# **B&I CAPITAL AG**

**B&I Capital AG** Talacker 35 CH-8001 Zürich Switzerland

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ASX Limited 20 Bridge Street Sydney, NSW, 2000

Zürich, December 14th, 2020

# **Substantial Holding Notification**

Dear Sir or Madam,

we hereby provide you with the following documents for our substantial holding notification with respect to shares of APN Convenience Retail REIT:

- 1) Form 603
- 2) Appendix A to Form 603

Best regards

Stefano Charre

Charles Isaac

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## **Form 603**

#### **Corporations Act 2001** Section 671B

## Notice of initial substantial holder

Convenience Retail REIT No. 1 (ARSN 101 227 614) (CRR1), Convenience To Company Name/Scheme

Retail REIT No. 2 (ARSN 619 527 829) (CRR2) and Convenience Retail REIT No. 3 (ARSN 619 527 856) (CRR3 and together with CRR1 and CRR2,

the APN Convenience Retail REIT)

ACN/ARSN As above.

1. Details of substantial holder (1)

Name B&I Capital AG

ACN/ARSN (if applicable) N/A

The holder became a substantial holder on 11/12/2020

## 2. Details of voting power

The total number of votes attached to all the voting shares in the company or voting interests in the scheme that the substantial holder or an associate (2) had a relevant interest (3) in on the date the substantial holder became a substantial holder are as follows:

Class of securities (4)	Number of securities	Person's votes (5)	Voting power (6)
Ordinary fully paid stapled securities	7'939'231	7'939'231	6.52%

#### 3. Details of relevant interests

The nature of the relevant interest the substantial holder or an associate had in the following voting securities on the date the substantial holder became a substantial holder are as follows:

Holder of relevant interest	Nature of relevant interest (7)	Class and number of securities
Relevant interest under section 608(1)(b) and (c) of the Corporations Act 2001 as a result of its appointment as investment manager		6'937'869 ordinary fully paid stapled securities
B&I Capital AG	Relevant interest under section 608(1)(c) of the Corporations Act 2001 as a result of its appointment as investment manager	1'001'362 ordinary fully paid stapled securities

## 4. Details of present registered holders

The persons registered as holders of the securities referred to in paragraph 3 above are as follows:

Holder of relevant interest	Registered holder of securities	Person entitled to be registered as holder (8)	Class and number of securities	
B&I Capital AG See Annex for complete list		See Annex for complete list	See Annex for complete list	

#### 5. Consideration

The consideration paid for each relevant interest referred to in paragraph 3 above, and acquired in the four months prior to the day that the substantial holder became a substantial holder is as follows:

Holder of relevant interest	Date of acquisition	Consideration (9)		Class and number of securities	
		Cash	Non-cash		
B&I Capital AG	See Annex for complete list				

#### 6. Associates

The reasons the persons named in paragraph 3 above are associates of the substantial holder are as follows:

Name and ACN/ARSN (if applicable)	Nature of association
N/A	N/A

#### 7. Addresses

The addresses of persons named in this form are as follows:

Name	Address
B&I Capital AG	Talacker 35, 8001, Zürich, Switzerland

# Signature

print name Stefano Charrey capacity COO

sign here date 14/12/2020

**DIRECTIONS** 

- (1) If there are a number of substantial holders with similar or related relevant interests (eg. a corporation and its related corporations, or the manager and trustee of an equity trust), the names could be included in an annexure to the form. If the relevant interests of a group of persons are essentially similar, they may be referred to throughout the form as a specifically named group if the membership of each group, with the names and addresses of members is clearly set out in paragraph 7 of the form.
- (2) See the definition of "associate" in section 9 of the Corporations Act 2001.
- (3) See the definition of "relevant interest" in sections 608 and 671B(7) of the Corporations Act 2001.
- (4) The voting shares of a company constitute one class unless divided into separate classes.
- (5) The total number of votes attached to all the voting shares in the company or voting interests in the scheme (if any) that the person or an associate has a relevant interest in.
- (6) The person's votes divided by the total votes in the body corporate or scheme multiplied by 100.
- (7) Include details of:
  - (a) any relevant agreement or other circumstances by which the relevant interest was acquired. If subsection 671B(4) applies, a copy of any document setting out the terms of any relevant agreement, and a statement by the person giving full and accurate details of any contract, scheme or arrangement, must accompany this form, together with a written statement certifying this contract, scheme or arrangement; and
  - (b) any qualification of the power of a person to exercise, control the exercise of, or influence the exercise of, the voting powers or disposal of the securities to which the relevant interest relates (indicating clearly the particular securities to which the qualification applies).

See the definition of "relevant agreement" in section 9 of the Corporations  $Act\ 2001.$ 

(8) If the substantial holder is unable to determine the identity of the person (eg. if the relevant interest arises because of an option) write "unknown".

acquired has, or may, become ended the happening or not of a conting relation to the acquisitions, even	t include any and all be ntitled to receive in rela gency. Details must be if they are not paid dire	enefits, money and other ation to that acquisition included of any beneficed ectly to the person fro	er, that any person fi n. Details must be inc fit paid on behalf of th m whom the relevant	om whom a relevar luded even if the be e substantial holder interest was acquir	nt interest was enefit is condition or its associate ed.



# Annex A to Form 603

This is Annexure A of 1 page referred to in the Form 603 signed by me dated December 14th, 2020.

Stefano Charrey COO

December 14th, 2020

#### 4. Details of present registered holders

The persons registered as holders of the securities referred to in paragraph 3 above are as follows:

Holder of relevant interest	Registered holder of securities	Person entitled to be registered as holder (8)	Class and number of securities
B&I Capital AG	Citigroup Pty Limited (Australia)		1'294'066
B&I Capital AG	Citigroup Pty Limited (Australia)		1'284'000
B&I Capital AG	Citigroup Pty Limited (Australia)		1'633'835
B&I Capital AG	BNP Paribas Securities Services (Australia)		595′479
B&I Capital AG	BNP Paribas Securities Services (Australia)		1′001′362
B&I Capital AG	BNP Paribas Securities Services (Australia)		1'877'298
B&I Capital AG	Arqaam Capital Limited (Dubai)		253′191

## 5. Consideration

The consideration paid for each relevant interest referred to in paragraph 3 above, and acquired in the four months prior to the day that the substantial holder became a substantial holder is as follows:

Holder of relevant interest	Date of acquisition	Consideration - (9)		Class and number of securities
		Cash	Non-cash	Ordinary fully paid stapled securities
B&I Capital AG	2020-12-11	2'620'189.97		730′312
B&I Capital AG	2020-12-10	1'441'152.00		400'000
B&I Capital AG	2020-12-09	6'500'227.56 (placement with allotment date 2020-12-14)		1'830'986.00
B&I Capital AG	2020-12-09	713'570.40		200'000
B&I Capital AG	2020-12-07	127,100.72		34'800
B&I Capital AG	2020-11-09	90,430.55		24'600
B&I Capital AG	2020-11-06	0 (dividend rei	nvestment plan)	66′329
B&I Capital AG	2020-10-27	127,060.97		34'000
B&I Capital AG	2020-10-26	23,171.58		6′137
B&I Capital AG	2020-10-20	285,228.00		75′000
B&I Capital AG	2020-10-19	80,293.62		21'195
B&I Capital AG	2020-10-15	19,316.71		5′134
B&I Capital AG	2020-10-14	3,753.00		1′000

B&I Capital AG	2020-10-12	113,187.48	30′000
B&I Capital AG	2020-10-08	81,195.86	21′325