



Wilson's Rapid Insights Conference

May 2020

Tony Caruso, CEO & Managing Director
Brett Maff, Chief Financial Officer

Since The Half Year



- COVID 19 minimal impacts
- Metallurgical coal pricing soft but fundamentals strong



- Integra - extended for 2 years (plus 2 x 1 year options)
- Conveyor Installation Project with a Queensland client
- BMA Broadmeadow - Conveyor Contract extended for 12 months
- South 32 & Whitehaven - Contract completions at 30 June 2020



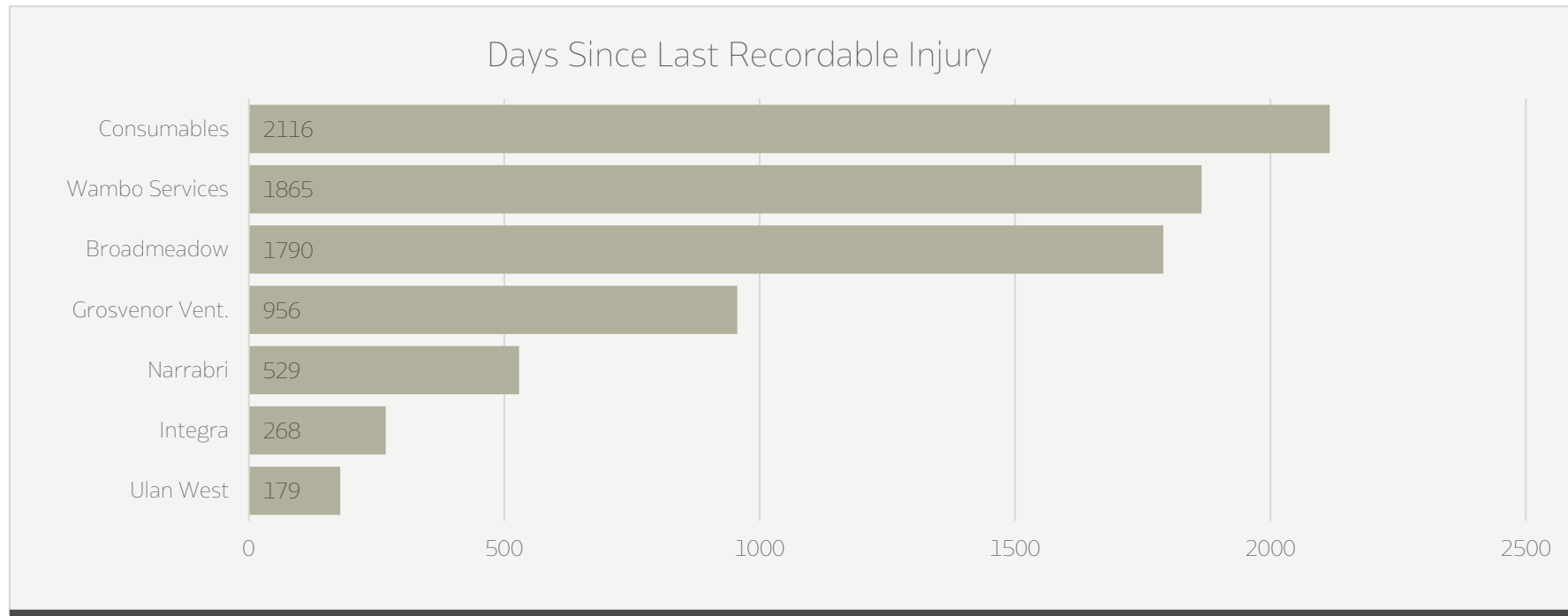
- New loaders operational by July/August 2020
- 6cps in dividends paid over the last 12 months and a continued commitment on shareholder returns
- Strong net cash position at year end anticipated at approx. \$15m
- Strong Order book in excess of \$657m



- FY2020 guidance range narrowed for Revenue and EBITDA to \$295m - \$300m and \$27m - \$29m respectively
- Strong pipeline of near term opportunities

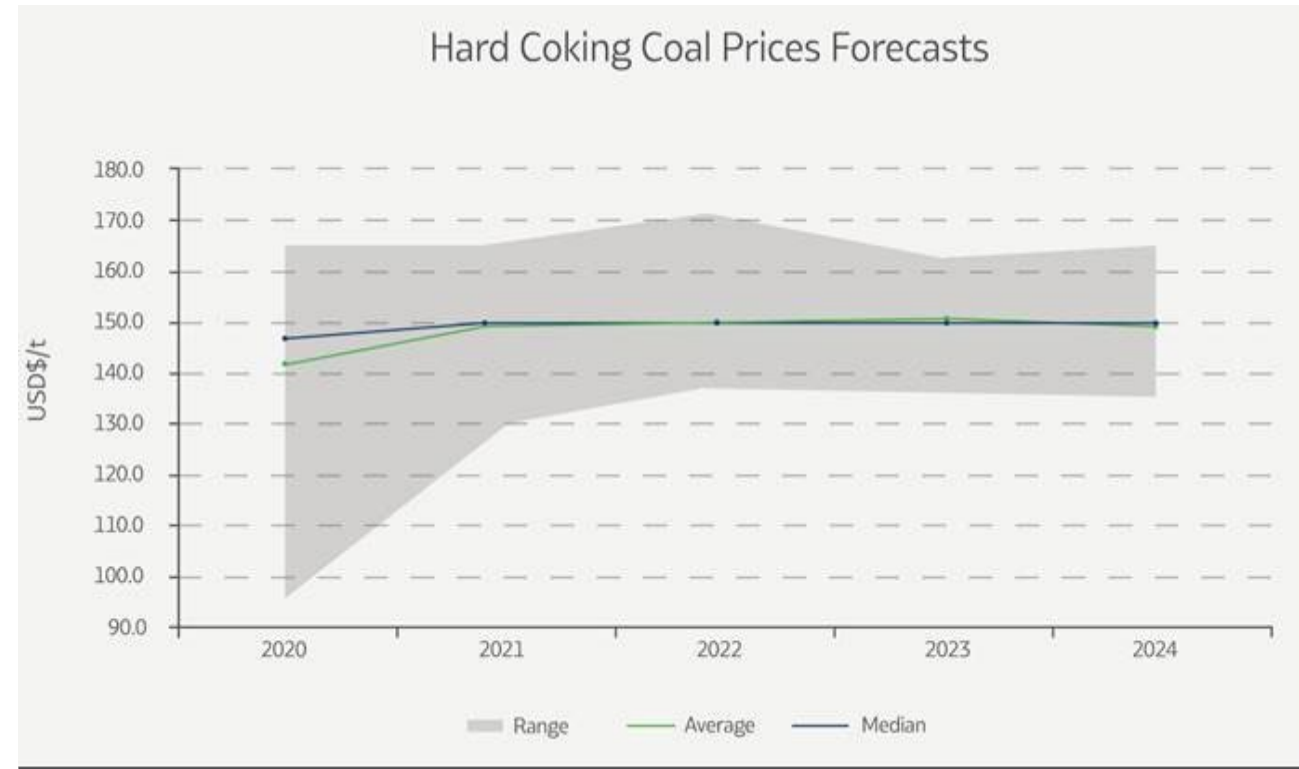
Focus on Safety Doesn't Change

- Recent industry events reinforce focus on safety for mine workers
- The Queensland Parliament passes the Mineral and Energy Resources and Other Legislation Amendment Bill 2020
- Continued focus on risk management and reducing exposure to critical risks
- Leading safety indicators continue to guide our efforts
- Continuing to see a number of sites working long periods injury free



95% of Mastermyne's Order Book is in Metallurgical Coal

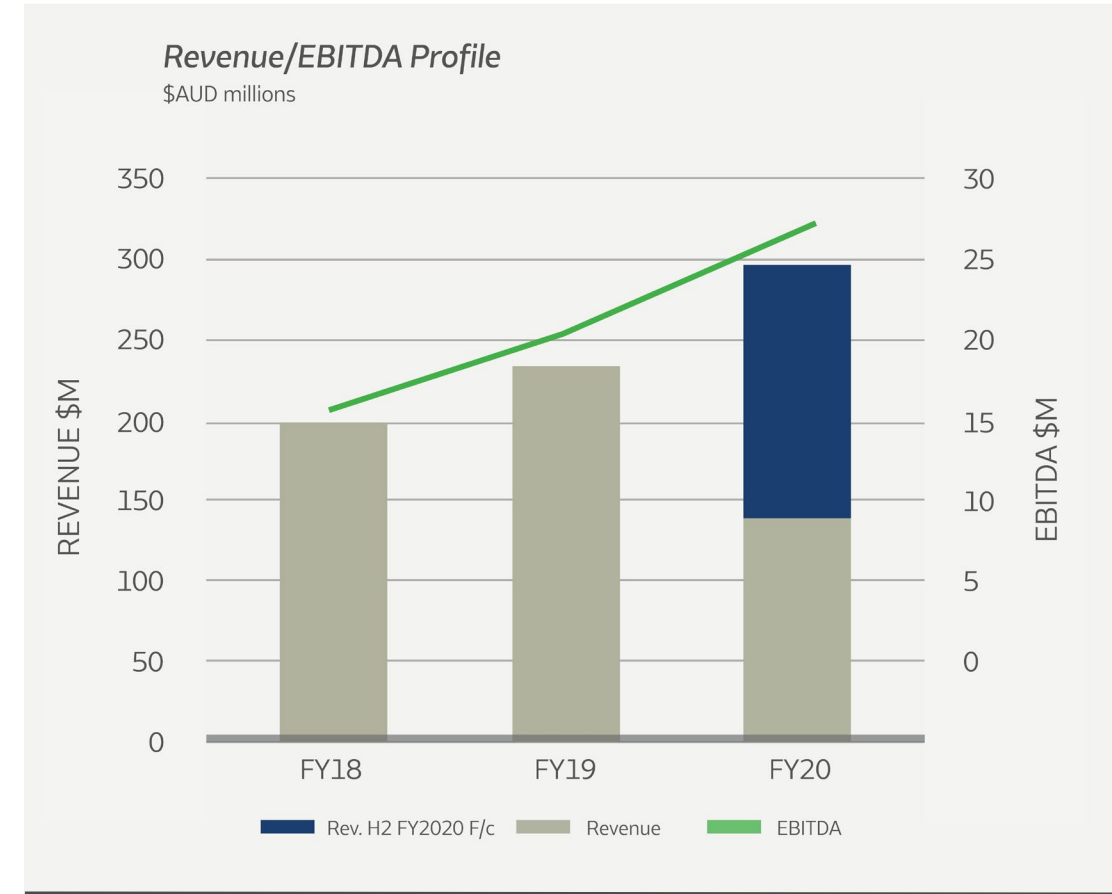
- Recent softness in Metallurgical Coal pricing but expected to bounce back
- Long term fundamentals remain very strong
- Total seaborne market forecast to increase by 1.9% CAGR to 2025 (source: Wood Mackenzie)
 - China demand remains steady
 - India demand continues to increase
- Australia remains best placed to supply the seaborne metallurgical coal market
- 20 of Australia's 22 closest neighbours are developing nations and still have significant steel and power requirements



Source: Thomson Research, the Contributors, KPMG Analysis

We Remain on Track for a Record Year

- Recap on H1 performance
 - Revenue \$136.4m vs \$116.8m pcp up 17%
 - NPAT \$4.3m vs \$3.2m pcp up 37%
 - EBITDA \$11.4m vs \$9.3m pcp up 23% (8.4% EBITDA margin, up from 8.0% in pcp)
- Second Half Revenue, EBITDA and NPAT up on H1 as expected
- Some softness in last 2 months of H2 as a result of coal price weakness
- Disciplined approach to overhead cost management is benefiting EBITDA margins
- Strong Net Cash position at year end anticipated at approx. \$15m
- 6.0 cents per share in dividends paid in the last 12 months and a continued commitment to shareholder returns
- FY2020 guidance range narrowed for Revenue and EBITDA to \$295m - \$300m and \$27m - \$29m respectively.





\$208 million of Revenue Secured for FY2021

FY2021 order book

\$208 million*

FY2022 order book

\$177 million

Post FY2022 order book

\$273 million

Tendering pipeline

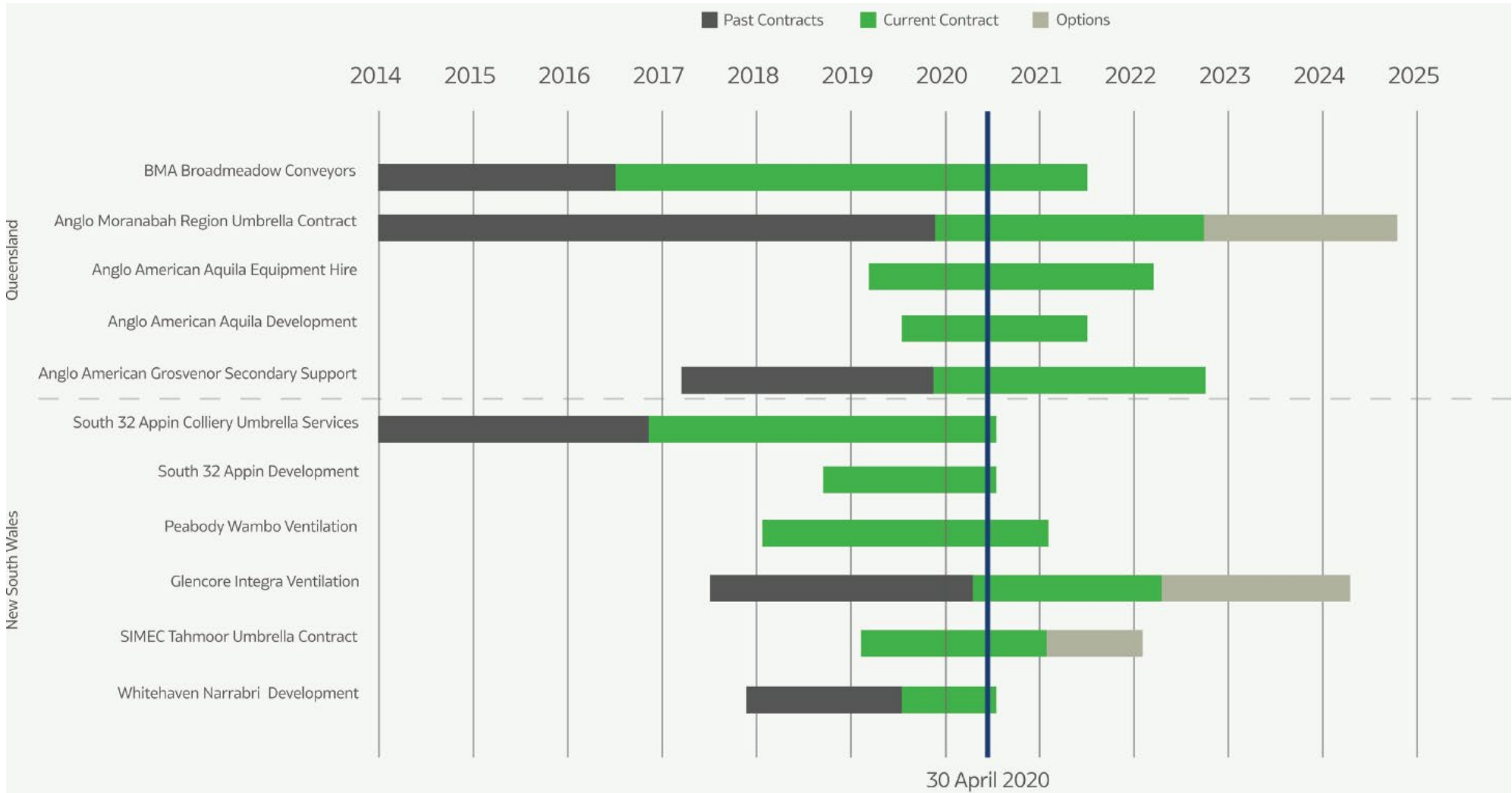
\$1.9 billion

- FY2021 Order book excludes recurring work of ~\$30-40m pa
- Key contracts extended on MNM Umbrella, Integra and Broadmeadow
- Wilson Mining business integrated and adding to future revenue
- Tendering pipeline over \$1.9b, \$1.2b in core business, \$0.7b in Whole of Mine Projects
- No significant changes to the competitor landscape
- Continue to progress with several WOM projects
- Progressing expansion plans into hard rock mines with Chemical Injection business

* Order book excludes recurring work of ~\$30-40m pa



Recent Extensions Give Visibility to Long Term Revenue





Plan for Growth Remains Unchanged

01

Maximise returns from core coal business

- Convert current tender pipeline opportunities
- Deliver operational performance to support margin growth
- Strategic equipment investment to drive stronger margins
- Continue to develop and invest in our people
- Continue to unlock operating leverage

02

Expand underground service offering

- Leverage Wilson Mining acquisition
- Expand into hard rock sector through existing products and services
- Bolt on additional product and service offerings

03

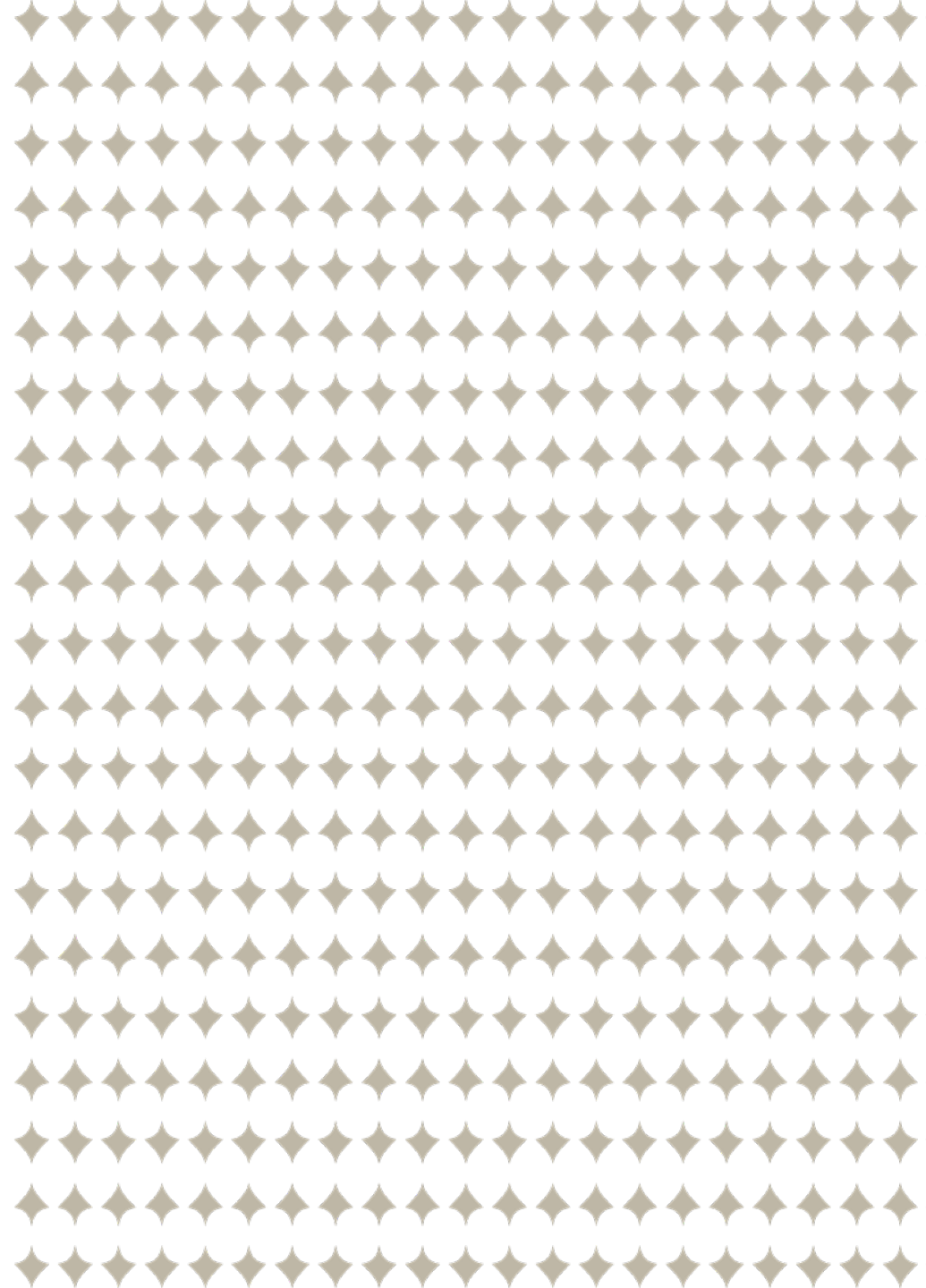
Build a whole of mine business

- Assessing multiple WOM opportunities moving through the pipeline
- Source strategic mining fleet to provide a competitive advantage
- Align with key clients on early stage Greenfield and Brownfield projects





Appendices



Corporate Overview

Capital structure

Share price as at 20 May 2020	\$0.685
Shares on issue*	106.3m
Market capitalisation	\$72.8m
Net Cash/(Debt) as at 31 December 2019	\$4.9m
Enterprise value	\$67.9m

Major shareholders

Andrew Watts	11.54%
Kenneth Kamon	10.23%
Darren Hamblin	9.06%
Grieg & Harrison Pty Ltd	4.57%

*Includes unissued shares for Wilson Mining acquisition
Figures in \$AUD

Shareholder composition

Retail Investors

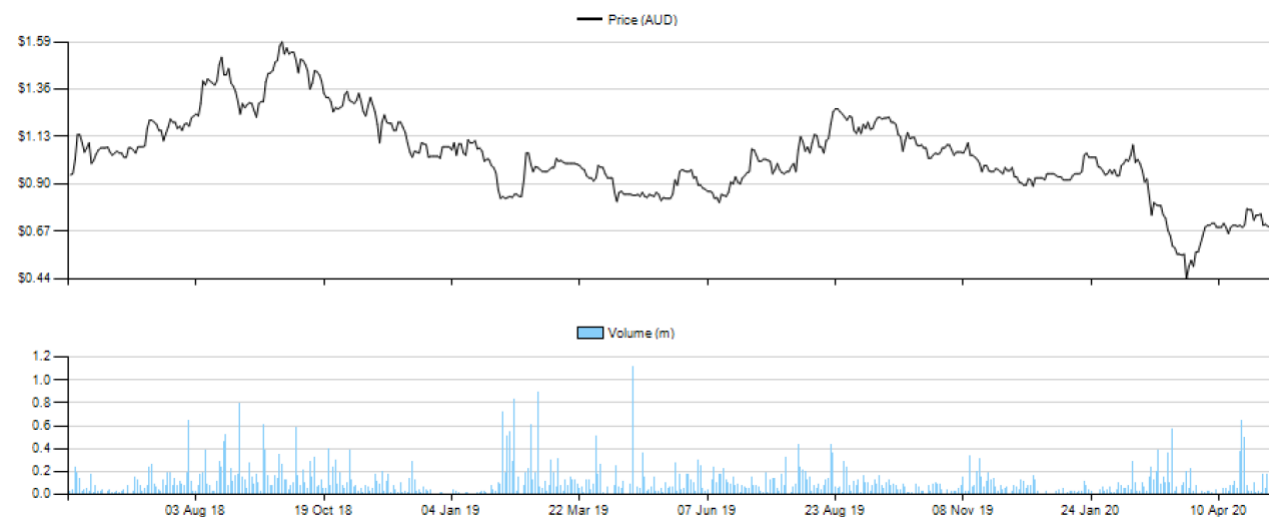
50%

Institutional Investors

34%

Board & Management 16%

Two-year trading history



Board



Colin Bloomfield
Non-Executive Chairman

Colin's former roles during his 27 years with BHP Billiton include President Illawarra Coal (8 years), Vice President Health, Safety and Environment (Global role) and Project Director for the BHP Billiton merger integration as well as member of the deal team for the transaction. He was also an Underground Coal Mine Manager both in New South Wales and Queensland.



Anthony Caruso
Managing Director

Tony has held a number of senior management positions in contracting services over 30+ years working across major underground mining projects in QLD and NSW.

Joining Mastermyne in 2005, under Tony's leadership the company has hit many milestones including the ASX listing in 2010.



Andrew Watts
Non-Executive Director

Andrew co-founded Mastermyne in 1996 and has been involved in contracting within the mining industry since 1994.

From 1996 -2005 Andrew was responsible for all aspects of Mastermyne's operations until the appointment of Tony Caruso as CEO.



Gabriel Meena
Non-Executive Director

Gabe is an executive with over 30 years experience in the steel, mining and stevedoring industry covering operations, maintenance and engineering. Gabe has held senior operational and management roles with Bluescope Steel as General Manager Mills and Coating, Bluescope Steel China as President China Coated and BHP Collieries as General Manager of a number of coal mines. Gabe's most recent role was General Manager Operations with Patrick Terminals.



Julie Whitcombe
Non-Executive Director

Julie is currently Chief Operations Officer for Vermeer Australia and RDO Equipment, supplying and servicing John Deere and Vermeer equipment in support of a range of industry sectors in Australia. Prior to her current role, Julie spent nine years as part of the executive team of Senex Energy Limited, an ASX-listed oil and gas company.

HY20 Financial Performance

Period ended 31 December 2019	HY20	HY19*		Change
Total Revenue	\$136.35m	\$116.77m	▲	+16.8%
EBITDA	\$11.43m	\$9.31m	▲	+22.8%
EBITDA %	8.4%	8.0%	▲	+0.4%
Statutory profit/(loss) before tax	\$6.25m	\$4.62m	▲	+35.2%
Tax benefit/(expense)	(\$1.91m)	(\$1.46m)		(31.0%)
Statutory profit/(loss) after tax	\$4.34m	\$3.16m	▲	+37.2%
EPS (cents)	4.1c	3.0c	▲	+36.7%

*HY19 includes discontinued operations

Figures in \$AUD



HY20 Cash Flow

Period ended 31 December 2019 \$AUD millions	HY20	HY19
EBITDA (Statutory)	11.43	9.30
Movements in working capital	(4.93)	2.74
Non-cash items	0.10	0.07
Net interest costs	(0.17)	(0.34)
Income tax receipts / (payments)	(1.51)	(1.40)
Net Operating Cash Flow	4.92	10.38
Net capex (including intangibles)	(7.31)	(4.26)
Net borrowings / (repayments)	2.56	(1.50)
Wilson Mining Acquisition	(3.80)	-
Free Cash Flow	(3.63)	4.64
Distribution to minority ownership	-	(0.15)
Dividends	(4.07)	-
Net increase/(decrease) in cash and equivalents	(7.70)	4.49
Cash and cash equivalents at beginning of period	16.42	(0.52)
Cash and cash equivalents at end of period	8.72	3.97

Figures in \$AUD

HY20 Balance Sheet

Assets

Period ended 31 December 2019 \$AUD millions	HY20	FY19
Assets		
Cash and cash equivalents	8.72	16.42
Trade and other receivables	47.95	39.17
Inventories	6.96	3.22
Total current assets	63.63	58.81
Deferred tax assets	7.69	8.13
Property, plant and equipment	25.30	18.28
Right-of-use assets	8.89	-
Intangible assets	12.42	6.76
Total non-current assets	54.31	33.16
Total assets	117.94	91.97

Liabilities

Period ended 31 December 2019 \$AUD millions	HY20	FY19
Liabilities		
Trade and other payables	19.09	16.82
Loans and borrowings	3.84	-
Lease liabilities	2.97	-
Employee benefits	11.45	8.14
Current tax liability	2.24	2.42
Other liabilities	3.80	-
Total current liabilities	43.39	27.39
Lease liabilities	5.74	-
Employee benefits	0.25	0.24
Other liabilities	3.86	-
Total non-current liabilities	9.84	0.24
Total liabilities	53.23	27.63
Net assets	64.71	64.34

Figures in \$AUD



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