ASX ANNOUNCEMENT

20 November 2020

2020 Annual General Meeting Presentation

Pacific Current Group Limited (**ASX:PAC**), a global multi-boutique asset management firm, is pleased to provide its 2020 Annual General Meeting Presentation for release to the market.

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ABOUT PACIFIC CURRENT GROUP
Pacific Current Group Limited is a multi-boutique asset management firm dedicated to providing exceptional value to shareholders, investors and partners. We apply our strategic resources, including capital, institutional distribution capabilities and operational expertise to help our partners excel. Following the sale of Seizert, Pacific Current Group has investments in 14 boutique asset managers globally.

PACIFIC CURRENT GROUP

ANNUAL GENERAL MEETING

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DISCLAIMER

The information in this presentation is general information about Pacific Current Group ('Pacific Current' or 'PAC') and is current only at the date of this presentation. In particular, this presentation:

- is not an offer or recommendation to purchase or subscribe for securities in Pacific Current, nor is it an invitation to any person to acquire securities in Pacific Current;
- is not personal advice and does not take into account the potential and current individual investment objectives or the financial situation of investors; and
- contains information in summary form and does not purport to be complete.

Note that the relationship between FUM and the economic benefits received by Pacific Current can vary dramatically based on each boutique's fee levels, PAC's ownership stakes, and the specific economic features of each relationship. Accordingly, management cautions against simple extrapolation based on FUM updates/ trends.

Certain statements in this presentation may constitute 'forward-looking statements.' Forward-looking statements are neither promises nor guarantees and involve known and unknown risks, uncertainties and other factors which may cause actual results to vary materially from any projection, future results or performance expressed or implied by such forward-looking statements.

BUSINESS OVERVIEW

Paul Greenwood, CEO & CIO

REVIEW OF FY20 HIGHLIGHTS

After significant change in the portfolio in FY19, FY20 was one of reinforcement and growth in contrast with the chaotic external environment.

FY20

Investment Activity

- Proterra Investment Partners (US$20.5 million) - a private equity firm focused on natural resources
- Pennybacker Capital (US$20 million) - a private equity firm focused on real estate
- Roc Partners (A$6.8 million) – increased position from 18% to 30%
- Freehold Investment Management – very small contributor, sold upon receiving an attractive offer
- AlphaShares - closed down after losing its sole source of revenue

Portfolio Growth

- Funds Under Management grew 62% from A$57 billion in FY19 to A$93 billion in FY20*
- GQG was the biggest contributor to FUM growth, though growth across boutiques was widespread
- Despite progress of many companies, COVID had a significant impact on boutique fundraising

Capital Raising

- Institutional placement for A$12 million ex-costs in December

Unsolicited Takeover Offer

- The board believed that the proposal was not sufficiently attractive to bring to shareholders for approval

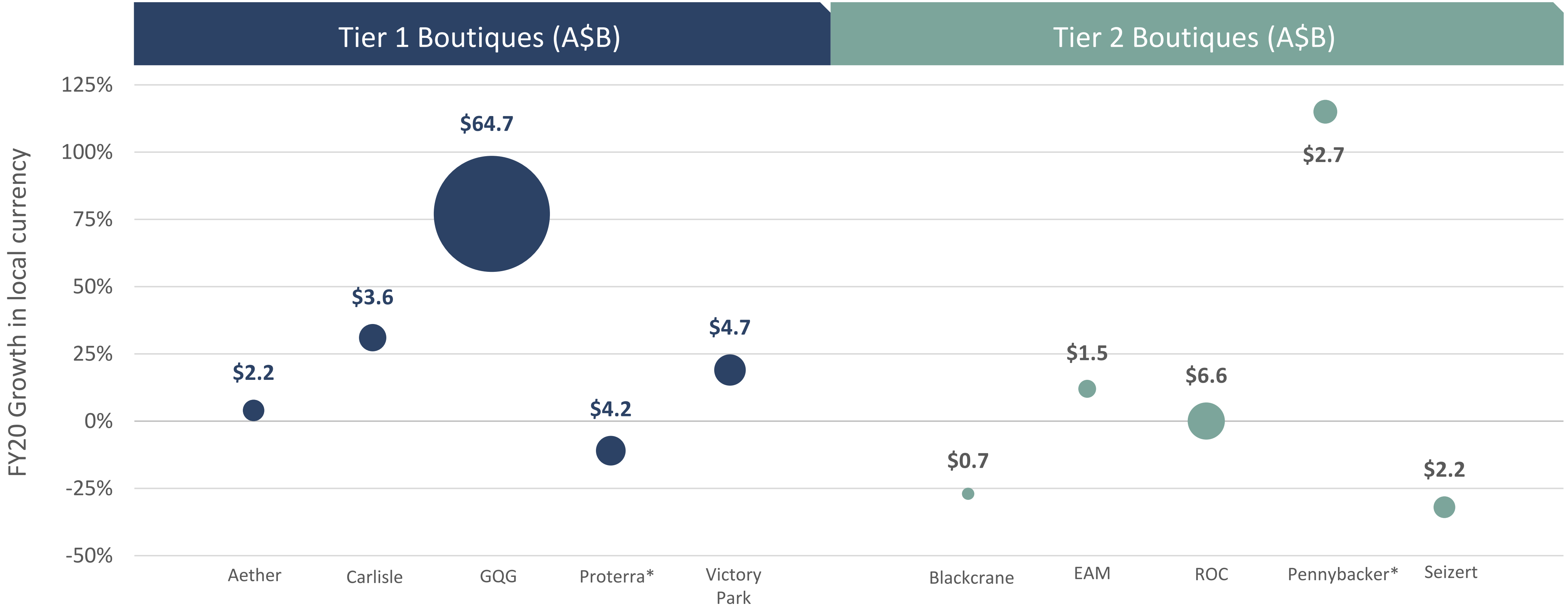
Boutique Investment Performance

- Active managers performed very well on average. Most, but not all, private capital strategies have performed well post COVID

*Change in FUM, includes net inflows, change in market values, and FUM obtained via new PAC investments

FUM GROWTH BY MANAGER IN FY20

A number of boutiques grew well but were overshadowed by the spectacular results of GQG which grew at 77% off an already large base.



* PAC invested in Proterra in September 2019 and Pennybacker in December 2019, thus some of the growth shown here occurred in the months leading up to PAC's investment. June 2020 FUM for these two represents FUM from one quarter in arrears.

FY21 UPDATES

Since 30 June there has been a variety of noteworthy developments at PAC and within the PAC portfolio:

FY21

Sale of Seizert Capital

- Sold for US$5m (A$6.85m)
- Crystalized loss allows PAC to apply for US$6.1M (A$8.4m) tax refund
- Absence of Seizert will reduce FY21 revenues by an estimated A$1m

New Investments

- PAC expects to announce a new investment in the A$6m - A$8m range in the short term, though not yet certain
- The pipeline of new investment opportunities remains large, with additional investments expected in 2H21

Portfolio Company Developments

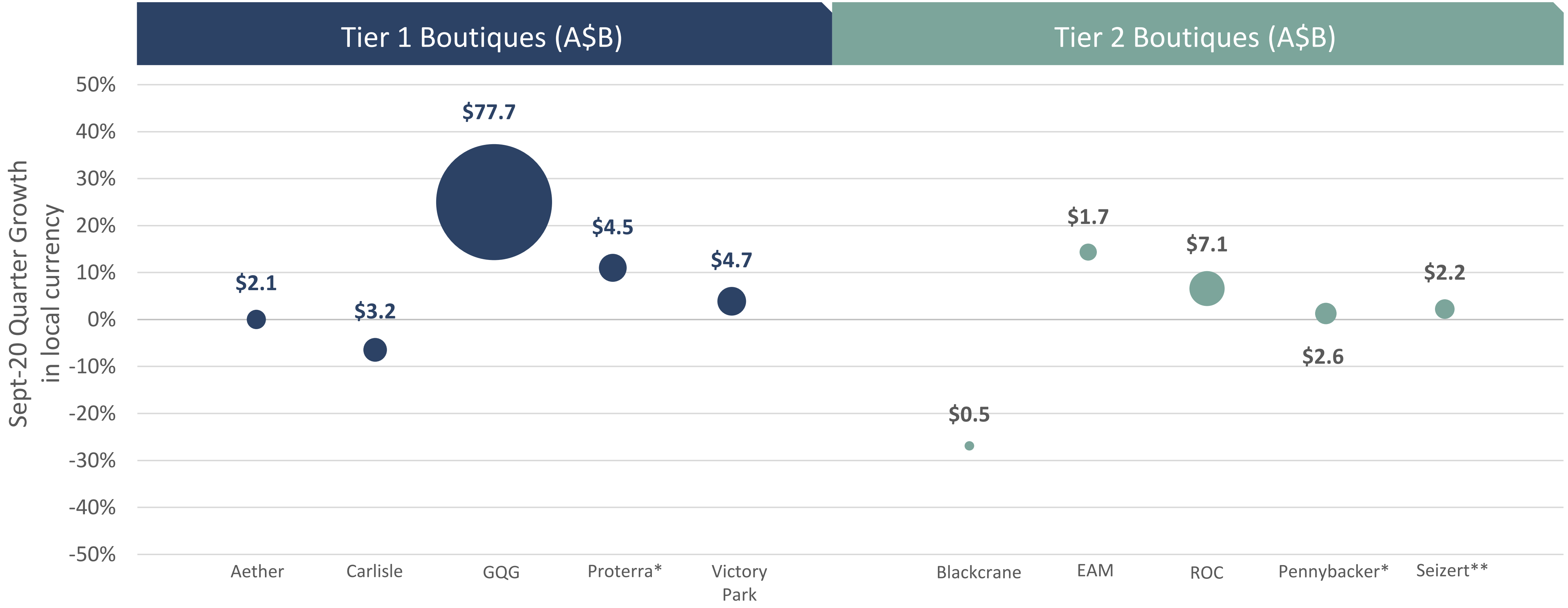
- Continued rapid growth at GQG
- Carlisle loss of open-end FUM and increase in closed-end FUM
- Victory Park launched two new Special Purpose Acquisition Companies (SPACs), which while not increasing FUM, serves to increase projected future performance fees

New Fund Launch

- PAC making progress toward launching a PAC sponsored fund (or separate account)

FUM GROWTH BY MANAGER IN SEPTEMBER 2020 QUARTER

Growth has continued in the quarter ending 30 September 2020, led once again by GQG



* FUM for Proterra and Pennybacker represents FUM from one quarter in arrears.
** Seizert Capital was sold as at 30 October 2020

COVID-19 IMPACT ON BOUTIQUES

Existing Business

- Performance fees have been delayed because poor environment to sell underlying assets
- No health related issues at boutiques or PAC
- Changing allocator appetite for different investment products offered by PAC boutiques

Fundraising Prospects

- Inability to travel for fundraising and reduced allocator activity are biggest impediments to portfolio growth, though allocator activity seems to be steadily improving
- Private capital strategies hurt the most, with most reducing fundraising efforts or changing product offering (Proterra, Pennybacker, Aether and CAMG most impacted, though making progress now)
- Despite difficult environment PAC has visibility into significant new commitments at multiple boutiques

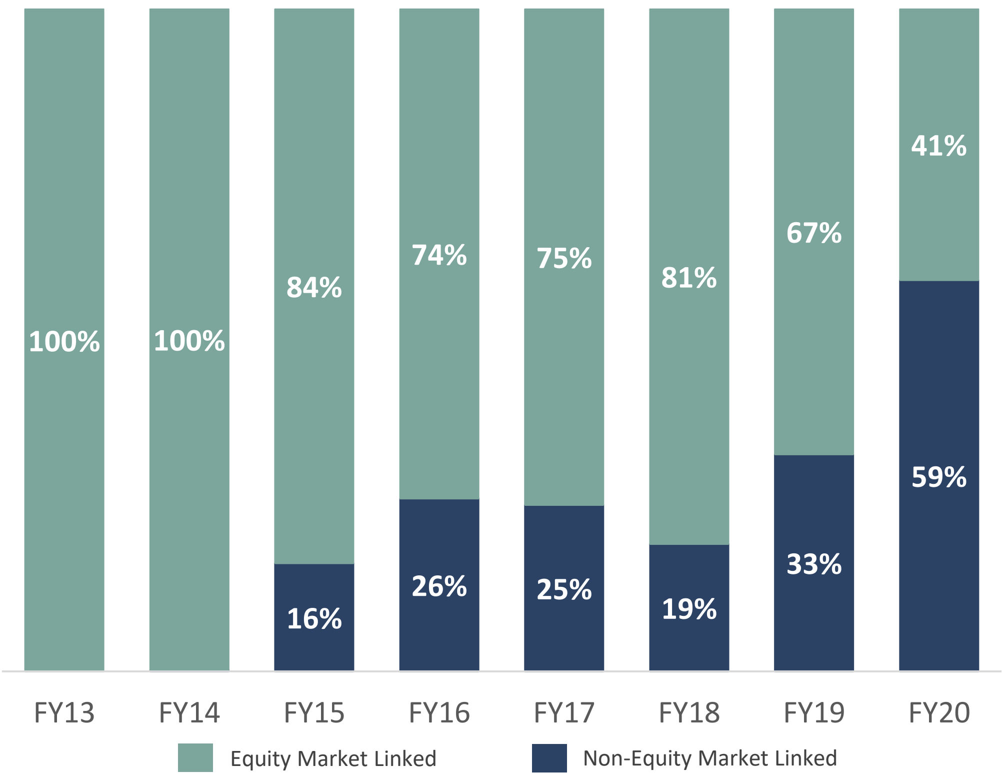
Investment Performance

- Active managers (GQG, EAM and Blackcrane) have performed exceptionally well through 30 September
- Most private capital strategies faring reasonably well, though Aether's funds most impacted by economic turmoil and decline in energy prices

REVENUE DIVERSIFICATION

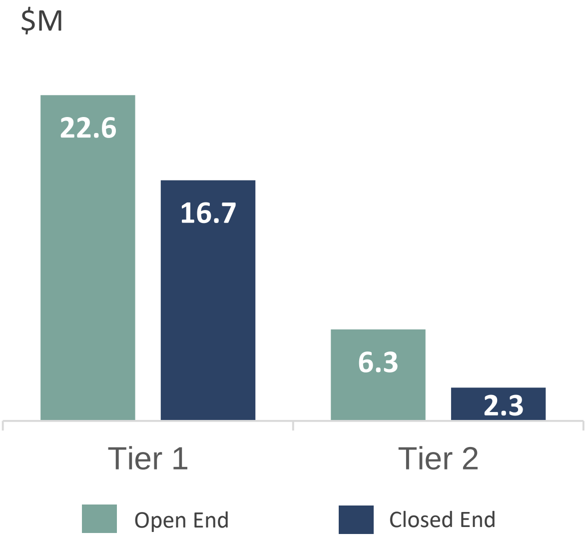
PAC's underlying revenue shift away from equity market dominance underscores the increased diversification across boutiques, investment classes, geographies, and industry sectors.

Share of Revenue^ Linked to Equity Markets*



- In FY20 revenues continued to shift away from active equity managers and toward closed-end vehicles
- Proportion of public equity-oriented revenues likely to decline further in FY21, as closed-end revenues increase

FY20 Revenue by Fund Type^



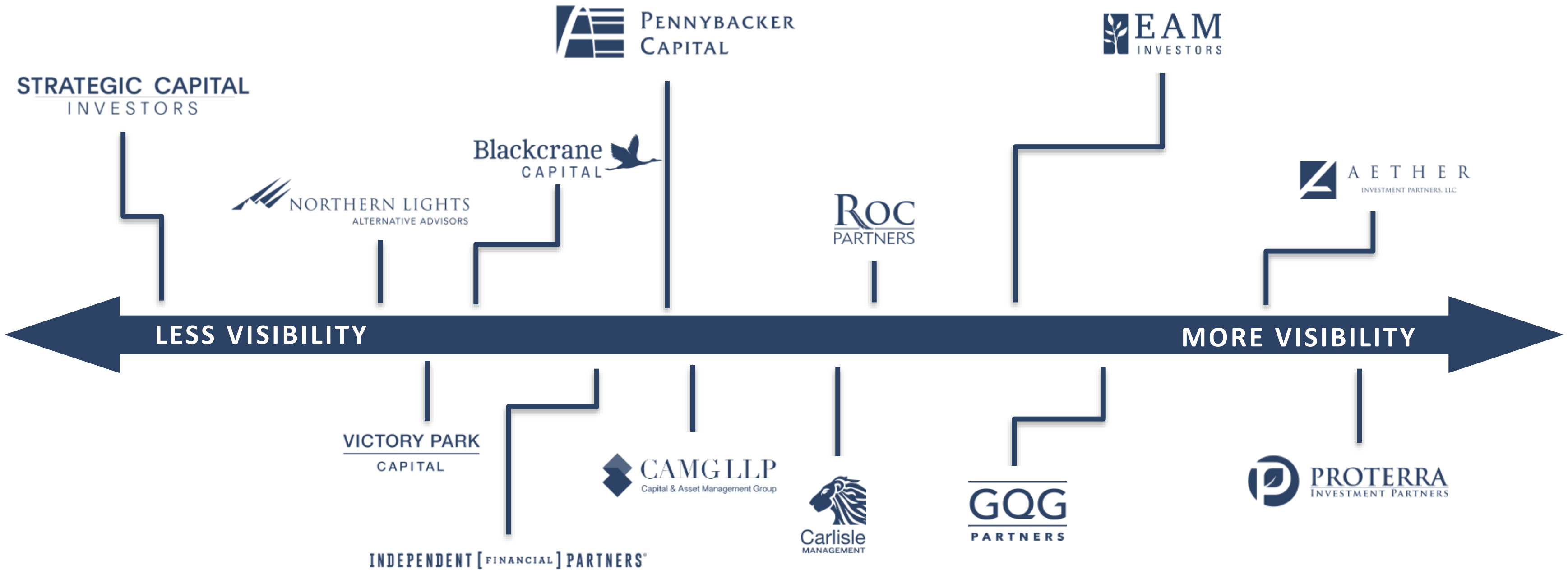
* Definition of "equity" linked includes revenues from SCI and FIM, that may invest in securities beyond public equities as well as IFP, an advisory firm whose clients have portfolios that include other asset classes beyond equities.

^ Definition of "Revenue" includes share of profit from boutiques as well as commission and retainer revenues earned from those boutiques.

Note: FY18 results show restated amounts.

EARNINGS PREDICTABILITY BY PORTFOLIO COMPANY

The short-term visibility of each boutique's contribution varies considerably based on the factors noted below.

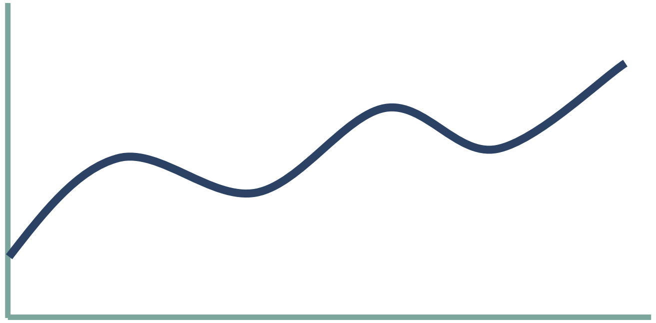


BOTTOM LINE	REVENUE SHARE
PERFORMANCE FEES	PREFERRED SECURITIES
OPEN-END FUNDS	CLOSED-END FUNDS
PUBLIC SECURITIES	PRIVATE SECURITIES
TRANSACTIONAL	CONTRACTUAL REVENUES

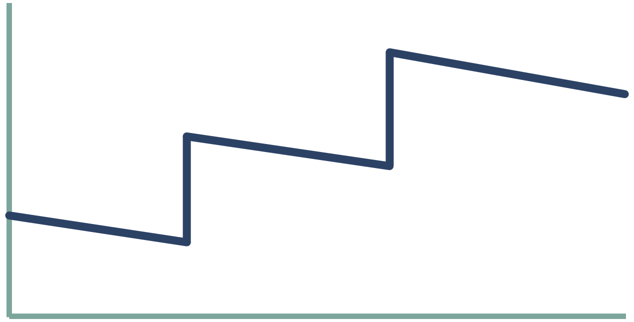
* This illustration is meant to be a conceptual depiction of PAC's short–term earnings visibility into each portfolio company as opposed to a precise estimate

COMBINING THE PIECES

- PAC's portfolio represents a broad collection of different risks, each with different return potential. The individual pieces can be challenging to forecast because of their different business models (see below), varying economic arrangements, and differing fundraising cycles



Typical long only growth profile



Typical private capital growth profile

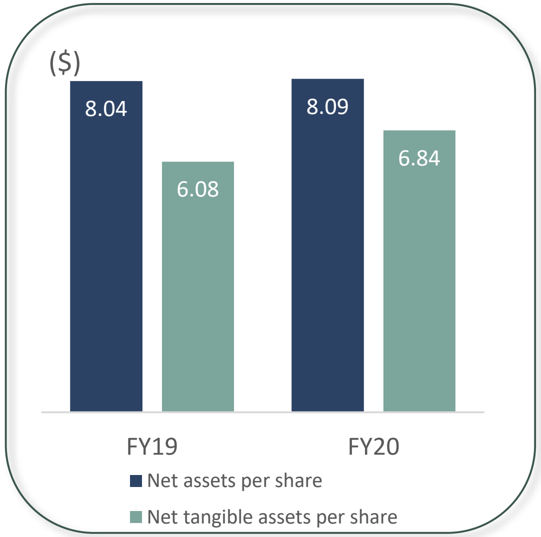
- Aggregate management fee revenues are not particularly volatile
- However, aggregate performance fees are more difficult to predict because of the nature of the underlying investment strategies and the episodic nature of when they are realized
- The most important long-term drivers of PAC revenue growth are whether the boutiques are (1) producing attractive performance, and (2) capable of securing new clients


FY20 FINANCIAL RESULTS
Ashley Killick, CFO

FY20 FINANCIAL PERFORMANCE SNAPSHOT

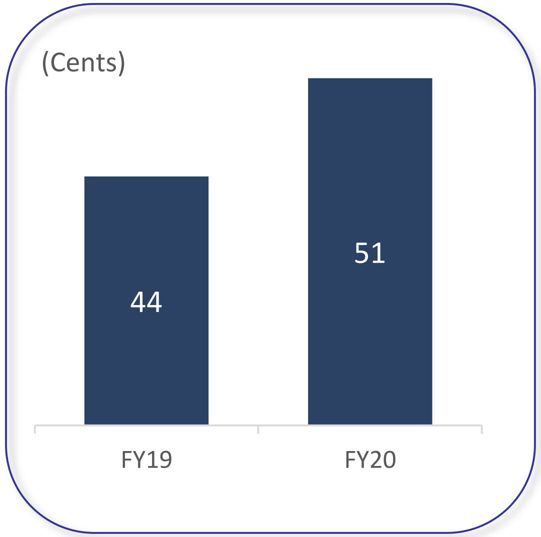
The business achieved record underlying profit, a 40% increase in fully franked dividend, and substantial growth in funds under management.

13%
on pcp



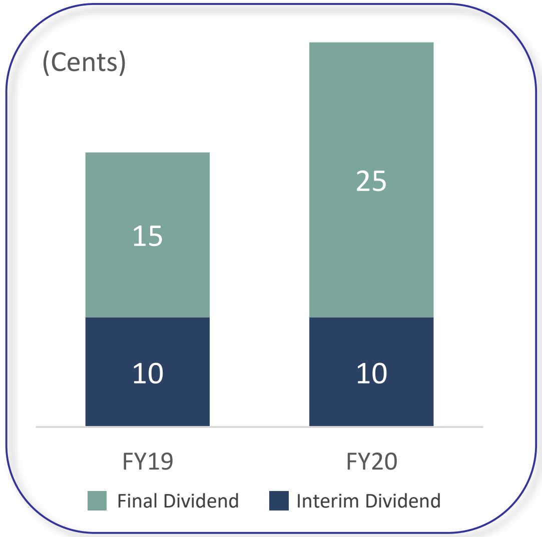
Net Tangible Assets per Share

18%
on pcp



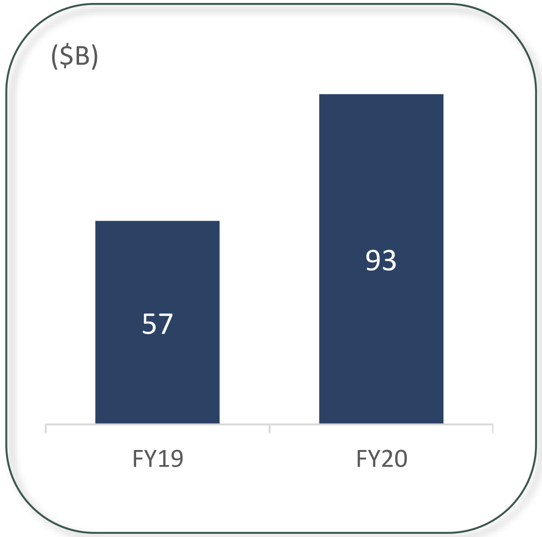
Underlying EPS

40%
on pcp



Dividend Declared
(Fully Franked)

62%
on pcp

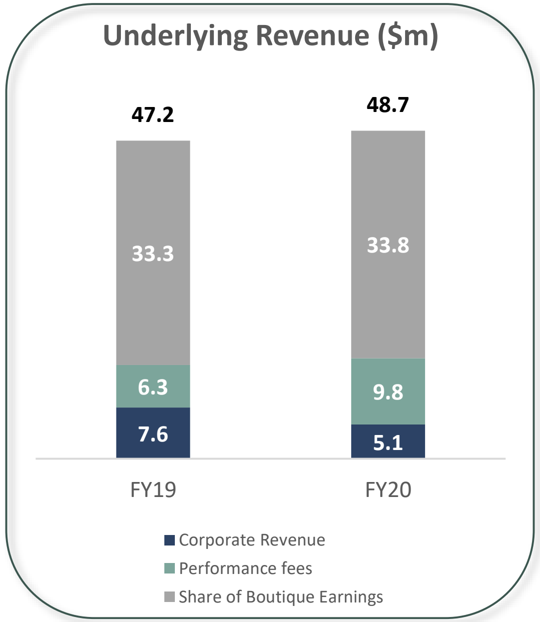


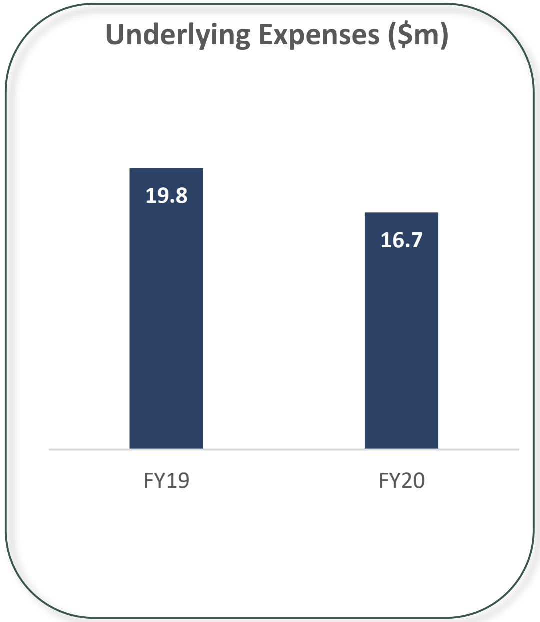
FUM

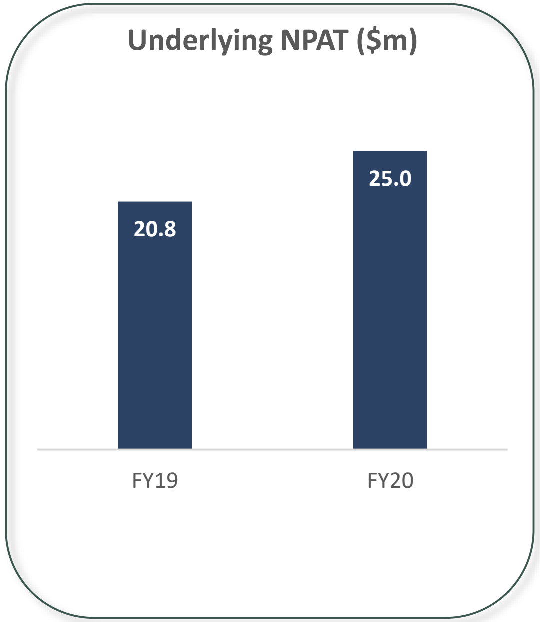
*Underlying results restates P&L on a look-through basis, eliminating one-off and non-cash items to give a clearer view of performance.

UNDERLYING PROFIT DRIVERS

Growth in underlying profit was driven by increases in boutique contributions and active expense management.







- Share of boutique earnings rose 10% due to:
  - contributions from new investments (Pennybacker and Proterra)
  - increased contributions from Aether, GQG, VPC, and ROC
  - growth in performance fees (VPC, Carlisle, & SCI)
- Corporate revenues declined due to multi-year commissions running off

- Underlying expenses decreased due to:
  - COVID-related travel restrictions
  - reduced commission expenses
  - sharp drop in tax/accounting expenses, partly due to simplified structure

- Statutory results include the consolidation of Aether, Seizert, and SCI
- Non-recurring income or expenses are reflected in statutory results but not underlying results. For example, gains or losses on disposition and impairment and certain fair value adjustments are stripped out of underlying results.

*Underlying results restates P&L on a look-through basis, eliminating one-off and non-cash items to give a clearer view of performance.

STRATEGY AND OUTLOOK

STRATEGY

PAC is focused on growing the existing business and diversifying the portfolio, while also seeking new revenue sources

Invest and Diversify

- Continue pursuing private capital strategies
- Focus on firms with innovative business models
- Act opportunistically whenever we can invest in a compelling investor

Enhance Distribution

- Increase breadth of PAC's distribution engagement
- Work with boutiques to facilitate access to other distribution channels or resources

Explore New Revenue Sources

- PAC has the ability to deploy far more capital than it can access
- Considering raising a private fund to invest alongside PAC
- PAC would receive management fee revenues from fund and co-investment rights

Outlook

- Pipeline of attractive investments is strong, with PAC expecting to make at least two investments in FY21
- FY21 earnings visibility is clouded by impact of COVID on realization of performance fees, and timing of new boutique fundraising
- Expect acceleration of new commitments to PAC boutiques over the next 18 months due to (1) increased allocator activity, and (2) where boutiques stand in their respective fundraising cycles
- Outcome of US elections generally positive given prospect of ”divided government,” which should keep US corporate tax levels at current rates
- Should know within 6 months whether raising external capital for PAC to manage will gain traction

QUESTIONS

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