

JOHNS LYNG GROUP LIMITED (ASX:JLG)

ASX/Media statement

19 October 2020

Johns Lyng enters into partnership with Westpac General Insurance Limited

Johns Lyng Group (ASX:JLG) has entered into a Services Agreement (the **Agreement**) with Westpac General Insurance Limited (**WGIL**), for the provision of building and restoration services for insurance claims across WGIL's national client base.

Effective from 19 October 2020, the nationwide Agreement is for an initial period of three years and will include the full scope of Johns Lyng insurance building services including assessment, makesafe, restoration and repairs.

CEO Scott Didier said the Agreement represented a major milestone for the Group, presenting the opportunity to deliver Johns Lyng services to an entirely new market of customers.

"WGIL is one of Australia's most well-known brands for home and contents insurance, and so to partner with them for the first time is another big win for us," Mr Didier said.

"The beauty of our business is our integration, the way in which different business units work with each other to deliver great customer outcomes and this Agreement will allow us to put that integrated model into practice for Westpac customers

"We've been dedicated to building an unrivalled national footprint and to develop market leading products that help us deliver a best-practice response and customer experience.

"It's a great reflection of the work we have done to be selected as a supplier for a client like WGIL and we think we can bring great value to the brand and its customers.

"We look forward to a successful working relationship."

Mr Didier said that FY20 had seen unprecedented demand for Johns Lyng services, primarily driven by business-as-usual domestic activity but also as a result of a series of disasters over the summer.

"This has been another year of significant growth for the Group and our results are a great reflection of the unparalleled platform we have built. That platform will again be key to driving growth through our Agreement with WGIL," Mr Didier said.

ENDS

This announcement was authorised by the Disclosure Committee of Johns Lyng Group Limited.

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About Johns Lyng Group Limited

Johns Lyng Group Limited (JLG) is an integrated building services group delivering building and restoration services across Australia. JLG's core business is built on its ability to rebuild and restore a variety of properties and contents after damage by insured events including impact, weather and fire events. Beginning in 1953, JLG has grown into a national business with over 1,000 employees servicing a diversified client base comprising major insurance companies, commercial enterprises, local and state governments, body corporates/owners corporations and retail customers. JLG defines itself by delivering exceptional customer service outcomes every time.