

# Arena REIT

## Appendix 4D

### For the period ended 31 December 2020

Name of entity:

Arena REIT (ARF) comprising the securities of Arena REIT Limited, Arena REIT No.1 and Arena REIT No.2

ARSN:

Arena REIT No.1 (ARSN 106 891 641)  
Arena REIT No.2 (ARSN 101 067 878)

ACN:

Arena REIT Limited (ACN 602 365 186)

#### Reporting period

This report details the consolidated results of Arena REIT for the half-year ended 31 December 2020. Arena REIT is a stapled security comprising Arena REIT Limited, Arena REIT No.1 and Arena REIT No.2.

#### Results for announcement to the market

All comparisons are to the half-year ended 31 December 2019.

				<b>\$A'000</b>
Total income from ordinary activities	Up	36%	to	65,308
Profit from ordinary activities after tax attributable to Arena REIT stapled group investors	Up	45%	to	61,134
Net profit for the period attributable to Arena REIT stapled group investors	Up	45%	to	61,134

#### Distributions

Quarter	Cents per security	Paid/Payable
September Quarter	3.6250	5 November 2020
December Quarter	3.7250	4 February 2021
<b>Total</b>	<b>7.3500</b>	

#### Net assets per security

	Consolidated	
	31 December 2020	30 June 2020
Net asset value per ordinary security	\$2.32	\$2.22

This information should be read in conjunction with the 31 December 2020 Half Year Financial Report of Arena REIT and any public announcements made during the period in accordance with the continuous disclosure requirements of the *Corporations Act 2001* and Listing Rules.

This report is based on the Arena REIT 31 December 2020 half-year financial statements which have been reviewed by PricewaterhouseCoopers. The Independent Auditor's Review Report provided by PricewaterhouseCoopers is included in the 31 December 2020 half year financial statements.

Signed:

A handwritten signature in black ink, appearing to read 'David Ross', is positioned above the printed name.

David Ross  
Chair  
12 February 2021

# **Arena REIT**

ARSN 106891641

## **Interim Report**

**31 December 2020**

# Arena REIT

ARSN 106 891 641

## Interim Report

### 31 December 2020

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These financial statements cover Arena REIT (the 'Group') comprising Arena REIT No. 1, Arena REIT No. 2, Arena REIT Limited, and their controlled entities. The financial statements are presented in Australian currency.

The Responsible Entity of Arena REIT No.1 and Arena REIT No. 2 (the 'Trusts') is Arena REIT Management Limited (ACN 600069761, AFSL 465754). The Responsible Entity's registered office is:

Level 5, 41 Exhibition Street  
Melbourne VIC 3000

## Directors' report

The directors of Arena REIT Limited ('ARL') and Arena REIT Management Limited ('ARML'), the Responsible Entity of Arena REIT No. 1 and Arena REIT No. 2 (the 'Trusts'), present their report together with the financial statements of Arena REIT for the period ended 31 December 2020. The interim financial report covers ARL, Arena REIT No. 1 ('ARF1'), Arena REIT No. 2 ('ARF2'), and their controlled entities.

ARF1, ARF2 and ARL are separate entities for which the units and shares have been stapled together to enable trading as one security. The units of ARF1, ARF2 and shares of ARL cannot be traded separately. None of the stapled entities controls any of the other stapled entities, however for the purposes of statutory financial reporting the entities form a consolidated group.

## Directors

The following persons held office as directors of ARL during the financial period and up to the date of this report:

David Ross (Chair, Independent, non-executive)  
Rosemary Hartnett (Independent, non-executive)  
Simon Parsons (Independent, non-executive)  
Dennis Wildenburg (Independent, non-executive)  
Rob de Vos (Executive)

The following persons held office as directors of ARML during the financial period and up to the date of this report:

David Ross (Chair, Independent, non-executive)  
Rosemary Hartnett (Independent, non-executive)  
Simon Parsons (Independent, non-executive)  
Dennis Wildenburg (Independent, non-executive)  
Gareth Winter (Executive)  
Rob de Vos (Executive)

## Principal activities

The Group invests in a portfolio of investment properties and is listed on the Australian Securities Exchange under the code ARF.

There were no changes in the principle activities of the Group during the period.

## Distributions to securityholders

The following table details the distributions declared to securityholders during the financial period:

	<b>31 December 2020 \$'000</b>	31 December 2019 \$'000	<b>31 December 2020 cps</b>	31 December 2019 cps
September quarter	<b>12,363</b>	10,694	<b>3.625</b>	3.575
December quarter	<b>12,735</b>	10,726	<b>3.725</b>	3.575
Total distributions to securityholders	<b>25,098</b>	21,420	<b>7.350</b>	7.150

## Operating and Financial Review

The Group operates with the aim of generating attractive and predictable distributions for securityholders with earnings growth prospects over the medium to long term.

The Group's strategy is to invest in property underpinned by relatively long leases and in sectors with supportive macro-economic trends. The Group will consider investment in sectors with the required characteristics, which may include:

- Early learning / childcare centres
- Healthcare - including medical centres, diagnostic facilities, hospitals, aged care and associated facilities
- Education - including schools, colleges and universities and associated facilities

In preparing its financial statements, the Group has considered the current and ongoing impact of the COVID-19 pandemic has on its business operation and key estimates.

During the period, the COVID-19 pandemic did not have a material impact on the Group as all of the Group's properties remained open and in operation and Government support was provided to the tenants. The introduction of the National Cabinet Mandatory Code of Conduct created a set of guiding principles for the Group to support eligible tenants whose operations were negatively impacted by COVID-19 in the form of rental relief in proportion to the reduction in trade resulting from COVID-19. As of the date of this report, all rent relief agreements with tenant partners have been reached where justified.

The uncertainty of the impact of COVID-19 has been considered in the valuation of investment properties. Refer to note 4 for more information on the Group's valuation approach. The Group has also assessed the impact of COVID-19 on its carrying values of other assets and liabilities. Specific areas of assessment include the measurement and classification of trade receivables, recoverability of the carrying amount of goodwill and associated disclosures within the financial statements.

## Key financial metrics

	<b>31 December 2020</b>	<b>31 December 2019</b>	<b>Change</b>
Net profit (statutory)	\$61.1 million	\$42.2 million	+ 45%
Net operating profit (distributable income)	\$24.7 million	\$21.4 million	+ 15%
Distributable income per security	7.26 cents	7.17 cents	+ 1%
Distributions per security	7.35 cents	7.15 cents	+ 3%

	<b>31 December 2020</b>	<b>30 June 2020</b>	<b>Change</b>
Total assets	\$1,062.2 million	\$1,012.6 million	+ 5%
Investment properties	\$1,017.2 million	\$914.0 million	+ 11%
Borrowings	\$235.0 million	\$215.0 million	+ 9%
Net assets	\$794.4 million	\$751.9 million	+ 6%
NAV per security	\$2.32	\$2.22	+ 5%
Gearing *	19.9%	14.8%	+ 34%

\* Gearing calculated as *Net Borrowings / Total Assets less Cash*

**Operating and Financial Review (continued)**

**31 December 2020 half-year highlights**

- Half-year net statutory profit was \$61.1 million, up 45% on the previous half-year comparative period. This is primarily due to the increase in net operating profit (refer below), a higher investment property revaluation gain compared to the prior period, a revaluation gain on derivatives, and a realised profit on sale of investment properties.
- Half-year net operating profit was \$24.7 million, up 15% on the previous half-year comparative period, primarily driven by the increase in rental income and lower finance costs;
- COVID-19 rent relief arrangements were reached with all tenants where appropriate. In accordance with arrangements agreed in FY20, during the half-year period 5% of contracted rent was deferred for future collection. 42% of rent deferred in FY20 was collected in July-December 2020. Negligible rent abatement was required during the period. All tenants are in compliance with rent relief arrangements including the collection of deferred rent.
- Distributions for the period were 7.35 cents per security, up 3% on the previous half year comparative period;
- NAV per security at 31 December 2020 was \$2.32, an increase of 5% on 30 June 2020. This was primarily due to an increase in investment property values;
- Gearing was 19.9% at 31 December 2020, up from 14.8% at 30 June 2020, due to development capex and acquisitions during the half-year period; and
- The property portfolio increased with the addition of two Early Learning Centre ('ELC') development sites and seven operational ELCs. During the period, seven ELC developments were completed; three operating ELC's were sold with sale proceeds of \$7.1 million.

**Financial results**

	<b>31 December 2020 \$'000</b>	31 December 2019 \$'000
Property income	<b>28,232</b>	26,448
Other income	<b>257</b>	293
<b>Total operating income</b>	<b>28,489</b>	26,741
Property expenses	<b>(356)</b>	(261)
Operating expenses	<b>(1,944)</b>	(1,921)
Finance costs	<b>(1,473)</b>	(3,133)
<b>Net operating profit (distributable income) *</b>	<b>24,716</b>	21,426
<b>Non-distributable items:</b>		
Investment property revaluation and straight-lining of rent income	<b>35,351</b>	20,213
Profit/(loss) on sale of investment properties	<b>749</b>	871
Change in fair value of derivatives	<b>764</b>	296
Transaction costs	<b>(25)</b>	(65)
Amortisation of equity-based remuneration (non-cash)	<b>(375)</b>	(521)
Other	<b>(46)</b>	28
<b>Statutory net profit</b>	<b>61,134</b>	42,248

\* Net operating profit (distributable income) is not a statutory measure of profit

**Operating and Financial Review (continued)**

**Financial results (continued)**

**Financial results summary**

	<b>31 December 2020</b>	31 December 2019
Net operating profit (distributable income) (\$'000)	<b>24,716</b>	21,426
Weighted average number of ordinary securities ('000)	<b>340,639</b>	298,912
Distributable income per security (cents)	<b>7.26</b>	7.17

- Net operating profit is the measure used to determine securityholder distributions and represents the underlying cash-based profit of the Group for the relevant period. Net operating profit excludes fair value changes from asset and derivative revaluations and items of income or expense not representative of the Group's underlying operating earnings or cashflow.
- The increase in net operating profit during the period is primarily due to:
  - Ongoing fixed annual rent increases and market reviews on the Group's property portfolio;
  - Commencement of rental income from one ELC development completed during the six months ended 31 December 2020, and the acquisition of seven operational ELCs during the period; and
  - The full period effect of acquisitions and developments completed during FY20.
- Non-distributable items increased during the period primarily due to a higher investment property revaluation gain compared to the prior period.

**Investment property portfolio**

**Key property metrics**

	<b>31 December 2020</b>	<b>30 June 2020</b>
Total value of investment properties	\$1,017.2 million	\$914.0 million
Number of properties under lease	233	222
Development sites	12	17
Properties available for lease or sale	-	-
<b>Total properties in portfolio</b>	<b>245</b>	<b>239</b>
Portfolio occupancy	100%	100%
Weighted average lease expiry (WALE)	14.7 years	14.0 years

- The increase in the value of investment properties is primarily due to:
  - Property acquisition, development and capital expenditure of \$74.0 million; and
  - A net revaluation increment to the portfolio of \$35.3 million for the period, inclusive of straight-lining of rent accrual.
- Offset by the following investment property disposals during the period:
  - Three operating ELCs were sold during the period with sale proceeds of \$7.1 million.



## **Operating and Financial Review (continued)**

### **Capital management**

#### **Equity**

- During the period, 2.67 million securities were issued at an average price of \$2.312 to raise \$6.1 million of equity pursuant to the Distribution Reinvestment Plan (DRP);
- A Security Purchase Plan (SPP) was offered in June 2020 to eligible investors, in conjunction with the Institutional Placement. The SPP settlement proceeds of \$24.9 million were received in June 2020, noting the related 11,269,908 securities were issued on 1 July 2020.

#### **Bank facilities & gearing**

- The Group has a \$130 million facility expiring 31 March 2023, a \$150 million facility expiring 31 March 2024 and a \$50 million facility expiring 31 March 2025, providing a remaining weighted average term of 3 years as at 31 December 2020;
- The Group has undrawn capacity of \$95 million to fund ELC development commitments and new investment opportunities;
- Gearing was 19.9% at 31 December 2020 (30 June 2020: 14.8%);
- The Group was fully compliant with all bank facility covenants throughout the period and as at 31 December 2020. At 31 December 2020, the Loan to Valuation Ratio was 23.1% (Covenant: 50%) and the Interest Cover Ratio was 8.4 times (Covenant: 2.0 times);
- Refer to note 5 for further information.

#### **Interest rate management**

- As at 31 December 2020, the Group has hedged 70% of borrowings for a weighted average term of 4.9 years (30 June 2020: 80% for 4.7 years). The average swap fixed rate at 31 December 2020 is 1.86% (30 June 2020: 2.20%).

#### **FY21 outlook**

The Group presently expects to pay a distribution of 14.8 cents per security for FY21. The FY21 distribution is comprised of the 7.35 cents per security declared by Arena REIT up until 31 December 2020 and 7.45 cents per security forecast by the Group for the period from 1 January 2021 to 30 June 2021.

FY21 distribution guidance is estimated on a status quo basis, assuming no new acquisitions or disposals, all developments in progress are completed in line with forecast assumptions, tenants comply with their existing or adjusted lease obligations and is based on Arena's current assessment of the future impact of COVID-19 pandemic (which is subject to a wide range of uncertainties) and assumes ongoing government support of the early learning sector.

#### **Significant changes in state of affairs**

In the opinion of the directors, other than the matters identified in this report, there were no significant changes in the state of affairs of the Group that occurred during the financial period.

#### **Matters subsequent to the end of the financial period**

No significant events have occurred since 31 December 2020 that have affected, or may significantly affect:

- (i) the operations of the Group in future periods, or
- (ii) the results of those operations in future financial periods, or
- (iii) the state of affairs of the Group in future financial periods.

### **Likely developments and expected results of operations**

The Group will continue to be managed in accordance with its existing investment objectives and guidelines.

The results of the Group's operations will be affected by a number of factors, including the performance of investment markets in which the Group invests. Investment performance is not guaranteed and future returns may differ from past returns. As investment conditions change over time, past returns should not be used to predict future returns.

### **Material business risks**

The material business risks that could adversely affect the achievement of the Group's financial prospects are as follows. The Responsible Entity has in place a Risk Management Policy and Framework under which it identifies, assesses, monitors and manages these risks.

#### **COVID-19**

The COVID-19 pandemic has had a significant impact on the Australian and global economy and the ability of individuals, companies and governments to operate. There is uncertainty as to the duration, and further impact of COVID-19, including in respect of government, regulatory and health authority actions and restrictions, employment schemes, childcare support schemes, restrictions on quarantine, travel and public gatherings, and social distancing requirements on the economy, the ASX and wider securities markets, the Group and the tenants of the Group's properties.

These factors could have a major impact on the Group's operations, performance and growth. The Government's measures to limit the transmission of the virus (including, but not limited to, the aforementioned social distancing and quarantine policies, and restrictions on the operation of non-essential services) have resulted in major disruptions to business, the Australian and wider global economy.

The extent of the impact on the Group's operations, financial performance and cash flow is dependent on future factors which are uncertain and outside of the control of the Group. These factors could have a material adverse effect on the overall economy and impact upon the Group's business and financial performance.

The significance of the impact of COVID-19 on the Group will largely depend upon the extent to which the Group's tenants, and their ability to pay rent, is impacted by COVID-19.

#### **Concentration risk**

The Group's property portfolio is presently 86% invested in ELCs and ELC development sites and 14% in healthcare assets. Adverse events to the early learning and/or healthcare property sectors may result in general deterioration of tenants' ability to meet their lease obligations and the future growth prospects of the portfolio.

As at 31 December 2020, 53% of the portfolio by income (excluding developments) is leased to the largest three tenants (Goodstart Early Learning Ltd 27%, Green Leaves Group Ltd 16%, and Idameneo (No. 123) Pty Ltd 11% (a controlled entity of BGH Capital Fund No. 1 formerly owned by Healius Ltd)). Any material deterioration in the operating performance of the Group's tenants may result in them not meeting their lease obligations which could reduce the Group's income and portfolio value if a suitable replacement cannot be found.

#### **Tenant risk**

The Group relies on tenants to generate its revenue. Tenants may be not for profit companies, private entities or listed public companies. If a tenant is affected by financial difficulties they may default on their rental or other contractual obligations which may result in loss of rental income and loss in value of the Group's properties. Typically, tenants are required to provide an unconditional and irrevocable bank guarantee, which must not expire until at least six months after the ultimate expiry date of the lease, for an amount generally equivalent to six months' rent (plus GST) as security for their performance under the lease. Refer to note 8(d) for further details on tenancy risk for the portfolio.

**Material business risks (continued)**

Macroeconomic risk

The operations and performance of the Group is influenced by the macroeconomic condition of the Australian and the wider global economy. A prolonged economic downturn and its related effects, including increasing rates of unemployment, could have a material adverse impact on the Group's business or financial performance.

Government policy risk and change in law

Childcare and healthcare operators rely heavily on government funding which, if reduced or otherwise modified, may adversely impact the underlying demand for these services and therefore tenants' ability to meet lease obligations and/or their demand for these properties. There is a risk that there may be material adverse changes in legislation, government policies or legal or judicial interpretation relating to the childcare and/or healthcare sectors.

Property valuations

Changes in the property market, especially changes in the valuation of properties and in market rents, may adversely affect the Group's financial performance and the price of ARF securities.

**Rounding of amounts to the nearest thousand dollars**

The Group is an entity of a kind referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191, relating to the 'rounding off' of amounts in the Directors' report. Amounts in the Directors' report have been rounded to the nearest thousand dollars in accordance with that Instrument, unless otherwise indicated.

**Auditor's independence declaration**

A copy of the Auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out on page 9.

This report is made in accordance with a resolution of directors.



David Ross  
Chair

Melbourne  
12 February 2021



## *Auditor's Independence Declaration*

As lead auditor for the review of Arena REIT No. 1 for the half-year ended 31 December 2020, I declare that to the best of my knowledge and belief, there have been:

- (a) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the review; and
- (b) no contraventions of any applicable code of professional conduct in relation to the review.

This declaration is in respect of Arena REIT No. 1 and the entities it controlled during the period.

A handwritten signature in black ink, appearing to read 'Charles Christie'.

Charles Christie  
Partner  
PricewaterhouseCoopers

Melbourne  
12 February 2021

**Arena REIT**  
**Consolidated statement of comprehensive income**  
**For the half-year ended 31 December 2020**

**Consolidated statement of comprehensive income**

	<b>Consolidated</b>	
	<b>31 December 2020</b>	31 December 2019
Notes	<b>\$'000</b>	\$'000
<b>Income</b>		
Property income	3 <b>32,339</b>	29,790
Management fee income	<b>194</b>	264
Interest	<b>18</b>	57
Net gain/(loss) on change in fair value of derivative financial instruments	<b>764</b>	296
Realised gain/(loss) on sale of investment properties	<b>749</b>	871
Revaluation of investment properties	4 <b>31,244</b>	16,919
<b>Total income</b>	<b>65,308</b>	48,197
<b>Expenses</b>		
Property expenses	<b>(355)</b>	(309)
Management and administration expenses	<b>(2,226)</b>	(2,349)
Finance costs	<b>(1,475)</b>	(3,133)
Other expenses	<b>(118)</b>	(158)
<b>Total expenses</b>	<b>(4,174)</b>	(5,949)
<b>Net profit for the half-year</b>	<b>61,134</b>	42,248
Other comprehensive income	-	-
<b>Total comprehensive income for the half-year</b>	<b>61,134</b>	42,248
<b>Total comprehensive income for the half-year is attributable to Arena REIT stapled group investors, comprising:</b>		
Unitholders of Arena REIT No. 1	<b>54,555</b>	37,236
Unitholders of Arena REIT No. 2 (non-controlling interest)	<b>7,245</b>	5,187
Unitholders of Arena REIT Limited (non-controlling interest)	<b>(666)</b>	(175)
	<b>61,134</b>	42,248
	<b>Cents</b>	Cents
<b>Earnings per security:</b>		
Basic earnings per security in Arena REIT No. 1	<b>16.02</b>	12.46
Diluted earnings per security in Arena REIT No. 1	<b>15.94</b>	12.40
Basic earnings per security in Arena REIT Group	<b>17.95</b>	14.13
Diluted earnings per security in Arena REIT Group	<b>17.87</b>	14.07

*The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.*

**Arena REIT**  
**Consolidated balance sheet**  
**As at 31 December 2020**

**Consolidated balance sheet**

	<b>31 December</b>	<b>Consolidated</b>
	<b>2020</b>	30 June
Notes	<b>\$'000</b>	2020
		\$'000
<b>Current assets</b>		
Cash and cash equivalents	28,758	76,330
Trade and other receivables	3,293	9,687
<b>Total current assets</b>	<b>32,051</b>	86,017
<b>Non-current assets</b>		
Receivables	2,077	1,531
Property, plant and equipment	131	209
Investment properties	4 1,017,168	914,007
Intangible assets	10,816	10,816
<b>Total non-current assets</b>	<b>1,030,192</b>	926,563
<b>Total assets</b>	<b>1,062,243</b>	1,012,580
<b>Current liabilities</b>		
Trade and other payables	10,178	10,713
Distributions payable	12,735	22,419
Provisions	304	268
Lease liabilities	51	125
<b>Total current liabilities</b>	<b>23,268</b>	33,525
<b>Non-current liabilities</b>		
Derivative financial instruments	6 10,359	13,110
Provisions	248	237
Interest bearing liabilities	5 233,971	213,828
<b>Total non-current liabilities</b>	<b>244,578</b>	227,175
<b>Total liabilities</b>	<b>267,846</b>	260,700
<b>Net assets</b>	<b>794,397</b>	751,880
<b>Equity</b>		
Contributed equity - ARF1	402,155	396,825
Accumulated profit	268,676	235,956
Non-controlling interests - ARF2 and ARL	123,566	119,099
<b>Total equity</b>	<b>794,397</b>	751,880

*The above consolidated balance sheet should be read in conjunction with the accompanying notes.*

**Arena REIT**  
**Consolidated statement of changes in equity**  
**For the half-year ended 31 December 2020**

**Consolidated statement of changes in equity**

	Consolidated	Consolidated		
	Contributed equity	Accumulated profit	Non-controlling interests - ARL & ARF2	Total equity
Notes	\$'000	\$'000	\$'000	\$'000
<b>Balance at 1 July 2019</b>	306,368	204,155	99,783	610,306
Profit for the half-year	-	37,236	5,012	42,248
<b>Total comprehensive income for the period</b>	<b>-</b>	<b>37,236</b>	<b>5,012</b>	<b>42,248</b>
<b>Transactions with owners in their capacity as owners:</b>				
Issue of securities under the DRP	4,330	-	650	4,980
Issue of securities under the Security Purchase Plans	13,621	-	2,682	16,303
Distributions to unitholders	-	(18,635)	(2,785)	(21,420)
Equity-based remuneration	-	-	498	498
<b>Balance at 31 December 2019</b>	<b>324,319</b>	<b>222,756</b>	<b>105,840</b>	<b>652,915</b>
<b>Balance at 1 July 2020</b>	396,825	235,956	119,099	751,880
Profit for the half-year	-	54,555	6,579	61,134
<b>Total comprehensive income for the period</b>	<b>-</b>	<b>54,555</b>	<b>6,579</b>	<b>61,134</b>
<b>Transactions with owners in their capacity as owners:</b>				
Issue of securities under the DRP	5,330	-	799	6,129
Distributions to unitholders	-	(21,835)	(3,263)	(25,098)
Equity-based remuneration	-	-	352	352
<b>Balance at 31 December 2020</b>	<b>402,155</b>	<b>268,676</b>	<b>123,566</b>	<b>794,397</b>

*The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.*

**Arena REIT**  
**Consolidated statement of cash flows**  
**For the half-year ended 31 December 2020**

**Consolidated statement of cash flows**

	<b>Consolidated</b>	
	<b>31 December 2020 \$'000</b>	31 December 2019 \$'000
<b><i>Cash flows from operating activities</i></b>		
Receipts in the course of operations	<b>31,481</b>	30,156
Payments in the course of operations	<b>(5,545)</b>	(6,918)
Interest received	<b>17</b>	56
Finance costs paid	<b>(1,357)</b>	(3,011)
<b><i>Net cash inflow from operating activities</i></b>	<b>24,596</b>	20,283
<b><i>Cash flows from investing activities</i></b>		
Proceeds from sale of investment properties	<b>13,698</b>	7,152
Payments for investment properties and capital expenditure	<b>(75,151)</b>	(43,046)
<b><i>Net cash (outflow) from investing activities</i></b>	<b>(61,453)</b>	(35,894)
<b><i>Cash flows from financing activities</i></b>		
Net proceeds from issue of securities	<b>(51)</b>	16,276
Distributions paid to securityholders	<b>(28,603)</b>	(15,520)
Capital receipts from lenders	<b>45,000</b>	33,500
Capital payments to lenders	<b>(26,987)</b>	(15,000)
Finance lease payments	<b>(74)</b>	(73)
<b><i>Net cash inflow from financing activities</i></b>	<b>(10,715)</b>	19,183
<b><i>Net increase/(decrease) in cash and cash equivalents</i></b>	<b>(47,572)</b>	3,572
Cash and cash equivalents at the beginning of the financial period	<b>76,330</b>	8,134
<b><i>Cash and cash equivalents at the end of the financial period</i></b>	<b>28,758</b>	11,706

*The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.*



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## **1 Summary of significant accounting policies**

### **(a) Basis of preparation of half-year financial report**

This condensed consolidated interim financial report for the half-year reporting period ended 31 December 2020 has been prepared in accordance with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Act 2001*.

This condensed consolidated interim financial report does not include all the notes of the type normally included in an annual financial report. Accordingly, this report is to be read in conjunction with the annual report for the year ended 30 June 2020 and any public announcements made by the Group during the interim reporting period in accordance with the continuous disclosure requirements of the *Corporations Act 2001*.

The Arena REIT Stapled Group (the 'Group') comprises Arena REIT No. 1 ('ARF1'), Arena REIT No. 2 ('ARF2') and Arena REIT Limited ('ARL'), and their controlled entities. The Responsible Entity of ARF1 and ARF2 is Arena REIT Management Limited (the 'Responsible Entity').

### **(b) Principles of consolidation**

The units of ARF1, ARF2 and the shares of ARL are combined and issued as stapled securities in the Arena REIT Stapled Group. The units of ARF1, ARF2 and shares of ARL cannot be traded separately and can only be traded as a stapled security. This interim financial report consists of the consolidated financial statements of the Arena REIT Group, which comprises ARF1, ARF2, and ARL and its controlled entities.

AASB 3 Business Combinations requires one of the stapled entities in a stapling structure to be identified as the parent entity for the purpose of preparing consolidated financial reports. In accordance with this requirement, ARF1 has been identified as the parent entity in relation to the stapling with ARF2 and ARL.

The consolidated financial statements of the Group incorporate the assets and liabilities of the entities controlled by ARF1 at 31 December 2020, including those deemed to be controlled by ARF1 by identifying it as the parent of the Group, and the results of those controlled entities for the year then ended. The effects of all transactions between entities in the consolidated entity are eliminated in full. Non-controlling interests in the results and equity are shown separately in the Statement of Comprehensive Income and Statement of Financial Position respectively. Non-controlling interests are those interests in ARF2 and ARL which are not held directly or indirectly by ARF1.

### **(c) Presentation of members interests in ARF2 and ARL**

As ARF1 has been assessed as the parent of the Group, the securityholders interests in ARF2 and ARL are included in equity as "non-controlling interests" relating to the stapled entity. Securityholders interests in ARF2 and ARL are not presented as attributable to owners of the parent reflecting the fact that ARF2 and ARL are not owned by ARF1, but by the securityholders of the stapled group.

### **(d) New and amended standards adopted by the group**

There are no upcoming standards that are expected to have a material impact on the entity in the current or future reporting periods and on foreseeable future transactions.

### **(e) New accounting standards and interpretations not yet adopted**

There are no standards that are not yet effective and that are expected to have a material impact on the entity in the current or future reporting periods and on foreseeable future transactions.

## 2 Segment information

The Group operates as one business segment being investment in real estate, and in one geographic segment being Australia. The Group's segments are based on reports used by the Board (as the Chief Operating Decision Maker) in making strategic decisions about the Group, assessing the financial performance and financial position of the Group, determining the allocation of resources and risk management.

## 3 Property income

The following table details the property income earned by the Group during the period:

	<b>31 December 2020</b>	<b>Consolidated 31 December 2019</b>
	<b>\$'000</b>	<b>\$'000</b>
Property income	<b>28,232</b>	26,448
Other property income (recognised on a straight line basis)	<b>4,107</b>	3,342
Total property income	<b>32,339</b>	29,790

## 4 Investment properties

Arena has adopted a valuation program that provides for each property to be independently valued by suitably qualified valuers at least once every three years. Changes in market conditions may necessitate more frequent independent revaluations of properties.

Independent valuations were performed over 38 Early Learning Centres ('ELC') and 3 healthcare properties as at 31 December 2020. The board of directors has reviewed these valuations and has determined they are appropriate to adopt during the financial period ending 31 December 2020. Director valuations were performed over investment properties not independently valued.

Development properties have been subject to a Director valuation and are carried at the lower of cost or fair value on completion less cost to complete.

The key inputs into valuations are:

- Passing rent;
- Market rents;
- Capitalisation rates;
- Lease terms;
- Discount rates (healthcare properties); and
- Capital expenditure and vacancy contingencies (healthcare properties).

The key inputs into the valuation are based on market information for comparable properties. The majority of ELC and healthcare properties are located in markets with evidence to support valuation inputs and methodology. The independent valuers have experience in valuing similar assets and have access to market evidence to support their conclusions. Comparable assets are considered those in similar markets and condition.

Investment properties have been classified as Level 2 in the fair value hierarchy.

There have been no transfers between the levels in the fair value hierarchy during the financial period.

#### 4 Investment properties (continued)

(i) Key assumptions - ELCs

	<b>31 December 2020</b>	30 June 2020
Market rent per licenced place	<b>\$1,300 to \$5,900</b>	\$1,300 to \$5,300
Capitalisation rates	<b>5.00% to 7.50%</b>	5.00% to 7.50%
Passing yields	<b>4.00% to 7.50%</b>	4.00% to 7.50%

(ii) Key assumptions - Healthcare properties

	<b>31 December 2020</b>	30 June 2020
Capitalisation rates	<b>5.25% to 6.25%</b>	5.25% to 7.00%
Passing yields	<b>5.50% to 6.50%</b>	5.50% to 7.00%

(iii) Movements during the financial period

	<b>Consolidated</b>	
	<b>31 December 2020</b>	30 June 2020
	<b>\$'000</b>	\$'000
<b>At fair value</b>		
Opening balance	<b>914,007</b>	798,318
Property acquisitions and capital expenditure	<b>74,020</b>	90,702
Disposals	<b>(6,180)</b>	(11,930)
Revaluations	<b>31,244</b>	30,969
Other IFRS revaluation adjustments	<b>4,077</b>	5,948
Closing balance	<b>1,017,168</b>	914,007

#### 5 Interest bearing liabilities

	<b>Consolidated</b>	
	<b>31 December 2020</b>	30 June 2020
	<b>\$'000</b>	\$'000
<b>Non-current</b>		
<b>Secured</b>		
Syndicated facility	<b>235,000</b>	215,000
Unamortised transaction costs	<b>(1,029)</b>	(1,172)
Total non-current interest bearing liabilities	<b>233,971</b>	213,828

## 5 Interest bearing liabilities (continued)

The Group has a \$130 million facility expiring 31 March 2023, a \$150 million facility expiring 31 March 2024 and a \$50 million facility expiring 31 March 2025, providing a remaining weighted average term of 3 years as at 31 December 2020.

Either Trust can draw on the facility and the assets of the Trusts are held as security under the facility.

The Group was compliant with all facility covenants throughout the period and at 31 December 2020.

## 6 Derivative financial instruments

	<b>31 December 2020</b>	30 June 2020
	<b>\$'000</b>	\$'000
<b>Non-current liabilities</b>		
Interest rate swaps	<b>10,359</b>	13,110
	<b>10,359</b>	13,110

The Group has entered into interest rate swap contracts under which they receive interest at variable rates to reduce the exposure of interest bearing liabilities to changes in interest rates.

Swaps in place cover 70% (30 June 2020: 80%) of drawn debt. The weighted average fixed interest swap rate at 31 December 2020 was 1.86% (30 June 2020: 2.20%) and the weighted average term was 4.9 years (30 June 2020: 4.7 years).

Periodic swap settlements match the period for which interest is payable on the underlying debt, and are settled on a net basis.

## 7 Contributed equity

### (a) Units

	<b>31 December 2020</b>	30 June 2020	<b>31 December 2020</b>	30 June 2020
	<b>Securities '000</b>	Securities '000	<b>\$'000</b>	\$'000
<b>Ordinary Stapled Securities</b>				
Fully paid	<b>341,867</b>	327,278	<b>402,155</b>	396,825

Other contributed equity attributable to securityholders of the Group relating to ARF2 and ARL of \$81.3 million is included within Non-controlling interests - ARF2 and ARL (30 June 2020: \$79.2 million).

## 7 Contributed equity (continued)

### (b) Movement in ordinary stapled units

Date	Details	Number of securities '000	\$'000
1 July 2019	Opening balance	291,325	306,368
1 July 2019	Issue of securities under the Security Purchase Plan (iv)	6,211	13,621
	Issue of securities under the DRP (i)	2,743	6,665
	Vesting of equity-based remuneration (ii)	683	-
5 June 2020	Issue of securities under the Institutional Placement (iii)	26,316	49,304
30 June 2020	Issue of securities under the Security Purchase Plan (iv)	-	20,867
30 June 2020	Closing balance	<u>327,278</u>	<u>396,825</u>
1 July 2020	Opening balance	<b>327,278</b>	<b>396,825</b>
1 July 2020	Issue of securities under the Security Purchase Plan (iv)	<b>11,270</b>	-
	Issue of securities under the DRP (i)	<b>2,672</b>	<b>5,330</b>
	Vesting of equity-based remuneration (ii)	<b>647</b>	-
31 December 2020	Closing balance	<u><b>341,867</b></u>	<u><b>402,155</b></u>

#### (i) Distribution Reinvestment Plan (DRP)

The Group has a Distribution Reinvestment Plan (DRP) under which securityholders may elect to have all or part of their distribution entitlements satisfied by the issue of new securities rather than being paid in cash.

#### (ii) Equity-based remuneration

In September 2020, 474,217 performance rights granted to employees of an associate of the Responsible Entity in FY18 vested as a result of performance conditions being fulfilled. In addition, 173,265 deferred short-term incentive rights granted to employees of an associate of the Responsible Entity in FY19 vested.

#### (iii) Institutional Placement

The Group completed a fully underwritten placement to institutional and professional investors in June 2020 which raised \$60 million through the issue of 26,315,790 stapled securities at a price of \$2.28 per stapled security. Settlement of the new stapled securities under the placement occurred on 5 June 2020.

#### (iv) Security Purchase Plan (SPP)

In conjunction with the Institutional Placement in May 2019, the Stapled Group offered a Security Purchase Plan (SPP) to eligible investors in June 2019. \$16.37 million was raised through the issue of 6,211,244 stapled securities at a price of \$2.63625 per stapled security. Settlement of the new stapled securities under the SPP occurred on 1 July 2019.

In conjunction with the Institutional Placement in June 2020, the Group offered a Security Purchase Plan (SPP) to eligible investors. \$24.92 million was raised through the issue of 11,269,908 stapled securities at a price of \$2.2115 per stapled security. New stapled securities under the SPP were issued on 1 July 2020.

## 8 Accumulated profit

Movement in accumulated profit was as follows:

	<b>31 December 2020 \$'000</b>	30 June 2020 \$'000
Opening accumulated profit	<b>235,956</b>	204,155
Net profit for the half-year/year attributable to ARF1	<b>54,555</b>	69,937
Distribution paid or payable attributable to ARF1	<b>(21,835)</b>	(38,136)
Closing accumulated profit	<b>268,676</b>	235,956

### (i) Distributions paid or payable to securityholders

The following table details the distributions to securityholders during the financial period on a consolidated basis, including distributions declared by ARF2 (classified as a non-controlling interest) of \$3.3 million (31 December 2019: \$2.8 million).

	<b>31 December 2020 \$'000</b>	31 December 2019 \$'000	<b>31 December 2020 cps</b>	31 December 2019 cps
September quarter	<b>12,363</b>	10,694	<b>3.625</b>	3.575
December quarter	<b>12,735</b>	10,726	<b>3.725</b>	3.575
Total distributions to securityholders	<b>25,098</b>	21,420	<b>7.350</b>	7.150

## 9 Non-controlling interest

The financial statements reflect the consolidation of ARF1, ARF2 and ARL. For financial reporting purposes, one entity in the stapled group must be identified as the acquirer or parent entity of the others. ARF1 has been identified as the acquirer of ARF2 and ARL, resulting in ARF2 and ARL being disclosed as Non-controlling interests.

## 9 Non-controlling interest (continued)

Movements in non-controlling interests were as follows:

	ARF2 31 December 2019 \$'000	ARL 31 December 2019 \$'000	Total 31 December 2019 \$'000
Notes			
Opening balance - 1 July 2019	81,703	18,080	99,783
Issue of securities under the DRP	650	-	650
Issue of securities under the Security Purchase Plan	2,188	494	2,682
Vesting of equity-based remuneration	-	1,049	1,049
Net profit/(loss) for the period attributable to non-controlling interests	5,187	(175)	5,012
Distributions paid or payable attributable to non-controlling interests	(2,785)	-	(2,785)
Increase/(decrease) in reserves (i)	-	(551)	(551)
Closing balance - 31 December 2019	<u>86,943</u>	<u>18,897</u>	<u>105,840</u>

	ARF2 31 December 2020 \$'000	ARL 31 December 2020 \$'000	Total 31 December 2020 \$'000
Notes			
Opening balance - 1 July 2020	98,169	20,930	119,099
Issue of securities under the DRP	799	-	799
Vesting of equity-based remuneration	-	1,322	1,322
Net profit/(loss) for the period attributable to non-controlling interests	7,245	(666)	6,579
Distributions paid or payable attributable to non-controlling interests	(3,263)	-	(3,263)
Increase/(decrease) in reserves (i)	-	(970)	(970)
Closing balance - 31 December 2020	<u>102,950</u>	<u>20,616</u>	<u>123,566</u>

(i) Reserves

	31 December 2020 \$'000	30 June 2020 \$'000
Opening balance	2,113	2,030
Vesting of equity-based remuneration	(1,322)	(1,049)
Equity-based remuneration expense	352	1,132
Closing balance	<u>1,143</u>	<u>2,113</u>



## 9 Non-controlling interest (continued)

### (i) Reserves (continued)

The equity-based remuneration reserve is used to recognise the fair value of rights issued under the Group's Deferred Short Term and Long Term Incentive Plan.

## 10 Fair value measurement of financial instruments

The carrying amounts of the Group's assets and liabilities at the end of each reporting period approximate their fair values.

Financial assets and liabilities held at fair value through profit or loss are measured initially at fair value excluding any transaction costs that are directly attributable to the acquisition or issue of the financial asset or financial liability. Transaction costs on financial assets and financial liabilities at fair value through profit or loss are expensed immediately. Subsequent to initial recognition, all instruments held at fair value through profit or loss are measured at fair value with changes in their fair value recognised in profit or loss.

### (a) Fair value hierarchy

#### (i) Classification of financial assets and financial liabilities

AASB 13 requires disclosure of fair value measurements by level of fair value hierarchy. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1)
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2)
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The level in the fair value hierarchy within which the fair value measurement is categorised in its entirety is determined on the basis of the lowest level input that is significant to the fair value measurement in its entirety. For this purpose, the significance of an input is assessed against the fair value measurement in its entirety. If a fair value measurement uses observable inputs that require significant adjustment based on unobservable inputs, that measurement is a level 3 measurement. Assessing the significance of a particular input to the fair value measurement in its entirety requires judgement, considering factors specific to the asset or liability.

The determination of what constitutes 'observable' requires significant judgement by the Responsible Entity. The Responsible Entity considers observable data to be that market data that is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market.

The tables below set out the Group's financial assets and financial liabilities (by class) measured at fair value according to the fair value hierarchy at 31 December 2020 and 30 June 2020.

### Consolidated

#### 31 December 2020

	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
<b>Financial liabilities</b>				
Interest rate swaps	-	10,359	-	10,359
<b>Total</b>	-	10,359	-	10,359

## 10 Fair value measurement of financial instruments (continued)

### (a) Fair value hierarchy (continued)

Consolidated

30 June 2020

	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
<b>Financial liabilities</b>				
Interest rate swaps	-	13,110	-	13,110
Total	-	13,110	-	13,110

The Group's policy is to recognise transfers into and transfers out of fair value hierarchy levels as at the end of the reporting period. There were no transfers between levels during the period.

The Group did not measure any financial assets or financial liabilities at fair value on a non-recurring basis as at 31 December 2020.

#### (ii) Valuation techniques used to derive level 2 and level 3 values

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3.

The fair value of interest rate swaps is calculated as the present value of the estimated future cash flows based on observable yield curves, taking into account any material credit risk.

## 11 Contingent assets and liabilities

There are no material contingent assets or liabilities as at 31 December 2020 and 30 June 2020.

## 12 Events occurring after the reporting period

No significant events have occurred since the end of the reporting period which would impact on the financial position of the Group disclosed in the consolidated balance sheet as at 31 December 2020 or on the results and cash flows of the Group for the period ended on that date.

## Directors' declaration

In the opinion of the directors of the Responsible Entity:

- (a) the financial statements and notes set out on pages 10 to 23 are in accordance with the *Corporations Act 2001*, including:
  - (i) complying with Accounting Standards, the *Corporations Regulations 2001* and other mandatory professional reporting requirements, and
  - (ii) giving a true and fair view of the Group's financial position as at 31 December 2020 and of its performance for the financial period ended on that date, and
- (b) there are reasonable grounds to believe that the Group will be able to pay their debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the directors.



David Ross  
Chair

Melbourne  
12 February 2021



## **Independent auditor's review report to the security holders of Arena REIT No. 1**

### ***Report on the half-year financial report***

#### ***Conclusion***

We have reviewed the half-year financial report of Arena REIT No. 1 and the entities it controlled during the half-year (together the Group or Arena REIT), which comprises the consolidated balance sheet as at 31 December 2020, the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the half-year ended on that date, significant accounting policies and explanatory notes and the Directors' declaration.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the accompanying half-year financial report of Arena REIT does not comply with the *Corporations Act 2001* including:

1. giving a true and fair view of the Group's financial position as at 31 December 2020 and of its performance for the half-year ended on that date
2. complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

#### ***Basis for conclusion***

We conducted our review in accordance with ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity* (ASRE 2410). Our responsibilities are further described in the *Auditor's responsibilities for the review of the half-year financial report* section of our report.

We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional & Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

#### ***Responsibility of the Directors for the half-year financial report***

The Directors of Arena REIT Limited and Arena REIT Management Limited are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the Directors determine is necessary to enable the preparation of the half-year financial report that gives a true and fair view and is free from material misstatement whether due to fraud or error.

#### ***Auditor's responsibility for the review of the half-year financial report***

Our responsibility is to express a conclusion on the half-year financial report based on our review. ASRE 2410 requires us to conclude whether we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including giving a true and fair view of the Group's financial position as at 31 December 2020 and of its performance for the half-year ended on that date, and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

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**PricewaterhouseCoopers, ABN 52 780 433 757**  
2 Riverside Quay, SOUTHBANK VIC 3006, GPO Box 1331, MELBOURNE VIC 3001  
T: 61 3 8603 1000, F: 61 3 8603 1999, [www.pwc.com.au](http://www.pwc.com.au)

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A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

A handwritten signature in black ink that reads 'PricewaterhouseCoopers'.

PricewaterhouseCoopers

A handwritten signature in black ink that reads 'Charles Christie'.

Charles Christie  
Partner

Melbourne  
12 February 2021