

8I Holdings Limited
FY2021

Annual General Meeting

27TH JULY 2021, 9:30AM SST





AGENDA

01 FY2021 KEY DEVELOPMENTS

FINANCIAL EDUCATION TECHNOLOGY

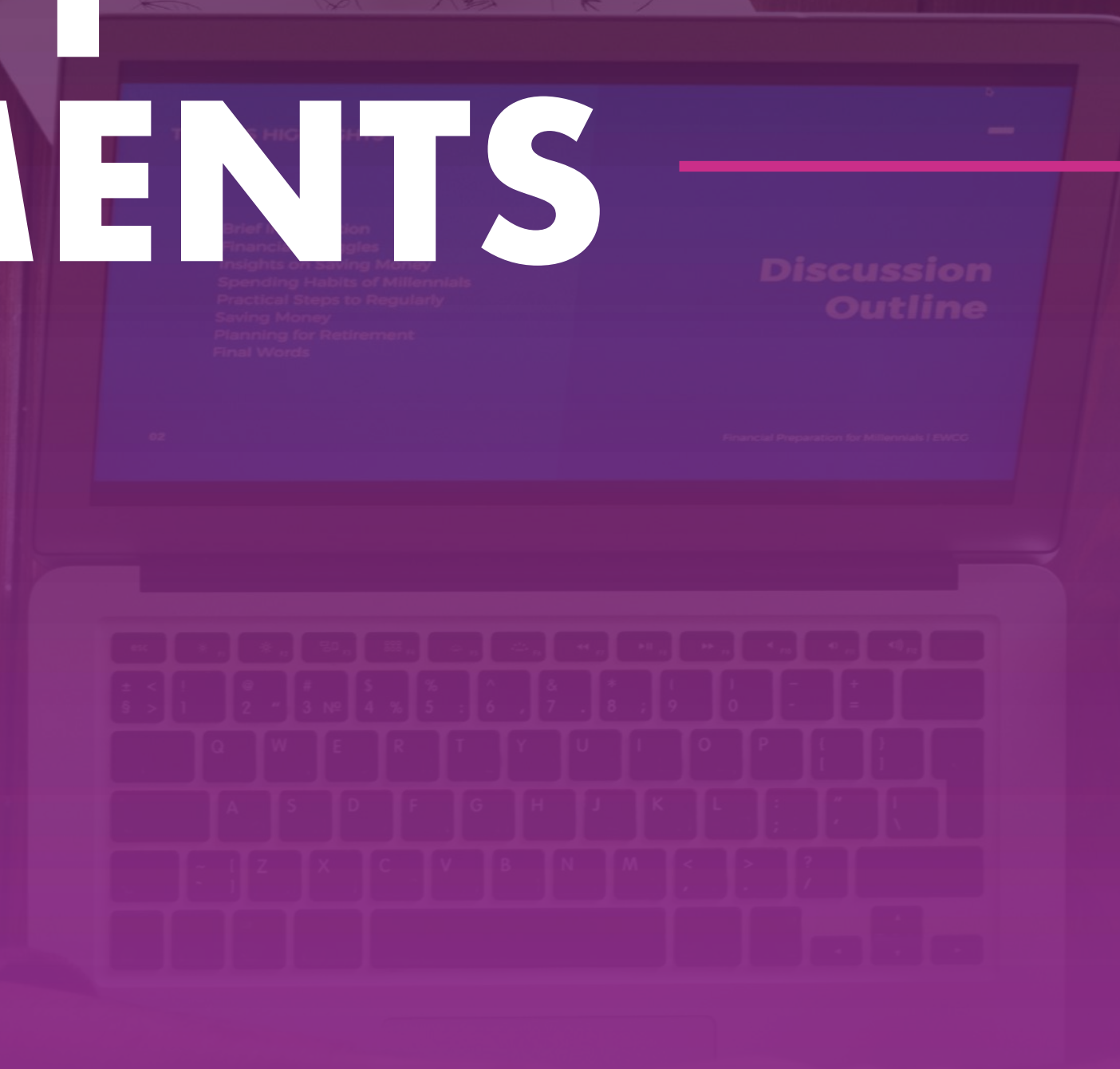
FINANCIAL ASSET MANAGEMENT

02 FY2021 FINANCIAL REVIEW

03 LOOKING AHEAD

04 Q & A

FY2021 KEY DEVELOPMENTS



FINANCIAL EDUCATION TECHNOLOGY

- 8BIT Global granted Financial adviser license by MAS
- Cementing our position in key markets
- Building a recurring revenue model with technology
- 3-point strategy: Acquisition, Retention & Technology Development
- Improved financial performance and profitability

FINANCIAL ASSET MANAGEMENT

- Improvement in investment gains
- Setting up of 8IH VCC



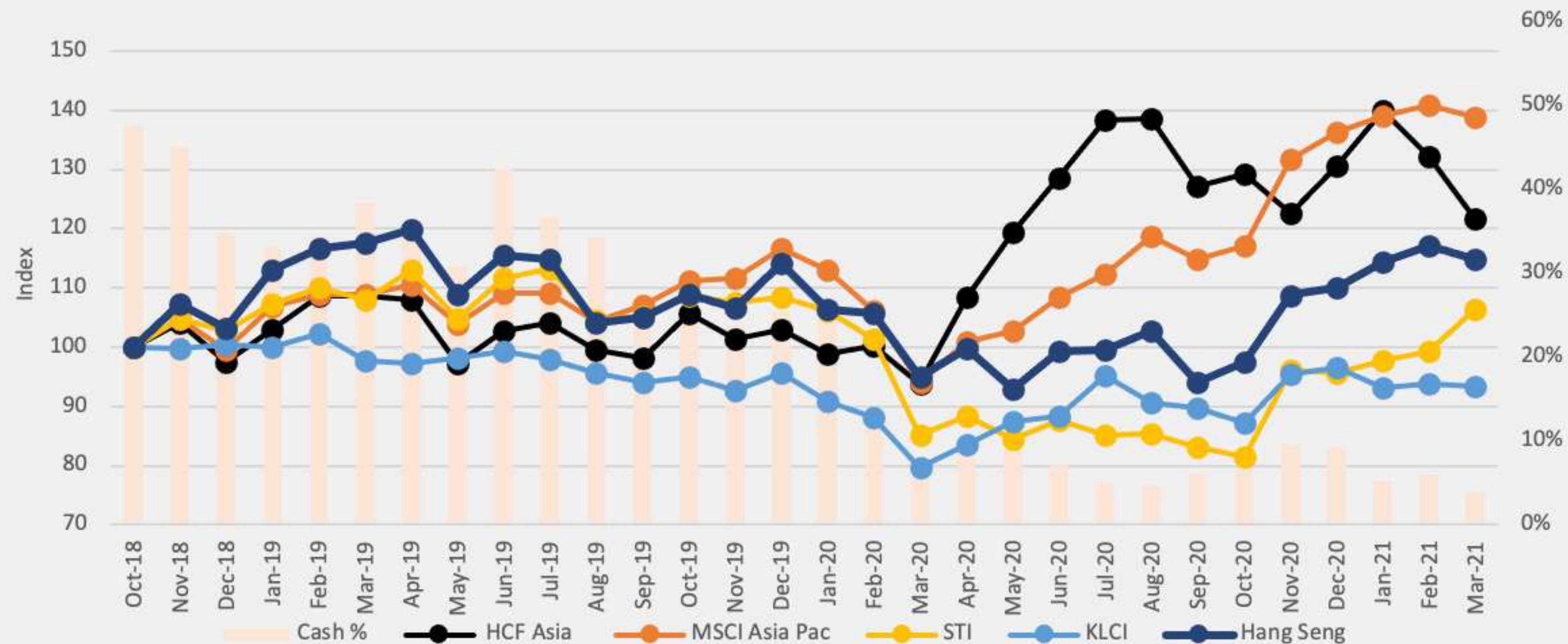
SEGMENT UPDATE

FINANCIAL ASSET MANAGEMENT

FY2021 KEY DEVELOPMENTS - FINANCIAL ASSET MANAGEMENT



Hidden Champions Fund ("HCF") Class 1 Performance



- Listed securities under HCF registered an unrealised fair value gain on investment securities of S\$2.6 million.
- HCF Class 1 portfolio return of approximately 30% in FY2021
- Invested in shortlisted companies at a discount during pandemic outbreak and crash of global equities in March 2020
- Companies not only withstood impact of COVID-19, but also thrived during crisis due to strong fundamentals

FY2021 KEY DEVELOPMENTS - FINANCIAL ASSET MANAGEMENT

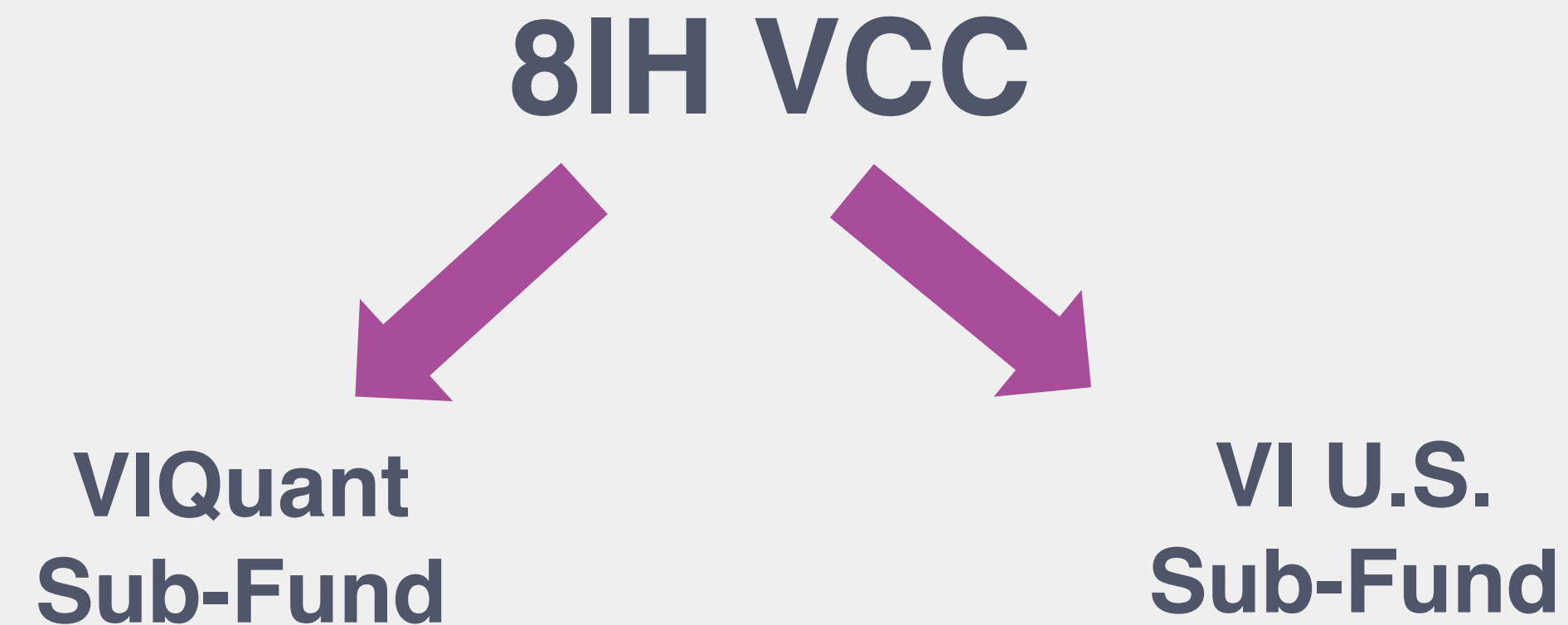


Setting up of 8IH VCC

Setting up of 8IH Variable Capital Company (“VCC”) provides:

- **Greater Operational Flexibility**
- **Improved Corporate Governance**

2 sub-funds set up in FY2021

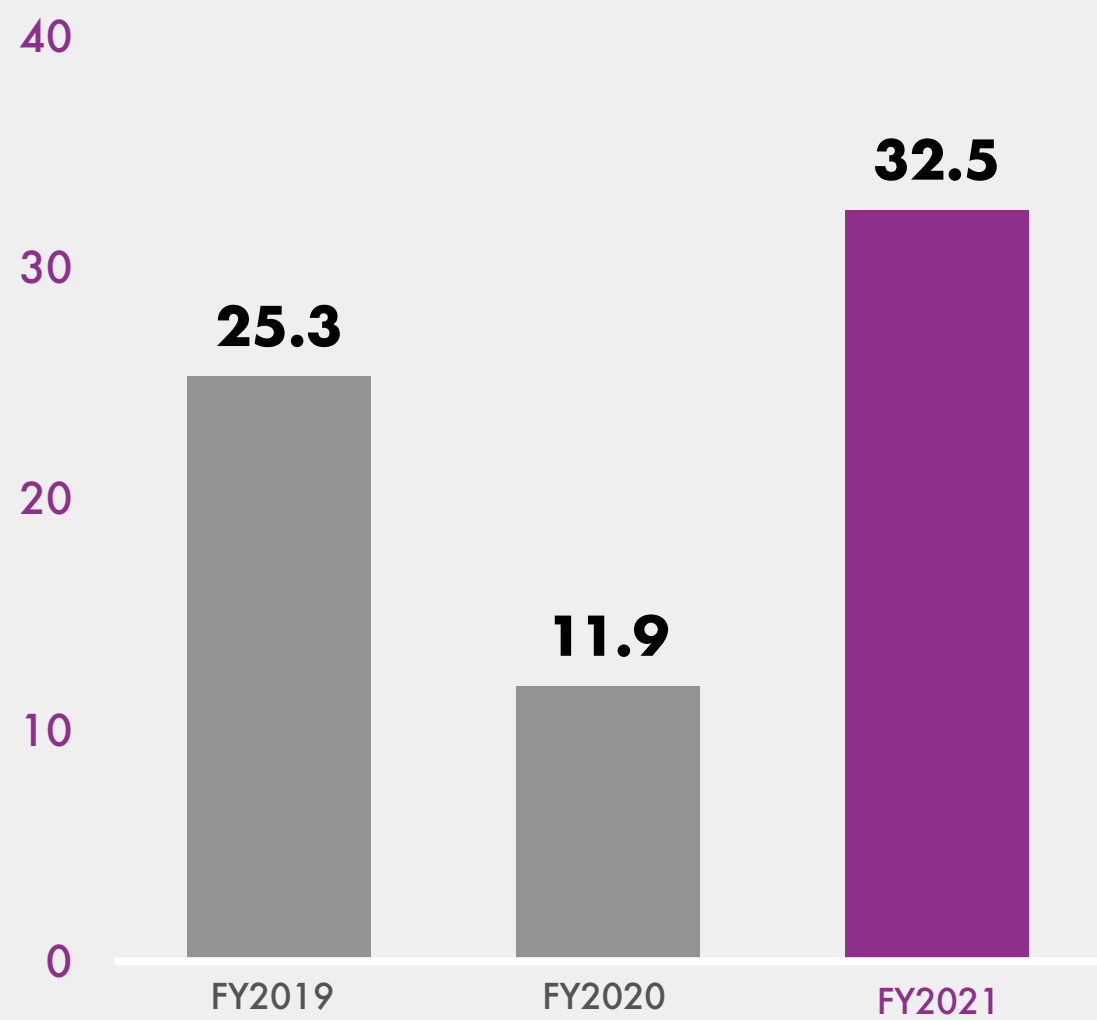


FINANCIAL REVIEW

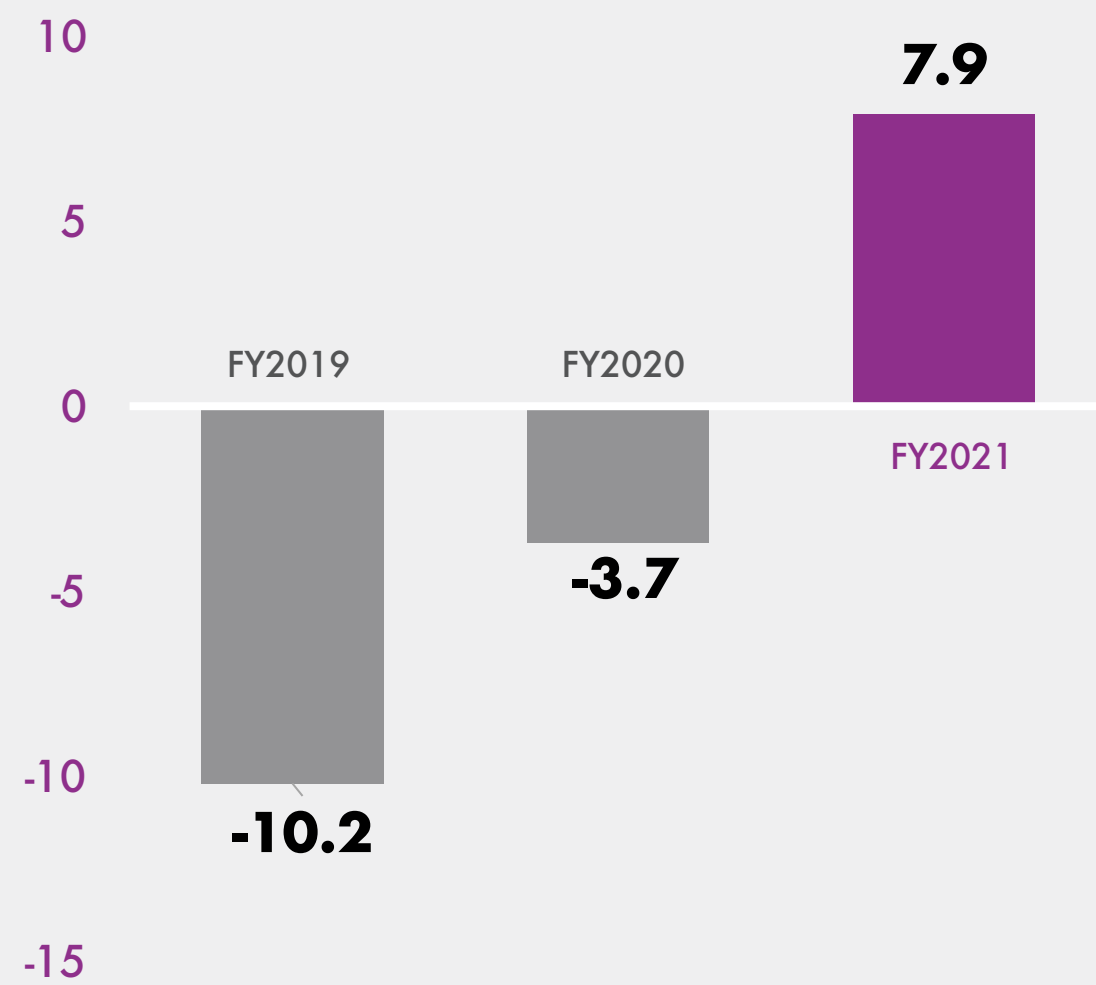
FY2021 FINANCIAL REVIEW



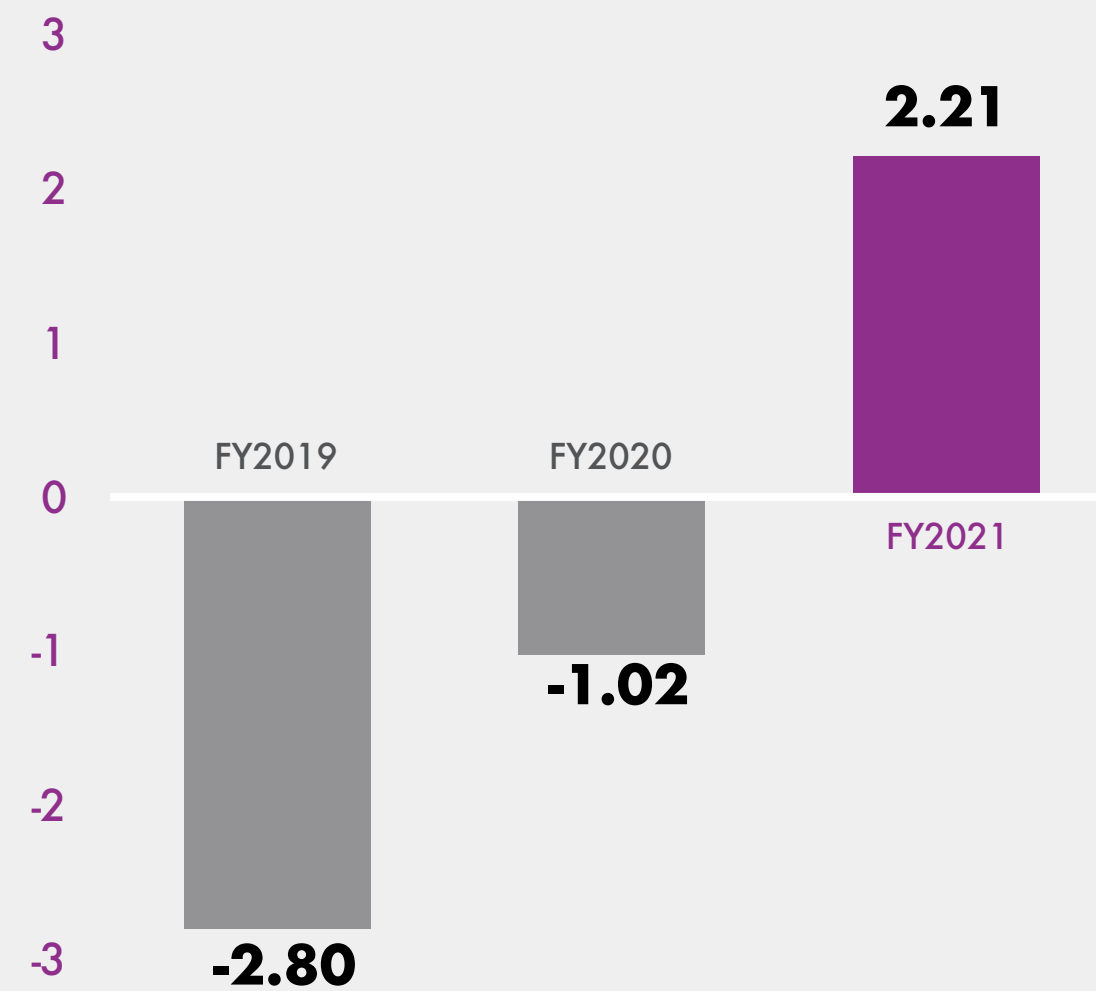
Revenue (S\$'m)



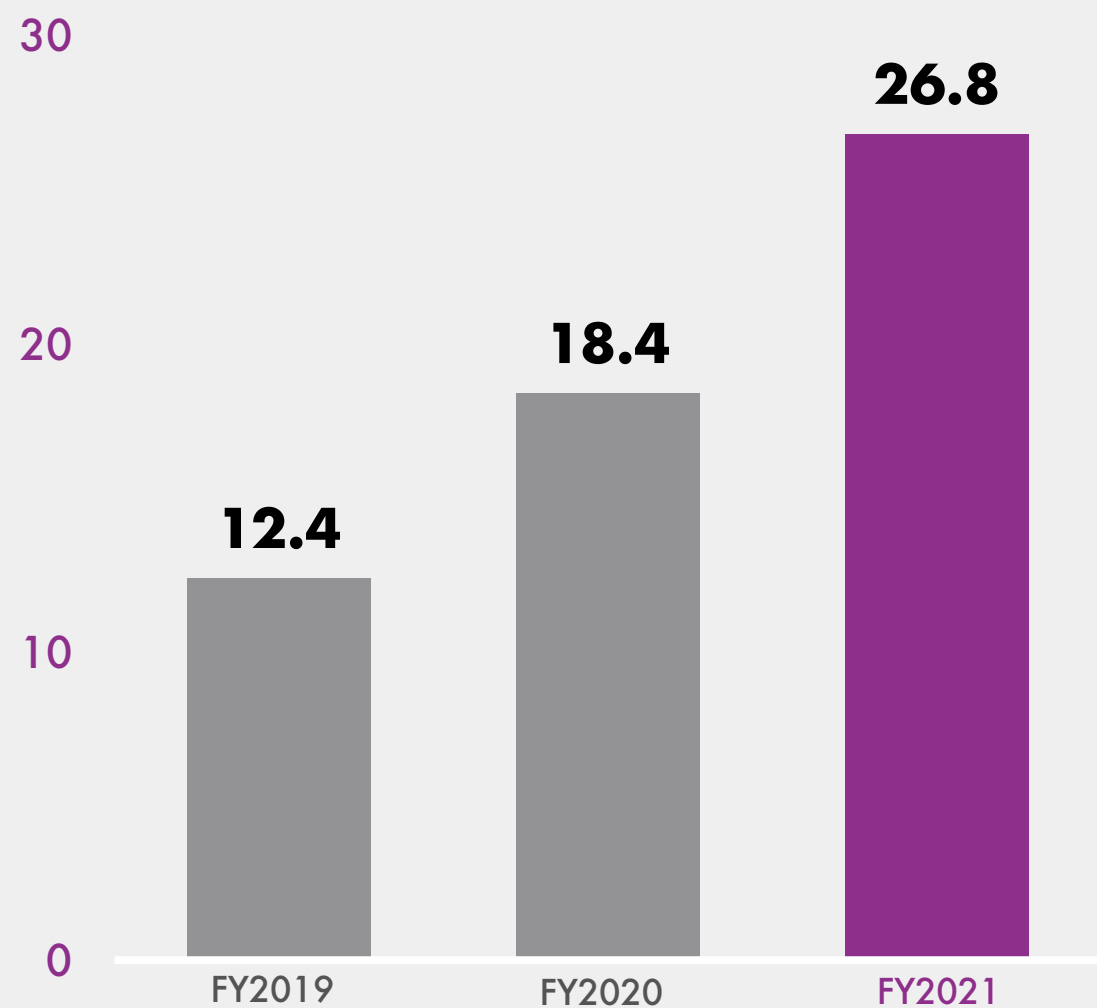
Net Profit After Tax
Attributable to Equity Holders
of the Company (S\$'m)



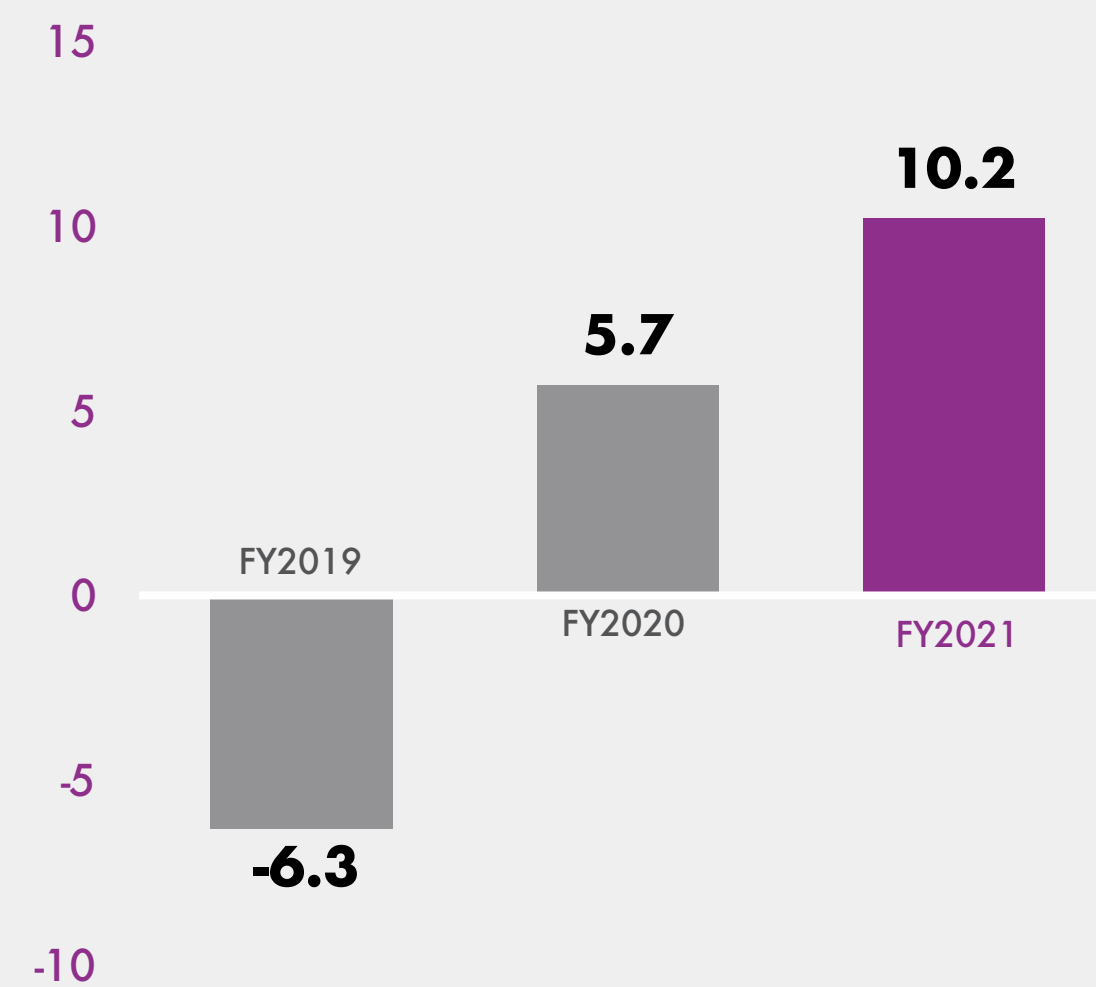
Earnings Per Share (Singapore cents)



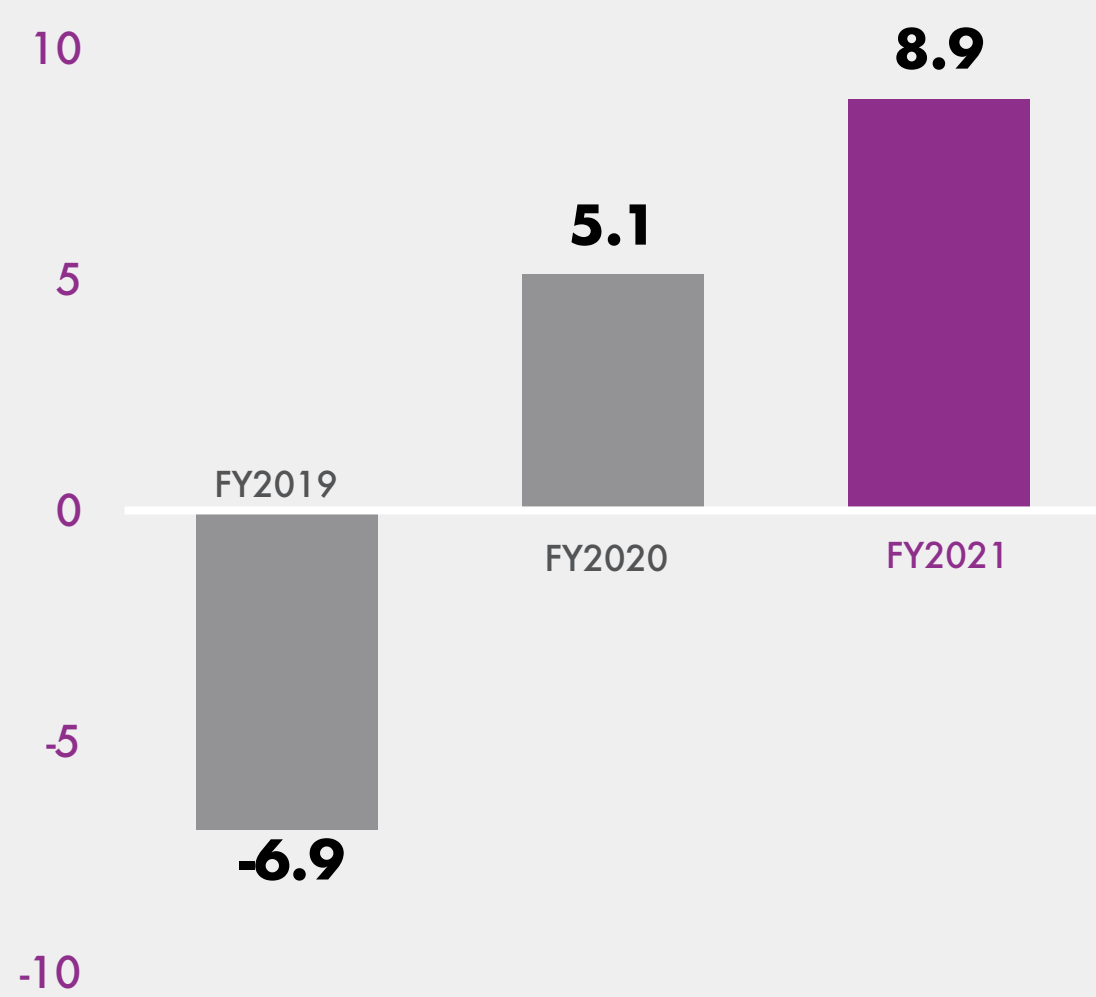
Cash and Cash Equivalents
(\$S'm)



Operating Cash Flow (S\$'m)



Free Cash Flow (S\$'m)



*Digital Marketing Segment contribution Prior to disposal

The background is a low-angle, upward-looking shot of a tall skyscraper with a grid-like facade, reaching towards a sky with soft, white clouds. The entire image is overlaid with a semi-transparent purple gradient.

LOOKING AHEAD

LOOKING AHEAD



FINEDUTECH

- Investing for a Smarter Future – Digitalisation & Talent
- Expanding our addressable market
- Positioned to offer more regulated products and services

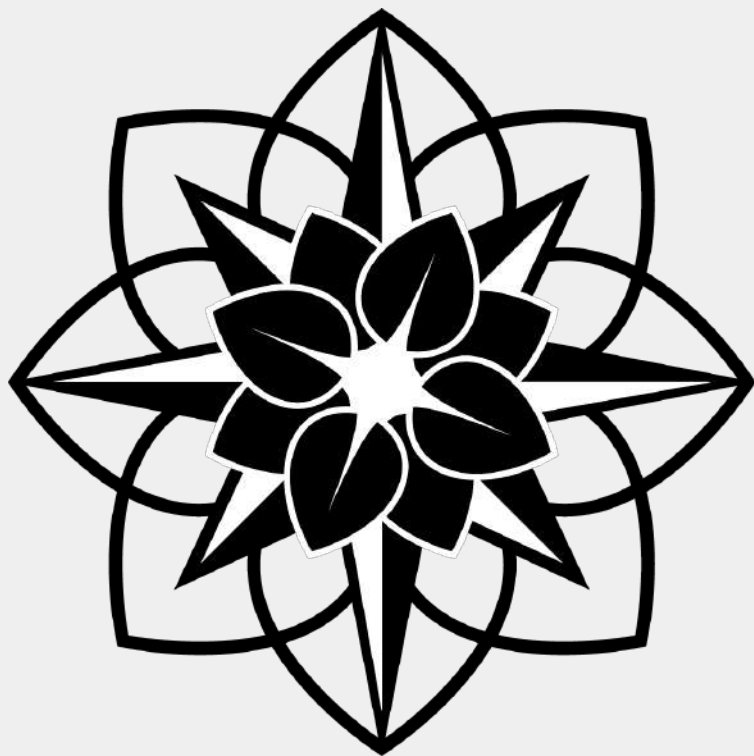
FINANCIAL ASSET MANAGEMENT

Remain committed to
investment process, introduce
technology-focused initiatives
to digitalise thinktank
and methodology

LOOKING AHEAD

LOOKING AHEAD - FINANCIAL ASSET MANAGEMENT

HCCM Rebranding Exercise



HIDDEN CHAMPIONS
CAPITAL MANAGEMENT

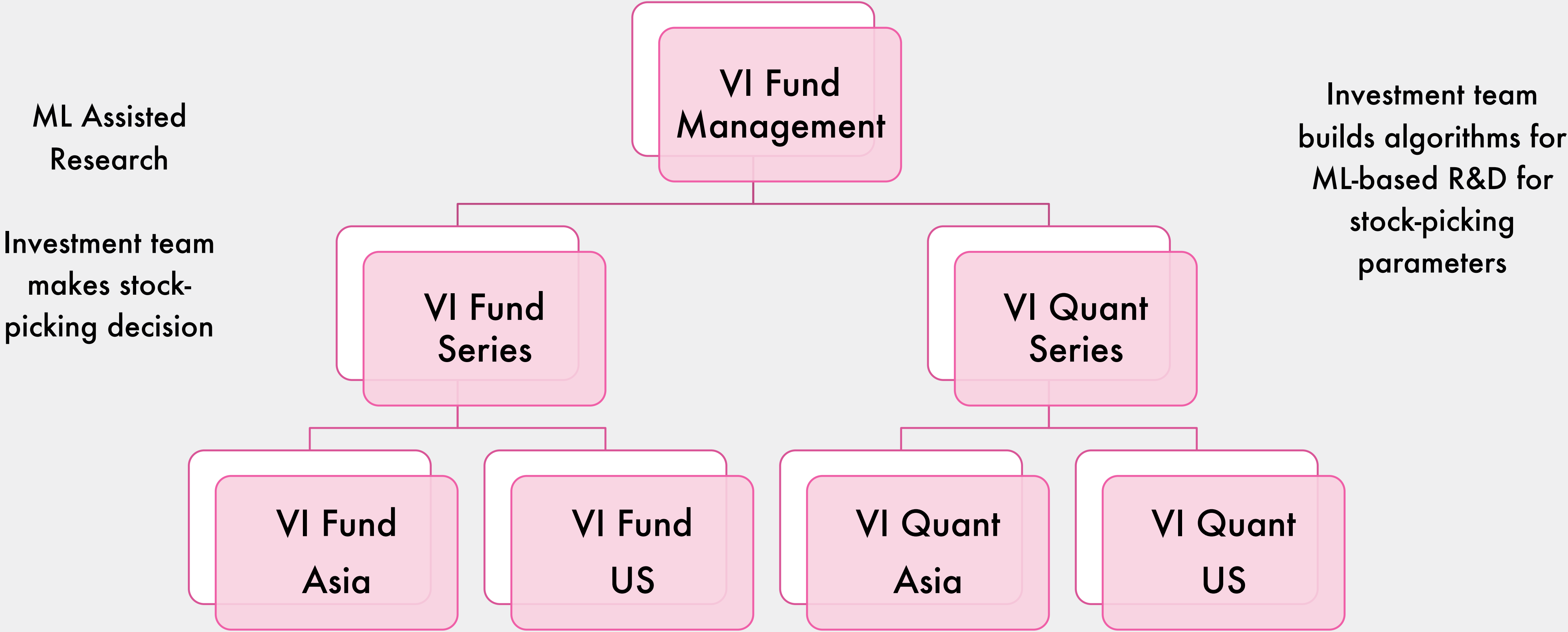


WITH SECONDARY COLOR





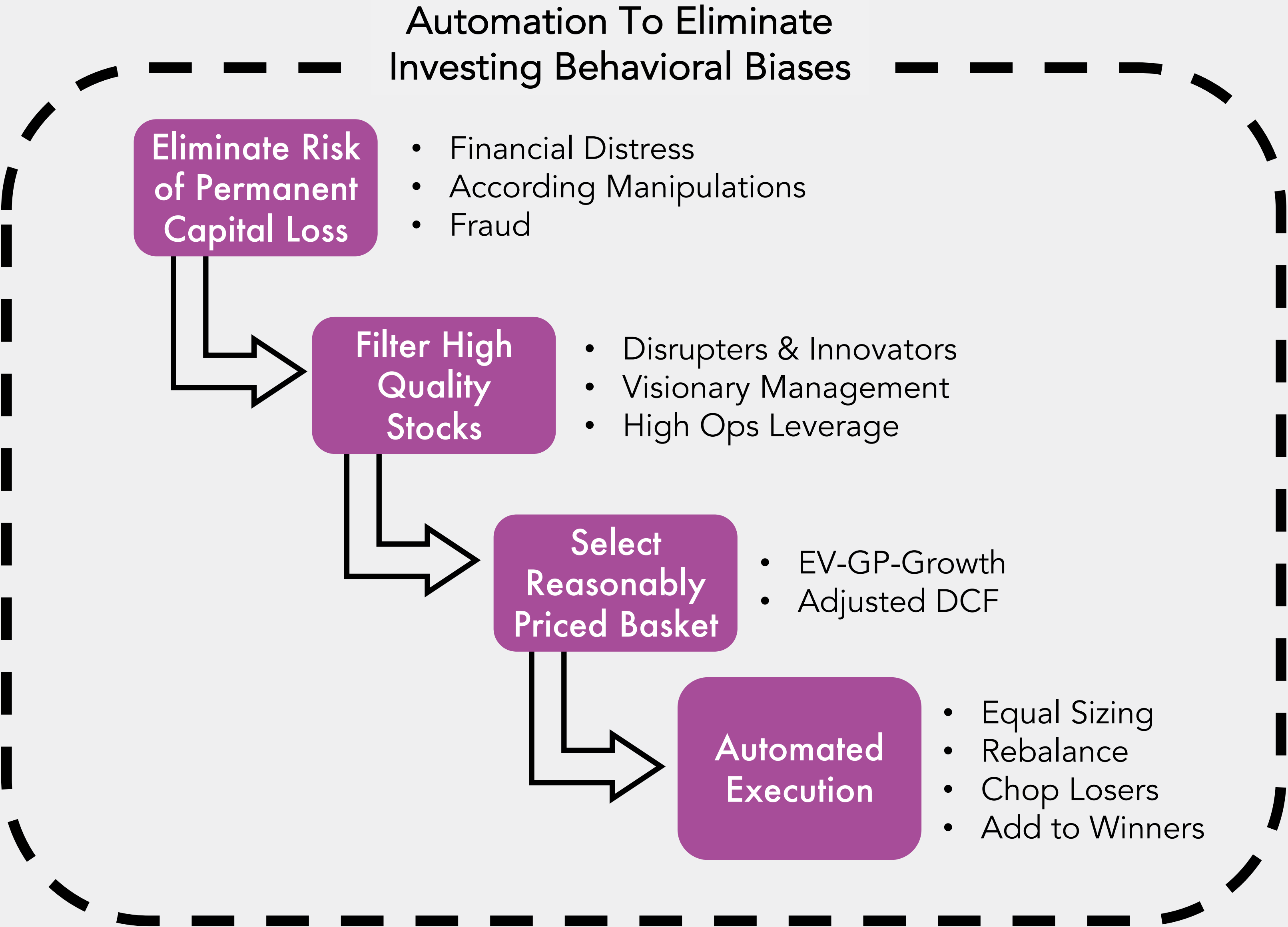
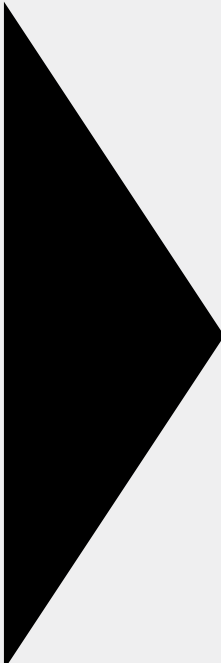
VI Fund Management



VI Quant Fund Investment Framework

ML Based Research

Automated Stock
Selection Criteria &
Portfolio Allocation



LOOKING AHEAD - FINANCIAL ASSET MANAGEMENT



VI Quant Fund Performance

Graph of \$100 invested in fund from Apr'20 – Jun'21

Performance since APR 2020

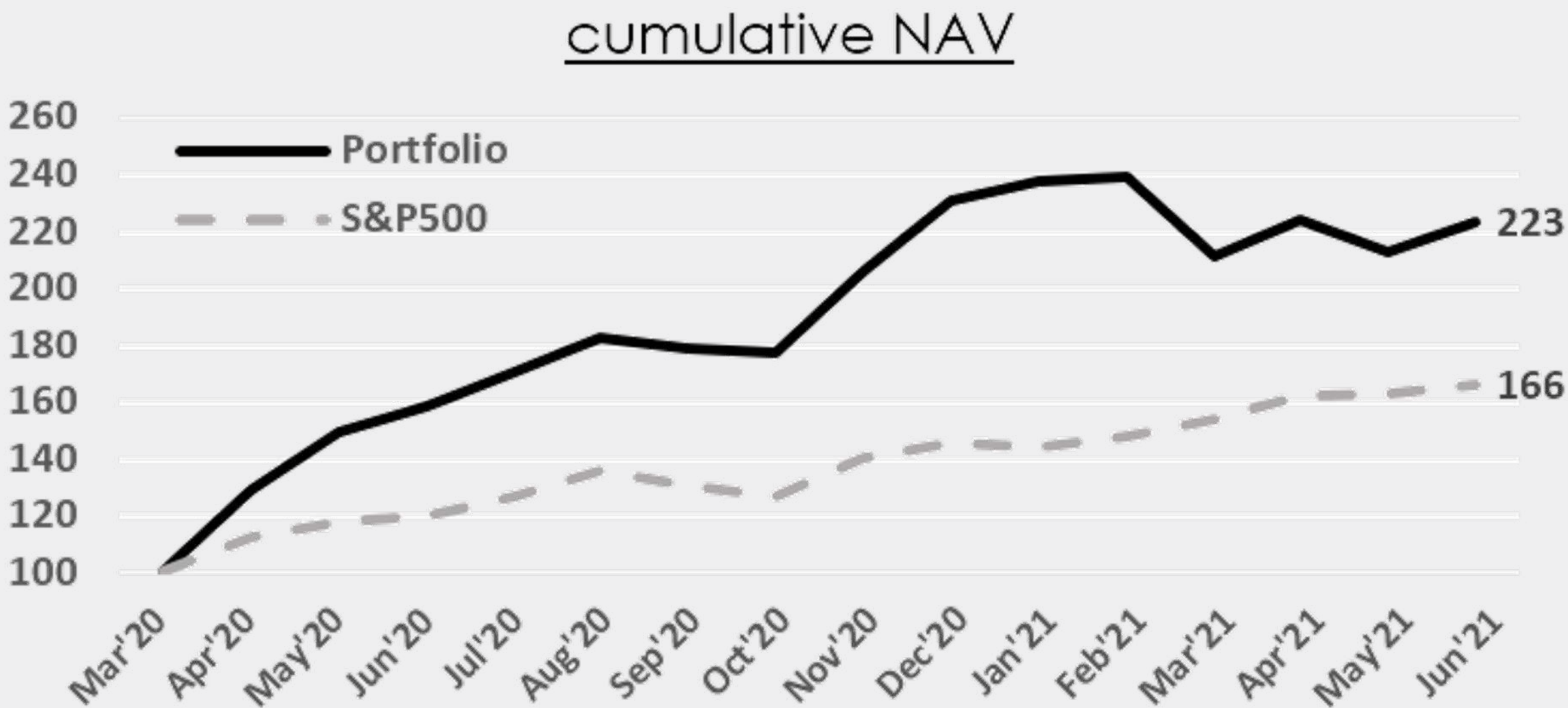
+123%

Versus S&P500 +66%

CAGR growth rate

+88%

Versus S&P500 +49%



LOOKING AHEAD - FINANCIAL ASSET MANAGEMENT

Eliminating Risk of Permanent Loss of Capital



< VI Risk Rating[®]

NasdaqGS:GOOG.L, ALPHABET INC.
Industry: Interactive Media & Services

USD 2550.98 26.79 (1.06%)
🕒 End of Day: 21 July 2021 GMT-4

+ Add to Watchlist

Financial Year Ended: 31 Dec 2020



VI Risk Rating is a probabilistic rating system that analyses certain business and financial areas that may present potential risks. Flags highlight areas to clarify and do not mean there are issues if the situation is explainable.

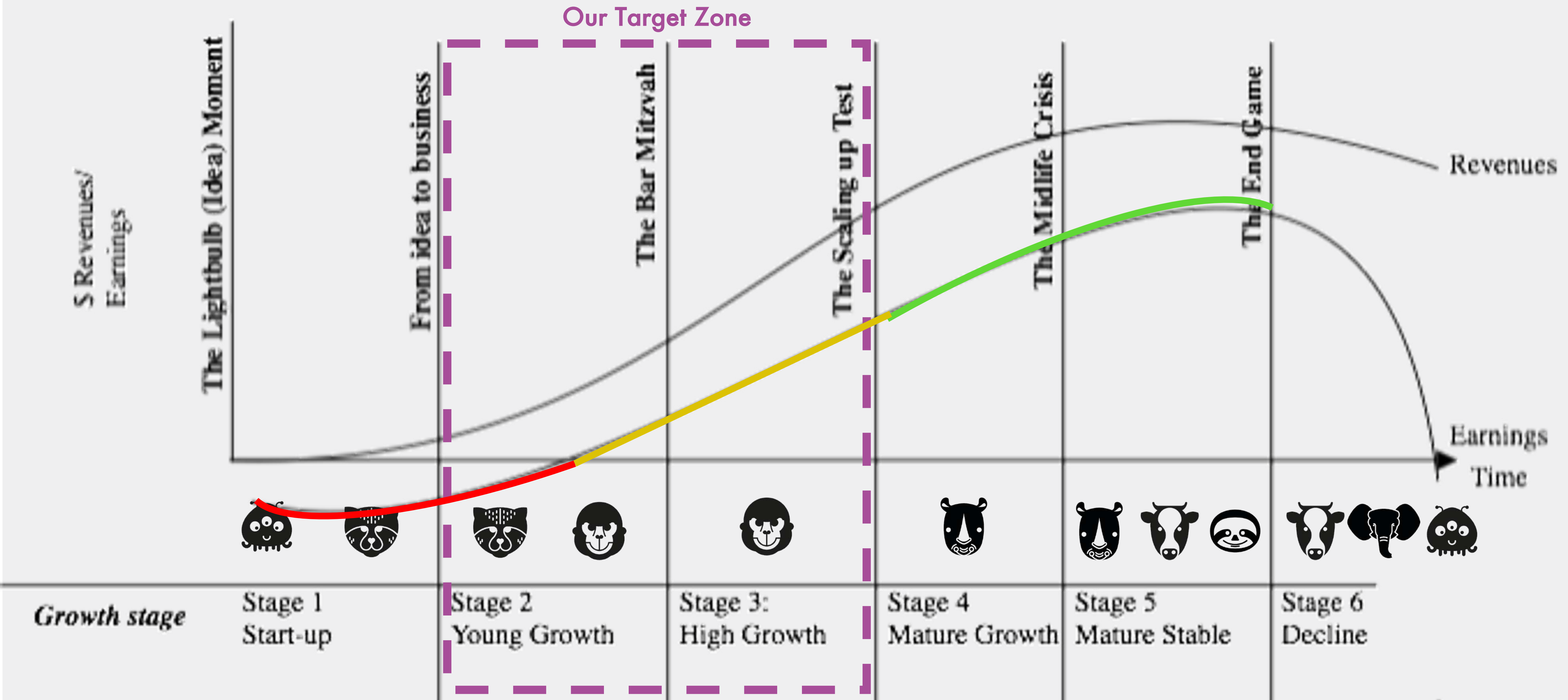
Details

Income Sheet Checks		Moderate	⬆
Book Tax Difference ⓘ		Moderate	⬆
Cash Analysis ⓘ		Low	⬆
One Off Items Risk ⓘ		Low	⬆
Balance Sheet Checks		Low	⬆
Earnings Management Risk ⓘ		Low	⬆
Goodwill & Intangible Assets ⓘ		Low	⬆
Inventory Management ⓘ		Low	⬆
Payables Management ⓘ		Low	⬆
Receivables Management ⓘ		Low	⬆
Non-Productive Assets Risk ⓘ		Low	⬆
Other Receivables And Payables Risk ⓘ		Low	⬆
Cashflow Statement Checks		Low	⬆
Capital Expenditure Risk ⓘ		Low	⬆
External Capital Dependency Risk ⓘ		Low	⬆
Quality of Earnings ⓘ		Low	⬆
Non-Financial Checks		Moderate	⬆
Contingent Liability Risk ⓘ		Low	⬆
Restated Financials Risk ⓘ		Moderate	⬆
Shareholder Dilution ⓘ		Low	⬆
Financial Journal Checks		Low	⬆
Beneish M Score ⓘ		Low	⬆
Sloan Earnings Accrual Analysis ⓘ		Low	⬆

LOOKING AHEAD - FINANCIAL ASSET MANAGEMENT



Investing in Growth



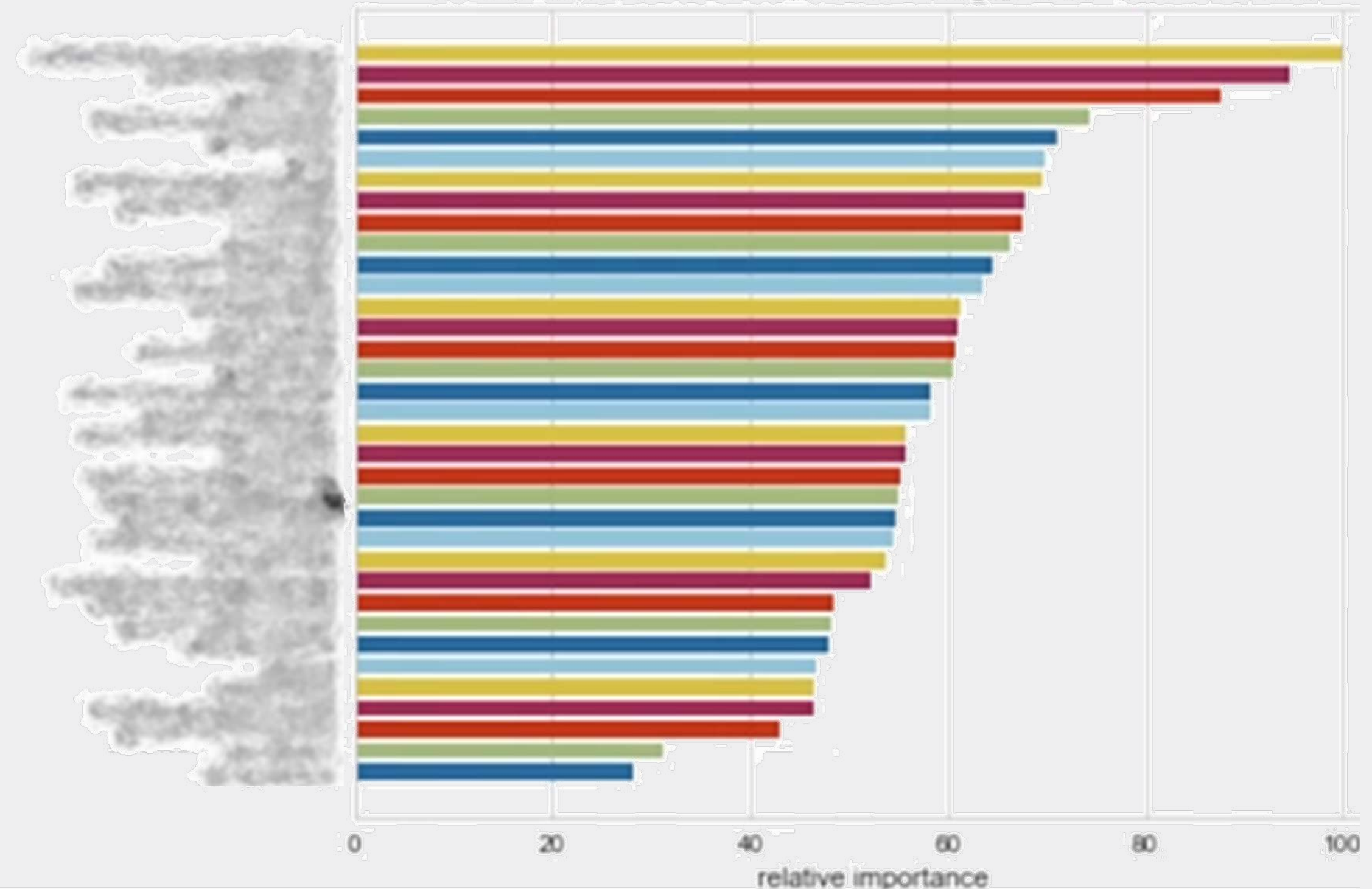
How do we achieve Out Performance?



```
60]: ['totalRevenue1YCAGR',
      'totalRevenue5YCAGR',
      'grossProfit5YCAGR',
      'roic5YAVG',
      'gpmPercentageChange',
      'roic5YStd',
      'grossProfit1YCAGR',
      'gpm5YAVG',
      'opmPercentageChange',
      'gpm5YStd',
```

```
viz = FeatureImportances(RandomForestClassifier())
viz.fit(preproceesed[list(preproceesed.columns)[:35]], preproceesed["
viz.show()
```

```
/Users/yidan.lu/opt/anaconda3/lib/python3.8/site-packages/sklearn/bas
tributeError if a parameter cannot be retrieved as an instance attrib
warnings.warn('From version 0.24, get_params will raise an ')
```



LOOKING AHEAD - FINANCIAL ASSET MANAGEMENT

Achieving Sustainable Out Performance



- **Equally Weighted**
50 – 100 Stock Positions
Diversification into basket of Great Growing Companies
- **Cut The Losers Fast!**
Code investment strategies into an intelligent, yet emotionless repeatable process
- **Strengthen The Portfolio**
Statistical Machine-Learning support enable better stock selection and portfolio allocation, resulting in an ever-improving portfolio of companies over time
- **Rigorous Back-testing and Improvement of strategies**
Investment strategies back-tested over 20 years and takes financial crisis into account to fine-tune the investment strategies and processes

LOOKING AHEAD - FINANCIAL ASSET MANAGEMENT

VI Quant Fund Indication of Interest Registration



hiddenchampionsfund.com/VIQUANT

Register Interest For Those Who
Want To:

- Implement Data Driven Strategy to Portfolio
- Love Efficiency
- Love Automation
- Wants to Lower Risk

Deepen synergy between dual engines; FinEduTech and Financial Asset Management, to create greater value

“

At 8I, we continue to strengthen our business ecosystem on a single platform – leveraging the power of AI, big data and machine learning that sharpens our competitive edge, sharing value investing knowledge and empowering our growing community to make smart investment decisions by applying the principles of value investing.

”

46:57



Q&A