# **AGM PRESENTATION**

Delivering value

November 2020









# **MISSION**



# **VISION**

Achieve outstanding business delivery as a partner of choice

# **STRATEGY**

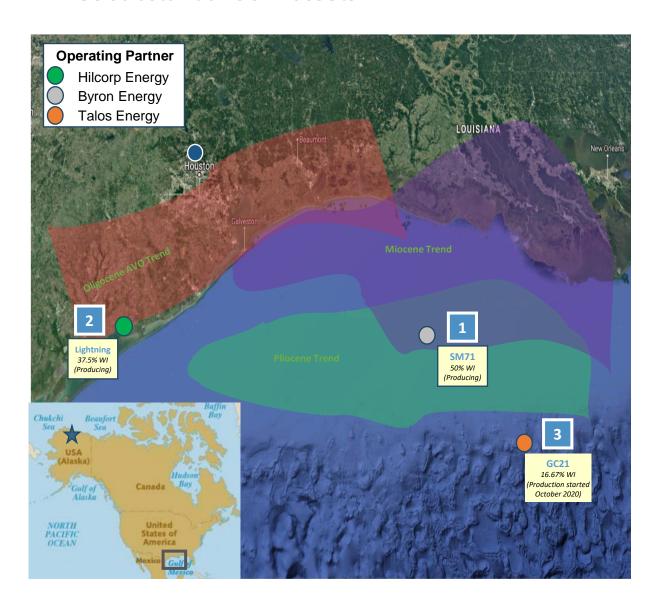


- 1. Leverage our excellent base business
- 2. Maximise the existing base to unlock further value
- 3. Create future value through growth and returns

# 1 Leverage our excellent base: The Otto portfolio



## Three substantial GoM assets



## 1 South Marsh Island 71

- Initial 2016 discovery developed into Otto's flagship asset
- Otto has participated in three producing wells, with 2.6
   MMBbl & 3.4 Bcf cumulative production

# 2 Lightning

- Commercial discovery announced in Feb 2019 with second well completed in Jan 2020
- Five wells potentially required to fully develop field

## 3 Green Canyon 21

- First oil production commenced 15 Oct 2020
- Subsea well tieback to be ramped up carefully

# 1 Leverage our excellent base: Asset performance to date



# Returns from development

DOFP
COMMODITY WEIGHT
NET CAPEX REQUIRED
NET IP (BOEPD/MMCFD)
NET 2P RESERVES
ALL IN F&D

# CY2018 86% Oil US\$27.6M 1800 BOEPD 3.3 MMBOE US\$11.30/BOE

LIGHTNING			
CY2019			
85% Gas/Cond.			
US\$19.4M			
8000 MMCFED			
25.9 BCFE			
US\$1.04/MCFE			



- Historical costs/prices to May 2020 and US\$40/Bbl oil and US\$2.50/mcf gas prices forward.
- Reserves and economic data on 2P basis.
- Group economics excludes GC 21 which is still in the early stages of production



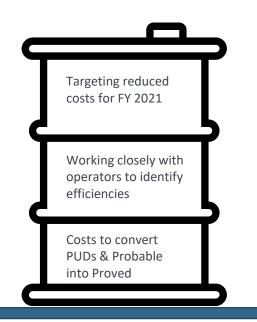


On track to reduce FY21 office operating costs by approx. 40% - with further cost efficiencies targeted

**Historical Fully Costed** US\$31.00/Bbl Cost of Indirect **Operating Expenses** (G&A) Cost of Direct **Operating Expenses** (LOE) Cost of Finding & Development



Ave. Costs
US\$16.50 –
\$20.50/Bbl



#### **Indirect operating expenses**

- Targeting further reductions in payroll and service provider costs
- Targeting reductions through "rightsizing" infrastructure footprint (office size, rent, utilities)
- Optimizing public entity cost structures

#### **Direct operating expenses**

- Facility sharing costs expected to decrease overall Otto costs
- Working with all operators to support cost efficiency improvement efforts
- Leveraging post-Covid-19 changes in operating structures/supply chain volatility

#### Finding and development

- Working with operators to drive securing reduction in risked exposure to rig rates and equipment installation costs (turnkey and/or contracting)
- Leveraging learning curves within existing assets on future drilling/re-entry costs
- Capital disciplined decisioning on forward investment options to accelerate PUD, probable and possible captured resource developments.

# 3 Future value creation: Key return objectives



Rigorous, hurdle-driven evaluation of opportunities to create future value

	BASE AND ORGANIC GROWTH OPTIONS		INORGANIC GROWTH OPPORTUNITIES
PERFORMANCE OBJECTIVES	Base Business + Organic Options (3-Year Group Targets)		Facilitated by underlying base business Key Targeting Criteria
	Base Business Outcome (3 years forward)	Base Outcome Incl. Exercise of Organic Options (3 years forward)	Year on Year Metrics
	ROACE > 20%	ROACE > 17.5%	ROACE > 15%
	IRR > 75% (Success Case)	IRR > 75% (Success Case)	ROE > 15%
	IRR > 25% (Full Cycle)	IRR > 25% (Full Cycle)	DROI (15) > 25%
	FCF > \$40M	FCF > \$40M	NAV Growth > 10% CAGR
	Gearing – <10%	Gearing – <10%	Gearing – 45-65%
	Debt to Equity – <10%	Debt to Equity – <10%	Debt to Equity Ratio - <50%
	Drives strong operating cash flow and balance sheet		Drives effective capital allocation discipline





Driven by a highly disciplined approach to capital management



## Prospect portfolio generation/access

#### **Asset evaluation**

- Acquisition of underdeveloped and under-valued
- Divestment of existing/swap

### **Company evaluation**

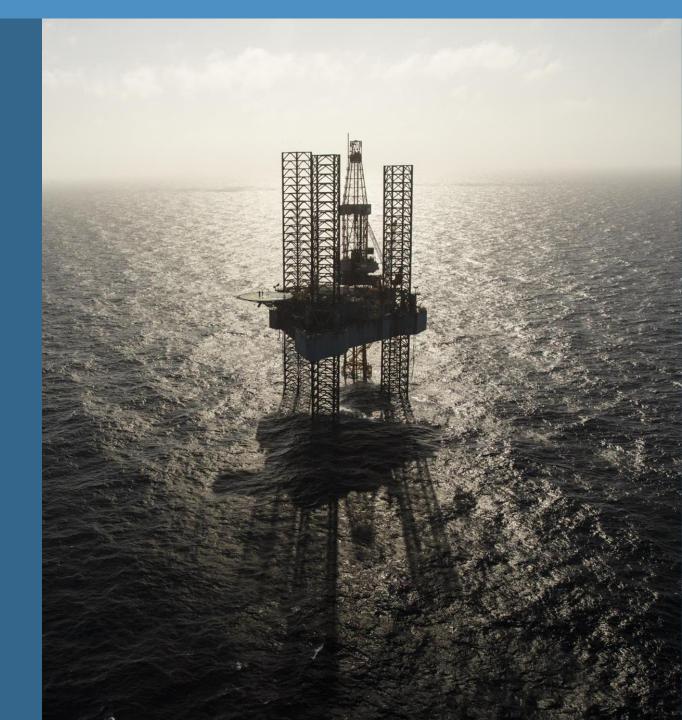
- Sale of Otto
- Merge with aligned company
- Acquire

#### Dividend return to shareholders

- Recurring
- Special
- Share Buybacks

# Otto Energy: delivering value

- **1. The GoM:** a mature, opportunity-rich environment
- **2. Our base:** a regionally diverse, liquids-rich, high-margin portfolio
- **3. Internal levers:** leveraging a strong balance sheet to deliver organic growth
- **4. External assessment:** creating growth access through rigorous inorganic opportunities evaluation
- **5. Shareholder returns:** against a highly disciplined approach to capital management







## Notes to Reserves and Resources Statement



#### Reserves and Resources Governance

Otto's reserves estimates are compiled annually. Otto engages Ryder Scott Company, a qualified external petroleum engineering consultant, to conduct an independent assessment of the Lightning Field and Green Canyon 21 reserves on behalf of Otto. Ryder Scott Company is an independent petroleum engineering consulting firm that has been providing petroleum consulting services in the USA for more than fifty years. Ryder Scott Company does not have any financial interest or own any shares in the Company. The fees paid to Ryder Scott Company are not contingent on the reserves outcome of the reserves report.

The reserves for SM 71 were compiled by Mr Ed Buckle B.S. Chemical Engineer (Magna Cum Laude), a full-time contractor of the Company, and audited by Collarini Energy Experts. Collarini Energy Experts is a specialized consulting services firm with hydrocarbon reserve appraisal expertise. The individual at Collarini Energy Experts responsible for the audit is a petroleum engineer with more than 45 years of experience in the petroleum industry and 39 years of experience in evaluation of oil and gas assets. Collarini Energy Experts does not have any financial interest or own any shares in the Company. The fees paid to Collarini Energy Experts are not contingent on the reserves outcome of the reserves report.

#### Competent Persons Statement

The information in this report that relates to oil and gas reserves and resources at the Lightning Field and Green Canyon 21 was compiled by technical employees of independent consultants Ryder Scott Company, under the supervision of Mr. Ali Porbandarwala PE. Mr. Porbandarwala is a Senior Vice President at Ryder Scott Company and is a registered professional engineer in the State of Texas and a member of the Society of Petroleum Engineers (SPE). He has a B.S. Chemical Engineering from the University of Kansas and an MBA from the University of Texas. The reserves included in this report have been prepared using definitions and guidelines consistent with the 2007 Society of Petroleum Engineers (SPE)/World Petroleum Council (WPC)/American Association of Petroleum Geologists (AAPG)/Society of Petroleum Evaluation Engineers (SPEE) Petroleum Resources Management System (PRMS). The reserves information reported in this Statement are based on, and fairly represents, information and supporting documentation prepared by, or under the supervision of Mr. Porbandarwala. Mr. Porbandarwala is qualified in accordance with the requirements of ASX Listing Rule 5.41 and consents to the inclusion of the information in this report of the matters based on this information in the form and context in which it appears.

The information in this report that relates to oil and gas reserves and resources at SM 71 was compiled by Mr Ed Buckle B.S. Chemical Engineer (Magna Cum Laude), a full-time contractor of the Company, and audited by Collarini Energy Experts. Mr Buckle has more than 30 years relevant experience in the petroleum industry and is a member of The Society of Petroleum Engineers (SPE). The resources included in this report have been prepared using definitions and guidelines consistent with the 2007 Society of Petroleum Engineers (SPE)/World Petroleum Council (WPC)/ American Association of Petroleum Geologists (AAPG)/ Society of Petroleum Evaluation Engineers (SPEE) Petroleum Resources Management System (PRMS). The resources information included in this report are based on, and fairly represents, information and supporting documentation reviewed by Mr Buckle. Mr Buckle is qualified in accordance with the requirements of ASX Listing Rule 5.41 and consents to the inclusion of the information in this report of the matters based on this information in the form and context in which it appears.

#### **Reserves Cautionary Statement**

Oil and gas reserves and resource estimates are expressions of judgment based on knowledge, experience and industry practice. Estimates that were valid when originally calculated may alter significantly when new information or techniques become available. Additionally, by their very nature, reserve and resource estimates are imprecise and depend to some extent on interpretations, which may prove to be inaccurate. As further information becomes available through additional drilling and analysis, the estimates are likely to change. This may result in alterations to development and production plans which may, in turn, adversely impact the Company's operations. Reserves estimates and estimates of future net revenues are, by nature, forward looking statements and subject to the same risks as other forward-looking statements.

## Notes to Reserves and Resources Statement—(continued)



#### Prospective Resources Cautionary Statement

The estimated quantities of petroleum that may potentially be recovered by the application of future development projects relate to undiscovered accumulations. These estimates have both an associated risk of discovery and a risk of development. Further appraisal and evaluation is required to determine the existence of a significant quantity of potentially moveable hydrocarbons.

#### **Pricing Assumptions**

Oil price assumptions used in the independent report represent forward prices (CME Nymex) as at 30 June 2020.

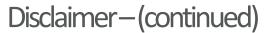
#### ASX Reserves and Resources Reporting Notes

- The reserves and prospective resources information in this document is effective as at 30 June, 2020 (Listing Rule (LR) 5.25.1)
- The reserves and prospective resources information in this document has been estimated and is classified in accordance with SPE-PRMS (Society of Petroleum Engineers Petroleum Resources Management System) (LR 5.25.2)
- The reserves and prospective resources information in this document is reported according to the Company's economic interest in each of the reserves and prospective resource net of royalties (LR 5.25.5)
- The reserves and prospective resources information in this document has been estimated and prepared using the probabilistic method (LR 5.25.6)
- The reserves and prospective resources information in this document has been estimated using a ratio of 6,000 cubic feet of natural gas to one barrel of oil. This conversion ratio is based on an energy equivalency conversion method and does not represent value equivalency (LR 5.25.7)
- The reserves and prospective resources information in this document has been estimated on the basis that products are sold on the spot market with delivery at the sales point on the production facilities (LR 5.26.5)
- The method of aggregation used in calculating estimated reserves was the arithmetic summation by category of reserves. As a result of the arithmetic aggregation of the field totals, the aggregate 1P may be a very conservative estimate and the aggregate 3P may be a very optimistic estimate due to the portfolio effects of arithmetic summation (LR 5.26.7 & 5.26.8)
- Prospective resources are reported on a best estimate basis (LR 5.28.1)
- For prospective resources, the estimated quantities of petroleum that may potentially be recovered by the application of a future development project(s) relate to undiscovered accumulations. These estimates have both an associated risk of discovery and a risk of development. Further exploration, appraisal and evaluation is required to determine the existence of a significant quantity of potentially moveable hydrocarbons (LR 5.28.2)
- The reserve numbers assume some investment over the life of the field outlined above.





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- This presentation may contain certain "forward-looking statements" with respect to the financial condition, results of operations and business of the Company and certain plans and objectives of the management of the Company that are subject to risk factors that are associated with oil and gas businesses. Forward looking statements can generally be identified by words such as 'may', 'could', 'believes', 'plan', 'will', 'likely', 'estimates', 'targets', 'expects', or 'intends' and other similar words that involve risks and uncertainties, which may include, but are not limited to, the outcome and effects of the subject matter of this presentation. It is believed that the targets reflected in these statements are reasonable but they may be affected by a variety of variables and changes in underlying assumptions which could cause actuals to differ materially, including but not limited to: results or trends for future operations, drilling results, projections, intentions, or beliefs about future events may, and often do, vary from actual results and the differences can be material. Some of the key factors which could cause actual results to vary from those Otto expects include changes in natural gas and oil prices, the timing of planned capital expenditures, availability of resources, uncertainties in estimating proved reserves and resource potential and forecasting drilling and production results, operational factors affecting the commencement or maintenance of producing wells, the condition of the capital markets generally, as well as the Company's ability to access them, and uncertainties regarding environmental regulations or litigation and other legal or regulatory developments affecting Otto's business. Statements regarding future production are subject to all of the risks and uncertainties normally incident to the exploration for and development and production of oil and gas. Indications of, and guidance on, future exchange rates, capital expenditure, earnings and financial position and performance are also fo





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- The information in this presentation is current as at the date on the cover of the presentation and remains subject to change without notice, in particular the Company disclaims any intent or obligation to update publicly any forward-looking statements, whether as a result of new information, future events or results or otherwise.
- This presentation includes certain estimates of proved, probable and possible reserves that have been prepared by the Company and are by their nature more speculative than estimates of proved reserves and accordingly are subject to substantially greater risk of being actually realized by the Company.
- We cannot assure you that all of our prospects will ultimately be prospective in all or any of the targeted zones, or that such acreage will ultimately be drilled or included in drilling units. Type curve metrics described herein refer to the Company's internal estimates of average per well hydrocarbon quantities and production profiles that may be potentially recovered from a hypothetical future well developed generally from the most analogous information available based on the average offset well performance of third-party operator wells. These quantities do not necessarily constitute or represent reserves. There is no assurance that the Company will achieve comparable results on its acreage and individual well results will vary.
- Further, Otto expresses no view as to whether its joint venture participants will agree with and support Otto's assessment of these opportunities presented within this presentation.
- Termsused
- All references to dollars, cents or \$ in this presentation are to US currency, unless otherwise stated.

This release was authorised the Board of Otto Energy Limited.

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