

BNK Banking Corporation Limited Level 14, 191 St Georges Terrace Perth WA 6000

ASX Release 28 August 2020

APPENDIX 3G – ISSUE OF PERFORMANCE RIGHTS

BNK Banking Corporation Limited (ASX:BBC) ("BNK" or "the Group") has issued 450,000 performance rights to various Key Management Personnel (KMP) and employees pursuant to the BNK Equity Incentive Plan (BNKEIP) in satisfaction of an employment contract obligation (60,000) and for the performance period commencing 1 July 2019 and ending on 30 June 2020 (390,000 referred to as FY20 Bonus). Approval for the grant of a further 125,000 FY20 performance rights to Executive Director, John Kolenda will be sought at the forthcoming 2020 AGM.

The performance rights have a nil exercise price and an expiry date of 31 March 2025. 255,000 performance rights have vested immediately with the remaining 195,000 subject to deferral obligations for four years to 31 July 2024 in line with the requirements of the Banking Executive Accountability Regime (BEAR). Vesting of the deferred performance rights is subject to continued service, satisfactory ongoing performance and claw back provisions.

If the vested performance rights are exercised, eligible employees will receive one ordinary BNK share for each performance right. Holders of performance rights are not entitled to any dividend(s) declared prior to vesting, or in the event performance rights have vested but not exercised.

Following the issue of the FY20 Bonus performance rights, BNK will have the following unquoted securities on issue:

1,791,666 performance rights in total comprising:

- 725,000 performance rights expiring 28 November 2021
- 366,666 performance rights expiring 1 July 2022
- 250,000 performance rights expiring 29 November 2023
- 450,000 performance rights expiring 31 July 2024

The number of shares on issue will not change as a result of the issuance of the performance rights however it is expected that the number of shares on issue will increase when performance rights are exercised. Currently, BNK intends to fulfil its obligations by issuing new shares.

Further details regarding the above can be found in the attached Appendix 3G.

This announcement has been authorised for release to the ASX by the Company Secretary.

ENDS

Investor Enquiries

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Who is BNK Banking Corporation Limited?

BNK Banking Corporation Limited (BNK) is a diversified financial services company with two key operating divisions in banking and mortgage broking aggregation:

Banking

The company has operated as an APRA-regulated authorised deposit-taking institution (ADI) for over 38 years. As such our customers benefit from the Australian government deposit guarantee scheme for deposits up to \$250,000.

The bank provides simple and easy to understand deposit accounts, personal loans and mortgages under a number of brands: Goldfields Money, which is used in the Goldfields region of Western Australia, complemented by the Better Choice Home Loans brand, distributed via mortgage brokers nationally.

BNK Bank plans to offer a new range of product under the BNK brand later this year. The Company is continuing to develop its new digital banking platform which will enable it to deliver a broad range of banking products directly to customers, as well as through third party intermediaries across Australia.

Mortgage Aggregation

The Aggregation division, operating as Finsure, provides one of the largest distribution networks in the country as well as valuable market insights that assist BNK with product development. As at 30 June 2020 the business services 1,740 mortgage brokers and manages a loan book in excess of \$45.4bn.

This unique combination allows BNK to develop competitive products that meet its changing customer needs, leveraging its low-cost, technology-driven model. BNK is focused on becoming a challenger bank of scale through building its product portfolio, growing its diversified distribution network and pursuing API-enabled partnering opportunities.

The Company is listed on the Australian Securities Exchange (ASX:BBC).

You can read more about us at <u>www.bnk.com.au</u> and <u>www.finsure.com.au</u>.

Appendix 3G

Notification of issue, conversion or payment up of equity +securities

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

If you are an entity incorporated outside Australia and you are issuing a new class of +securities other than CDIs, you will need to obtain and provide an International Securities Identification Number (ISIN) for that class. Further information on the requirement for the notification of an ISIN is available from the Create Online Forms page. ASX is unable to create the new ISIN for non-Australian issuers.

*Denotes minimum information required for first lodgement of this form, with exceptions provided in specific notes for certain questions. The balance of the information, where applicable, must be provided as soon as reasonably practicable by the entity.

Part 1 – Entity and announcement details

Question no	Question	Answer
1.1	*Name of entity We (the entity here named) give notice of the issue, conversion or payment up of the following unquoted +securities.	BNK Banking Corporation Limited
1.2	*Registration type and number Please supply your ABN, ARSN, ARBN, ACN or another registration type and number (if you supply another registration type, please specify both the type of registration and the registration number).	ABN 63 087 651 849
1.3	*ASX issuer code	
1.4	*This announcement is <i>Tick whichever is applicable.</i>	 A new announcement An update/amendment to a previous announcement A cancellation of a previous announcement
1.4a	*Reason for update Mandatory only if "Update" ticked in Q1.4 above. A reason must be provided for an update.	
1.4b	*Date of previous announcement to this update Mandatory only if "Update" ticked in Q1.4 above.	
1.4c	*Reason for cancellation Mandatory only if "Cancellation" ticked in Q1.4 above.	
1.4d	*Date of previous announcement to this cancellation <i>Mandatory only if "Cancellation" ticked in Q1.4 above.</i>	
1.5	*Date of this announcement	28 August 2020

Part 2 – Type of issue

Question No.	Question	Answer
2.1	*The +securities the subject of this notification are: Select whichever item is applicable. If you wish to notify ASX of different types of issues of securities, please complete a separate Appendix 3G for each type of issue.	 +Securities issued as a result of options being exercised or other +convertible +securities being converted and that are not to be quoted on ASX Partly paid +securities that have been fully paid up and that are not to be quoted on ASX +Securities issued under an +employee incentive scheme that are not being immediately quoted on ASX Other [please specify] <i>If you have selected 'other' please provide the circumstances of the issue here</i>: The issue of performance rights under an employee incentive scheme. The performance rights will not be quoted but if the performance rights vest and are exercised, the securities which are allocated in relation to those performance rights will be quoted.
2.2a.1	Please state the number and type of options that were exercised or other +convertible securities that were converted (including their ASX security code if available)? Answer this question if your response to Q2.1 is "securities issued as a result of options being exercised or other convertible securities being converted and that are not to be quoted on ASX".	
2.2a.2	And the date the options were exercised or other +convertible securities were converted: Answer this question if your response to Q2.1 is "securities issued as a result of options being exercised or other convertible securities being converted and that are not to be quoted on ASX". Note: If this occurred over a range of dates, enter the date the last of the options was exercised or convertible securities was converted.	
2.2b.1	Please state the number and type of partly paid +securities that were fully paid up (including their ASX security code if available)? Answer this question if your response to Q2.1 is "partly paid securities that have been paid up and that are not to be quoted on ASX".	
2.2b.2	And the date the <i>+</i> securities were fully paid up: Answer this question if your response to Q2.1 is <i>"partly paid securities that have been paid up and that are not to be quoted on ASX".</i> Note: If this occurred over a range of dates, enter the date the last of the securities was fully paid up.	

2.2c.1	Please state the number and +securities (including their A code) issued under an +emp incentive scheme that are no immediately quoted on ASX Answer this question if your respon "securities issued under an employ scheme that are not being immedia ASX".	SX security bloyee bt being use to Q2.1 is ee incentive		
2.2c.2	*Please attach a document of details of a URL link for a do with ASX detailing the terms +employee incentive schem summary of the terms. Answer this question if your respon "securities issued under an employ scheme that are not being immedia ASX".	ocument lodged of the e or a use to Q2.1 is ee incentive		
2.2c.3	*Are any of these +securities to +key management person an +associate Answer this question if your respon "securities issued under an employ scheme that are not being immedia ASX".	nnel (KMP) or use to Q2.1 is ee incentive		
2.2c.3.a	not being immediately quoted on A below for each KMP involved in the	se to Q2.1 is "secur SX" and your respor sissue. If the securit registered holder". If	ities issued under a nse to Q2.2c.3 is "Yo ies are being issued the securities are b	n employee incentive scheme that are
	Name of KMP	Name of regist	ered holder	Number of +securities
2.2d.1	*The purpose(s) for which th issuing the +securities is: Answer this question if your respon "Other". You may select one or more of the	se to Q2.1 is	 To fund the To pay for [provide de To pay for [provide de To pay for [provide de Other [pro Additional det Issued in conrarrangements satisfy employ 	dditional working capital e retirement of debt the acquisition of an asset etails below] services rendered etails below] vide details below] ails: nection with remuneration with various employees, to ment contract obligations and r performance.

2.2d.2	Please provide any further information needed to understand the circumstances in which you are notifying the issue of these +securities to ASX, including (if applicable) why the issue of the +securities has not been previously announced to the market in an Appendix 3B You must answer this question if your response to Q2.1 is "Other". If there is no other information to provide, please answer "Not applicable" or "N/A".	The performance rights are unquoted securities which have been issued on the date this form has been lodged. There is no requirement to lodge an Appendix 3B in relation to the issue of performance rights. The details of the performance rights have been included in the cover announcement.
2.3	*The +securities being issued are: <i>Tick whichever is applicable</i>	 Additional +securities in an existing unquoted class that is already recorded by ASX ("existing class")
		 New +securities in an unquoted class that is not yet recorded by ASX ("new class")

Part 3A - number and type of +securities being issued (existing class)

Question No.	Question	Answer
3A.1	*ASX security code & description	BBC performance rights to acquire ordinary BBC shares
3A.2	*Number of +securities being issued	450,000
3A.3a	*Will the +securities being issued rank equally in all respects from their issue date with the existing issued +securities in that class?	Yes
3A.3b	*Is the actual date from which the +securities will rank equally (non-ranking end date) known? Answer this question if your response to Q3A.3a is "No".	Yes
3A.3c	*Provide the actual non-ranking end date Answer this question if your response to Q3A.3a is "No" and your response to Q3A.3b is "Yes".	
3A.3d	*Provide the estimated non-ranking end period Answer this question if your response to Q3A.3a is "No" and your response to Q3A.3b is "No".	
3A.3e	*Please state the extent to which the +securities do not rank equally:	
	 in relation to the next dividend, distribution or interest payment; or 	
	for any other reason	
	Answer this question if your response to Q3A.3a is "No".	
	For example, the securities may not rank at all, or may rank proportionately based on the percentage of the period in question they have been on issue, for the next dividend, distribution or interest payment; or they may not be entitled to participate in some other event, such as an entitlement issue.	

Answer the questions in this part if your response to Q2.3 is "existing class".

Part 3B – number and type of +securities being issued (new class)

Question Question Answer No. 3B.1 *Security description 3B.2 *Security type □ Ordinary fully or partly paid shares/units Select one item from the list that best describes the Options securities the subject of this form. This will determine more detailed questions to be asked about the security □ +Convertible debt securities later in this section. Select "ordinary fully or partly paid Non-convertible +debt securities shares/units" for stapled securities or CDIs. For interest rate securities, please select the appropriate choice □ Redeemable preference shares/units from either "Convertible debt securities" or "Nonconvertible debt securities". Select "Other" for □ Other performance shares/units and performance options/rights or if the selections available in the list do not appropriately describe the security being issued. 3B.3 ISIN code Answer this question if you are an entity incorporated outside Australia and you are issuing a new class of securities other than CDIs. See also the note at the top of this form. 3B.4 *Number of +securities being issued 3B.5a *Will all the +securities issued in this class Yes or No rank equally in all respects from the issue date? 3B.5b *Is the actual date from which the Yes or No +securities will rank equally (non-ranking end date) known? Answer this question if your response to Q3B.5a is "No". 3B.5c *Provide the actual non-ranking end date Answer this question if your response to Q3B.5a is "No" and your response to Q3B.5b is "Yes". 3B.5d *Provide the estimated non-ranking end period Answer this question if your response to Q3B.5a is "No" and your response to Q3B.5b is "No". 3B.5e *Please state the extent to which the +securities do not rank equally: in relation to the next dividend, • distribution or interest payment; or for any other reason Answer this question if your response to Q3B.5a is "No". For example, the securities may not rank at all, or may rank proportionately based on the percentage of the period in question they have been on issue, for the next dividend, distribution or interest payment; or they may not be entitled to participate in some other event, such as an entitlement issue.

Answer the questions in this part if your response to Q2.3 is "new class".

		payment up of equity +securities
3B.6	Please attach a document or provide a URL link for a document lodged with ASX setting out the material terms of the +securities being issued You may cross reference a disclosure document, PDS, information memorandum, investor presentation or other announcement with this information provided it has been released to the ASX Market Announcements Platform.	
3B.7	*Have you received confirmation from ASX that the terms of the +securities are appropriate and equitable under listing rule 6.1? Answer this question only if you are an ASX Listing. (ASX Foreign Exempt Listings and ASX Debt Listings do not have to answer this question). If your response is "No" and the securities have any unusual terms, you should approach ASX as soon as possible for confirmation under listing rule 6.1 that the terms are appropriate and equitable.	Yes or No
3B.8a	Ordinary fully or partly paid shares/units	
	Answer the questions in this section if you selected this *+Security currency This is the currency in which the face amount of an issue is denominated. It will also typically be the currency in which distributions are declared.	security type in your response to Question 3B.2.
	*Will there be CDIs issued over the +securities?	Yes or No
	*CDI ratio Answer this question if you answered "Yes" to the previous question. This is the ratio at which CDIs can be transmuted into the underlying security (e.g. 4:1 means 4 CDIs represent 1 underlying security whereas 1:4 means 1 CDI represents 4 underlying securities).	X:Y
	*Is it a partly paid class of +security?	Yes or No
	*Paid up amount: unpaid amount Answer this question if answered "Yes" to the previous question. The paid up amount represents the amount of application money and/or calls which have been paid on any security considered 'partly paid'	X:Y
	The unpaid amount represents the unpaid or yet to be called amount on any security considered 'partly paid'. The amounts should be provided per the security currency (e.g. if the security currency is AUD, then the paid up and unpaid amount per security in AUD).	
	*Is it a stapled +security? This is a security class that comprises a number of ordinary shares and/or ordinary units issued by separate entities that are stapled together for the purposes of trading.	Yes or No
3B.8b	Option details Answer the questions in this section if you selected this	security type in your response to Question 3B.2.
	*+Security currency This is the currency in which the exercise price is payable.	
<u>.</u>		·

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	*Exercise price The price at which each option can be exercised and convert into the underlying security. If there is no exercise price please answer as \$0.00. The exercise price should be provided per the security currency (i.e. if the security currency is AUD, the exercise price should be expressed in AUD). *Expiry date The date on which the options expire or terminate.	
	*Details of the number and type of +security (including its ASX security code if the +security is quoted on or recorded by ASX) that will be issued if an option is exercised For example, if the option can be exercised to receive one fully paid ordinary share with ASX security code ABC, please insert "One fully paid ordinary share (ASX:ABC)".	
3B.8c	Details of non-convertible +debt securities redeemable preference shares/units Answer the questions in this section if you selected one 3B.2. Refer to Guidance Note 34 and the " <u>Guide to the Namin</u> <u>Debt and Hybrid Securities</u> " for further information on ce	of these security types in your response to Question
	*Type of +security Select one item from the list	 Simple corporate bond Non-convertible note or bond Convertible note or bond Preference share/unit Capital note Hybrid security Other
	*+Security currency This is the currency in which the face value of the security is denominated. It will also typically be the currency in which interest or distributions are paid. Face value This is the principal amount of each security. The face value should be provided per the security currency (i.e. if security currency is AUD, then the face value per security in AUD).	
	*Interest rate type Select one item from the list Select the appropriate interest rate type per the terms of the security. Definitions for each type are provided in the Guide to the Naming Conventions and Security Descriptions for ASX Quoted Debt and Hybrid Securities	 Fixed rate Floating rate Indexed rate Variable rate Zero coupon/no interest Other
	Frequency of coupon/interest payments per year Select one item from the list.	 Monthly Quarterly Semi-annual Annual No coupon/interest payments Other

First interest payment date	
A response is not required if you have selected "No coupon/interest payments" in response to the question above on the frequency of coupon/interest payments	
Interest rate per annum % p.a.	
Answer this question if the interest rate type is fixed.	
*Is the interest rate per annum estimated at this time? Answer this question if the interest rate type is fixed.	
If the interest rate per annum is estimated, then what is the date for this information to be announced to the market (if known) Answer this question if the interest rate type is fixed and your response to the previous question is "Yes". Answer "Unknown" if the date is not known at this time.	
*Does the interest rate include a reference rate, base rate or market rate (e.g. BBSW or CPI)? Answer this question if the interest rate type is floating or indexed	
*What is the reference rate, base rate or market rate?	
Answer this question if the interest rate type is floating or indexed and your response to the previous question is "Yes".	
*Does the interest rate include a margin above the reference rate, base rate or market rate? Answer this question if the interest rate type is floating or indexed.	
*What is the margin above the reference rate, base rate or market rate (expressed as a percent per annum) Answer this question if the interest rate type is floating or indexed and your response to the previous question is "Yes".	
 *S128F of the Income Tax Assessment Act status applicable to the +security Select one item from the list For financial products which are likely to give rise to a payment to which s128F of the Income Tax Assessment Act applies, ASX requests issuers to confirm the s128F status of the security: "s128F exempt" means interest payments are not taxable to non-residents; "Not s128F exempt" means interest payments are taxable to non-residents; "s128F exempt" means interest payments are taxable to non-residents; "s128F exemption status unknown" means the issuer is unable to advise the status; "Not applicable" means s128F is not applicable to this security 	'n
*Is the +security perpetual (i.e. no maturity date)?	
*Maturity date	
Answer this question if the security is not perpetual	

+secu Up to 4 is avail and Se	ct other features applicable to the urity A features can be selected. Further information lable in the Guide to the Naming Conventions occurity Descriptions for ASX Quoted Debt and Securities.	 Simple Subordinated Secured Converting Convertible Transformable Exchangeable Cumulative Non-Cumulative Redeemable Extendable Extendable Step-Down Step-Up Stapled None of the above
of cor	ere a first trigger date on which a right oversion, redemption, call or put can ercised (whichever is first)?	Yes or No
Answe	s, what is the first trigger date r this question if your response to the previous on is "Yes".	
(inclu +secu issue conve "conve "excha For ex 1,000 i code A	Is of the number and type of +security ding its ASX security code if the urity is quoted on ASX) that will be d if the securities to be quoted are erted, transformed or exchanged r this question if the security features include rting", "convertible", "transformable" or ngeable". ample, if the security can be converted into fully paid ordinary shares with ASX security BC, please insert "1,000 fully paid ordinary (ASX:ABC)".	

Part 4 – Issue details

Question No.	Question	Answer
4.1	*Have the +securities been issued yet?	Yes
4.1a	*What was their date of issue? Answer this question if your response to Q4.1 is "Yes".	28 August 2020
4.1b	*What is their proposed date of issue? Answer this question if your response to Q4.1 is "No".	
4.2	*Are the +securities being issued for a cash consideration? If the securities are being issued for nil cash consideration, answer this question "No".	No

4.2a	*In what currency is the cash consideration being paid For example, if the consideration is being paid in Australian Dollars, state AUD. Answer this question if your response to Q4.2 is "Yes".	
4.2b	*What is the issue price per +security Answer this question if your response to Q4.2 is "Yes" and by reference to the issue currency provided in your response to Q4.2a. Note: you cannot enter a nil amount here. If the securities are being issued for nil cash consideration, answer Q4.2 as "No" and complete Q4.2c.	
4.2c	Please describe the consideration being provided for the +securities Answer this question if your response to Q4.2 is "No".	
4.3	Any other information the entity wishes to provide about the issue	No consideration is provided for the performance rights as it is part of the remuneration arrangements BBC has with its KMP.

Part 5 – Unquoted +securities on issue

Following the issue of the +securities the subject of this application, the unquoted issued +securities of the entity will comprise:

Note: the figures provided in the table in section 5.1 below are used to calculate part of the total market capitalisation of the entity published by ASX from time to time. Please make sure you include in the table each class of unquoted securities issued by the entity.

Restricted securities should be included in table 5.1.

5.1

	1,791,666
BBC performance rights to acquire ordinary BBC shares	

Part 6 – Other Listing Rule requirements

The questions in this Part should only be answered if you are an ASX Listing (ASX Foreign Exempt Listings and ASX Debt Listings do not need to complete this Part) and:

- your response to Q2.1 is "+securities issued under an +employee incentive scheme that are not being immediately quoted on ASX"; or
- your response to Q2.1 is "Other"

Question No.	Question	Answer
6.1	*Are the securities being issued under Listing Rule 7.2 exception 13 ¹ and therefore the issue does not need any security holder approval under Listing Rule 7.1? Answer this question if your response to Q2.1 is "securities issued under an employee incentive scheme that are not being immediately quoted on ASX".	No
6.2	*Has the entity obtained, or is it obtaining, +security holder approval for the issue under listing rule 7.1? Answer this question if the response to Q6.1 is "No".	No
6.2a	*Date of meeting or proposed meeting to approve the issue under listing rule 7.1 Answer this question if the response to Q6.1 is "No" and the response to Q6.2 is "Yes".	
6.2b	*Are any of the +securities being issued without +security holder approval using the entity's 15% placement capacity under listing rule 7.1? Answer this question if the response to Q6.1 is "No" and the response to Q6.2 is "No".	No

¹ Exception 13

An issue of securities under an employee incentive scheme if within 3 years before the issue date:

- (a) in the case of a scheme established before the entity was listed a summary of the terms of the scheme and the maximum number of equity securities proposed to be issued under the scheme were set out in the prospectus, PDS or information memorandum lodged with ASX under rule 1.1 condition 3; or
- (b) the holders of the entity's ordinary securities have approved the issue of equity securities under the scheme as an exception to this rule. The notice of meeting must have included:
 - a summary of the terms of the scheme.
 - the number of securities issued under the scheme since the entity was listed or the date of the last approval under this rule;
 - the maximum number of +equity securities proposed to be issued under the scheme following the approval; and
 - a voting exclusion statement.

Exception 13 is only available if and to the extent that the number of +equity securities issued under the scheme does not exceed the maximum number set out in the entity's prospectus, PDS or information memorandum (in the case of (a) above) or in the notice of meeting (in the case of (b) above).

Exception 13 ceases to be available if there is a material change to the terms of the scheme from those set out in the entity's prospectus, PDS or information memorandum (in the case of (a) above) or in the notice of meeting (in the case of (b) above).

6.2b.1	*How many +securities are being issued without +security holder approval using the entity's 15% placement capacity under listing rule 7.1?	
	Answer this question if the response to Q6.1 is "No", the response to Q6.2 is "No" and the response to Q6.2b is "Yes".	
	Please complete and separately send by email to your ASX listings adviser a work sheet in the form of Annexure B to Guidance Note 21 confirming the entity has the available capacity under listing rule 7.1 to issue that number of securities.	
6.2c	*Are any of the +securities being issued without +security holder approval using the entity's additional 10% placement capacity under listing rule 7.1A (if applicable)? <i>Answer this question if the response to Q6.1 is "No"</i> <i>and the response to Q6.2 is "No"</i> .	No
6.2c.1	*How many +securities are being issued without +security holder approval using the entity's additional 10% placement capacity under listing rule 7.1A?	
	Answer this question if the response to Q6.1 is "No", the response to Q6.2 is "No" and the response to Q6.2c is "Yes".	
	Please complete and separately send by email to your ASX listings adviser a work sheet in the form of Annexure C to Guidance Note 21 confirming the entity has the available capacity under listing rule 7.1A to issue that number of securities.	

Introduced 01/12/19; amended 31/01/20