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28 November 2019

The Manager Companies ASX Limited 20 Bridge Street Sydney NSW 2000

(16 pages by email)

#### PRESENTATION TO ANNUAL GENERAL MEETING

Nickel Mines Limited ('the Company') is pleased to release the following presentation that Managing Director Justin Werner will be presenting at the Company's Annual General Meeting being held at 11.00 am.

The Company notes that the presentation contains previously unreleased October 2019 production and cost data from both the Hengjaya Nickel and Ranger Nickel projects, which shows both projects continuing to perform strongly and well in excess of nameplate capacity.

Yours sincerely

Richard Edwards Company Secretary

pjn10176



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Whilst we own a world class nickel laterite mine

# THIS IS NOT A MINING STORY

It's a story about the production of the lowest capital intensive and most profitable nickel units in the global market in partnership with the world's largest stainless steel producer.

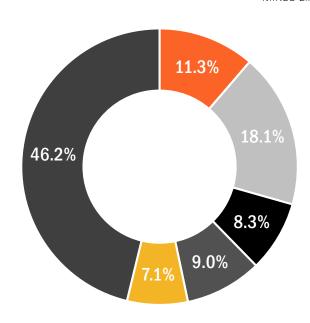
# **Corporate Snapshot**

NICKEL
MINIES LIMITED

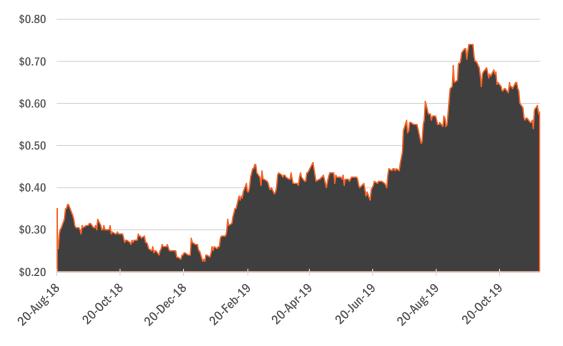
27 NOVEMBER 2019
NIC
1,665.4B
A\$0.58
A\$0.22 -A\$0.75
A\$965.9M



- Shanghai Decent
- Blackrock
- Shanghai Wanlu
- Regal
- Other



#### **Share Price Performance**



Substantial Shareholders	
Shanghai Decent (SDI)	18.1%
Shanghai Wanlu	9.0%
Blackrock	8.3%
Norm Seckold	7.4%
Regal FM	7.1%

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Free Float
~1.385B shares or ~83.2% of issued capital

Analyst Coverage						
Bell Potter	Buy	Target Price	\$1.23			
Canaccord	Buy	Target Price	\$1.25			
Petra Capital	Buy	Target Price	\$1.50			
вмо	Mkt	Target Price	\$1.40			

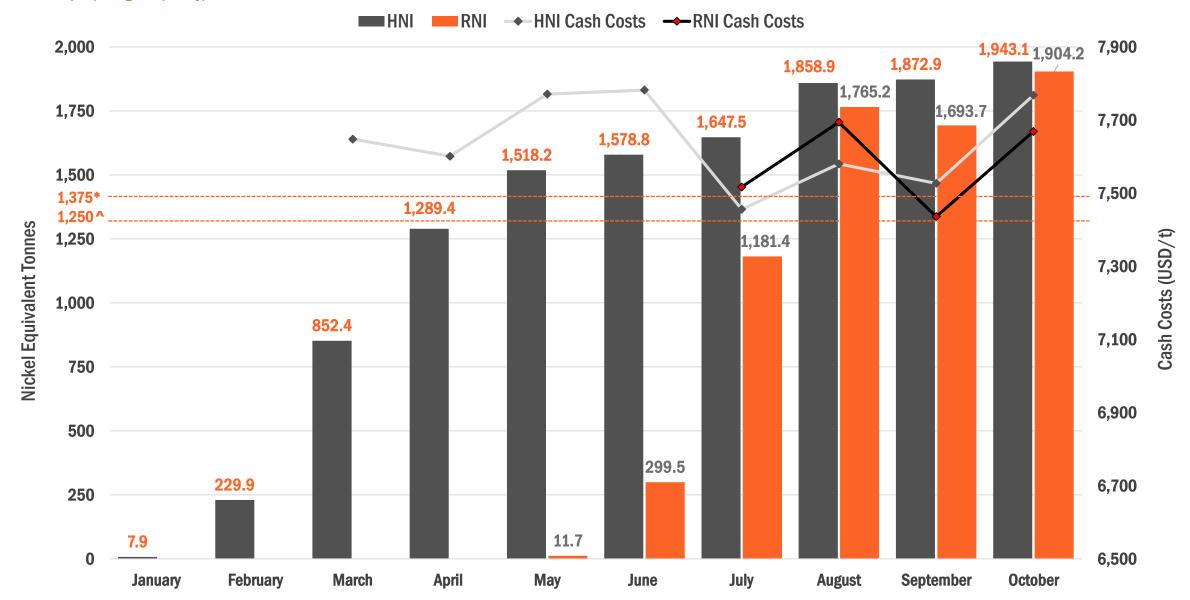
Indexes	
ASX All Ords / ASX 300	



**NICKEL** 

# **RKEF Production Ramp-up**

^ 15kt pa (design capacity)



NICKEL MINES LIMITED

# **RKEF Operations**

## **An Outstanding September Quarter**

HENGJAYA NICKEL		July	August	September	Qtr Total	June Qtr
NPI Production	tonnes	12,713.1	13,405.7	13,451.6	39,570.4	31,256.4
NPI Grade	%	13.0	13.9	13.9	13.6	14.0
Nickel Metal Production	tonnes	1,647.5	1,858.9	1,872.9	5,379.3	4,386.3
Cash Costs	USD/t	7,456	7,580	7,527	7,523	7,725

RANGER NICKEL		July	August	September	Qtr Total	June Qtr
NPI Production	tonnes	8,058.3	12,389.1	12,375.2	32,822.6	2,477.1
NPI Grade	%	14.7	14.2	13.7	14.1	12.6
Nickel Metal Production	tonnes	1,181.4	1,765.2	1,693.7	4,640.3	311.2
Cash Costs	USD/t	7,517	7,694	7,436	7,552	n/a

COMBINED OPERATIONS	3	July	August	September	Qtr Total	June Qtr
NPI Production	tonnes	20,771.4	25,794.8	25,826.8	72,393.0	33,733.5
NPI Grade	%	13.6	14.0	13.8	13.8	13.9
Nickel Metal Production	tonnes	2,828.9	3,624.1	3,566.6	10,019.6	4,697.5

**Production 33% above** nameplate capacity.

EBITDA (100% basis) US\$50.2M.

# **Hengjaya Mine Operations**

<b>Production summary</b>		July	August	September	Qtr Total	June Qtr
Tonnes mined	Wmt	57,098	64,008	77,950	199,056	78,251
Overburden mined	ВСМ	115,359	150,827	165,856	432,042	117,484
Strip ratio	BCM/wmt	2.0	2.4	2.1	2.2	1.5
Tonnes sold	wmt	77,933	68,326	85,228	231,487	96,023
Average grade	%	1.90	1.88	1.91	1.90	1.84
Average price received	USD/t	26.62	25.52	30.50	27.72	23.42
Average cost of production	USD/t	28.31	23.81	23.18	24.85	44.11

- **Record monthly production in September.**
- **Record sales in September.**
- Mine expansion initiatives including haul road from central pit, jetty upgrade and new camp site well advanced.
- Planning and design of haul road to IMIP progressing well.





## 30 June 2019 Full Year Results

FY 2019	US\$M
Reported Gross Profit	21.59
Equity Accounted Profit - HNI	2.62
Underlying Gross Profit	24.21
Directors Fees/Consultant Expenses	(2.64)
Other Expenses	(1.12)
EBITDA	20.45
Depreciations and Amortisation	(6.84)
EBIT	13.61

FY 2019	US\$M
Cash	49.0
Trade and receivables	43.7
Total current assets	108.2
Total Non-current assets	423.7
Total current liabilities	47.2
Total non current liabilities	29.9
Net Assets	454.8

- **Reported Net Profit After Tax** 71.83 (57.34)Non-recurring items - revaluation adjustment - FX gain (0.73)**Underlying Net Profit After Tax** 13.76 **Interest Income** (0.21)**Income Tax Expense** 0.07 **EBIT** 13.61
- Maiden profit result having commenced RKEF operations in late January.
- HNI consolidated from 1 April 2019.
- FY result includes:
  - Only 4 months of commissioning production from HNI.
  - No financial contribution from RNI as first sales did not occur until July 2019.
- Financial year moving to 31 December year end.

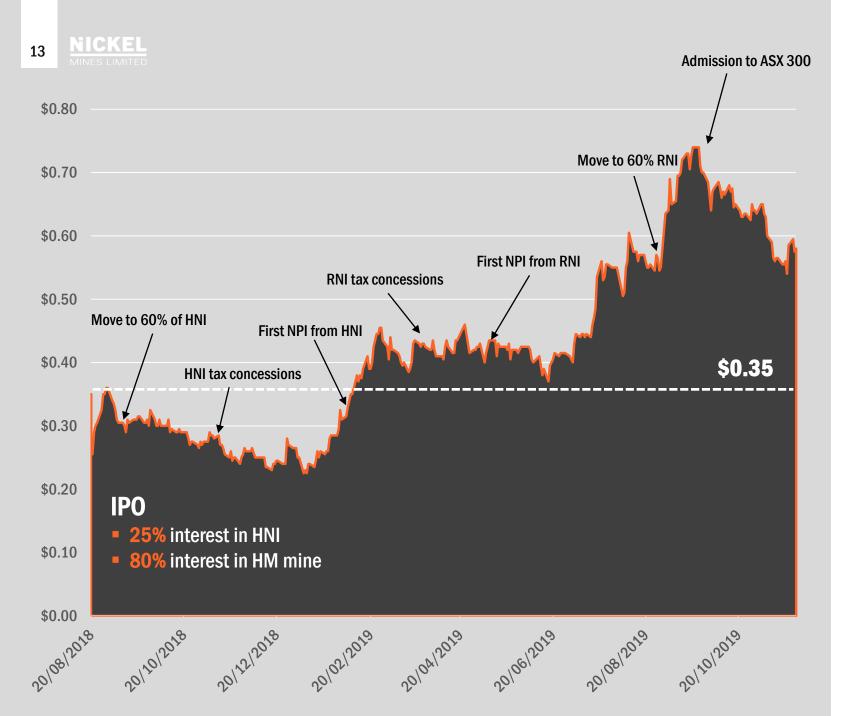
# **December Quarter**

- All four RKEF lines running at steady state.
- Significant increase in NIC's attributable nickel units (for half of September quarter NIC held only 17% of RNI).
- Material cash build as September receivables (US\$84M) and unsold NPI inventories (US\$10.7M) convert to cash at bank.

# Looking ahead to 2020

- Continued steady state production at or around current levels.
- Exercise of option to increase equity interests in Hengjaya Nickel and Ranger Nickel to 80%.
- Material expansion of HM Mine production as Central Pit commences mining.
- Commencement of construction design and permitting for direct haul road to the IMIP.
- Continued stockpiling of limonite ore ahead of readiness for delivery to IMIP HPAL plants.





# **15 Months of Achievement** Now Delivering Value

#### 15 MONTHS ON FROM NIC'S IPO:

- 60% interest in HNI and RNI.
- Both projects in production within 12 months of breaking ground.
- HNI and RNI production run rate well in excess of nameplate capacity.
  - +10,000 tonnes of combined nickel production in September quarter.
- Material income tax concessions for HNI and RNI.
- MOU to supply limonite ore to IMIP's HPAL plant.
- 80% interest in HM mine.
- Admission to ASX All Ords / ASX 300 indices.
- \$1Bn+ market capitalisation.

# **Investment Highlights**

**Why You Need to Own Nickel Mines** 



## **Strategic Partnership** with Tsingshan

- Multi-faceted Collaboration Agreements to build and own nickel processing capacity within the IMIP.
- Potential to be a material supplier of limonite ore to IMIP's HPAL plants.
- NIC offers the only publicly available investment exposure to Tsingshan and its world class NPI operations.



## Nickel price leverage

- Significant leverage to the nickel price without the normal miningassociated risks due to decoupling of processing assets from mining operations.
- Flat industrial-style cost base key to bottom quartile cost profile.



### **Established tenant** within the IMIP

- Indonesia/IMIP are the epicentre of global nickel supply growth with NIC having established itself as an important strategic partner to the IMIP.
- The IMIP is the world's largest vertically integrated NPI/Stainless Steel operation, supported by world class infrastructure and logistics.



## **RKEF Processing Technology**

- Tsingshan have pioneered RKEF technology to produce NPI from lateritic ores.
- IMIP's RKEF operations are currently delivering the lowest capital intensive and among the most profitable nickel units in the global market.
- Built and commissioned <12 months.



## **Strengthening Nickel Market Fundamentals**

- LME stockpiles continue to fall with supply deficit looming for the foreseeable future.
- Re-implementation of export to ban to consolidate Indonesian NPI producers competitive advantages over global peers.
- Will high-grade NPI attract premium pricing moving forward?



## **Unique Growth Optionality**

- Fixed price options to acquire additional nickel units in HNI and RNI.
- Limonite ore supply has potential to add material profitability to mining operations.
- Opportunities to potentially participate in other IMIP projects.



## **Compelling Economics**

 Industry leading payabilities, bottom quartile operating costs, minimal sustaining capex and material tax concessions to ensure industry leading levels of profitability and free cash flow generation per tonne of nickel production.



#### **World Class Nickel Resource**

- High grade, large tonnage resource with significant expansion potential.
- Ability to supply limonite (HPAL) and saprolite (RKEF).
- Strategically valuable to the IMIP due to scale and proximity.

NICKEL MINES LIMITED

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