia and New Zealand with a nation-wide network of strategically located warehouses and facilities and with a large modern fleet of trucks and delivery vehicles. The Company was established in 2005 and listed on ASX in October 2018. Wiseway has grown to become one of the top three outbound air freight logistics providers in Australia with a specialist focus on Australia and China trade. Wiseway's focus is on cross-border logistics including air freight, sea freight, import services, domestic transportation, warehousing and customs clearance services, to a large customer base of domestic and international customers across its two main segments, general cargo and perishable cargo.

Website: www.wiseway.com.au