

# ASX RELEASE.



1 October 2020

## **Aeris Partners with SABCO in Australia**

Aeris Environmental Ltd (ASX:AEI) (Aeris) is pleased to announce that it has successfully partnered with SABCO, an Australian company specialising in cleaning and garden products for over a century. SABCO is wholly-owned by the American Libman Company (Libman), a privately-held company that manufactures brooms, mops and other household cleaning supplies. It is estimated that Libman has 27% of the United States market share for cleaning tools.

Aeris has now received an opening order for \$415,000 for SABCO's 'Ultrashield Pro, Powered by Aeris' to be launched and ranged nationally with Bunnings, being stocked in over 250 locations around Australia.

SABCO's Managing Director, Herman Verhofstadt, says: 'The highly-differentiated Aeris technology, with unique claims and validated regulatory approvals, combined with SABCO's core market knowledge and insight, have created a powerful opportunity for us to work together with Aeris on SABCO's key customers in the Australian market at a time where retailers and customers are looking for trusted brands to deliver leading products that actually work.'

Aeris' Chief Executive Officer, Peter Bush, says: 'We are proud to have partnered with SABCO, the leading Australian consumer brand in the category. Our partnership is built on our individual core strengths and shared values. This opportunity allows us to grow a core range of Aeris' product portfolio into the Australian retail channel. SABCO's relationship with The Libman Group creates leverage into North America and beyond, with a strong partner that has over a century of experience in the field'.

Aeris Environmental Ltd

**Maurie Stang**  
Chairman

**Peter Bush**  
Chief Executive Office

**For more information, please contact:**

**Maurie Stang** – Chairman  
**Peter Bush** – Chief Executive Officer

**This announcement has been authorised by the Board of Directors**



## ABOUT AERIS ENVIRONMENTAL LTD

Aeris develops, manufactures and markets proprietary, environmentally-friendly technology that drives measurable improvements in asset performance and sustainability. Aeris' whole-of-system approach ensures that systems perform better, are safer, last longer and cost less to run.

Aeris' products solve real world problems more effectively than conventional toxic chemicals. Uniquely based on validated, green formulations, Aeris' enzymes and treatments, with residual protection, provide long-term remediation, and prevention of mould, bacteria growth, corrosion and improved hygiene.

AerisVIEW, Aeris' cloud-based visualisation network, is uniquely scalable across all climate-controlled environments, including buildings of all sizes, and vehicles. Aeris' solution delivers dramatic and proven energy savings, alongside documented benefits to system efficiency, and independently-validated indoor air quality, with proven immediate improvements in sustainability and cash flow savings.

## Previously-Released Announcements

This ASX announcement refers to other announcements on Aeris' activities, including the following releases that are available for viewing via Aeris' website in the Investor section at [www.aeris.com.au](http://www.aeris.com.au)

- 03 July 2020: Market Update
- 19 May 2020: Strategic Alliance for Chinese Market
- 31 March 2020: Business Update Investor Presentation
- 05 March 2020: Aeris Active approved for sale in the UK