#### **OM HOLDINGS LIMITED**

(ARBN 081 028 337)



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29 May 2020

ASX Market Announcements ASX Limited 4<sup>th</sup> Floor 20 Bridge Street SYDNEY NSW 2000

Dear Sir/Madam

#### OM HOLDINGS LIMITED ("OMH") INVESTOR PRESENTATION

Please find attached a copy of the OMH Investor Presentation delivered at the Annual General Meeting on 29th May 2020.

Yours faithfully

**OM HOLDINGS LIMITED** 

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Heng Siow Kwee/Julie Wolseley

Joint Company Secretary

This ASX announcement was authorised for release by the Board of OM Holdings Limited.

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# **COMPANY SNAPSHOT**

# Integrated mining and smelting Group, major bulk ferroalloy producer

Share Metrics (as at 25 <sup>th</sup> May 2020)	Issued Shares	738.6 million shares
	Share Price	A\$ 0.375
	52 weeks Low / High	A\$ 0.24 / A\$ 0.975
	Market Capitalization	A\$ 277 million
Debt (FY 2019)	Total Borrowings	A\$ 473.9 million
Cash (FY 2019)	Cash & Cash Equivalent	A\$ 48.9 million
	Enterprise Value	A\$ 750.9 million
Earnings & Key Ratios	Adj. EBITDA*(FY 2019)	A\$ 154.4 million
	EPS (FY 2019)	A\$0.0769
	EV : Adj. EBITDA	4.86x
	PER	4.88x



Largest Shareholders (as at 14 <sup>th</sup> May 20)			
Huang Gang and Newtimes Marine Co Ltd	14.03%		
Marc Chan, Amplewood Resources Ltd and Parfield International Ltd	13.57%		
Low Ngee Tong	9.22%		
Heng Siow Kwee and Dino Company Ltd	8.93%		



\*Adjusted EBITDA is defined as operating profit before depreciation and amortisation, impairment write-back/expense, net finance costs, income tax and other non-cash items. Adjusted EBITDA is not a uniformly defined measure and other companies in the mining industry may calculate this measure differently. Consequently, the Group's presentation of Adjusted EBITDA may not be readily comparable to other companies' disclosures

# FY2019 FINANCIAL HIGHLIGHTS

Revenue

A\$1.03b

FY18 **A\$1.5b** 

Loan Repayment

A\$74m

FY18 **A\$43m** 

**Cashflow from Operations** 

A\$98.7m

FY18 **A\$179.6m** 

**EBITDA** 

A\$154.5m

FY18 **\$339.7m** 

**Gearing Ratio** 

0.93X

FY18 **1.14X** 

Profit per share

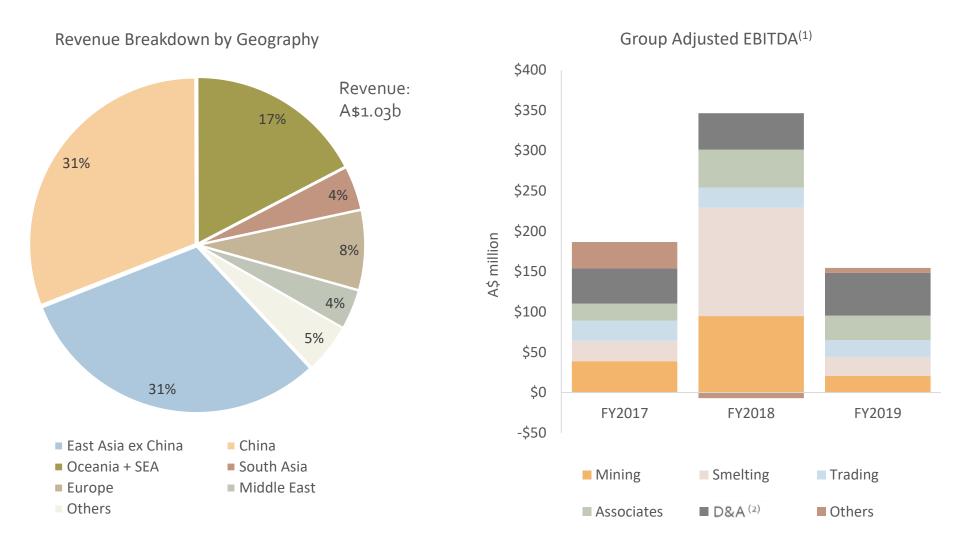
7.69 cents

FY18 **22.05** cents



# ACHIEVED A\$154.5M OF EBITDA IN FY2019

#### Sustained positive performance despite temporary disruptions and market headwinds



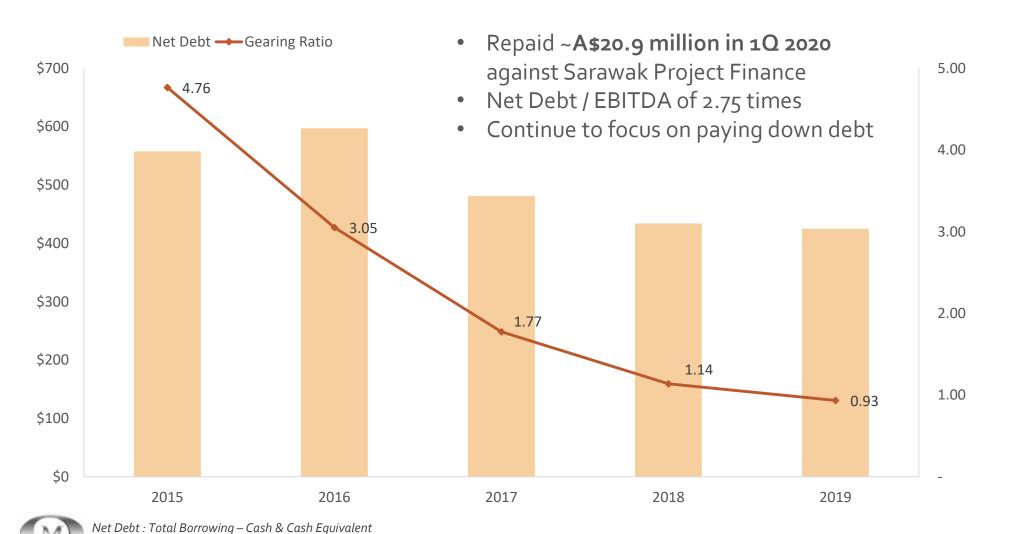


(1) Adjusted EBITDA is defined as operating profit before depreciation and amortisation, impairment write-back/expense, net finance costs, income tax and other non-cash items. Adjusted EBITDA is not a uniformly defined measure and other companies in the mining industry may calculate this measure differently. Consequently, the Group's presentation of Adjusted EBITDA may not be readily comparable to other companies' disclosures. (2) Inclusive of depreciation and amortization charges recorded through cost of sales.

# GEARING RATIO LOWEST IN 6 YEARS

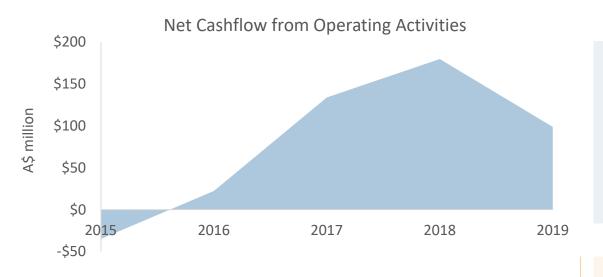
Gearing Ratio: Total Debt / Total Equity

### Ability to service debt even during challenging market circumstances

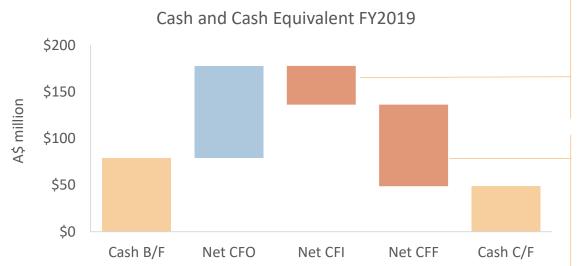


# **CASH GENERATION FROM OPERATIONS**

#### Cashflow allows for organic growth and ability to service loans



Sustainable cashflow from operating activities over the years allows for organic growth and ability to service loans



#### CAPEX expenditure in FY2019:

- Ultrafines plant, Sinter plant
- Infrastructure expansion such as sheltered warehouses

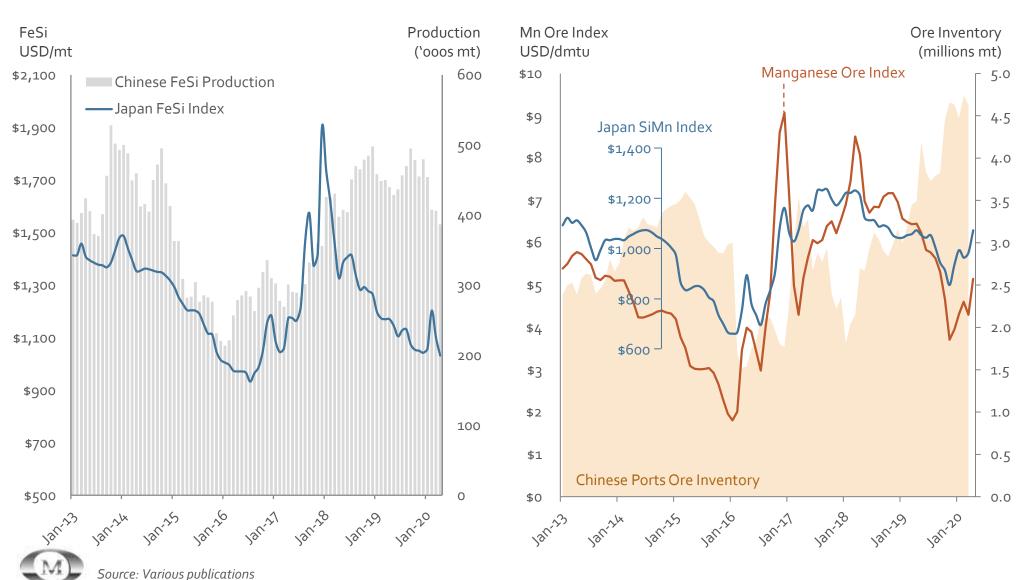
#### Financing activities:

- Repayment of project finance and other debts
- Interest payments
- Dividend payments



# CHALLENGING PRICE ENVIRONMENT

#### Sustained outputs and high inventories put pressure on prices



# COVID-19: EMERGENCE AND RESPONSE

# **Employee Safety**

#### Rolled out safety preventive measures:

- Increased hygiene standards, sharing best practices with all employees
- Daily temperature screening and disinfection
- Physical distancing at the workplace
- Split-teams / work-from-home where possible
- Travel restrictions / bans where applicable
- Full compliance with all regulations from local jurisdictions (China, Singapore, Australia, Japan)

# \* -----> **\***

# **Business Continuity**

#### Supply Chain & Markets

- Additional storage capabilities gives flexibility
- Enhanced trade terms for risk management
- Expand market coverage to make up for lost sales

#### **Conserving Cash**

- Extending maintenance, marginally reduce cash outflows
- Delay / defer CAPEX intensive projects

#### Smelting

- Extending maintenance, marginally reduce cash outflows
- Continue to monitor global demand

#### Mining

COVID-19 Management Plan approved by NT government



# **FUTURE ORGANIC GROWTH**

#### Well positioned with expansion plans, prepared for industry recovery



# Dual Listing on Bursa Malaysia

- Pursuing secondary listing on Bursa Malaysia, with a signed mandate
- Unlock value with greater access to wide range of Asia focused investors bringing liquidity





OMH and Bryah
Resources Joint Venture

# Raw Material Development

- Explore prospective manganese opportunities in central Western Australia
- Expand OMH's manganese exposure to extract value across the entire manganese value chain





# Higher Value Add

(~Capex A\$30 mil)

- Planned for 2021/2022
- Conversion to metallic silicon to produce higher value added products
- Diversify into aluminium, chemicals, and solar downstream industries
- Furnaces still able to produce ferrosilicon for added flexibility



#### **Expanding Capacity**

(~Capex A\$100-150 mil)

- Originally planned for 2021/2022
- Delayed to conserve capital spending
- Manganese capacity expansion with 2 to 4 33MW-furnaces for improved efficiency
- Expected to generate highest average returns over the full price cycle, and improve hedging ratio with ore



## GROWTH OF STEEL IN SEA

#### Steel demand remains positive in the long run



Expected long term growth prospects in

emerging countries within the SEA region

spurred by urbanization growth



2050

cities in the next

decade

