

Managed by HMC Funds Management Limited (ACN 105 078 635; AFSL 237257) as responsible entity of the HomeCo Daily Needs REIT (ARSN 645 086 620)

### **ASX RELEASE**

28 January 2021

#### HOMECO DAILY NEEDS REIT - WESTERN SYDNEY ASSET TOUR

HomeCo Daily Needs REIT (ASX: HDN) provides the attached presentation relating to its Western Sydney Asset Tour for analysts and investors which is taking place today.

-ENDS-

For further information please contact:

Investors

Will McMicking CFO +61 451 634 991 william.mcmicking@home-co.com.au Tom Kohlen Investor Relations Executive +61 419 953 526 tom.kohlen@home-co.com.au

#### Media

John Frey GRACosway +61 411 361 361 jfrey@gracosway.com.au

Authorised for release by the Board of the Responsible Entity

#### About HomeCo Daily Needs REIT

HomeCo Daily Needs REIT is an Australian Real Estate Investment Trust listed on the ASX with a mandate to invest in convenience-based assets across the target sub-sectors of Neighbourhood Retail, Large Format Retail and Health & Services. HomeCo Daily Needs REIT aims to provide unitholders with consistent and growing distributions.

HMC Funds Management Limited (ACN 105 078 635; AFSL 237257) as responsible entity of the HomeCo Daily Needs REIT (ARSN 645 086 620)



Daily Needs REIT

HomeCo Daily Needs REIT– Western Sydney asset tour January 2021



### Disclaimer

This presentation (Presentation) has been prepared by HMC Funds Management Limited (ACN 106 078 635, AFSL 237 257) (Responsible Entity) as responsible entity of HomeCo Daily Needs REIT (ARSN 645 086 620).

#### Summary information

This Presentation contains summary information about the current activities of HomeCo Daily Needs REIT and its subsidiaries as at the date of this Presentation. The information in this Presentation is of a general nature and does not purport to be complete. This Presentation does not purport to contain all the information that an investor should consider when making an investment decision nor does it contain all the information which would be required in a product disclosure statement or prospectus prepared in accordance with the requirements of the Corporations Act 2001 (Cth). This Presentation is subject to change without notice and the Responsible Entity and HomeCo Daily Needs REIT may in their absolute discretion, but without being under any obligation to do so, update or supplement the information in this Presentation. Certain market and industry data used in connection with this Presentation may have been obtained from research, surveys or studies conducted by third parties, including industry or general publications. None of the Responsible Entity, HomeCo Daily Needs REIT or their respective representatives have independently verified any such market or industry data provided by third parties or industry or general publications. The information in this presentation should be read in conjunction with HomeCo Daily Needs REIT's other periodic and continuous disclosure announcements lodged with the Australian Securities Exchange, which are available at www.asx.com.au. To the maximum extent permitted by law, the Responsible Entity, HomeCo Daily Needs REIT and their respective subsidiaries, affiliates, related bodies corporates, officers, employees, partners, agents and advisers make no representation or warranty (express or implied) as to the currency, accuracy, reliability, reasonableness or completeness of the information in this Presentation and disclaim all responsibility and liability for the information (including without limitation, liability for negligence).

#### **Past Performance**

Past performance information given in this Presentation is given for illustrative purposes only and should not be relied upon as (and is not) an indication of future performance or reasonableness of any forward looking statements, forecast financial information or other forecast. Actual results could differ materially from those referred to in the Presentation.

#### **Forward Looking Statements**

This Presentation contains certain "forward looking statements". Forward looking statements can generally be identified by the use of forward looking words such as, "expect", "anticipate", "likely", "intend", "should", "could", "may", "predict", "plan", "propose", "will", "believe", "forecast", "estimate", "target" "outlook", "guidance", "continue" and other similar expressions and include, but are not limited to, indications of, or guidance or outlook on, future earnings or financial position or performance of HomeCo Daily Needs REIT. The forward looking statements contained in this Presentation are not guarantees or predictions of future performance and involve known and unknown risks and uncertainties and other factors, many of which are beyond the control of the Responsible Entity or HomeCo Daily Needs REIT, and may involve significant elements of subjective judgement and assumptions as to future events which may or may not be correct. Neither the Responsible Entity, HomeCo Daily Needs REIT, nor any other person, gives any representation, assurance or guarantee that the occurrence of the events expressed or implied in any forward-looking statements in this presentation will actually occur. There can be no assurance that actual outcomes will not differ materially from these forward looking statements. A number of important factors could cause actual results or performance to differ materially from the forward looking statements. The forward looking statements are based on information available to the Responsible Entity and HomeCo Daily Needs REIT as at the date of this Presentation. To the maximum extent permitted by law, the Responsible Entity and its directors, officers, partners, employees, advisers, agents and intermediaries disclaim any obligation or undertaking to release any updates or revisions to the information to reflect any change in expectations or assumptions. Except as required by law or regulation (including the ASX Listing Rules), the Responsible Entity undertakes no obligation to provide any additional or updated information whether as a result of new information, future events or results or otherwise. Indications of, and guidance or outlook on, future earnings or financial position or performance are also forward looking statements.



Overview of HomeCo Daily Needs REIT



### Model Portfolio





Notes: 1. Unadjusted cash collection of contracted rent in Nov-20 and Dec-20. 2. As at 31 December 2020 across signed leases and MOUs. 3. FY21 annualised distribution yield as at 27 January 2021 HDN unit price of \$1.245. 4. By gross income for signed leases and signed MOUs with either fixed rental escalations or CPI escalations



Western Sydney asset overview



## Further expansion into the high growth Western Sydney corridor



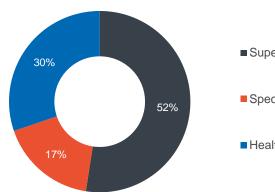
# Home Co.

### HomeCo Prestons

### Neighbourhood centre located in South West Sydney

Description	Prestons is a leading convenient shopping centre part of the City of Liverpool. The centre is home to everyday needs and lifestyle brands, including Woolworths, Pharmacy 4 Less, Doctors at Prestons and White & Bright Family Dental
Valuation (Sep-20)	\$36.6m (5.5% cap rate)
Location	37 km south-west of Sydney CBD
Land size	15,790 sqm
GLA	5,169 sqm (33% coverage ratio)
WALE	7.7 years <sup>1</sup>
Occupancy (% GLA)	100%

### Tenant mix (by gross income)<sup>1</sup>



- Supermarket
- Specialty
- Health & Services



### **Tenancy plan**



Source: HMC filings as at 30-Sep-20 Notes: 1. By gross income for signed leases and signed MOUs as at 30-Sep-20.

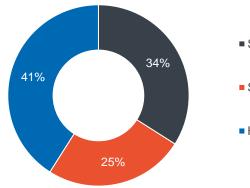


## HomeCo Gregory Hills Town Centre

Neighbourhood centre located in South West Sydney

Description	Woolworths anchored centre opened 2019. Other tenants include pharmacy, medical, food specialties and 2 pad sites (EG Petrol and Hungry Jacks).
Valuation (Nov-20)	\$68.9m (5.5% cap rate)
Location	60 km south west of Sydney CBD
Land size	46,000 sqm (incl. ~8,500 sqm excess land)
GLA	8,364 sqm (18% coverage ratio)
WALE	9.9 years <sup>1</sup>
Occupancy (% GLA)	100%
Development upside	New supermarket anchored extension project

### Tenant mix (by gross income)<sup>1</sup>



- Supermarket
- Specialty
- Health & Services



#### **Tenancy plan**



Source: HMC filings as at 30-Sep-20 Notes: 1. By gross income for signed leases and signed MOUs as at 30-Sep-20.

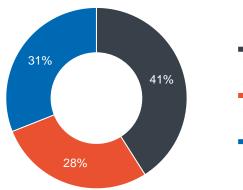


## HomeCo Glenmore Park Town Centre

Neighbourhood centre located in Western Sydney

Description	Woolworths, Coles & ALDI anchored centre opened 1991 with a major development completed in 2017. Other tenants include medical centres, pharmacy, specialties and 3 pad sites (petrol, McDonalds, KFC)
Valuation (Nov-20)	\$148.5m (5.5% cap rate)
Location	55 km west of Sydney CBD
Land size	45,859 sqm
GLA	17,225 sqm (38% coverage ratio)
WALE	6.6 years <sup>1</sup>
Occupancy (% GLA)	96%
Development upside	Longer term repositioning of site through intensification and expansion

### Tenant mix (by gross income)<sup>1</sup>



- Supermarket
- Specialty
- Health & Services



#### **Tenancy plan**



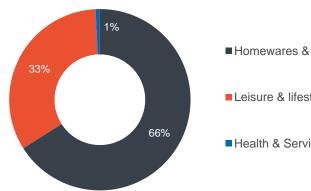
# Home Co.

### HomeCo Penrith

### Large format retail centre located in Western Sydney

Description	Penrith is a major centre in the Sydney metro area, and one of the major commercial centres in Western Sydney. HomeCo Penrith is located on Mulgoa Road, one of Penrith's major arterial roads
Valuation (Sep-20)	\$51.0m (6.0% cap rate)
Location	55 km west of Sydney CBD
Land size	30,150 sqm
GLA	11,643 sqm (39% coverage ratio)
WALE	5.2 years <sup>1</sup>
Occupancy (% GLA)	100%
Development upside	Childcare and food & beverage pad site

### Tenant mix (by gross income)<sup>1</sup>



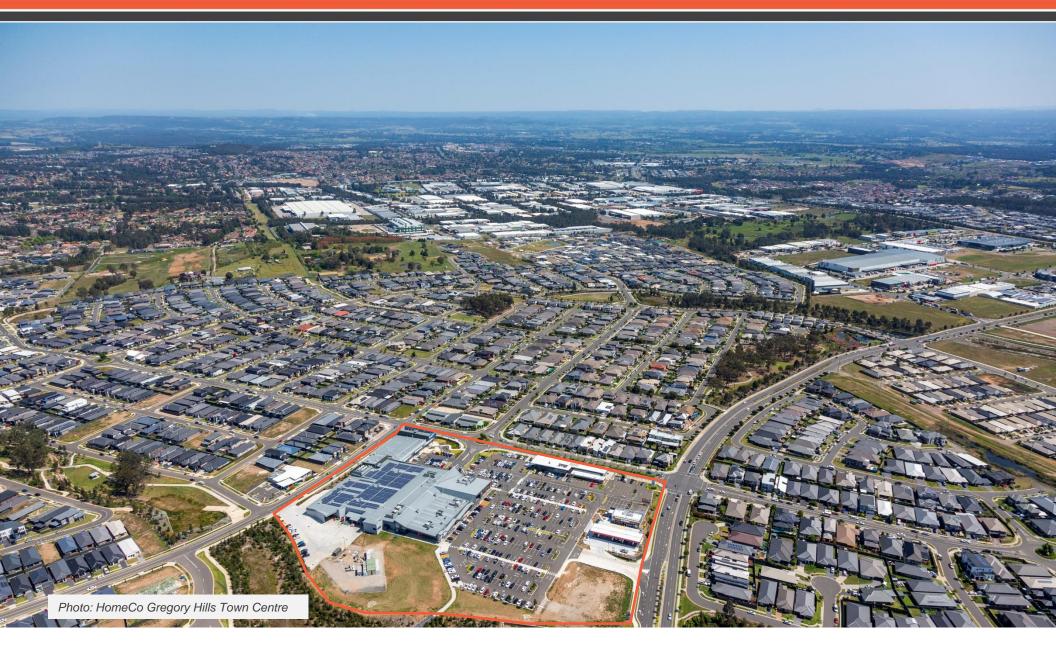
- Homewares & electrical
- Leisure & lifestyle
- Health & Services



### **Tenancy plan**



Source: HMC filings as at 30-Sep-20 Notes: 1. By gross income for signed leases and signed MOUs as at 30-Sep-20.



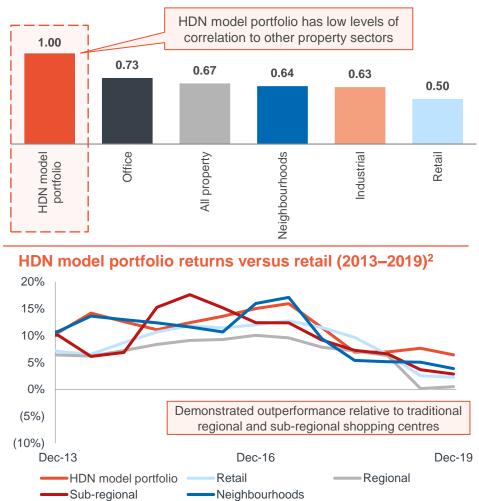
# Appendix



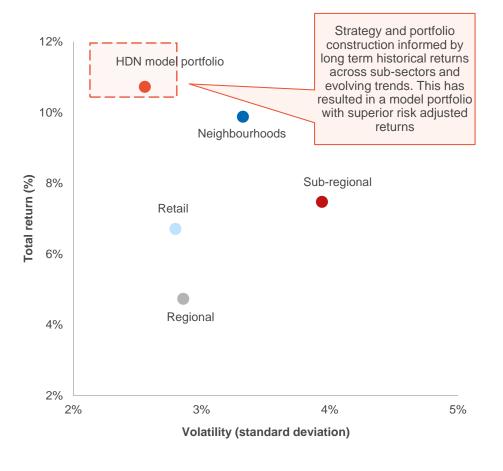
### Model Portfolio

Model portfolio weighting has historically delivered enhanced returns<sup>1</sup>





Total returns and volatility by sector (2013–2019)<sup>2</sup>



Notes: 1. Past performance is not indicative of future performance. 2. Based on model portfolio representing 50% Neighbourhood Retail assets, 30% Large Format Retail assets and 20% Health & Services assets. Reflects absolute property returns on a semi-annual basis comprising a combination of income return and capital return (movements in property valuation net of capex). Property returns are calculated based on individual assets and property portfolios on an unlevered basis.

Source: RIA