

#### **ASX Announcement**

14 July 2021

#### **Coffee Microcaps Presentation**

Ai-Media Technologies Limited (Ai-Media or Company) (ASX: AIM), a global provider of technology-driven live and recorded captioning, transcription and translation services, releases the attached presentation to be presented virtually at the following event:

**Event**: Coffee Microcaps Morning Meeting

**Date**: 15 July 2021 **Time**: 9.00 AM AEST

To register for this event, please use the following link: https://us02web.zoom.us/webinar/register/WN bbKi5FGfRPWIJRWDnEYSCA

#### **ENDS**

Authorised for release by the Company Secretary.

#### **Further Information**

Investors: Media:

Sue Sanossian Clive Mathieson

Company Secretary Cato & Clive

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#### **About Ai-Media**

Founded in Australia in 2003, technology company Ai-Media has become a global leader in the provision of high-quality live and recorded captioning, transcription and translation services. Its technology platform combines artificial intelligence and human expertise to deliver speech-to-text accuracy. The company is the biggest captioning provider in the Australian market, with clients including major free-to-air and pay television networks, and has a growing international footprint, with offices in Australia, the US, UK and Canada. Globally, it provides captioning for around 1 million minutes of live and recorded media content, and online events and web streams, every month. Ai-Media (ASX:AIM) commenced trading on the ASX on 15 September 2020.

For more information on Ai-Media please visit <a href="https://www.ai-media.tv/">https://www.ai-media.tv/</a>

# **Ai-Media For Coffee Microcaps**

Presented by Tony Abrahams

15th July 2021





Tony Abrahams Co-Founder & CEO Ai-Media

# Never miss a word.

Ai-Media is your one-stop shop for captioning, translation and transcription solutions.

Our secure cloud-based platform translates speech to text in multiple languages, and is informed by the expertise of our technical and captioning teams.



### Ai-Media At a Glance

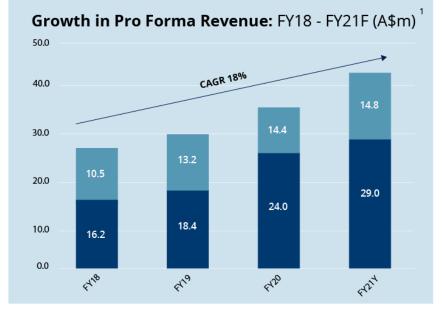


LIVE BROADCAST

LIVE ENTERPRISE

RECORDED MEDIA





Operations in three key regions; APAC, North America, and EMEA

Executing domestic and international growth initiatives supported by regulatory requirements

2003

established

**A\$50m** 

invested in Ai-Media's industry-leading platform <sup>2</sup>

A\$48m

invested in three acquisitions since Sept 2020

2,200

global customers, diversified revenue by customer and region

3,000+

contractors

# Growing Global Market



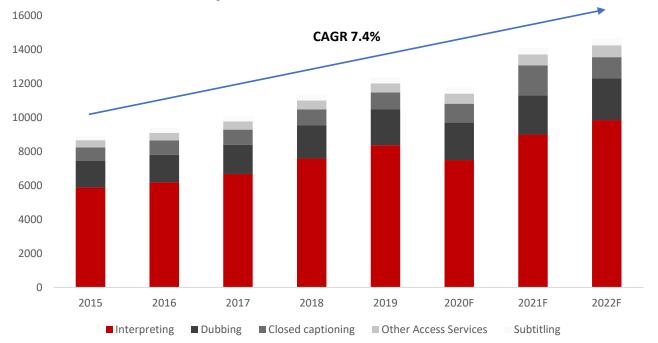
The Company commissioned an expert report for the Prospectus from Frost & Sullivan. They forecast that in 2020, the total addressable market would be US\$11.8 billion (a drop of about US\$1.3 billion from previous forecasts as a result of the COVID-19 pandemic), increasing to US\$14.7 billion in 2022 at a CAGR of 7.4% between 2015 and 2022<sup>1</sup>.

Given trading performance in year to date, the Company 's view is that COVID-19 will cause the market to grow rather than decline.

#### **Key drivers**

- Increasing regulatory requirements across the globe
- Increased demand for services outside media and entertainment
- Increasing need for localisation
- Requirement for low-cost services to be delivered more efficiently

#### Addressable Market by Service, Global, 2015 to 2022F (US \$m)

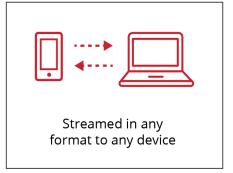


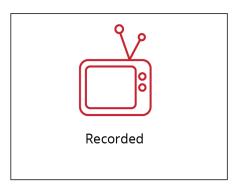
# One Stop Shop



#### **Live Captions**







#### **Tiers**

#### **Premium**

Live human curation = Ai-Live Premium + bundles, including recorded



#### **Smart Lexi**

Semi-automated = Smart Lexi



#### Lexi

Automated = Lexi



# Ai-Media's Competitive Advantages



Fast, high-quality accurate and secure captioning and translation services with leading live capabilities, global reach, proprietary and leading technology, improving the accessibility of global content

#### **PROPRIETARY TECHNOLOGY**



- Proprietary technology delivering high quality and secure captioning with minimal lag
- ✓ Using industry standard speech recognition software combined with proprietary artificial intelligence & machine learning ensures Ai-Media's accuracy is ahead of regulatory standards

#### **SECURITY**



Data protection processes in place to support each customer's compliance with local and international privacy laws and regulations

#### **INTEGRATED SYSTEMS**



- Custom, flexible, integrated systems for optimizing and automating end-to-end service delivery
- Consistent delivery of industry leading quality and accuracy greater than 99% as demonstrated through broadcaster annual audits

#### MULTILINGUAL



- Ability to provide live subtitles into over 120 languages with market leading accuracy and minimal lag
- Creating local content that can be distributed globally

#### **GLOBAL FOOTPRINT**



- Products across broad spectrum
- A global mindset with local presence in geographical locations across the APAC, EMEA and North America
- Delivery of uninterrupted 24/7 production and support

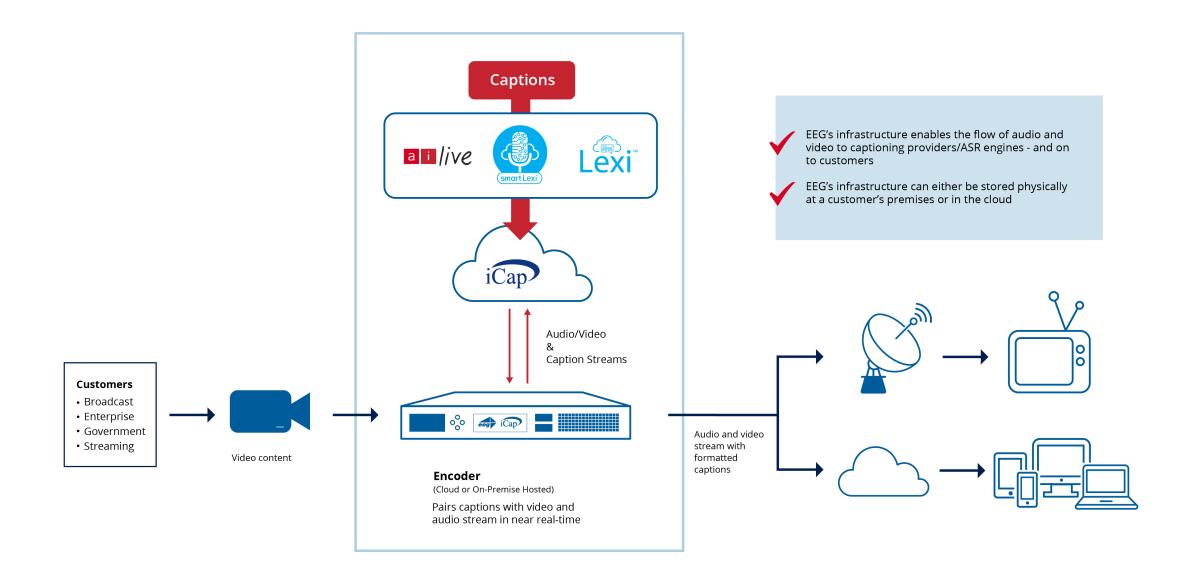


# EEG Hardware Solutions Including Virtualized



# Ai-Media + EEG = Trusted One Stop Shop for Live Captioning, Globally







# Smart Lexi™



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5



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Out-of-the-Box ASR

Good evening, the cycling emergency is unfolding north of Perth tonight with Halls Bar and Geruld and facing a directed from the dangerous Category 3 storm so Roger within hours.

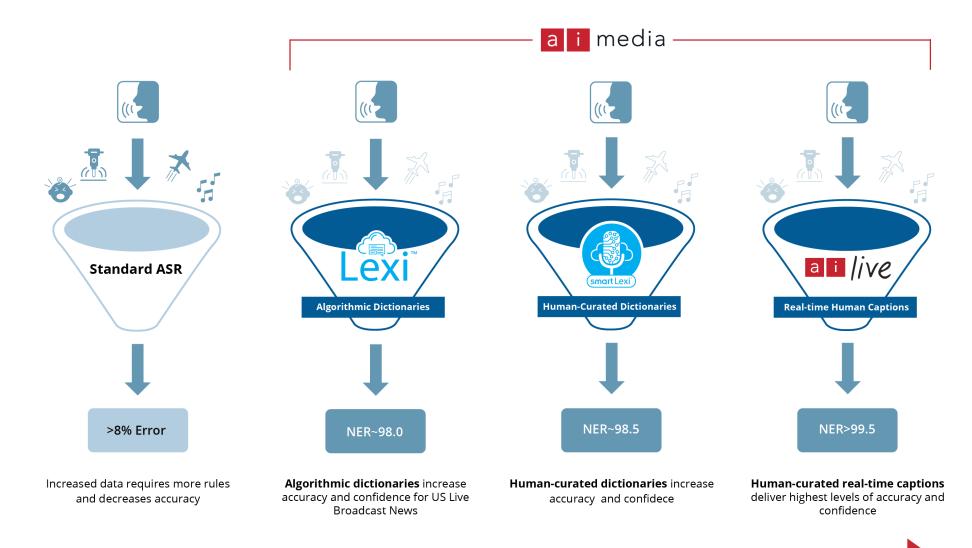
Authorities have now declared a

A cyclone emergency is unfolding north of Perth tonight, with Kalbarri and Geraldton facing a direct hit from the dangerous Category 3 storm Seroja within hours.

Authorities have now declared a red alert situation, warning residents to take shelter and not to move

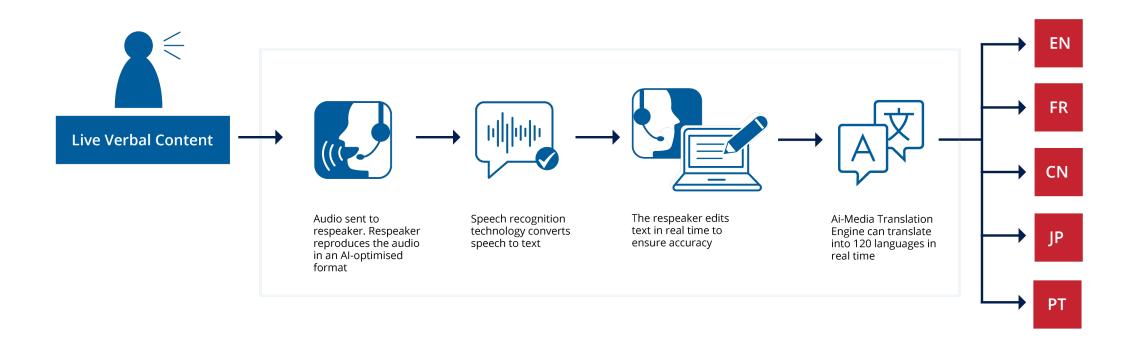
## Multiple Quality and Price Points Offered





# Live Multilingual Captioning Delivery Method









Ai-Media has been the restreaming and captioning partner for the World Economic Forum for 3 years

- Successfully delivered 400 video streams
- Provided live captions for 153 hours of content
- From 22 world leaders
- With 100% uptime
- 99.5% accuracy
- Delivered remotely to WEF's social media platforms
- In real time



Q&A

